Chad Mikolajcik **Contact Information:** - Email: chadmiko@gmail.com - LinkedIn: linkedin.com/in/chadmiko - Facebook: facebook.com/chadmiko - Twitter: twitter.com/chadmiko - GitHub: github.com/chadmikolajcik **Personal Information:** - Full Name: Chad Mikolajcik - Gender: Male - Industry: Insurance - Job Title: Vice President of Business Development - Sub Role: Business Development - Industry 2: Sales **Professional Experience:** *Vice President of Business Development, Insurance Services (2012-Present)* - Strategic business development and growth initiatives for a leading insurance company. - Collaborated with cross-functional teams to drive revenue and expand market - Implemented innovative solutions to streamline operations and improve efficiency. - Developed and managed key strategic partnerships and client relationships. - Led team of sales and business development professionals. - Utilized skills in problem solving, financial modeling, data analysis, project management, strategy, communication, and leadership. *Prior Experience:* - [Insert previous roles and companies here, including job titles, dates, and a brief description of responsibilities and achievements for each.] **Skills:** - Business Development - Insurance - Trading - Financial Modeling - Financial Analysis - Writing - Entrepreneurship - Project Management - Strategy - Data Analysis - SQL - Leadership - Management - Communication - Ruby - Python - PHP - R - Visual Basic for Applications - C# - Java - Affordable Care Act - Medicare

Education:

- Microsoft Excel

[Insert degree(s) and institution(s) here, including graduation year if applicable]

```
**Languages:** English (Fluent)

**Location:** Pittsburgh, Pennsylvania, USA
```

Interests: Startups, Distilled, Group Buying and Daily Deal Startups, Entrepreneurship

Company Information:

- Company Name: Insurance Services

- Industry: Insurance

- Company Size: 1-10 employees

- Location: Pittsburgh, Pennsylvania, USA

- Website: biz-insurance.com

Certifications:

[Insert any relevant certifications here]

Licenses:

[Insert any relevant licenses here]

References: Available upon request