

RSA® Conference 2016

San Francisco | February 29–March 4 | Moscone Center

SESSION ID: SEM-02

Advancing Information Risk Practices

MODERATOR: **Evan Wheeler**

Executive Director, Operational Risk Management
DTCC



Connect  Protect

PANELISTS:

Marshall Kuypers

PhD Candidate
Stanford University

Jay Jacobs

Sr. Data Scientist
BitSight Technologies

Jack Jones

EVP Research & Development
RiskLens

Wade Baker

VP, Innovation & Analytics
ThreatConnect



#RSAC



Advancing Information Risk Practices

Start Time	Title	Presenter
1:30 PM	Practical Quantitative Risk Analysis in Cyber Systems	Marshall Kuypers
2:25 PM	Exploring Your Data: Risk Visualization Techniques	Jay Jacobs
3:15 PM	BREAK	
3:30 PM	Third Party Risk Assessment: Death by 800 Questions	Jack Jones
4:15 PM	The Marriage of Threat Intelligence and Risk Assessment	Wade Baker



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Practical Quantitative Risk Analysis in Cyber Systems

Connect  Protect



Marshall Kuypers^A
(Presenting)

Dr. Elisabeth Pate-Cornell^B

^APhD Student
Stanford University

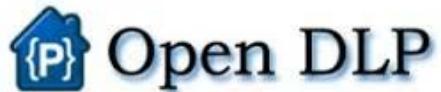
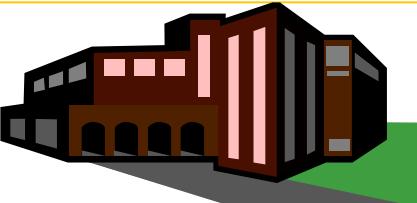
^BProfessor, Management Science and
Engineering
Stanford University



#RSAC

Significant uncertainty surrounds cyber security investment

#RSAC



Data loss prevention



Two-factor authentication



CROWDSTRIKE

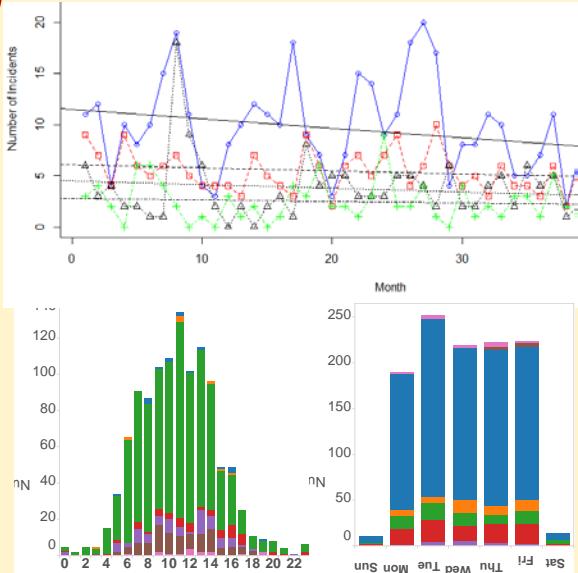
Subscription for threat intel





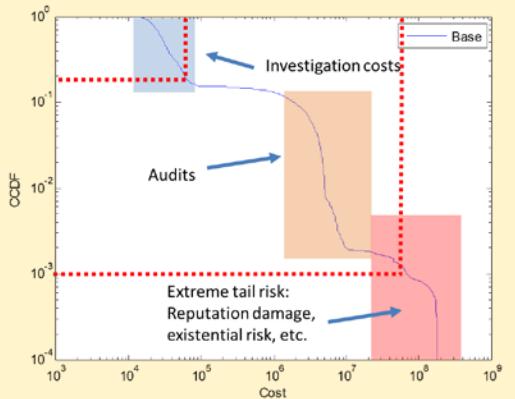
Cyber risk is quantifiable!

The data exist!



And you need them!

The models exist!



And you need them!

Quantitative risk is super useful!



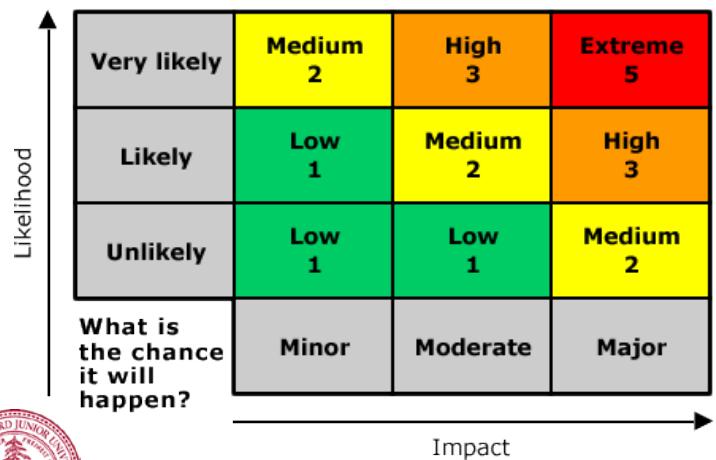
And you need it!





Current methods are limiting

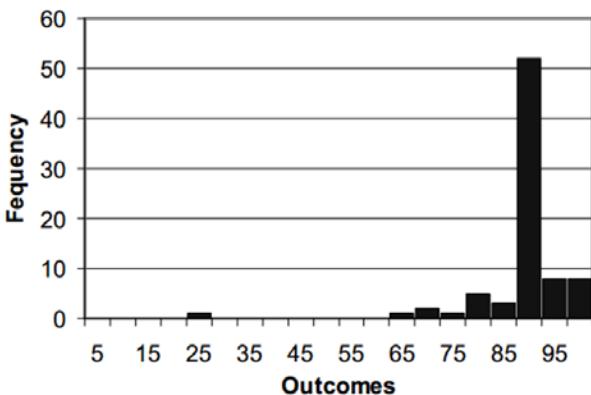
PSAT



Hand Waving



Proved



McLane, Gouveia, et al





Our intuition is really terrible

Ask Doctors if they recommend surgery if:

One month survival rate is 90% 84%

There is a 10% mortality in the first month 50%

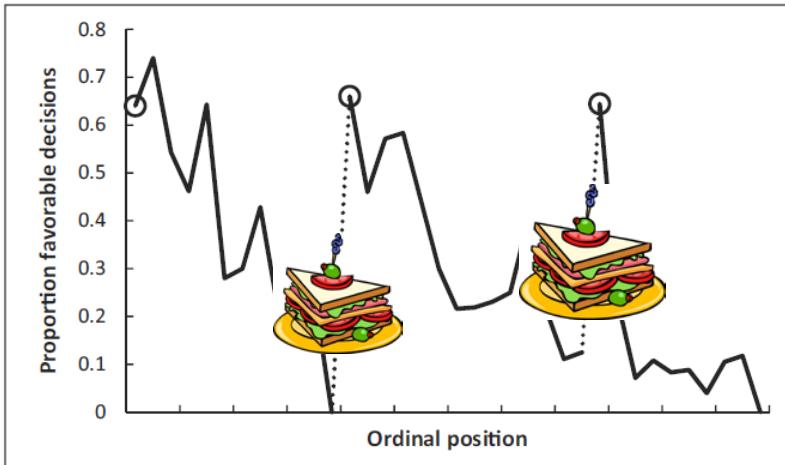
How happy are you these days?
How many dates did you have last month?



How many dates did you have last month?
How happy are you these days?



Parole decisions in Israeli Prisons



Extraneous factors in judicial decisions
Shai Danziger, Jonathan Levav, and Liora Avnaim-Pessoia

Data help us make better decisions



Malicious Insider

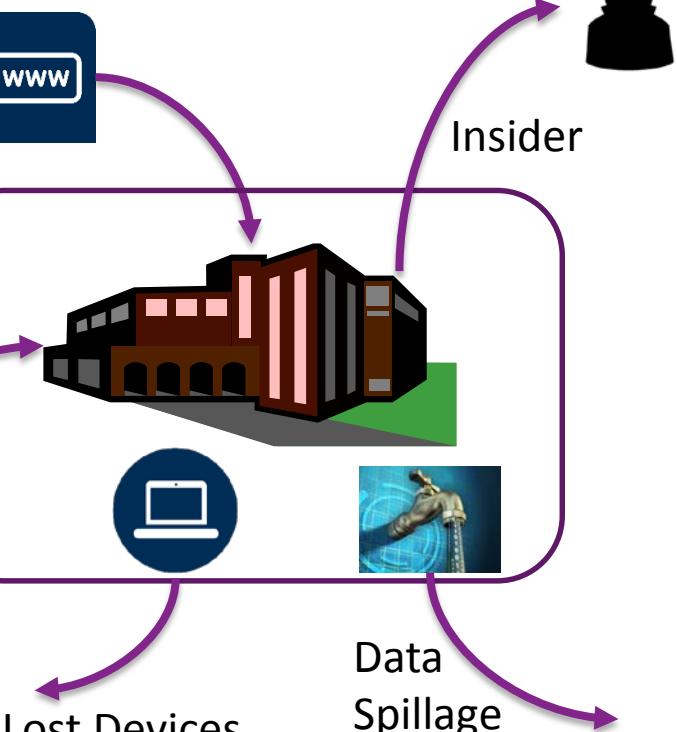
1



Website Compromises

375

Website Attacks





The data exist!

Incident Management Systems

Date

Time to resolve (hours)

Type of incident



Not log data!

High level incident categories

Incident type tag

#Lost device

#Website defacement

#Phishing email

#Intern's website

Sergey Brin's Home Page

Ph.D. student in Computer Science at Stanford - sergey@cs.stanford.edu

Currently I am at [Google.](#)

Lots of data exist



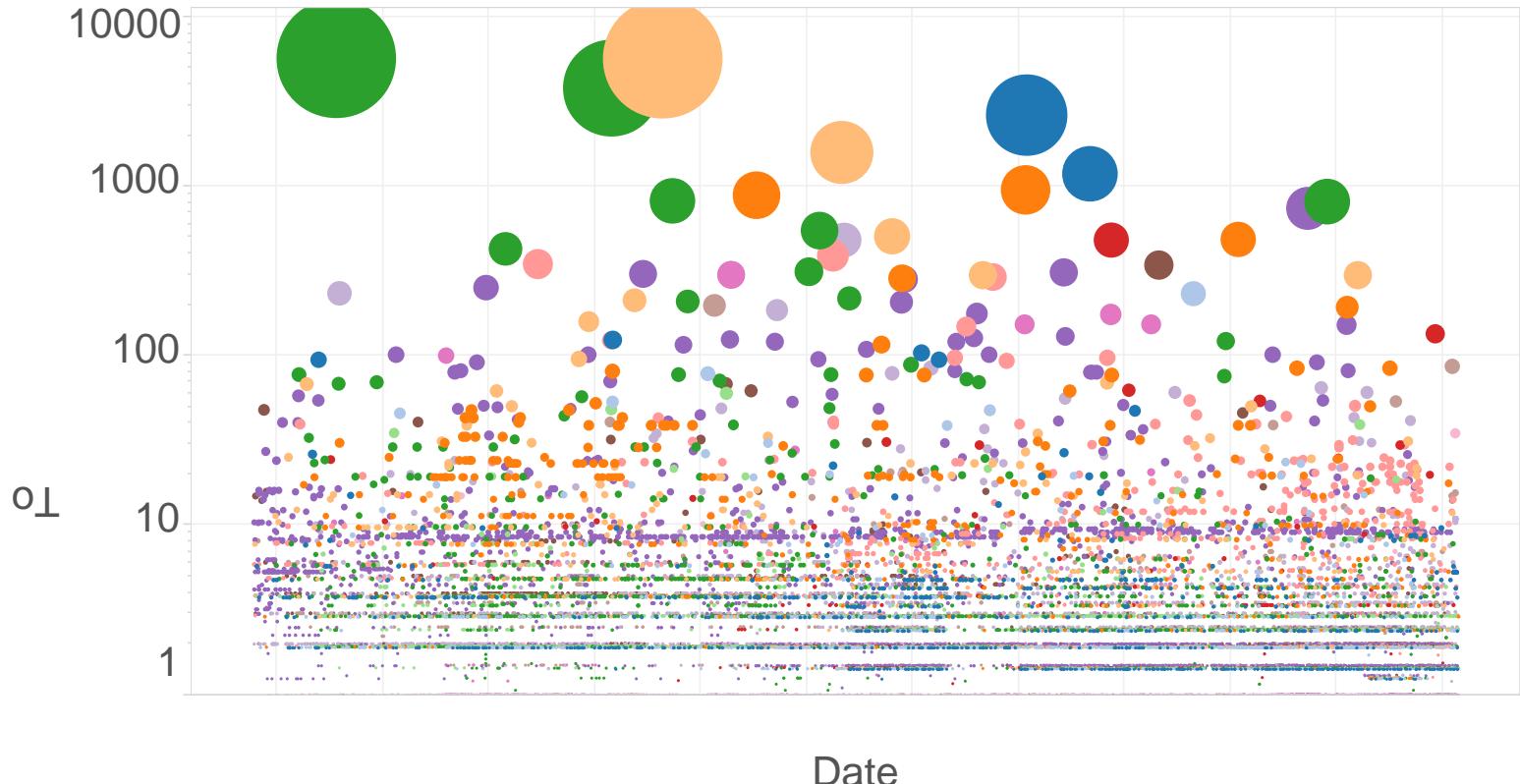
Anthem.

Academic research
Lawsuits
Expert knowledge





Case study: 60K incidents at a large org

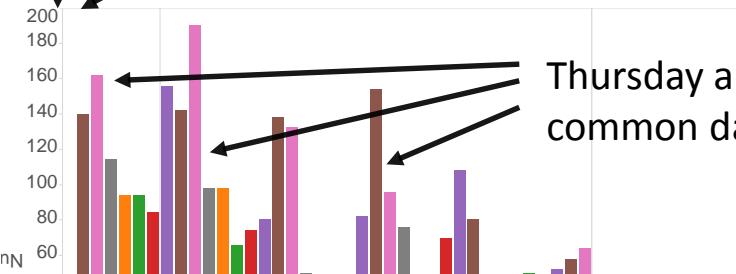




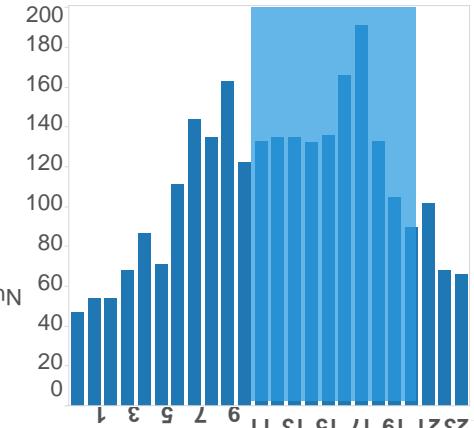
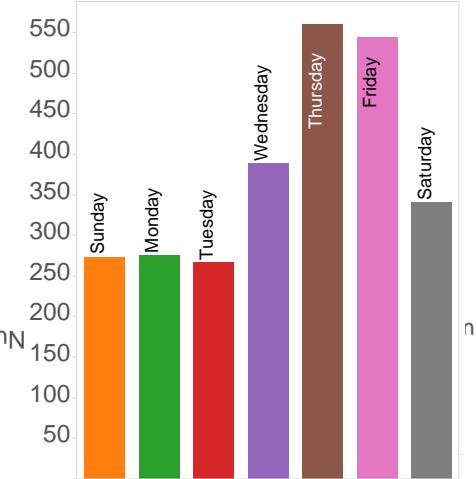
Incident data is priceless

Shellshock publically announced
on September 24th, 2014

Within 5 hours, a shellshock
attack was detected



Thursday and Friday were the most
common days for attacks



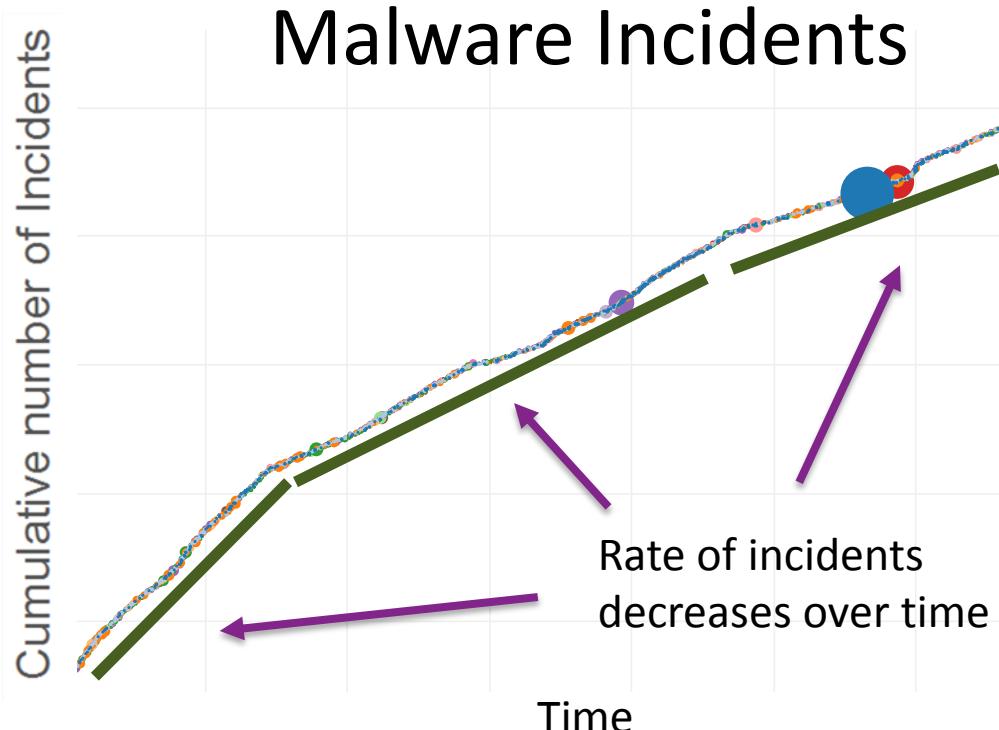
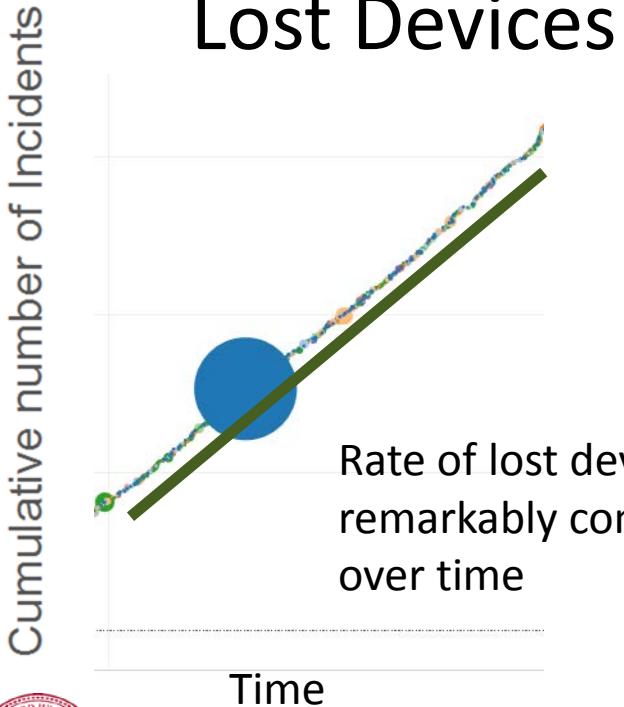
Attacks did not correlate
with US workday hours

Incidents continued to
occur for several months



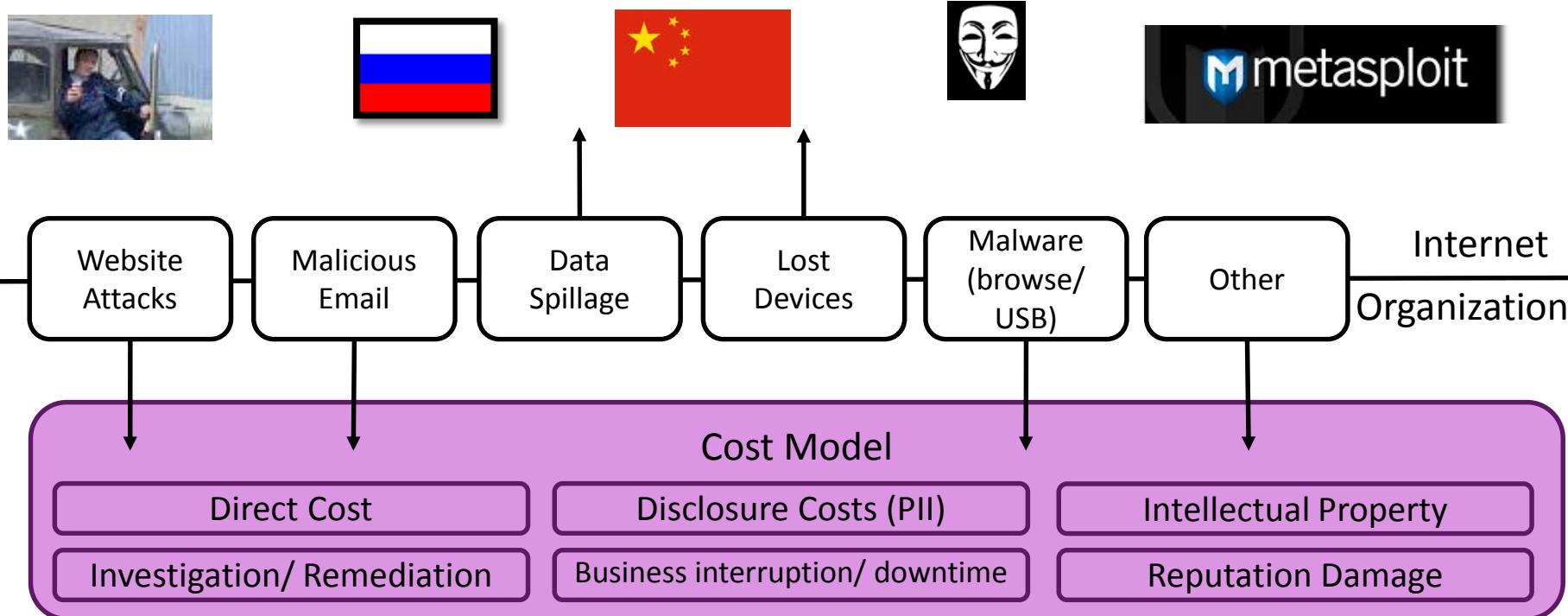


The frequency of incidents can be quantified





Develop a useful model



Use dollars

Use distributions, not averages



Direct costs are well understood

Probability	Device	Average Cost
0.34	Cellphone	\$400
0.32	Token	\$100
0.20	Laptop	\$1000
0.07	Other	\$300
0.05	Desktop	\$1000
0.02	Tablet	\$700

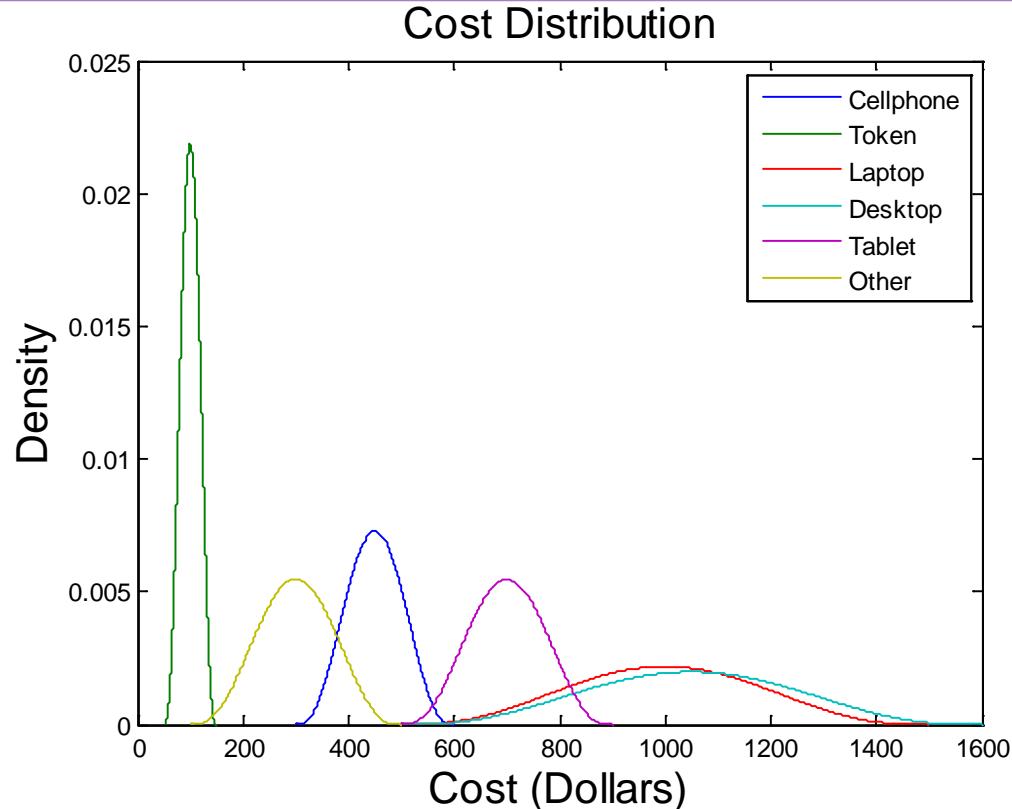


Equipment Losses



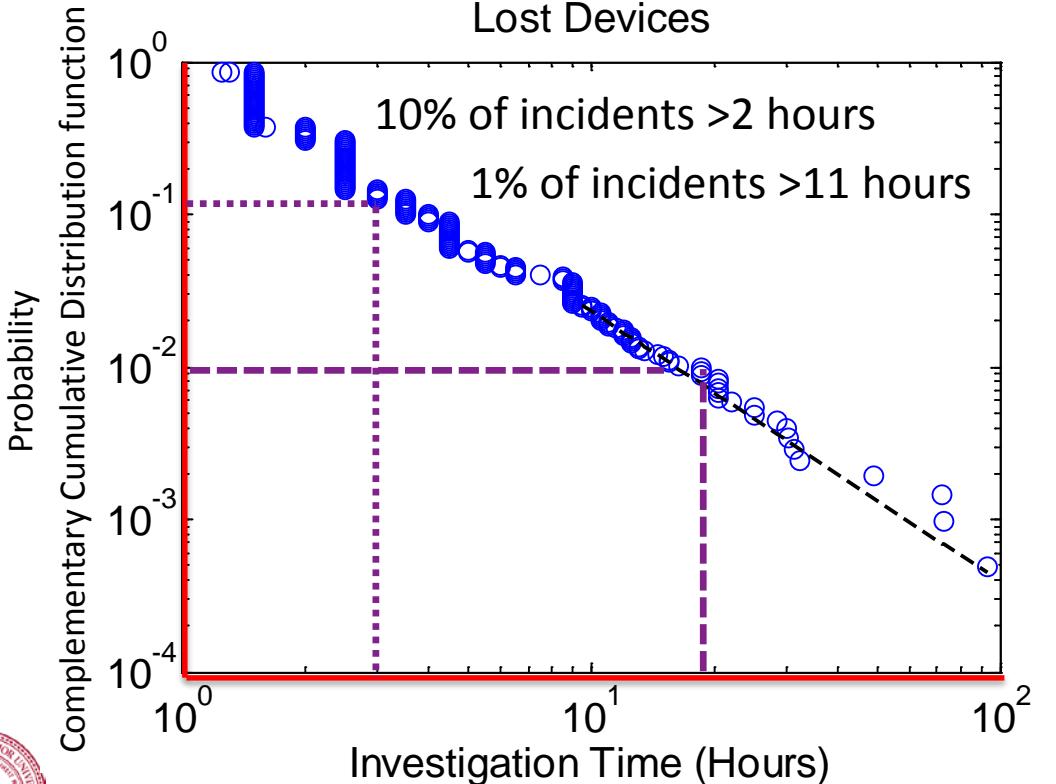
DDoS
Distributed Denial of Service
Protection

Extortion





Investigation costs are well understood



Large Events are NOT outliers

No 'average' or 'typical' cyber breach

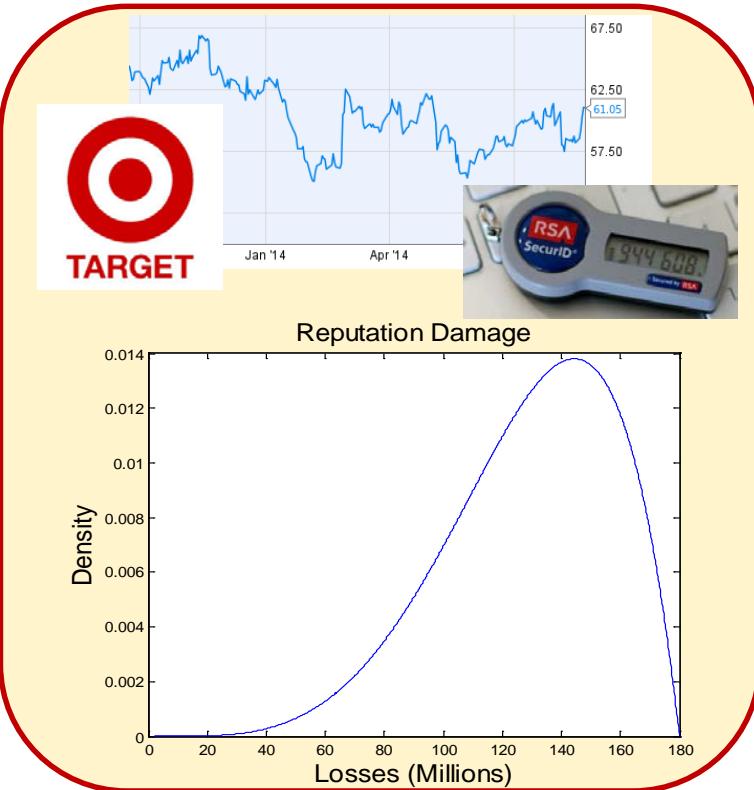
Standard deviations and some risk metrics (value at risk) are not valid



Largest incident can be more impactful than all other incidents combined!



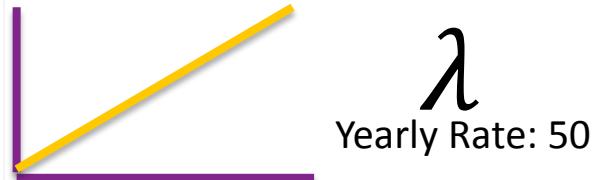
Reputation damage can be assessed





We can quantify data spillage risk

Rate of spillage incidents



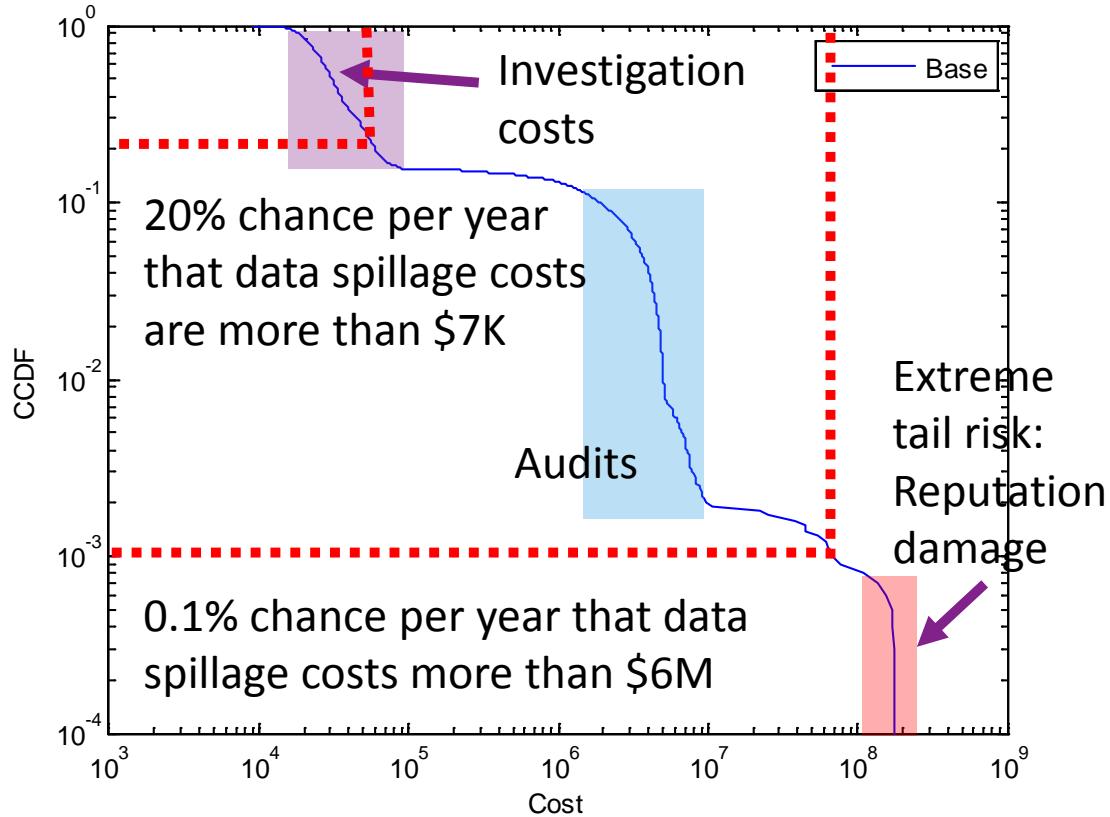
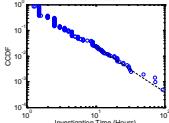
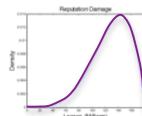
Impact Distributions
(Data Spillage)

Investigation

PII Fines

Reputation

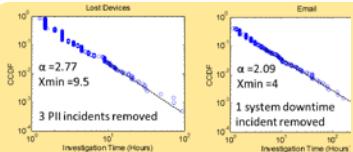
IP Loss



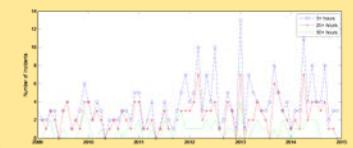


Security investments are analyzed and prioritized

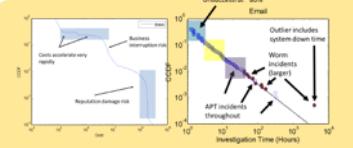
Case study on a large organization



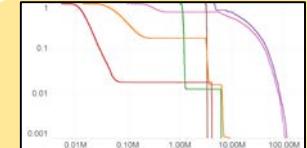
Full disk encryption is a good investment with a 4 to 1 benefit-cost ratio.



Data loss prevention is found to be a poor investment, given the technology maturity.



Supply chain risk and the threat of malicious insiders is found to be low.



Poor website and network security is a major risk, and requires significant security investment.





You can get started by...

Collect data



Date

Time to resolve (hours)

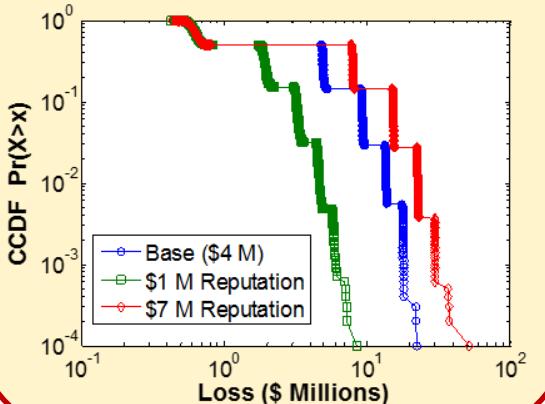
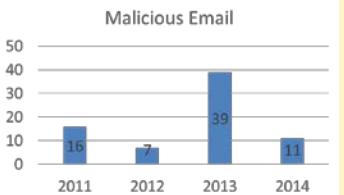
Incident type tag

#Malware

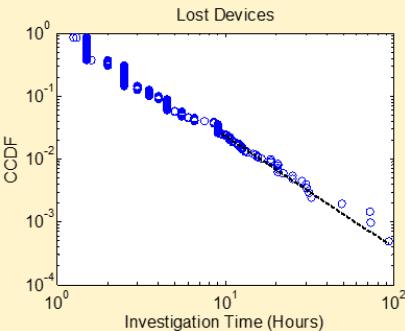
#Email

#Intern's website

Analyze data



Embrace uncertainty



Large events are NOT outliers
Largest incident can be more impactful than all other incidents combined!



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Exploring Your Data: Risk Visualization Techniques



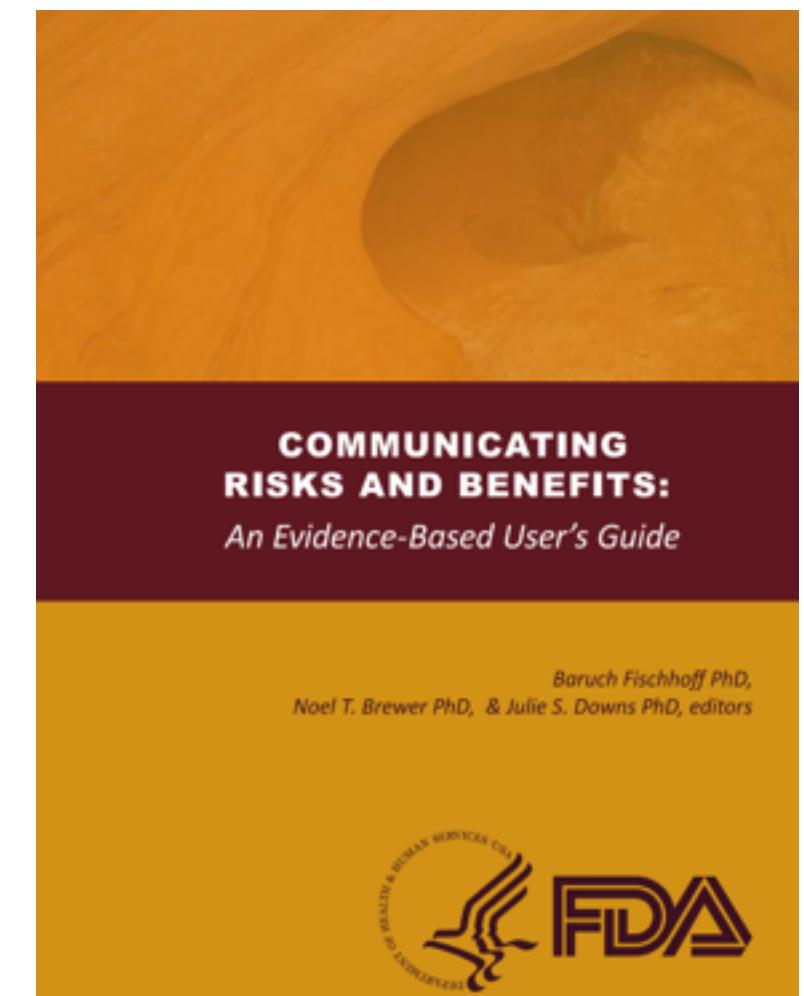
Jay Jacobs

Sr. Data Scientist
BitSight Technologies
@jayjacobs

Concepts you will walk away with

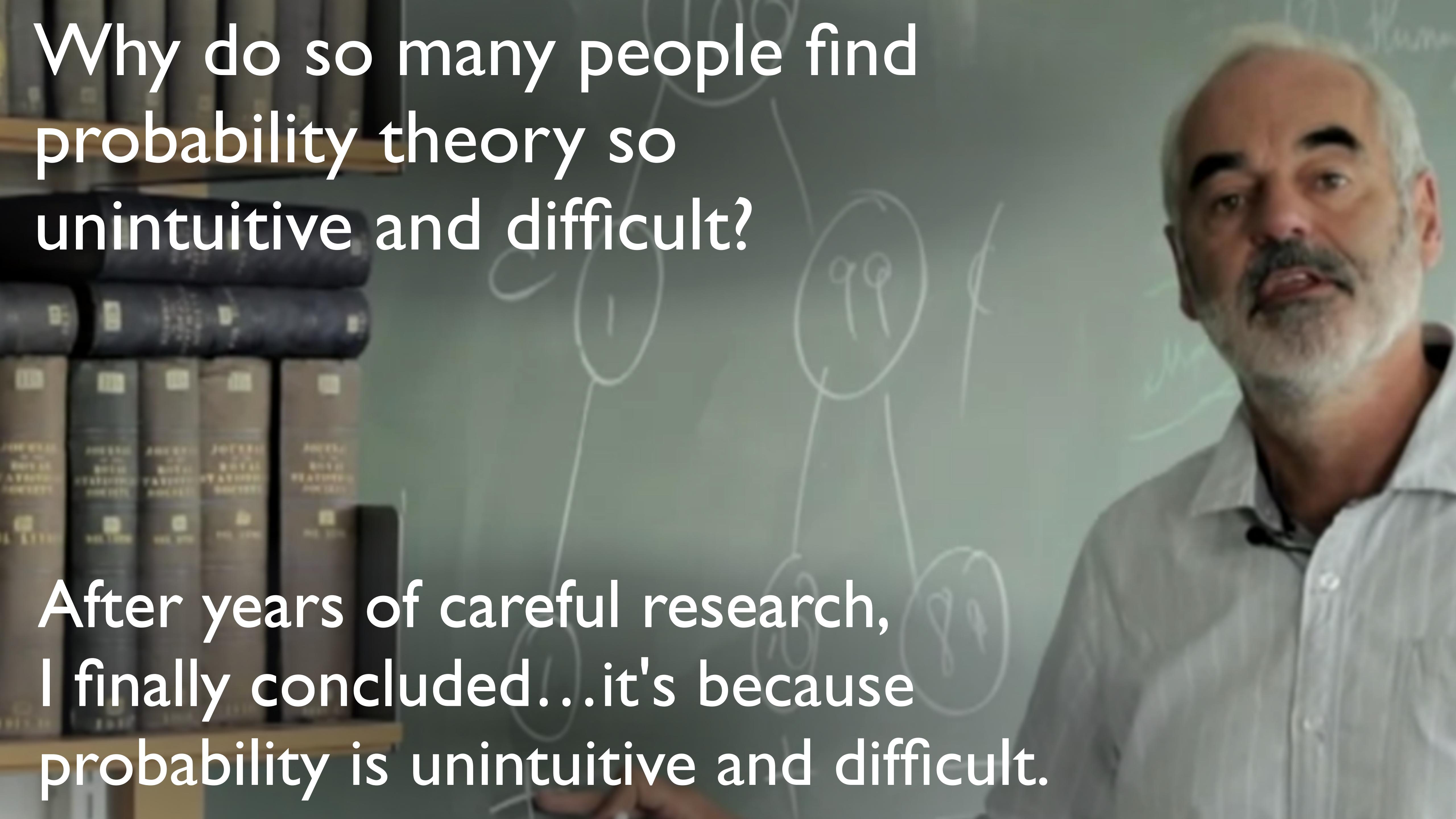


- Probability
- What makes a good data visualization?
- Evolution of data maturity
- Advanced techniques



“***Risk communication*** is the term of art used for situations when people need good information to make sound choices.”

Fischhoff, B. (2012). Communicating Risks and Benefits: An Evidence Based User's Guide. Government Printing Office.

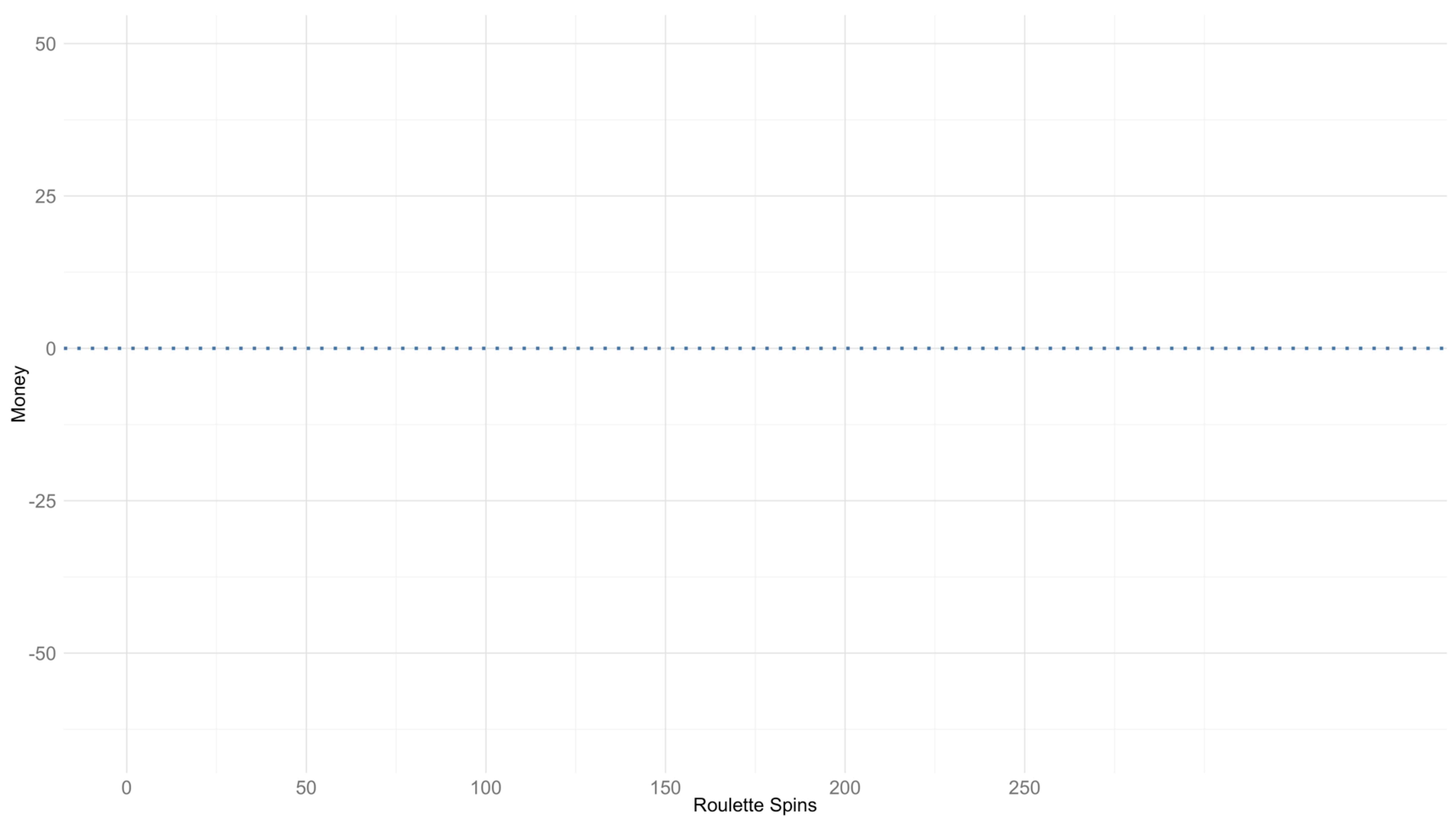


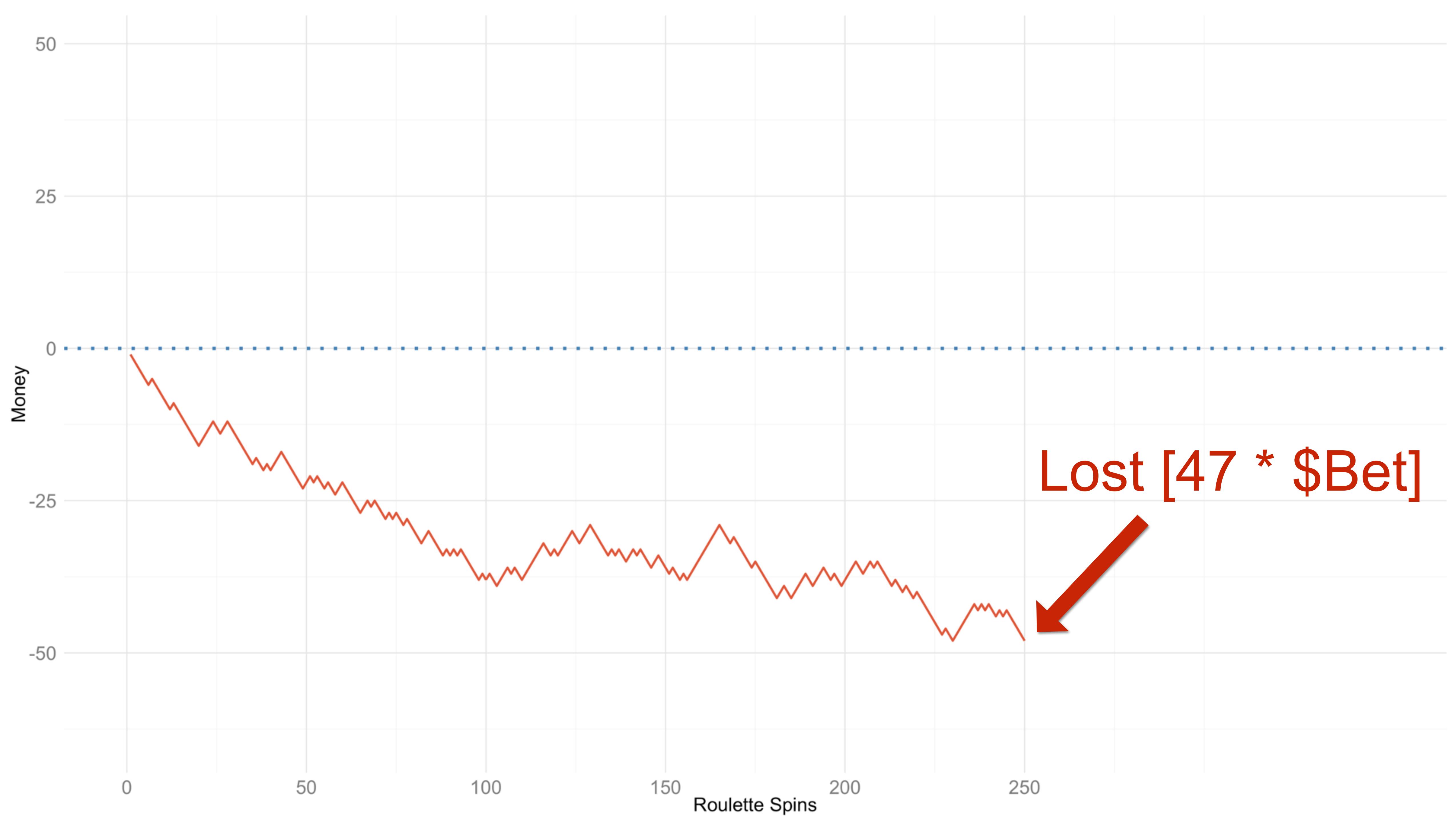
Why do so many people find probability theory so unintuitive and difficult?

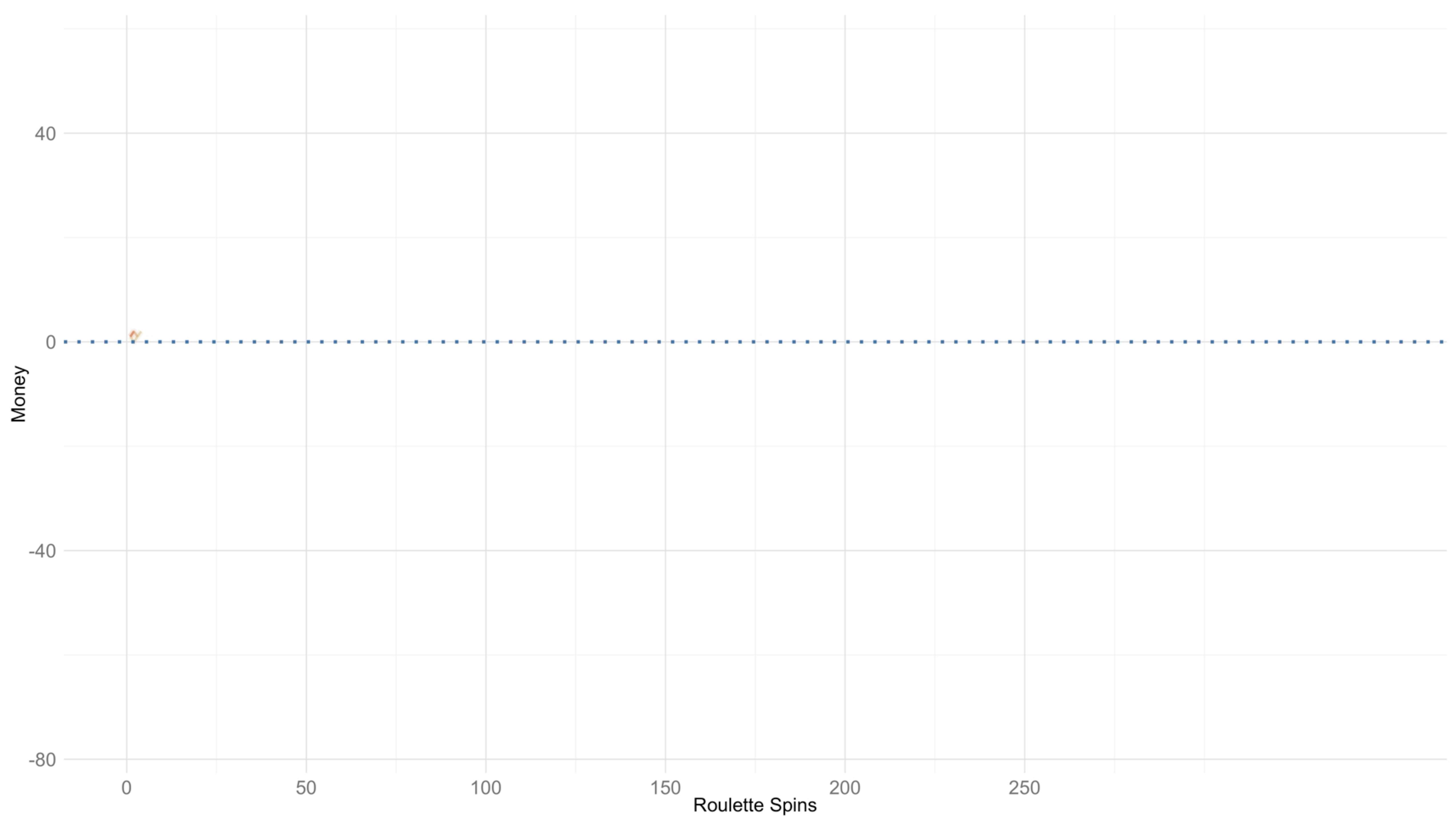
After years of careful research,
I finally concluded...it's because
probability is unintuitive and difficult.

A Challenge in Risk Visualization

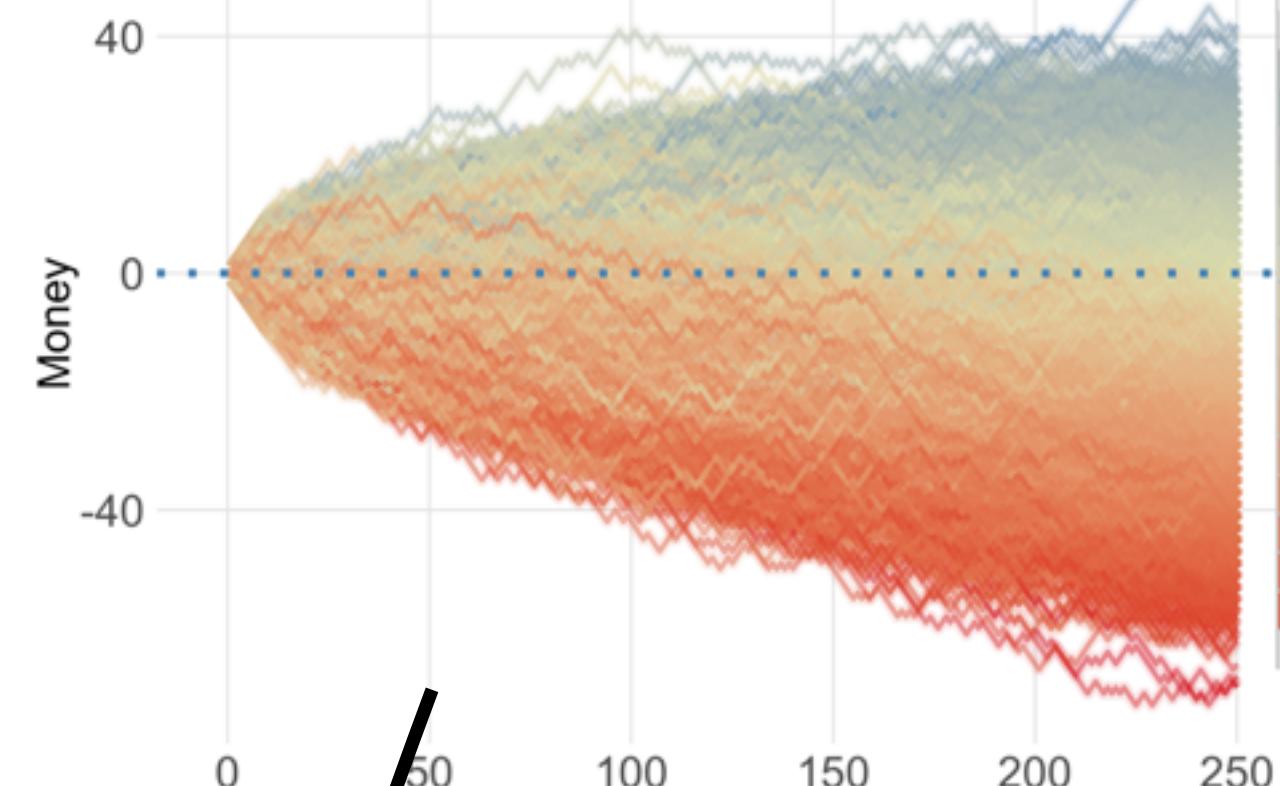




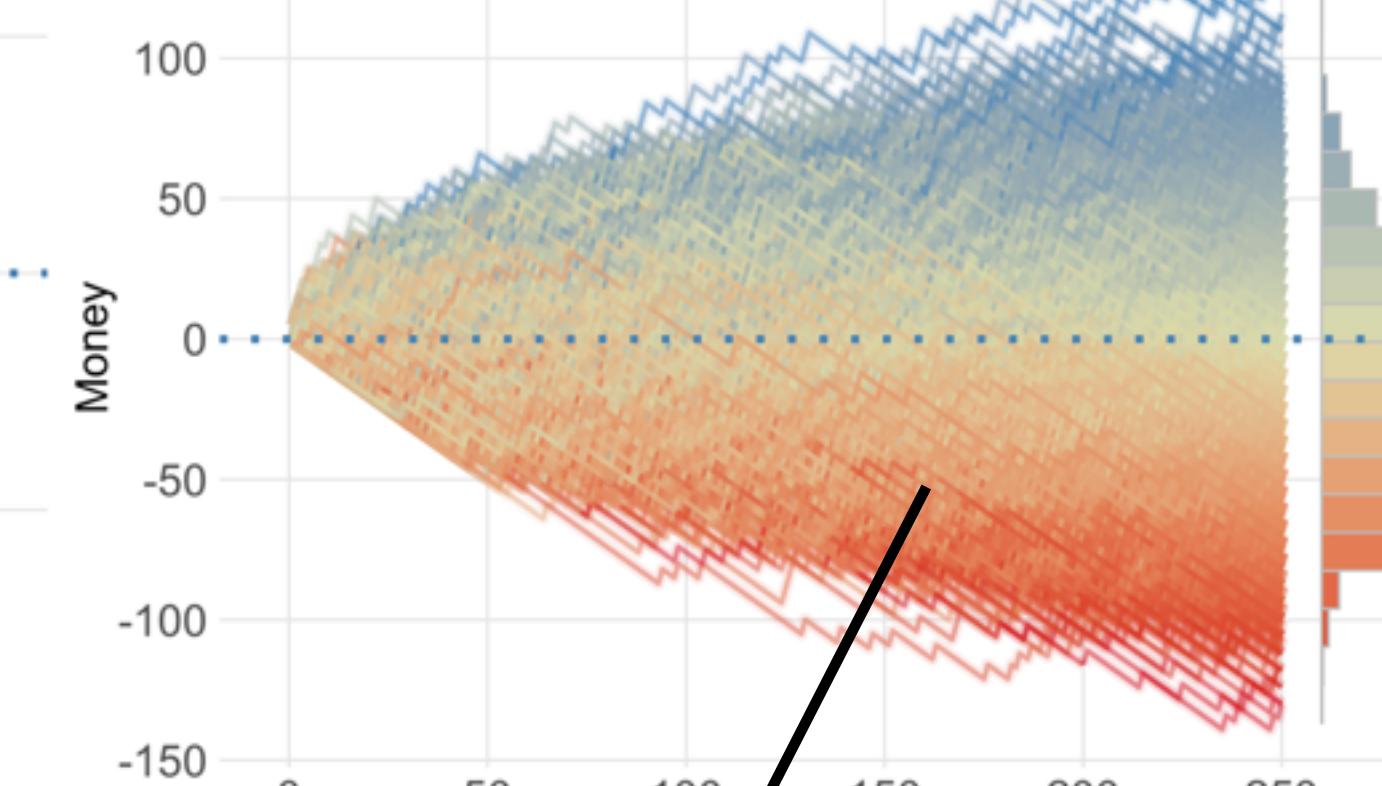




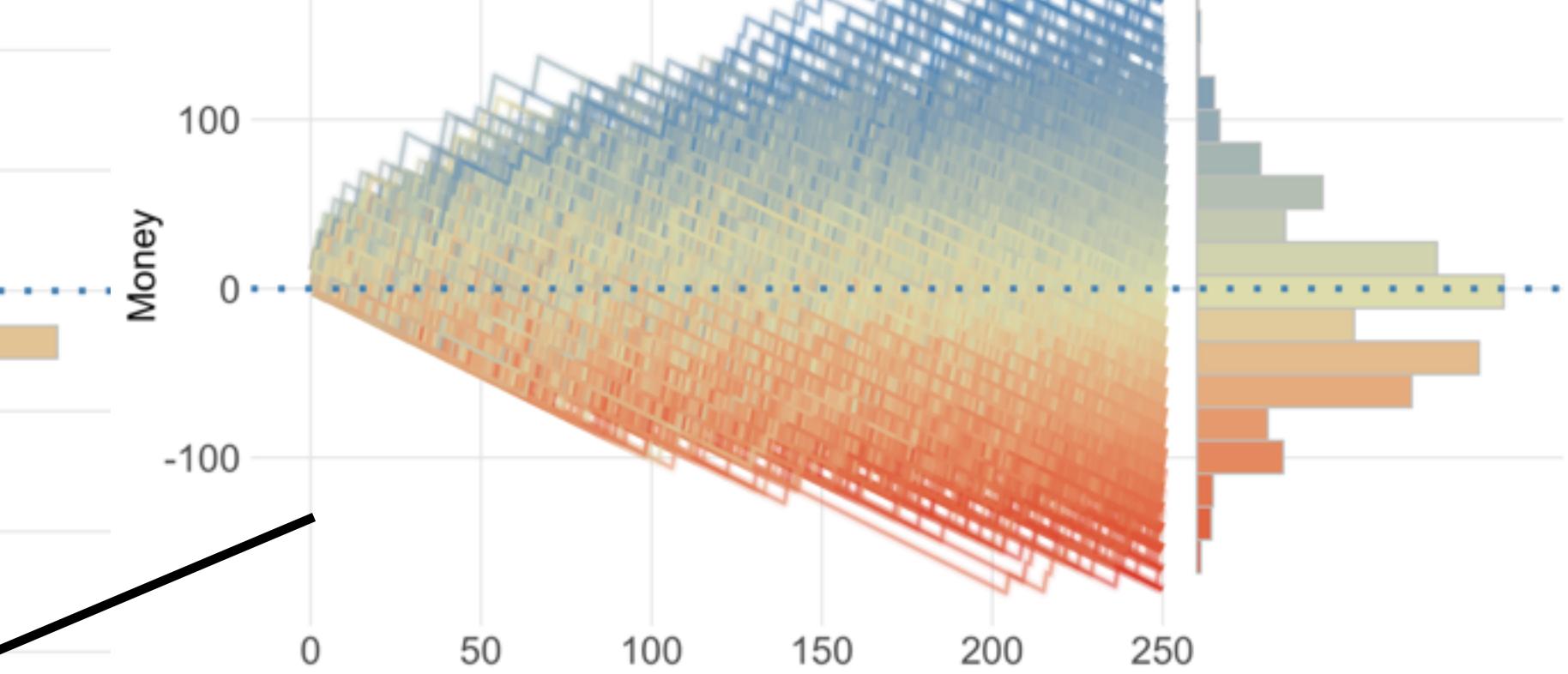
Odds: 38:18 Payout: 1:1



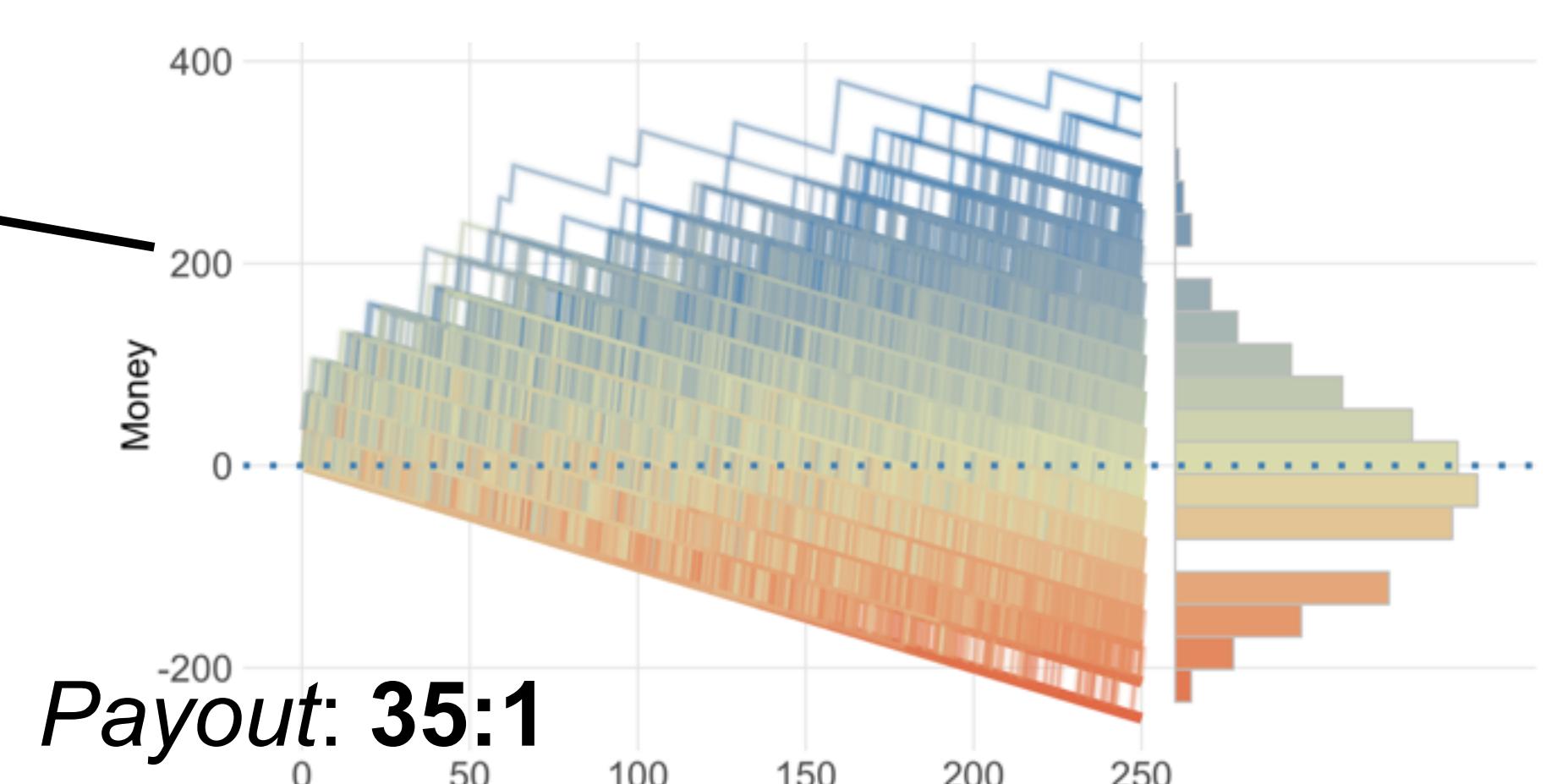
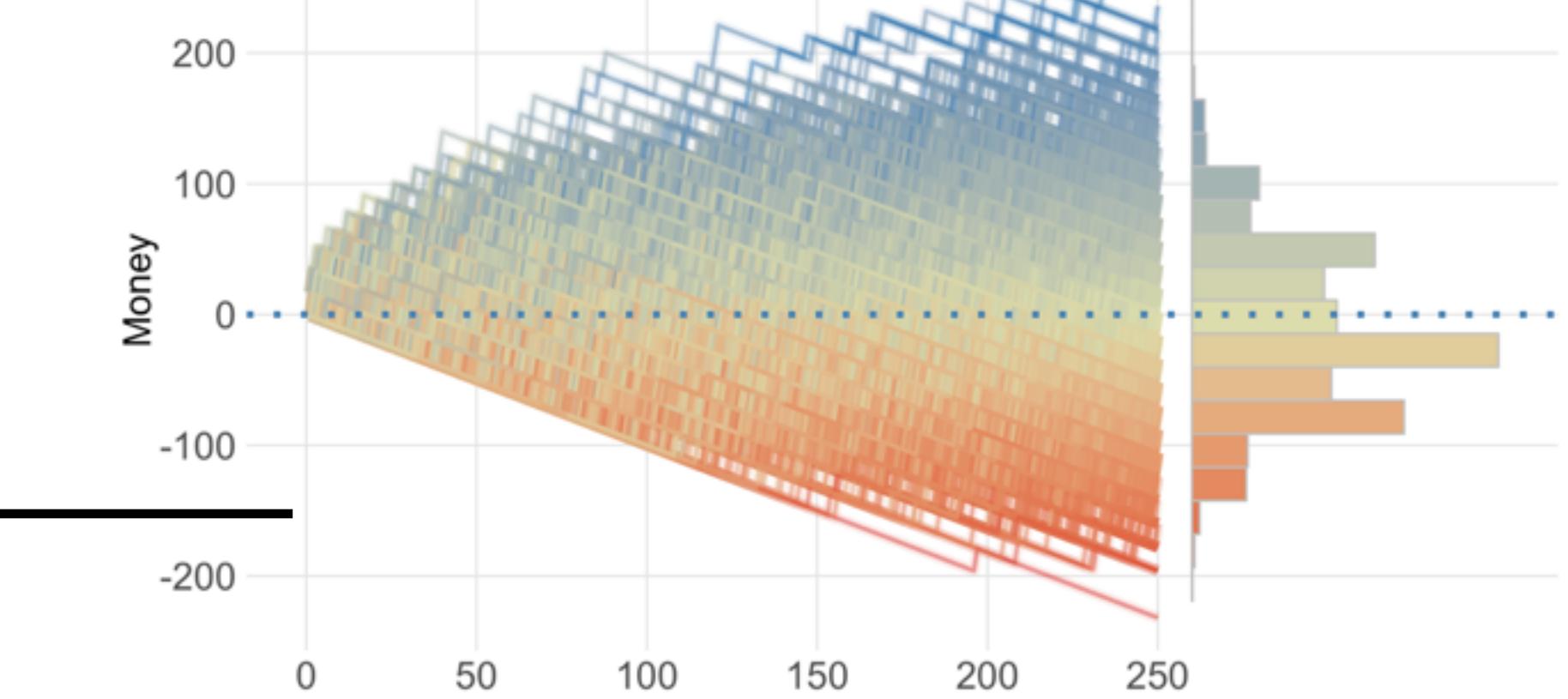
Odds: 38:6 Payout: 5:1



Odds: 38:3 Payout: 11:1



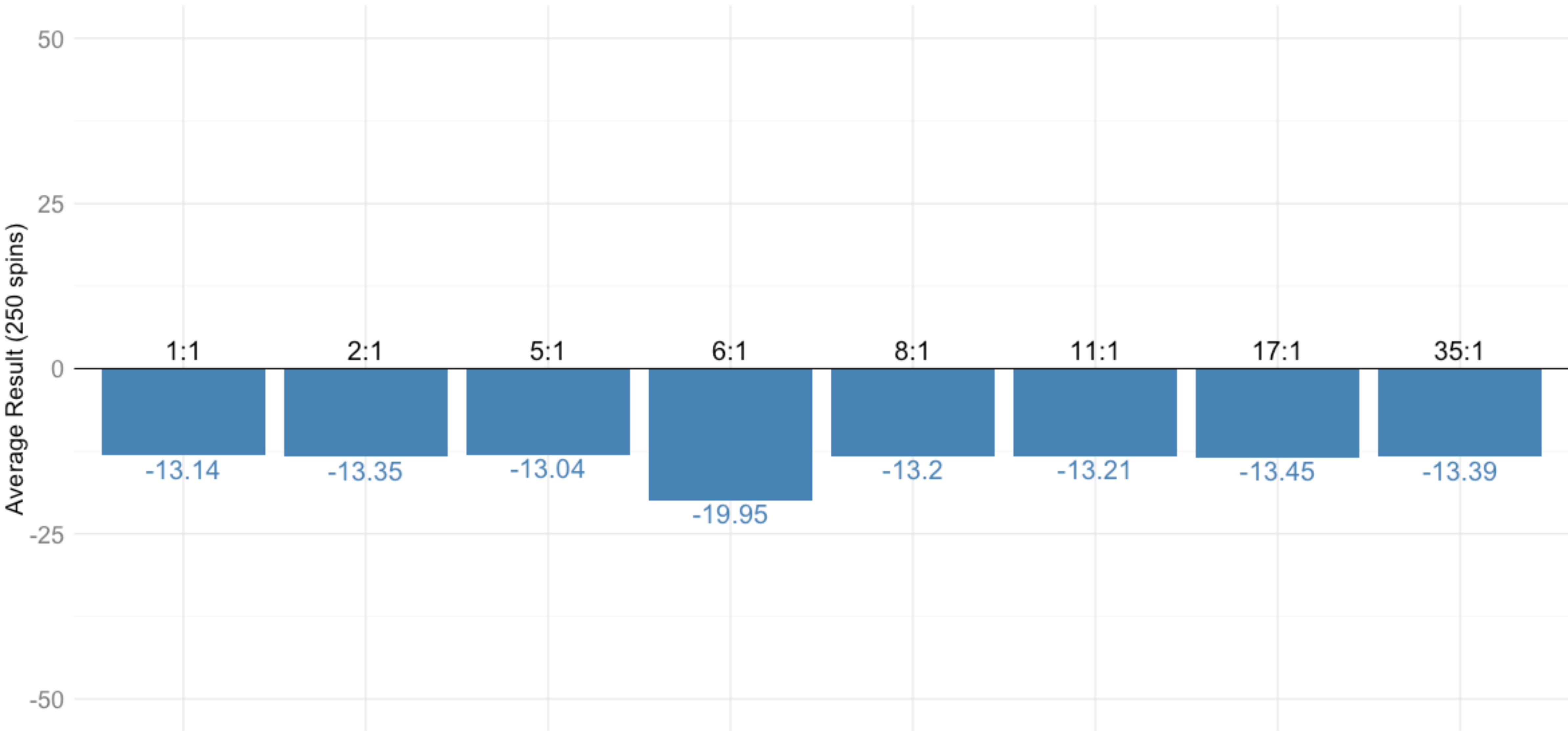
Odds: 38:2 Payout: 17:1



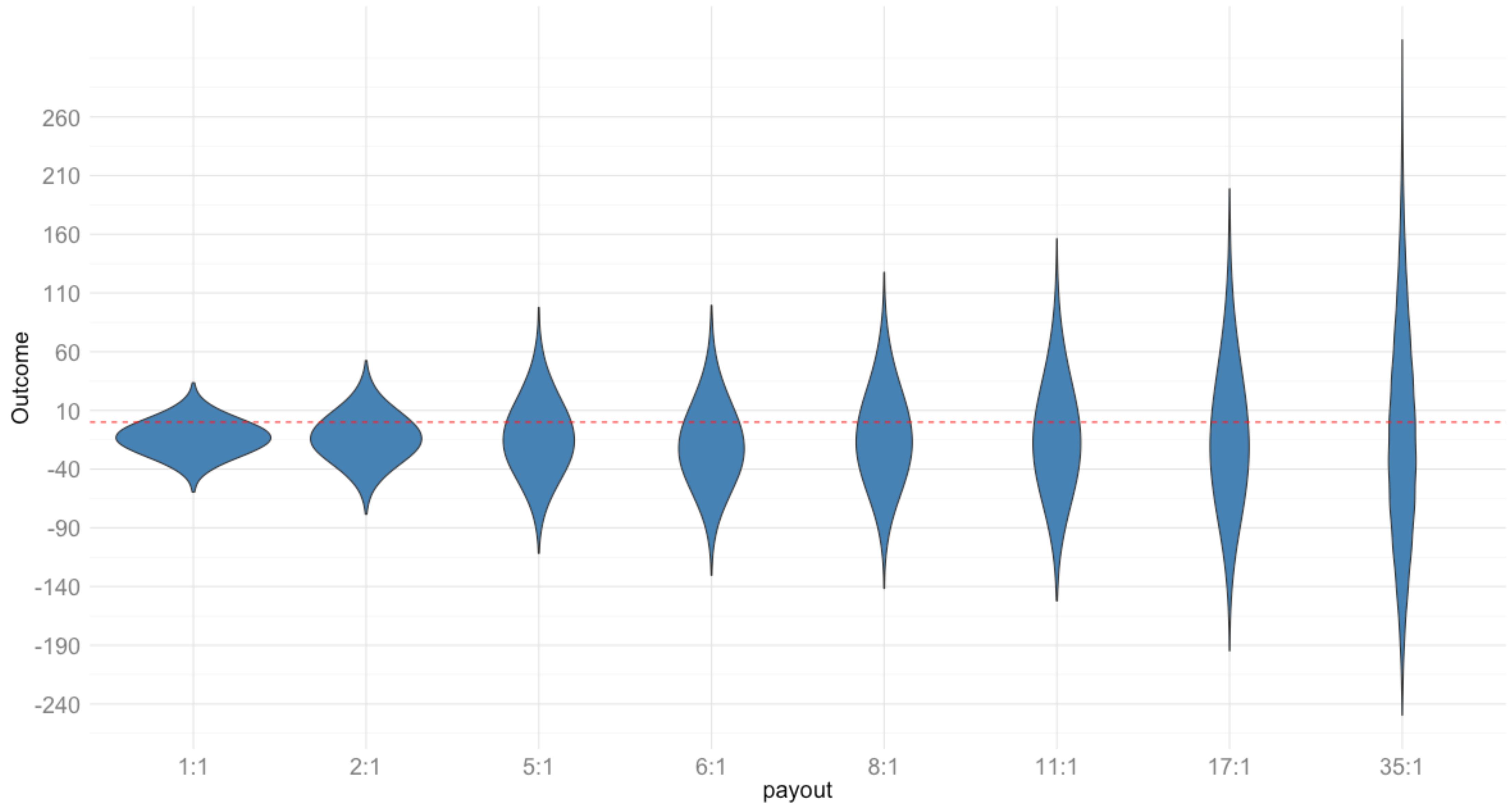
Odds: 38:1 Payout: 35:1



“Average” loss after 250 rounds of Roulette



Distributions of loss after 250 rounds





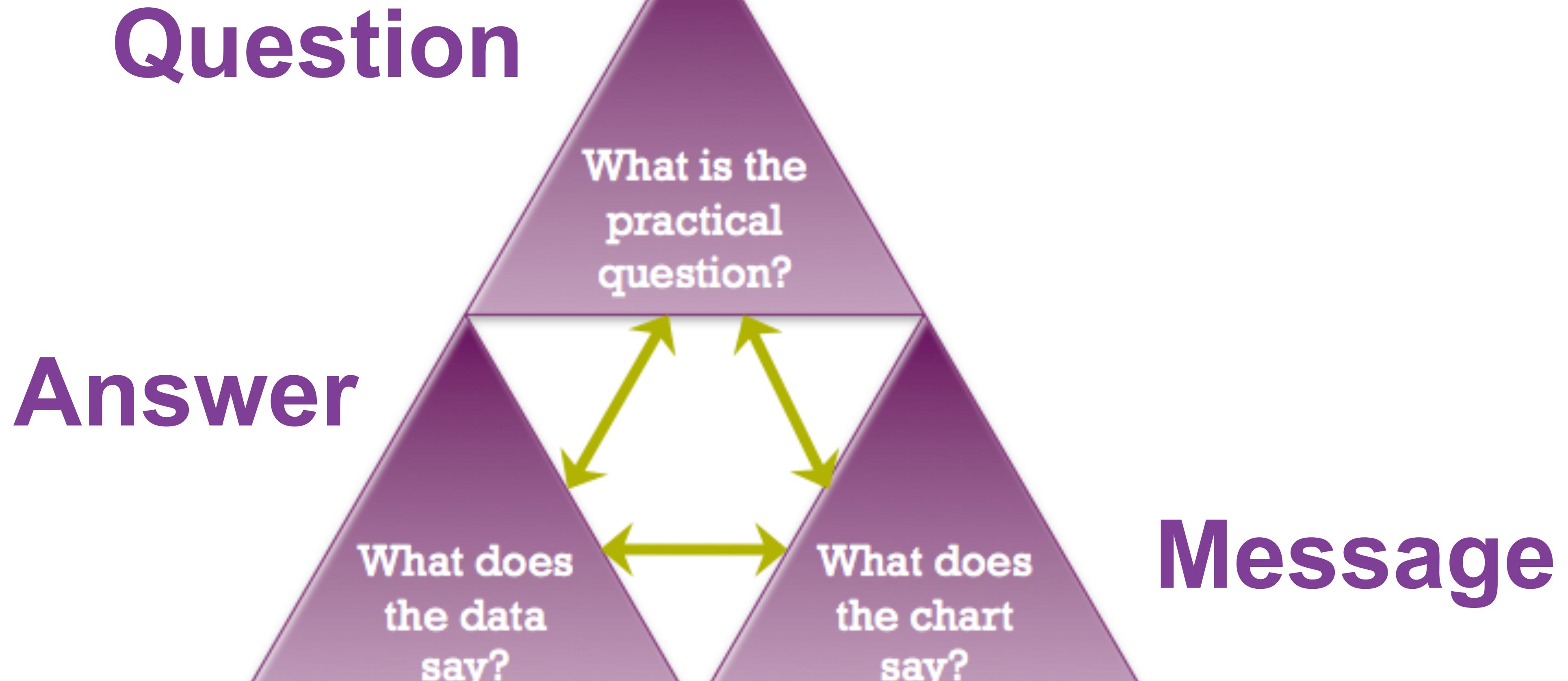
You would...

- leave with less money 3 out of 4 visits
- lose more than $13 * \$\text{bet}$ around half the visits
- lose more than $34 * \$\text{bet}$ once every ten visits*
- win more than $8 * \$\text{bet}$ once every ten visits*

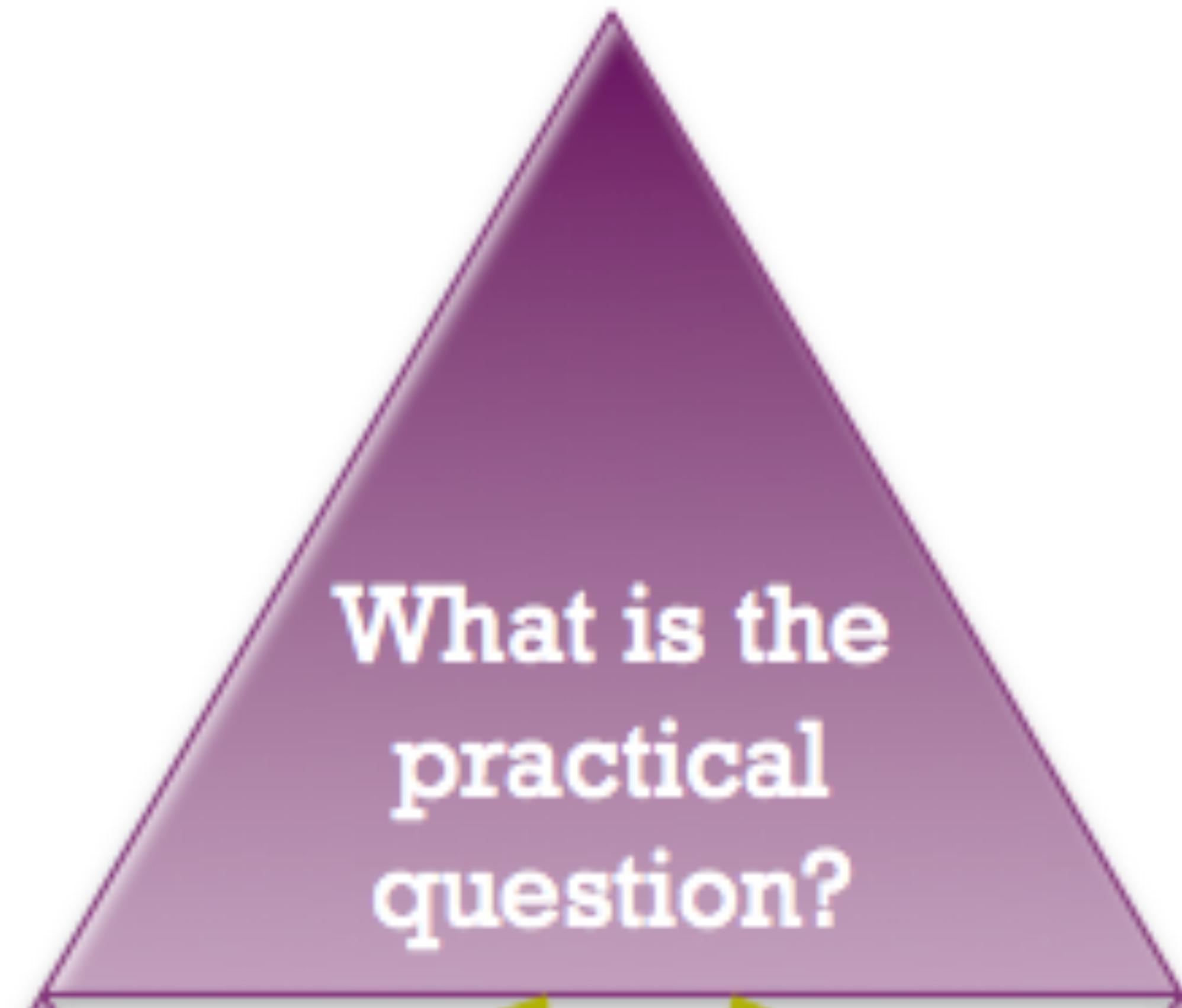
* 1:1 payout



What makes a good data visualization?



<http://junkcharts.typepad.com/>



Asking a Question



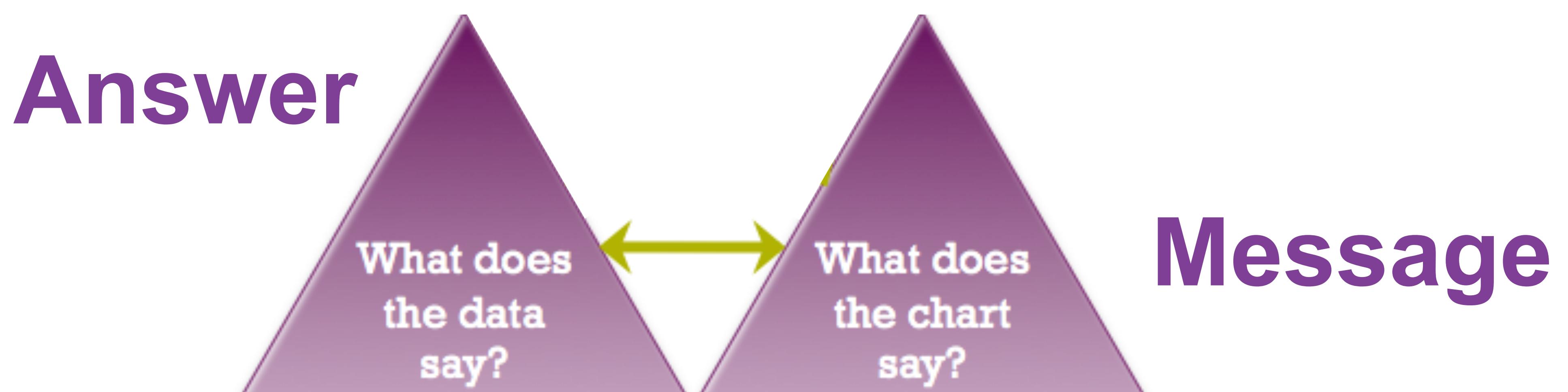
“My job was to find questions about baseball that have objective answers, that’s all that I do, that’s all that I’ve done.”

-- Bill James, Sabremetrician



A good question...

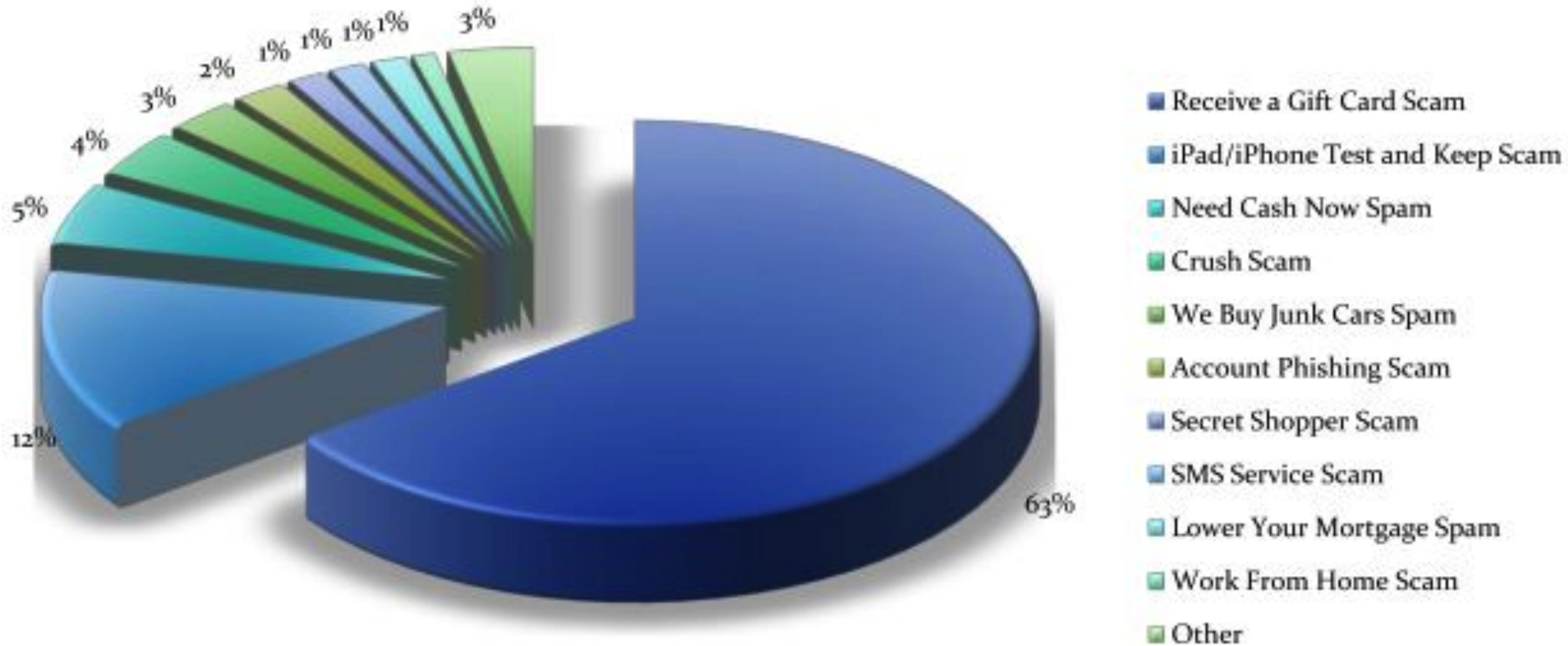
- ...has an objective and measurable answer.
- ...isn't too expensive to answer.
- ...has someone who wants to know the answer.



<http://junkcharts.typepad.com/>



A Common Pitfall



United States: Top Categories of SMS Spam

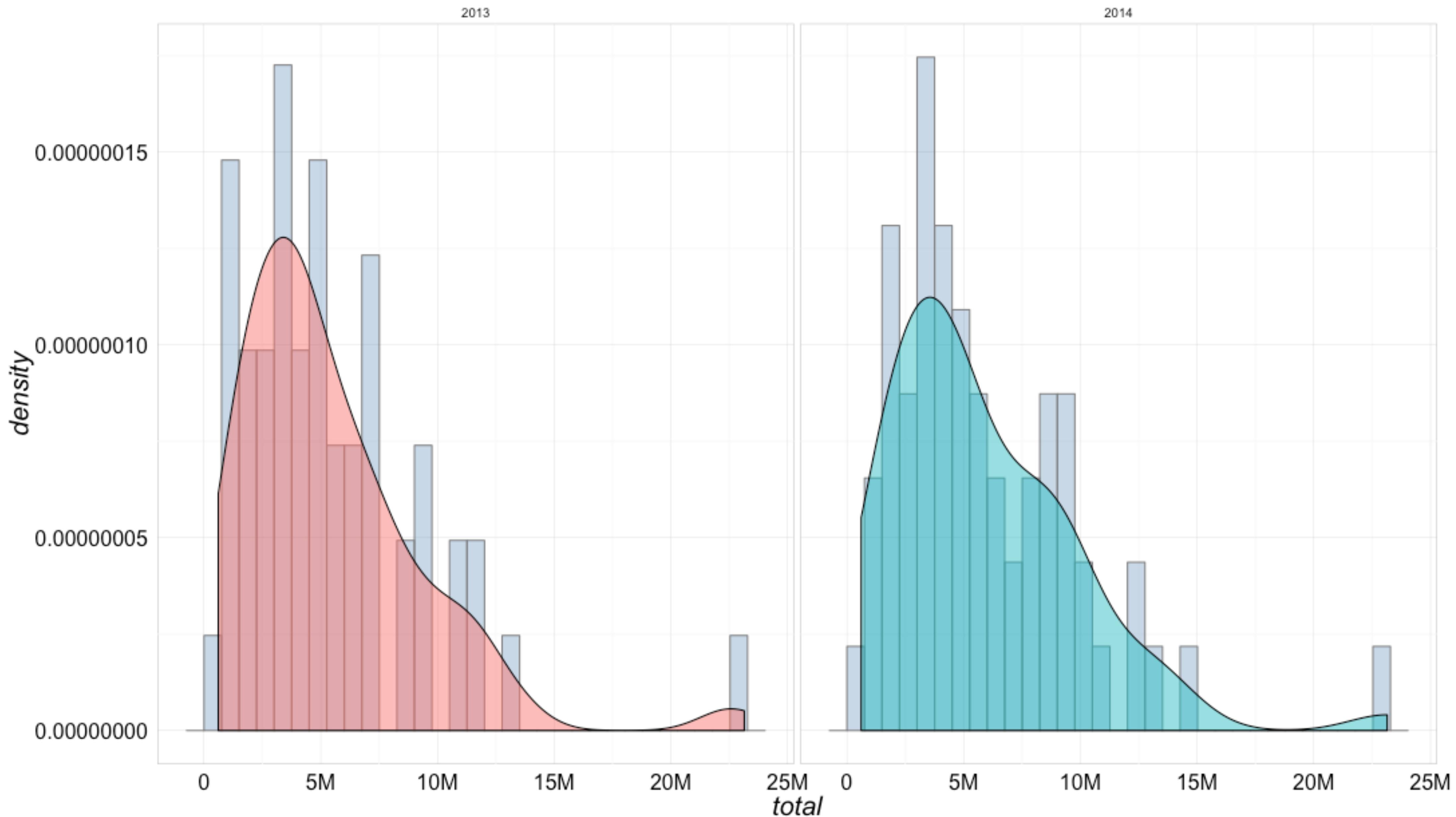
<https://www.cloudmark.com/en/s/resources/whitepapers/sms-spam-overview>



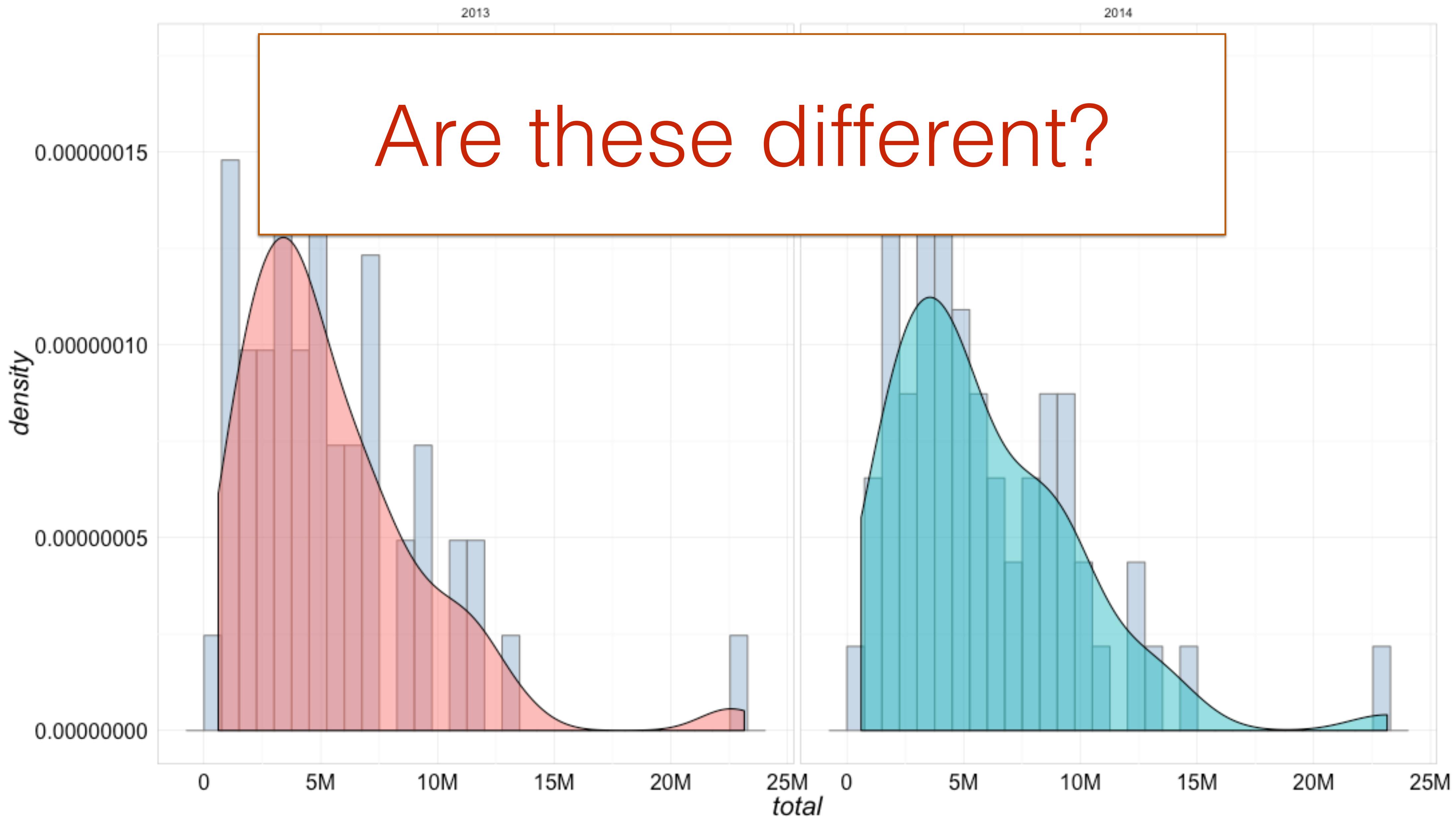


1. Count
2. Compare (careful for language barrier)
3. Infer and estimate
4. Model
 - a. forecasting
 - b. insight and inference

Comparisons can be tricky



Comparisons can be tricky



Comparisons can be tricky



About Us ▾

Strategic Consulting

Ponemon Fellows

Research ▾

Blog

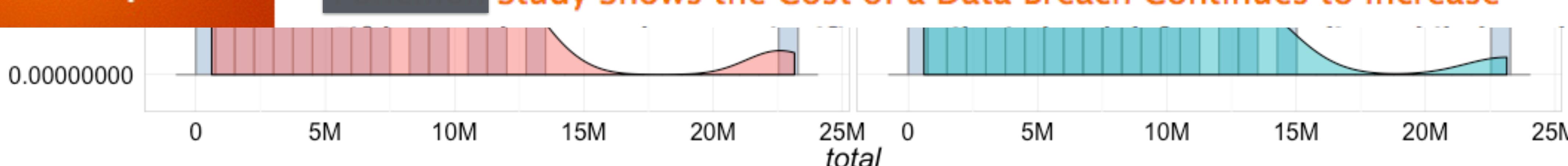
Contact ▾

Responsible Information Management ▾

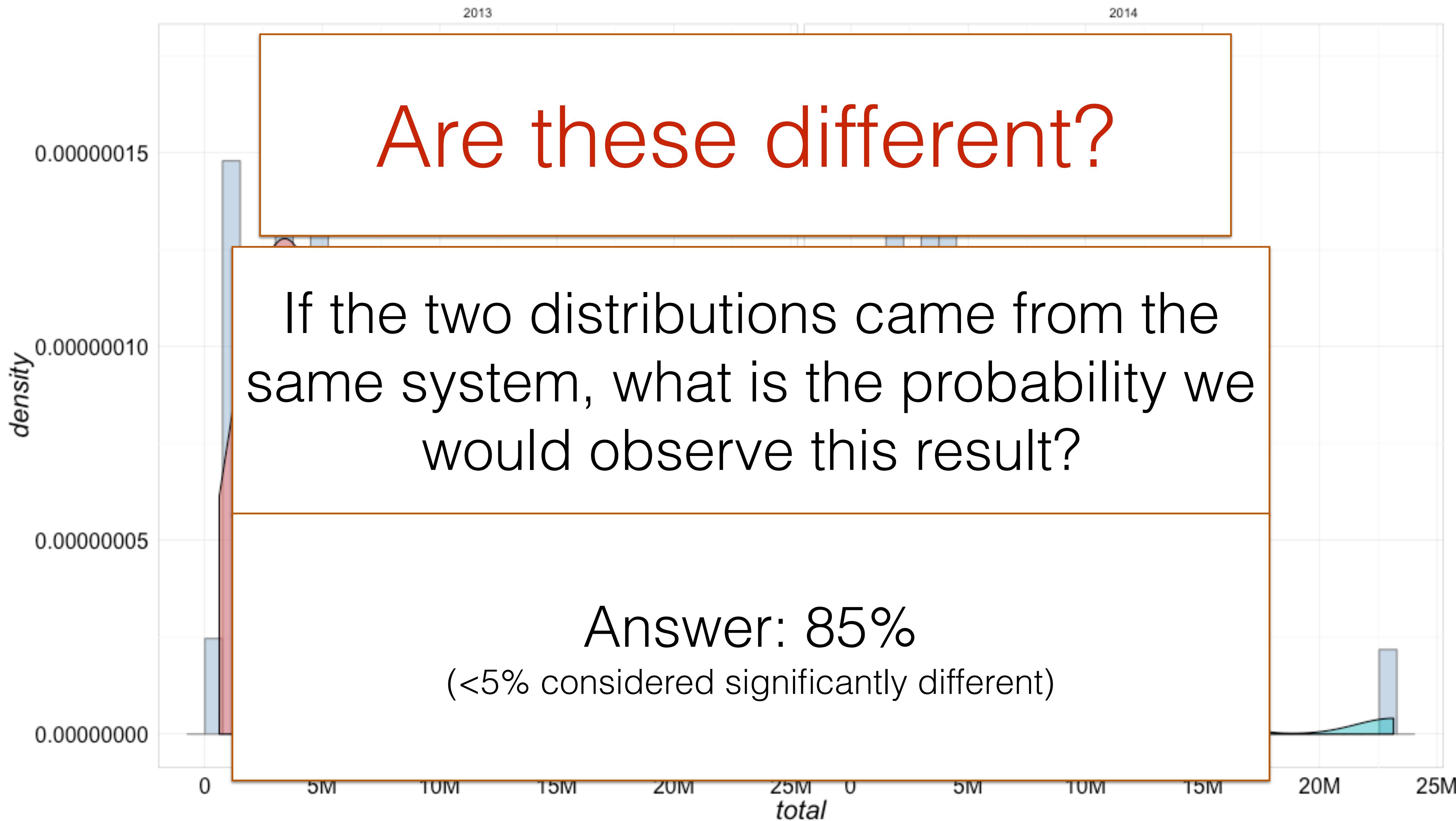
Receive important
updates and
special reports

Ponemon Study Shows the Cost of a Data Breach Continues
to Increase

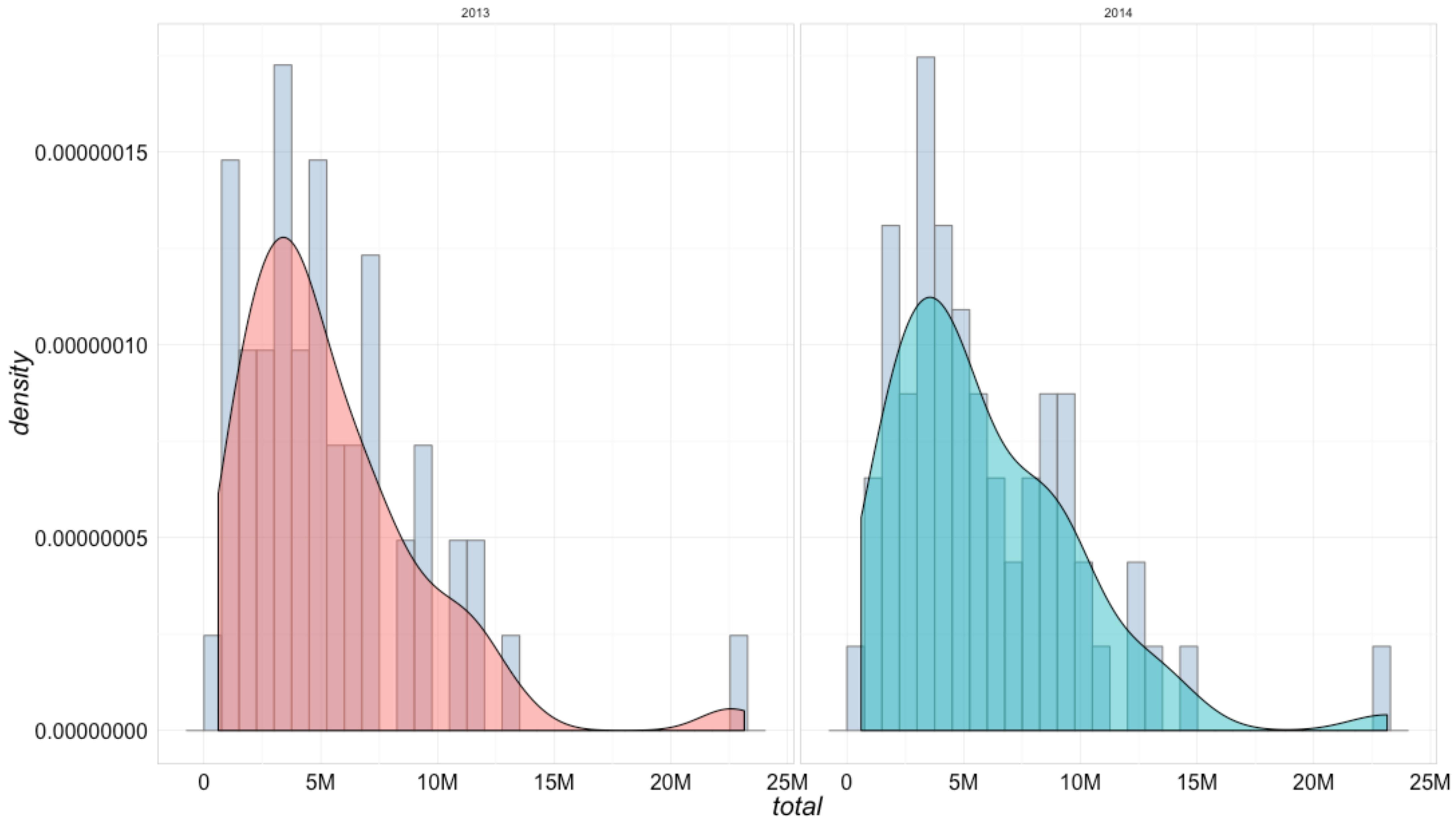
Ponemon Study Shows the Cost of a Data Breach Continues to Increase



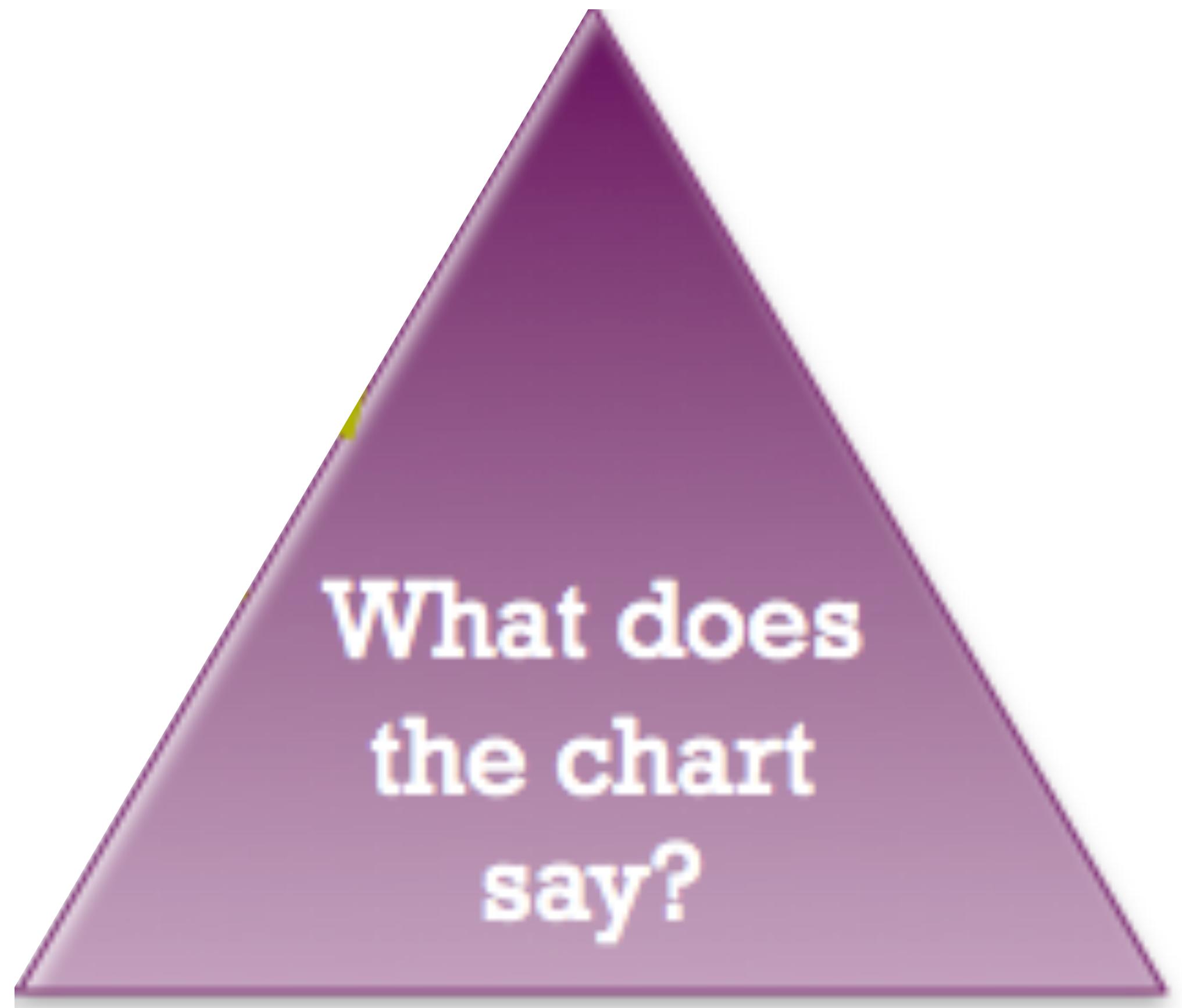
Comparisons can be tricky



Comparisons can be tricky



Encoding the Message





What message does the
audience understand?



Sender
Encodes



Channel/Medium

words

semaphores

data visualization

Receiver
Decodes





Encoding one or more data variables

- Quantitative or Categorical

with relationships

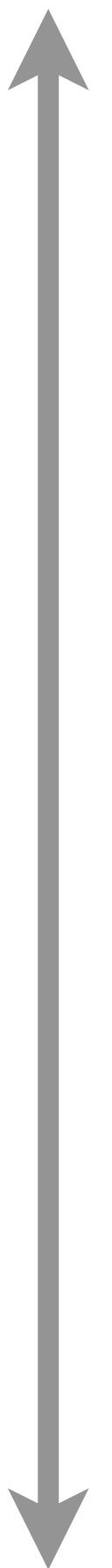
- Proportional, spatial, temporal

using visual cues

- shape, size, color and position
- length, angle, slope and area

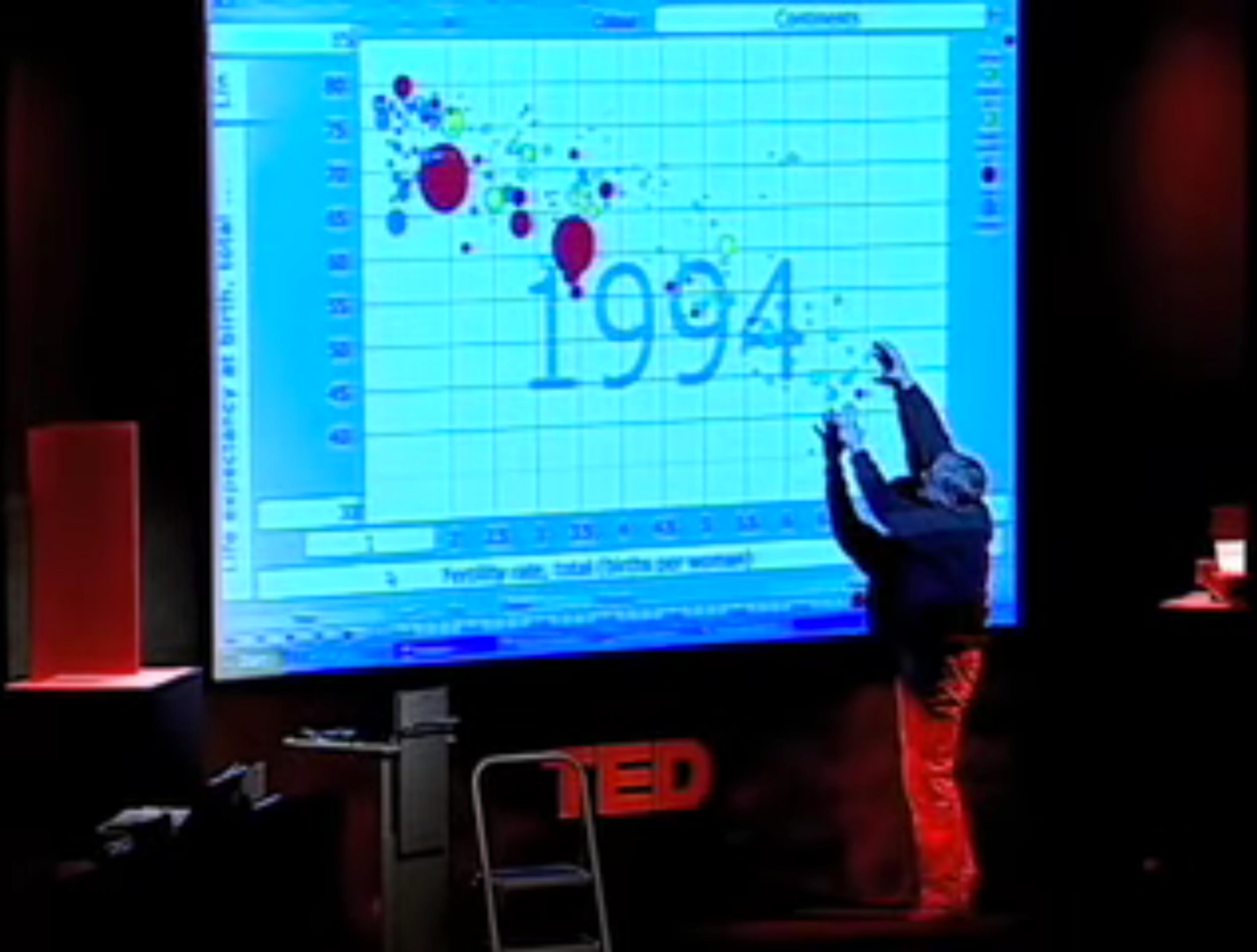


Easier
Decoding



1. Position along a common scale
2. Position on unaligned scales
3. Length
4. Angle / Slope
5. Area
6. Volume / Density / Saturation
7. Hue

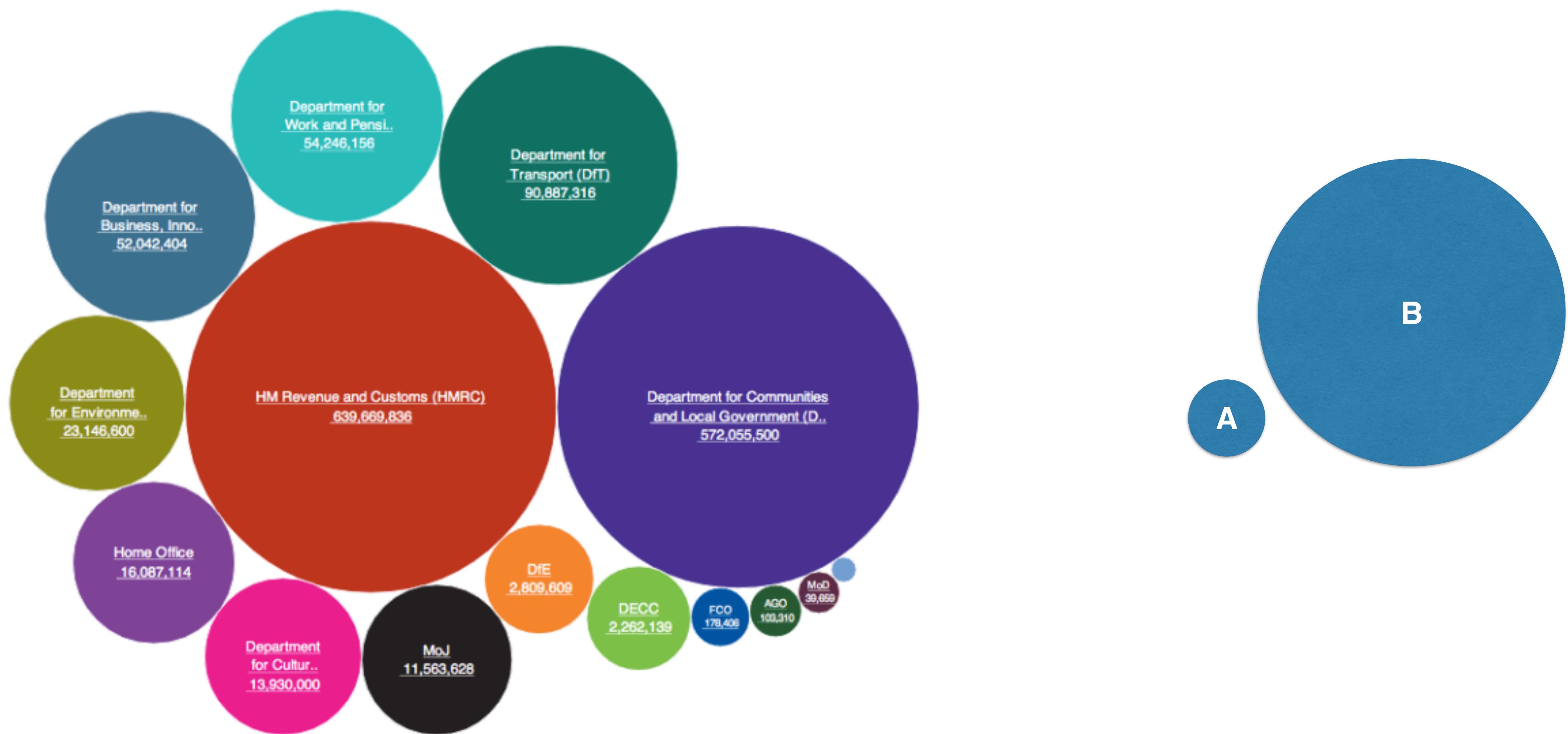






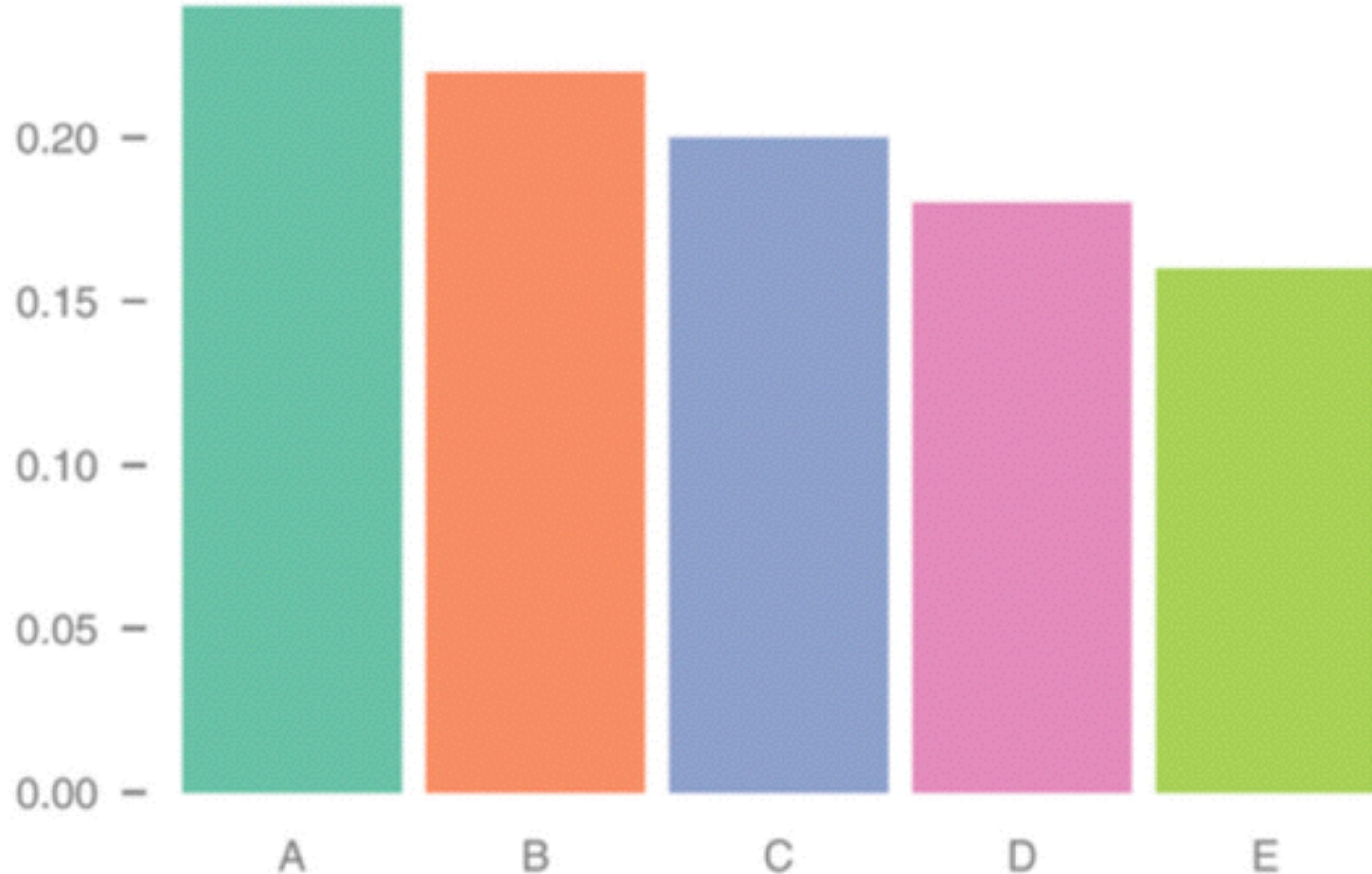
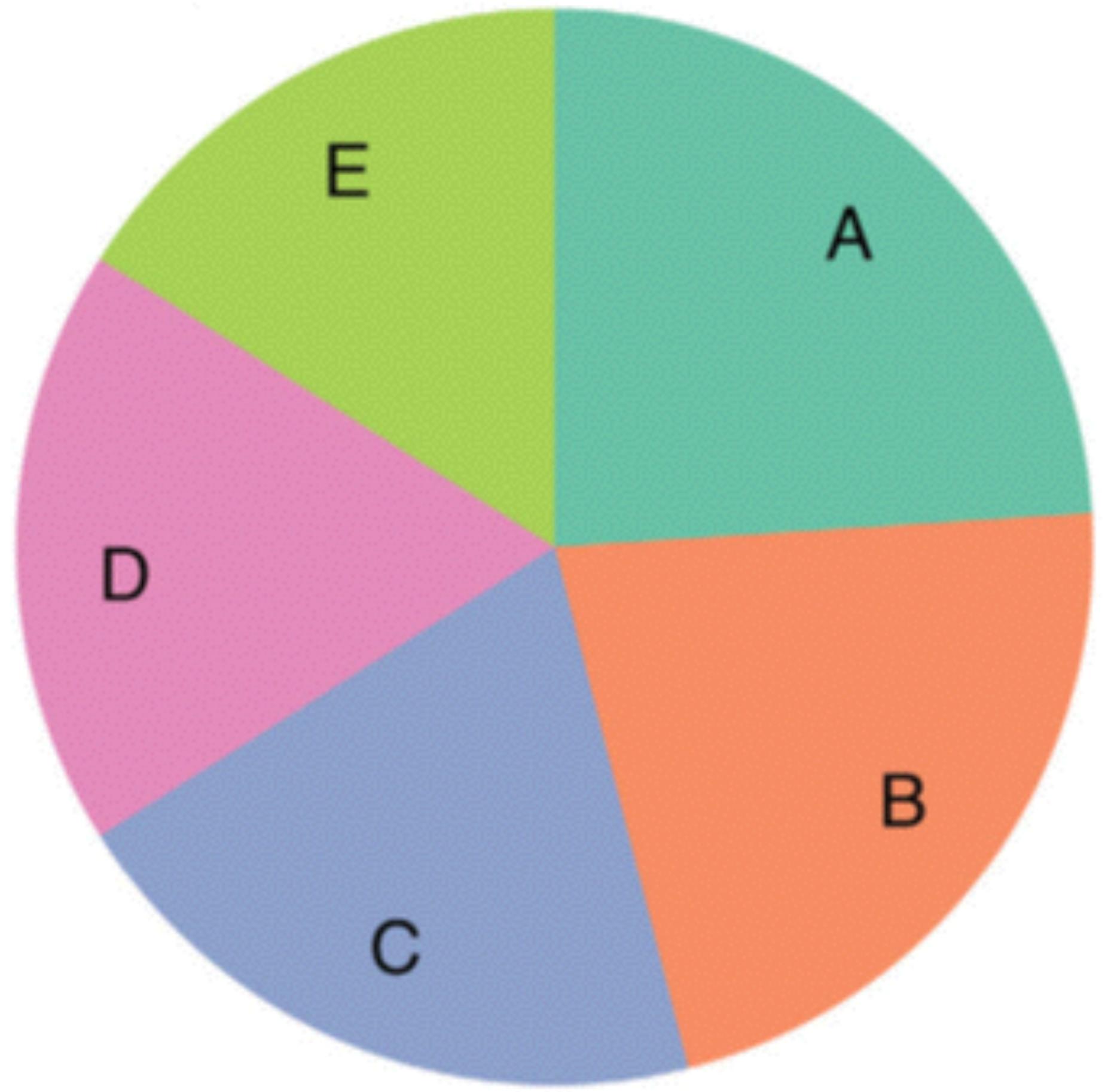
Area

Government transactional services (by volume)



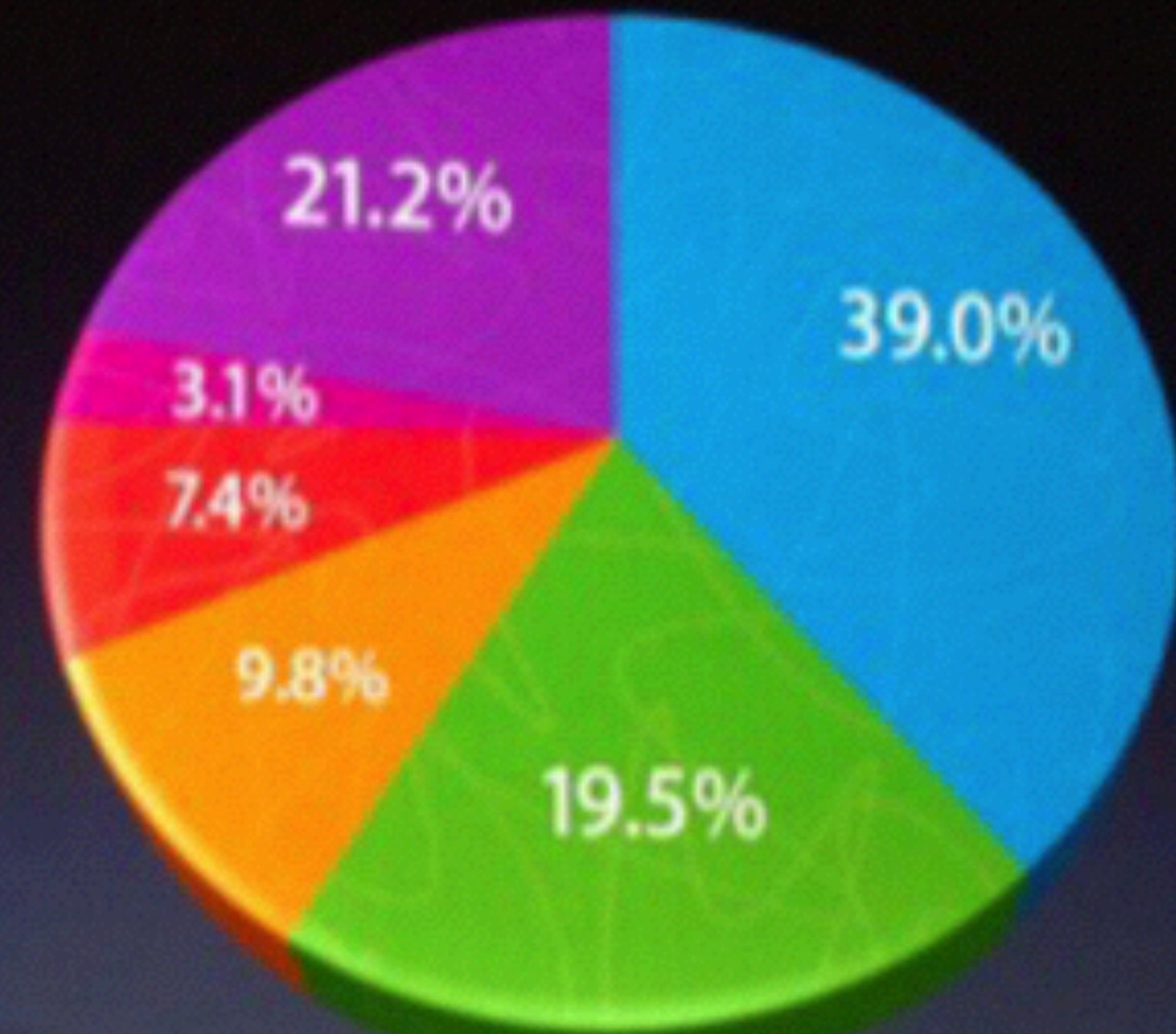


Pie Charts (Area and Angle)



U.S. SmartPhone Marketshare

- RIM
- Apple
- Palm
- Motorola
- Nokia
- Other





Trifecta Checkup

Estimate the total financial losses your organization experienced as a result of the breach. Include all internal, external and opportunity costs in your estimate.

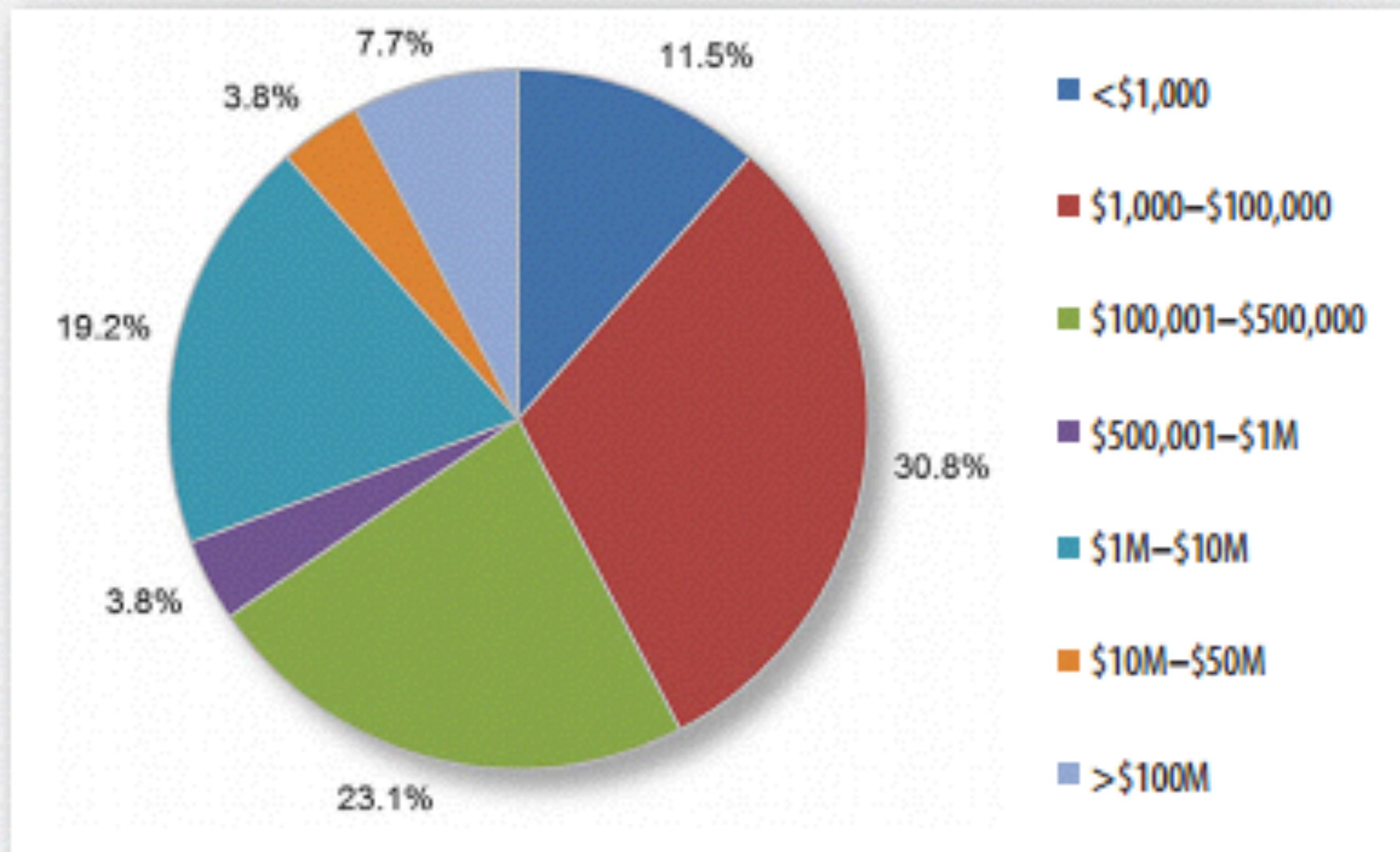
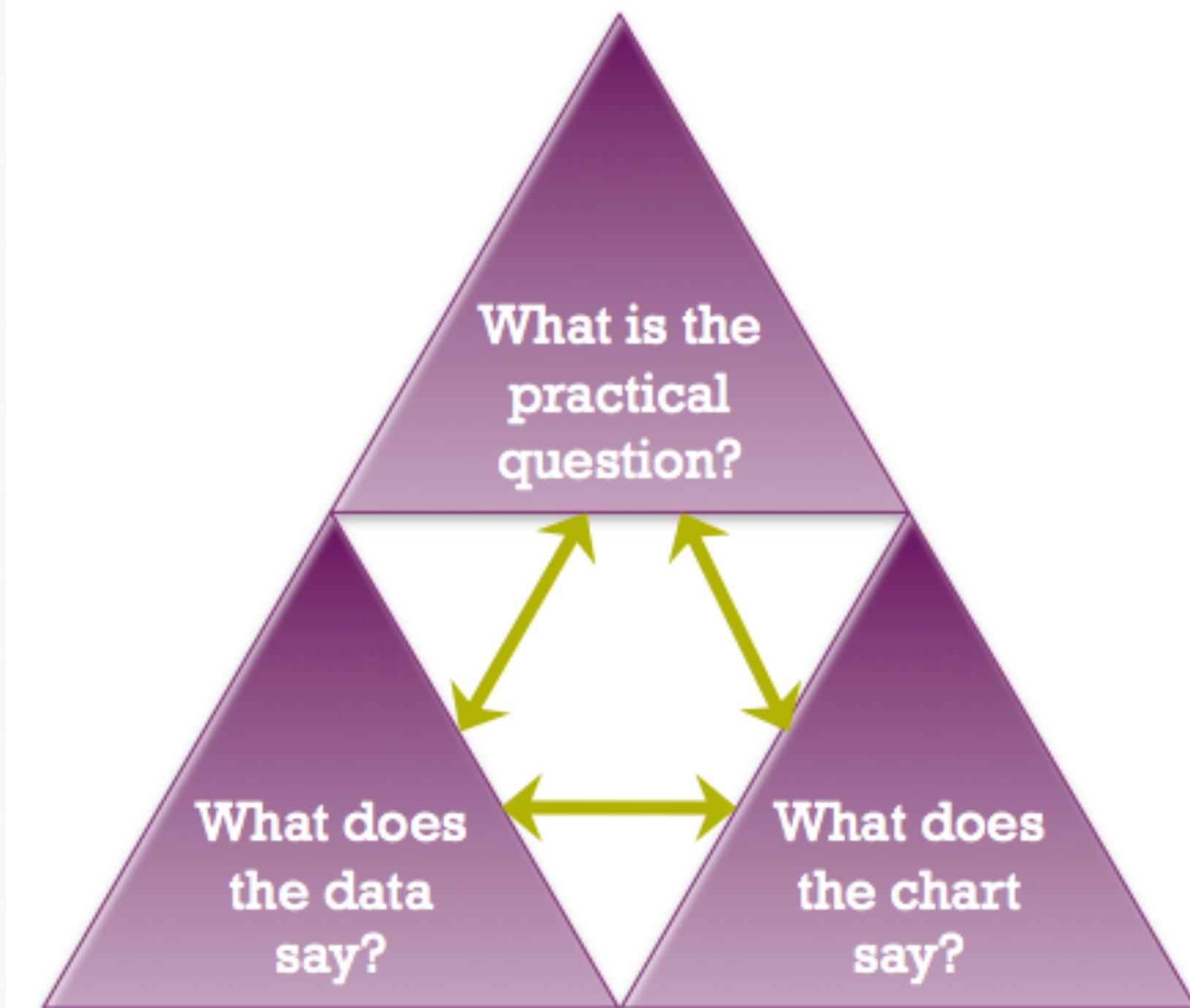
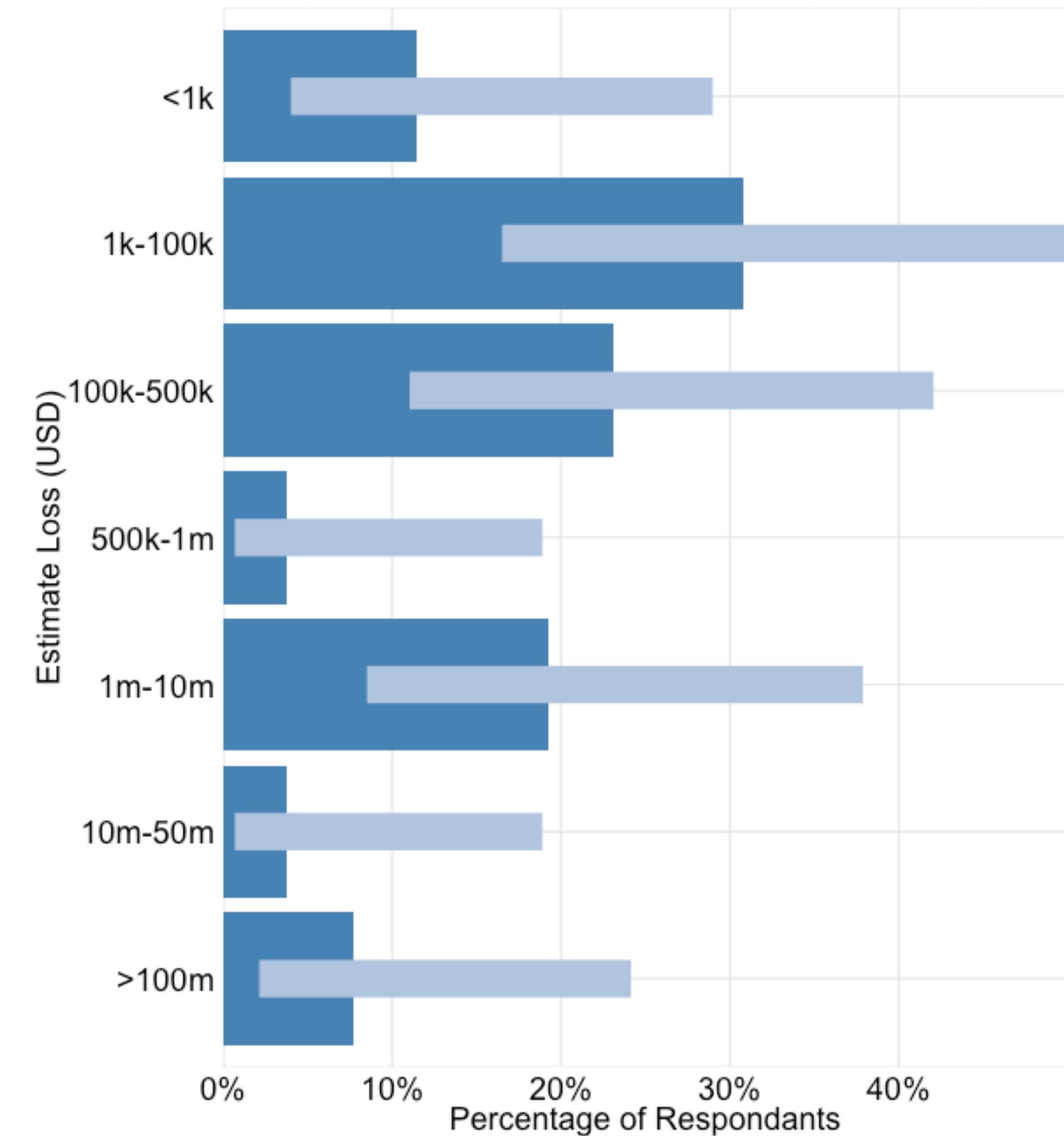
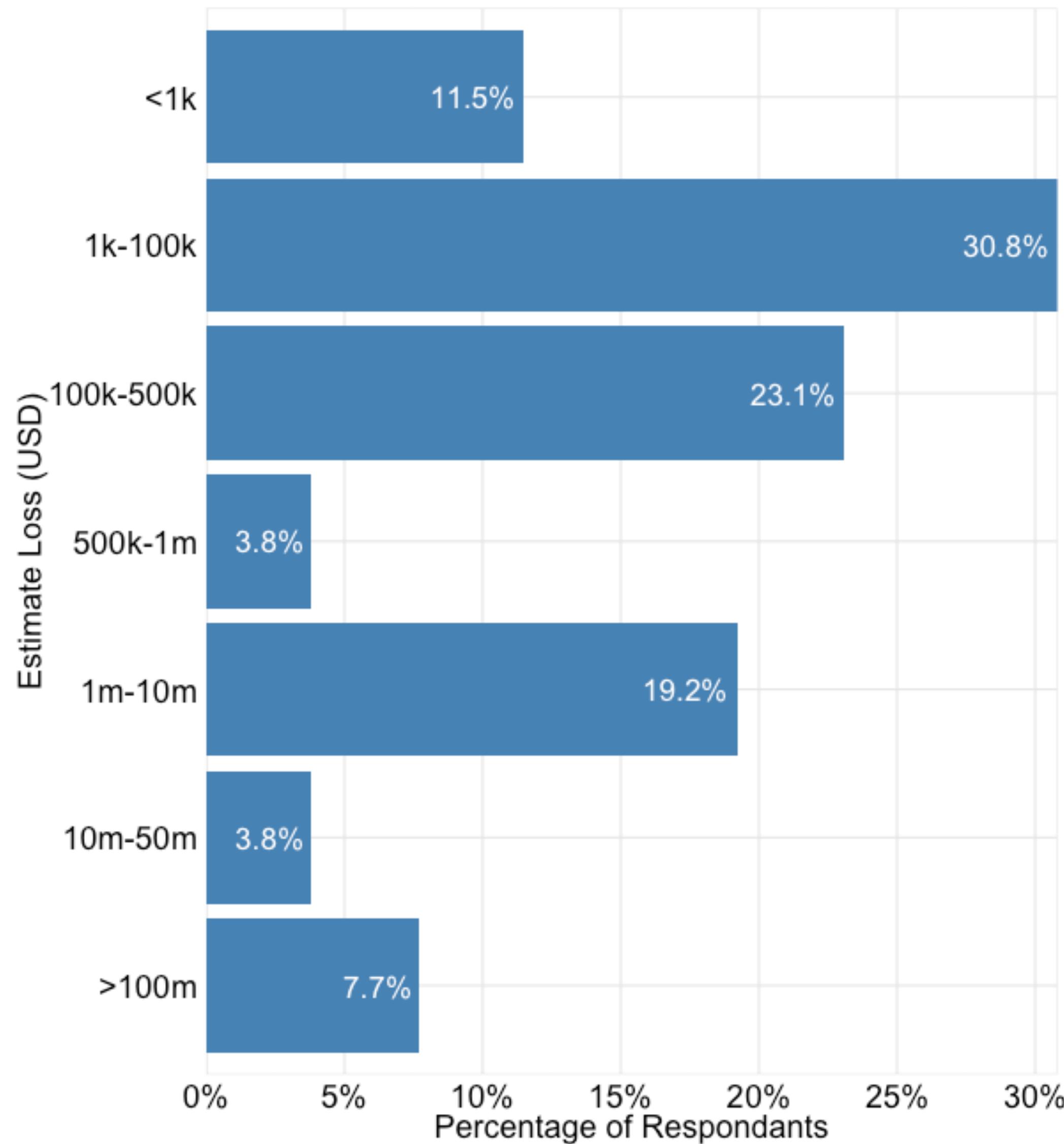


Figure 3. Estimated Financial Losses Experienced²



Remaking the chart...





Source of Breach Impact on Period of Greatest Financial Loss

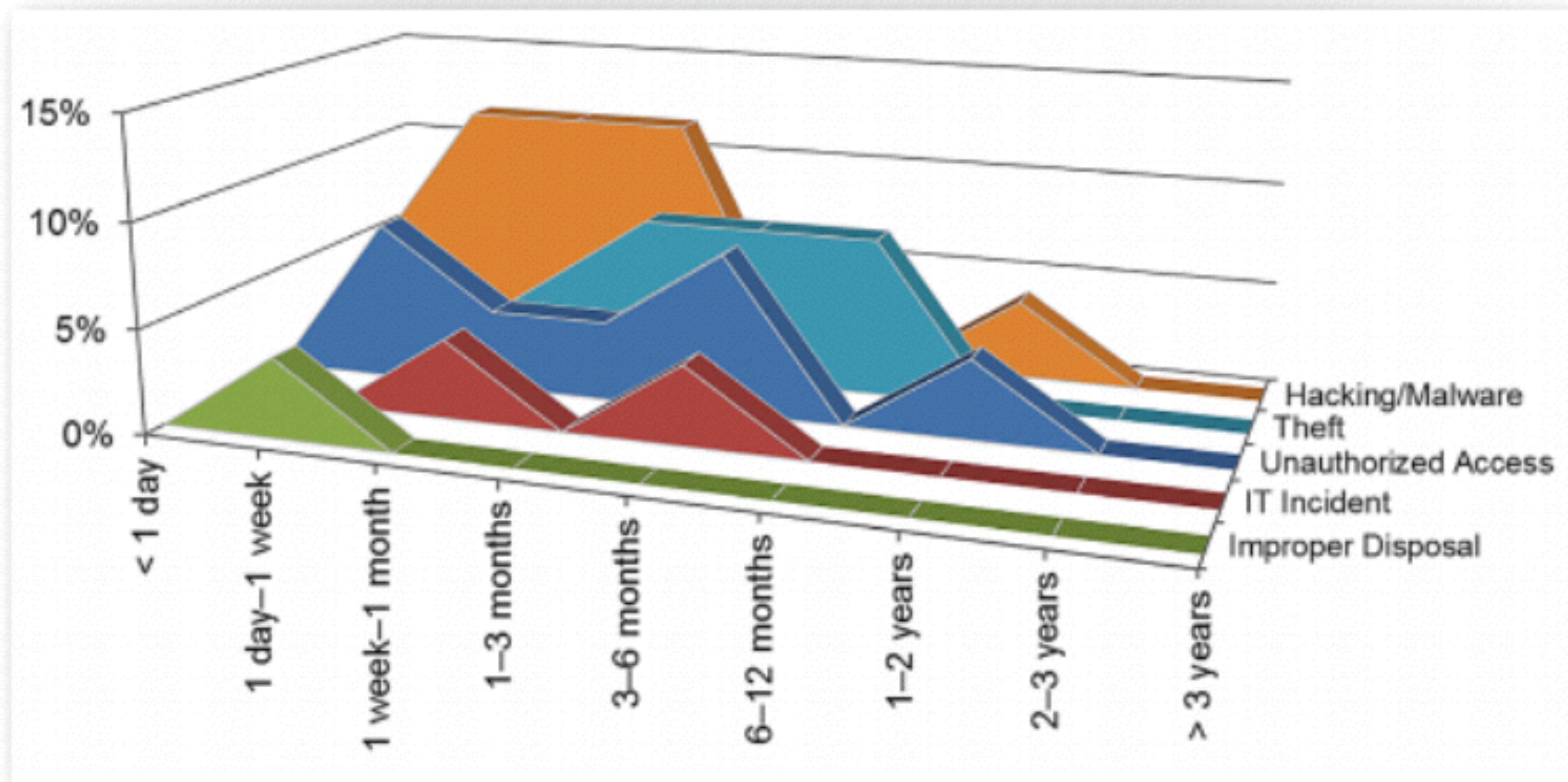


Figure 8. Source of Breach Effect on Period of Greatest Financial Loss

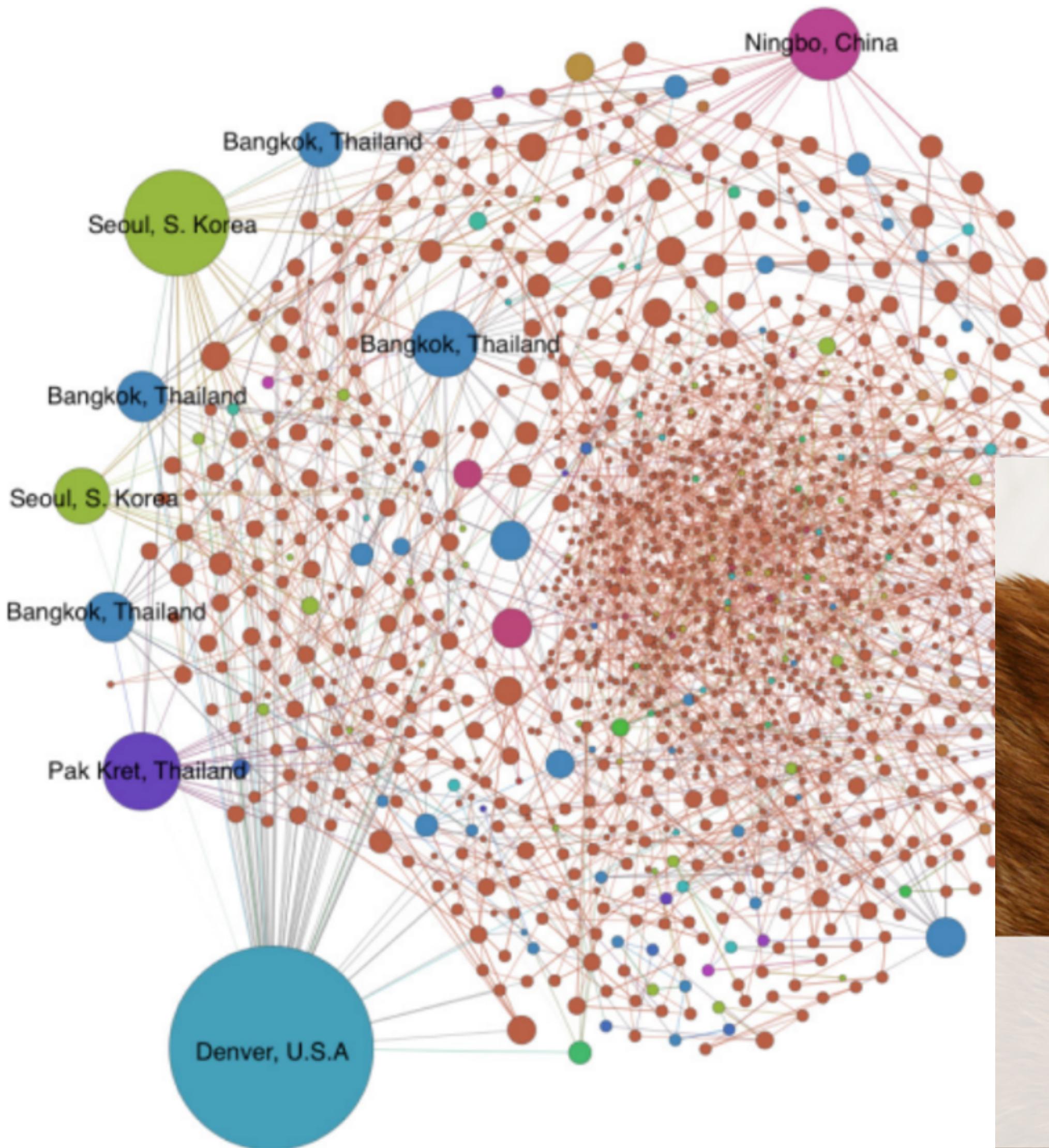
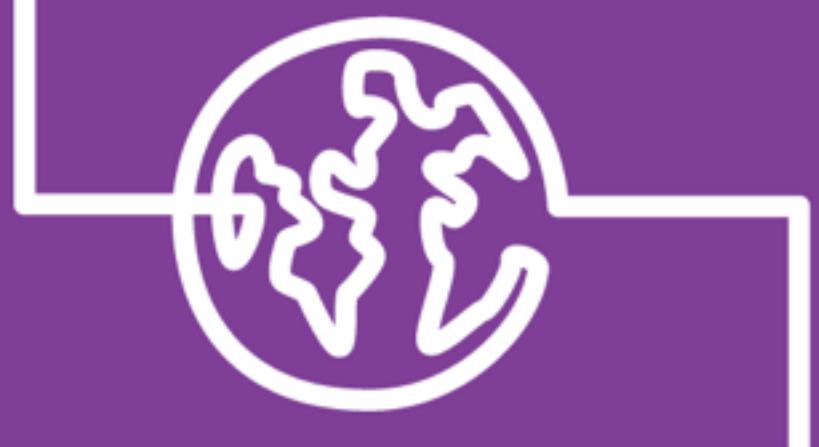
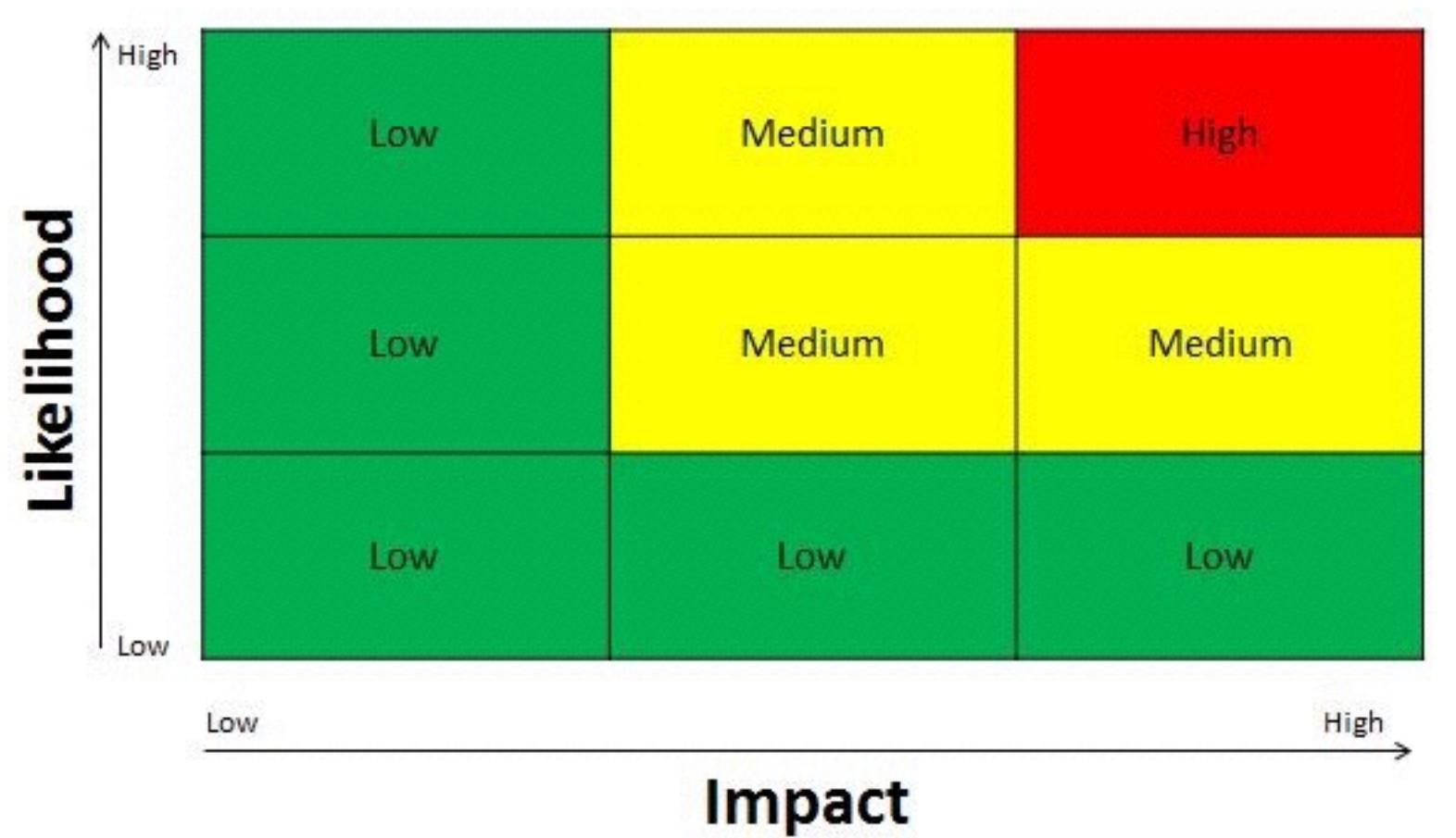
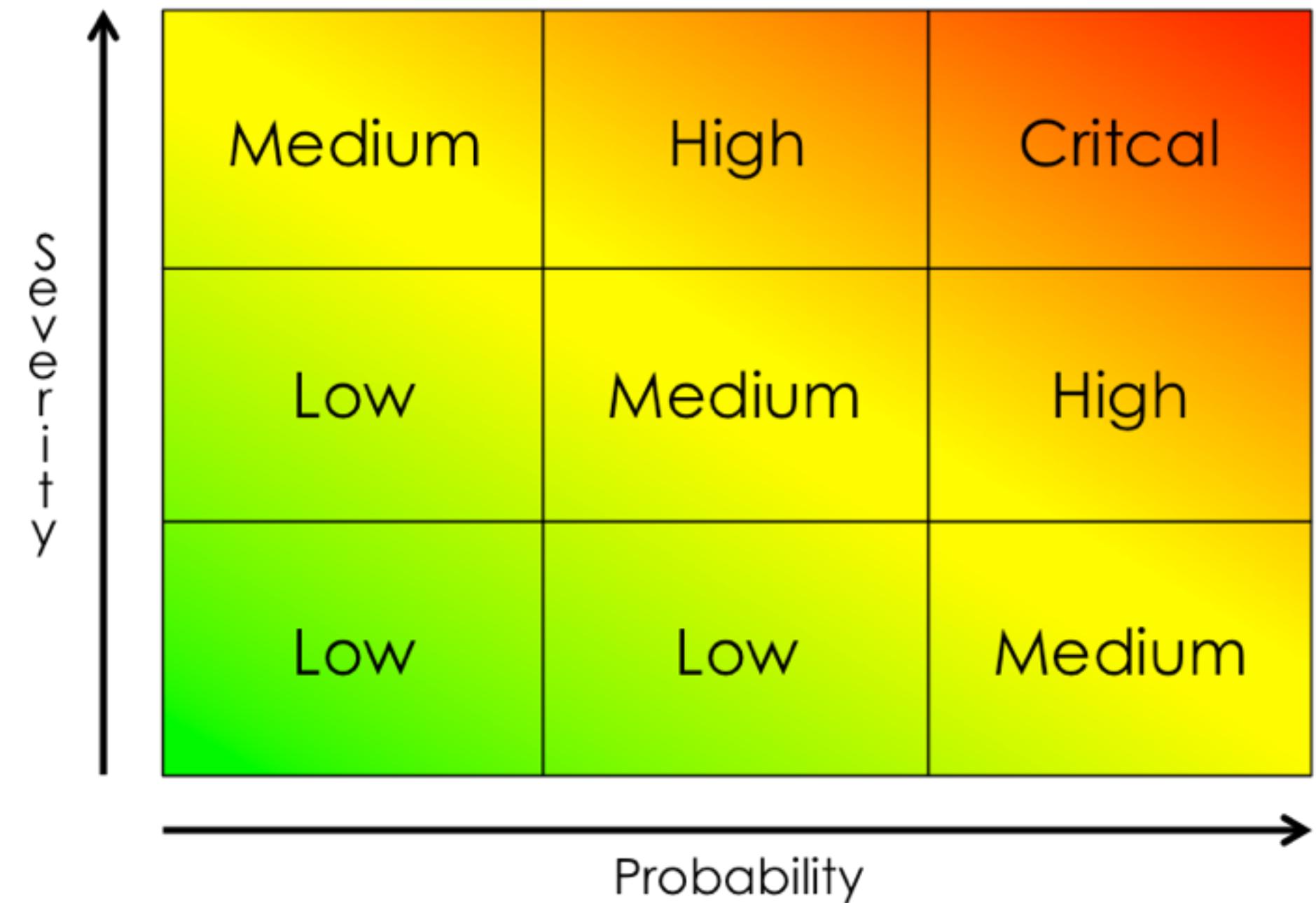
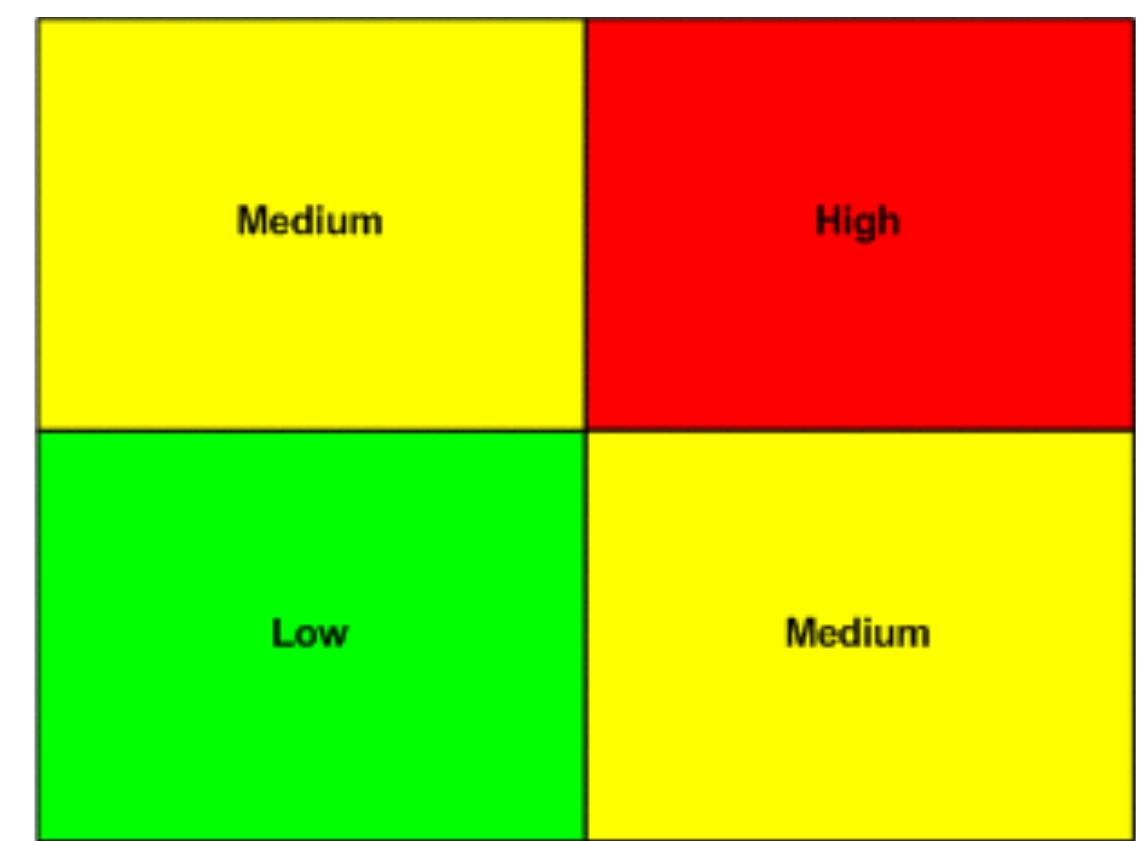
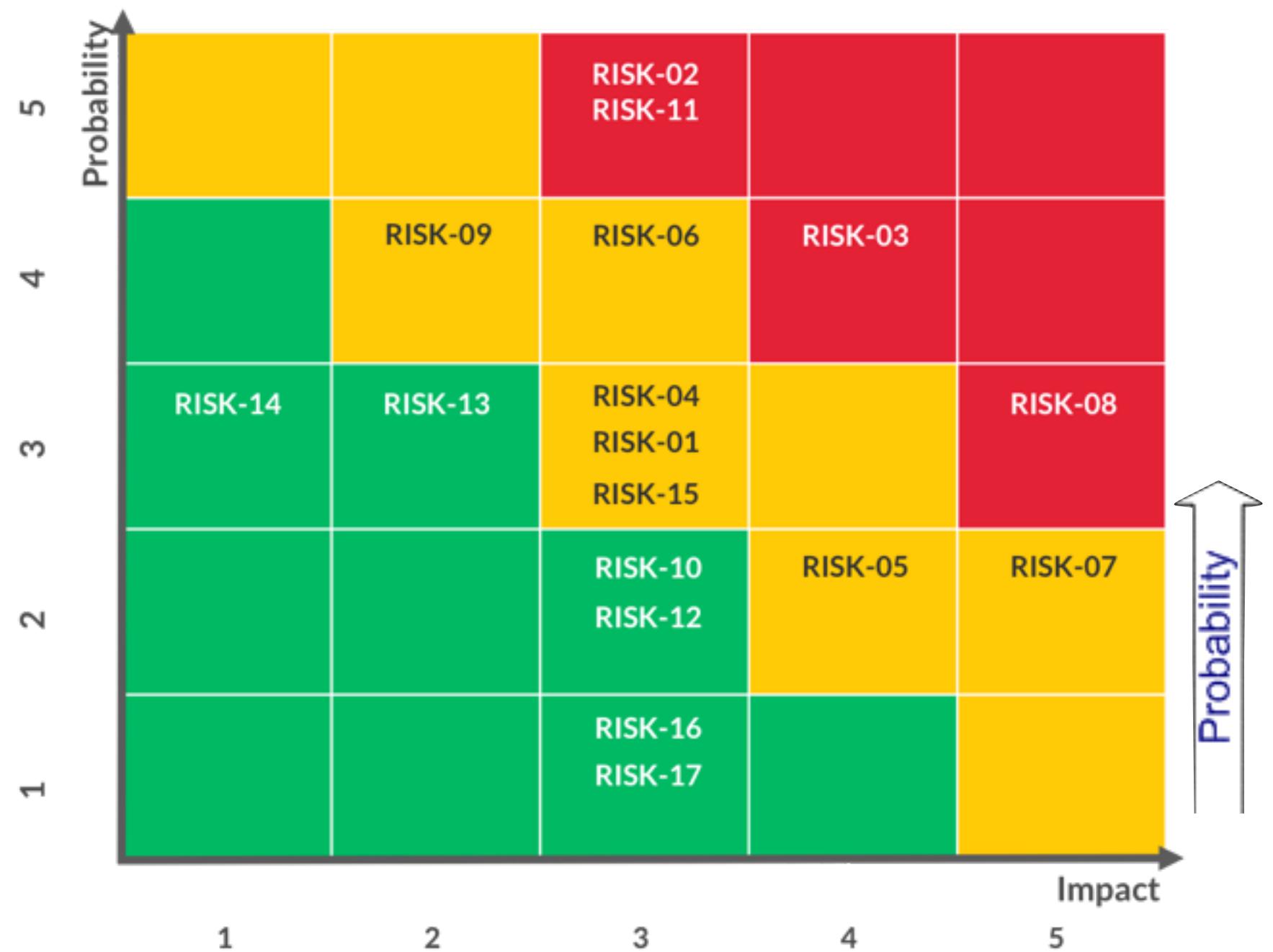


Figure 15: Network graph of all IP addresses associated with greensky27.vicp.net.





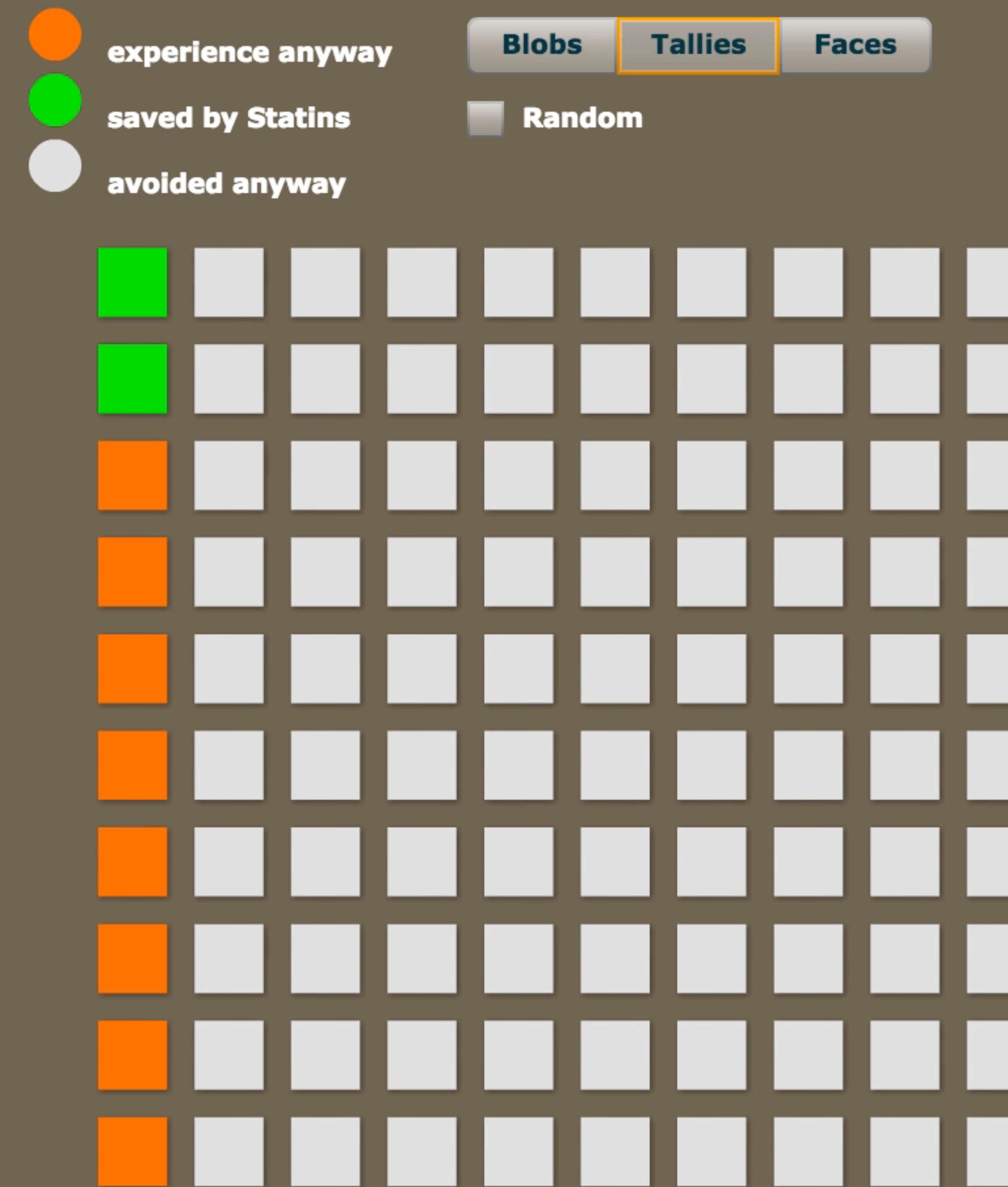
Communicating Risk



Impact →

L I K E L I H O O D	Likely	Medium Risk	High Risk	Extreme Risk
D O O O H	Unlikely	Low Risk	Medium Risk	High Risk
CONSEQUENCES	Highly Unlikely	Insignificant Risk	Low Risk	Medium Risk
		Slightly Harmful	Harmful	Extremely Harmful

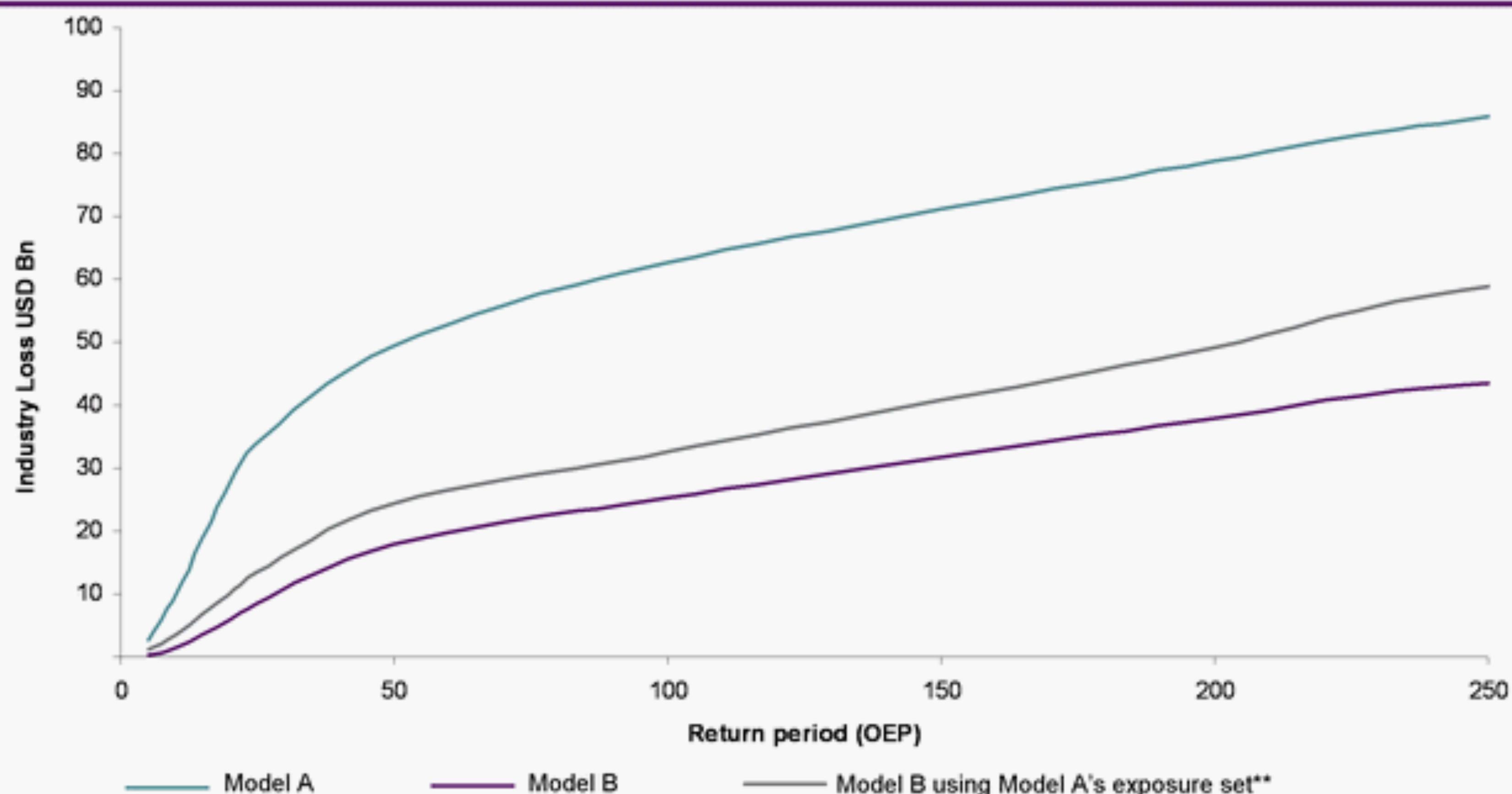
10 out of 100 people like you will experience a heart attack or stroke in 10 years without Statins, which is reduced to 8 out of 100 with Statins.





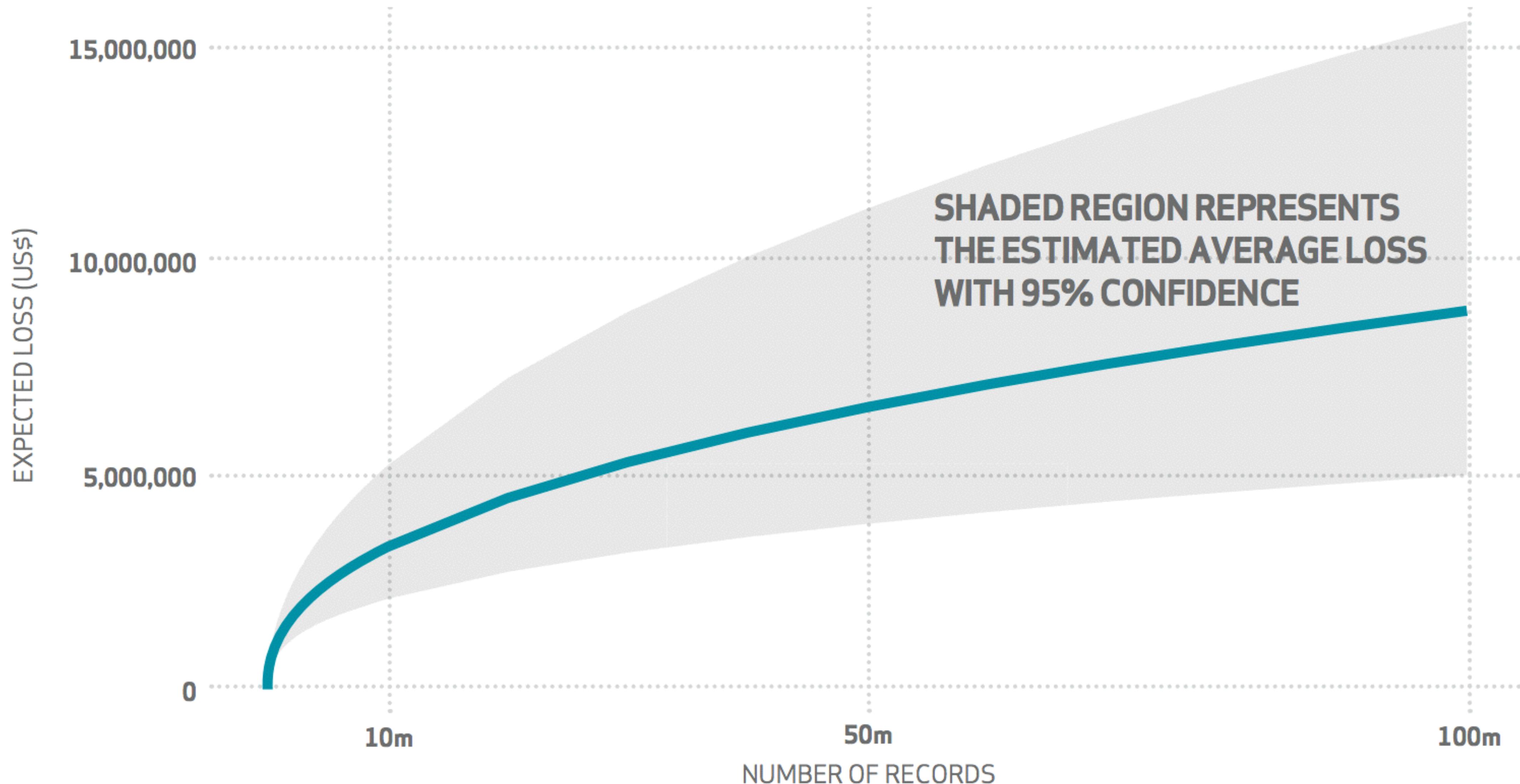
Q1 Cat Events

Japan Earthquake – Modelled Industry Loss

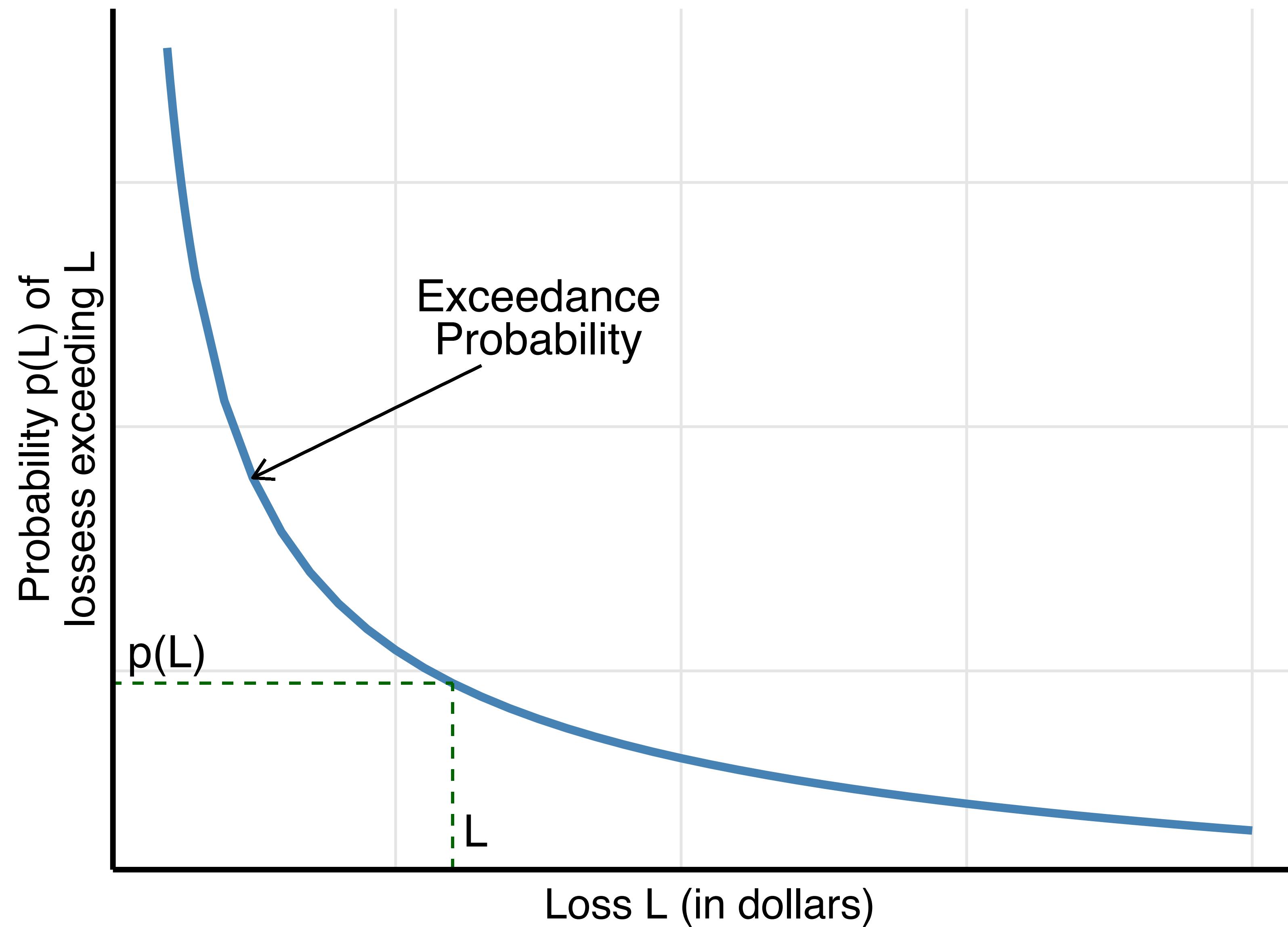


Wide Variation in Modelled Outputs for Industry Loss Exposure in Japan Even When Like for Like Assumptions Deployed

Records and Expected Loss

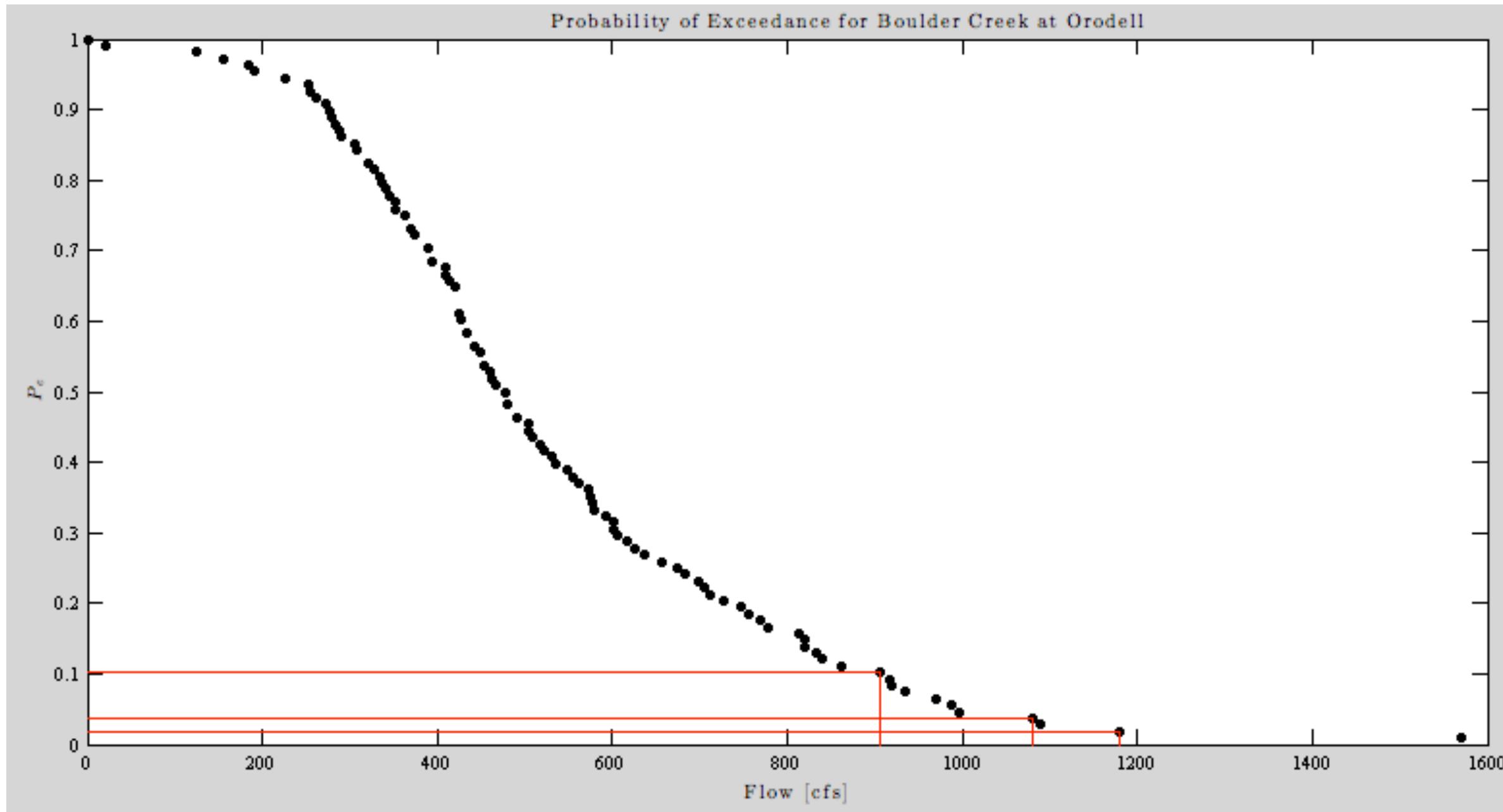


Loss Exceedance Curves





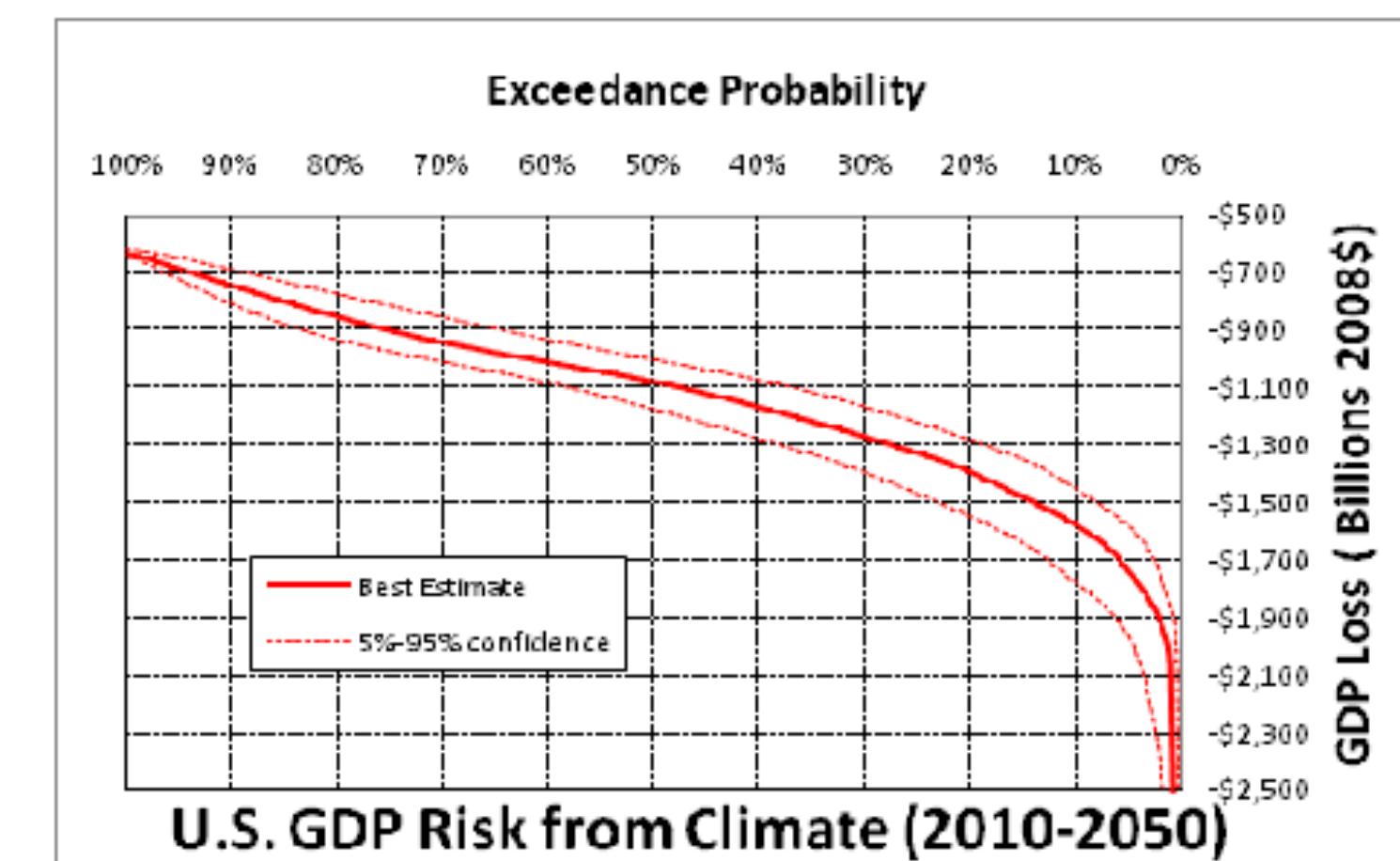
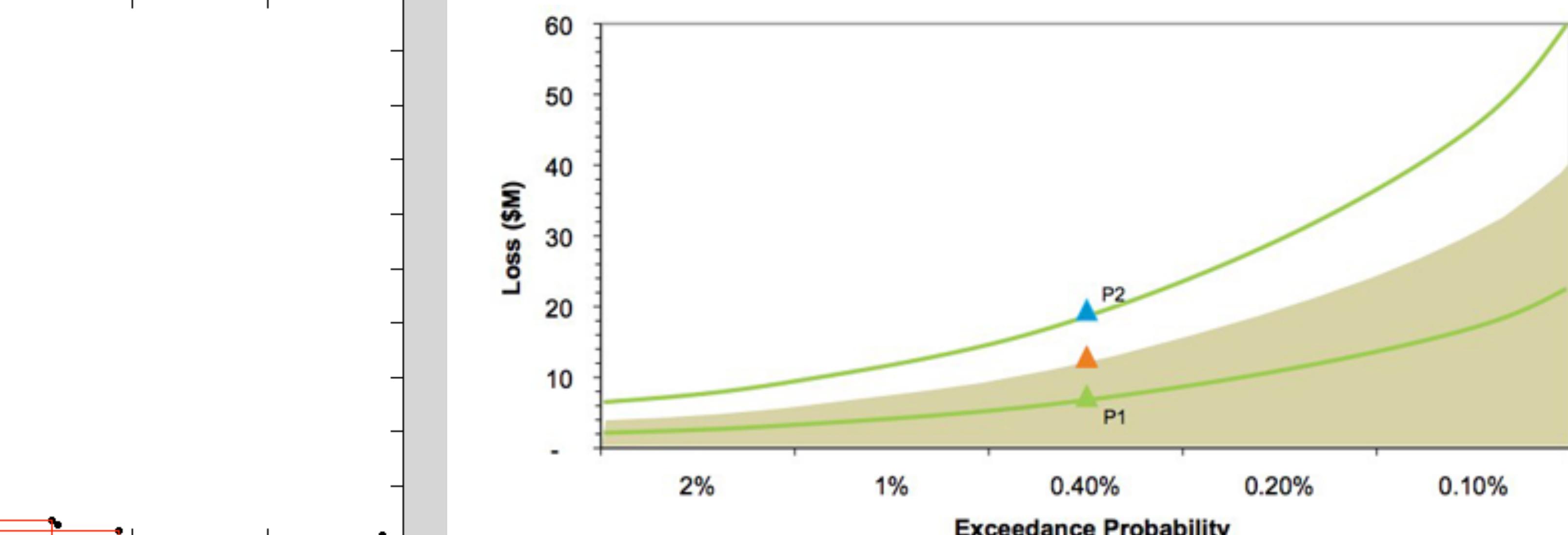
Exceedence Probability



Relationship Between Return Period and Annual Exceedance and Non-exceedance Probability

Return period (years)	P (Annual exceedance probability) (1/return period)	1 - P (Annual non-exceedance probability)
2	0.50 (50%)	0.50
5	0.20 (20%)	0.80
10	0.10 (10%)	0.90
25	0.04 (4%)	0.96
50	0.02 (2%)	0.98
100	0.01 (1%)	0.99

USGS / The COMET Program





- Probability is unintuitive, difficult and critical
- Trifecta Checkup:
 - What is the practical **question**?
 - What does the **data** say?
 - What does the **chart** say?
- Count, compare, predict and infer
- Goal: probability of exceeding loss

RSA® Conference 2016



Jay Jacobs

Sr. Data Scientist
BitSight Technologies
@jayjacobs



RSA® Conference 2016

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SESSION ID: SEM-M02

Third Party Risk Assessment: Death by 800 Questions



Connect to
Protect

Jack Jones
EVP R&D
RiskLens, Inc.
@jonesFAIRiq

What's the purpose?



Ensure 3rd parties
have good security?

Mitigate 3rd party
risk?



Exercise “due diligence?”

Help the organization make well-informed decisions about 3rd party risk?

What we'll cover...



- Challenges with the current state
- Alternatives
- Q&A

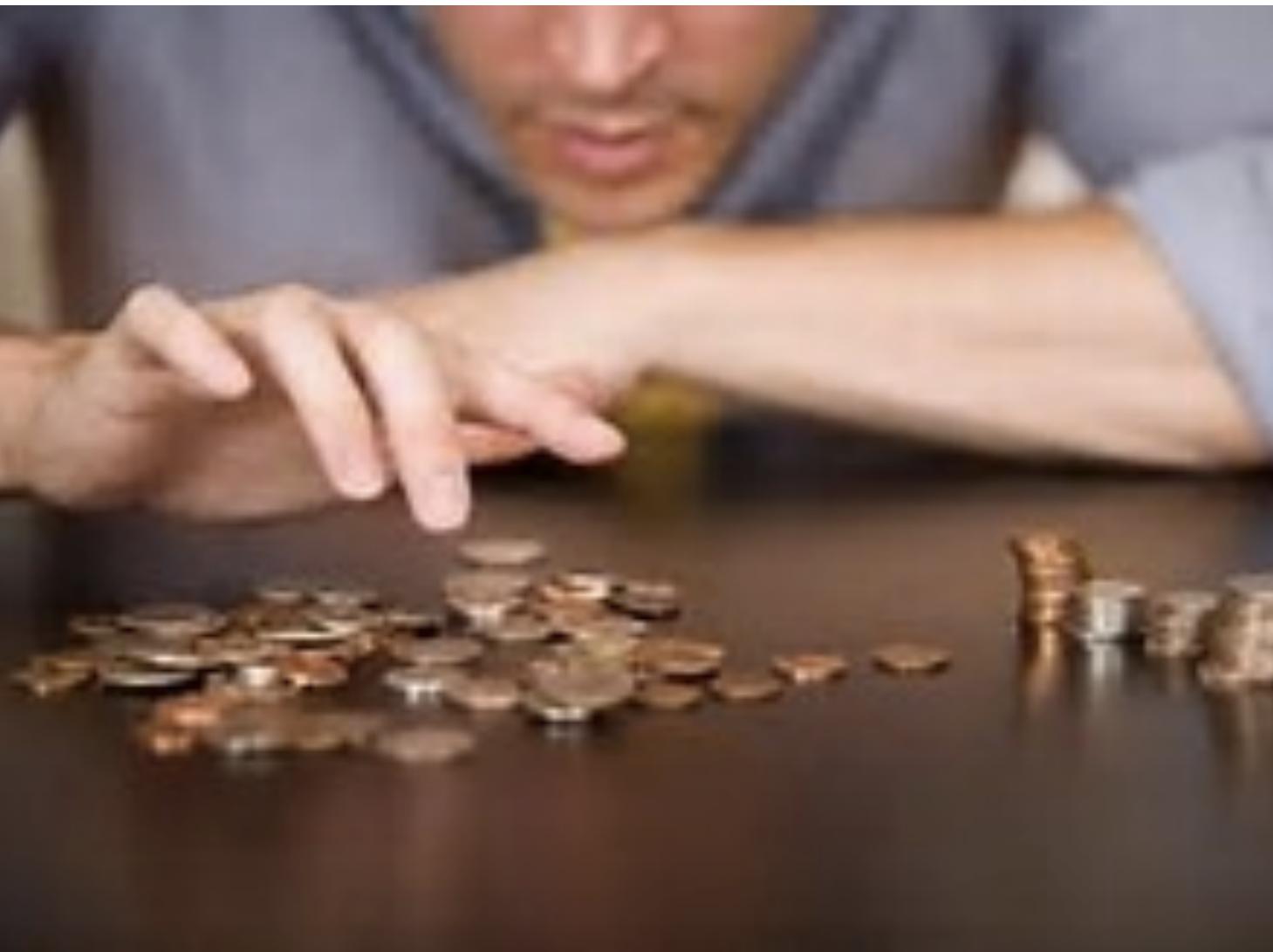
Challenges with the current state?



So...Darn...Many...Of...Them (3rd parties)



Not...Enough...Resources



Questionnaire length



One, two, three...

...five hundred and ninety
one, five hundred and ninety
two...



Common types of questions



- Policies & standards
- Processes
- Architecture



But are they the right
questions at the right level of
detail?



Questionnaires (often) lie



- Okay, perhaps “misinform” is more appropriate
- Why?
 - Ambiguous questions
 - Weasel words
 - “Adequate”
 - “Periodic”
 - “Implement”
 - “Risk assessment”
 - Yes/No answers
 - Sheer volume vs. resources



No such thing as a stupid question...?



- Are there controls in place to limit access from/to the roof?
- How often is the contact information reviewed for accuracy?
- Does your company provide or manufacture products reliant on the forestry/wood or pulp/paper industry?
- Are you using PERL's "system ()" call to run any external programs and NOT using backticks (' ')?

Interpretation challenges



- For the 3rd party respondent
 - What does this question mean?
 - What qualifies in order to answer “yes”?
 - Time constraints
- For the 1st party reviewer
 - Requires interpretation by individual SME's
 - All elements treated equally?
 - Introduces bias, inaccuracy, inconsistency, etc.
 - Time constraints

Things change



- One, two, three...
- Crap.
- One, two, three, four...
- Dang it!
- One, two...

Answers reflect a
point-in-time state
(at best)



Are we achieving any of them?



Ensure 3rd parties
have good security?

Exercise “due diligence?”

Mitigate 3rd party risk?



Help the organization make well-informed decisions about 3rd party risk?

Alternatives



Refined objective



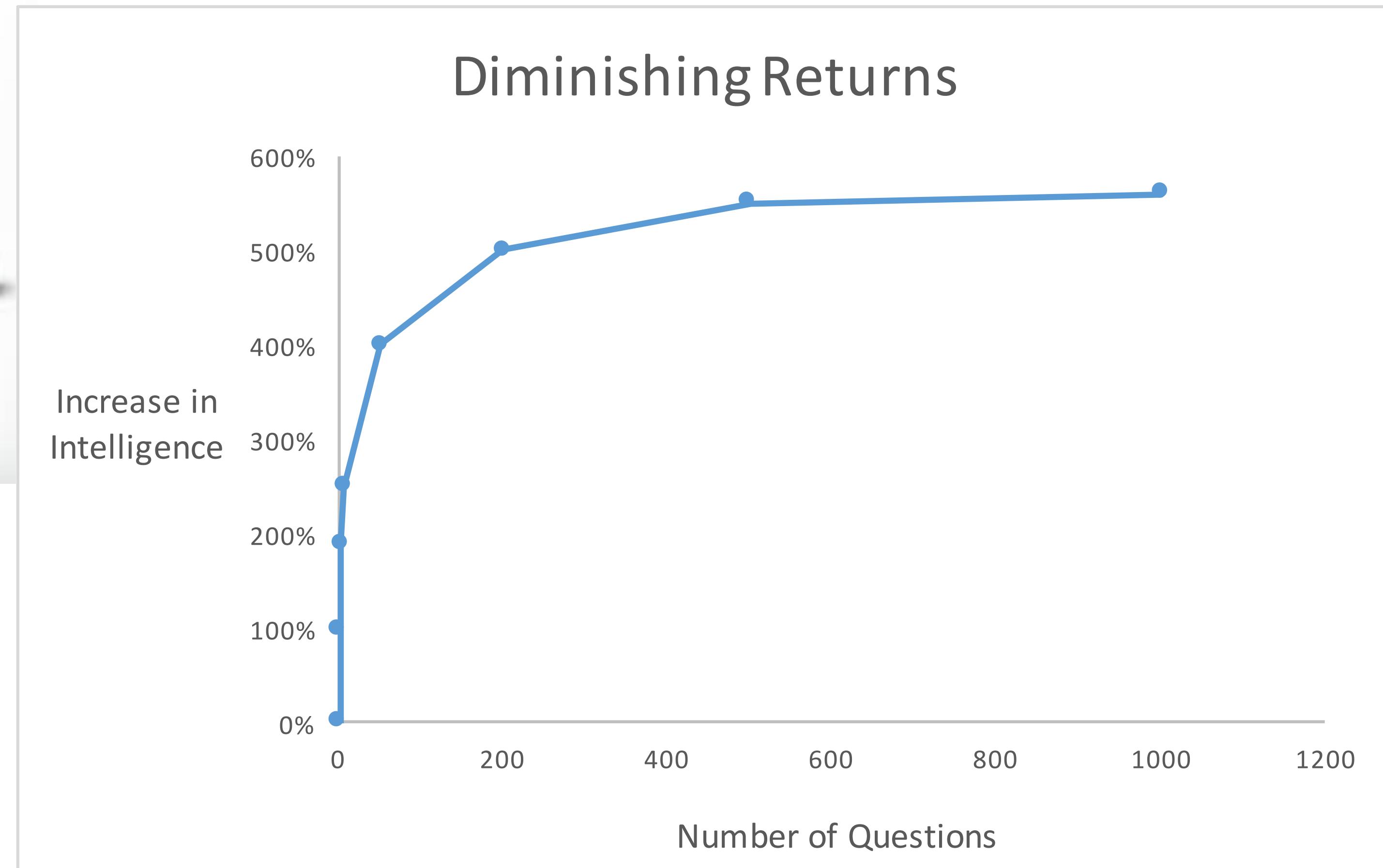
Cost-effectively understand which 3rd parties we need to worry about most.

How much do we need to know, really?



- How much more do you learn, really, from 1600 questions versus 160, or 16?

There are diminishing returns



Start with impact triage



- Three dimensions:
 - Access to sensitive information
 - What kind?
 - How much?
 - Critical operations dependency
 - Network connectivity (what can they get to?)

Step 2: Look for symptoms of weakness...



- Limping
- Erratic behavior

Step 2: Look for symptoms of weakness...



- Vulnerable conditions
- Immature risk management

Look for symptoms of weakness...



- Discrete vulnerable conditions
 - Poor security test results (e.g., from scanning)



Discrete Vulnerability Evaluation



- Advantages
 - Can be a good indicator of risk level and risk management efficacy
 - ...but need some additional information to be sure
 - Can be more data driven
 - Some degree of automation may be leveraged
- Disadvantages
 - Lagging indicator
 - Scope dependent
 - May be difficult to get approvals to perform testing or see test results

Look for symptoms of weakness...



- General control conditions
 - Patching efficacy
 - Access privilege management
 - Detection capabilities
 - Etc.



General Vulnerability Evaluation



- Advantages
 - Can be a good indicator of risk management efficacy
 - Can be a good indicator of overall control conditions
 - Easy information to get (if you ask the right questions in the right way)

- Disadvantages
 - Lagging indicator
 - General in nature

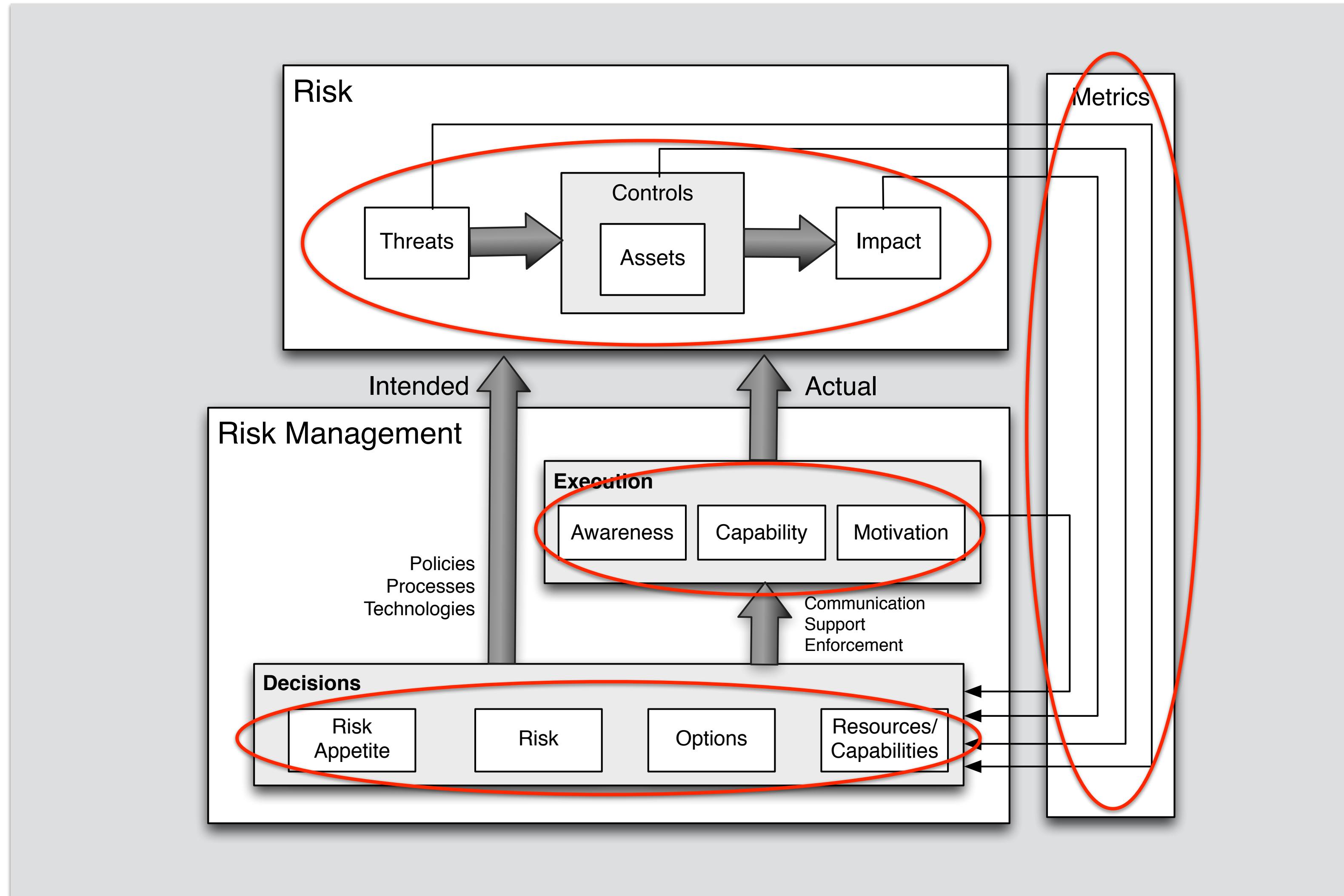
Look for symptoms of weakness...



- Immature risk management
 - Poor decision-making capability
 - Poor execution



The role of risk management...



Evaluating risk management



- Decision-making
 - Visibility into:
 - Assets
 - Threat landscape
 - Controls
 - Deficiency root causes
 - Analytics
 - Ability to prioritize effectively



Evaluating risk management



- Execution
 - Awareness
 - Capabilities
 - Motivation



Risk Management Maturity Evaluation



- Advantages
 - Can be a good indicator of undetected vulnerability
 - Leading indicator (root causes)
 - Easy information to get (if you ask the right questions in the right way)
- Disadvantage
 - Less data driven
 - Many (most?) organizations are immature

Ask questions differently



General Controls Example



Threat Event Visibility

Which of the following best describes your organization's ability to capture data regarding threat events (e.g., failed login attempts, unsuccessful attempts to access files, network protocol violations, etc.)?

- Few if any meaningful capabilities exist (e.g., logs, etc.) to capture potential threat activity.
- Capabilities exist to capture threat activity on some of the key assets and points of attack, but important gaps in coverage remain.
- Most if not all potentially threatening activity is captured on critical assets, the internal network, and external points of attack. No important gaps in coverage exist.

Risk Management Example



Asset Visibility

Which of the following best describes your organization's visibility into its system and information assets? The purpose is to gauge the organization's ability to know where its assets are and what their value is.

An inventory of information, applications, and system assets does not exist or is severely out of date (i.e., cannot be relied on to support decision-making). Processes for maintaining the inventory either do not exist or are not practiced.

An inventory of information, applications, and system assets exists but is not consistently maintained. Processes for maintaining the inventory are immature or are exercised unreliable. Audits of the inventory regularly find more than 5% of the entries are inaccurate.

An inventory of information, applications, and systems assets exists and is kept up-to-date through well-defined and consistently practiced

Keys to effective questions...



- Be descriptive
- Add guidance to reduce ambiguity
- Use quantitative parameters where feasible
- Use simple language

Applying What You Have Learned



- Next week you should:
 - Evaluate your 3rd party assessments for:
 - The number of questions. (Diminishing returns?)
 - Yes/No answers?
- In the first three months following this presentation you should:
 - Introduce impact-related triage to identify 3rd parties that represent the greatest potential impact
 - Reduce the number of questions. Focus on higher-level elements that suggest vulnerability and/or risk management weakness.
 - Weed out or refine ambiguous questions.

Applying What You Have Learned



- Within six months you should:
 - If you're using yes/no answers, change them to multiple choice (e.g., Strong, Partial, Weak).
 - ...or, better yet, change to questions/answers that are descriptive in nature.

Summary



- The current approach to 3rd party risk assessments usually don't help us meet our objectives – at least cost-effectively
 - Information inaccuracy
 - Diminishing returns
- An improved approach is possible using better triage and looking for higher level information that helps us to identify symptoms of weakness
 - Vulnerability (specific and/or general)
 - Risk management immaturity
- Descriptive questions and answers can be more informative than those that seek a yes/no or strong/partial/weak answer



Questions

Please fill out your session evaluation form!



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The Marriage of Threat Intelligence and Risk Assessment



Connect  Protect

Wade Baker

VP, Strategy & Risk Analytics
ThreatConnect
@wadebaker



#RSAC

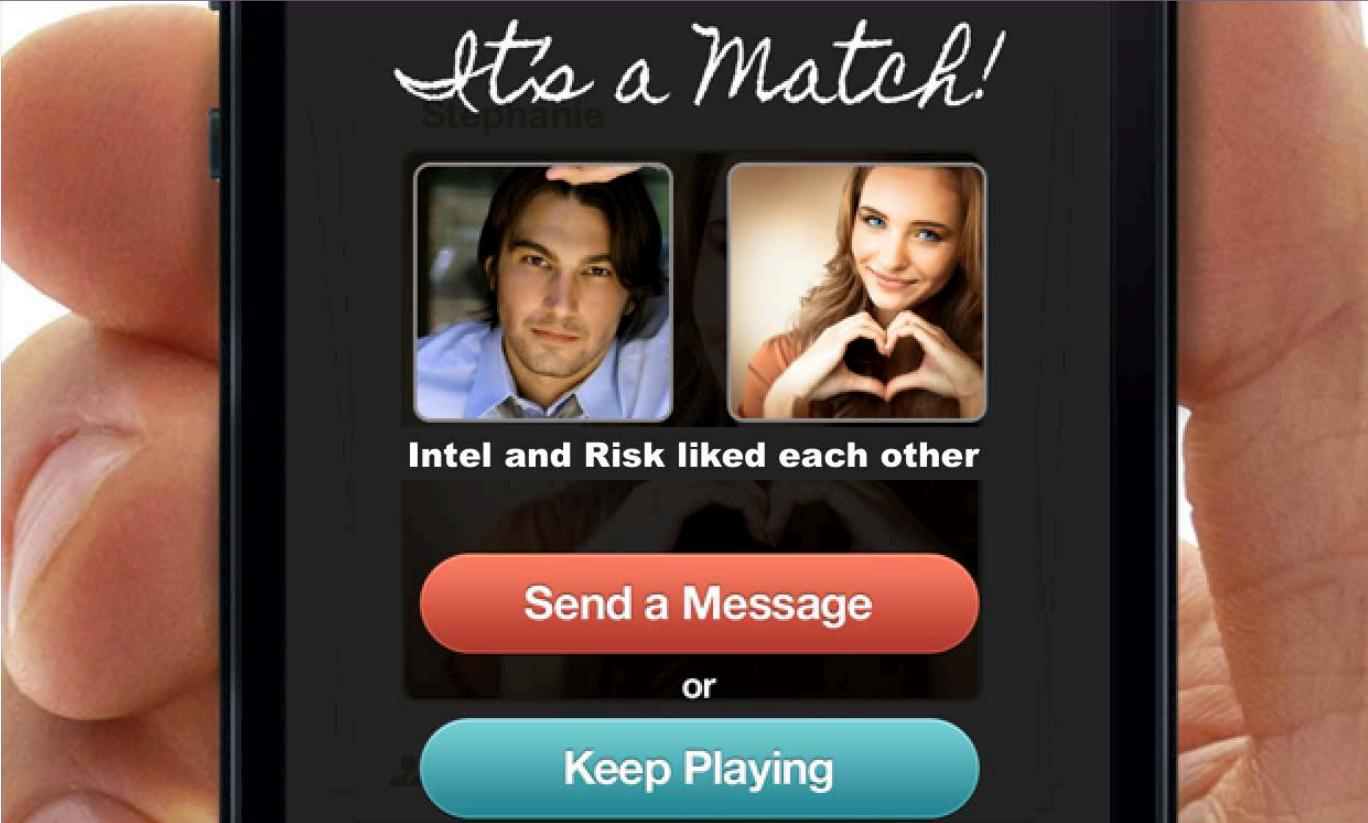


Underlying assumption

Good **intelligence** makes smarter **models**;
Smarter models inform **decisions**;
Informed decisions drive better **practice**;
Better practice improves risk **posture**;
which, done efficiently,
Makes a successful security **program**.



Intel & Risk: Those two should hook up...





...but they haven't quite hit it off...



Threat Intelligence

- “There’s way too much uncertainty in her life. I need something predictable.”
- “I’m a simple guy from the STIX and drive a TAXII; she’s a one-percenter by nature.”
- “Everything’s an assessment with her; I don’t want to be managed!”
- “Sure, she’s a great model now, but I worry about overfitting as she gets older.”



Risk Management

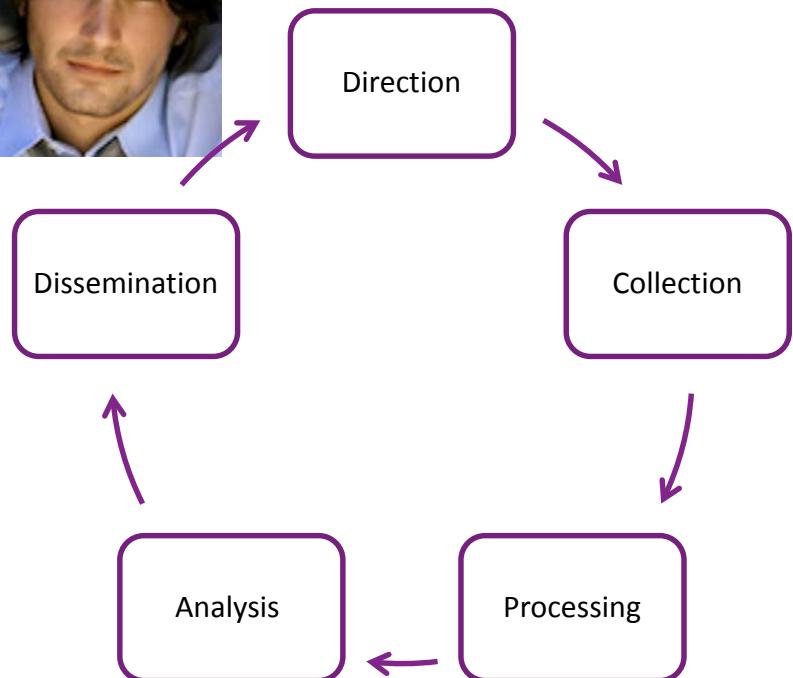
- “I feel like I’m under constant surveillance; he tries to control my private domain.”
- “I don’t like the way he treats me; he needs to just accept me as I am.”
- “He won’t open up and never shares. I swear, if he TLP-Red’s me one more time...”
- “What’s his deal with China, anyway? It’s uncomfortable around my Asian friends.”



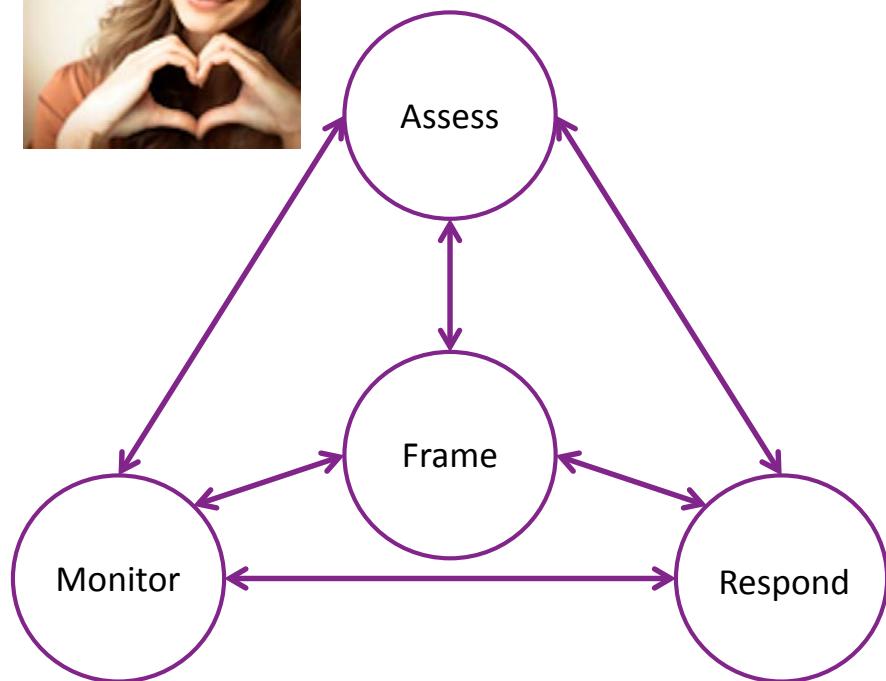
...& they run in such different circles



Threat Intelligence



Risk Management



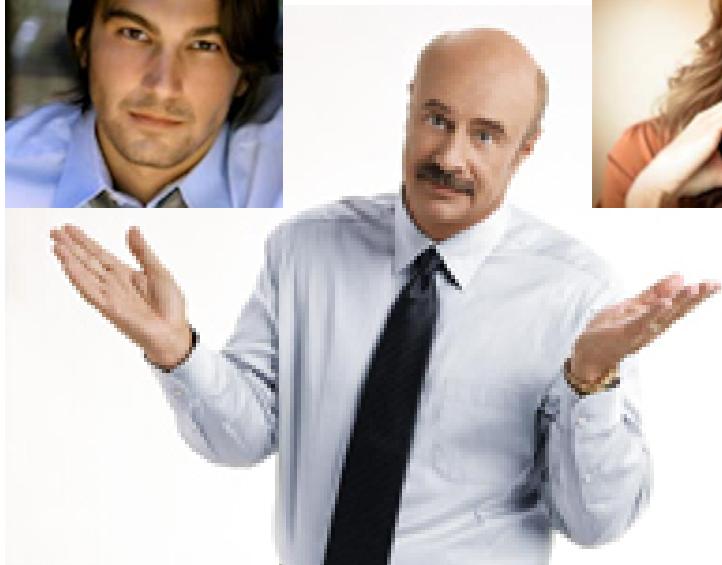


Let's help this young couple find love

Intel



Risk





Agenda

- Marriage of Risk & IR in Verizon's DBIR.
- *Dating*: Let's get to know each other.
- *Love*: There's something special here.
- *Marriage*: How does this actually work?





The Marriage of Risk and IR in Verizon's DBIR





Risk + IR = Love

Frequency of incident classification patterns per victim industry

INDUSTRY	POS INTRUSION	WEB APP ATTACK	INSIDER MISUSE	THEFT/ LOSS	MISC. ERROR	CRIME- WARE	PAYMENT CARD SKIMMER	DENIAL OF SERVICE	CYBER ESPION- AGE	EVERY- THING ELSE
Accommodation [72]	75%	1%	8%	1%	1%	1%	<1%	10%		4%
Administrative [56]		8%	27%	12%	43%	1%		1%	1%	7%
Construction [23]	7%		13%	13%	7%	33%			13%	13%
Education [61]	<1%	19%	8%	15%	20%	6%	<1%	6%	2%	22%
Entertainment [71]	7%	22%	10%	7%	12%	2%	2%	32%		5%
Finance [52]	<1%	27%	7%	3%	5%	4%	22%	26%	<1%	6%
Healthcare [62]	9%	3%	15%	46%	12%	3%	<1%	2%	<1%	10%
Information [51]	<1%	41%	1%	1%	1%	31%	<1%	9%	1%	16%
Management [55]		11%	6%	6%	6%		11%	44%	11%	6%
Manufacturing [31,32,33]		14%	8%	4%	2%	9%		24%	30%	9%
Mining [21]			25%	10%	5%	5%	5%	5%	40%	5%
Professional [54]	<1%	9%	6%	4%	3%	3%		37%	29%	8%
Public [92]		<1%	24%	19%	34%	21%		<1%	<1%	2%
Real Estate [53]		10%	37%	13%	20%	7%			3%	10%
Retail [44,45]	31%	10%	4%	2%	2%	2%	6%	33%	<1%	10%



Dating:
Let's get to know each other





What is threat intelligence?

“Evidence-based knowledge, including context, mechanisms, indicators, implications and actionable advice about an existing or emerging menace or hazard to assets that can be used to inform decisions regarding the subject’s response to that menace or hazard.”

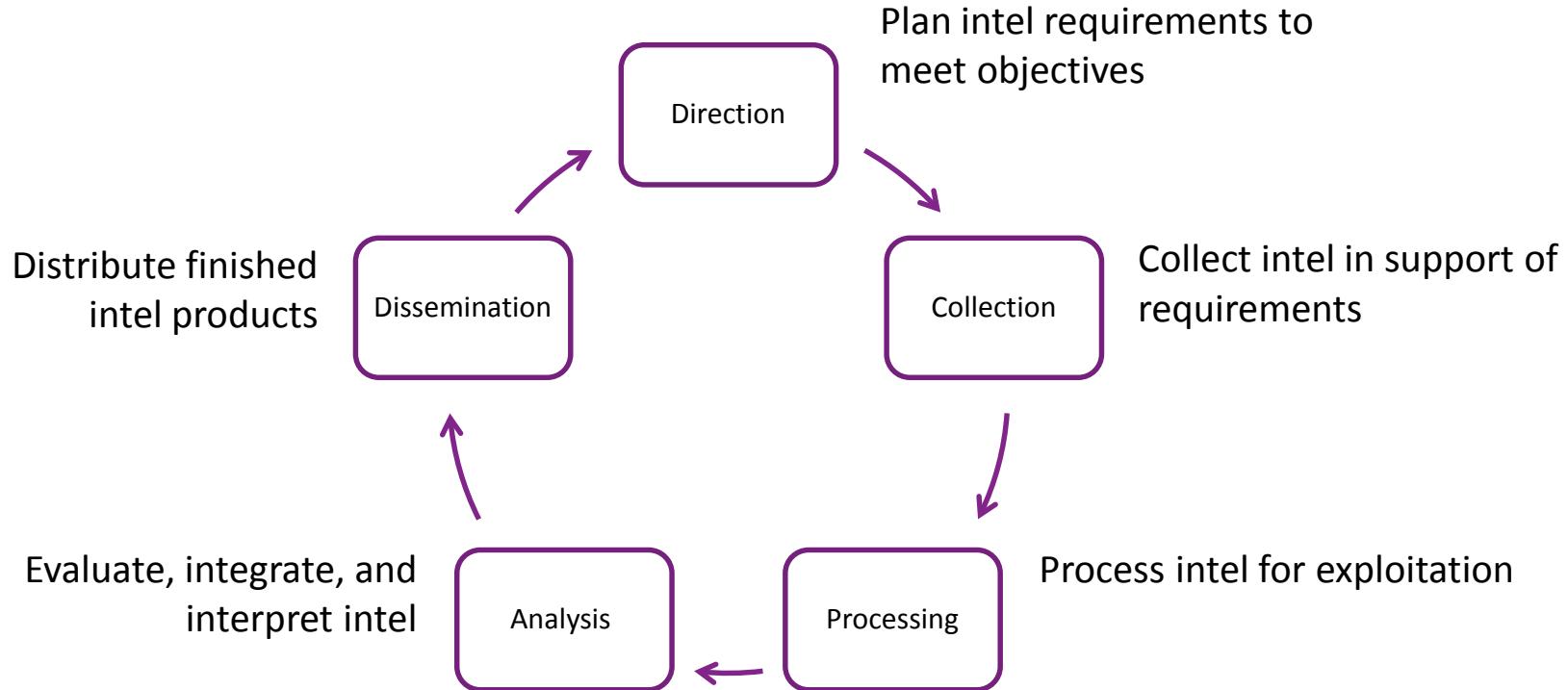
Gartner.

“The details of the motivations, intent, and capabilities of internal and external threat actors. Threat intelligence includes specifics on the tactics, techniques, and procedures of these adversaries. Threat intelligence’s primary purpose is to inform business decisions regarding the risks and implications associated with threats.”

FORRESTER®



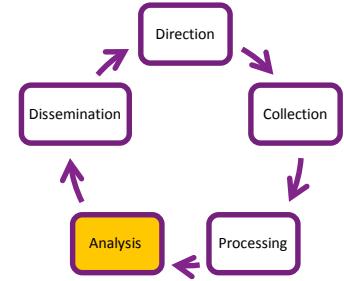
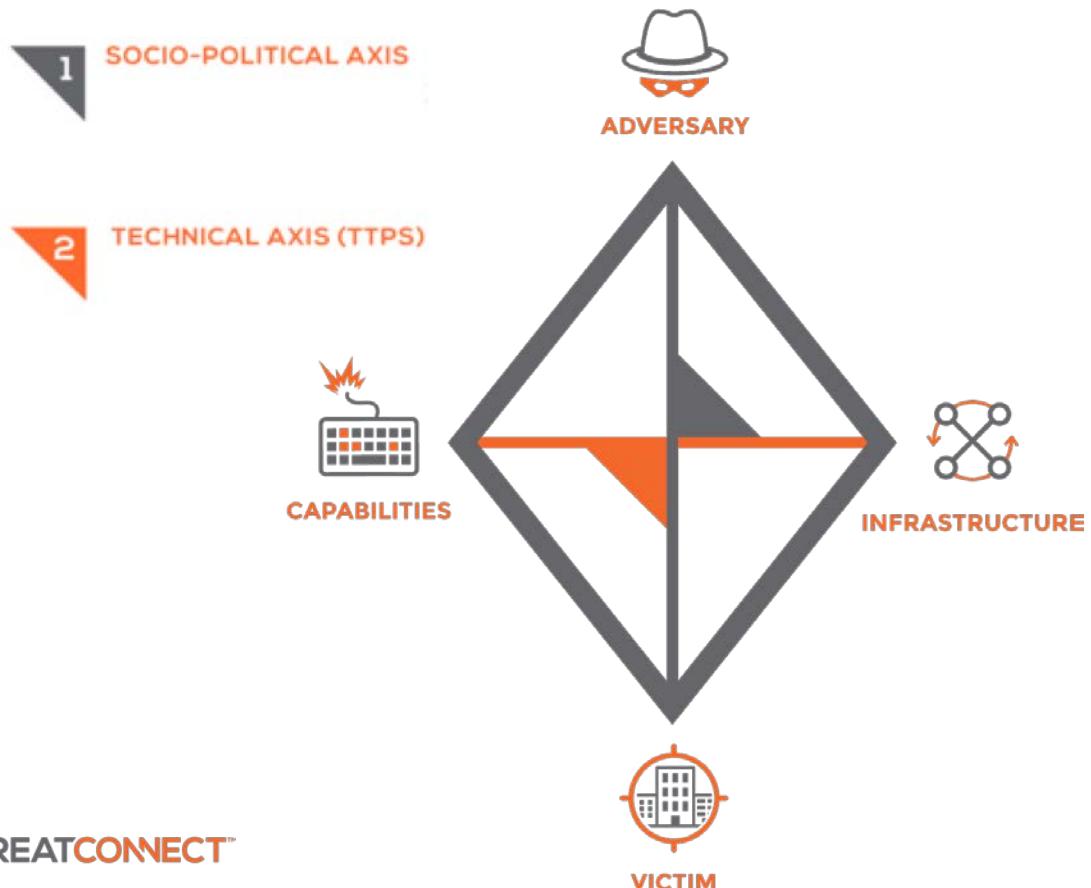
Classic intelligence cycle





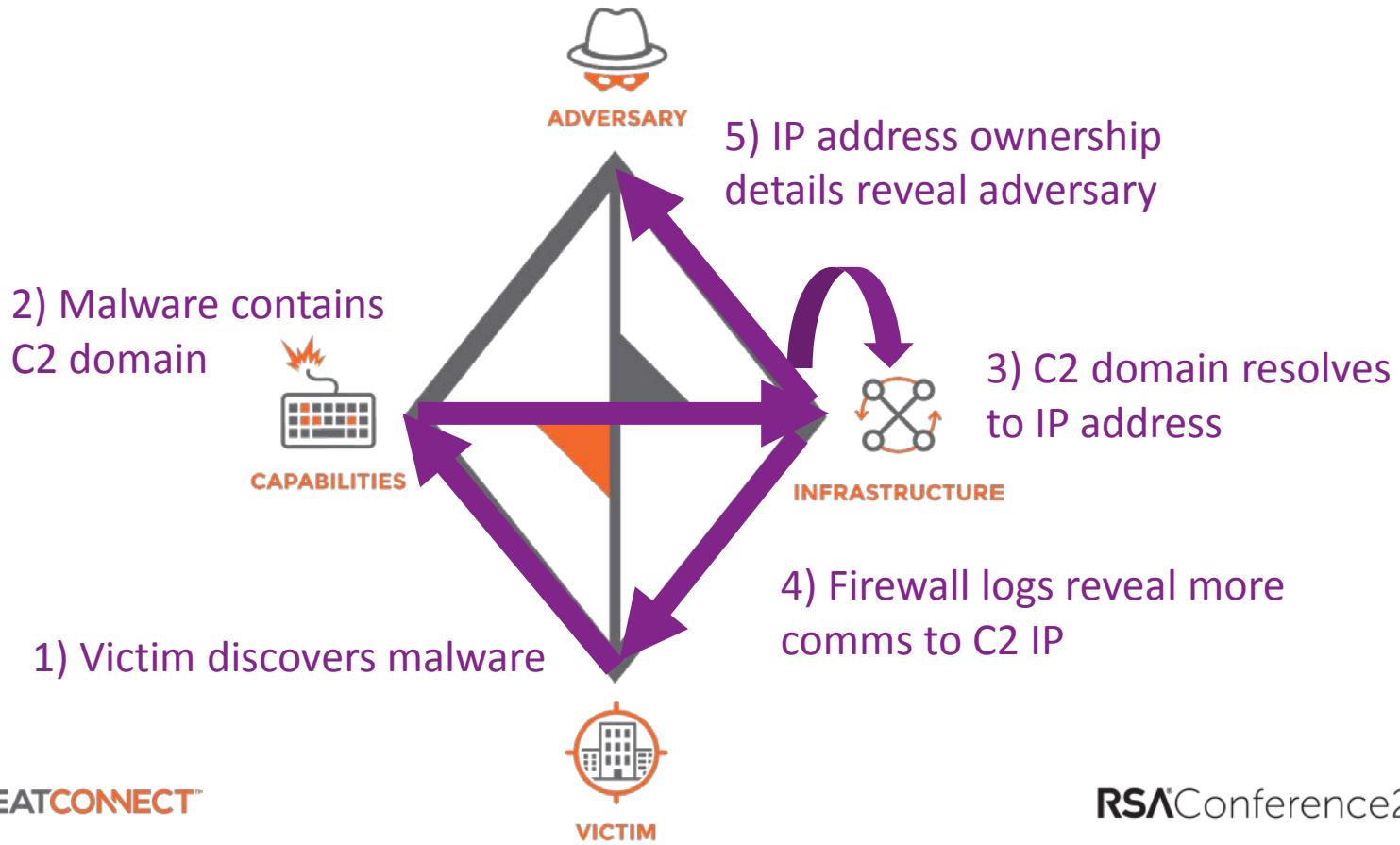
Threat intelligence process

The Diamond Model of Intrusion Analysis





Threat intelligence process

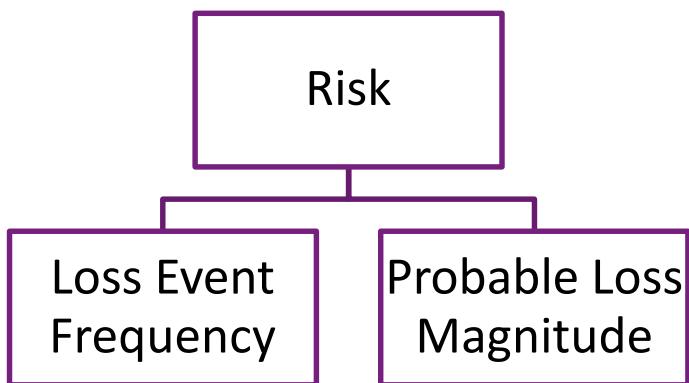




What is risk?

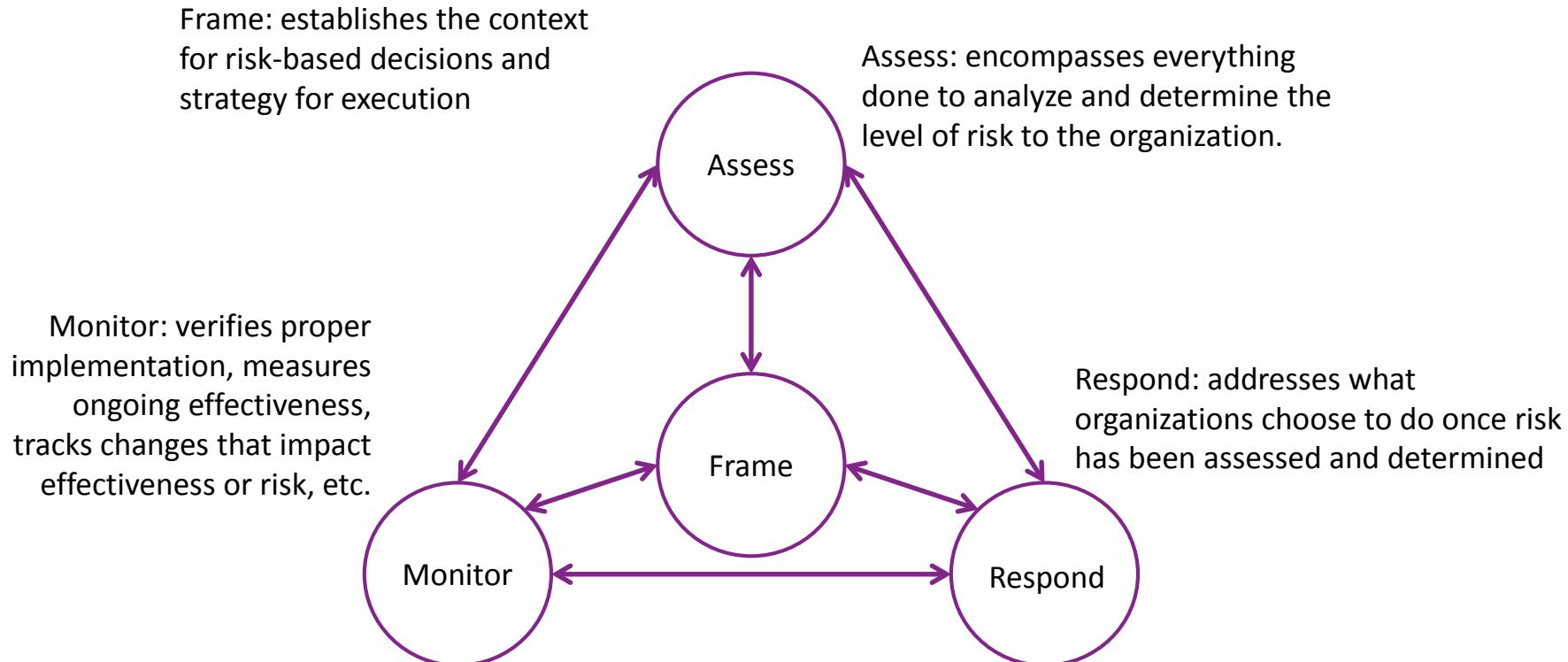
“The probable frequency and
probable magnitude of future loss”

- Factor Analysis of Information Risk (FAIR)



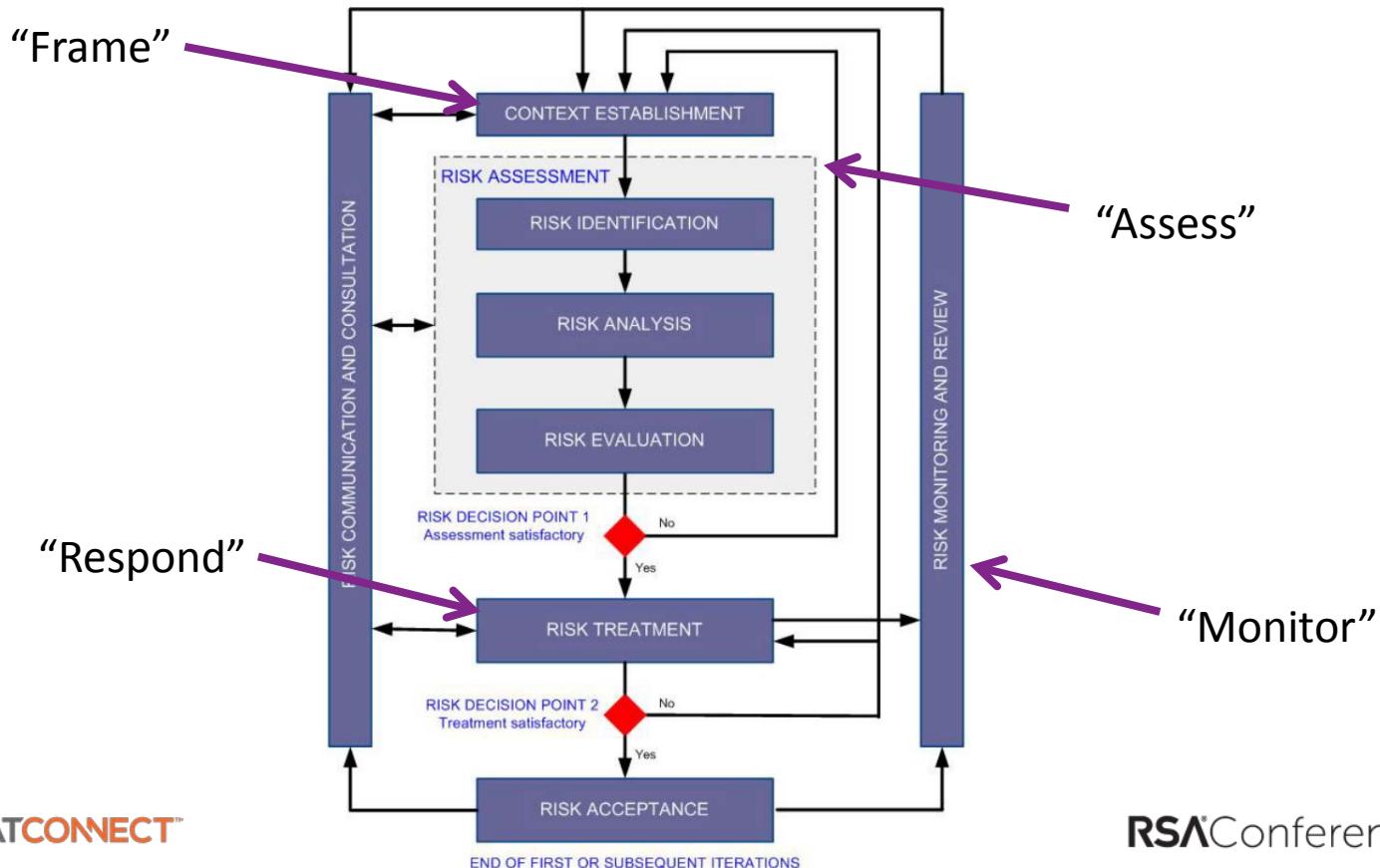


Risk management process (NIST 800-39)





Risk management process (ISO 27005)





Love:
There's something special here



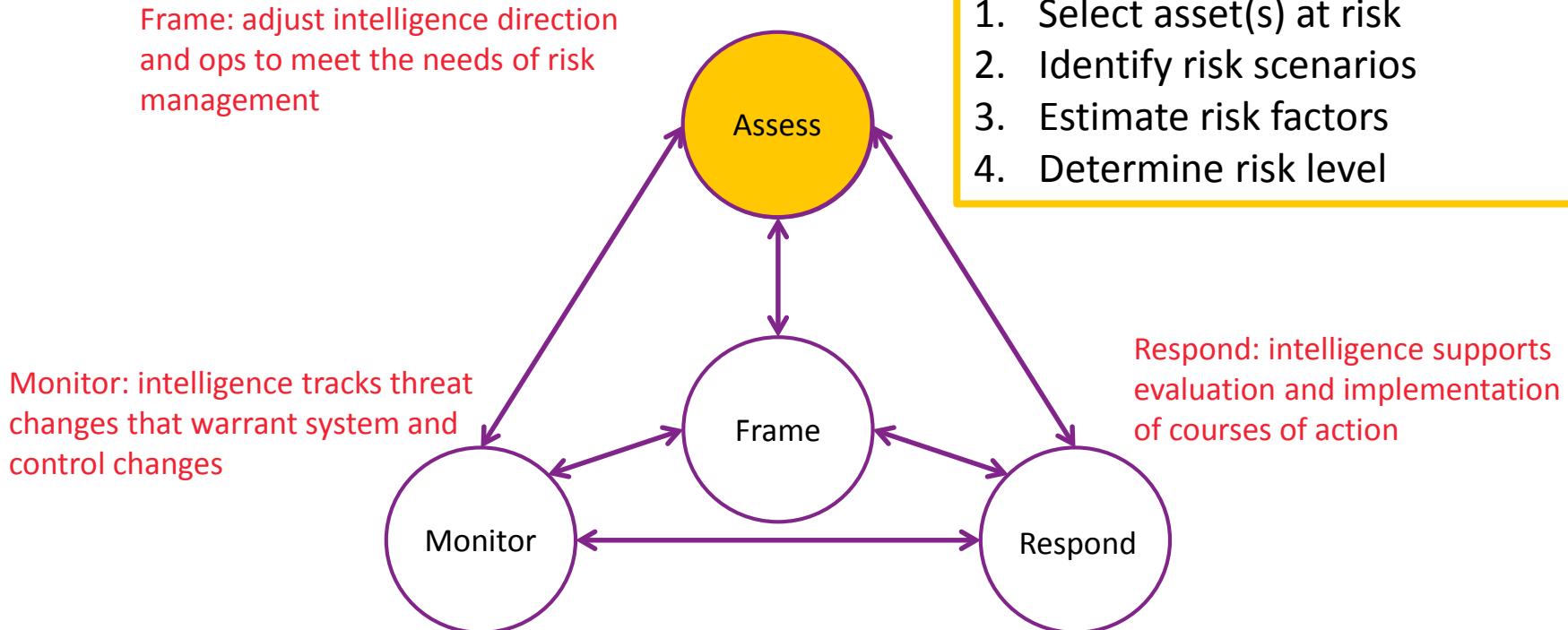


Risky questions needing intelligent answers

- What types of threats exist?
- Which threats have occurred?
- How often do they occur?
- How is this changing over time?
- What threats affect my peers?
- Which threats could affect us?
- Are we already a victim?
- Who's behind these attacks?
- Would/could they attack us?
- Why would they attack us?
- Are we a target of choice?
- How would they attack us?
- Could we detect those attacks?
- Are we vulnerable to those attacks?
- Do our controls mitigate that vulnerability?
- Are we sure controls are properly configured?
- What happens if controls do fail?
- Would we know if controls failed?
- How would those failures impact the business?
- Are we prepared to mitigate those impacts?
- What's the best course of action?
- Were these actions effective?
- Will these actions remain effective?



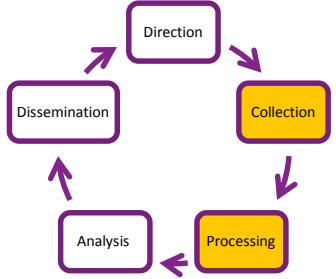
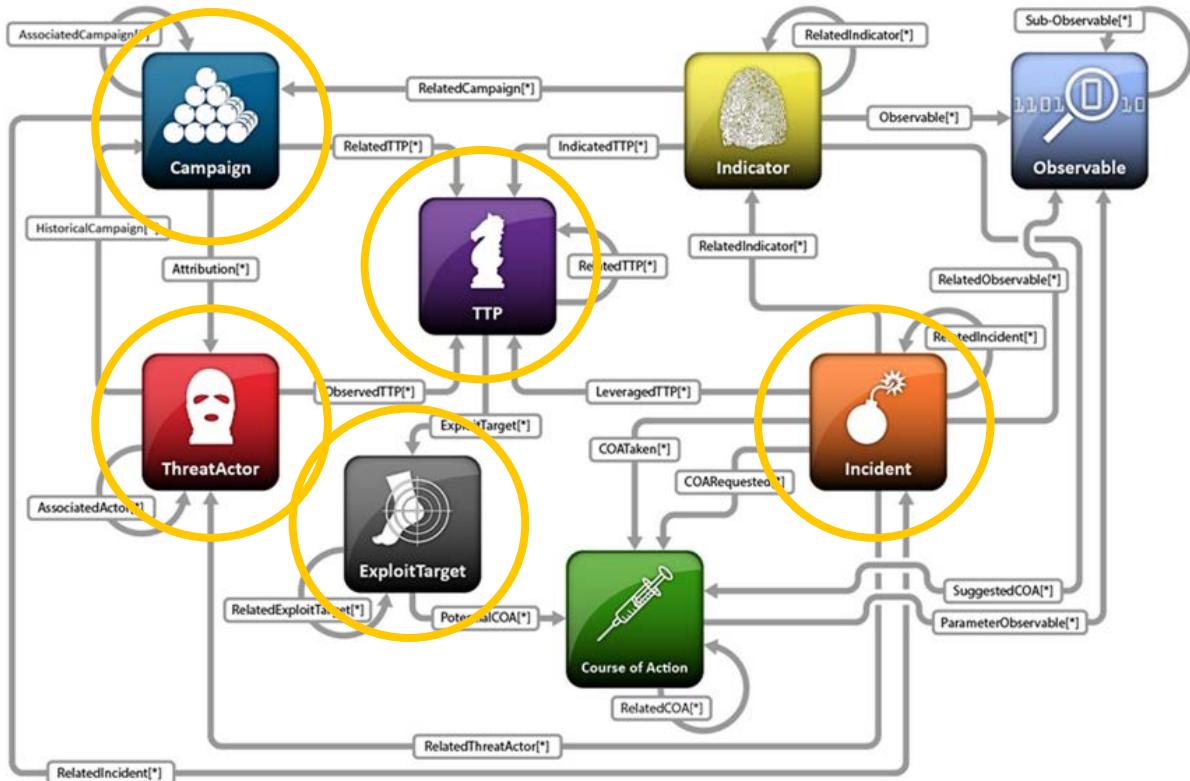
Intel in the risk management process





Building a model relationship

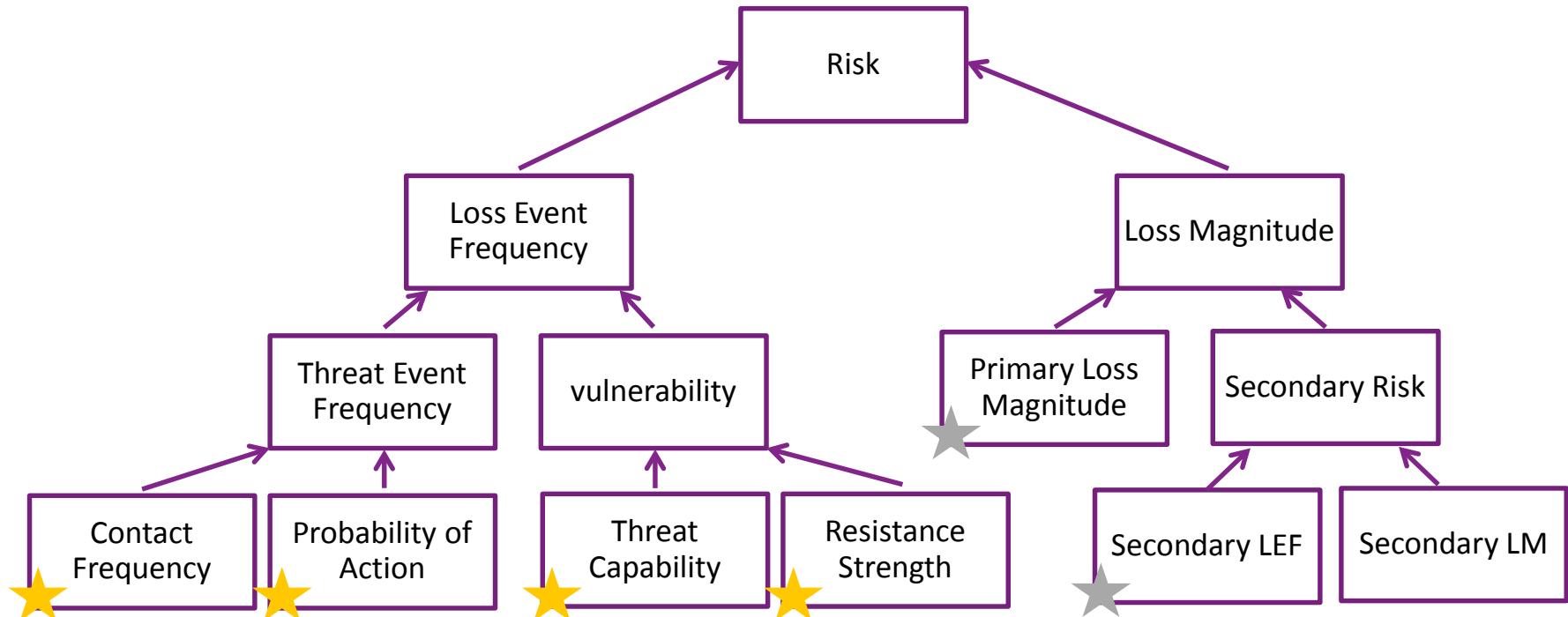
Structured Threat Information eXpression (STIX)





Building a model relationship

Factor Analysis of Information Risk (FAIR)

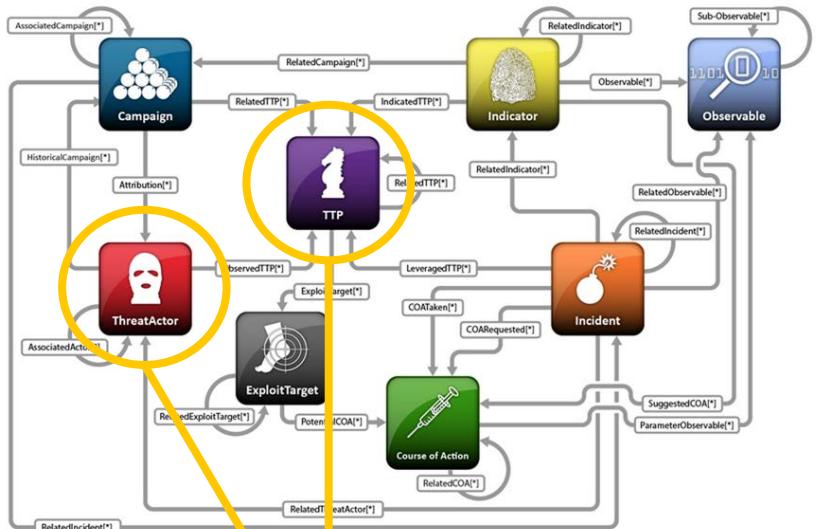




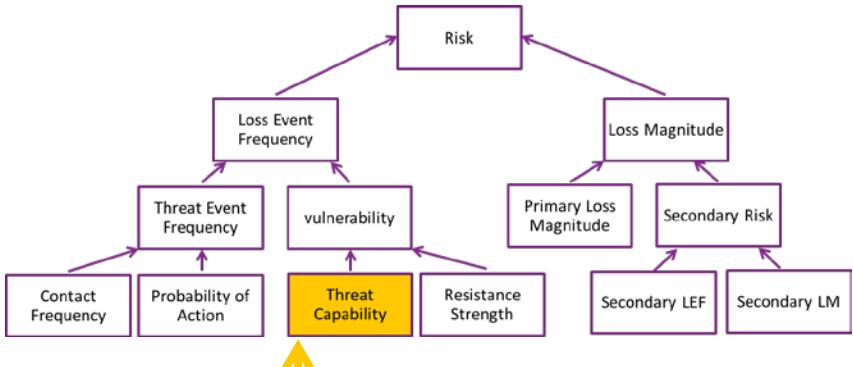
Building a model relationship

Finding mutual interests and activities

Threat Intel (STIX)



Risk Analysis (FAIR)



- *Behavior*
- *Reputation*
- *Relationships in AP/ISA Support*
- *Exploited Data Effect*
- *Observed_TTPs*

*Initial map: <https://threatconnect.com/threat-intelligence-driven-risk-analysis/>



And they lived happily ever after!





Marriage:
How does this actually work?





Example risk assessment project

“During a recent audit, it was discovered that there were active accounts in a customer service application with inappropriate access privileges. These accounts were for employees who still worked in the organization, but whose job responsibilities no longer required access to this information. Internal audit labeled this a high risk finding.”

From: *Measuring and Managing Information Risk*
by Jack Freund and Jack Jones (p 123)



Example risk assessment project

FAIR analysis process flow





Example risk assessment project

Scenarios associated with inappropriate access privileges

Asset at Risk	Threat Community	Threat Type	Effect
Customer PII	Privileged insiders	Malicious	Confidentiality
Customer PII	Privileged insiders	Snooping	Confidentiality
Customer PII	Privileged insiders	Malicious	Integrity
Customer PII	Cyber criminals	Malicious	Confidentiality

FAIR estimations relevant to the cyber criminal scenario

TEF Min	TEF M/L	TEF Max	TCap Min	TCap M/L	TCap Max
0.5 / year	2 / year	12 / year	70	85	95



Example risk assessment project

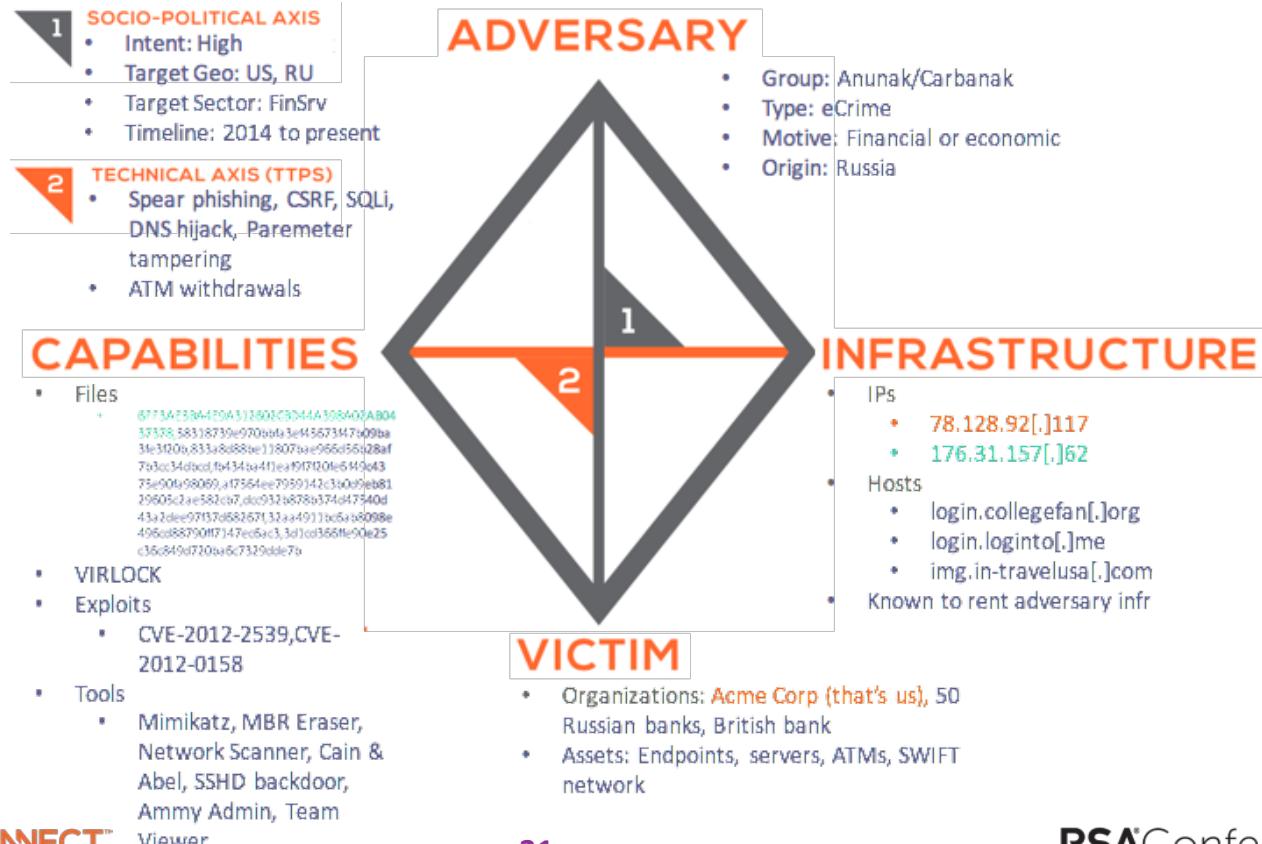
Standard cyber criminal threat profile

Factor	Description
Motive	Financial, Intermediary
Primary intent	Engage in activities legal or illegal to maximize their profit.
Sponsorship	Non-state sponsored or recognized organizations (illegal organizations or gangs).
Targets	Financial services and retail organizations
Capability	Professional hackers. Well-funded, trained, and skilled.
Risk Tolerance	Relatively high; however, willing to abandon efforts that might expose them. Prefer to keep their identities hidden.
Methods	Malware, stealth attacks, and Botnet networks.



Example risk assessment project

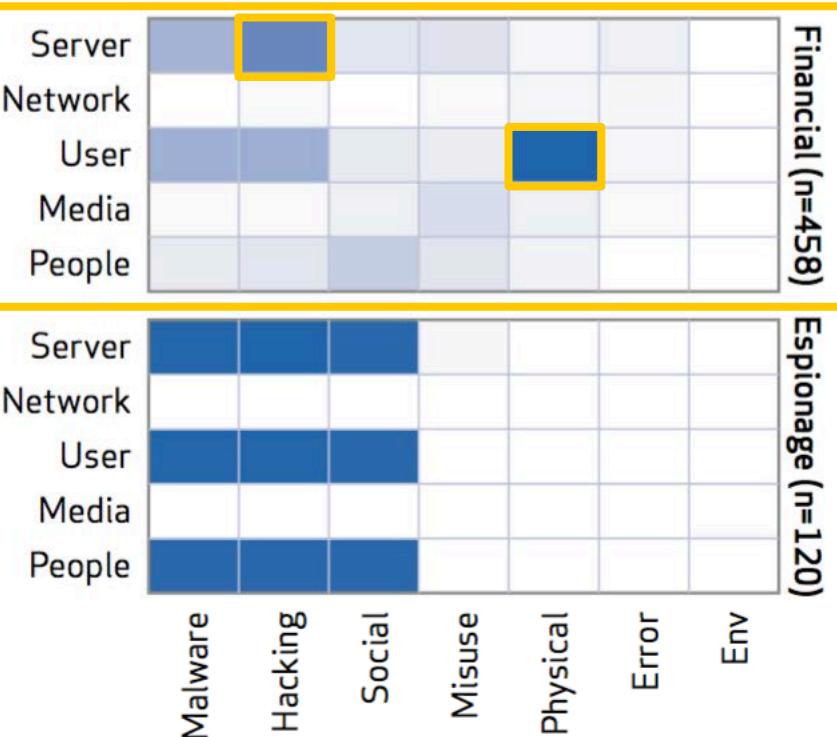
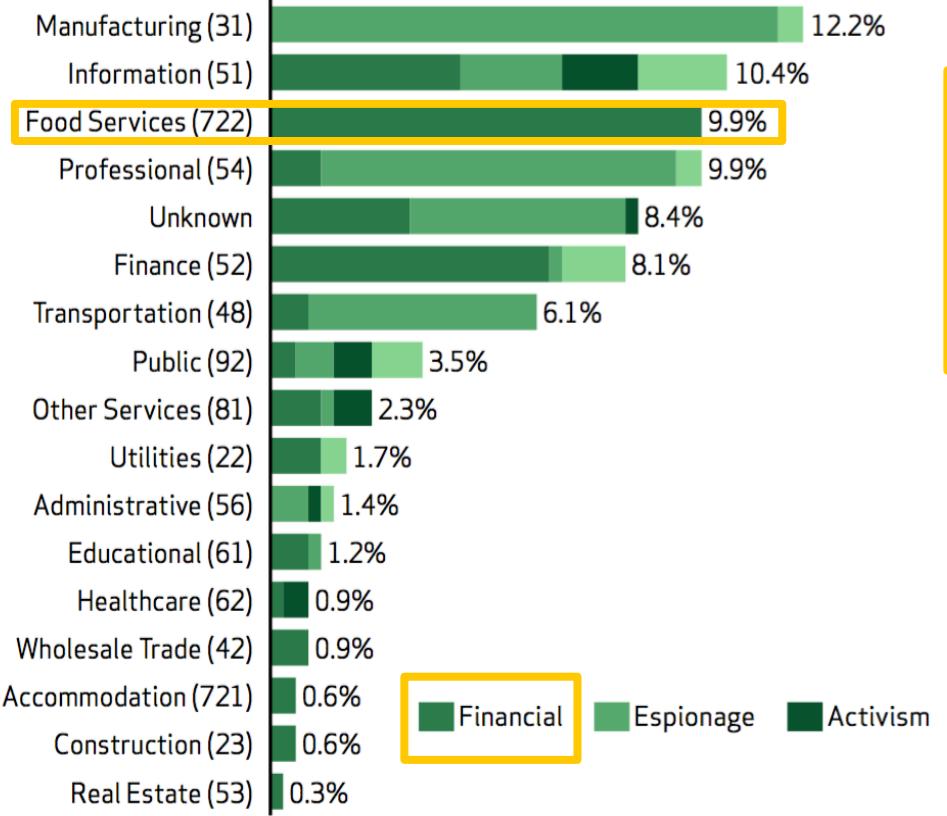
Example intelligence-driven adversary profile





Example risk assessment project

Example intelligence-driven threat community profile...OVER TIME





Making it work in your organization

1. Initiate communication between intel & risk teams
2. Orient intel processes & products around desired risk factors
3. Identify threat communities of interest and create profiles
4. Establish guidelines & procedures for risk assessment projects
5. Encourage ongoing coordination & collaboration
 - Create centralized tools/repositories



Underlying assumption Motivating conviction

Good **intelligence** makes smarter **models**;
Smarter models inform **decisions**;
Informed decisions drive better **practice**;
Better practice improves risk **posture**;
which, done efficiently,
Makes a successful security **program**.

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The Marriage of Threat Intelligence and Risk Assessment

THANK YOU!!



Connect Protect

Wade Baker

VP, Strategy & Risk Analytics
ThreatConnect
@wadebaker



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