Gregg Watts

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**EDUCATION**

**Vassar College Poughkeepsie, New York**

*Bachelor of Arts in Economics and Political Science,* **GPA**: 3.73 / 4.0 May 2015

* **Vassar College Senior Class Exec. Council**, *2015 Treasurer elected to manage and allocate a $51,000 budget*
* **Vassar Student Association Finance Committee**, *Appointed to a select group to distribute $830,000 on campus*
* **Co-founder of Brewer Investment Group**, *Organize and lead an organization focused on mock equity investing*
* **Vassar College Men's Varsity Soccer,** *Two NCAA appearances and Liberty League All-Academic Team Selectee*
* **Relevant Coursework:** Macroeconomics, Microeconomics, Probability & Statistics, US Economic Issues, Calculus, Industrial Organization, Comparative Political Economy, Comparative Economics, International Finance

**The London School of Economics and Political Science (LSE) London, England**

*The General Course* September 2013 – June 2014

* **LSE Student Staff Liaison Committee**, *Appointed to channel comments, questions, and student life discussion*
* **LSE Finance Society,** *Attended career events and networking sessions to gain industry insight and expertise*
* Principles of Finance, Politics of Economic Policy, Further Quantitative Methods, Economy, Society, and Space

**RELEVANT EXPERIENCE**

**W. H. Reaves & Company / Reaves Asset Management Jersey City, New Jersey**

*Equity Research Analyst* June 2014 – August 2014

* Contributed buy-side research and valuation analysis by creating, updating, and expanding twelve financial models across the energy, telecommunications, and utilities infrastructure sectors in which the Firm specializes
* Tracked Analyst's investment theses in all of the Firm's research meeting reports and presented financial metrics
* Reported on second quarter earnings for eleven companies, providing notes on results and developments
* Compiled and presented materials and a multi-year model for Canadian National Railway (CNI), including a position recommendation, as well as an upside, downside, and target price using projections and multiples

**Grison's Peak Merchant Bank, LLP London, England**

*Part-time Analyst* March 2014 – May 2014

* Conducted industry and region-wide research for business development initiatives primarily in the United Arab Emirates while facilitating financial plans to achieve a start-up's social finance investment impact related to autism
* Created informational briefs to profile the industry, important political figures, and high-impact investors
* Worked within a small team with the ultimate aim of preparing for a global capital raise in the second half of 2015

**American Family Life Assurance Corporation of Columbus (AFLAC) Malvern, Pennsylvania**

*Assistant Recruiter* August 2013 – September 2013

* Managed communication and cold-calling with prospective candidates while also controlling recruiting database

**The NephCure Foundation Berwyn, Pennsylvania**

*Intern to the Director of Development* July 2013 – September 2013

* Analyzed financials of potential donors and created a master catalogue based on the cross-fit of philanthropic and community-oriented goals and the Foundation’s programmatic needs, alongside grant approval deadlines

**ADDITIONAL** **SELECTED LEADERSHIP / ACTIVITIES / AWARDS / SKILLS**

* **Vassar College Political Science Department**,*Academic Intern nominated and appointed by Department faculty*
* **MacroDigest**, *Editor for 3 months for a global macroeconomic press/blogs aggregator for systematic news*
* **The Tananbaum Family Leadership Program for Work and Development**,*Selected for a year-long fellowship*
* **2014 Julia Flittner Lamb Prize**, *Selected for outstanding work in political science as a rising Vassar senior*
* **Omicron Delta Epsilon International Economics Student Honor Society**, *Selected as a member*
* Strong writer, proficient in Spanish, experienced travelling internationally, Bloomberg certified