Personal Information

Name: Wang Bin	Phone: 13167171761	Email: 13167171761@163.com
Census Registration: Shanghai	Date of birth: 1988.09	Family Address: Minhang District, Shanghai

Self-Evaluation

- Self-propelled, and persevering
- Excellent professional skills and familiar with the whole process of the network field (front-line pre-sales communication, solution design, product management, product development procedure, project delivery)
- Experienced, and familiar with IT industry, Internet industry, and able to participate in strategic decision-making of startups

Education

2007.09-2011.06 Shanghai University (211) | Communication Engineering | Bachelor
2016.03-present Fudan University | MSE Software Engineering In-service Master | Studentship

Work Experience

- 2016.08-present DAHO Networks | SDWAN Product Line Manager
- 2014.06-2016.08 Hangzhou H3C Group | Internet Systems Department | Network Architects & Pre-Sales
- 2011.06-2014.06 Xiaotong Networks | Value-added Services Department | Pre-sales Engineers & Project Managers
- 2010.06-2011.06 Smart Technology | Post-sales Engineer (Internship)

Professional Skill

- Network Architecture Design & Solution Design. Good at excavating the real needs of enterprise customers and propose feasible solutions, familiar with the equipment and solutions of mainstream IT manufacturers and SDN manufacturers, familiar with the network usage scenarios (DCN network, WAN network, enterprise IT, hybrid cloud network), familiar with mainstream public cloud network products and solutions, and owns 2 SDN patents.
- toB product design. Create company-level products from scratch in a startup company, and familiar with the agile and iterative development of a product, including requirements collection - PRD designs - product function acceptance - marketing.
- Certificates: CCIE | JNCIS-ER | PMP

Project Experience

DAHO Networks SDWAN [DAHO CONNECT] Product Owner
From the initial demo design, POC verification, to the design of the network functions at the product iteration stage, the collation of application scenarios, customer-side and SA-side requirements communication, product function acceptance, and finally marketing, I completed the closed loop of the product from 0 to 1 in one year, from conception to product development and finally to the customer side. I coordinated R&D teams with more than 30 people (including development, testing, and operation and maintenance), and worked together with more than 10 SA and sales staff. The product has been the company's all-in product of 2018. Client: large-scale third-party operators, a financial technology company, and a traditional retailing group.

DAHO Networks DCI [CanalOS] Cloud Connectivity Product Owner
Completed POC functional verification (such as using open source components in Linux), business logic design, interactive draft design, and functional acceptance of Cloud2DC, Cloud2Cloud, and other hybrid cloud interconnection scenarios. Adapted openflow for centec networks, netconf for H3C and Huawei, API public cloud interface, and completed DCI to public cloud extension of the access scenario. In the scenario, Alibaba Cloud's Express Connect and AWS DX were adapted, and the cloud exchange CX design was completed.

Hangzhou New H3C Group [Eleme Shanghai Data Center] Pre-sales & Network Architect
Responsible for the network architecture design of the core data center in Eleme Shanghai, and support for the stable operation of the core business in the Eleme server room and 517 promotional activities. The scale of the data center has approximately 200 TORs and 40G core networking equipment for the first phase of 200 cabinets, and the network scale design of the second phase of 200 cabinets includes service networks and management networks.

Hangzhou New H3C Group [Ucloud Data Center] Pre-sales & Network Architect
Responsible for the design of the server network architecture of 10,000 servers in Ucloud Data Center. As the first company-level key project, the products completion of H3C's premium machines of 125 series established the H3C brand and benchmark customer in the Shanghai Internet industry.

Hangzhou New H3C Group [Ctrip Data Center SDN] Pre-sales & Network Architect
Responsible for the design of Ctrip's SDN data center network architecture, using the VXLAN+ controller to interface with the Ctrip OpenStack environment, and completed the overall design and feasibility verification. The project involves the linkage with the OVS created by OpenStack and associated actions such as creation of corresponding vFW and VRF to shorten the delivery time of services from hour-level to minute-level.

Hangzhou New H3C Group [Ctrip SOHO Campus Area Network] Pre-sales & Project Technology Liaison Officer
Responsible for the wired and wireless network architecture design of the new headquarters of Ctrip SOHO Campus. The earliest use of 802.11AC-class wireless networks of the project included more than 15,000 information points in the project and more than 700 wireless APs. As a technology interface of the manufacturer, I coordinated the delivery of integrator projects during project delivery.

Hangzhou New H3C Group [Eastmoney Internet Financial Production Data Center] Pre-sales & Network Architect
Responsible for the design of the network architecture of Eastmoney Production Data Center and the explanation of the project, and succeeded in standing out from the original foreign brands and realizing the order placement. In the project competition analysis, I fully analyzed the customer's real technical requirements, circumvented the original common architecture design, and ultimately helped the customer complete a network solution that suits their business characteristics.

Xiaotong Networks [Alibaba Taobao City Campus Network Construction and Relocation] Pre-sales & Project Manager
As a pre-sale integrator participated in the writing and lecturing on the bidding program, I am responsible for the construction of H3C devices and the relocation of Cisco wireless devices. As a project manager, I spent a year coordinating project delivery schedules and project quality expectations with clients IT/HR on the Alibaba site. Eventually, the IT campus area network construction and relocation project meet the delivery of the entire relocation project as scheduled. In addition, I participated in the ensuring of the 2013 Double 11 event.