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A Virtual Learning Experience | 15–17 July

HUMAN
ELEMENT

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Through the Eyes of the Adversary: How to Build a Threat Intel Program

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AGENDA

- **SECTION 1:** Understanding Conflict & the Purpose of Threat Intelligence
- **SECTION 2:** Perceiving Threat Intelligence Through the Eyes of the Adversary
- **SECTION 3:** Threat Intelligence Capability Areas
- **SECTION 4:** Serving Stakeholders & Forming the Team
- **SECTION 5:** Examples of how to Operationalize Threat Intelligence

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Section 1: Understanding Conflict & the Purpose of Threat Intelligence



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The purpose of threat intelligence is to understand the conflicts in which we are engaged.

In general, there are three types of conflicts:



SECURITY



ECONOMIC



IDEOLOGICAL



SECURITY



ECONOMIC



IDEOLOGICAL

The nature of these conflicts fundamentally divides us into two opposing sides: ourselves and the adversary



OURSELVES



ADVERSARY



OURSELVES



ADVERSARY



We leverage threat intelligence to understand the conflicts between ourselves and the adversary, and to do this, we must understand the problem through the eyes of the adversary.



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Section 2: Perceiving Threat Intelligence Through the Eyes of the Adversary

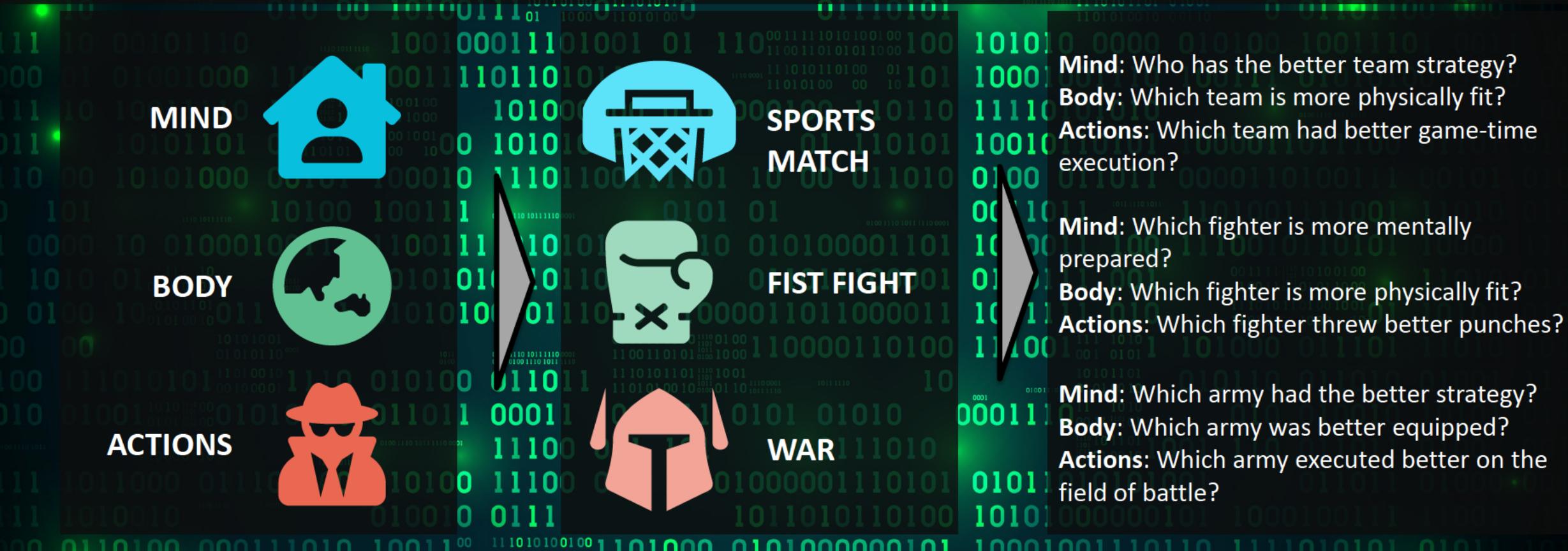


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All conflicts between ourselves and the adversary can be visualized as a function of three components:



You will notice that in all conflicts, both friendly and non-friendly, the same three components still apply

Now let's apply a cyber lens to this concept



OURSELVES

What industry am I in and
what are my business critical
INDUSTRY ASSETS
strategic assets?

STRATEGIC (Mind)

How will the adversary
exploit my people, processes,
PEOPLE PROCESSES TECHNOLOGY
& technologies?

OPERATIONAL (Body)

How will the adversary gain access to my
organization across the digital, physical,
DIGITAL PHYSICAL PSYCHOLOGICAL
and psychological access vectors?

TACTICAL (Actions)



ADVERSARY

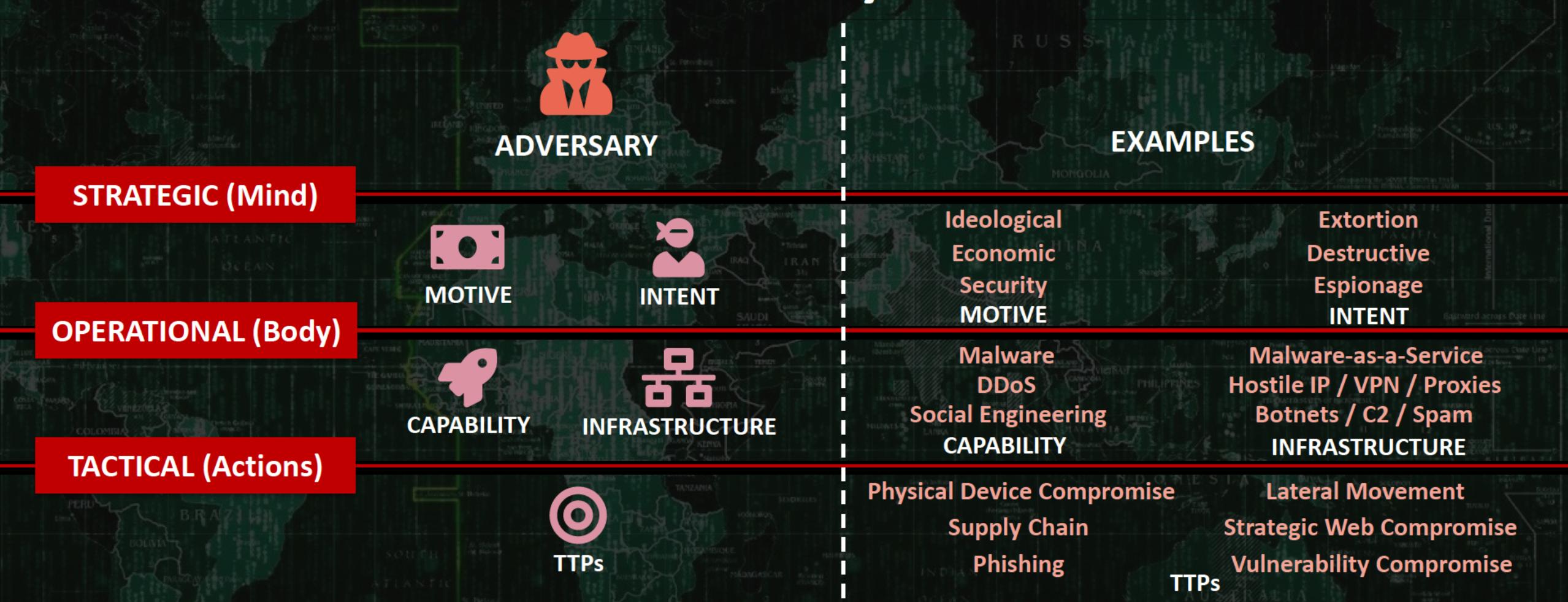
What adversaries are
motivated to target industry
NOTICE INTENT
and how might they do so?

What capabilities will the adversary use
against me and what infrastructure will
CAPABILITY INFRASTRUCTURE
these capabilities come from?

What tactics, techniques, & procedures
(TTPs) will the adversary leverage to gain
access to my organization?
TTPs

The goal of threat intelligence is to obtain an understanding of the above elements of conflict

Let's dissect that exact information we want to understand about the adversary



We want to be able to dissect the specific components of our adversary & communicate that information to stakeholders

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Section 3: Threat Intelligence Capability Areas



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There are three fundamental spaces in which all conflicts occur:



OUR SPACE



CONTESTED SPACE



ADVERSARY SPACE



SPORTS



CHESS



WAR



OUR SPACE: Our goal
CONTESTED SPACE:
The field
ADVERSARY SPACE:
Their goal

SPORTS

OUR SPACE: Our king
CONTESTED SPACE:
The chess board
ADVERSARY SPACE:
Their king

CHESS

OUR SPACE: Our country
CONTESTED SPACE: The
territory in-between
ADVERSARY SPACE: Their
country

WAR

Once again, this principle applies regardless of the type of conflict in which you are engaged

Let's also apply a cyber lens to this concept



OUR IT ENVIRONMENT



THE INTERNET



THE ADVERSARY'S ENVIRONMENT



INTEL ENRICHMENT



THREAT MONITORING



THREAT REPORTING

Within each of these operational spaces is an associated threat intelligence capability area

How do we conduct threat intelligence in each of these capability areas?



INTEL ENRICHMENT

Consume threat intelligence indicators of attack/compromise (signature-based & behavioral) in order to enrich defensive alerting & blocking systems.

IOC Ingestion Sensor Tuning
Malware Analysis



THREAT MONITORING

Monitor the Internet for threats against business interests, to include leaked credentials, PII, brand infringement, malware, malicious mentions, exposed footprint, etc.

Surface Web Social Media
Deep/Dark Web Digital Footprint



THREAT REPORTING

Consume reporting on adversarial motive, intent, capabilities, infrastructure, and TTPs in order to understand the adversary's operational posture

What? So What?
What Next?

What are some of the best practices & common myths?



INTEL ENRICHMENT

Best Practices

- High degrees of automation
- Ingestion of timely content
- Ingestion of content derived from attack telemetry

Common Myths

- “More is better”
- “All intel can be automated”
- “Threat intelligence is only about indicators”



THREAT MONITORING

Best Practices

- Well-crafted keywords
- Knowing where to look
- Expectation management

Common Myths

- “All the answers are on the dark web”
- “I am going to find lots of threat actor chatter”



THREAT REPORTING

Best Practices

- Bottom line up front
- Reporting that is actionable
- Reporting that focused on implications

Common Myths

- “I should only care about my sector or geography”
- “All the answers should be fed to me on a silver platter”

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Section 4: Serving Stakeholders & Forming the Team



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There are generally three different types of threat intelligence stakeholders

STRATEGIC



OPERATIONAL



TACTICAL



Leaders & Decision Makers

CISO, CIO, CTO, Executive Board,
Business Leaders, Physical Security
etc.

Focused on leveraging
intelligence to make better
strategic decisions

Members of a SOC

SOC Analysts, Threat Hunters,
Vulnerability Mgmt, Incident
Response, Insider Threat, etc.

Focused on leveraging
intelligence to perform better at
their job functions

Defensive Systems

SIEM, Firewall, Anti-Virus, EDR,
IDS/IPS, Web Proxies, etc.

Focused on leveraging intelligence
to achieve faster, more efficient,
& more comprehensive system
alerting & blocking

Each stakeholder is of a particular type...
And each of them has particular needs.

The Threat Intelligence team should be designed to best serve the organization's stakeholders

STRATEGIC



OPERATIONAL



TACTICAL



Strategic Analysts

Talented speakers and presenters;
good at simplifying technical
content for non-technical audiences

Operational Analysts

Understands the role of the SOC
teams; good at translating intel
into actionable next steps

Tactical Analysts

Understands malware functionality
at the binary level; granularly
understands & can communicate
adversary TTPs

Briefs threat information to
strategic stakeholders; receives
feedback & redirects intel
program focus accordingly

Helps the SOC understand
specific adversary campaigns;
advises SOC on actions
necessary to mitigate threats

Reverse engineers malware;
assists with ingestion automation;
maximizes automated defenses
through continual system tuning

Different stakeholders require analysts that possess different qualities

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Section 5: Examples of how to Operationalize Threat Intelligence

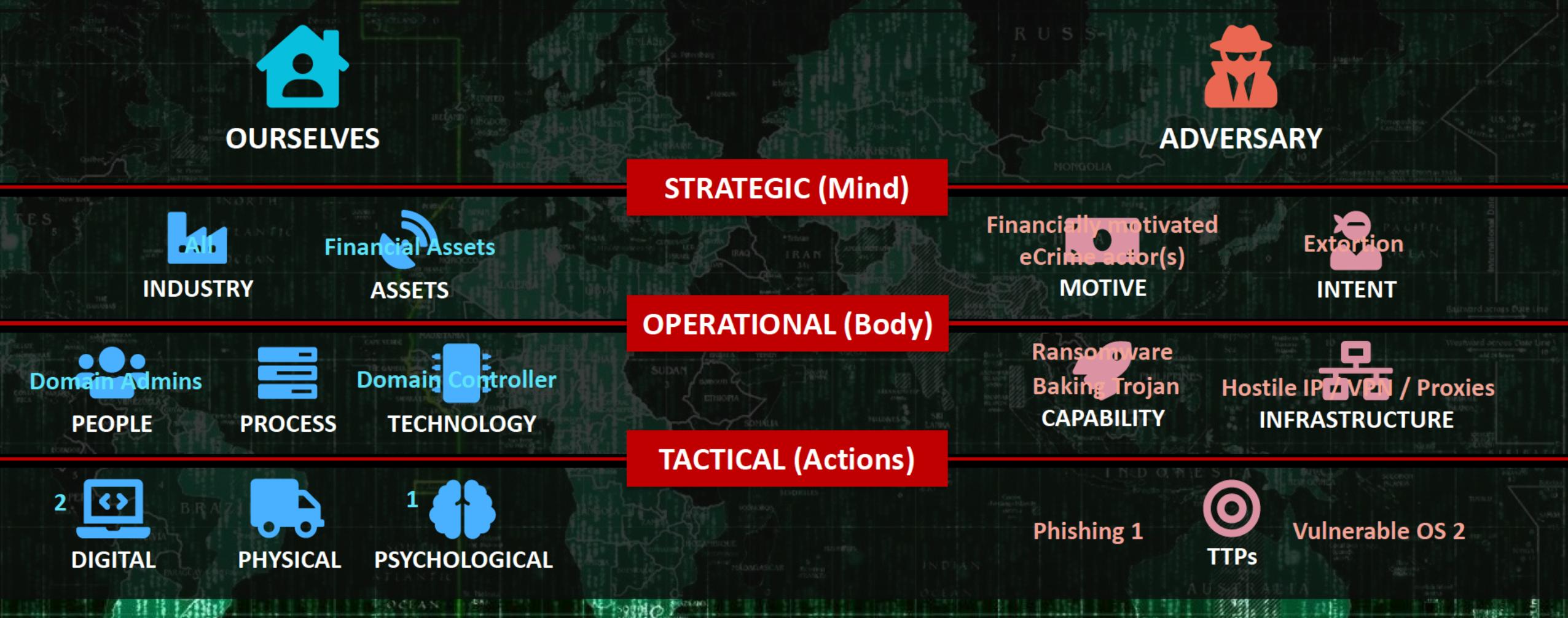


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Scenario 1: A financially motivated eCrime actor seeking to conduct a ransomware attack



Let's see how threat intelligence can help us better understand this threat

Scenario 1: A financially motivated eCrime actor seeking to conduct a ransomware attack



INTEL ENRICHMENT

- Consume indicators of most current banking trojan families associated with ransomware.
- Consume YARA & SNORT rules to block against custom compiled ransomware.



THREAT MONITORING

- Conduct web-scraping against potential credential leaks that could be used to achieve remote logins.
- Monitor for malicious inbound botnet traffic distributing downloaders.



THREAT REPORTING

- Consume threat reporting on major ransomware operators and how they exploited peer targets.
- Consume threat actor profile data on ransomware operators; provide installation techniques to threat hunting team

Tactical Stakeholders

SIEM AV EDR

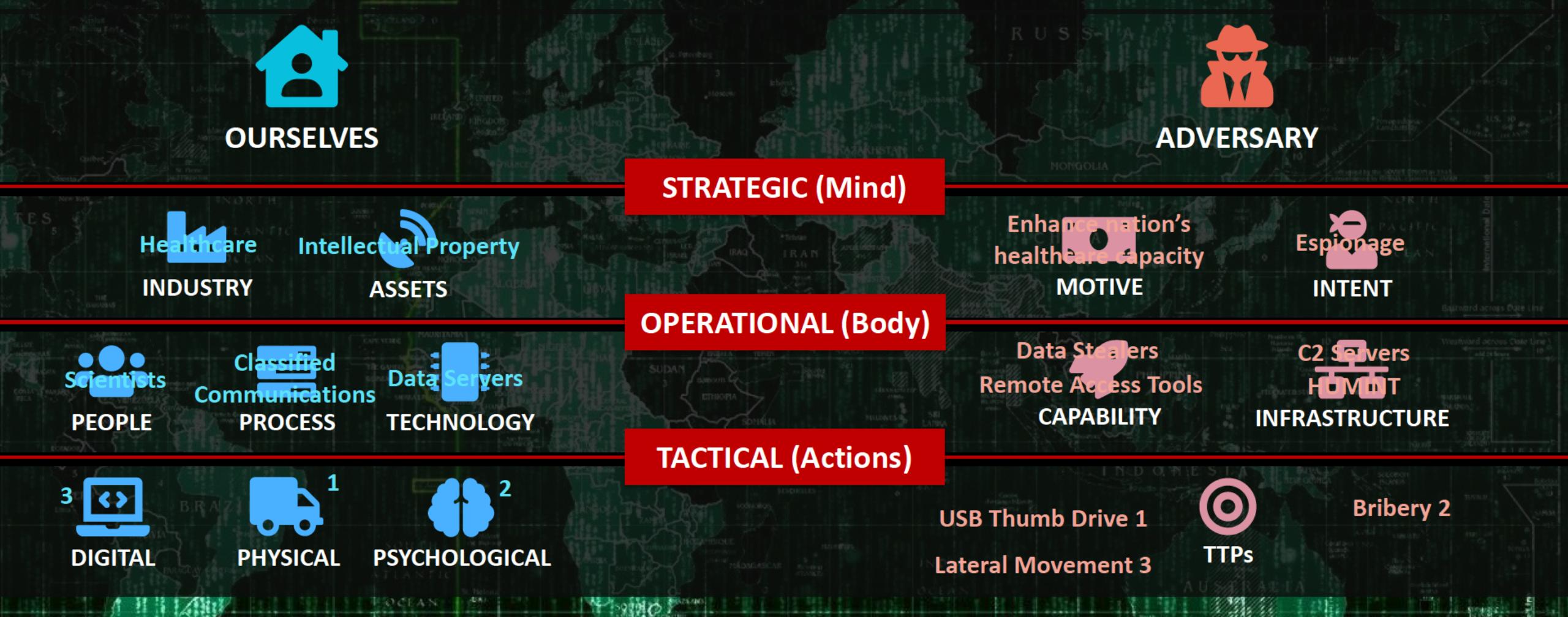
Operational Stakeholders

Threat
Hunters Vulnerability
Management

Strategic Stakeholders

CISO CTO

Scenario 2: A nation-state actor with intent to conduct espionage against a pharmaceutical company



Let's see how threat intelligence can help us better understand this threat

Scenario 2: A nation-state actor with intent to conduct espionage against a pharmaceutical company



INTEL ENRICHMENT

- Consume indicators of most current remote access tools and associated downloaders
- Engage in automated sandbox analysis of malware associated with nation-state actors that steal intellectual property



THREAT MONITORING

- Conduct web-scraping in search of intellectual property leaks and/or evidence of insider threats
- Scrape for malicious malware that could potentially be leveraged to steal data



THREAT REPORTING

- Consume reporting on actors known to steal intellectual property and familiarize the org with associated TTPs
- Read strategic reporting on China and advise physical security on how they might leverage insiders to steal data

Tactical Stakeholders

Sandbox AV EDR

Operational Stakeholders

Insider Threat Vulnerability Management

Strategic Stakeholders

Physical Security CTO

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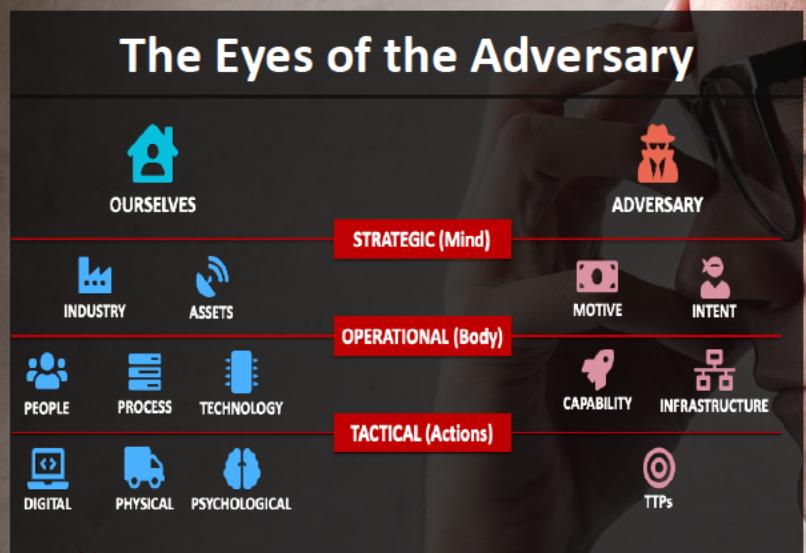
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Summary



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In summary, we talked about the following:



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Questions?



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