



선크림
실제 용량: 50ml

상품 사이즈:

- 높이Height: 약 15cm
- 깊이Depth: 약 38mm
- 너비Width: 약 62mm

Outer packing: 그림 예시

- 높이Height: 162mm
- 깊이Depth: 45mm
- 너비Width: 70mm

※예시



| 구성품 | 예상 무게 |
|----------------|--------|
| 내용물 (선크림) | 50g |
| 튜브 용기 | 10-15g |
| 종이 박스 (외포장) | 20-30g |
| 총합계 | 약 90g |

Box



$$120 \div 16.2 \approx 7 \text{ 개}$$

$$70 \div 7 = 10 \text{ 개}$$

$$50 \div 4.5 \approx 11 \text{ 개}$$

총 적재 수량 계산: $7 \times 10 \times 11 = 770$ 개/박스당

총 5,000개를 담을 경우 필요한 박스 수량:

$$5,000 \div 770 \approx 6.5 \Rightarrow \text{총 6.5 박스 필요}$$

CIF 단가계산

ITEM: Sunscreen

N/WEIGHT: 50g

G/WEIGHT: 90g

ORDER Q'NTY: 5,000EA

DESTINATION: Bangkok, Thailand

EXCHANGE RATE: USD1.00=~~₩~~1,392.00 (2025.05.07 기준)

- 1). FACTORY CHARGE: ~~₩~~1,450/EA
- 2). PACKING CHARGE: ~~₩~~350/EA
- 3). 내륙운송비
 - A). INCHEON: ~~₩~~350,000
 - B). BUSAN: ~~₩~~550,000
- 4). E/L CHARGRE: ~~₩~~30,000
- 5). INSURANCE: ~~₩~~35,000
- 6). BAF: ~~₩~~15,000/CBM
- 7). WAREHOUSE FEE: ~~₩~~13,000/CBM
- 8). THC CHARGE: ~~₩~~14,000/CBM
- 9). DOCUMENT FEE: ~~₩~~30,000
- 10). BOX Q'NTY: 6.5
- 11). BOX SIZE: 120CM×70CM×50CM
- 12). FREIGHT CHARGE
 - A). VESSEL: USD48.00/CBM
 - B). AIR: ~~₩~~4,800/KG
- 13). MARGIN: 30%

CBM: $1.2 \times 0.7 \times 0.5 \times 6.5 = 2.73 \text{CBM} \Rightarrow 3 \text{CBM}$

1). FACTORY CHARGE: $\text{₩}1,450 \div 1392 = \$1.05/\text{EA}$

2). PACKING CHARGE: $\text{₩}350 \div 1392 = \$0.26/\text{EA}$

3). 내륙운송비

B). BUSAN: ~~₩~~550,000 선택

4). E/L CHARGE: ~~₩~~30,000

5). INSURANCE: ~~₩~~35,000

6). BAF: ~~₩~~15,000/CBM

7). WAREHOUSE FEE: ~~₩~~13,000/CBM

8). THC CHARGE: ~~₩~~14,000/CBM

9). DOCUMENT FEE: ~~₩~~30,000

~~₩~~550,000 + ~~₩~~30,000 + ~~₩~~35,000 + ~~₩~~15,000 $\times 3$ + ~~₩~~13,000 $\times 3$ + ~~₩~~14,000 $\times 3$ + ~~₩~~30,000 = ~~₩~~771,000

~~₩~~771,000 $\div 1392 \div 5000 = \$0.12/\text{EA}$

12). FREIGHT CHARGE

A). VESSEL: USD48.00/CBM $\$48 \times 3 \div 5000 = \$0.03/\text{EA}$

그러므로 $(1.05 + 0.26 + 0.12 + 0.03) \div 0.7 = \$2.09/\text{EA}$

$\Rightarrow \text{CIF 조건으로 선크림 단가} == \2.09

신용장결제방식(at sight L/C)

무역거래절차

① **AUDCOS CO., LTD**

25-2 SEONGGYUNGWAN-RO, JONGNO-GU, SEOUL KOREA

TEL:+82-10-9940-3438

E-MAIL:k.jongwu@gmail.com

OFFER SHEET

② Messrs. **Awesome Buyer. CO., LTD**

③ No. : **AUD25T0415**

**65/5 Phaya Thai Rd, PHAYATHAI Ratchathewi,
Bangkok 10400, Thailand**

④ Date : **APR. 15, 2025**

⑤ We are pleased to make the proforma invoice of the under mentioned articles as per conditions and details described as follow.

⑥ Origin : **REPUBLIC OF KOREA**

⑦ Shipment : **WITHIN 30DAYS AFTER RECEIPT OF YOUR L/C**

⑧ Shipping Port : **BUSAN, KOREA**

⑨ Destination : **KLONG TOEY, THAILAND**

⑩ Packing : **EXPORT STANDART CARTON PACKING**

- ⑪ Payment : BY AN IRREVOCABLE L/C AT SIGHT IN OUR FAVOR
- ⑫ Insurance : SELLER TO COVER THE INVOICE AMOUNT PLUS 10 PERCENT AGAINST ICC(A)
- ⑬ Validity : APR. 24, 2025
- ⑭ Remark : BANK DETAILS(ADVISING BANK) : WOORIBANK SUNGKYUNKWAN UNIV. BRANCH
ACCOUNT NO. 110-404-321993, SWIFT CO. : HVBKKRSEXXX
- ⑮ Price Terms : CIF KLONG TOEY, THAILAND INCOTERM 2020

| H.S. Code. | ⑯ Commodity & Description | ⑰ Quantity | ⑱ Unit Price | ⑲ Amount |
|------------|------------------------------------|------------|--------------|--------------|
| 3304.99-30 | SUNSCREEN (MODEL NO. AWESOME-5) | 5,000PCS | USD2.09/PC | USD10,450.00 |
| | Total | 5,000PCS | | USD10,450.00 |

⑳ Accepted by
Awesome Buyer. CO., LTD
Awesome Signature
MR.AWESOME / PRESIDENT

㉑ Yours Very Truly,
AUDCOS CO., LTD.

JONG-WU KIM/PRESIDENT