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# How to Use Splunk To Detect and Defeat Fraud, Theft And Abuse

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# Personal introduction

- Joe Goldberg
  - 3.5 years at Splunk
  - Product Marketing for anti-fraud/theft/abuse. Also security and compliance
  - Previously Symantec Data Loss Prevention (Vontu)
- Young Cho
  - 2 years at Splunk
  - Technical Product Marketing for anti-fraud/theft/abuse. Also security and compliance. Formerly Solutions Architect in APAC for 1.5 years
  - Previously Splunk Partner in APAC, MOS

# Agenda

- Splunk for Fraud, Theft, & Abuse
- Detailed bank fraud use case
- Demo (time permitting)





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# Splunk for Anti-Fraud, Theft, Abuse (“Fraud”)

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# Why You Should Care: Fraud is Costly



- High annual costs & growing: Merchants \$200-250 billion; banks and financial institutions \$12-15 billion <sup>1</sup>
- Reputation/brand damage
- Labor costs from manual investigations and review

1. Forrester Feb 2013

# Business Moving Online Has Increased Fraud

## Data breaches

Lead to downstream  
identify theft and credit  
card fraud

## Credential theft

Account takeovers are  
easier due to phishing  
and malware



## No boundaries

Fraudsters are able to  
act from continents away  
with impunity

## More sophistication

Fraudsters use new tactics  
and change behavior to  
evade detection

# Machine Data Contains Critical Fraud Insights

## Sources



Card Payment System

[2013-09-04-14.45.54.608000] proc\_source="B24^", tmst\_target="2013-09-04-14.45.54.724000", serv\_id="ISS", proc\_input="MAST", proc\_target="BNET", Card ID [REDACTED], Amount [REDACTED], interface\_iss="02008", cod\_msg="1110", oper\_rsn="00010764439", card\_id="526430VS350Y2992", oper\_amount="000000008000", oper\_Merchant ID [REDACTED], current\_ctry="380", oper\_country="380", term\_id="00599307", circuito="", sett\_merc="4722", bin\_acq="002111", id\_merc="329017246168", prcode="003000", action\_code="000", approval\_code="H8H766", oper\_mod\_input="1", channel="O", flag\_dupl="Y", Client ID [REDACTED], auth\_rout\_dst="INTFH193", auth\_rout\_id="HISO\_AUTH", msg\_subst="" ndg="0000000078507391", station\_acq="STA-BNET-MI1", acceptor="TRAWEL SPA\\MILANO\\380", tmst\_ins="2013-09-04-14.48.56.277466", lpar="B"



Web Proxy

2013-08-09 16:21:38 10.11.36.29 98483 148 TCP\_HIT 200 200 0 622 -- OBSERVED GET HTTP/1.1 0 "Mozilla/4.0 (compatible; MSIE 6.0; Windows NT 5.1; SV1; .NET CLR 2.0.50727; www.neverbeenseenbefore.com) InfoPath.1; MS-RTC LM 8; .NET CLR 2.0.50727; .NET CLR 3.0.4506.2152; ) User John Doe,"

Source IP Referring URL



Authentication

20130806041221.000000 Caption=ACME-2975EE\JohnDoe Description=User account Built-in account for administering the computer/domainDo\JohnDoe ACME-2975EE\JohnDoe NULLLocalAccount = IP: 10.11.36.20 User Name [REDACTED] Source IP TrueName=Administrator SID =S-1-5-21-1.1000.321.520.192000.20045543 500SIDType= Status=Degradedwmi\_type=UserAccounts

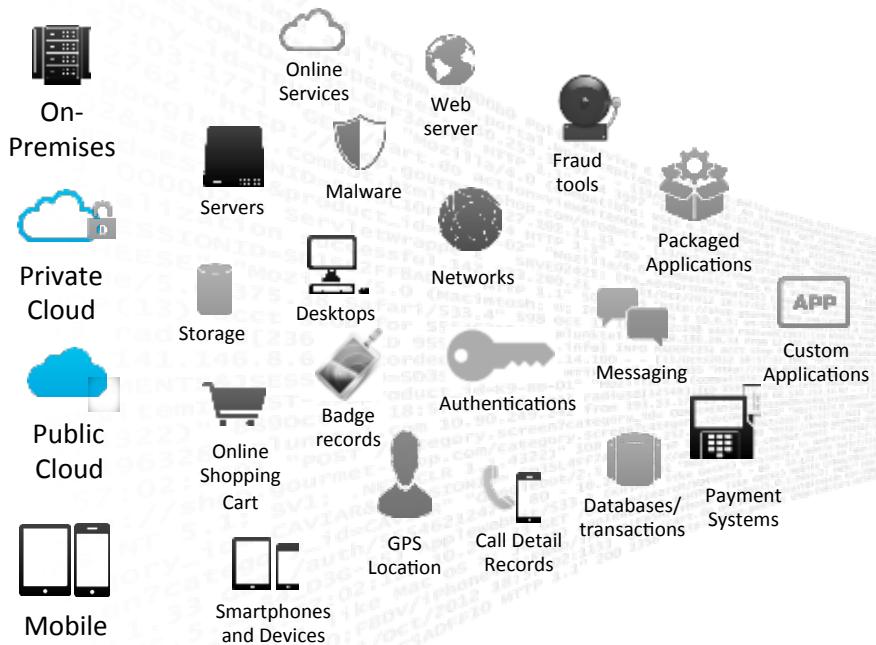
# Example Patterns of Fraud in Machine Data

*There are Hundreds of Patterns of Internal/External Fraud!*

| Industry  | Type of Fraud      | Pattern of fraud  |
|---|--------------------|---|
|  Financial Services | Account takeover   | High velocity of transactions under \$10k                                       |
|  Healthcare         | Physician billing  | Physician billing for drugs outside their expertise area                        |
|  E-tailing          | Account takeover   | Many accounts accessed from one IP or user agent string                         |
|  Telecoms           | Roaming abuse      | Unlimited use customers doing excessive roaming on partner networks             |
|  Online education   | Student loan fraud | Student IP in “high-risk” country and student absent from classes & assignments |

# Splunk: Machine Data Platform for Fraud Use Cases

## Machine Data: Any Location, Type, Volume



## Answer Any Question



External Lookups



# Supports Many Needs of Anti-Fraud Teams

Fraud  
Monitoring and  
Detection

Fraud  
Investigations

Fraud Analytics  
and Reporting

Enhance Existing  
Fraud Tools

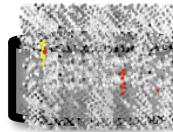
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# Why Splunk for Fraud Detection?

## Existing Fraud Tools



RIGID AND INFLEXIBLE



## Splunk for Fraud

FLEXIBLE



NARROW VIEW OF FRAUD



BROAD VIEW



SCALE AND SPEED ISSUES



SCALE & SPEED



DIFFICULT TO DEPLOY;  
LIMITED ROI



FAST VALUE;  
COMPELLING ROI

# Splunk For Fraud Detection Across Verticals



Financial Services



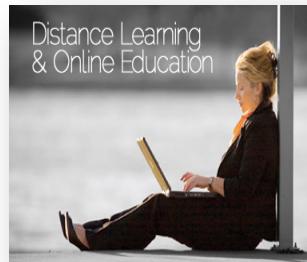
Mobile/Telecom



eCommerce



Health Care



Online Education



Government

# Leading Online Retailer

- **Challenge:** Fraud investigations were too slow with no unified logging
  - Investigation took 12 hours using 10 resources
  - 90 minutes from alert to investigation
- **Enter Splunk:** Big data, flexible platform to accelerate investigations
  - Sample patterns of fraud Splunk looks for:
    - One referrer string or IP logging into multiple user accounts
    - One referrer string or IP creating many new accounts to get account opening incentives OR opening new account to fast to be human
    - Single IP excessively selecting the “I forgot my password” option for several accounts
    - User traffic coming from “rent a VM”, cloud-based services
    - Brute force password guessing
    - Customer info that should be stable changing often: email/physical address, payment card, etc
  - Splunk unites all context around possible fraud on single dashboard
  - Splunk adds together point fraud tool scores to give a consolidated transaction score
  - Many fraud visualizations, including geo-IP mapping
  - Investigation takes 0.2 hours using 2 resources
  - Under 10 minutes from alert to investigation
  - Use Splunk for fraud, security, compliance, IT Ops, and App Mgmt

# Top 5 Online University

- **Challenge:** Needed solution to detect fraudulent student loans
  - Difficult to identify fraudulent loans and attendance activity
- **Enter Splunk:** Significant cost savings in reduced loan fraud
  - Cross-check students with loans against classroom activity to identify fraudsters
  - Stopped \$10s of millions of fraudulent funds from distribution
  - Reputation and Dept of Education accreditation maintained
  - Single tool for fraud, compliance, cybersecurity, IT Operations, and Classroom Ops



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# Bank Fraud Use Case

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# Successful Tier 1 Bank Real-Time Wire Blocking Reference

머니투데이 뉴스

정치 | 정책 | 증권 | 금융 | 산업 | IT·과학 | 중기 | 부동산 | 국제 | 사회 | 생활문화 | 연예 | 스포츠 | 스페셜 | 전체

정책 | 은행 | 채권단 | 은행상품 | 생보업계 | 생보상품 | 손보업계 | 손보상품 | 제2금융 | 일반

## 금융범죄 파수꾼 FDS가 뛴다…도입 이후 탐지율 ‘급증’

지난 10월 FDS 도입한 하나은행 탐지율 70% 상회

머니투데이 정현수 기자 | 일자 : 2014.12.16 09:02

기사

소셜댓글(0)

가

최근 신종금융범죄가 잇따르면서 이상금융거래탐지시스템(FDS) 고도화 작업도 병행되고 있다. 하지만 아직 은행들의 FDS 도입비율은 미미한 상황이다. 그만큼 은행들이 금융범죄 대응에 소홀했다는 방증이다.

하지만 선제적으로 FDS를 도입했던 은행들은 FDS의 효과를 독특히 보고 있는 것으로 나타났다. 금융당국까지 나서 시중은행들에 FDS 도입을 강조하고 있는 이유다.

16일 금융권에 따르면 하나은행의 지난달 이상금융거래 탐지율은 71.7%를 기록했다. 전체 이상금융거래 중 70% 이상을 걸러낸다는 의미다. 하나은행이 FDS를 도입한 것은 지난 10월. FDS 도입을 전후해 이상금융거래 탐지율은 두드러지게 향상됐다.

실제로 하나은행의 지난 1월 이상금융거래 탐지율은 24.8%에 그쳤다. 이후 꾸준히 탐지율이 높아졌지만 지난 8월까지만 하더라도 50%를 넘지 못했다. 하지만 FDS 도입을 위한 시범운용에 나선 지난 9월부터 탐지율이 66.8%까지 급증하는 등 성과를 내고 있다.

하나은행은 크게 3가지 유형으로 이상금융거래를 걸러낸다. 원격으로 이뤄지는 금융거래, 평소 아이디 기반으로 로그인을 하다가 갑자기 공인인증서로 로그인하는 경우, 기존 범죄에 악용된 인터넷주소나 컴퓨터 고유식별번호(MAC)로 금융거래가 이뤄지는 경우다.



Based a Korean financial news in 2014 :  
(Money Today 2014 12-16)

On the 16<sup>th</sup> of December 2014, financial community revealed that “**Hana Bank**” (A tier 1 bank in Korea) overall bank’s **fraud detection rate has risen** to **71.7%**. It means that Hana Bank were able to block 70% above all bank’s fraudulent transactions. Hana Bank has deployed next generation fraud detection last October 2014. After they deployed the next generation fraud detection platform, there were significant increase of fraud detection rate, **originally** from **24.8%** in January of 2014. After Hana Bank started deploying the FDS, their fraud detection rate immediately increase to 66.8, starting from last September.

# Top Korean Tier 1 Banks, Splunk Based FDS Adoption

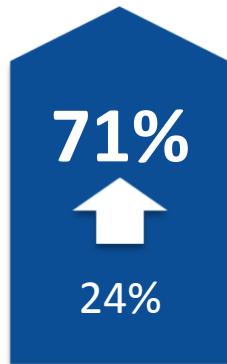
| Splunk Based Real-time Fraud Adoption Status |                    |                    |
|--|--------------------|--------------------|
| 1  | W Finance Holdings | ✓ Splunk based FDS |
| 2  | S Financial Group  | Not Decided        |
| 3  | H Financial Group  | ✓ Splunk based FDS |
| 4  | K Financial Group  | Local Competitor   |
| 5  | I Bank             | ✓ Splunk based FDS |
| 6  | K Bank             | Local Competitor   |
| 7  | E Bank             | ✓ Splunk based FDS |
| 8  | S Bank             | ✓ Splunk based FDS |

Out of eight tier 1 banks, five banks (63%) have selected Splunk as

# High Impact Customer Values Created

Various Major Financial Institutions

Detection  
Rate of a  
tier 1 Bank



Asset  
**Blocked**  
Amount



Incident  
Investigation  
time



Financial  
Credibility



Long term  
Biz Impact



Turning all financial transactions to critical **Intelligence**

# Finance Service Industry Needs >

What are some of the technical challenges in managing data?



Ability to process transactions in real-time for detection of fraud



Ability to process large volumes of transactional data for long period of time.



Ability to analyze complex patterns of transactions and be able to profile user objects

# MISSION :

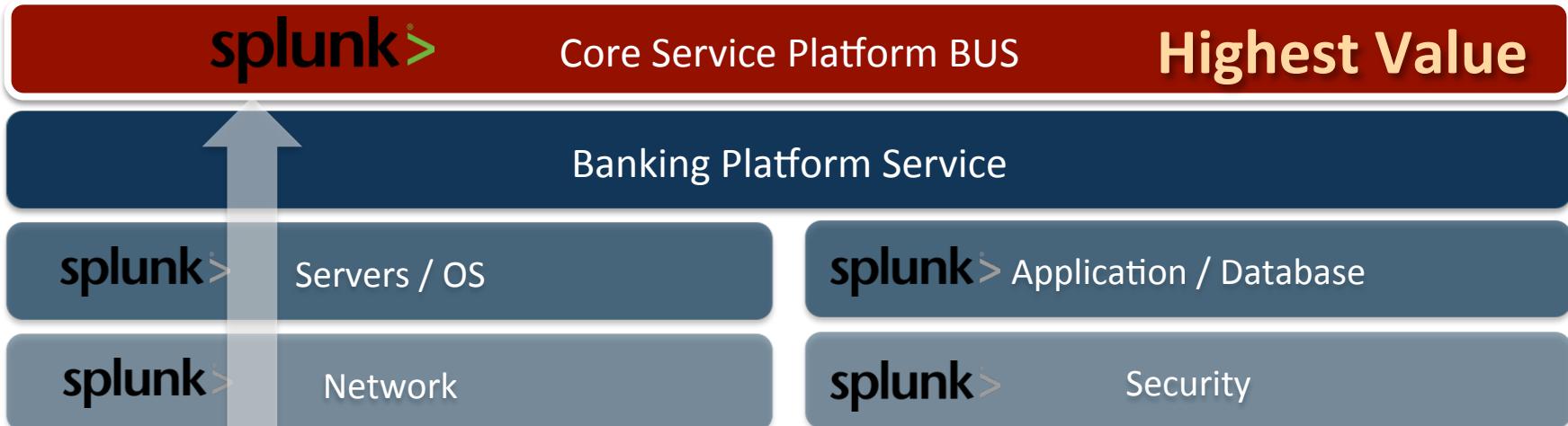
Advanced fraud detection platform that  
**COLLECT / PROCESS / ANALYZE**  
Financial transactions in real-time

- Sensitive Data
- High Entrance Barrier
- Mission Critical
- Real-time Impact

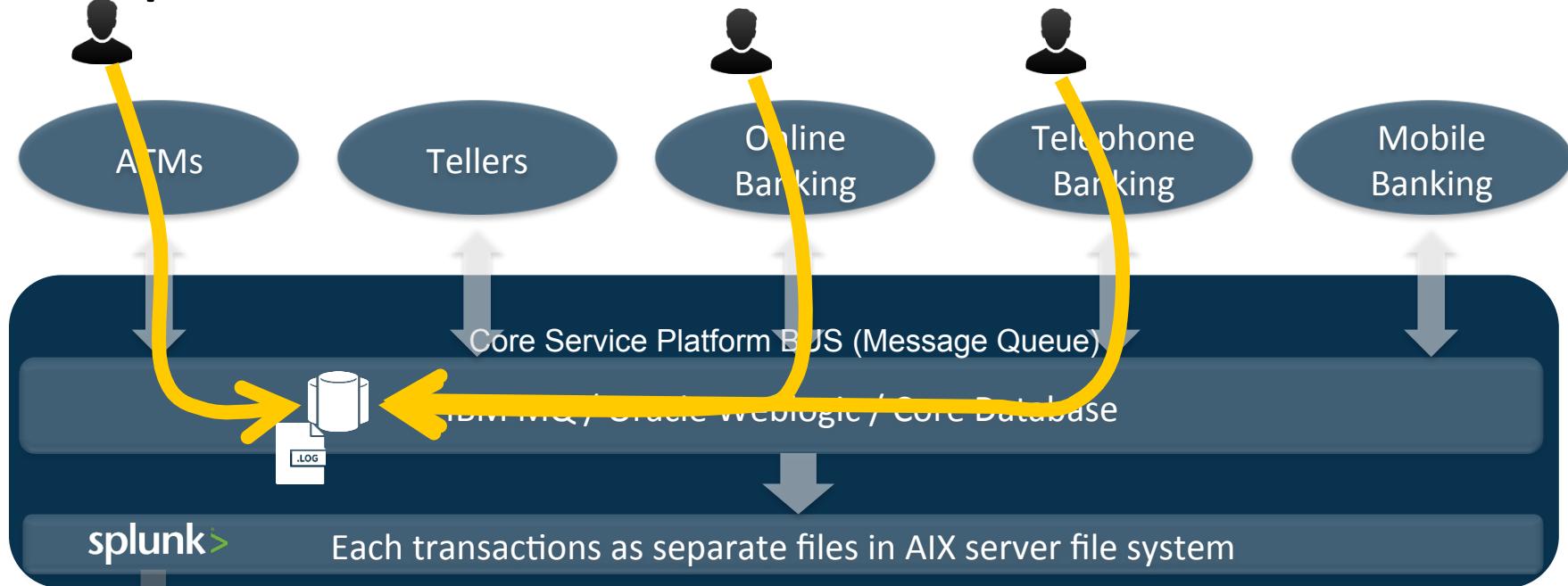
# The Jargon “Channels”

Tier 1 banks offer many different channels to access their services:

## BANKING SERVICE CHANNELS



# Splunk For Core Financial Transactions

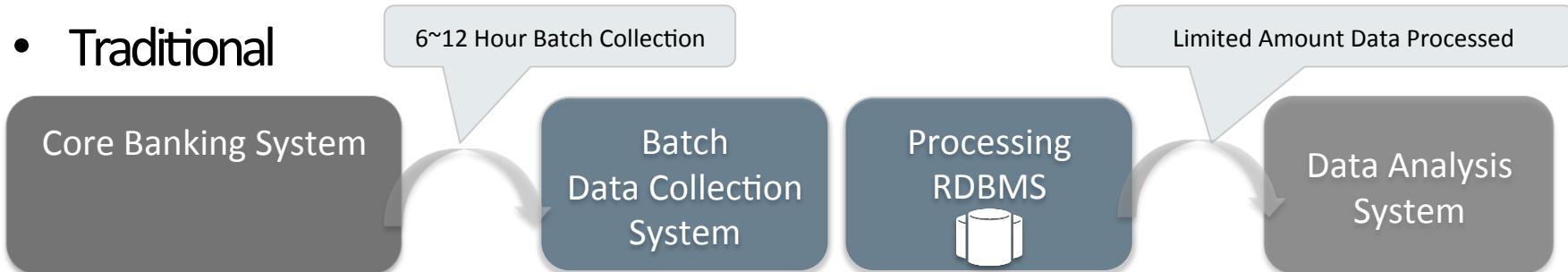


**splunk>**

- **Real-time collection** of core banking transactions
- **32,000+ Types** of different transaction formats

# Why Is This Such A Big Deal? Reason 1

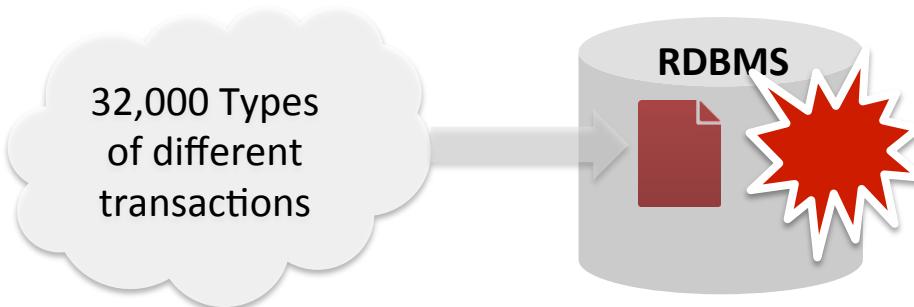
- Traditional



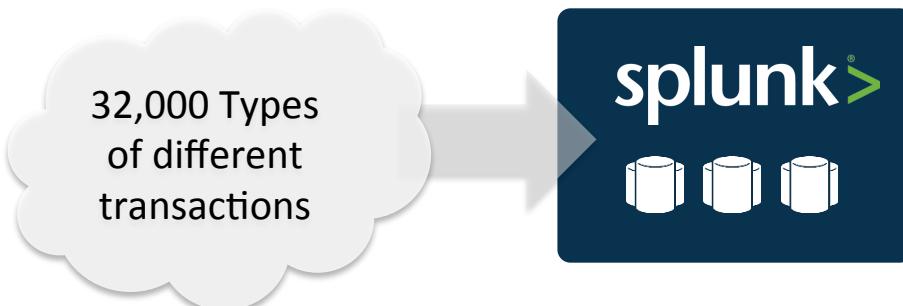
- Splunk



# Why Is This Such A Big Deal? Reason 2



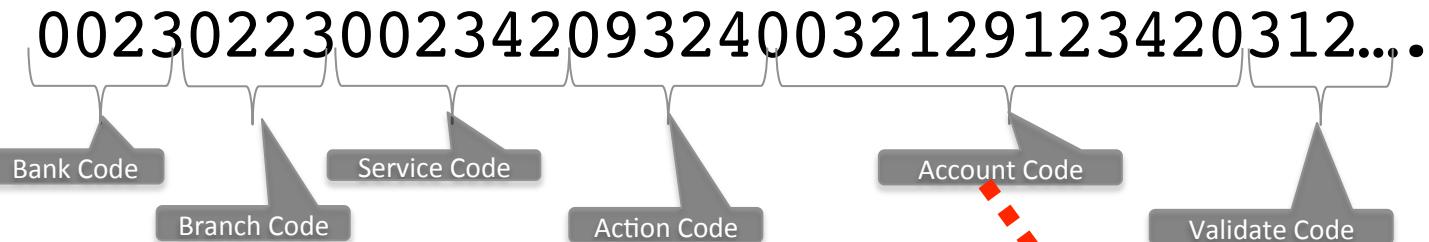
- RDMBS **Can't** model 32,000 **types** of different formats
- Because of that, can't query/ search



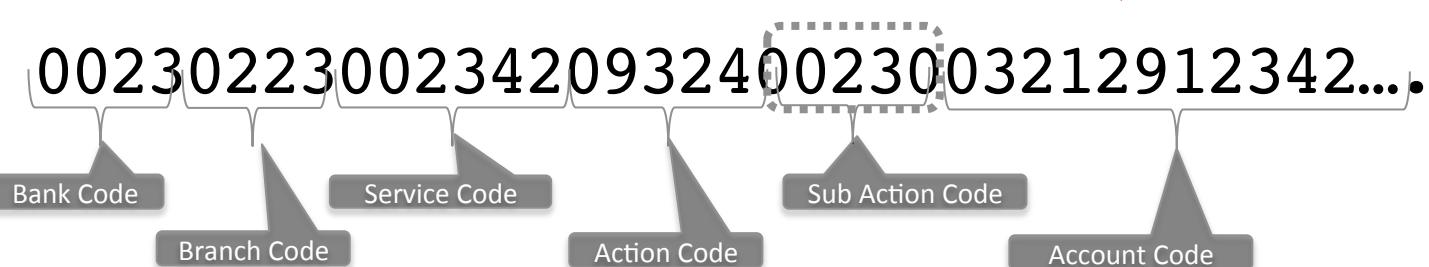
- As a No-SQL database process all 32,000 **types**
- Able to search all **data** based on value-pairs matching

# How Do Transactions Look Like?

- Format example 1



- Format example 2



❖ 32,000 types of these formats

# New Breed Of Bank Robbers

Today's bank robbers know you more than you know yourself....

Your Bank Info

Your Card Info

Your Personal Info

Your Bank Login

Your Human Network

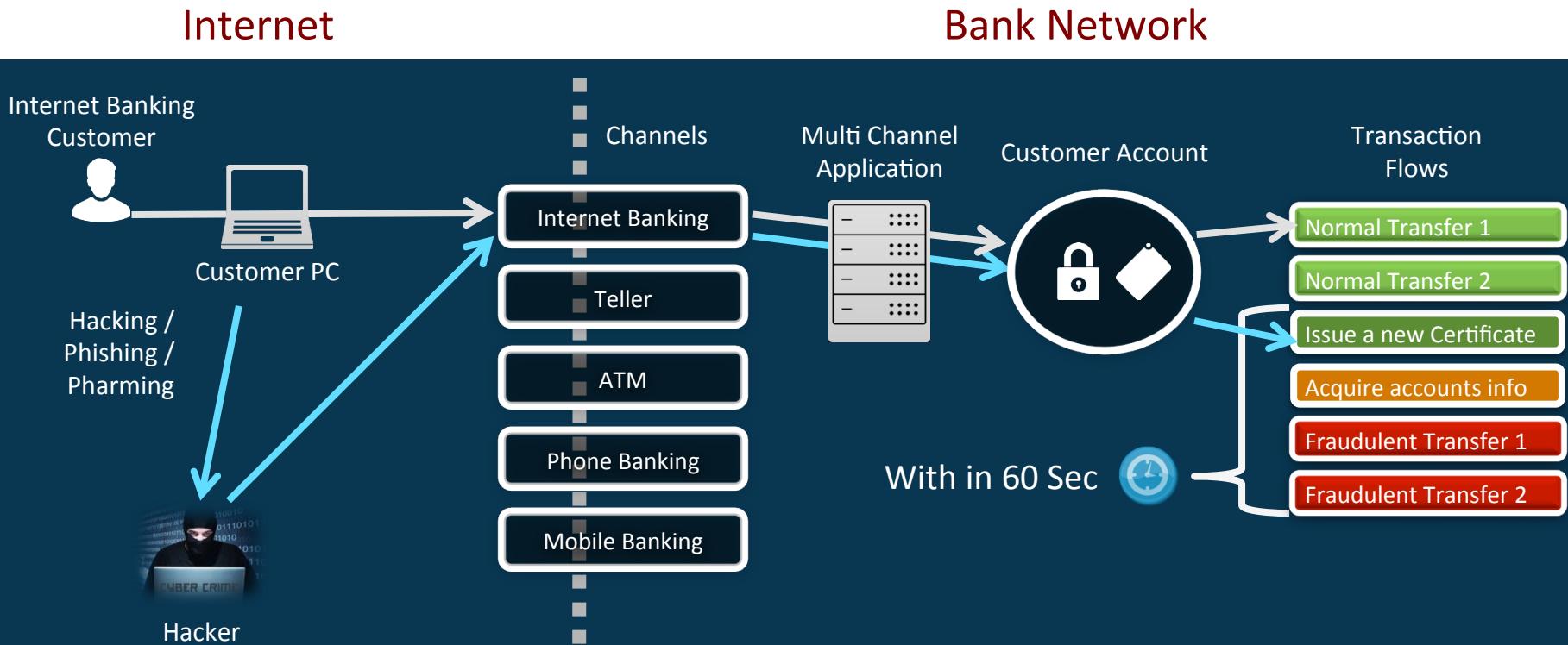
Your Financials

Your Computer

**ALL ABOUT  
YOU!**



# Banking Fraud Example : Phase 1



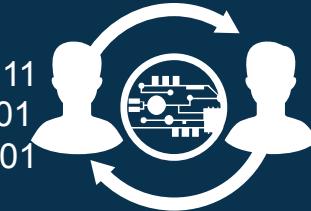
# Characteristic Of Financial Fraud And Abuse



1011111010101000001111  
0111110110111110101001  
0001011110111110101001  
10



1011111010101000001111  
0111110110111110101001  
0001011110111110101001  
10



## Fast

- Knows what to do, fast transfers to a temporary accounts

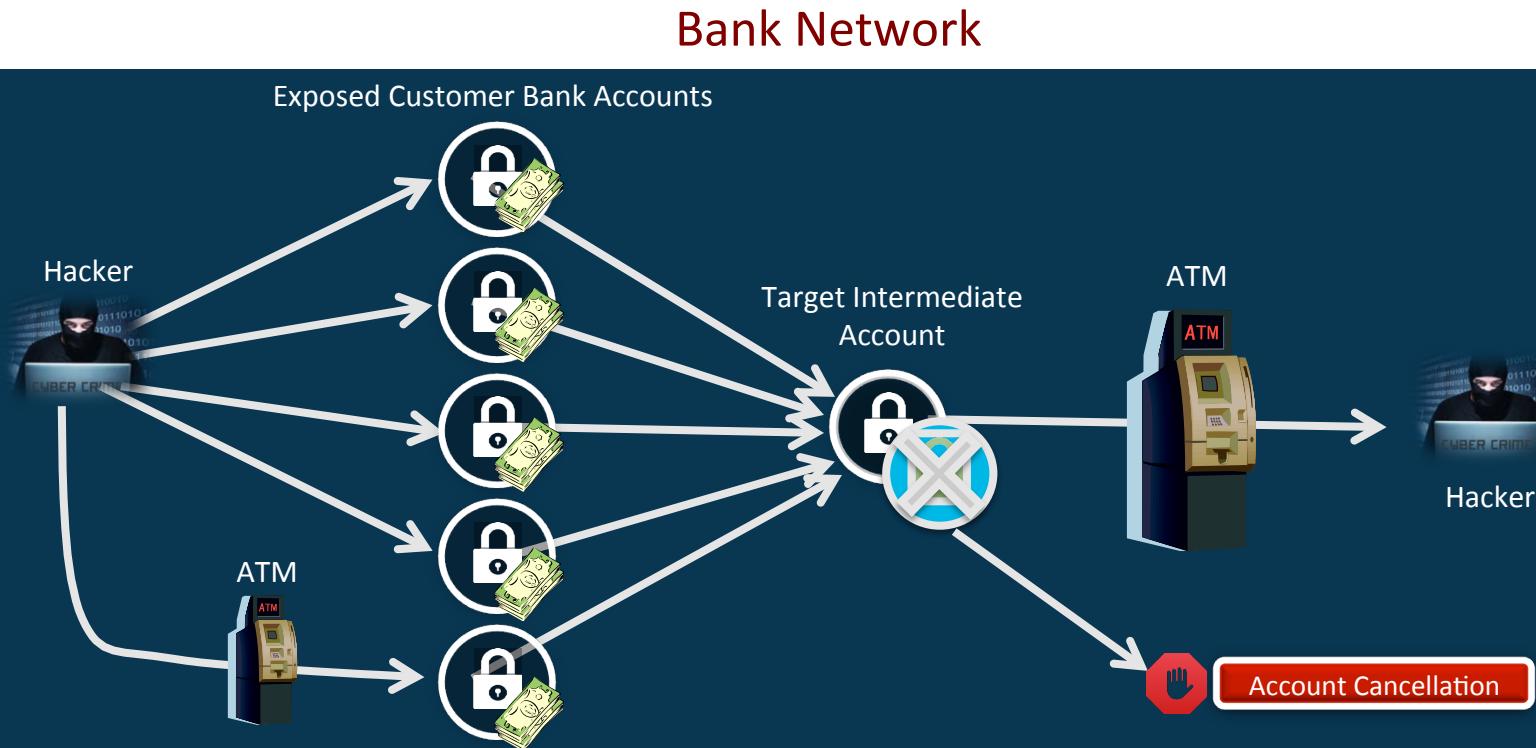
## Intelligent

- Highly technical, access the target accounts with proper credentials and certificates

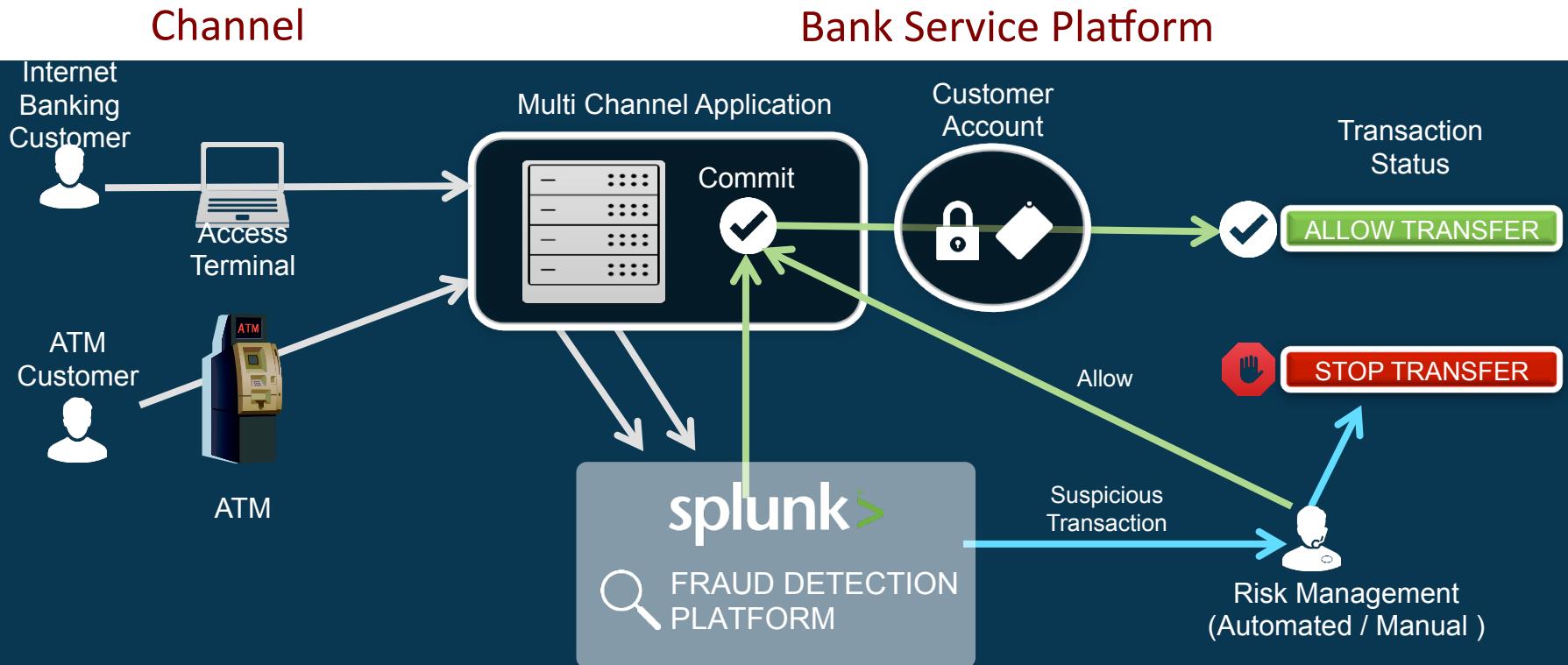
## Structured

- Works as in teams for different roles

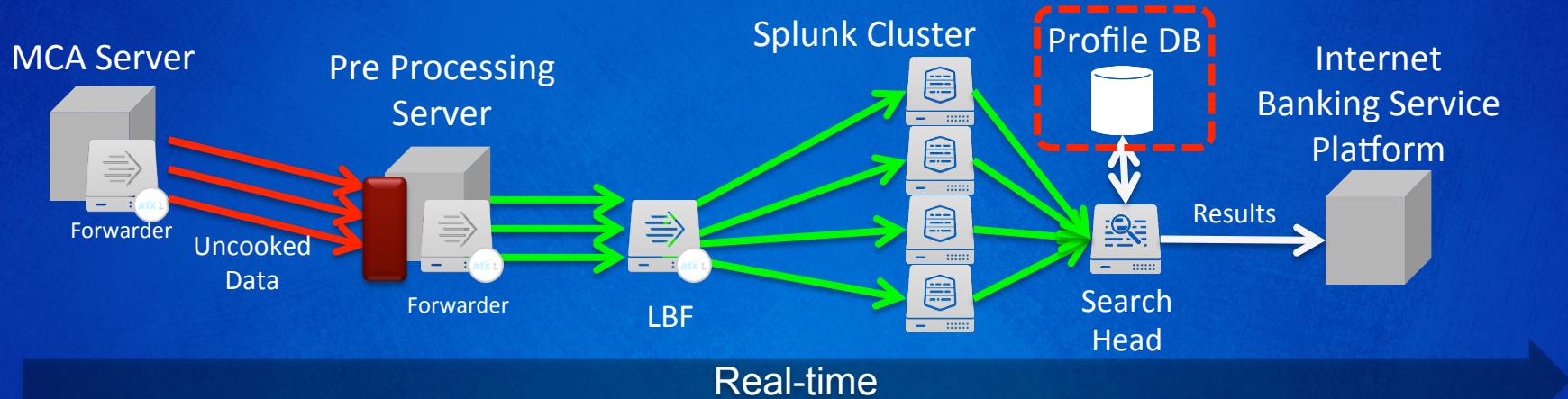
# Banking Fraud Example : Phase 2



# How Can Fraud Be Stopped?



# Success Factor : Real-time



## Processing Structure

Real-time collection of raw data send for pre processing

Turning banking format data into Key Value format (Cust Mod)

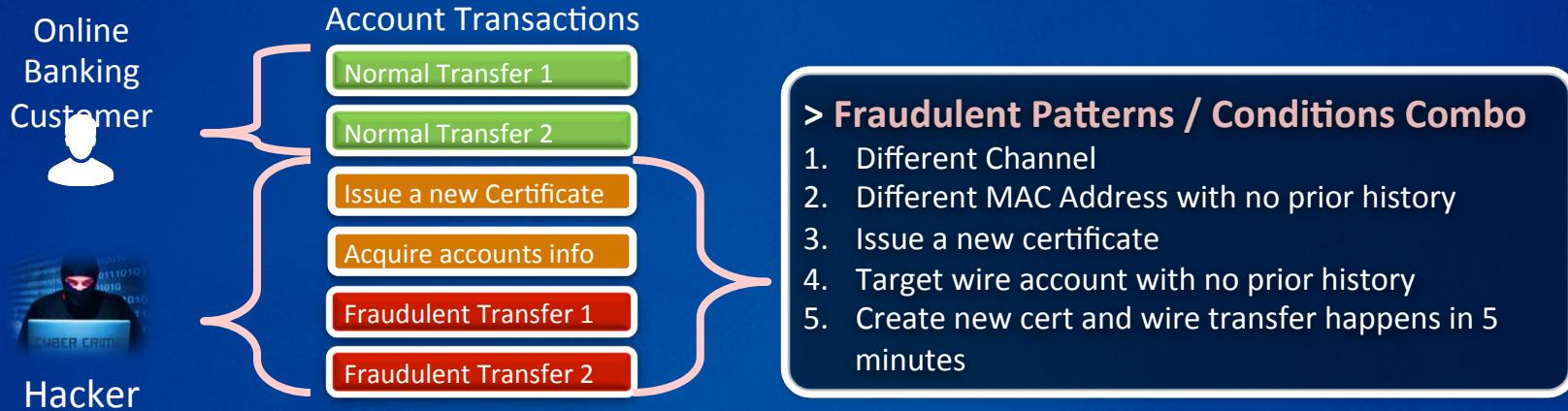
Splunk Cluster ingests Key Value format data into Indexers

Processing of marts and applying complex Fraud Rules

Results of Fraud detection results send over to Internet banking server

The fraudsters are warned with warning and aborts wire transfer

# How Does Splunk Make It Possible?

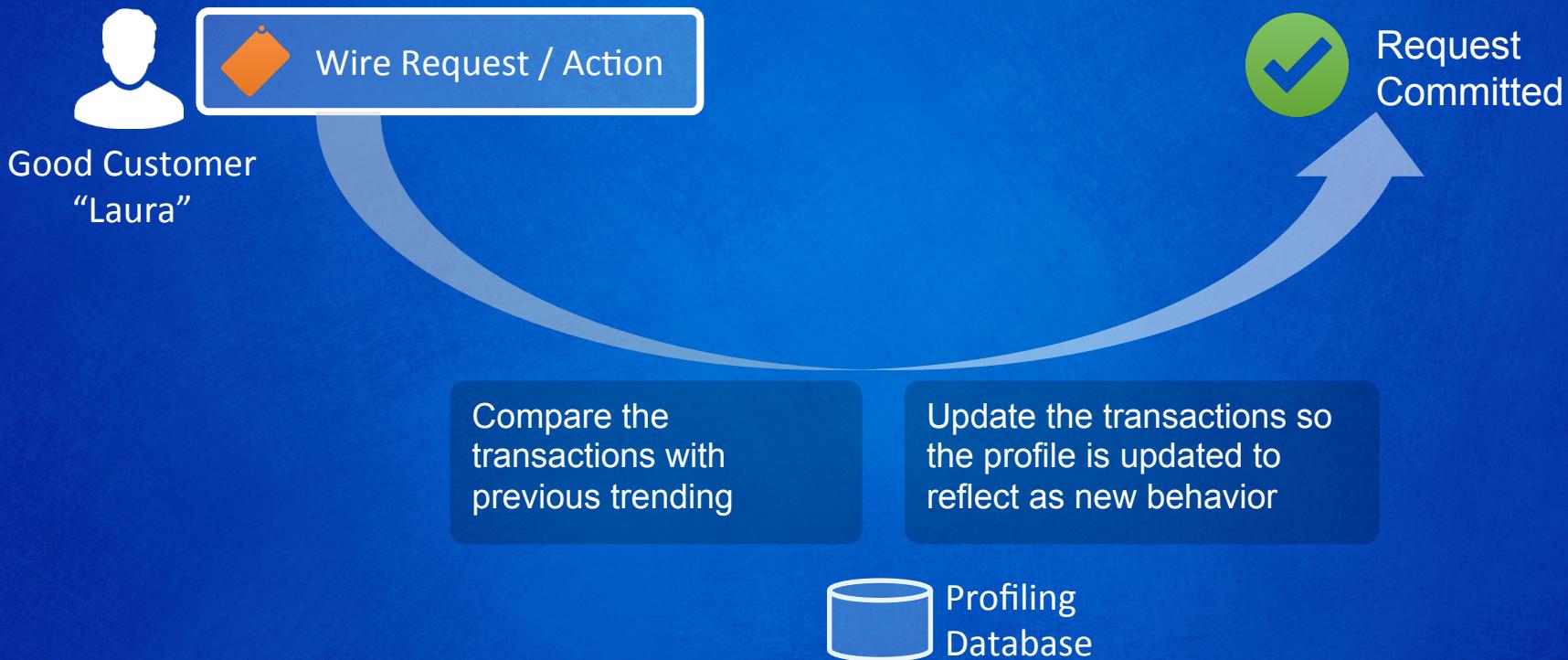


```
Index=multi_access | check_hist_mac mac | check_hist_wire target_account
```



# Concept of “Profiling”

- Extrapolation of information about something, based on known qualities.



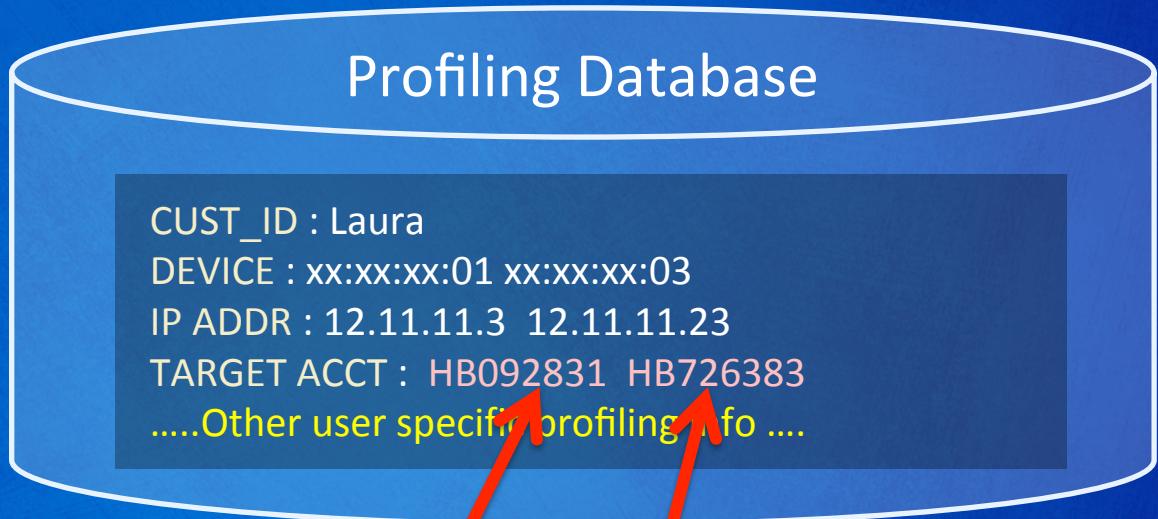
# Concept of “Entity Profiling”

## Purpose

- Baseline customer behaviors
- Design analysis model



Good Customer  
“Laura”



Normal Transfer 1 : Target ACCT **HB092831**

Normal Transfer 2 : Target ACCT **HB726383**

The target account exists already in profiling DB

# Concept of “Entity Profiling”

## Purpose

- Baseline customer behaviors
- Design analysis model

## Profiling Database

CUST\_ID : Laura  
DEVICE : xx:xx:xx:01 xx:xx:xx:03  
IP ADDR : 12.11.11.3 12.11.11.23  
TARGET ACCT : HB092831 HB726383  
..... Other user specific profiling info ....



Fraudster

Normal Transfer 1 : Target ACCT **HB092831**

Normal Transfer 2 : Target ACCT **HB726383**

Fraudulent Transfer 3 : Target ACCT **AB239242**



Since this is a unknown account, is this legitimate?

# Detecting Based on Profiled Info: Profiling Search

Profiling Database



CUST\_ID : Laura  
DEVICE : xxxx:xx:01 xx:xx:xx:3  
IP ADDR : 12.11.11.3 12.11.11.23  
TARGET ACCT : HB092831 HB726383  
.... More user specific profiling info ....

CUST\_ID : Laura  
DEVICE : xxxx:xx:01 xx:xx:xx:03  
IP ADDR : 12.11.11.3 12.11.11.25  
TARGET ACCT : HB726383  
.... Other user specific profiling info ....

CUST\_ID : Laura  
DEVICE : xxxx:xx:01 xx:xx:xx:01  
IP ADDR : 12.11.11.3  
TARGET ACCT :  
.... Other user specific profiling info ....



Search Data

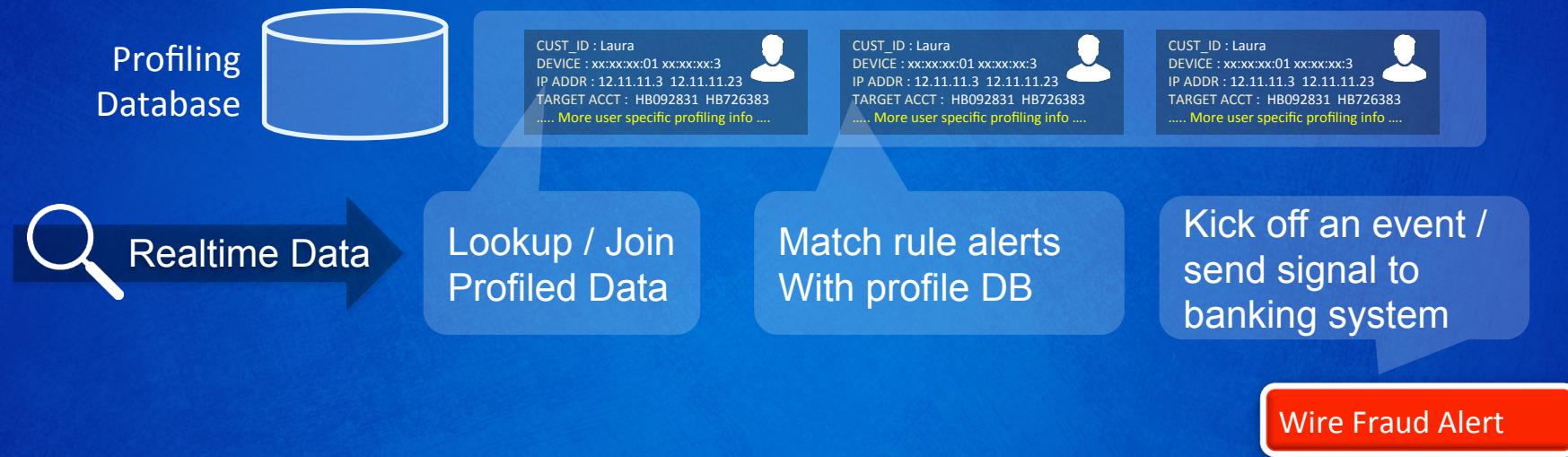
Insert / Update  
new profiling  
attributes

Create  
New Customer  
Profile

Search 1 : Profiling Search (Scheduled -2m@m ~ -1m@m)

- Create new customer profiles
- Update attributes of profiles based on analysis criteria

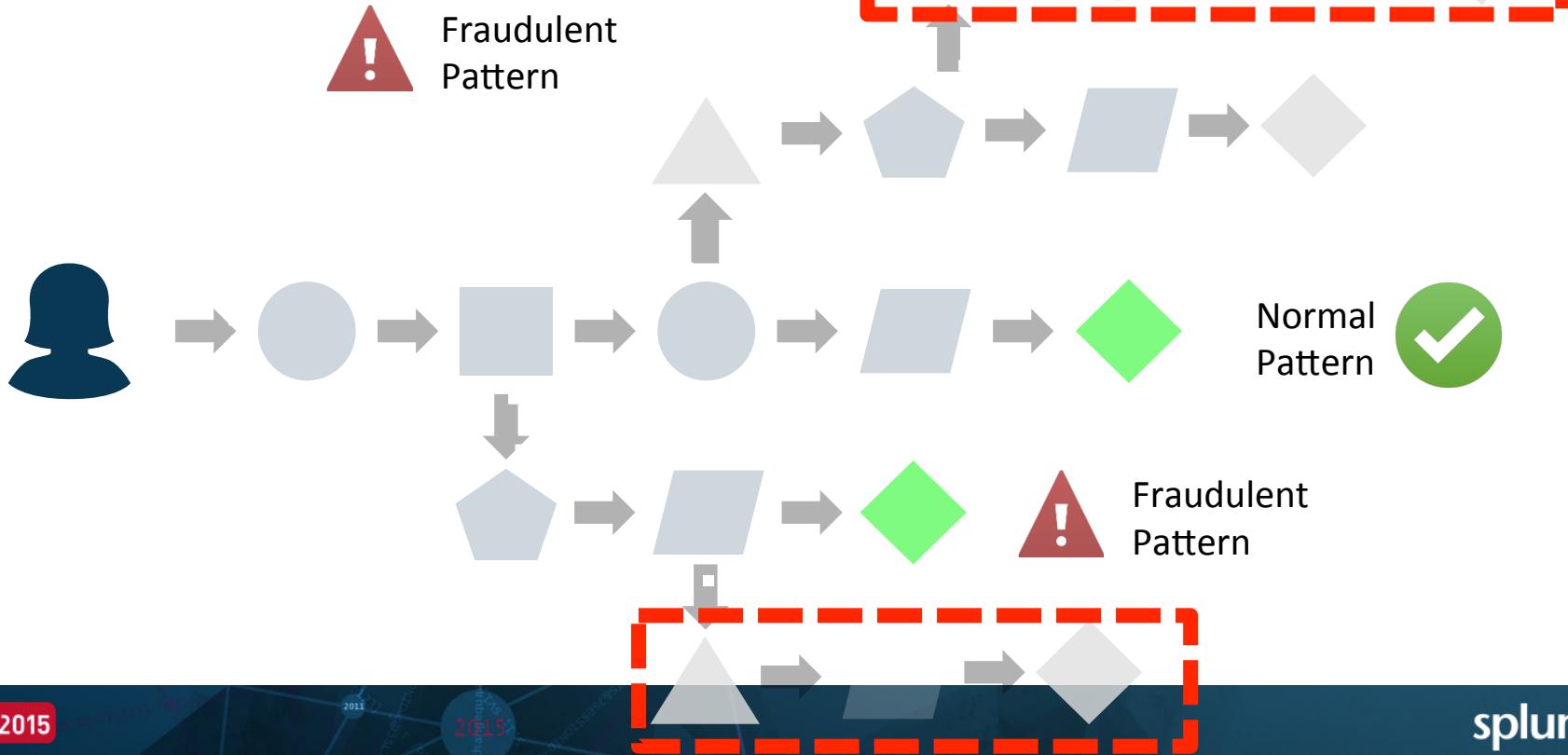
# Detecting Based on Profiled Info: Detecting Search



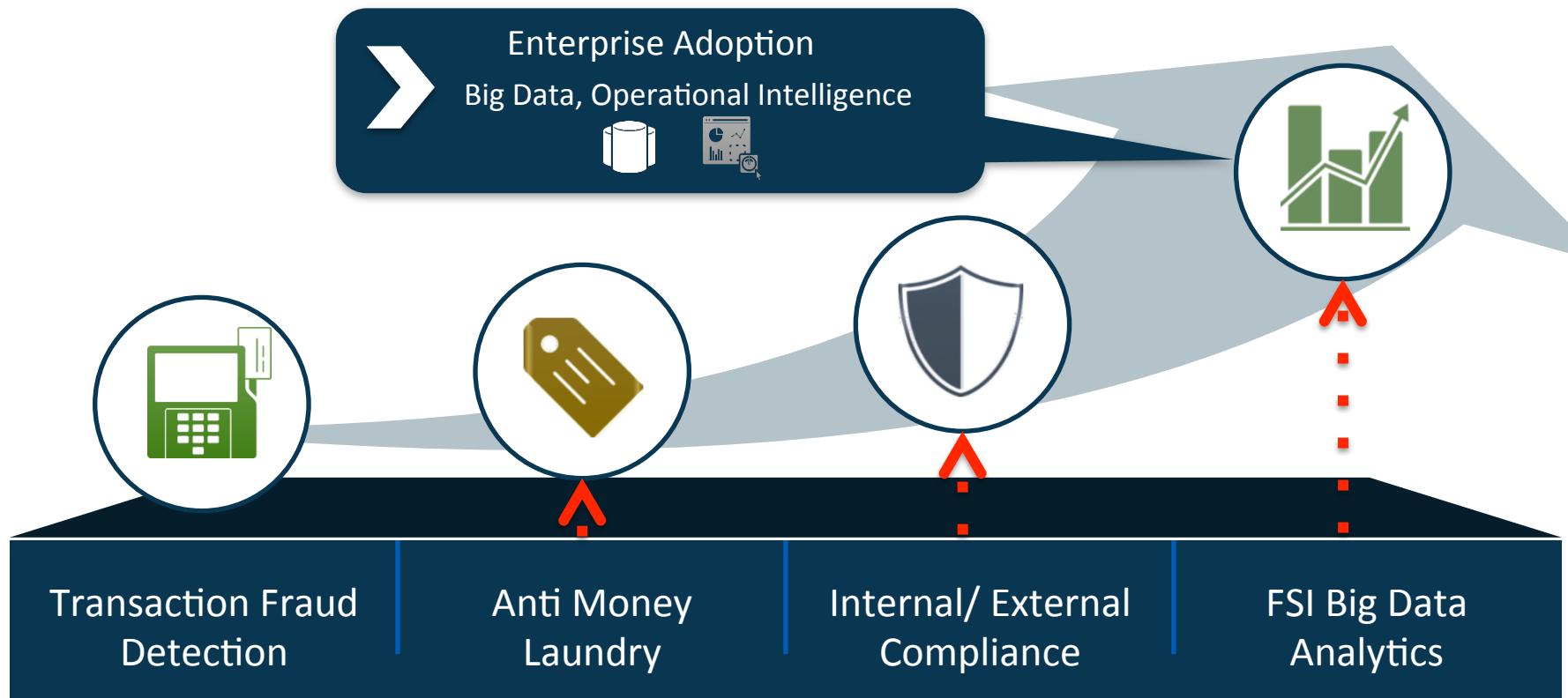
## Search 2 : Pattern Detection Search (Real-time RT)

- Real-time searching, Joining lookups and other verification
- Match the status in profile DB for condition verification

# Processing Logic



# Importance Of Being Transactions Data Store



# Why is This So Significant?

These transaction data is at the heart of all financial service analysis

FDS

Fraud Detection System

Government  
Regulations

IT OPS

Security

Big Data  
Target Marketing

Business Analytics

Future Data  
Projects

Expects various financial  
service Innovations



# Synergy Factors of Splunk (To Joe)



Integrated Real-time Fraud Detection/ Prevention Platform



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# Demo

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# Take-Aways

- Patterns of fraud are in machine data
- Splunk can harness machine data to detect, investigate, and report on a wide range of fraud
- Splunk can address the more demanding and technical fraud use cases (financial services, etc)

# What Now?

- Go the “Compliance & Fraud” booth at the App Showcase
- Other sessions:
  - “Exposing Fraud and Risk for Health Agencies”, Tues, 3-3:45
  - “Orrstown Bank”, Tues, 5-5:45
  - “From Zero to Pretty Robust Fraud Detection Tool”, Wed, 10-10:45
  - “Detecting Bank Account Takeover and Fraud Attacks with Splunk”, Wed, 2-2:45
- Info, case study at:
  - [Splunk.com > Solutions > Security & Fraud > Fraud](#)
- Contact sales team at [Splunk.com > Contact Us](#)

# Questions?



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THANK YOU

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