## Users Told Us:

## Storage Is Complicated



"I feel stressed when my stuff overtakes my condo."

Karie



"I thought about getting a storage unit, but I don't have a car so it didn't make a lot of sense."

Mary



"I like to do a lot, but I wish I had more room for all the crap that comes with it."

Matt



"I had a storage unit for awhile, but it was smelly and dusty."

Jeremy

## User Needs Led to Prioritized Features

Affordable space for belongings

Quick access to belongings

Easy way to inventory belongings

Low monthly storage fee

On-demand delivery

Box tracking and inventory