

A decorative graphic on the left side of the slide consisting of two overlapping parallelograms. The front one is blue and the back one is a light green. They are positioned diagonally, with the blue one partially covering the green one.

# Perception Gardens

A Craft Growing, and Dispensing operation  
proposal.



# Legislation References:

<http://www.ilga.gov/legislation/101/HB/PDF/10100HB1438lv.pdf>

Dispensing Organization: Page 63

Cultivation Centers: Page 161

Craft Growers: Page 200

Infusers: Page 225

Transporting Organization: Page 247

Laboratory Testing: Page 267



# Perception Divisions

From seed to sale:

- Perception Gardens ([perceptionfarms.com](https://perceptionfarms.com)): Craft Grow
- Perception Cannabis ([perceptioncannabis.com](https://perceptioncannabis.com)): Dispensary
- Perception Labs (future): Processing

The “Perception Farms” branding is also used strategically.



# New License Supply

Timeline	Dispensary	Cultivation Center	Craft Grower	Infuser	Transporter
2020-05-01	75	X	X	X	Unknown
2020-07-01	X	X	40	40	Unknown
2021-12-21	110	X	60	60	Unknown



# Ownership Limits

	<b>Dispensary</b>	<b>Craft Grower</b>	<b>Cultivation Center</b>
2020-07-01	10 Licenses	1 License	3 Centers
2021-12-21	10 Licenses	2 Licenses	Unknown
2022-01-01	10 Licenses	3 Licenses	Unknown



# Tax Rates

**Cultivation**

7%

**Below 35%  
THC**

10%

**Infusions**

20%

**Above 35%  
THC**

25%



# Fees

License Type	Craft Grower	Infuser	Dispensary	Cultivation Center
Early Approval Application Fee	X	X	\$30,000	\$100,000
Early Approval Licensing Fee	X	X	3% Past Year Sales \$100k Cap	5% Past Year Sales \$250k Floor \$750k Cap
Application Fee	\$5,000	\$,5000	\$5,000	X
Licensing Fee	\$40,000	\$5,000	\$60,000	X



# Craft Grower Flowering Canopy Limits

Level	Area
Initial Max	5,000 sq-ft
Allowances For Market / Compliance	3,000 sq-ft
Absolute Max	14,000 sq-ft





# Craft Grower Application

Legal Name

Proposed Employment Practices

Proposed Physical Address

Demonstrate Economic Empowerment

Principal Officer Info

Cultivation Experience

Proceeding Disclosure

Facility Description

Operating Bylaws

Facility Survey

Background Checks

Officer Degrees, Certifications & Experience

Local Zoning Verification

ID For All Stakeholders > 5%

Environmental Plan



# Operating Bylaws

Plant Monitoring System

Record Keeping

Staffing Plan

Security Plan

Physical Inventory



# Environmental Plan

## Energy Requirements

- 39W / sq-ft Max
- Efficiency > 2.2 micromoles per joule
- High Efficiency HVAC ( ductless split or variable refrigerant flow )

## Water Requirements

- Automated watering (flood tables, drip, etc)
- Max 20% runoff
- Wastewater filtration and reuse

## Additional:

- Waste Management
- Recycling Plan
- Energy Use Efficiency Reporting

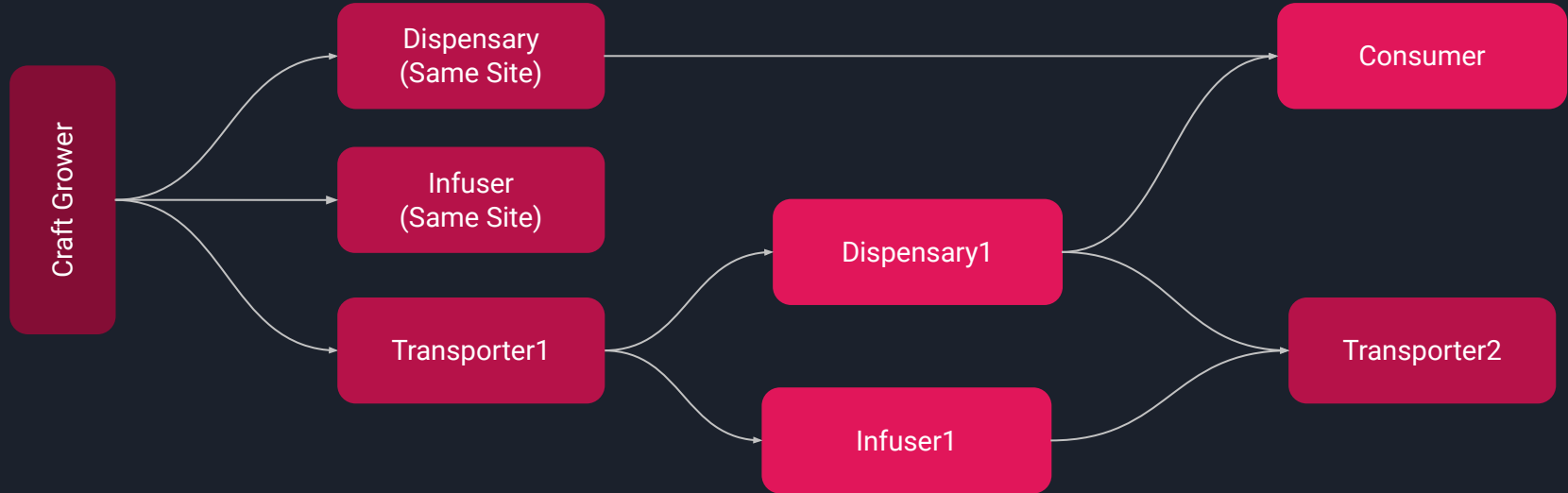


# Supply Chain Transparency & Trust

One of the great challenges in migrating from a black market to one that is regulated involves supply chain transparency and trust. From seed to sale, each step in the supply chain of a cannabis product is associated with important data regarding quality. From genetic lineage to THC level certification, there is data specifically associated with this product, which if verifiable could drastically improve the efficiency and quality of the market. Furthermore, by being verifiable, this product demands a premium in the marketplace due to not being available on the black market. How do we achieve this?

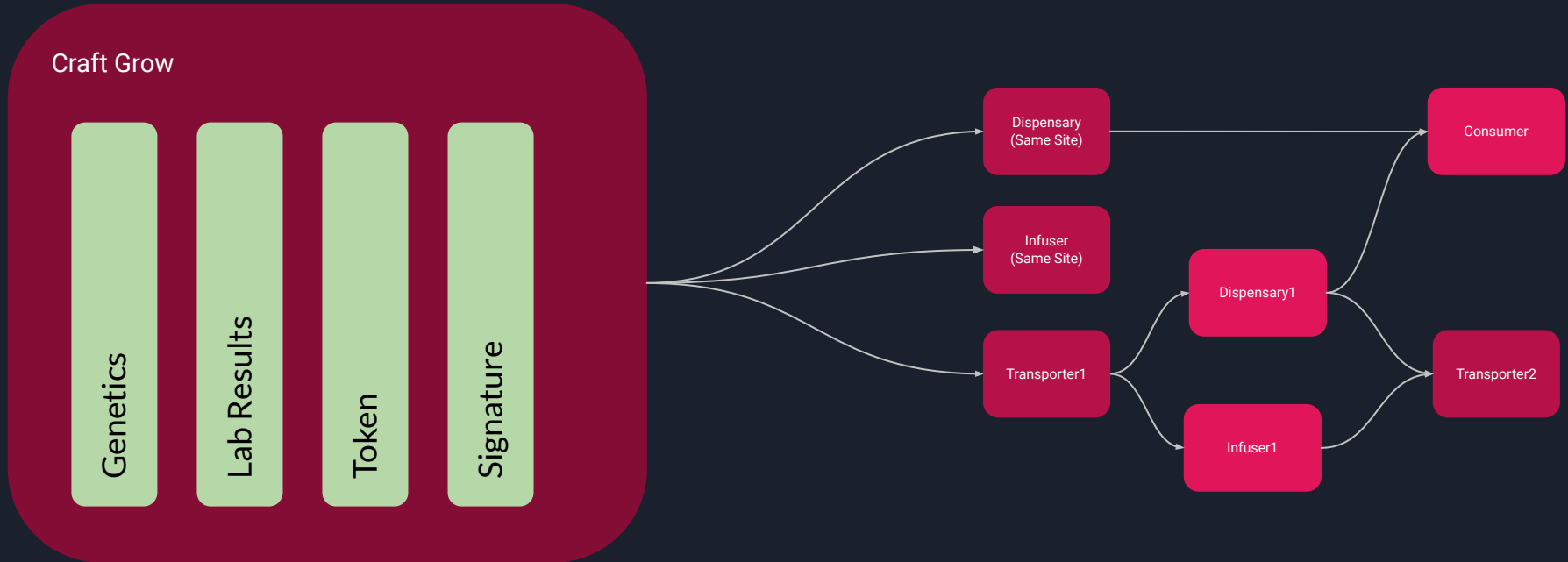
# Blockchain Tokenization

By tokenizing our product, we can create a completely distributed and transparent seed to sale system:



# Blockchain Tokenization

Critical data captures at each step from germination, cloning, flowering and processing to THC levels and other laboratory testing.



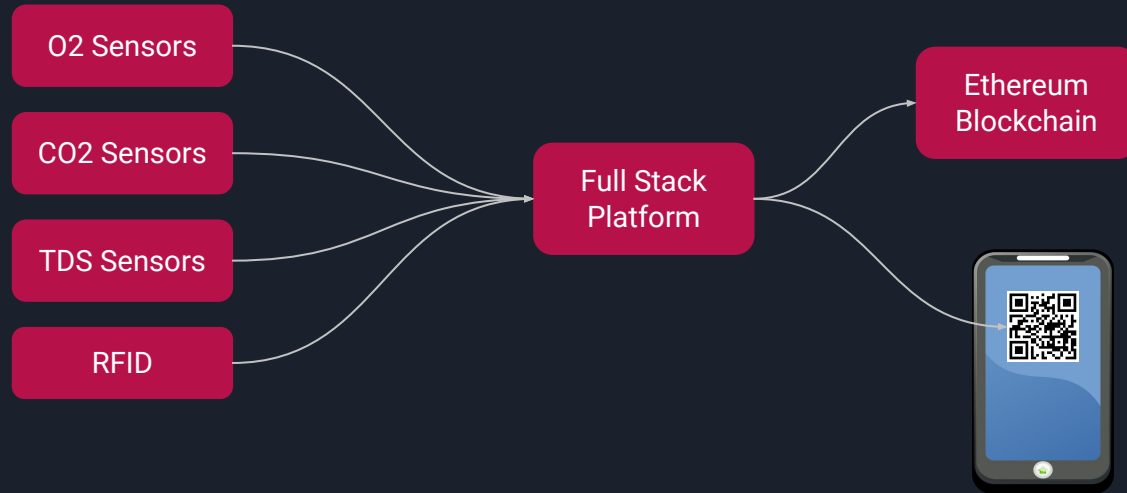
## But isn't blockchain hard?

There's a DApp for that! By using standard off the shelf blockchain aware applications (MetaMask, MEW, etc), our token can easily be used by any participant in the supply chain to verify that the product is authentic, and that the claimed potencies and genetics have been digitally signed.



# IOT

The rapidly decreasing cost of micro sensors, RFID tags, and micro computing / controller platforms like Raspberry Pi and Arduino, open up an entire universe of new data and control abilities. Small cultivators can now cheaply and efficiently leverage Big Data!



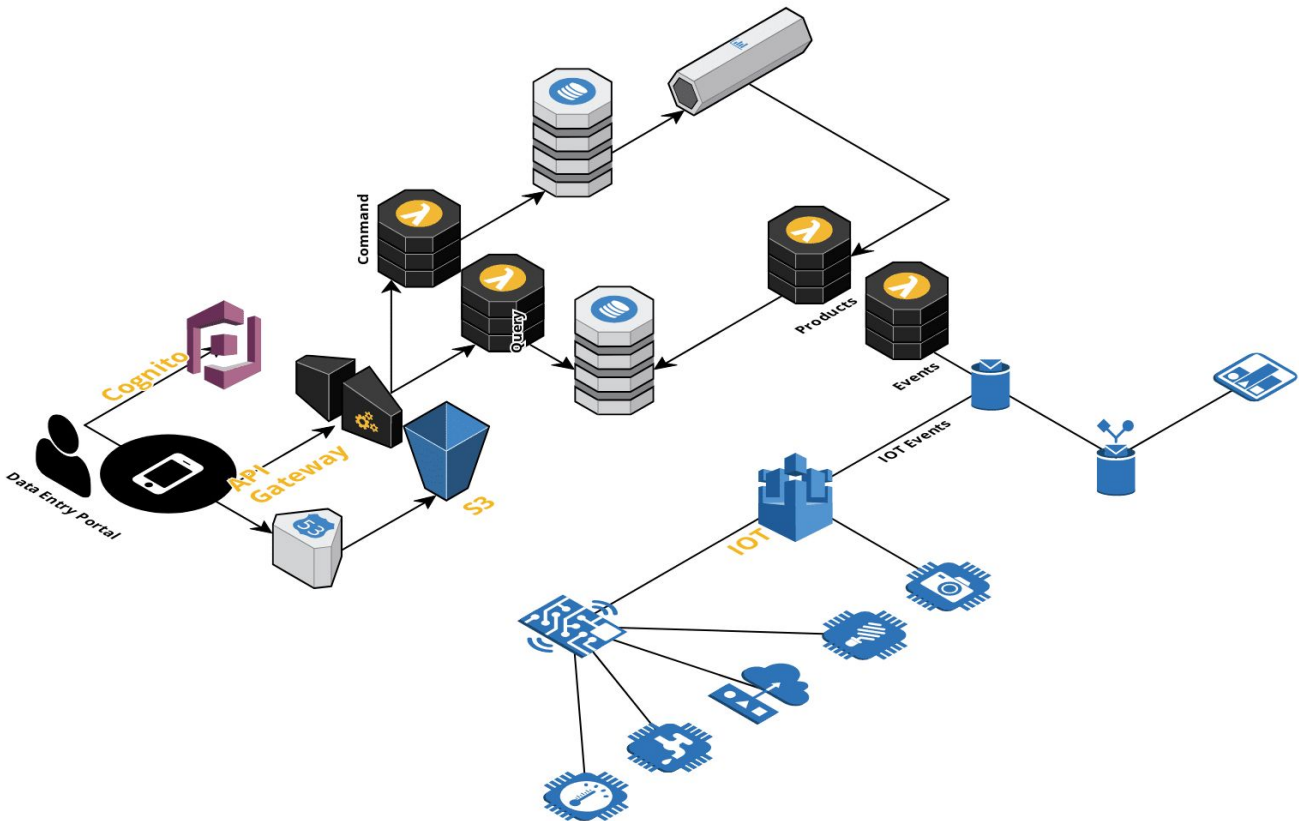




# Plant Monitoring System

- RFID Tagged Plants
- Environmental Sensors
- Cloud Infrastructure Leveraging Lambda ( transaction level pricing )
- AWS IOT Event Backend
- AWS Analytics Suite
- Machine learning for optimizing compound yields.
- Custom automation toolset will be open sourced (social equity + crowd sourced engineering)
- \$300 per month @ 5 Million requests

# Plant Monitoring Architecture





## Grow space allocations:

Phase	Canopy (Square Feet)				Total
	Flowering	Vegetative	Rooting	Mothers	
1	5000	2031	254	407	7,692
2	8000	3250	406	650	12,307
3	11000	4469	559	894	16,922
4	14000	5688	711	1138	21,536



# Other space considerations

H2O Tanks	10,000 gal ?
Admin Office	500 sq-ft
Waste Management	500 sq-ft
2 Vaults	250 sq-ft each
Working room between plants (% sq-ft)	20%
Drying / Curing	500 sq-ft
Trimming, processing & packaging	500 sq-ft
Dispensary retail space	1000 sq-ft



## Other structural, mechanical or systematic considerations.

- CO<sub>2</sub> enrichment
- Evaporative and runoff capture (+ filtration and water reuse, max 20% runoff).
- LED based spectrum specific light sources.
- Natural light control / isolation.
- Cooling (~30 million BTUs for HPS, less for LED)
- Large elevator if multiple levels are built out (for transporting plants and equipment from floor to floor).



# Hydroponics

Hydro system type	Mothers	Clone	Veg	Flower
Drip	100.00%	0.00%	0.00%	25.00%
Ebb & Flow	0.00%	100.00%	33.00%	25.00%
NFT	0.00%	0.00%	33.00%	25.00%
DWC	0.00%	0.00%	33.00%	25.00%



# Security Plan

- Badge based electronic access.
- 2 vaults for cash and product storage.
- 24 hour video surveillance (with permissioned access).
- Alarm system.
- 2FA for all systems containing logins.
- Penetration testing and phishing drills.
- Secure dock for product transporters.