## 1. Blackhawk Automobile

## a. Sales Pitch:

Let me tell you about the brand new fast, safe, air powered Blackhawk car. Have you ever been stuck in traffic on the freeway, and the next exit isn't for another 20 minutes? Well with the Blackhawk you can push a button and have the cover start hovering a safe 10 feet. This would allow you to keep driving over and past the traffic! What makes this car amazing is that it only runs on good old free air! There is also another button which can convert the car into a boat if you ever want to go for a scenic coast drive. We have another button that uses military stealth technology that turns the entire car from outside to inside invisible. Lastly the Blackhawk comes with its own artificial intelligence that's sole purpose is to watch out for any hazards or incoming vehicles and automatically move the car out of harm's way making the blackhawk extremely safe.

For the price of 250 thousand dollars, you can own and drive a Blackhawk. From your payment we use 50 thousand to buy high quality parts and carefully build the car. Then we use another 50 thousand to pay the employees and managers who build the car. We use 25 thousand to pay for the warehouse's utilities so that we can keep the lights on and the heat on. We use another 25 thousand to pay for the testing so that the car operates as described and you remained satisified. We keep 50 thousand for the profit. Then with the leftover 50 thousand we split it 25 thousand for the warranty of the car parts and operations, and the last 25 thousand to pay for a lawyer just in case. We have 10 units available and we can produce 10 units a month.

The software on the blackhawk's system runs on Linux and has our company's proprietary software dependencies that operate the car's transition from drive, hover, sail, hide, and protect mode. Each

dependency will need to be updated every month and will happen automatically every first of the month. The car is dependent on air so making sure the car is parked outside is essential. The car is available for purchase and leasing.

## b. Features

- i. <u>Drive Mode</u>: Push the car start button. Drive the car forwards, backwards, left, and right. Slow the car, stop it, or turn off.
- ii. <u>Hover Mode</u>: Push the hover on button. Hover over traffic or people.Continue to drive. Or push the button again to stop hovering.
- iii. <u>Sail Mode</u>: Push the sail button. The car can now drive on water like a boat. Push the boat button again to go back to road mode.
- iv. <u>Hide Mode</u>: Push the hide button. The car turns invisible so no one can see the inside of the car or the outside of the car. You can drive the car. Push the button again to turn off invisibility
- v. <u>Protect Mode</u>: Push the protect button. The car AI turns on and will begin watching the environment around you. The AI will move the car for the driver out of any potential hazard. Push again to turn off.
- vi. <u>Air Conditioning</u>: Turnable knobs that allows the driver to adjust the air conditioning to give cool or warm air inside the cab.
- vii. <u>Windshield Wipers</u>: Turn on to clean off any rain, bug, or object on the windshield.
- viii. <u>Bluetooth Connect</u>: connects a user's phone to the car to enable music playback or calls
- ix. <u>Media Player</u>: allows the driver to listen to radio or music
- x. Power Windows: allows the individuals to lower or raise the windows.