

선크림

실제 용량: 50ml

상품 사이즈:

높이Height: 약15cm깊이Depth: 약 38mm

• 너비Width: 약 62mm

Outer packing: 그림예시

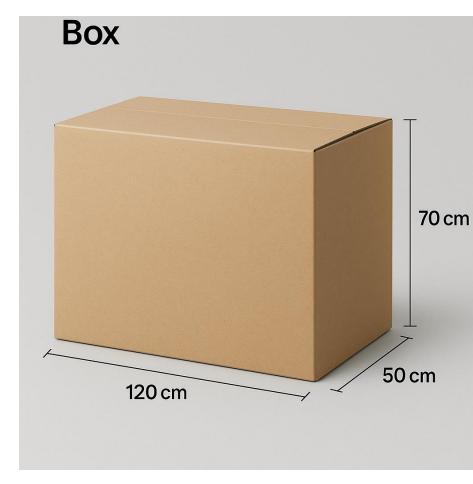
• 높이Height: 162mm

• 깊이Depth: 45mm

• 너비Width: 70mm

※예시





120 ÷ 16.2 ≈ 7 개

70 ÷ 7 = 10 개

50 ÷ 4.5 ≈ 11 개

총 적재 수량 계산: 7×10×11=770개/박스당

총 5,000개를 담을 경우 필요한 박스 수량: 5,000÷770≈6.5⇒총6.5박스필요

CIF 단가계산

ITEM: Sunscreen N/WEIGHT: 50g G/WEIGHT: 90g

ORDER Q'NTY: 5,000EA

DESTINATION: Bangkok, Thailand EXCHANGE RATE: USD1.00=₩1,392.00 (2025.05.07 기준)

FACTORY CHARGE: ₩1,450/EA
PACKING CHARGE: ₩350/EA

3). 내륙운송비

A). INCHEON: ₩350.000 B). BUSAN: ₩550,000

4). E/L CHARGRE: ₩30,000

5). INSURANCE: ₩35,000

6). BAF: ₩15,000/CBM

7). WAREHOUSE FEE: ₩13,000/CBM 8). THC CHARGE: ₩14,000/CBM

9). DOCUMENT FEE: ₩30,000

10). BOX Q'NTY: 6.5

11). BOX SIZE: $120\text{CM} \times 70\text{CM} \times 50\text{CM}$

12). FREIGHT CHARGE

A). VESSEL: USD48.00/CBM

B). AIR: ₩4,800/KG 13). MARGIN: 30% CBM: $1.2 \times 0.7 \times 0.5 \times 6.5 = 2.73$ CBM \Rightarrow 3CBM

- 1). FACTORY CHARGE: ₩1,450 ÷ 1392=\$1.05/EA
- 2). PACKING CHARGE: $\pm 350 \div 1392 = \$0.26/EA$
- 3). 내륙운송비
- B). BUSAN: ₩550,000 선택
- 4). E/L CHARGRE: ₩30,000
- 5). INSURANCE: ₩35,000
- 6). BAF: ₩15,000/CBM
- 7). WAREHOUSE FEE: ₩13,000/CBM
- 8). THC CHARGE: ₩14,000/CBM
- 9). DOCUMENT FEE: ₩30,000

 $$$$ $$$50,000+$$$$30,000+$$$$35,000+$$$$15,000\times3+$$$$13,000\times3+$$$$14,000\times3+$$$$30,000=$$$771,000$ \$\$\$\$771,000÷1392÷5000=\$0.12/EA

- 12). FREIGHT CHARGE
- A). VESSEL: USD48.00/CBM $$48 \times 3 \div 5000 = $0.03/EA$

그러므로 (1.05+0.26+0.12+0.03)÷0.7=\$2.09/EA

⇒CIF 조건으로 선크림 단가 == \$2.09

신용장결제방식(at sight L/C) 무역거래절차

① AUDCOS CO., LTD

25-2 SEONGGYUNGWAN-RO, JONGNO-GU, SEOUL KOREA TEL:+82-10-9940-3438 E-MAIL:k.jongwu@gmail.com

OFFER SHEET

Messrs. Awesome Buyer. CO., LTD

③ No.: AUD25T0415

65/5 Phaya Thai Rd, PHAYATHAI Ratchathewi, 4 Date: APR. 15, 2025

Bangkok 10400, Thailand

⑤ We are pleased to make the proforma invoice of the under mentioned articles as per conditions and details described as follow.

: REPUBLIC OF KOREA 6 Origin

Shipment : WITHIN 30DAYS AFTER RECEIPT OF YOUR L/C

8 Shipping Port : BUSAN, KOREA

Destination : KLONG TOEY, THAILAND

10 Packing : EXPORT STANDART CARTON PACKING

① Payment : BY AN IRREVOCABLE L/C AT SIGHT IN OUR FAVOR

1 Insurance: SELLER TO COVER THE INVOICE AMOUNT PLUS 10 PERCENT AGAINST ICC(A)

13 Validity : APR. 24, 2025

(4) Remark : BANK DETAILS(ADVISING BANK) : WOORIBANK SUNGKYUNKWAN UNIV. BRANCH

ACCOUNT NO. 110-404-321993, SWIFT CO.: HVBKKRSEXXX

(5) Price Terms: CIF KLONG TOEY, THAILAND INCOTERM 2020

H.S. Code.	6 Commodity & Description	① Quantity	® Unit Price	① Amount
3304.99-30	SUNSCREEN (MODEL NO. AWESOME-5)	5,000PCS	USD2.09/PC	USD10,450.00
	Total	5,000PCS		USD10,450.00

20 Accepted by

Awesome Buyer. CO., LTD

Awesome Signature

MR.AWESOME / PRESIDENT

② Yours Very Truly, AUDCOS CO., LTD.

JONG-WU KIM/PRESIDENT