

Contact

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Top Skills

IT Recruitment
Process Improvement
Account Management

Clint Wickham

Talent Acquisition Partner, Recruitment
Atlanta, Georgia, United States

Experience

Pruet Staffing

Recruiter, Talent Acquisition Consultant, Partner
April 2023 - Present (10 months)

LinkedIn

Technical Sourcer II
April 2021 - March 2023 (2 years)
Sunnyvale, California, United States

Vision => Create economic opportunity for every member of the global workforce

Mission => Connect the world's professionals to make them more productive and successful

- Technical recruitment and sourcing. Roles mostly focused around distributed systems & infrastructure developers. Started as temporary/contractor and awarded conversion to direct-hire.

Aventiv Technologies

Senior Technical Recruiter
December 2018 - April 2021 (2 years 5 months)
Carrollton, TX

- In 2019, hired over 58 individuals, which saved the organization over \$510K in staffing agency costs (assuming a 17% placement fee)
- ~130 people hired throughout tenure with average of less than 42 days time-to-fill
- Full-cycle recruitment for IT / technology roles (mid-level to VP)
- Utilized iCIMS ATS

Brierley+Partners

Corporate Recruiter
January 2017 - November 2018 (1 year 11 months)
Plano, TX

- ~90 hires in 22 months. Two months with 10+ hires. 30+ hires in 6 month sprint. First placement within 30 days of employment.

- Facilitated Summer Internship program (15+ Interns). Managed events. Over 50% Interns converted to direct-hire
- Utilized Ultipro ATS

Prestige Staffing

Lead Technical Recruiter

May 2013 - December 2016 (3 years 8 months)

Atlanta, GA & Dallas, TX

- Focused on quality results and relationships
- Placed candidates in roles that included Software Developer (.NET, JavaScript, Java, Ruby, Python, PHP, etc.), Mobile Developer, Data Engineer, Systems Engineer (Linux, Windows, etc.), Network Engineer, DevOps Engineer, Project Manager, Business Analyst, Manager, Director, etc. Recruited on permanent (direct-hire) and temporary (contract) opportunities
- Utilized MaxHire and Bullhorn ATS

Role Progression:

Lead Technical Recruiter - Dallas, TX - 06/2016 - 12/2016

Senior Technical Recruiter - Dallas, TX - 05/2015 - 06/2016

Senior Technical Recruiter - Atlanta, GA - 05/2014 - 05/2015

Technical Recruiter - Atlanta, GA - 05/2013 - 05/2014

South Coast Paper (formerly On Demand Digital Paper)

Operations Manager

January 2011 - April 2013 (2 years 4 months)

Greater Atlanta Area

Core Components: Account Management, Production Management, Marketing

- Consulted with employees to aid the discovery and delivery of process improvement initiatives, while continuing normal operations and delivering on sales deadlines
- Designed and developed a database tool in Microsoft Access and Excel to improve visibility and operations. Tool aggregated data from multiple tables and relationships to record, analyze, and improve information flows within production, inventory, and CRM

- Discovered and presented methods, metrics, and key performance indicators (KPIs) to team and leadership to drive production
- Key contact for customers and sales team (account management).
Managed and communicated work schedules and sales timelines to team and customers. Coordinated resources and goals for build-to-order (JIT), conversion, and stock-item sales. Hired and trained employees as appropriate
- Entered sales orders, assisted RFIs, developed quotes, forecasted inventory, purchased raw materials, managed production and customer service, reconciled inventory, minimized waste, managed shipping/receiving, and delivered sales

Marketing Coordinator - Atlanta, GA - 01/2011 - 03/2011

- Created (and/or built upon) pricing levels, customer database, website, vendor management, branding, product demonstration tools (swatch book), and social media to improve communication between the customers and the organization

East Alabama Medical Center
Administration Internship
May 2010 - August 2010 (4 months)

Education

Auburn University
BS in Health Services Administration, Health Administration, Business Administration