

# Using Splunk to Enhance, and Prove, Your Security Awareness Programs

# About Josh

- ◆ Canadian
- ◆ Managing Partner at Discovered Intelligence
- ◆ Using Splunk 6+ years – 5 years as a customer
- ◆ Co-Author of “Splunk Operational Intelligence Cookbook”
- ◆ IT and Security Ops background

 @iam\_joshd

# What This Talk Is

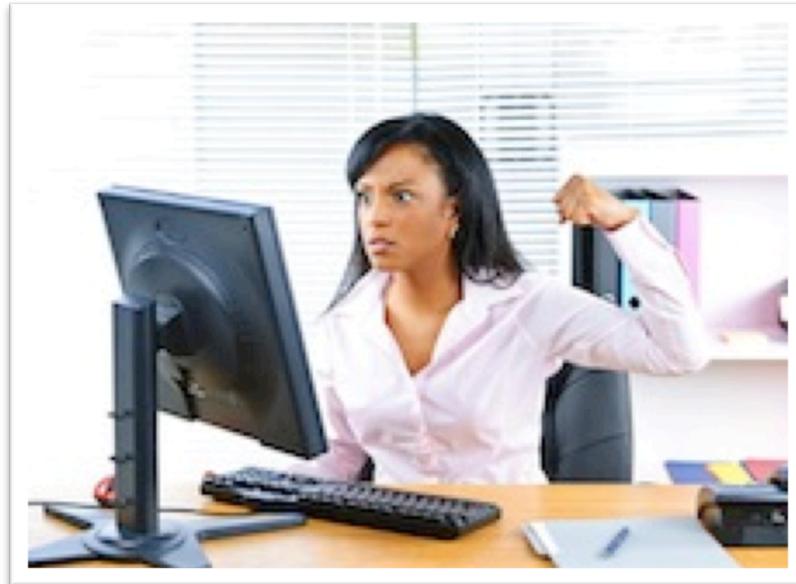
- ◆ Security Awareness Challenges
- ◆ Intersection of Data and Awareness
- ◆ Harnessing Data to Build Awareness
- ◆ Data-driven Value Measurement



# Security Awareness Is Boring

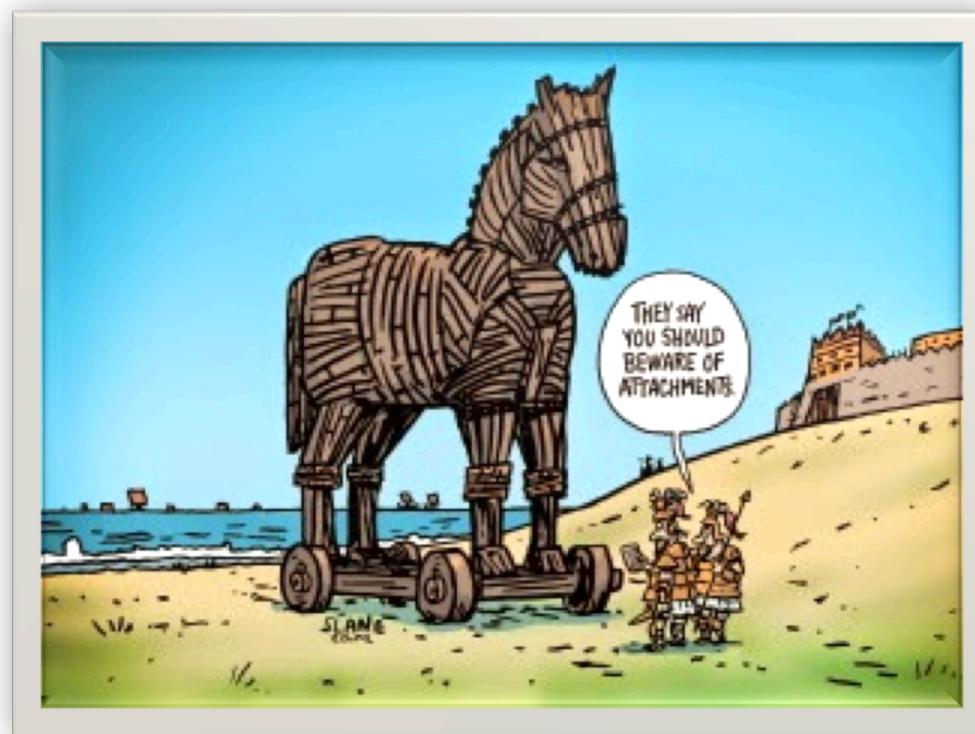
- ◆ Dull topics
- ◆ Generally dull delivery
- ◆ Hard to relate
- ◆ Hit & Run





“Really?! More training?!!”  
- Everyone

# But Security Awareness Is Important...





Mar 17, 2015 – **11.2M**  
records (names, addresses,  
DOB, SSNs, bank info &  
more)



May 20, 2015 - **1.1M**  
records (names, DOB,  
emails & subscriber info)



July 19, 2015 – **32M** records (names, addresses  
& more) + **12.7GB** of corporate emails



June 2015 – **21.5M**  
records (names,  
addresses, SSNs,  
fingerprints & more)

#### Phishing Statistics

- Phishing cost global organizations \$4.5B in 2014
- Globally, attacks rose 162.79% from 2010 to 2014
- Spear phishing attacks rose 40% globally in 2014 alone
- Email fraud has shown to have up to a 45% conversion rate
- Customers are 42% less likely to interact with a brand after being phished

Source:  
<http://blog.returnpath.com/blog/estelle-derouet/13-email-fraud-stats-every-security-professional-should-know>

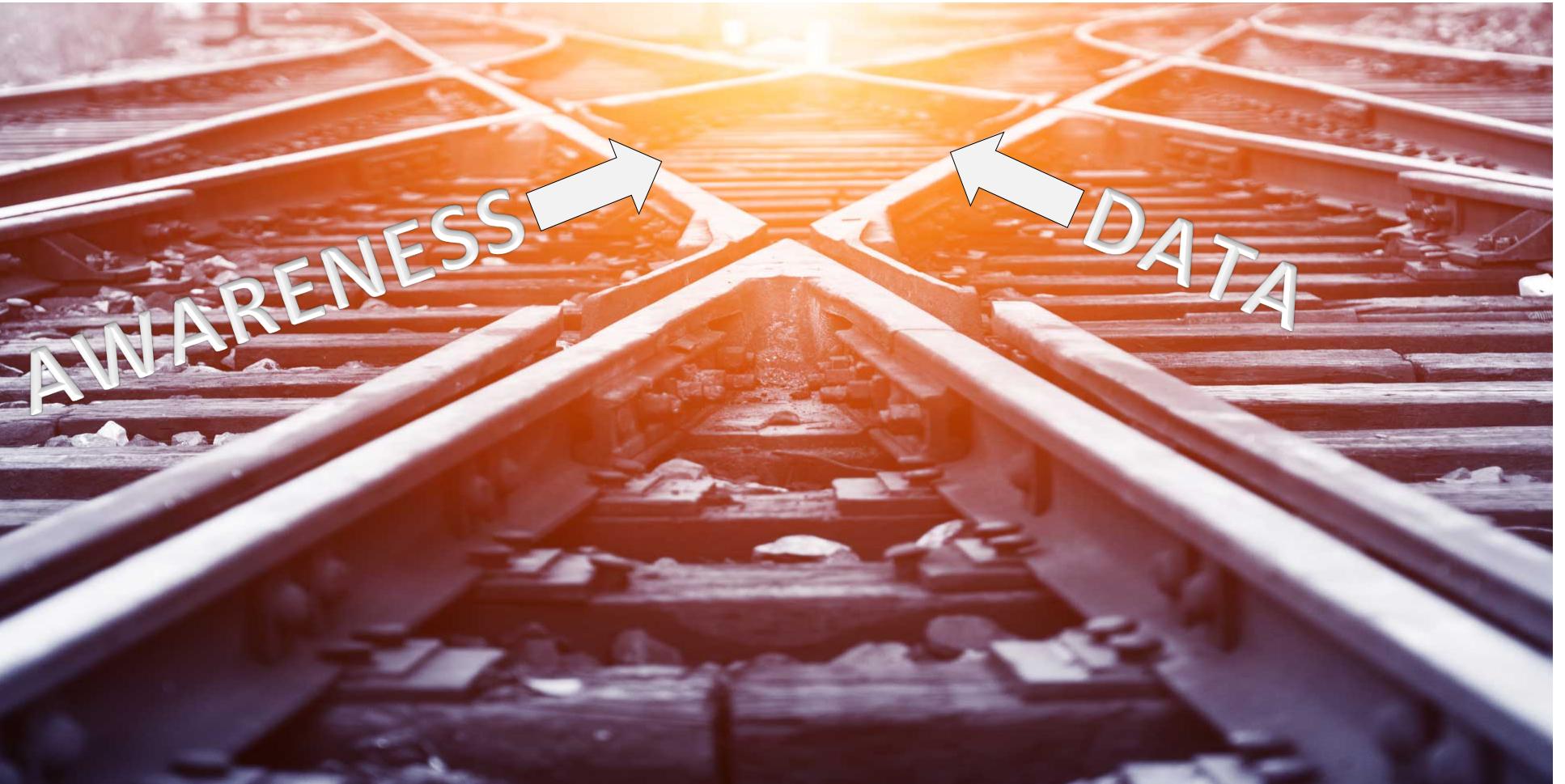
Do More With Your Big Data™  
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KEEP  
CALM  
AND  
TRAIN  
HARD

# What We Know About Behavior

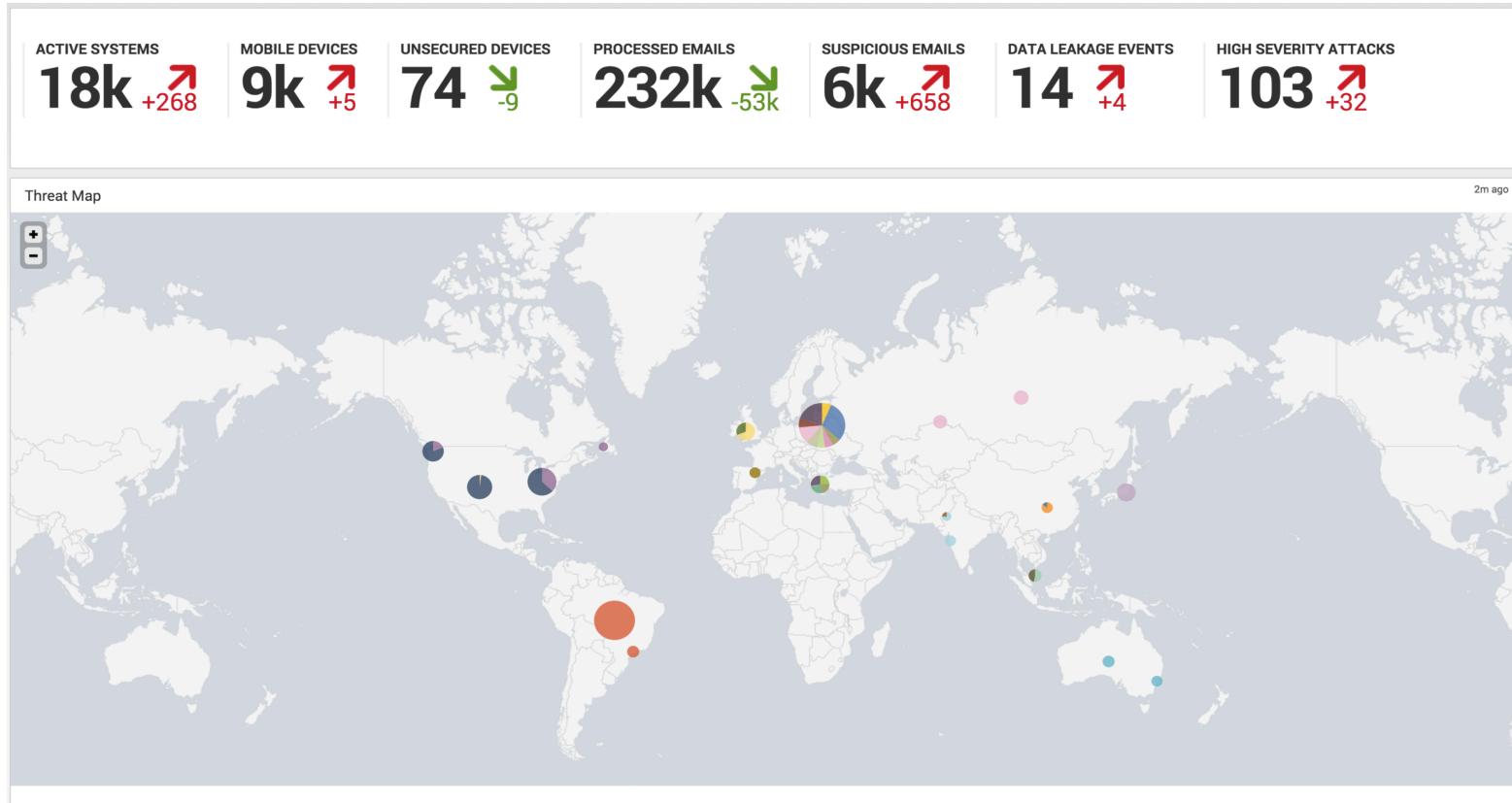
- ◆ Personal messages are most effective
- ◆ People place undue weight on recency
- ◆ Are most drawn to relevant material
- ◆ People are most influenced by others like them
- ◆ (most) Want to do the right thing



# Incorporate Data Into Awareness Campaigns

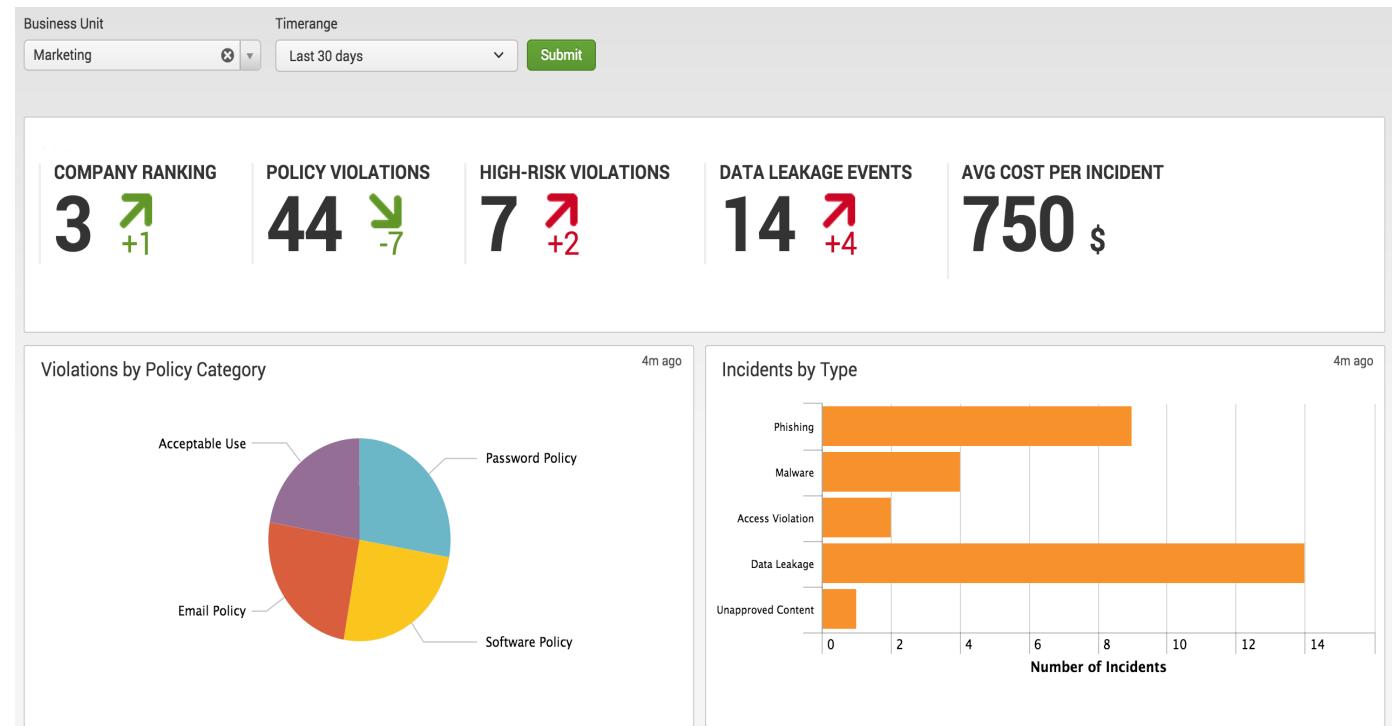
- ◆ Ensure materials inclusive of most-recent, relatable, data
- ◆ Use public dashboards (think, extranet) that relate current state to awareness topics
- ◆ Provide a level of threat intelligence they can relate to and that can become immediately actionable
- ◆ Creates a culture of continuous awareness

# Illustrate The Risk Landscape



# Targeted Training Means Relatable Data

- ◆ Focused
- ◆ Relatable Metrics
- ◆ Drive competitive nature
- ◆ Make an impact
- ◆ Measure data against dollars



# Highlight Employee Contributions

EMAIL SUBMISSIONS

**35**

URL CONTRIBUTIONS

**16**

SECURED PERSONAL DEVICES

**97 %**

INCIDENTS MITIGATED

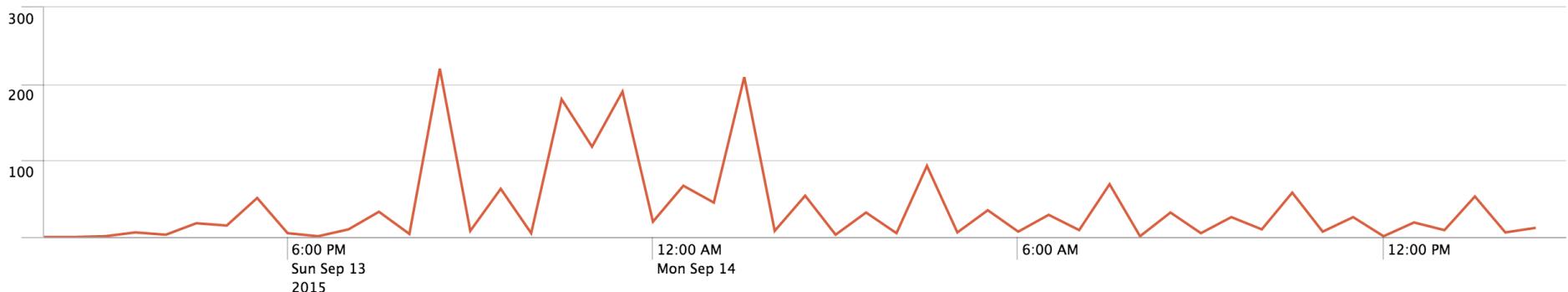
**516**

INCIDENT SAVINGS

**141k \$**

Incident Mitigation Timeline

3m ago



# Automate “friendly reminders”

- ◆ Periodic scheduled searches for high-risk policy violations
- ◆ Define acceptable threshold for policy violations in a given window
- ◆ When threshold is breached automate a friendly reminder on the policy along with some helpful information
- ◆ Splunk command for dynamic email generation to multiple recipients:  
sendresults - <https://splunkbase.splunk.com/app/1794/>

# How Do We Measure...



# Traditional Methods for Measuring Effectiveness

- ◆ Who completed the training
- ◆ Scored based on CBT or quizzes
- ◆ Feedback from survey's
- ◆ Observing physical behavior



...All of this is good, but what does it provide?

# ...A Good Measurement of Someone's Mood



# Data-driven Measurements of Effectiveness

- ◆ Surprise #1... everything we do produces data (wow!)
- ◆ Surprise #2... that data is most likely in Splunk!
- ◆ Take your policies and map it to the data (Quantifiable metrics!)
- ◆ Ability to produce continuous measurements
- ◆ Learn about behaviors, not moods!
- ◆ When educating, use tools that produce a digital footprint

# Policy to Data Examples!

- ◆ **Users not updating/patching their devices**

```
tag=update status=installed | stats min(_time) AS install_time by dest, signature_id | stats max(install_time) AS install_time by dest | eval days_ago=round((time()-install_time)/86400,2) | search days_ago>15 | fields -install_time
```

- ◆ **Unapproved cloud application usage**

```
tag=proxy OR tag=dns NOT tag=internal_dest | lookup cloud_domains.csv dest OUTPUT is_permitted | search is_permitted=false | stats count by src,user,dest
```

- ◆ **Usage of untrusted/unapproved applications**

```
tag=process OR tag=service | lookup untrusted_applications.csv process service OUTPUT is_permitted | search is_permitted=false | eval application;if(isnotnull(process),process,service) | stats count by dest,user,application
```

- ◆ **Transmission of sensitive materials externally**

```
tag=email NOT tag=corporate_domain | lookup risky_file_names.csv file_name OUTPUT is_permitted | search is_permitted=false | stats count by file_name,src_user,recipient
```

- ◆ **Vulnerabilities are patched within reasonable time**

```
tag=vulnerability | stats min(_time) AS first_seen max(_time) AS last_seen by dest, signature | where first_seen!=last_seen | eval days_vuln=(last_seen-first_seen)/86400 | stats avg(days_vuln) as avg_days_vuln
```

- ◆ **Accessing inappropriate content**

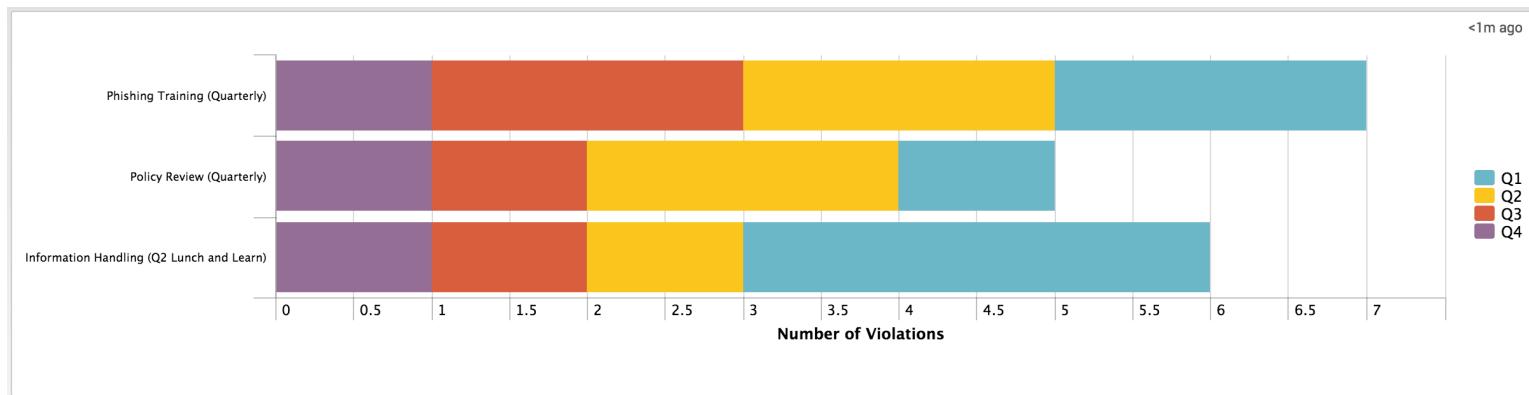
```
tag=proxy | lookup proxy_categories.csv category OUTPUT is_permitted | search is_permitted=false | stats count by src,user,category
```

- ◆ **Must use badge when entering or exiting office**

```
tag=badge badge_event="entry" earliest=@d latest=now | append [ search tag=badge badge_event="exit" earliest=@d latest=now ] | stats count AS badge_exits by user | stats count AS badge_entries, values(badge_exits) AS badge_exits by user | eval comment=case(badge_entries>badge_exits, "Tailgating OUT", badge_exits>badge_entries, "Tailgating IN", 1=1, "Perfect! Commend this employee!") | table user, comment
```

# Measure to Prove AND Improve

- ◆ Observe and compare before/after awareness campaigns
- ◆ Refine the scoring system for policy violations
- ◆ Use results to drive focused awareness campaigns
- ◆ Construct meaningful KPIs for management



# Thank You!