

# Sequential Equilibrium

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In this note, we study the notion of **sequential equilibrium** for finite extensive-form games (Kreps & Wilson, 1982). It is stronger than the notion of (weak) perfect Bayesian equilibrium, since it imposes additional restrictions on off-path beliefs of the perfect Bayesian equilibrium.

## 1 Example

**Example 1.** Consider the game of Figure 1. Since each player has two actions and one information set, we denote player  $i$ 's strategy by probability  $s_i \in [0, 1]$  of choosing action  $L_i$ . There is one non-singleton information set  $\{L_1L_2, L_1R_2\}$  for player 3, denoted  $h_3$ . We denote the belief  $\mu(\cdot | h_3)$  by probability  $\nu \in [0, 1]$  on the left node. Let  $s = (s_1, s_2, s_3)$  be a strategy profile, and let  $(s, \nu)$  be an assessment.

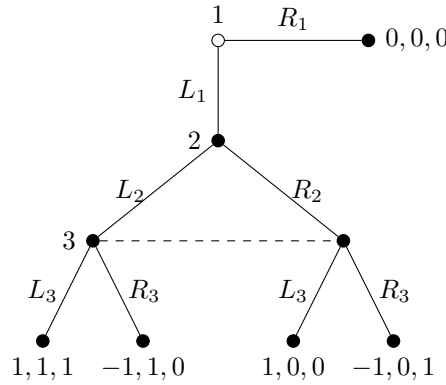


Figure 1: sequential equilibrium

There are two weak perfect Bayesian equilibria  $(s, \nu) = (1, 1, 1, 1), (0, 1, 0, 0)$ , as discussed in the previous note.

We argue that the former is plausible but the latter is not, by requiring “robustness to small perturbation.” First, we consider the weak perfect Bayesian equilibrium  $(s, \nu) = (1, 1, 1, 1)$ . We perturb the equilibrium play such that player 1 may choose  $R_1$  with probability  $\epsilon$  and player 2 may choose  $R_2$  with probability  $\epsilon$ . Hence, player 3 assigns to the left node probability

$$\frac{\mathbb{P}(\text{play reaches node } L_1L_2)}{\mathbb{P}(\text{play reaches information set } h_3)} = \frac{(1 - \epsilon)^2}{(1 - \epsilon)^2 + (1 - \epsilon)\epsilon} = 1 - \epsilon.$$

It is close to his equilibrium belief  $\nu = 1$  for any small  $\epsilon$ . Hence, the belief  $\nu = 1$  is robust to the perturbation. The “robust” equilibrium  $(s, \nu) = (1, 1, 1, 1)$  is called a **sequential equilibrium**.

Second, we consider the weak perfect Bayesian equilibrium  $(s, \nu) = (0, 1, 0, 0)$ . We perturb the equilibrium play such that player 1 may choose  $L_1$  with probability  $\epsilon$  and player 2 may choose  $R_2$  with probability  $\epsilon$ . Then, information set  $h_3$  has non-zero probability; hence, by Bayes' rule, player 3 assigns to the left node probability

$$\frac{\mathbb{P}(\text{play reaches node } L_1 L_2)}{\mathbb{P}(\text{play reaches information set } h_3)} = \frac{\epsilon(1 - \epsilon)}{\epsilon(1 - \epsilon) + \epsilon^2} = 1 - \epsilon.$$

It is far from his equilibrium belief  $\nu = 0$  for any small  $\epsilon$ . Hence, the belief  $\nu = 0$  is not robust to the perturbation. Indeed, this equilibrium is not robust to *any* perturbation.  $\square$

**Coffee Break** <sup>iii</sup>. In the literature, the notion of sequential equilibrium has been proposed, followed by the notion of (weak) perfect Bayesian equilibrium as a weaker but tractable one.  $\square$

## 2 Sequential Equilibrium

As in the notion of weak perfect Bayesian equilibrium, we require sequential rationality for sequential equilibrium.

**Definition 1.** In a finite extensive-form game  $\Gamma$  with perfect recall, an assessment  $(\beta^*, \mu^*)$  is **sequentially rational** if for each  $i \in N$ , each  $\beta_i$ , and each  $h_i \in H_i$ , it holds that

$$\mathbb{E}_{\beta_i^*, \beta_{-i}^*, \mu^*}[u_i(z) \mid h_i] \geq \mathbb{E}_{\beta_i, \beta_{-i}^*, \mu^*}[u_i(z) \mid h_i].$$

A player updates her belief when observing an event. However, Bayes' rule applies only to on-path information sets. For the notion of sequential equilibrium, we perturb players' strategies, so that all information sets on-path.

**Definition 2.** In a finite extensive-form game  $\Gamma$  with perfect recall, player  $i$ 's strategy  $\beta_i$  is **completely mixed** if it assigns strictly positive probabilities to all actions available at her every information set  $h_i$ .

If all players' strategies are completely mixed, then Bayes' rule applies for all information sets. Hence, we have the following concept of consistency:

**Definition 3.** In a finite extensive-form game  $\Gamma$  with perfect recall, an assessment  $(\beta^*, \mu^*)$  is **consistent** if there exists a sequence  $(\beta^n, \mu^n)_{n \in \mathbb{N}}$  of assessments such that:

1.  $\beta^n$  is a completely mixed strategy profile.
2.  $\mu^n$  is the belief system determined by Bayes' rule and the strategy profile  $\beta^n$ .
3.  $\beta^n \rightarrow \beta^*$  and  $\mu^n \rightarrow \mu^*$  as  $n \rightarrow \infty$ .<sup>1</sup>

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<sup>1</sup>Convergence is in the Euclidian space.

**Remark 1.** In Definition 3, a completely mixed strategy profile  $\beta^n$  need *not* be rational for each  $n$ . In particular, it need not be sequentially rational under the belief system  $\mu^n$ .  $\square$

**Sequential Equilibrium** Once we have had the concept of sequential rationality and consistency, we can now define sequential equilibrium.

**Definition 4.** In a finite extensive-form game  $\Gamma$  with perfect recall, an assessment  $(\beta^*, \mu^*)$  is a **sequential equilibrium** if the following conditions are satisfied:

1.  $(\beta^*, \mu^*)$  is sequentially rational.
2.  $(\beta^*, \mu^*)$  is consistent.

**Example 2.** In Example 1, which has two weak perfect Bayesian equilibria, we show that the weak perfect Bayesian equilibrium  $(s, \nu) = (1, 1, 1, 1)$  is a sequential equilibrium. It suffices to find a sequence  $(s^n, \nu^n)_n$  of assessments such that:

- $s^n = (s_1^n, s_2^n, s_3^n)$  is a completely mixed strategy profile.
- $\nu^n$  is the belief system determined by Bayes' rule and the strategies  $s^n$ .
- $s^n \rightarrow (1, 1, 1)$  and  $\nu^n \rightarrow 1$  as  $n \rightarrow \infty$ .

For each  $n$ , we have strategies  $s_1^n = s_2^n = s_3^n = \frac{n}{n+1}$  with the belief

$$\nu^n = \frac{s_1^n s_2^n}{s_1^n s_2^n + s_1^n (1 - s_2^n)} = s_2^n.$$

Since  $s_2^n \rightarrow 1$ , we have  $\nu^n \rightarrow 1$ .

We show that the weak perfect Bayesian equilibrium  $(s, \nu) = (0, 1, 0, 0)$  is not a sequential equilibrium. It suffices to show that for *any* completely mixed strategy profile  $s^n \rightarrow (0, 1, 0)$ , the sequence  $(\nu^n)_n$  of the belief system determined by Bayes' rule and the strategies  $s^n$  does not converge to 0. Indeed, since  $\nu^n = s_2^n$  as above and  $s_2^n \rightarrow 1$ , we have  $\nu^n \rightarrow 1$ .  $\square$

## 3 Examples

### 3.1 Selten's Horse

**Example 3.** Consider the game of Figure 2, called Selten's horse.<sup>2</sup> Since each player has two actions and one information set, we denote player  $i$ 's strategy by probability  $s_i \in [0, 1]$  of choosing action  $L_i$ . There is one non-singleton information set  $\{L_1, R_1 L_2\}$  for player 3, denoted  $h_3$ . We denote the belief  $\mu(\cdot \mid h_3)$  by probability  $\nu \in [0, 1]$  on the (left) node  $L_1$ . Hence, let  $(s_1, s_2, s_3, \nu)$  denote an assessment.

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<sup>2</sup>This game is named after the game tree's looking like a horse.

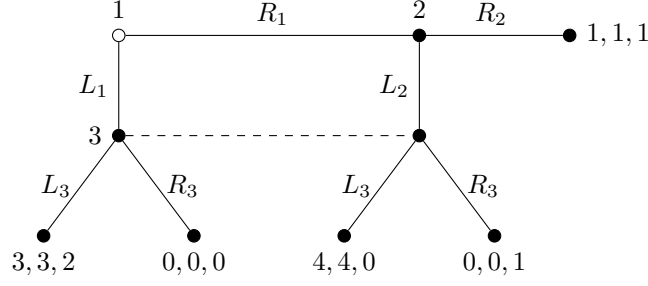


Figure 2: Selten's horse

An assessment  $(0, 0, 0, \frac{1}{3})$  is a sequential equilibrium. Player 3's strategy  $s_3 = 1$  is sequentially rational because given his belief  $\nu = \frac{1}{3}$ , he is indifferent between  $L_3$  and  $R_3$ . Similarly, strategies  $s_1 = 0$  and  $s_2 = 0$  are sequentially rational. It remains to show consistency. Consider completely mixed strategies  $s_1^n = 1 - \frac{1}{n+2}$  and  $s_2^n = 1 - \frac{2}{n+2}$ . Then, the belief system is

$$\nu^n = \frac{\frac{1}{n+2}}{\frac{1}{n+2} + \left(1 - \frac{1}{n+2}\right) \frac{2}{n+2}} \rightarrow \frac{1}{3},$$

which establishes the consistency.  $\square$

## 4 Sequential Equilibrium versus Weak Perfect Bayesian Equilibrium

The notion of sequential equilibrium is stronger than that of weak perfect Bayesian equilibrium.

**Theorem 1.** *In a finite extensive-form game  $\Gamma$  with perfect recall, if an assessment  $(\beta, \mu)$  is a sequential equilibrium then it is a weak perfect Bayesian equilibrium.*

**Proof.** It suffices to show that for any consistent belief  $\mu$ , the belief  $\mu(\cdot | h)$  for each on-path information set  $h$  under  $\beta$  satisfies Bayes' rule. By consistency, there is a sequence  $(\beta^n)_n$  of completely mixed strategy profiles such that the corresponding sequence  $(\mu^n)_n$  converges to  $\mu$ . Fix any on-path information set  $h$  under  $\beta$  and any node  $x \in h$ . Then,  $\mu^n(x | h) = \frac{Q^n(x)}{Q^n(h)}$ , where  $Q^n(x)$  is the probability of reaching  $x$  under  $\beta^n$  and  $Q^n(h) = \sum_{x' \in h} Q^n(x')$  is the probability of reaching  $h$  under  $\beta^n$ . For each  $x' \in h$ ,  $Q^n(x') \rightarrow Q(x')$  as  $n \rightarrow \infty$ .<sup>3</sup> Hence,  $\frac{Q^n(x)}{Q^n(h)} \rightarrow \frac{Q(x)}{Q(h)}$ , which is the equilibrium belief  $\mu(x | h)$ .  $\blacksquare$

<sup>3</sup>We show this convergence. Each node  $x$  corresponds to a unique sequence of nodes  $\emptyset \equiv x_0 \rightarrow \dots \rightarrow x_m \equiv x$ . For each  $t = 0, 1, \dots, m-1$ , let  $P(x_t)$  be the player who moves at node  $x_t$ , and let  $H(x_t)$  be the information set including node  $x_t$ . Given a strategy profile  $\beta^n$ , the probability of moving from  $x_t$  to  $x_{t+1}$  is  $\beta_{P(x_t)}^n[H(x_t)](x_{t+1})$ . Hence, the probability of reaching node  $x$  is  $Q^n(x) \equiv \prod_{t=0}^{m-1} \beta_{P(x_t)}^n[H(x_t)](x_{t+1})$ . Similarly, the probability of reaching  $x$  is  $Q(x) \equiv \prod_{t=0}^{m-1} \beta_{P(x_t)}[H(x_t)](x_{t+1})$ . Since  $\beta_{P(x_t)}^n[H(x_t)] \rightarrow \beta_{P(x_t)}[H(x_t)]$ ,  $Q^n(x) \rightarrow Q(x)$ .

## 4.1 Example

How do we guess assessments that are *likely* to be sequential equilibria? Since all sequential equilibria are weak perfect Bayesian equilibria, we can shortlist the assessments that are likely to be sequential equilibria by finding weak perfect Bayesian equilibria.

**Example 4.** Consider the game of Figure 3. Since player  $i$  has two actions, we denote her strategy by probability  $s_i \in [0, 1]$  of choosing action  $A_i$ . Since player  $i$  has one two-element information set  $h_i$ , we denote her belief by probability  $\nu_i \in [0, 1]$  on the left node. Let  $(s_1, s_2, \nu_1, \nu_2)$  be an assessment. Since  $\nu_1 = \frac{1}{3}$ , it suffices to consider  $s_1, s_2$ , and  $\nu_2$ .

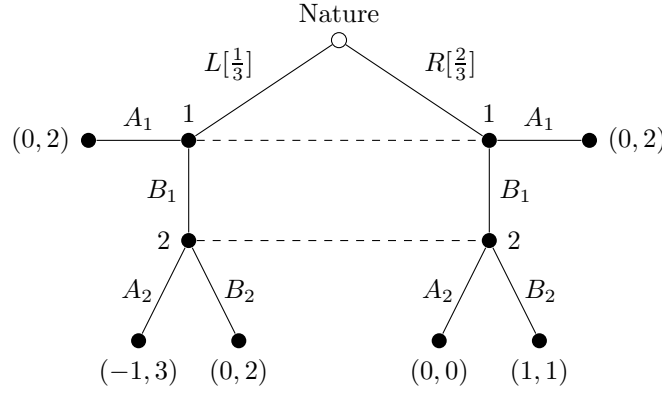


Figure 3: an example

We find all weak perfect Bayesian equilibria. There are two cases to consider:

1. Suppose that  $h_2$  is on the equilibrium path. By Bayes' rule,  $\nu_2 = \frac{1}{3}$ . Hence, player 2 plays  $B_2$ , which makes player 1 play  $B_1$ . Hence, we have a weak perfect Bayesian equilibrium  $(s_1, s_2, \nu_1, \nu_2) = (0, 0, \frac{1}{3}, \frac{1}{3})$ .
2. Suppose that  $h_2$  is off the equilibrium path. This means that player 1 plays  $s_1 = 1$ . To examine the sequential rationality, we evaluate player 1's payoff from playing  $B_1$ . The payoff from playing  $B_1$  is  $-\frac{1}{3}s_2 + \frac{2}{3}(1 - s_2) = \frac{2}{3} - s_2$ . This payoff cannot exceed zero because otherwise, she would deviate to  $B_1$ . Hence,  $s_2 \geq \frac{2}{3}$ . Then, what belief  $\nu_2$  rationalizes player 2's strategy  $s_2 \geq \frac{2}{3}$ ? If he plays  $A_2$  then his payoff is  $3\nu_2$ , while if he plays  $B_2$  then his payoff is  $2\nu_2 + (1 - \nu_2) = 1 + \nu_2$ .

- If  $3\nu_2 > 1 + \nu_2$  (i.e.,  $\nu_2 > \frac{1}{2}$ ) then he plays  $s_2 = 1$ . Hence, we have a (weak) perfect Bayesian equilibrium  $(s_1, s_2, \nu_1, \nu_2) = (1, 1, \frac{1}{3}, \nu_2)$  for any  $\nu_2 > \frac{1}{2}$ .
- If  $3\nu_2 = 1 + \nu_2$  (i.e.,  $\nu_2 = \frac{1}{2}$ ) then he chooses  $s_2 \in [\frac{2}{3}, 1]$ . Hence, we have a (weak) perfect Bayesian equilibrium  $(s_1, s_2, \nu_1, \nu_2) = (1, s_2, \frac{1}{3}, \frac{1}{2})$  for any  $s_2 \in [\frac{2}{3}, 1]$ .

Next, we show that the assessment  $(s_1, s_2, \nu_1, \nu_2) = (0, 0, \frac{1}{3}, \frac{1}{3})$  is a sequential equilibrium. Since we have established the sequential rationality, it suffices to prove the consistency. For

completely mixed strategies  $s_1^n = s_2^n = \frac{1}{n}$ , it follows that

$$\nu_2^n = \frac{\frac{1}{3}(1 - \frac{1}{n})}{\frac{1}{3}(1 - \frac{1}{n}) + \frac{2}{3}(1 - \frac{1}{n})} = \frac{1}{3},$$

which establishes the consistency.

However, all the other weak perfect Bayesian equilibria (with player 1's strategy  $s_1 = 1$ ) are not sequential equilibria. To see why, consider any perturbed strategies  $s_1^n \rightarrow 1$ . The strategies determine player 2's belief

$$\nu_2^n = \frac{\frac{1}{3}(1 - s_1^n)}{\frac{1}{3}(1 - s_1^n) + \frac{2}{3}(1 - s_1^n)} = \frac{1}{3},$$

which contradicts the requirement  $\nu_2 \geq \frac{1}{2}$ . □

## References

Kreps, D. M., & Wilson, R. (1982). Sequential equilibria. *Econometrica*, 50(4), 863–894.