



splunk>

Busting eCommerce Scammers with Splunk

Measuring Transactional Risk

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Our Speakers



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Order Risk Problem Space

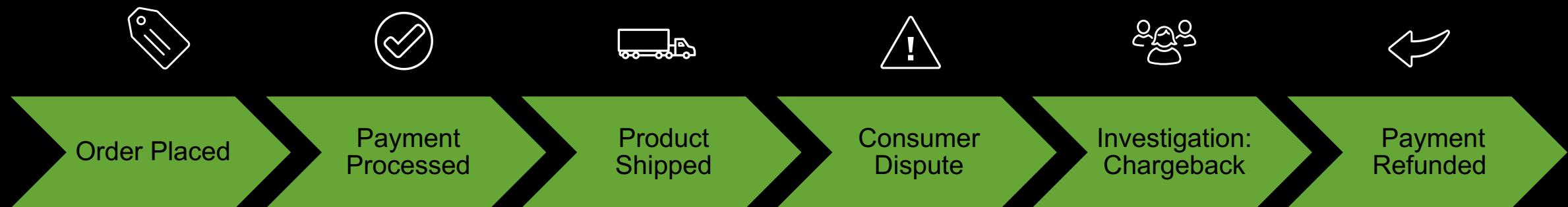
eCommerce Risk Mitigation Mission

1. Prevent payment card chargebacks
2. Prevent shipment of goods
3. Prevent campaigns/repeat offenders

What is a Chargeback?

a frustrating threat to your livelihood

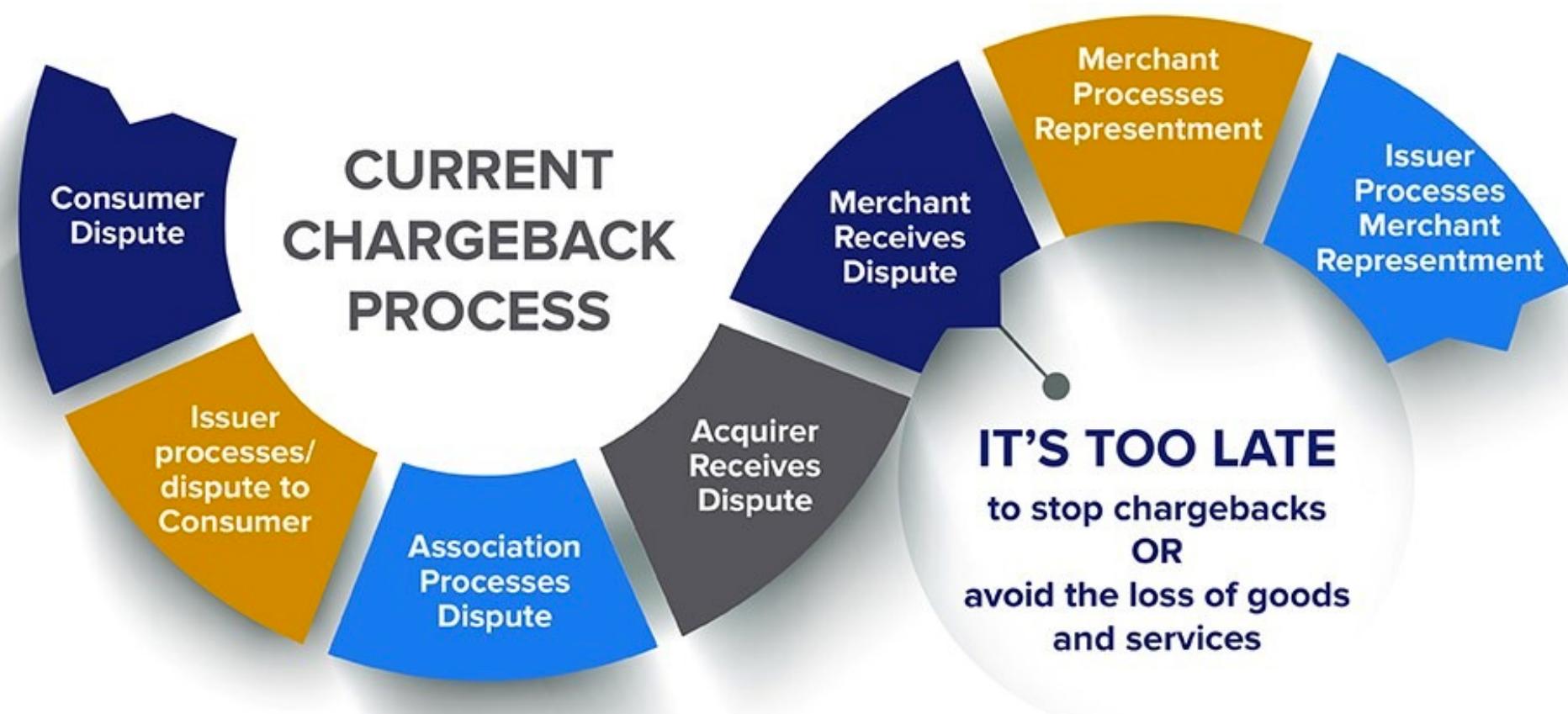
A Chargeback is a reversal of a payment originally from a consumer to a merchant that is forced on the merchant by a financial institution.



Chargebacks were developed and are utilized as a consumer protection control.

How Does the Process Work?

Your stuff becomes their stuff.



Source: Verifi, Inc.

The Problem & The Effects

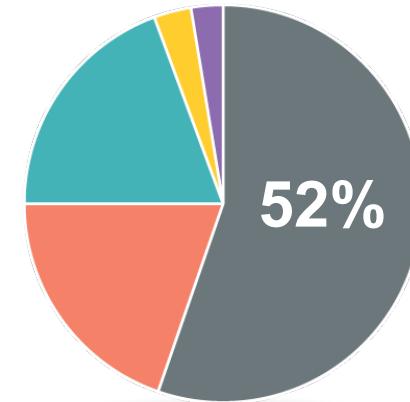
Risks for Payment Reversal



Merchants
chargeback
problem in
2017*



Additional cost
for merchants
and issuers per
dollar spent



- Fraud / No Authorization
- Cancel Recurring Billing
- Products / Services
- Liability Shift
- Other

Overall, “**Fraud/No Authorization**”
chargebacks account for **52% of**
all disputes**

Sources: *Javelin Strategy & Research (May 2018) – Published by CNP (Card Not Present)

**<https://chargeback.com/5-chargeback-reason-code-categories/>

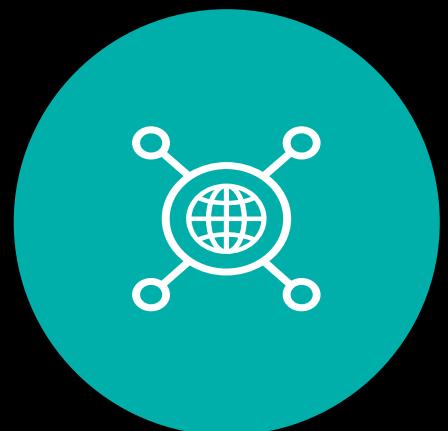
Not only is cybersecurity a risk for online merchants, but accepting high-risk payments can also affect when having to refund the charges.

One Response (Among Others)

Using the Power and Extensibility of Splunk



Rule Engine with Workflow Management



Search-Time Data Enrichment with Risk Scoring



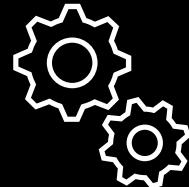
Advanced Searches and Visualizations

Rule Engine with Workflow Management



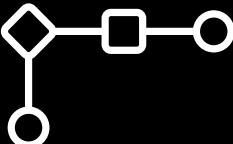
Workflow Management Goals

Pillars of Success



Rule Engine

- ▶ Scheduled Alerts
 - Velocity
 - Blacklist matches
 - High Risk Score
 - ▶ Advanced Macros
 - Automatic aggregation overlapping alerts
 - Zero duplication



Interactive Workflow

- ▶ Delete orders from cases
 - ▶ Blacklist order attributes
 - ▶ Expand table rows
 - ▶ Add case comments
 - ▶ Set order flags
 - **Bad Actor**
 - **Stopped shipping/billing**
 - **False positive (et al.)**

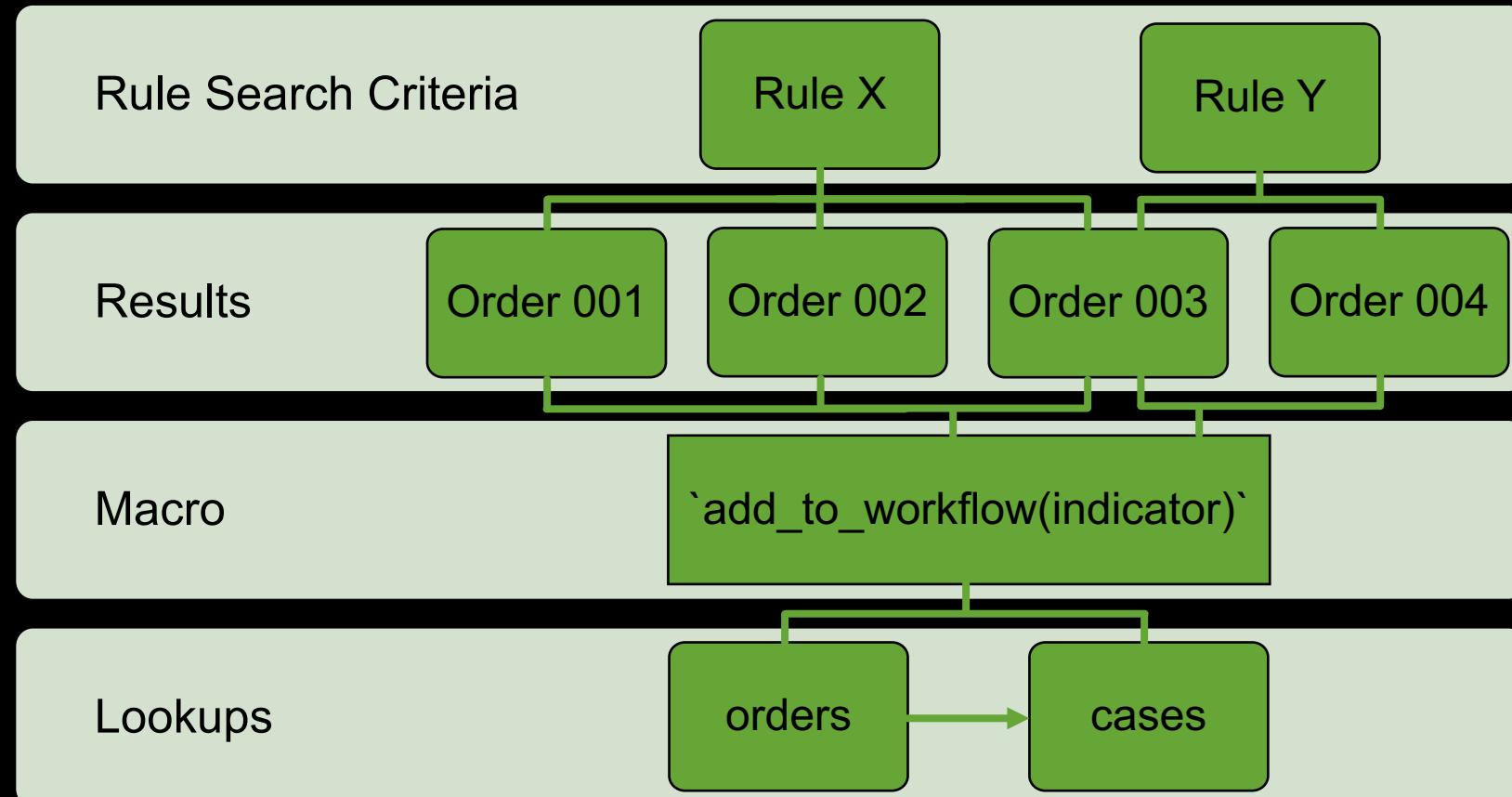


Organization

- ▶ Cases with order grouping
 - ▶ Campaigns with case grouping
 - ▶ Activity auditing
 - ▶ Metrics and reports

Rule Engine - Workflow

Status = “It’s Complicated”



Rule Engine - Example

Writing to two lookups in one search

```
index=orders sourcetype=order | lookup orders _key AS OrderID
[ rule filter / logic ]
[ filtered lookup for *open* cases w/matching $indicator ] # output _key=NewCaseID
| eval CaseID=coalesce(CaseID, NewCaseID)
[ add the case fields / set the priority / set default values for CaseID==null() ]
[ append indicator field values (make multi-value if one is set) ]
| appendpipe
  [ stats first(CaseID) first(Priority), first(CampaignID), first(CreatedTime),
first(ResolvedTime), values(IndicatorType1), values(IndicatorType2), first(Assignee),
first(Status), first(CaseName) count by Indicator
    | fields - Indicator
    | rename values(*) AS *, first(*) AS *
    | rename CaseID AS _key
    | outputlookup append=t cases          # Write to the Cases lookup
    | search NOT * ]                      # Blank _key = new case
| lookup cases_open $indicator_field$ AS Indicator OUTPUT _key AS CaseIDNew
| eval CaseID=coalesce(CaseID, CaseIDNew)      # Grab the case ID (if newly created)
| fields - Indicator CaseIDNew
| rename OrderID AS _key
| outputlookup append=t orders                 # Write to the Orders lookup
```

Core Views/Dashboards

Bread and Butter

- ▶ **Order Search**
 - Filter by index/sourcetype/keywords
 - Includes Create Case button for matching orders
- ▶ **Recursive (Multi-Level) Search**
 - Digs for linked orders with up to 3 degrees of separation
- ▶ **Velocity Search**
 - Finds orders with a common field value X times over Y hours
- ▶ **Order View**
 - Custom HTML view of a single order
 - Case functions (add/edit/delete)
 - Related order searches
- ▶ **Case View**
 - Manage cases, included orders, related attributes, and see graph relationships

Anti-Fraud Cases

Case Time Window Status Sales Org Assignee

Assigned ✖ New ✖ On Hold ✖ All ✖ All ✖ Hide Filters

Work in Progress ✖

Cases Orders Dollar Amount

36 **76** **\$8,519.88**

i	Updated	CaseID	CreatedTime	Name	Orders	SalesOrganization	TotalAmount	AvgAmount	Assignee	Status	FlaggedBy	Indicators		
>	2018-08-20 06:40:00	[REDACTED]	2018-08-20 06:40:00	[REDACTED]	1	[REDACTED]	\$[REDACTED]	\$[REDACTED]	New	R006_BlackListEmailDomain	[REDACTED]			
<	2018-08-20 06:30:00	[REDACTED]	2018-08-20 06:30:00	[REDACTED]	1	[REDACTED]	\$[REDACTED]	\$[REDACTED]	New	R006_BlackListEmailDomain	[REDACTED]			
Case Details														
OrderID		OrderTime		SalesOrganization		CustomerPartyID		Primary Address		Shipping Address		ContactEmail		CCNumber
[REDACTED]		2018-08-20 06:29:27		[REDACTED]		[REDACTED]		[REDACTED] [REDACTED]		[REDACTED]		[REDACTED]@protonmail.com		[REDACTED]
>	[REDACTED]	2018-08-20 06:00:00	[REDACTED]	[REDACTED]	1	[REDACTED]	\$[REDACTED]	\$[REDACTED]	New	R006_BlackListEmailDomain	[REDACTED]			
>	[REDACTED]	2018-08-20 05:30:00	[REDACTED]	[REDACTED]	1	[REDACTED]	\$[REDACTED]	\$[REDACTED]	New	R006_BlackListEmailDomain	[REDACTED]			

Order View

For when it's all about the details

Customer Account Number: [REDACTED]

Order: [REDACTED]

Case ID: [REDACTED]

Sales Org: [REDACTED]
Order Date: 2018-09-06T21:02:59.000-07:00
Order Source: Sales Order

Customer:

Name: [REDACTED]
Email: [REDACTED]@kjgdyud.edu
Created: 2018-09-07 04:02:57.0

Shipping Information:

[REDACTED]

Billing Information:

[REDACTED]

Payment:

Method of Payment: Credit Card
Card Type: [REDACTED]

Account #: [REDACTED]
AVS Response:
CVV Response:
Authorization:
Amount: [REDACTED]

Line Items

Line	LineDescription	Product	Qty	LineUnitPrice	Tax	TaxType	ShipTax	Priority	ShipCarrier
1	[REDACTED]	[REDACTED]	1	\$0.00	0.00% (-)	\$0.00			

Orders with Common Email Address

i	OrderID	_time	TotalAmount
>	[REDACTED]	2018-09-06 21:03:31	[REDACTED]

Orders with Common Payment

i	OrderID	_time	TotalAmount
>	[REDACTED]	2018-09-06 21:03:31	[REDACTED]

Orders with Common Contact Address

Orders with Common Phone Number

Create Case

Add to Case

Edit Case

Customer Account Orders

i	OrderID	_time	TotalAmount
>	[REDACTED]	2018-09-06 21:03:31	[REDACTED]

Edit Cases

Set extended case attributes, comments, and order flags

Edit Case

Case Details

Case ID: [REDACTED]
Created: 2018-08-20 20:00:00
Flagged By: R006_BlackListEmailDomain
Alert Indicators: [REDACTED]

Case Workflow

Name: [REDACTED]
Assignee: Unassigned
Status: New
Fraud Source: Splunk
Add Comment: optional
Comments: Comment ▾
No Results

Order Properties

[REDACTED]

Order Data

Show 10 entries Search: [REDACTED]

OrderID	OrderTime (UTC)	SalesOrg	Flagged By	Amount	Initial Risk					
[REDACTED]	2018-08-20 19:52:45	[REDACTED]	R006_BlackListEmailDomain	\$0.00						

Showing 1 to 1 of 1 entries

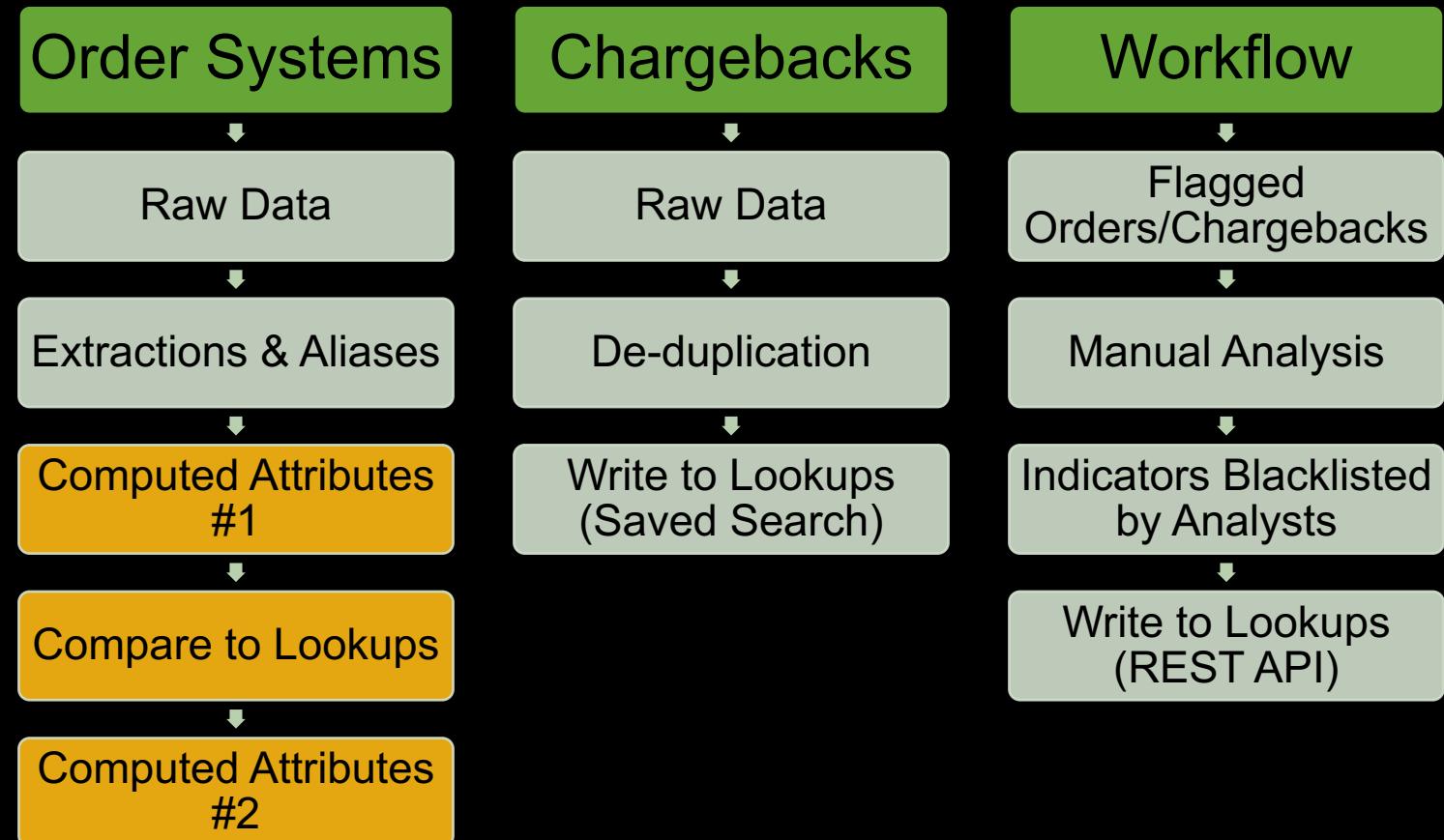
Previous 1 Next

Search-Time Data Enrichment with Risk Scoring



Search-Time Risk Attributes – Concept

Calculating Badness at Search-Time



Search-Time Risk Attributes – Examples

What is bad? Start with suspicious.

Intelligence

- ▶ Blacklist Attributes
 - ▶ Attributes Matching Chargeback Orders
 - ▶ DNS Domain Validation

Email

- ▶ Contains Contact Name
 - ▶ Abnormal # of Digits in Address
 - ▶ Foreign Email Domain TLDs
 - ▶ Free Email Domains
 - ▶ Invalid Email Domains
 - ▶ Email Subdomains

Suspicious

- ▶ New Customer & Large Order
 - ▶ Multiple Payment Cards per Customer
 - ▶ Other/Secret Sauce

Shipping

- ▶ Billing State != Shipping State
 - ▶ Rush Shipment
 - ▶ Shipping Distance > # miles

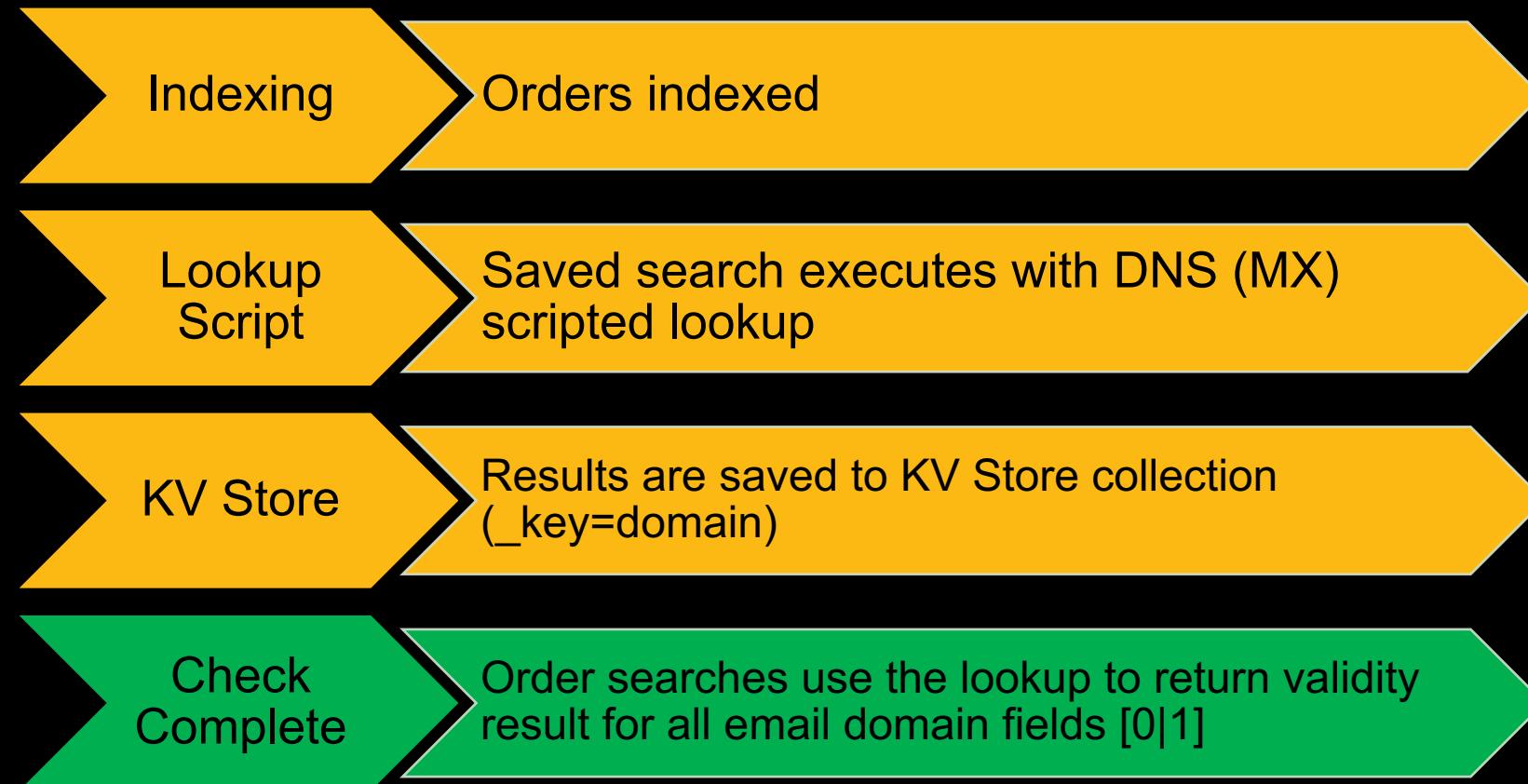
Search-Time Risk Attributes – Examples

Configuration Details

```
# Phone/Payment Method/Address/etc.  
LOOKUP-[attribute] = af_[attribute] _key AS [attribute] OUTPUT BL_[attribute] FA_CB_[attribute]  
  
# Multi-level (4) email domains / foreign domain  
EVAL-FA_ContactEmailDomain_4Levels = if(match(ContactEmail, "@[^.]+\.[^.]+\.[^.]+\.[^.]+$"), 1, 0)  
LOOKUP-email_foreign_tld = foreign_domain_suffix DomainSuffix AS ContactEmailTLD OUTPUT Foreign AS  
FA_Email_Foreign_TLD  
  
# Email Address does not include the Contact Name  
EVAL-FA_Email_NotIncludes_Name = if(like(lower>Email), "%" + lower(FirstName) + "%") OR like(lower>Email),  
"%" + lower(LastName) + "%", 0, 1)  
  
# Billing and shipment states are different  
EVAL-FA_Bill_Ship_State_Diff = if(upper(PrimaryAddressState) != upper(ShipAddressState) AND  
isnotnull(ShipAddressState) AND isnotnull(PrimaryAddressState), 1, 0)  
  
# Rush shipment (not ground)  
EVAL-FA_Rush_Shipping = if(like(ShipCarrier, "%Day%") OR like(ShipCarrier, "%Overnight%"), 1, 0)  
  
# High dollar amount on the order  
EVAL-FA_HDA1 = if(TotalAmount > #####, 1, 0)
```

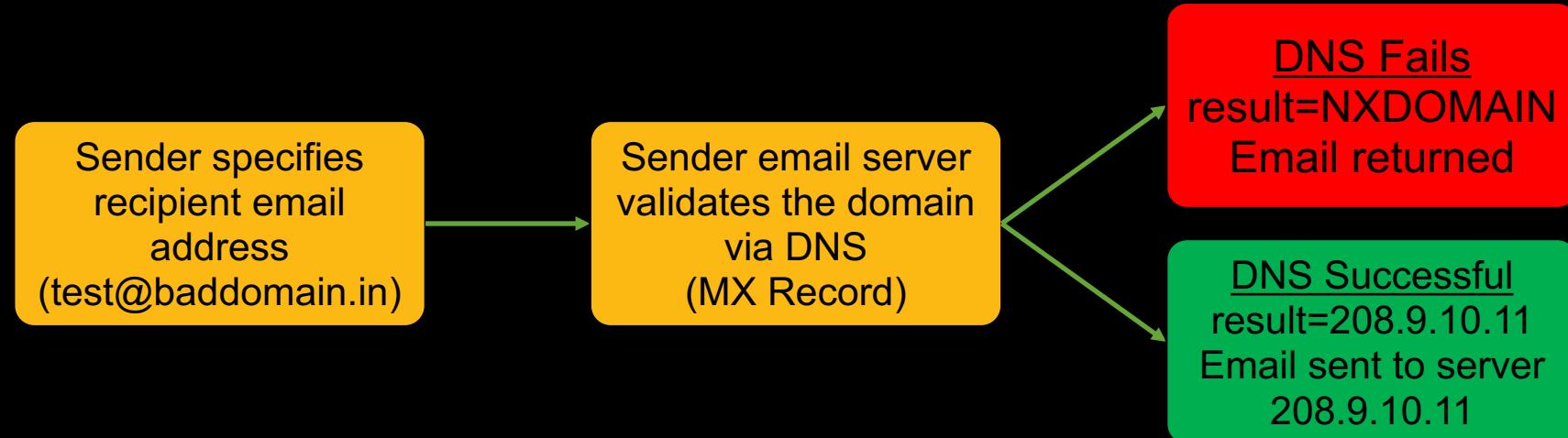
Email Domain Validation – Concept

Validation Process



How Email Works

Email Validation Process Review (Simplified)



- ▶ Scammers use bad email addresses to avoid being traced.
- ▶ We prove the bad email domains are invalid and store the result.
- ▶ We can reference all observed domains to validate orders.
- ▶ Only 1.5% of orders with invalid email domains result in a chargeback.

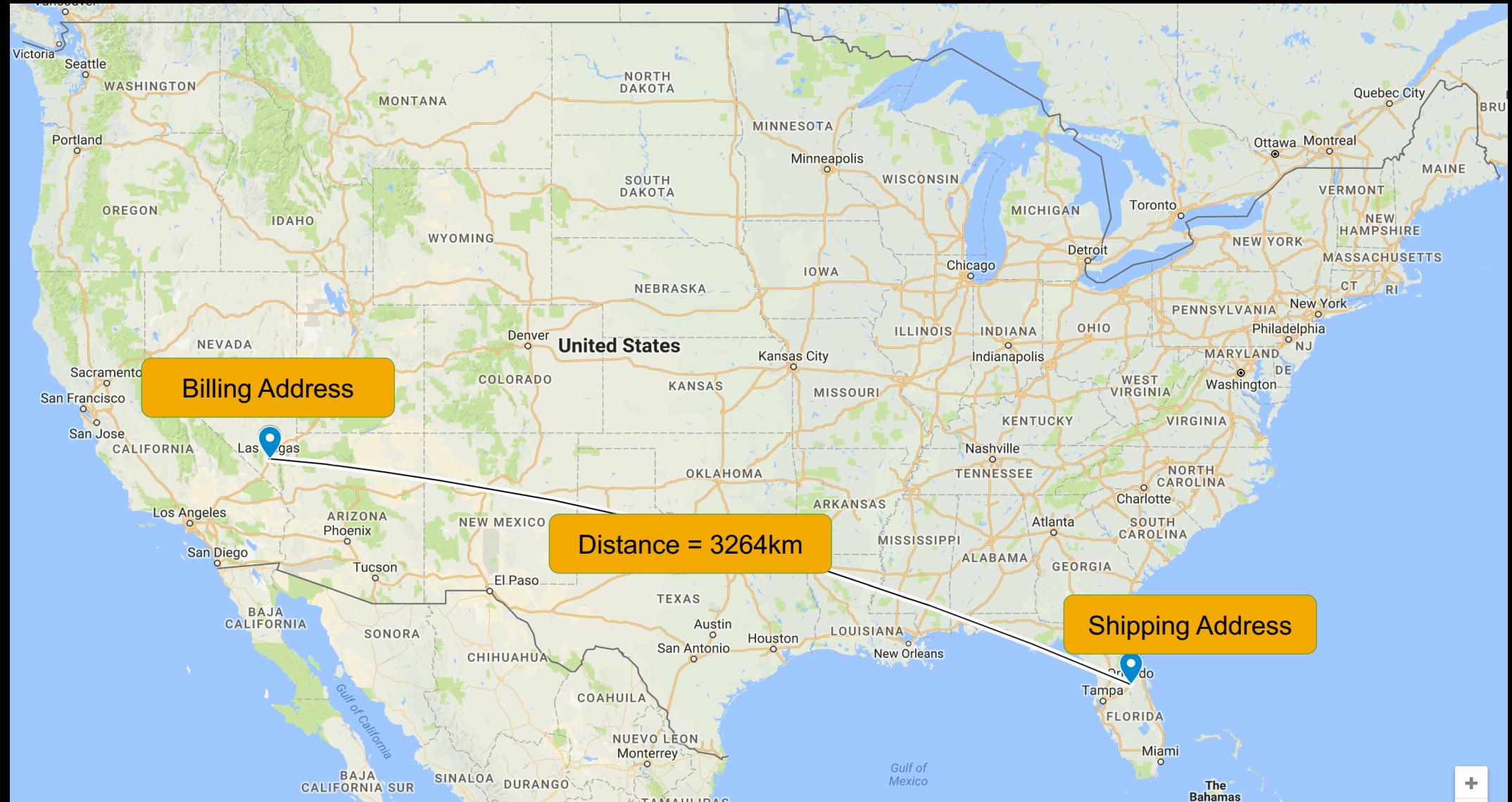
Email Domain Validation – Example

This Isn't the Email You're Looking For

```
LOOKUP-contact_email_domain = af_email_domain _key AS ContactEmailDomain OUTPUT  
    BL_EmailDomain AS BL_ContactEmailDomain      # Blacklist flag  
    FA_CB_EmailDomain AS FA_CB_ContactEmailDomain # Previous chargeback  
    WL_EmailDomain AS WL_ContactEmailDomain      # Whitelist flag  
    FA_Email_Error AS FA_ContactEmail_Error      # DNS MX Error  
    FA_Email_Invalid AS FA_ContactEmail_Invalid  # DNS MX Invalid
```



Geographic Distance – Billing vs. Shipping



Geographic Distance – Billing vs. Shipping

Configuration Details

props.conf:

```
[order]
# Normalize the postal codes to 5-digit numbers
EVAL-PrimaryAddressZip = replace(PrimaryAddressPostalCode, "^(\d{5}).*", "\1")
EVAL-SHIPAddressZip = replace(SHIPAddressPostalCode, "^(\d{5}).*", "\1")

# Perform a lookup against the zipcode table for latitude/longitude
LOOKUP-primary_zip_geo = zipcode_geo Zipcode AS PrimaryAddressZip OUTPUTNEW Lat AS
PrimaryAddressZipLat Long AS PrimaryAddressZipLong
LOOKUP-ship_zip_geo = zipcode_geo Zipcode AS SHIPAddressZip OUTPUTNEW Lat AS SHIPAddressZipLat
Long AS SHIPAddressZipLong
```

Search:

```
index=orders sourcetype=order
| `globedistance(AddressDistance, PrimaryAddressZipLat, PrimaryAddressZipLong,
SHIPAddressZipLat, SHIPAddressZipLong, "m", "0")`  

| eval FA_ShipAddress_Far=if(AddressDistance>####, 1, 0)
```

Search-Time Risk Scoring

You can too, in 5 easy steps!



Create all Risk Attributes (calculated fields and/or lookups) to produce a Boolean value for each (0 or 1).

props.conf:

```
# Email Address does not include the Contact Name  
EVAL-FA_Email_NotIncludes_Name = if(like(lower>Email), "%" + lower(FirstName) + "%") OR  
like(lower>Email, "%" + lower(LastName) + "%"), 0, 1)
```

```
# Credit card is blacklisted
```

```
LOOKUP-cc = cc _key AS CCNumber OUTPUT FA_BL_cc FA_CB_cc
```

Search-Time Risk Scoring

You can too, in 5 easy steps!



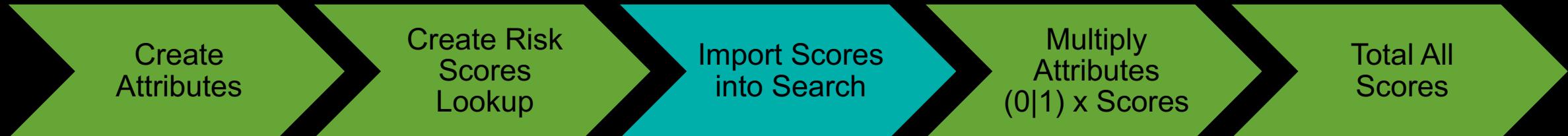
Each app has a different risk profile (per-attribute) for chargebacks. These scores are stored in a lookup.

Run a search to compute the probability for each attribute that it results in a chargeback. Split by application or business unit.

- ▶ $((\#CB/\#Non-CB)-1)*100$
 - ▶ -100 score = no (or negative) correlation. Normalize to 0
 - ▶ Normalize to 0-100 range by adding the totals for each row and dividing each field by that total
 - ▶ Output the results to a lookup

Search-Time Risk Scoring

You can too, in 5 easy steps!

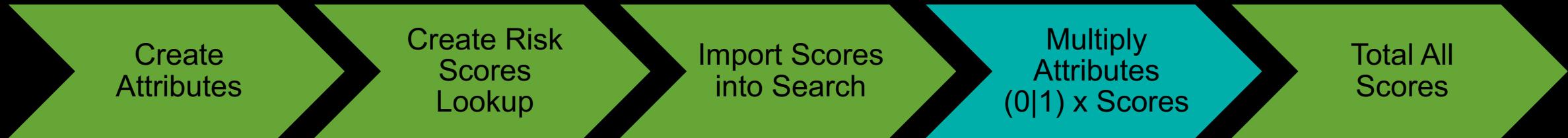


Run a search and reference the [Risk Scores Lookup](#) values for each attribute based on that business unit or application.

```
| lookup scores app AS app OUTPUT Score_FA_Email_NotIncludes_Name  
Score_FA_CB_cc ...
```

Search-Time Risk Scoring

You can too, in 5 easy steps!

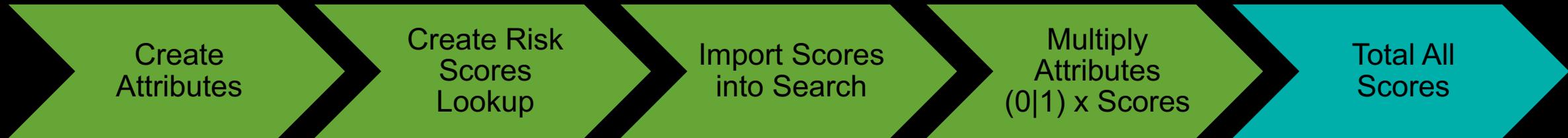


For each risk attribute, multiply the value of the attribute (0 or 1) by the Risk Score Lookup value.

| foreach Score * [eval <<FIELD>>=FA <<MATCHSTR>>*<<FIELD>>]

Search-Time Risk Scoring

You can too, in 5 easy steps!



Add all of the resulting values together for the Order Risk Score.

```
| eval TotalScore=0  
| foreach Score_* [eval TotalScore=TotalScore+<<FIELD>>]
```

Search-Time Risk Scoring

Example Results

Order ID	App	FA_Example1	FA_Example2	Score_FA_Example1	Score_FA_Example2	Risk_Score
ABC1	ABC	0	1	20	30	30
ABC2	ABC	1	1	20	30	50
XYZ3	XYZ	1	0	5	60	5

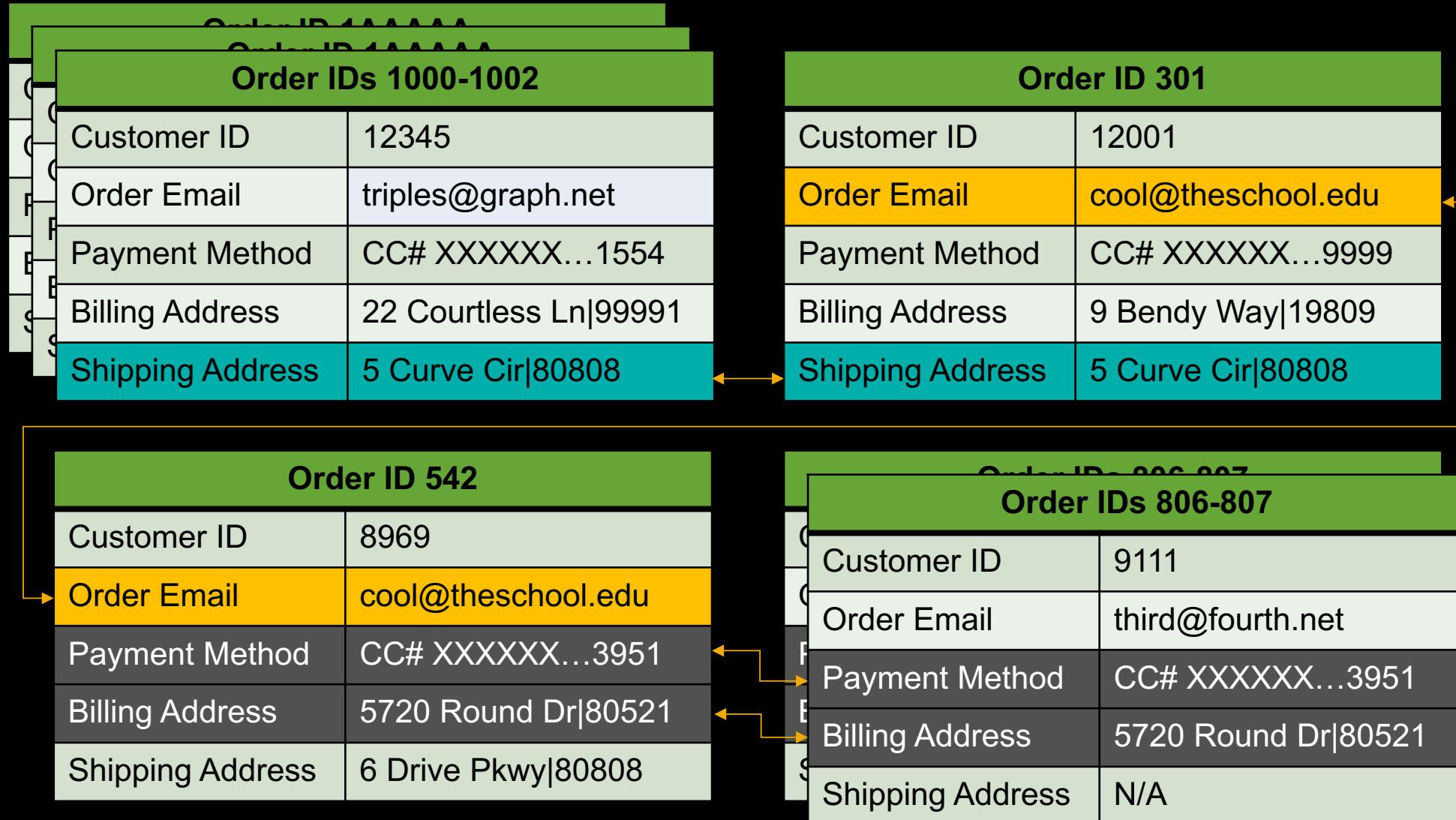
Order ID	Field	Value
ABC1	Score_FA_Bill_Ship_State_Diff	10
	Score_FA_CB_cc	15
	Score_FA_ContactEmailDomain_4Levels	0
	Score_FA_Email_NotIncludes_Name	4
	Score_FA_Rush_Shipping	0
	Score_FA_ShipAddress_Far	0
	TotalScore	29

Advanced Searches & Visualizations



Recursive (Multi-Level) Search – Concept

How deep does the rabbit hole go?



Recursive (Multi-Level) Search – Example

Configuration Details

Search:

```
| tstats summariesonly=t values(Orders.CCNumber) AS Orders.CCNumber ... values([ all order fields]) AS Orders.[fieldX] ...
| from datamodel=Orders where $index$ Orders.SalesOrganization=$sales_org$
[| tstats summariesonly=t values(Orders.CCNumber) AS Orders.CCNumber ... values([ key fields only]) AS Orders.[fieldX] from datamodel=Orders where $index$ Orders.SalesOrganization=$sales_org$
[| tstats summariesonly=t values(Orders.CCNumber) AS Orders.CCNumber ... values([ key fields only]) AS Orders.[fieldX] from datamodel=Orders where $index$ Orders.SalesOrganization=$sales_org$
[| search $index$ eventtype=order SalesOrganization=$sales_org$ $base_search$
| stats values(CCNumber) AS CCNumber ... values([ key fields only]) AS Orders.[fieldX]
| fields CCNumber field1 field2 field3 field4
| rename * AS Orders.*
| format "(" "" "OR" "" "OR" " ")
| fields search]
| format "" "" "OR" "" "OR" ""
| format "" "" "OR" "" "OR" "" by _time span=1s Orders.OrderID Orders.SalesOrganization
`remove dm name(Orders)`
```

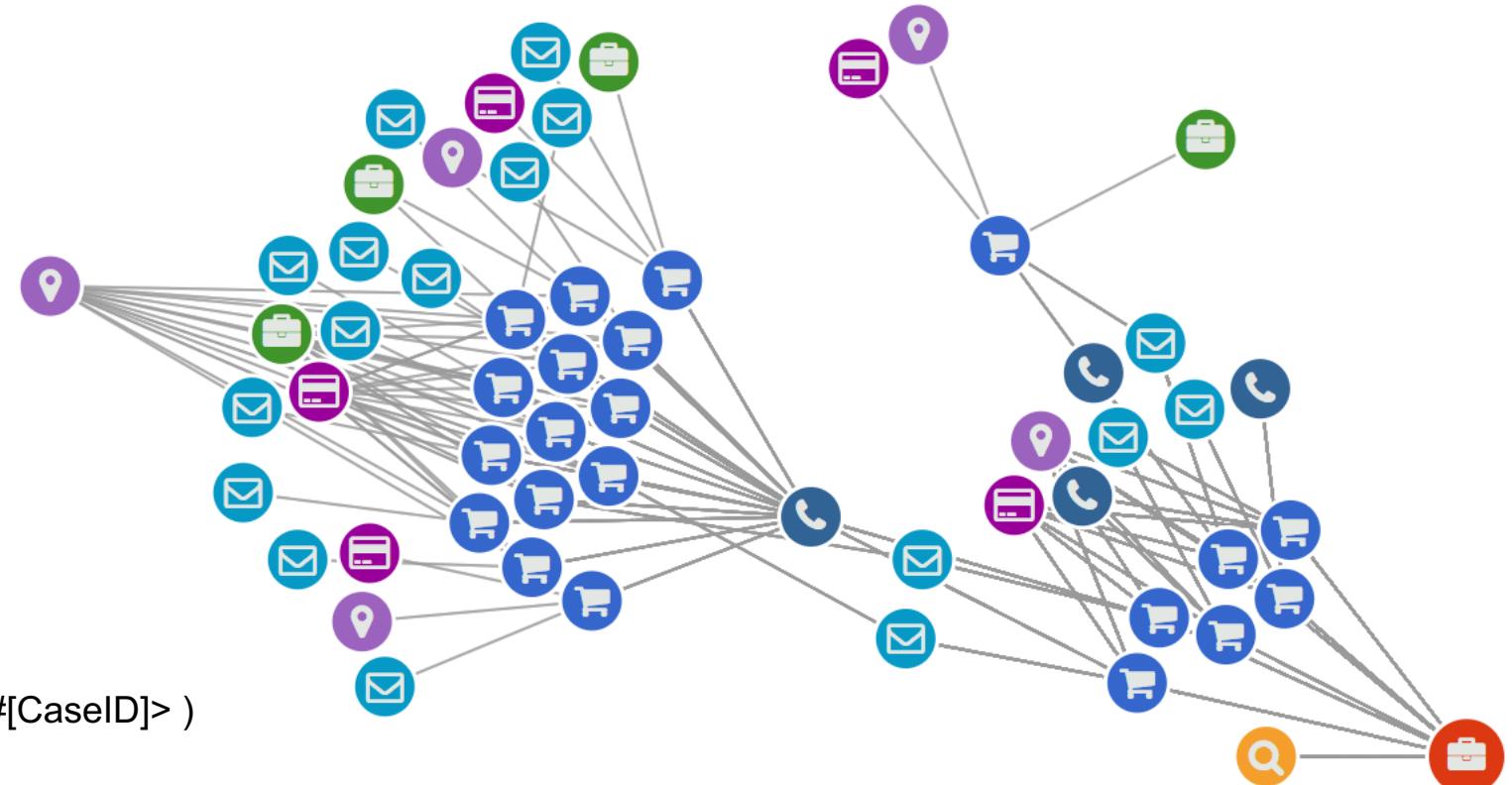


Recursive (Multi-Level) Search – Graph Version

Splunk doesn't speak Graph (natively)

Search (Custom to RDF):

```
| triples query="SELECT * WHERE {
?s rdfs:label ?sLabel .
?s rdf:type ?sType .
?s ?p ?o .
?o rdfs:label ?oLabel .
?o rdf:type ?oType .
?o ?p2 ?o2 .
?o2 rdfs:label ?o2Label .
?o2 rdf:type ?o2Type .
?o2 ?p3 ?o3 .
?o3 rdfs:label ?o3Label .
?o3 rdf:type ?o3Type .
?o3 ?p4 ?o4 .
?o4 rdfs:label ?o4Label .
?o4 rdf:type ?o4Type .
FILTER (?s = <http://www.customer.com/ns/case#[CaseID]>
}"
```



Predictive Analysis via Machine Learning

Using the Splunk Machine Learning Toolkit to Predict Chargeback Outcome

Prediction Results

BadOrder	predicted(BadOrder)	fs_SalesOrganization=	fs_SalesOrganization=	fs_SalesOrganization=	fs_SalesOrganization=	fs_SS_TotalAmount	fs_SalesOrganization=
Y	N	0.0	0.0	1.0	0.0	1.26011654042	
Y	N	0.0	0.0	1.0	0.0	0.99708302206	
Y	Y	0.0	0.0	1.0	0.0	3.73426686204	
Y	N	0.0	0.0	1.0	0.0	3.10915576648	
Y	N	0.0	0.0	1.0	0.0	1.09055236839	
Y	N	0.0	0.0	1.0	0.0	2.17186077063	
Y	N	0.0	0.0	1.0	0.0	0.297642426425	
Y	N	0.0	0.0	1.0	0.0	2.97554849011	
Y	N	0.0	0.0	1.0	0.0	0.987606010801	
Y	N	0.0	0.0	1.0	0.0	0.477984375963	

« prev 1 2 3 4 5 6 7 8 9 10 next »

[Open in Search](#) [Show SPL](#)

Precision **Recall** **Accuracy** **F1**

1.00 **1.00** **1.00** **1.00**

[Open in Search](#) [Show SPL](#)

Classification Results (Confusion Matrix)

Predicted actual		Predicted N	Predicted Y
N		1337931 (99.8%)	3033 (0.2%)
Y		370 (92%)	32 (8%)

[Open in Search](#) [Show SPL](#)

* Work-in-progress: Not yet operationalized

Machine Learning

Starter Guidelines for Implementation

- ▶ Use Case = Predict **Categorical** Fields (i.e. Chargeback Y/N).
- ▶ Select or create Boolean or numeric metadata fields (like the risk attributes).
 - Starter apps for string field metadata ideas: **URL Toolbox**, **DGA**, **Jellyfisher**.
- ▶ Remove string fields with too many unique values (>150).
- ▶ Use **fillnull** for any fields that may have null values.
- ▶ Push numeric values through **StandardScaler**.
- ▶ Use **FieldSelect** to narrow down your fields.
- ▶ Start with tried & true, old-school **LogisticRegression**. Branch out from there to get more advanced.
- ▶ Increase limits in **mlspl.conf**.
 - Memory limits, categorical values, runtime, event count

Conclusion



Results

Did we make a dent?

- ▶ Analyst time per incident was reduced by 50%.
 - More stopped shipments and payments
 - Reduced chargebacks by preventing charges to credit cards and banks
- ▶ Analyst team is able to identify/respond to new patterns within hours, instead of days or weeks
- ▶ Senior leadership reporting visibility for year-over-year performance is 100% improved
- ▶ Customer stakeholders have approved more investment in Splunk
- ▶ The work continues...

Additional Resources

- ▶ Gemini Data Web Site
<https://www.geminidata.com/>

- ▶ Gemini Data on Twitter
[@geminidataco](https://twitter.com/geminidata)

- ▶ Gemini KV Store Tools App for Splunk
<https://splunkbase.splunk.com/app/3536/>

- ▶ Gemini Data Quality App for Splunk
<https://splunkbase.splunk.com/app/3481/>

- ▶ Chargebacks Cost Merchants \$19 Billion in 2017: Report
<https://cardnotpresent.com/chargebacks-cost-merchants-19-billion-in-2017-report/>

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