

Bernhard Hauth  
October 2024

# FAST TRACK SELECTION for Portfolio Management

SANDOZ



# **CONTENT**

**1 Process Flow**

**2 PRE-Requisites**

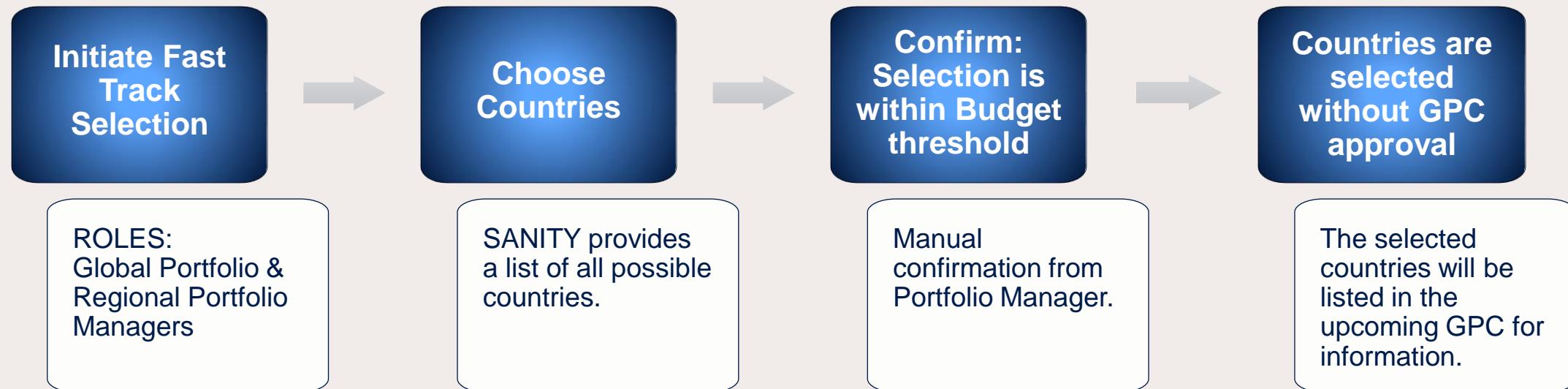
**3 Selection via FAST TRACK**

**4 Outcome of your selection**

# FAST TRACK SELECTION

## Process Flow

**PURPOSE:** To simplify the selection of non-key-countries.



# FAST TRACK SELECTION OUTCOME

**Selection Date** on  
Country Detail Level  
is set

**GPC** Meeting Agenda  
Item is created with a  
**'Decision Final'**.

**Email - notification** is  
triggered to the owners  
of Product Target,  
Portfolio Project,  
Project & Launch  
Management

**RESULT: Selection is done without GPC approval.**



# **CONTENT**

**1 Process Flow**

**2 PRE-Requisites**

**3 Selection via FAST TRACK**

**4 Outcome of your selection**

# FAST TRACK SELECTION

## PRE-Requisites

### Budget Threshold



Portfolio Manager needs to confirm,  
that the selection of these countries does NOT  
exceed the **Central budget requirement threshold**.

**Manual confirmation by Portfolio Manager.**

# FAST TRACK SELECTION

## PRE-Requisites

### Non-Key-Country



Selected country does NOT belong to the key countries:  
EU(region), US, CA, AU, BR, MX, JP.

### Project not in Launch



The project is NOT in Launch phase. i.e.  
PLM connected to the parent Portfolio project is in Project phase  
'None', 'In-development', 'In-registration' or no PLM is connected.

**SANITY takes care of these pre-requisites.**

# FAST TRACK SELECTION

## PRE-Requisites

### CDL is existing



The CDL is existing.  
ComOps interest is 'YES' for at least 1 strength.  
Latest Forecast is available.

### CDL not yet selected



The CDL has not been selected yet.  
i.e. Selection date is empty.

**SANITY takes care of these pre-requisites.**



## CONTENT

1 Process Flow

2 PRE-Requisites

**3 Selection via FAST TRACK**

4 Outcome of your selection

# Initiate FAST TRACK SELECTION on Portfolio Project



## Portfolio Project

Opens the country selection wizard

Portfolio Project  
**Ceftazidime+Avibactam sodium PSOIJ (422636)**

+ Follow **Initiate Fast track Selection** Edit Create Project Selling Units Create BD Deal Create Project & Launch

Project Status	Product Class	Therapeutic Area	Product Target	Originator Product Name	Selected Product Target
Active	Gx	Anti-Infectives	Ceftazidime + Avibactam sodium PSOIJ (400155)	Avycaz (US) Zavicefta (EU)	Ceftazidime + Avibactam sodium PSOIJ (400155)

Discontinued → Under consideration → On Hold → Active

Details	BD & PLM	Str & Packs	Country Detail	NPV & Fcsts	Selections & Escalations	Regulatory	Quip
Project Status	Active					Owner	Bernhard Hauth
Selection Source	Local					Portfolio Project reference product pics	
Product Class	Gx					Therapeutic Area	Anti-Infectives
Product Type	Medicinal Product					ATC	J01D (Other Beta-Lactam Antibacterials In Atc)
Product Source	BD&L					SANITY NUMBER	009272

# Select Countries

SANITY lists only countries which meet the criteria.

1

Filter by Region

Ceftazidime+Avibactam sodium PSOIJ (422636)

Push ,Close' to skip

Close

2

Select countries

3

Push ,Next' to proceed

Next

Parent Region	Country	Country Project Status	Interest Stage	Earliest Fcst Launch Dat...	Forecast Sales (Current ...
<input type="checkbox"/> LATAM	CAC countries		Project candidate	01.01.2028	1.352.909,00 \$
<input checked="" type="checkbox"/> APMA	Bahrain		Project candidate	01.01.2030	1.627.286,00 \$
<input checked="" type="checkbox"/> APMA	Egypt		Project candidate	01.01.2026	3.899.161,76 \$
<input checked="" type="checkbox"/> APMA	Oman		Project candidate	01.01.2030	1.822.531,00 \$
<input checked="" type="checkbox"/> APMA	Saudi Arabia		Project candidate	01.01.2027	27.184.654,26 \$
<input checked="" type="checkbox"/> APMA	South Africa		Project candidate	17.01.2028	13.868.133,56 \$
<input type="checkbox"/> APMA	United Arab Emirates		Project candidate	01.01.2030	3.604.161,85 \$
<input type="checkbox"/> APMA	Iraq			01.01.2029	6.752.939,00 \$
<input type="checkbox"/> APMA	Jordan			01.01.2031	1.665.770,00 \$

# Confirmation of Central Budget Requirements Threshold

Ceftazidime+Avibactam sodium PSOIJ (422636)

Do you confirm that these CDLs do not exceed the Central budget requirement threshold?

Yes  
 No

[Back](#)

[Close](#)

**1** Confirmation is within your responsibility

**2** Click 'Finish' to FINALIZE your selection

**Finish**



# CONTENT

1 Process Flow

2 PRE-Requisites

3 Selection via FAST TRACK

**4 Outcome of your selection**

- Selection Date on CDL
- GPC Meeting Agenda Item
- Mail Notification

# SELECTION DATE ON CDL



## Country Detail Level

Country Detail Level  
**Ceftazidime + Avibactam sodium**  
**PSOIJ (422636) EG**

+ Follow Manage Pipeline Change Owner Manage Date Fields Edit

Risk, Status, & Interest Overall Project Status Parent Links Ownership Country Detail Level Name  
Active ||| Interest Product Tgt || Project || BD Deal || Global CDL-0139302

MS 0 MS 1 MS 2 MS 3 MS 4 MS 5 MS 6

**Details** Launch Timeline Forecasts & Tgt Mtgs & Escalations Regulatory Status & SPC More ▾

> All details

⌄ Summary

⌄ Information

Product Class (f) ⓘ Gx Country ⓘ Egypt

Product Rights ⓘ No Rights From:

⌄ Initial Values

Selection Date ⓘ 08.10.2024

Initially Selected Submission Date

Initially Selected Launch Date

Launch Type at Selection

The day of your  
Fast Track  
Selection

# GPC Meeting Agenda Item

## Got created automatically



# Portfolio Project

Portfolio Project  
**Ceftazidime+Avibactam sodium PSOIJ (422636)**

+ Follow   Initiate Fast track Selection   Edit   Create Project Selling Units   Create BD Deal   Create Project & Laun

Project Status Active	Product Class Gx	Therapeutic Area Anti-Infectives	Product Target Ceftazidime + Avibactam sodium PSOIJ (400155)	Originator Product Name Avycaz (US) Zavicefta (EU)	Selected Product Target Ceftazidime + Avibactam sodium PSOIJ (400155)
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Discontinued   Under consideration   On Hold   Active

Details   BD & PLM   Str & Packs   Country Detail   NPV & Fcsts   **Selections & Escalations**   Regulatory   Quip

Below is a history of any escalations at a Portfolio Project level.

1

Item Name Link	Target M...	Topic	Decision...	Description...	Agenda ...	Meeting	Meeting M...
Fast track selection - Ceftazidime+Avibactam sodium PSOIJ...	GPC Meeting	Recent Selectio...	Final: Fast Track ...			GPC Oct 2024	

View All

2

Open the Meeting Agenda Item

# GPC Meeting Agenda Item



Meeting Agenda Item

Meeting Agenda Items  
**Fast track selection - Ceftazidime+Avibactam sodium PSOIJ (422636)**

**Details** Deliverables Follow-Up Actions

Meeting Agenda Item full name i Fast track selection - Ceftazidime+Avibactam sodium PSOIJ (422636) edit Meeting i **GPC Oct 2024**

Agenda Item Source i Portfolio Project edit Meeting Date i 15.10.2024

Topic i Recent Selection Update edit Agenda Item Owner i

Meeting Name edit

Description / Summary i

**Details**

Decision Proposed i Fast Track Scope Extension edit Net Sales i

Decision Final i Fast Track Scope Extension edit Cost i

Countries i BH,EG,OM,SA,ZA edit NPV i

Strengths i Forecast Sales (Current Total L+5) edit USD 0,00

Meeting Minutes i

SANITY automatically chooses next possible GPC date

NOTE:  
'Decision Final' is already set

These are the countries you had selected

# EMAIL-NOTIFICATION

New countries were added to Sample INN APW (508473)



noreply@salesforce.com on behalf of Tester, SANITY (Gen) <sanity.tester@sandoz.com>

To  Vellambisetti, Dhanya Prekash (DPO)  Agrahari, Sudeep (Div)

Dear SANITY user,

Following countries have been added to [Sample INN APW \(508473\)](#) using the fast-track selection procedure: MZ,PH,MM.

Please contact the Project owner for more details.

Best regards,  
SANITY Team

If you need support, find your SuperUser on the [SANITY Team Overview](#) or reach out to [SANITY Support Team](#).

## MAIL RECIPIENTS:

- Product Target owner
- Portfolio Project owner
- Project & Launch Management owner

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