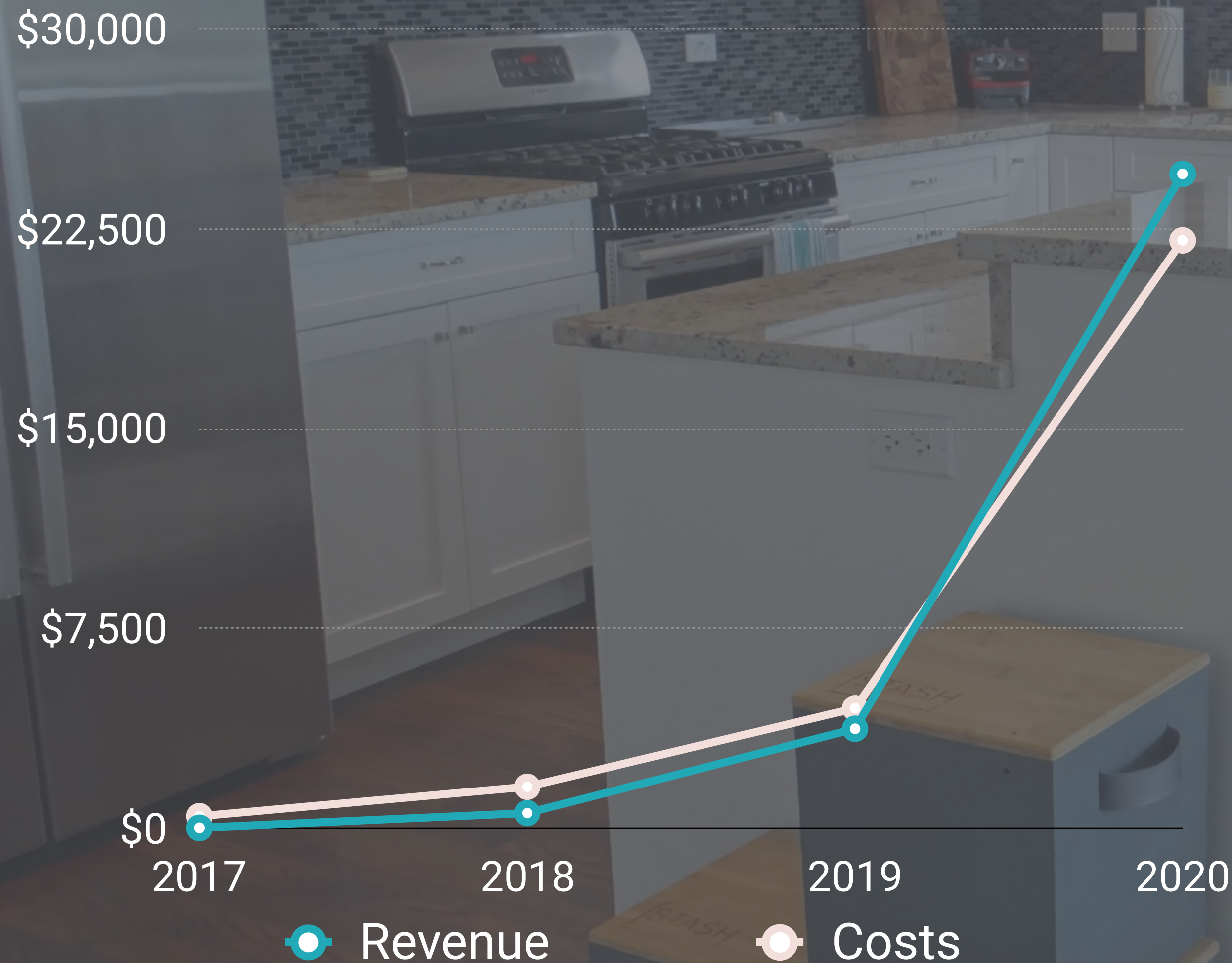


# Recurring Revenue, Strong Margins

(in thousands)



Gross Margins of 21%

Net Margin of 13% after profitability

Recurring revenue makes our customer's lifetime value \$200+ on an \$18 customer acquisition cost

High potential for cost-optimization as we scale for box production, storage partnerships



# Launch Plan & Milestones

