Mr. Henning Clausen
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Power Software
8 Albert Street
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UNITED KINGDOM

Wednesday, October 24, 2001

RE: Krakatau Quotation

Dear Henning,

We have recently introduced a new licensing model, as a direct result of feedback from our customers. The model is based on a server license, and low-cost floating licenses per concurrent user. This is considerably cheaper for customers requiring more than one floating license. We made the price change because it is important for larger installations to have a lower "per seat" price, making budgeting and implementation easier.

As you mentioned Mathew suggested that there was an offer available if the order was placed in October and the quotation reflects this.

Yours sincerely,

Craig McKay
Krakatau Product Manager

Quotation

1. Krakatau Metrics (License Server)	Price	Offer
The License Server for Krakatau Professional C++	9,995.00	4,995.00

2. Krakatau Metrics (User License)		
One copy of Krakatau Professional C++	995.00	495.00

4. Total for items 1, 2	10,990.00	5,490.00

Offer valid until 31 October 2001.

Annual Maintenance and Support

Annual Maintenance and Support is renewable 12 months from the date of invoice and includes:

- Upgrades (minor and major)
- Bug fixes
- Telephone and email support

Licensing

Krakatau Metrics uses the industry-standard FLEX*lm* license manager, offering a range of flexible licensing options.

All prices are in UK Pounds.

NOTES

Future user licenses would have to be purchased at the normal price of 995.00 UK pounds.
Orders must be accompanied by a valid EEC vat no.

Payment

Payment details can be found at http://www.powersoftware.com/pay/