

# Statistical Analysis Using Structural Equation Models

EPsy 8266

Christopher David Desjardins

Research Methodology Consulting Center

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# Interactions

- ▶ Interactions in SEM uses the same framework as interactions in regression
- ▶ Specifically, we create a product term of the variables involved in the interaction.
- ▶ We generally consider one of these variables to be *moderating* the relationship between other variables.
  - ▶ Regress Y on X, M, and XM
  - ▶ Consider M the *moderator* and X the focal predictor.
  - ▶ The relationship between X and Y changes as a function of M.
  - ▶ Could X be the moderator?

Do you need significant main effects to consider interactions?

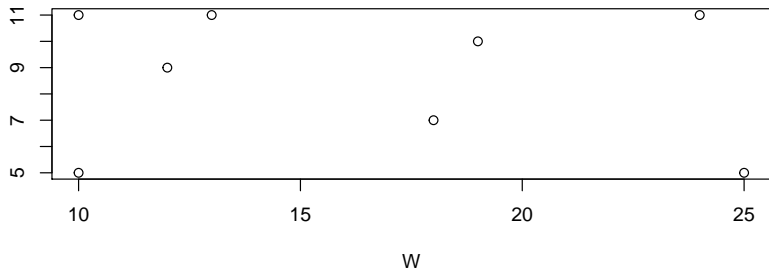
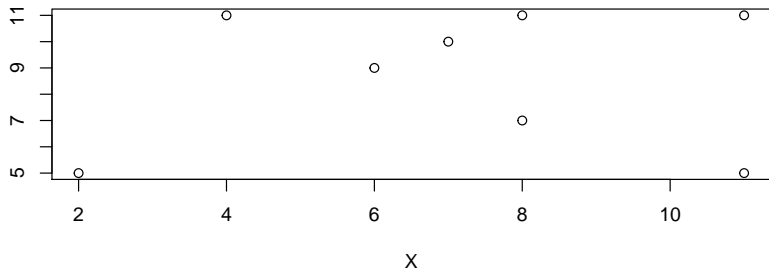
# Klein's example

## Reading in the data

```
tab17.1 <- data.frame(X = c(2, 6, 8, 11, 4, 7, 8, 11),  
                      W = c(10, 12, 13, 10, 24, 19, 18, 25),  
                      Y = c(5, 9, 11, 11, 11, 10, 7, 5))  
  
# create interaction  
tab17.1$XW <- tab17.1$X * tab17.1$W
```

## Code for next slide

```
par(mfrow = c(2, 1),  
    mar = c(4, 3, 1, 1) + .1)  
plot(Y ~ X, data = tab17.1)  
plot(Y ~ W, data = tab17.1)
```



# Regress Y onto X and W

Our statistical model:

$$Y|X, W \sim N(\beta_0 + \beta_1 X + \beta_2 W, \sigma^2)$$

In R:

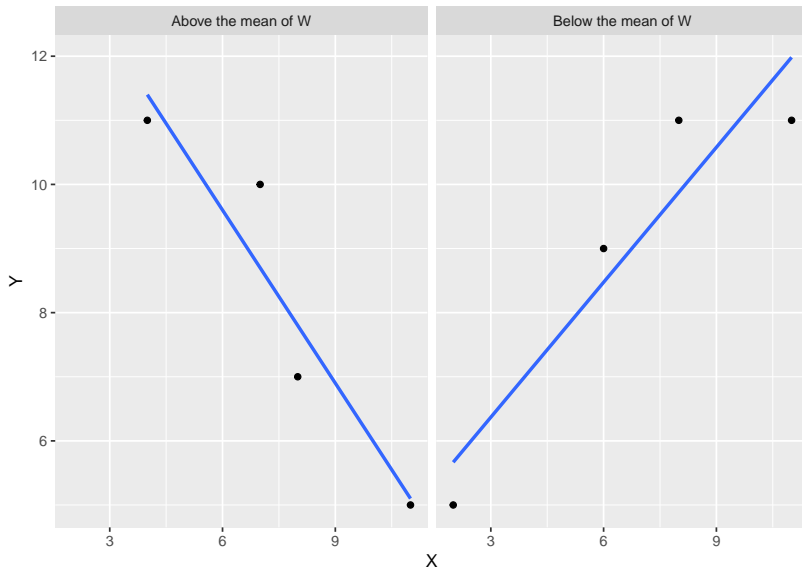
```
mod <- lm(Y ~ X + W, tab17.1)
summary(mod)

##
## Call:
## lm(formula = Y ~ X + W, data = tab17.1)
##
## Residuals:
##      1      2      3      4      5      6      7      8
## -3.4591  0.2218  2.0622  1.5362  3.2098  1.5562 -1.6191 -3.5080
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   8.87302     3.94435   2.250   0.0743 .
## X              0.11164     0.37113   0.301   0.7757
## W             -0.06372     0.19331  -0.330   0.7550
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 3.042 on 5 degrees of freedom
## Multiple R-squared:  0.03333, Adjusted R-squared:  -0.3533
## F-statistic: 0.08621 on 2 and 5 DF,  p-value: 0.9187
```

What happens if we mean-center  $X$  and  $W$ ?  
What changes (anything)?  $\hat{\beta}_0, \hat{\beta}_1, \hat{\beta}_2$ , and/or  $\hat{\sigma}^2$ ?

# Interaction

```
tab17.1$W.split <- ifelse(tab17.1$W > mean(tab17.1$W), "Above the mean of W", "Below the mean of W")  
library(ggplot2)  
ggplot(tab17.1, aes(x = X, y = Y)) + geom_point() + stat_smooth(method = lm, se = FALSE) + facet_wrap(~ W.split)
```





## Interaction model

$$Y = \beta_0 + \beta_1 X + \beta_2 W + \beta_3 XW + e \quad (1)$$

$$E(Y) = \beta_0 + \beta_1 X + \beta_2 W + \beta_3 XW \quad (2)$$

$$E(Y) = (\beta_0 + \beta_2 W) + (\beta_1 + \beta_3 W)X \quad (3)$$

$$E(Y) = (\beta_0 + \beta_1 X) + (\beta_2 + \beta_3 X)W \quad (4)$$

Equation 1: Observed value

Equation 2: Expected (predicted) value

Equation 3: W as moderator

Equation 4: X as moderator

# Regress Y onto X, W, and XW

## Our statistical model:

```
mod.lm <- lm(Y ~ X + W + XW, tab17.1)
summary(mod.lm)

##
## Call:
## lm(formula = Y ~ X + W + XW, data = tab17.1)
##
## Residuals:
##      1      2      3      4      5      6      7      8
## -0.60144  0.47366  1.65922 -0.79408 -0.20998  1.15345 -1.69230  0.01148
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept) -3.11795     3.34653  -0.932   0.4042
## X              1.76810     0.42241   4.186   0.0139 *
## W              0.73433     0.20643   3.557   0.0236 *
## XW            -0.10800     0.02507  -4.307   0.0126 *
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 1.432 on 4 degrees of freedom
## Multiple R-squared:  0.8285, Adjusted R-squared:  0.7
## F-statistic: 6.443 on 3 and 4 DF, p-value: 0.05186
```

What happens if we mean-center  $X$  and  $W$ ?  
What changes (anything)?  $\hat{\beta}_0, \hat{\beta}_1, \hat{\beta}_2$ , and/or  $\hat{\sigma}^2$ ?

Must we mean-center  $X$  and  $W$  when we examine?

What effect does mean-centering have?

# Comparing correlation matrices

```
# copy data set and mean-center
tab17.1mc <- subset(tab17.1, select = c(X, W, Y))
tab17.1mc$X <- scale(tab17.1mc$X, scale = FALSE, center = TRUE)
tab17.1mc$W <- scale(tab17.1mc$W, scale = FALSE, center = TRUE)
tab17.1mc$XW <- tab17.1mc$X * tab17.1mc$W
```

```
# print the correlation matrices
round(cor(tab17.1), 3)
```

```
##           X           W           Y           XW
## X  1.000  0.156  0.111  0.747
## W  0.156  1.000 -0.126  0.706
## Y  0.111 -0.126  1.000 -0.265
## XW 0.747  0.706 -0.265  1.000
```

```
round(cor(tab17.1mc), 3)
```

```
##           X           W           Y           XW
## X  1.000  0.156  0.111 -0.138
## W  0.156  1.000 -0.126  0.050
## Y  0.111 -0.126  1.000 -0.907
## XW -0.138  0.050 -0.907  1.000
```

Removes **nonessential multicollinearity** between X, W, and XW caused as a function of the underlying scale.

## Fitted model

$$\hat{Y} = -3.118 + 1.768X + 0.732W + -0.108XW \quad (5)$$

$$\hat{Y} = \underbrace{(-3.118 + 0.732W)}_{\text{simple intercept}} + \underbrace{(1.768 + -0.108W)X}_{\text{simple slope}} \quad (6)$$

## Fitted model

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- Simple intercept: Value of the intercept for predicting Y from X given W

## Fitted model

$$\hat{Y} = -3.118 + 1.768X + 0.732W + -0.108XW \quad (5)$$

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- ▶ Simple intercept: Value of the intercept for predicting Y from X given W
- ▶ Simple slope: Value of the slope for predicting Y from X given W

## Fitted model

$$\hat{Y} = -3.118 + 1.768X + 0.732W + -0.108XW \quad (5)$$

$$\hat{Y} = \underbrace{(-3.118 + 0.732W)}_{\text{simple intercept}} + \underbrace{(1.768 + -0.108W)}_{\text{simple slope}}X \quad (6)$$

- ▶ Simple intercept: Value of the intercept for predicting Y from X given W
- ▶ Simple slope: Value of the slope for predicting Y from X given W
- ▶ Simple slope is usually what is of more substantive interest.



## Region of significance plot

- ▶ Often interest in knowing for what values of our moderator,  $W$ , the relationship between  $X$  and  $Y$  is significant.
- ▶ Could calculate simple regressions substituting in values of the mean of  $W$ ,  $\pm 1$  SD of  $W$ , and  $\pm 2$  SD of  $W$ .
- ▶ A better approach involves calculating this for all the values of  $W$  (region of significance plot) and including a confidence band around it.
- ▶ The SE for the simple slope is:

$$SE_{(\hat{\beta}_1 + \hat{\beta}_3 W)} = \sqrt{s_{\hat{\beta}_1}^2 + 2s_{\hat{\beta}_1 \hat{\beta}_3} W + s_{\hat{\beta}_3}^2 W^2}$$

- ▶ A 95% CI can be created by  $t_{.975, df} * SE_{(\hat{\beta}_1 + \hat{\beta}_3 W)}$

# Extracting information for regions of significance plot

```
# regression coefficients
par_est <- coef(mod.lm)[c(2, 4)]

# coefficient variances
var_est <- diag(vcov(mod.lm))[c(2, 4)]

# coefficient covariances
cov_est <- vcov(mod.lm)["X", "XW"]

# residual df
df <- mod.lm$df.residual

# W spans from 10 to 25
W <- 10:25

# calculate SE
SE <- sqrt(var_est[1] + 2*cov_est*W + var_est[2]*W^2)

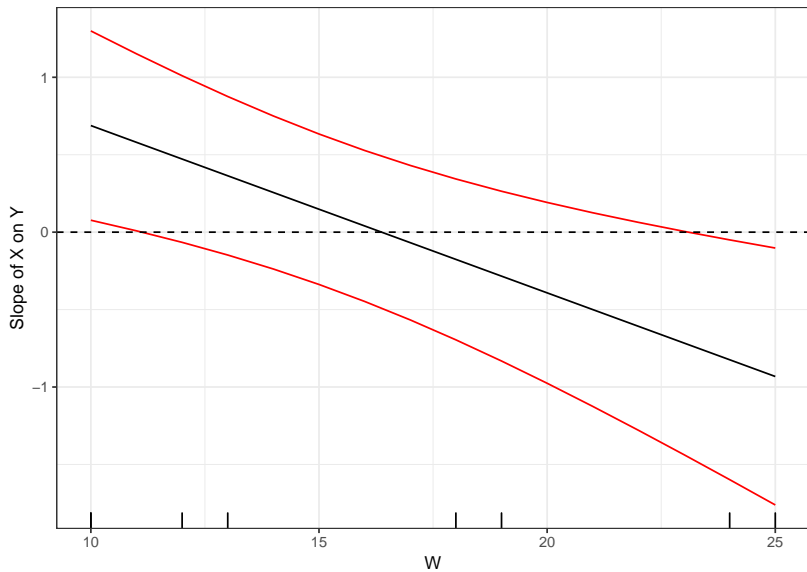
# Critical values
crit_val <- qt(.975, df = df) * SE

# Calculate simple slopes
simple_slope <- par_est[1] + par_est[2]*W

# Combine into a single data set
reg_sig <- data.frame(W = W,
                      simple_slope = simple_slope,
                      crit_val = crit_val)
```

# ggplot2 code

```
ggplot(reg_sig, aes(x = W)) +  
  geom_line(aes(y = simple_slope)) +  
  geom_line(aes(y = simple_slope - crit_val, col = "red")) +  
  geom_line(aes(y = simple_slope + crit_val, col = "red")) +  
  geom_hline(yintercept = 0, lty = 2) +  
  geom_rug(data = tab17.1) + # always include a rug  
  ylab("Slope of X on Y") +  
  xlab("W") +  
  theme_bw()
```



# Residualized product

- ▶ An interaction term,  $XW_{\text{res}}$ , that is uncorrelated with  $X$  and  $W$  can be created as follows
  1. Regress  $X$  and  $W$  onto  $XW$ , save residuals (this is  $XW_{\text{res}}$  and is referred to as a **residual centering**)
  2. Regress  $Y$  onto  $X$ ,  $W$ , and  $XW_{\text{res}}$

```
tab17.1$XW.resid <- resid(lm(XW ~ X + W, tab17.1))
resid.product.mod <- lm(Y ~ X + W + XW.resid, data = tab17.1)
summary(resid.product.mod)
```

```
##
## Call:
## lm(formula = Y ~ X + W + XW.resid, data = tab17.1)
##
## Residuals:
##      1      2      3      4      5      6      7      8
## -0.60144  0.47366  1.65922 -0.79408 -0.20998  1.15345 -1.69230  0.01148
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)  8.87302    1.85721   4.778  0.00879 **
## X             0.11164    0.17475   0.639  0.55766
## W            -0.06372    0.09102  -0.700  0.52244
## XW.resid     -0.10800    0.02507  -4.307  0.01257 *
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 1.432 on 4 degrees of freedom
## Multiple R-squared:  0.8285, Adjusted R-squared:  0.7
## F-statistic: 6.443 on 3 and 4 DF, p-value: 0.05186
```

# Benefits of residualized product interactions

- ▶  $XW_{\text{res}}$  uncorrelated with  $X$  and  $W$ .

```
cor(tab17.1$XW.resid, tab17.1$X)
## [1] 2.592177e-16
cor(tab17.1$XW.resid, tab17.1$W)
## [1] 2.070368e-16
```

- ▶ Main effects have interpretations independent of the interaction (they are unconditional linear relations).
  - ▶ Controlling for  $W$ , for a one-unit increase in  $X$ , expect a 0.11 increase in  $Y$
  - ▶ **Notice these are the same parameter estimates when the interaction was not included!**

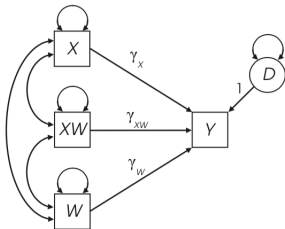
## Nonlinear and $> 2$ interactions

- ▶ It is possible to have a non-linear interaction between two variables.
  - ▶  $XW^2$ .
  - ▶ Means the linear relationship between X and Y changes as a function of W (but quicker at the ends because of the squaring, not as a constant).
  - ▶ Means the quadratic relationship between W and Y changes at a constant linear rate across X.
  - ▶ Regress Y onto X, W,  $W^2$ , XW, and  $XW^2$ .
- ▶ Note, it is recommended to always investigate/include  $X^2$  and  $W^2$  power terms when investigating XW as curvilinearity and interactive effects may get confounded (see e.g., Edwards (2009)).
- ▶ Can also have three, four, n-way interactions.
  - ▶ If a variable Z moderates the XW interaction it means the nature of this relationship changes as Z varies.
  - ▶ Can get complex quickly

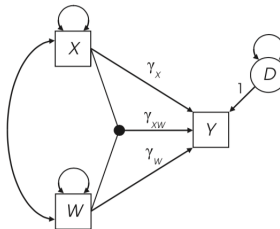
# Observed variables interactions in path analysis

Framework same as moderated regression, however, multiple ways to show it!

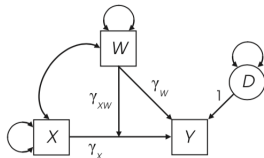
(a) Regression perspective



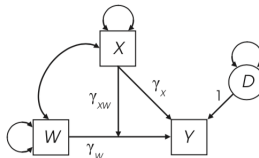
(b) Compact symbolism



(c)  $X$  as focal variable,  
 $W$  as moderator



(d)  $W$  as focal variable,  
 $X$  as moderator





# In lavaan

```
library(lavaan)
mod <- "
Y ~ 1 + X + W + XW
"
fit <- sem(mod, data = tab17.1)
summary(fit)

## lavaan 0.6-3 ended normally after 23 iterations
##
## Optimization method          NLMINB
## Number of free parameters    5
##
## Number of observations       8
##
## Estimator                    ML
## Model Fit Test Statistic     0.000
## Degrees of freedom          0
## Minimum Function Value       0.0000000000000
##
## Parameter Estimates:
##
## Information                  Expected
## Information saturated (h1) model Structured
## Standard Errors              Standard
##
## Regressions:
##           Estimate Std.Err z-value P(>|z|)
## Y ~
##   X           1.768   0.299   5.919   0.000
##   W           0.734   0.146   5.031   0.000
##   XW          -0.108   0.018  -6.091   0.000
##
## Intercepts:
##           Estimate Std.Err z-value P(>|z|)
##   .Y          -3.118   2.366  -1.318   0.188
##
## Variances:
##           Estimate Std.Err z-value P(>|z|)
##   .Y           1.026   0.513   2.000   0.046
```

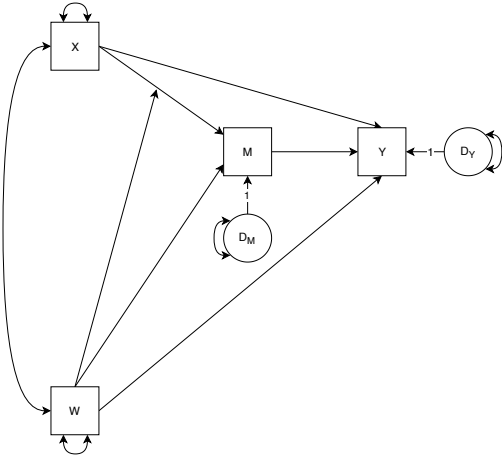
# Caveats

- ▶ Like mediation and all of SEM, moderation models assume causality and directionality.
  - ▶ If your arrows are backwards ...
- ▶ Product terms do not actually have causal potency but instead just represents the joint effects of two causal agents.

# Conditional process modeling

- ▶ Refers to the boundary conditions of direct or indirect effects or the circumstances where causal effects occur.
  - ▶ Significant levels in regions of significance plot.
- ▶ Klein says mediation needs time precedence, otherwise it's indirect effects.
  - ▶ This is debatable and comes from theory, not time precedence.
- ▶ **Mediated moderation** - When moderation is transmitted at least in part through a mediator(s).

# Mediation moderation



# Does brand experience translate into brand commitment?: A mediated-moderation model of brand passion and perceived brand ethicality

- ▶ Das et al. (2019) examined the impacts of perceived brand ethicality on brand passion and brand commitment.
- ▶ Used 2017 Baylor Religion Survey (n = 1,410)
- ▶ A conceptual framework was tested using structural equation modeling with responses from 273 apparel shoppers collected by using a structured questionnaire.
- ▶ They found evidence of a mediating-moderation effect in which the moderating power of perceived brand ethicality is eliminated in the presence of full mediator, brand passion.
  - ▶ “Brand passion significantly overpowers both the direct role of brand experience (i.e., full mediation) and the moderating role of perceived brand ethicality (i.e., mediated-moderation) in explaining brand commitment”
  - ▶ Brand passion fully mediates brand experience and brand commitment linkage.
- ▶ Also found dampening effects of perceived brand ethicality at play.
  - ▶ “Sensory-related brand experiences desist moral reasoning and tend to succumb to temporal pleasures”

# Das et al. (2019) model

