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Corporate Backgrounder

THE COMPANY

Novatel Wireless, Inc. (NASDAQ: NVTL) is a leader in the design and development of intelligent wireless solutions based on 2G, 3G and 4G technologies providing wireless connectivity. The company delivers specialized wireless solutions to carriers, distributors, retailers, OEMs and vertical markets worldwide. Novatel Wireless' intelligent mobile hotspot products, software, USB modems, embedded modules and smart M2M modules provide innovative anywhere, anytime communications solutions for consumers and enterprises.

Novatel Wireless holds more than 30 technology patents related to wireless voice and data technology. The Company is headquartered in San Diego, California with regional offices in Richardson, Texas, Calgary, Canada and the United Kingdom.

THE PRODUCTS

MiFi® Intelligent Mobile Hotspots

MiFi is the industry's first Intelligent Mobile Hotspot, a device that creates a personal cloud of high-speed Internet connectivity that can be easily shared between multiple users and up to five Wi-Fi devices such as laptops, cameras, gaming devices and multimedia players. The award-winning MiFi platform enables users to access high-speed Internet connectivity from anywhere there is a cellular connection, even in moving vehicles. There are several versions of MiFi devices to support 3G and 4G technologies around the globe. The newer MiFi devices are preloaded with the MiFi OS™, widgets and application support allowing for value added services in addition to mobile connectivity.

Ovation™ USB Modems

The Ovation award-winning line of compact mobile broadband USB modems support GPS and operate on 3G and 4G technologies around the globe. Novatel Wireless introduced the industry's first and smallest 2-in-1 EVDO Rev A USB devices with removable high capacity memory including the introduction of the slimmest USB modems for emerging technologies, DC HSPA and LTE. The plug-and-play USB modems feature Automatic software installation, making setup quick and easy. All Novatel Wireless USB modems support Windows, Mac

OS® X, and Linux systems to accommodate the needs of all mobile broadband customers

Merlin™ Data Card Modems

The latest design in the Merlin line of data card modems are engineered to accommodate computers with either PC Card or ExpressCard slots. These 2-in-1 solutions provide compatibility for a wide-range of Windows, Mac and Linux-based notebook computers.

Automatic software installation makes setup quick and easy while the durable design makes them a popular choice for road warriors- just leave it in the computer and go.

Expedite Wireless Embedded Modules

The Expedite Wireless Embedded Modems offer OEMs a tiny module with minimal power requirements. These embedded modules support 3G and 4G technologies and can be integrated easily into numerous applications allowing fast and secure wireless access to information in both fixed and mobile environments.

Smart M2M Solutions

Novatel Wireless recently acquired Enfora, a leading provider of intelligent wireless asset management solutions. Enfora's smart M2M solutions enable enterprises to access, analyze and leverage information from distributed assets. The N4A Wireless Asset Management Solutions™ consist of edge devices, asset communications and management software, and design and customization services to provide valuable communications between enterprises and their remote assets. The innovative solutions are comprehensive, customizable and scalable and the N4A Services Architecture with its Business Intelligence Logic help enterprises seamlessly integrate their assets, optimize their utilization and performance, extend asset life cycle, and improve the overall asset ROI.

EXECUTIVE BIOS

Peter Leparulo, Chairman and Chief Executive Officer

Peter V. Leparulo has served as a director since May 2003 and as Chairman and Chief Executive Officer since April 2008. He served as Executive Chairman since November 2006 and as our Chief Executive Officer since January 2003. Prior to

January 2003, he was Senior Vice President, General Manager, CDMA Operations since May 2001. From September 2000 to May 2001, he served as Senior Vice President, Corporate and Strategic Development and General Counsel. Prior to joining Novatel Wireless, Mr. Leparulo was a Senior Partner at the law firm of Orrick, Herrington & Sutcliffe LLP, where he specialized in corporate finance, mergers and acquisitions, securities, intellectual property and general corporate matters. He holds a Bachelor of Science from Colgate University and a Juris Doctor from Case Western Reserve University.

Dr. Slim Souissi, Senior Vice President and CTO

Dr. Slim S. Souissi has served as Senior Vice President and Chief Technology Officer since 2004. Prior to that time, he served as Vice President, Chief Technology Officer and Vice President of Emerging Technologies. Prior to joining Novatel Wireless, Dr. Souissi was Principal Staff Engineer in Motorola's research and development operation. Dr. Souissi earned a Ph.D. and a Master of Science in Electrical Engineering from the Georgia Institute of Technology, a Master of Science in Digital Signal Processing from the Ecole Superieure d'Electricite (France) and a Master of Science in Engineering from the Ecole Superieure d'Ingenieurs de Marseille (France). In addition, Dr. Souissi holds 28 U.S. patents, all related to wireless technology.

Rob Hadley, Chief Marketing Officer

Robert M. Hadley became Chief Marketing Officer in March 2009. Prior to this role, Mr. Hadley was the Company's Senior Vice President of Worldwide Sales and Marketing and other senior roles. Before joining, Mr. Hadley was Vice President of Sales for e-SIM Ltd., a provider of advanced simulation technology for product development. Mr. Hadley also held various senior sales and marketing positions inside Aonix, a Thomson Software company. Mr. Hadley holds a Bachelor of Science in Computer Science from San Diego State University.

Thomas Wayne Harleman, Jr., Vice President of Sales, Americas and APAC

Thomas Harleman Jr. brings over 20 years of senior management experience in the telecommunications industry to the Novatel Wireless team. Prior to joining Novatel Wireless, he served as Vice President of Sales and Marketing for Multi-Tech Systems, Inc., a manufacturer of award-winning telephony, Internet, remote access and device networking products, and as Director of North American Field Sales for Digi International, a producer of device networking products. Mr. Harleman has also held senior positions at BlueBird Systems and ACS, Inc.

Kenneth Leddon, Senior Vice President and Chief Financial Officer

Kenneth G. Leddon has served as Senior Vice President and Chief Financial Officer since January 2008. From November 2007 to January 2008, he served as the interim Chief Financial Officer. Before joining, Mr. Leddon was a Principal in the management-consulting firm of Pathway Strategic Partners. Mr. Leddon holds a Bachelor of Science in Business Administration from California State

University-Northridge and a Master of Science in Business Administration from Robert Morris University.

Chris Ross, Senior Vice President of Operations

Chris Ross has been Senior Vice President of Operations since August 2007. Mr. Ross joined Novatel Wireless in July 2005 as Vice President of Operations. From 1999 to 2005, Mr. Ross was Vice President of Operations at Ericsson Wireless Communications. Previously, he was Vice President, Manufacturing at QUALCOMM where he established and managed the company's large systems manufacturing operations during a period of rapid growth. Mr. Ross holds both Bachelor and Master of Electrical Engineering degrees from Manhattan College.

Catherine Ratcliffe, Senior Vice President of Business Affairs and General Counsel

Catherine F. Ratcliffe has served as Senior Vice President of Business Affairs and General Counsel since August 2007. Ms. Ratcliffe served as Vice President of Business Affairs and Secretary, since joining the Company in May 2004. Before joining Novatel Wireless she practiced law privately, most recently as partner in the law firm Lamb & Kawakami. Ms. Ratcliffe holds a Bachelor of Arts from the University of California at Los Angeles and a Juris Doctor from the University of California at Berkeley.