

Cezar Denis Amaral

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Portfolio: <https://cdennis27.github.io/CezarPortfolio> GitHub: <https://github.com/cdennis27>

Work Experience

2015-2022 Co-owner and manager of an automotive restoration and body shop in San Mateo California, managed employees, sublet service providers, parts and materials suppliers and deployed marketing strategies to attract customers and sell products and services. Customer service at highest level on Yelp at 5 stars and frequent repeat customers, multiple classic car sold on internationally acclaimed auctions like at Mecum Pebble Beach, California. Products and services from 100's dollars to over 100 thousand dollars classic and custom cars.

2005-2022 Website and electronic products designer and manager, including instrument gauges that look like classic vintage components with modern parts providing accurate readings to the customer as highly desired.

2013-2015 Managed projects at Downtown Auto Collision in Toronto, Ontario. Managed employees and suppliers. Dealt with customers and insurance companies to provide best quality service and products on time to all customers. Managed purchase of parts and sublet services with costs and delivery time in mind.

2011-2013 EnviroCar in Aurora, Ontario as a Collision Center Manager, and estimator.

2009-2011 Ontario Chrysler in Mississauga, Ontario as a Body Shop Manager assistant and estimator, lots of experience with customer service and project management on a Fierce Industry.

2003-2009 Downtown Fine Cars, Toronto, Ontario, started washing cars and few months later got promoted to parts representative, service consultant, shop foreman and service manager assistant within the company. Known for good customer service and work orders management.

2000-2003 Worked on own family run business in Brazil, Ostrich Farm and Small Construction Company.

Education

Full Stack Web Development bootcamp at University of Toronto. Software development, Robotics and Electronics at Techshop in San Francisco, California. Several project management courses from companies like: Porsche, Nissan, Subaru and Chrysler. Multiple customer service, marketing, computer science short courses from Stanford, Harvard, College of San Mateo California. 4 years of Law School at University Pontifical Catholic of Campinas in Brazil. Computer science and I.T. self thought training at own family software company in the 90's.

Skills

Product Manager experience for almost 20 years, in the automotive business, from pitch to sale, customer research, planning, developing, advertising, delivering, selling, and collecting payments.

Experience dealing with low to high end customers, dealt with government and insurance companies, managed several projects with several employees and suppliers, organized scheduling, and supplies.

Learned from failures and success, organization and commitment go a long way.

Other skills: JavaScript, HTML, CSS, SQL, Heroku, Figma, Inventor, Office, Git, PC hardware, Bootstrap, API's, REST, C++, VSC, Slack, Zoom, Agile, Scrum, Node.js, Database management, Heroku, Debugging, Website design and maintenance, hardware setup (PCs to microcontrollers with actuators and sensors), 3D printing, CNC machining, laser cutting, welding, electronics, customer feedback on UI and UX.