

CONTEXT

WomenTechWomenYes (WTWY) hosts an annual gala during the summer. To drive attendance, their street team goes to subway stations in NYC to attract people to sign up for the gala.



GOAL

Optimize the placement of street teams in NYC subway stations, such that they gather the most amount of signups.







Obtaining Data

+ Download the MTA data for June 2019



Cleaning Data

- + Obtain daily entries from each station in New York
- + Remove outliers
- + Clean up data errors

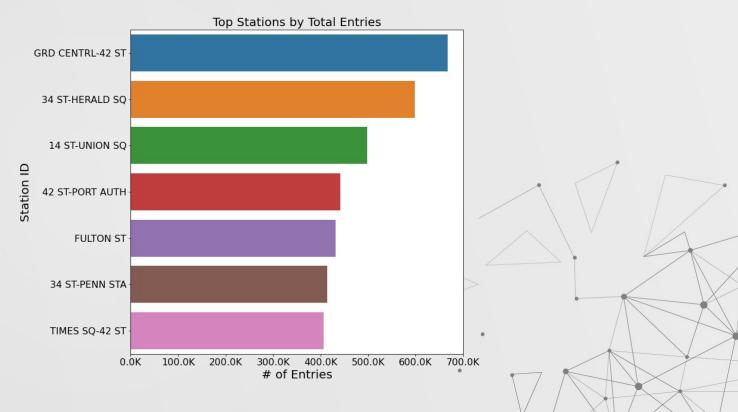


Exploring Data

+ Create charts of top stations with the highest foot traffic

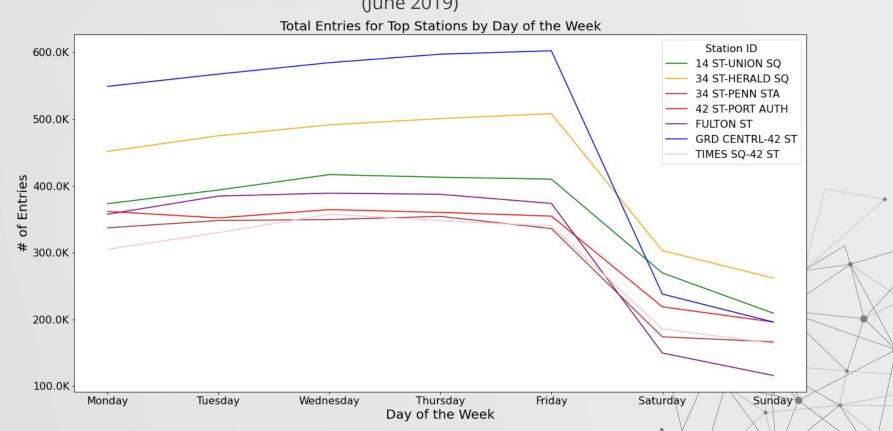
Top 7 highest-traffic stations

(June 2019)



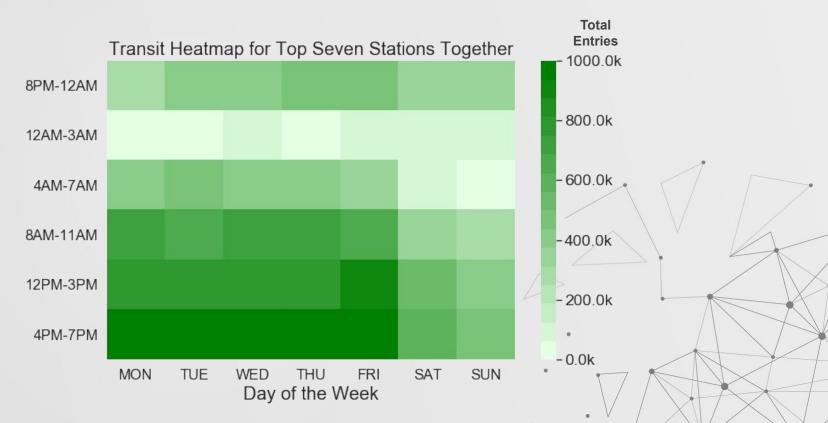
Top 7 highest-traffic stations

(June 2019)



Top 7 highest-traffic stations

(June 2019)



RECOMMENDATIONS

We recommend placing the WTWY Street teams in these top 5 subway stations:

- 1. Grand Central at 42nd St
- 2. Herald Sq at 34th St
- 3. Union Square and 14th St
- 4. Fulton St
- 5. Port Authority at 42nd St

Targeting time: Weekdays 4 - 7 PM



FUTURE WORK

- + Find out the **tourist-heavy time of day** to avoid placing Street teams during those times
- + Find out the **location of tech companies** in NYC that are also close to the stations, to target people with tech backgrounds.
- + Create a weighting scheme to assign weight to each attribute, leading a final score of each station. Attributes can be stations with general foot traffic, close to tech companies, demographic data, etc.





RESOURCES

+ GitHub repository (Python modules and codes)



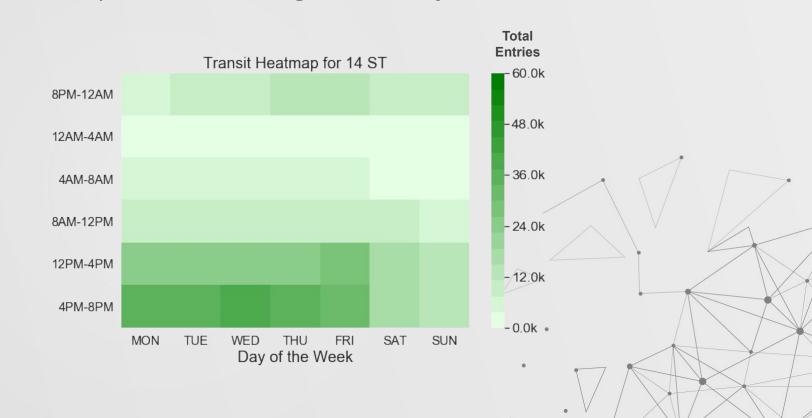


NYC Tech Company Office Locations¹

[1] https://therealdeal.com/2 019/08/23/map-heres-a-l ook-at-all-the-big-tech-lo cations-in-nyc/

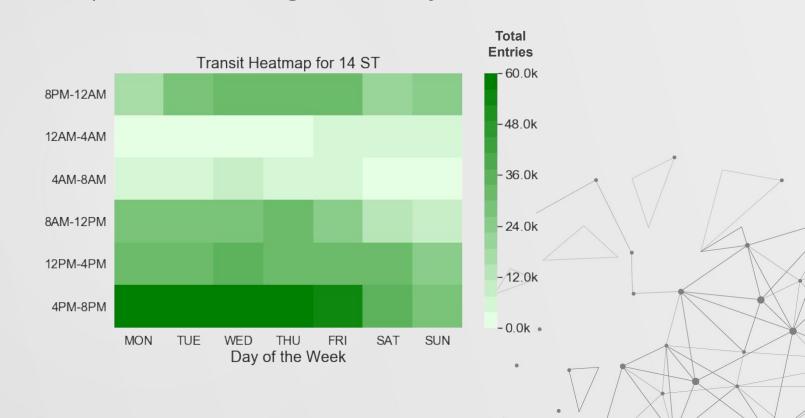


Meatpacking 1: 14th St ACEL





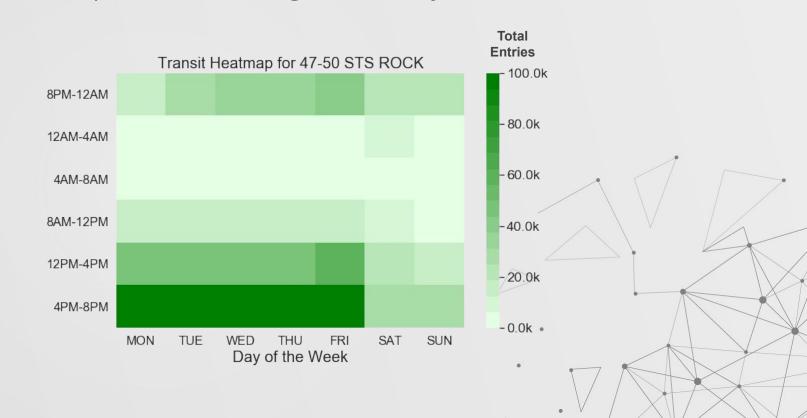
Meatpacking 2: 14th St 123FLM



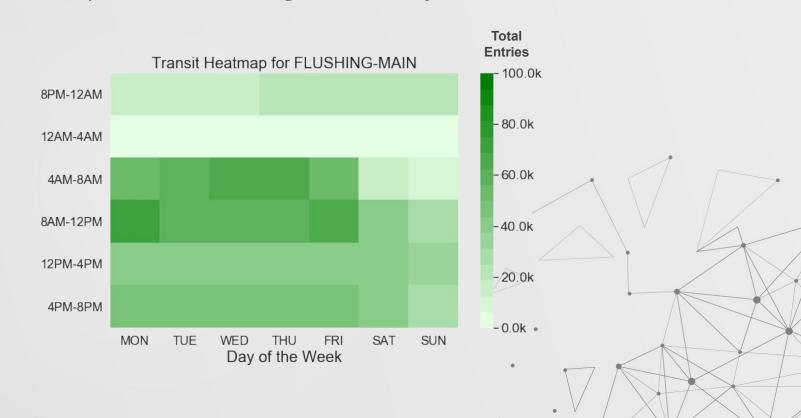




10. 47-50 STS Rock

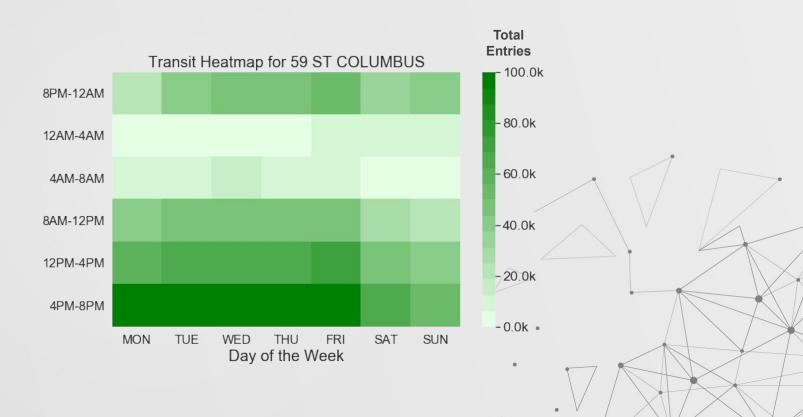


9. Flushing-Main

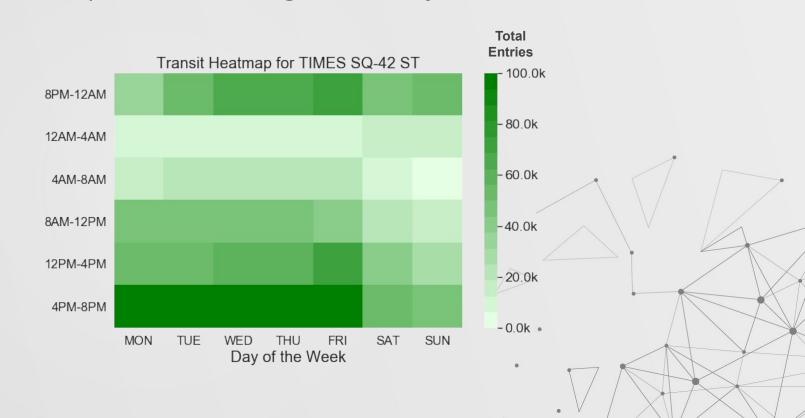




8. 59 St-Columbus Circle

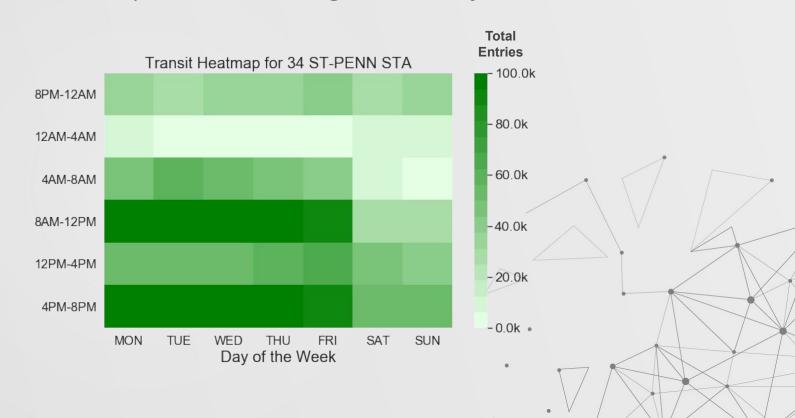


7. Times Sq-42 St

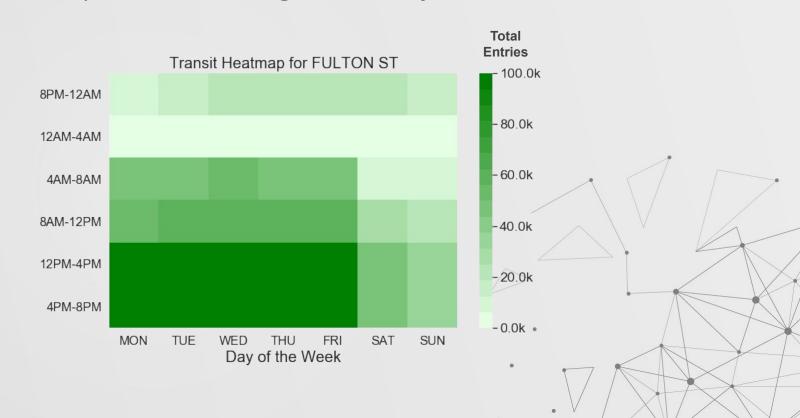


6. 34 St-Penn Sta

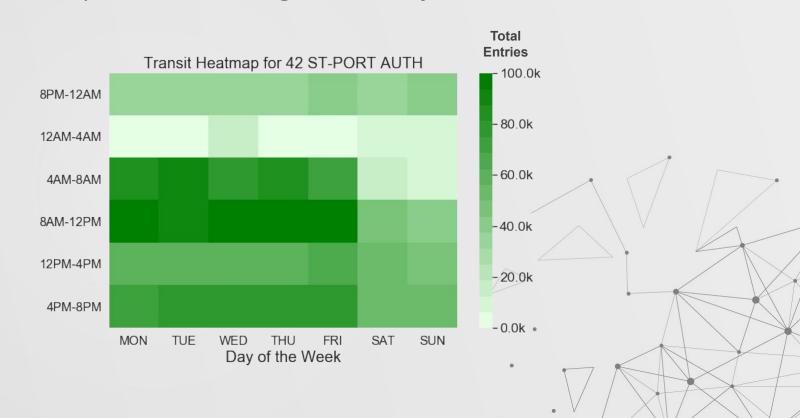
Heatmap of entries throughout the day/week



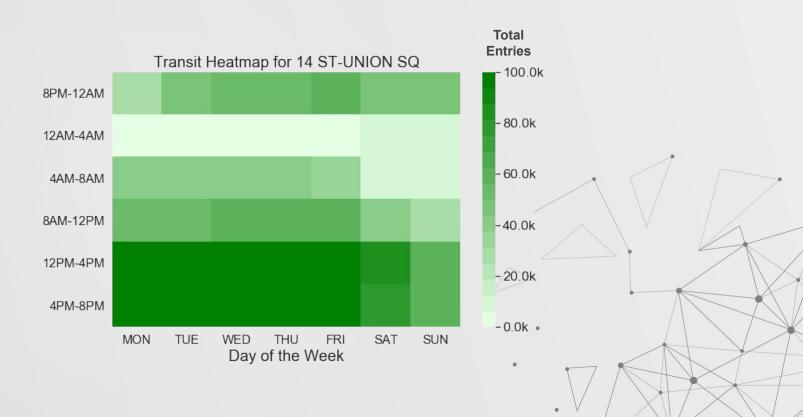
5. Fulton St



4. 42 St-Port Auth

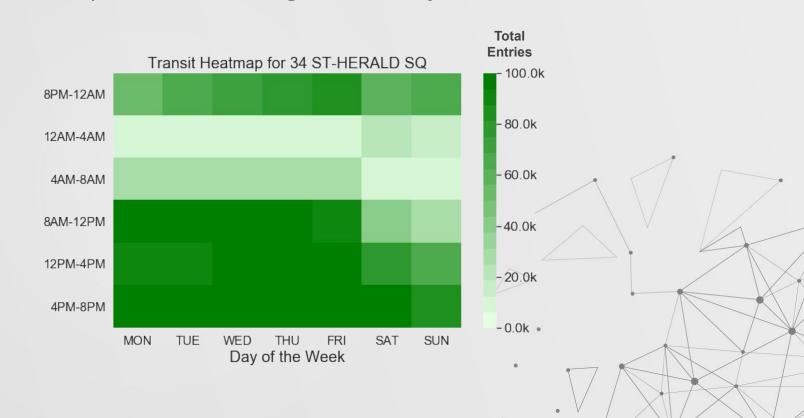


3. 14 St-Union Sq





2. 34 St-Herald Sq





1. Grand Central-42 St

