**Barrett J. O’Neill**

47 Fatima Drive, Ashland, MA 01721 Cell: (508) 259-9301 boneill1@babson.edu

**EDUCATION**

**Babson College Babson Park, Massachusetts**

Candidate for Bachelor of Science in Business AdministrationAugust 2013 – Present

*Concentration: Finance and Entrepreneurship*

**University of Virginia** **Charlottesville, Virginia**

Scholarship Division I Student-AthleteJuly 2011 – May 2013

***Relevant Coursework:*** *Managing Information Technology Systems, Quantitative Modeling of Statistics, Financial Accounting, Business Law, Managing in a Competitive Environment (Finance, Marketing, Microeconomics), Fundamentals of Entrepreneurial Management, Managerial Accounting*

**EXPERIENCE**

**UBS Financial Services Wellesley, Massachusetts**

*Penta Wealth Management Intern* June 2014 – Present

* Helped support a highly successful team responsible for the portfolio management of 100+ high net worth clients
* Responsible for tracking new assets and their appropriate investment allocations on a daily basis
* Developed wealth management presentations to outline investment strategies to current clients and prospects
* Led other interns in project to help develop an expert team of CPAs and estate planning attorneys for our senior financial advisor

**Simple Storage & Moving Company Ashland, Massachusetts**

*CEO and Founder* December 2013 – Present

* Identified major need within the Babson College community; developed and executed business plan to take the company to market by end of school year
* Conducted market research, spoke with industry professionals, developed unique business model
* Self-coded functional website to allow for easy online/mobile sign-up (HTML, CSS)
* Employed fellow students and will be expanding to new markets in 2015

**Babson College – Fundamentals of Entrepreneurial Management Babson Park, Massachusetts**

*Business Project Development* August 2013 – December 2013

* Worked on a team to develop a business plan for the Babson Farmer’s Market
* Created prototypes, surveyed customers for feedback, estimated market potential, presented rocket pitches to raise capital, and developed financial forecasting estimates

**ATHLETICS**

**Babson College Babson Park, Massachusetts**

*Varsity Baseball Starting Pitcher*  August 2013 – Present

**University of Virginia Charlottesville, Virginia**

*Division I Scholarship Athlete - Varsity Baseball Starting Pitcher* August 2011 – May 2013

* Devoted over 40 hours per week to training, travel, and competition
* Made 5 starts and multiple relief appearances as a freshman for top-10 ranked Cavaliers
* Missed 2013 season after undergoing multiple elbow surgeries

**EXTRACURRICULARS/ SKILLS**

* Wall Street Survivor
* Microsoft Office (Excel, Word, PowerPoint, Access)
* Basic knowledge and understanding of website coding (JavaScript)

*References available upon request*