

# Casie Czapski

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*a budding **UI DESIGNER** curiously exploring design and code daily, looking for a fast-paced, fun organization to develop and grow with*

## Education

### UI Design

*The Iron Yard, Austin*

Summer 2015

Studied the foundation of user interface design including discovery and ideation, cohesive design languages, Photoshop, Illustrator and interface development using HTML, CSS, Sass, and introductory JavaScript

### Management

*University of Texas Austin*

August 2006 - May 2009

Bachelors of Business Administration

Major GPA: 4.0 / Overall GPA: 3.84

University Honors 4 Semesters

## Experience

### Inside Sales Manager (ISM)

*SHI, Austin*

January 2014 - May 2015

Led a team of 15 sales professionals, exceeding company goals through a core focus on fostering exceptional and meaningful client experiences

Motivated, developed, and coached new and tenured account managers with a flexible style catered towards each team members' needs

Created adaptable strategies for the team to solve common and unique client challenges

Secured 118% of team goal as a first year manager, the highest attainment of all Corp Field ISMs in 2014

### Account Manager & Team Lead

*SHI, Austin*

April 2012 - December 2013

Produced distinct IT solutions for individual client needs while delivering a consistent, reliable, and delightful level of service

Partnered with Account Executives to offer the most effective, team-based client experiences

Exceeded sales goals each quarter by focusing on particular client needs when creating product solutions

Assisted management in coaching and mentoring, influencing accountability of team members with company sales initiatives, and nurturing a positive environment as Team Lead for the Canadian team

### Project Manager

*Westlake Plastic Surgery, Austin*

September 2009 - December 2013

Interpreted business challenges, designed solutions, and implemented new procedures and processes to increase efficiency of fellow staff and the overall flow of business in the office

Managed and prioritized multiple projects simultaneously, such as website redesign and maintenance, social media presence, marketing, advertising, patient research and data tracking

## Skills

HTML, CSS, Sass, Introductory Javascript, Github, Photoshop, Illustrator, and Responsive Web Design

## Awards

**Top ISM for the Quarter, SHI, Q1 2014**

**Team Player for the Quarter, SHI, Q2 2013**

**East Team Player for the Quarter, SHI, Q1 2013**