

Charles Brinkman

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Summary

Tech Talent Strategist/Advisor, Musician and Brazilian Jiu-Jitsu Padawan

Experience



Technical Talent Partner

Phi Labs Global (we're hiring!)

Nov 2022 - Present (4 months)

Phi Labs is a contributor of the Archway protocol, a Cosmos based layer 1 blockchain designed to reward dapp developers.

We are a software engineering company that focuses on the Cosmos SDK and CosmWasm, state-of-the-art frameworks for blockchain development. Our vision is to empower people to create a more transparent and accountable world through open, distributed, and interoperable networks.

Archway is reshaping how value is created and shared across blockchain ecosystems. Initially incubated by Tendermint (Cosmos founders), Archway recently raised a \$21 million seed round from Hashed and CoinFund. Learn more about our mission here! <https://blog.archway.io/arch-into-cosmos-introducing-archway-2447ef5df0c5>



Technical Talent Partner (Blockchain / Data Science)

Figure

Jan 2022 - Aug 2022 (8 months)

Figure is transforming financial services through blockchain, bringing speed, efficiency and savings to both consumers and institutions. Figure continues to unveil a series of fintech firsts across the capital markets, investment management, and banking and payments sectors. Figure leverages Provenance Blockchain for loan origination, servicing, financing and now private fund services. The company was founded in 2018 by serial technology entrepreneur Mike Cagney, who also founded SoFi and built the company into a multi-billion-dollar business under his leadership as CEO. Learn more about <https://www.figure.com/>.



Technical Recruiter

Visa

Apr 2019 - Jan 2022 (2 years 10 months)

Cyber Security

Full-cycle Talent Acquisition



Recruiting Consultant

Cornerstone RPO/Genworth Financial

Oct 2014 - Apr 2019 (4 years 7 months)

Accomplished Senior Recruiter with a proven track record in both agency and corporate recruitment.

Over 7 years of experience Recruiting / Sourcing / Closing

Specialties include:

-Technical/IT

(Java, SQL, and open source software developers, business analysts, QA, IT project managers)

-Finance/Accounting/Executive

(portfolio managers, traders, credit risk analysts, investment banking, controllers, CPAs)

-Sales/Recruiting

(Outside Sales/Business Development, Contract Recruiters, Agency Recruiters, Account Managers)

Cornerstone RPO is a Recruitment Process Outsourcing (RPO) firm that delivers flexible and cost-effective recruiting models to its clients. We focus on providing full RPO solutions or Recruiting Consultants to manage key components of the recruiting process.



President

Brinkman Executive Search

Jun 2013 - Sep 2014 (1 year 4 months)

Brinkman Executive Search, LLC is a Richmond-based search firm specialized in direct hire placement of IT professionals including:

-Software/Database developers

-Database administrators

-Project managers

-Network engineers

-Help desk/systems administration

-ERP

Our mission is to be a single point of contact between clients and candidates in order to optimally understand their needs and make the most effective placements in the industry.



Outside Sales/Business development

ADP

Dec 2012 - Jun 2013 (7 months)



Technical Recruiter

Synigent Technologies, Inc.

Jul 2011 - Dec 2012 (1 year 6 months)

Results-oriented recruiting professional committed to building strong relationships that produce results.

Specialites in

Development: .Net, Java, PHP, Web, SQL, Oracle, and RPG Development

Databases: SQL, Oracle, DB2

ERP: SAP, Peoplesoft, and JDEdwards

Infrastructure Positions: Cisco, Avaya, Windows, Linux, Unix, Helpdesk, and Desktop Support

Functional Positions: Project Managers, Business Analysts, Quality Assurance Analysts, Data Analysts

Since 1991, Synigent Technologies has worked closely with their clients to attract, identify, and retain top notch IT talent on a contract, contract to hire, or permanent basis. Our proven and thorough approach to recruiting has made Synigent Technologies a world-class technical staffing firm, providing a second-to-none service to each and every one of our clients and consultants.



Fitness Coach

YMCA of South

Feb 2010 - Jul 2011 (1 year 6 months)

Design individual workout/wellness plans, teach/supervise safe exercise techniques, enforce rules and policies, build and maintain customer relationships



Project Manager

Tidewater Homeworks, LLC

Aug 2005 - Jul 2011 (6 years)

Negotiate contracts and procure materials, create project plans to maximize efficiency and profit, implement project plans, schedule employee hours and tasks, effectively communicate schedules, deadlines and specifications with employees and contractors, hire, supervise and train employees, create and maintain client relationships via referrals/direct marketing.



Lab Manager

Longwood Academic Computing Labs

Jan 2008 - May 2009 (1 year 5 months)

Opened/closed academic computing labs for 8 buildings, reported equipment conditions and supply stock, recorded lab assistants shift attendance



HR Intern

Clark Nexsen

May 2008 - Aug 2008 (4 months)

Processed new employees, recorded personality tests, attended meetings, communicated employee benefits and COBRA information to providers, consolidated marketing database

Education



Zero To Mastery Academy

Complete Python Developer in 2022

Apr 2022 - Sep 2022



Longwood University

Bachelor of Science, Business Administration; Management concentration
2005 - 2009



Longwood University

Bachelor of Science, Business Management, Psychology
2005 - 2009

Skills

Data Science • Cybersecurity • Blockchain • Beautiful Soup • Flask • Python (Programming Language) • Recruiting • Sales • Direct Marketing • Lead Generation