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# Cost and Budget Management in SANITY

**SANDOZ**

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**1 Budget Management: Key benefits**

2 Business Process Recap

3 Planning Principles

Hands on in the system:

4 Budget Overview

5 How to initiate a budget for a new project

6 Budget Planning with the Conga grid

7 Snapshots

8 Reports and Dashboard

9 Next Steps

# Purpose of the solution and key benefits:

## Provide financial transparency of development projects



### Objective:

SANITY becomes the source of truth for project budgets

### Increased flexibility

- Dynamic planning in an Excel-like solution
- Monthly vs. Yearly costs
- Probabilities included
- Automatic WBS creation in SAP
- Automatic integration of actuals
- Automated & manual budget snapshots

### Powerful reporting capabilities

- Insightful visualizations of project budget data
- Powerpoint replaced by Einstein dashboards
- Budget aggregations to level of platform, SDC, Project Manager easily possible
- Reduction of offline Excel files, no data transfer between Excel and MOT Templates

Get ready for  
the one-stop-  
shop for  
project  
budgets!

The current solution will  
further be improved  
based on your feedback!



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# Business Process Recap:

## How do BPA & PM interact?

Project Managers and BPAs collaborate on budget management.

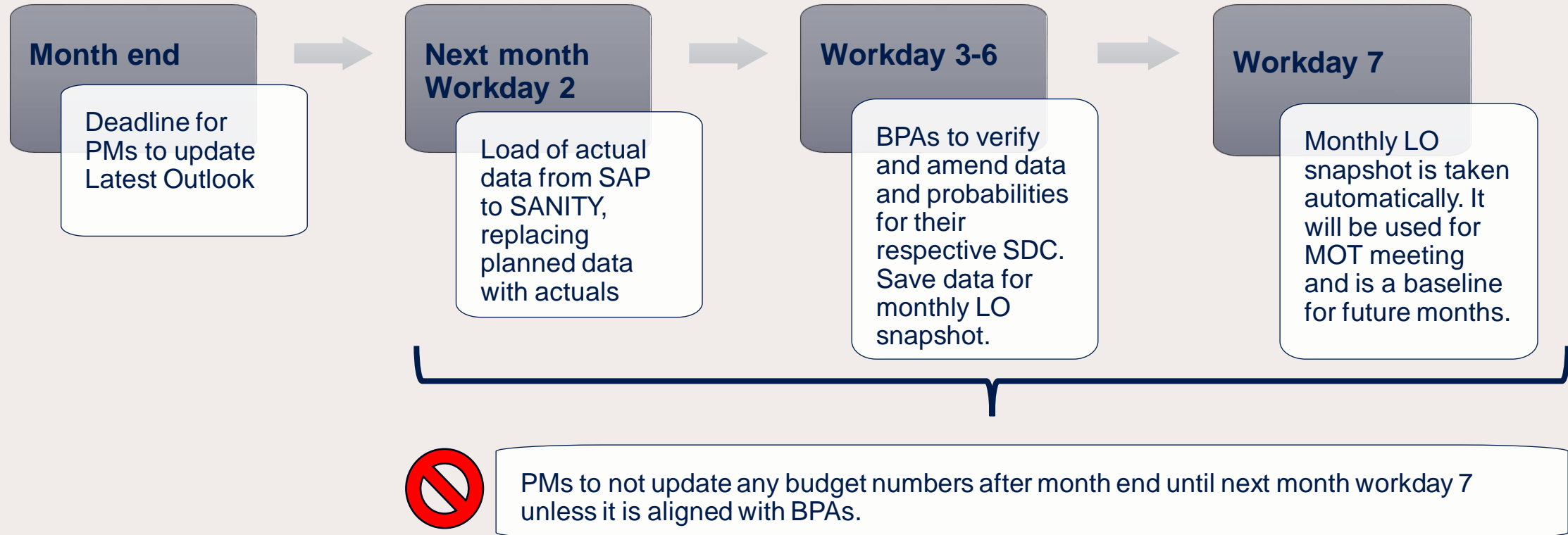


A **Project Manager** owns a set of projects.

A **BPA** has financial oversight across all projects of his/her SDC.

- Project Managers are responsible for correct cost forecasts. They provide cost data and probabilities.
- BPAs are custodians of the forecasted budget. Responsible for MOT meeting preparation, verification of submitted numbers. May adapt probabilities as needed – PMs to check quarterly probabilities.

# Monthly Finance and Snapshot process: How to prepare and enable MOT



# What is similar to SPIRIT and what is different

## Similar to SPIRIT

- Cost types: As known from SPIRIT
- Cost structure: Global project cost and key country cost
- SAP actuals (come into SANITY via Interface)
- SAP WBS creation (will be triggered via SANITY)

### Cost types:

- API
- Batch Manufacturing
- Bio & Clinical Studies
- External Analytics
- Materials and Supplies
- Other ext. Development services
- Indirect cost
- Reference listed drug

## Different from SPIRIT

- Monthly data for current & next year, other years: Yearly data
- Probabilities for current & next year, other years: always 100%
- Past planned cost are overwritten with actuals from SAP
- Monthly automated & manual ad-hoc snapshots
- Reporting and Dashboard capabilities to support monthly MOT meetings

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# Planning Principles: Yearly versus monthly cost

## Guidance



Current year: Monthly level planning.

Subsequent years: Yearly level planning.

TGT Planning in August: Start to plan **subsequent year on monthly level**. Exact timing to be communicated by Finance.

## Example



In May 2024: Plan 2024 on **monthly** level and 2025 on **yearly** level.

In August 2024: Plan 2024 and 2025 on **monthly** level. Year 2026 and later on yearly level.

# Planning Principles: Actuals overwriting Planned Cost. How does it work?

## SPIRIT

- Planned and Actual Cost kept separate.
- Downside: Manual updates of planned cost with actuals required to have full budget transparency.

## SANITY

- Planned costs of the past are overwritten with the actual cost – on a **monthly basis, weekday 2 of each month**.

Actuals are loaded from SAP

- Total project budget will change slightly according to last months' actual cost.
- Monthly automatic snapshots ensure budget changes can be tracked vs. last month.



# Planning Principles: WBS creation in SAP

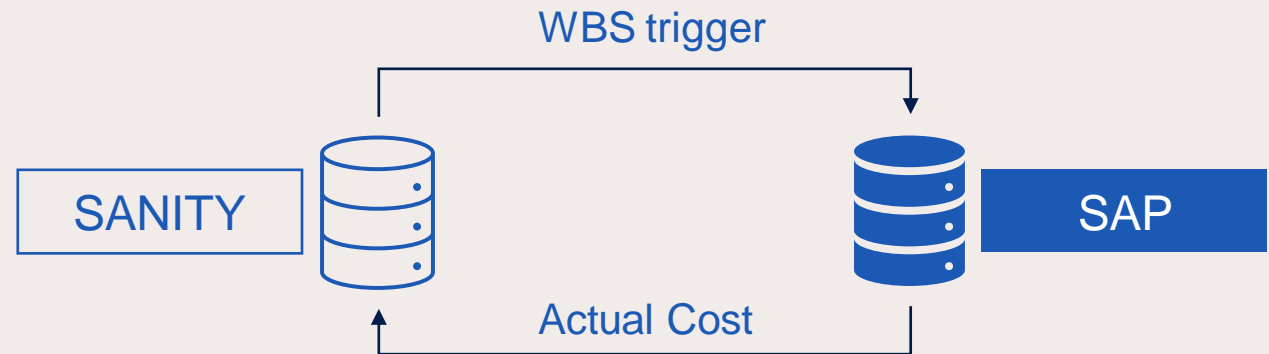
**SANITY triggers WBS creation in SAP for new projects.**

Relevant information to be available in SANITY:

- GMD bulk ID
- SDC
- IP Owner

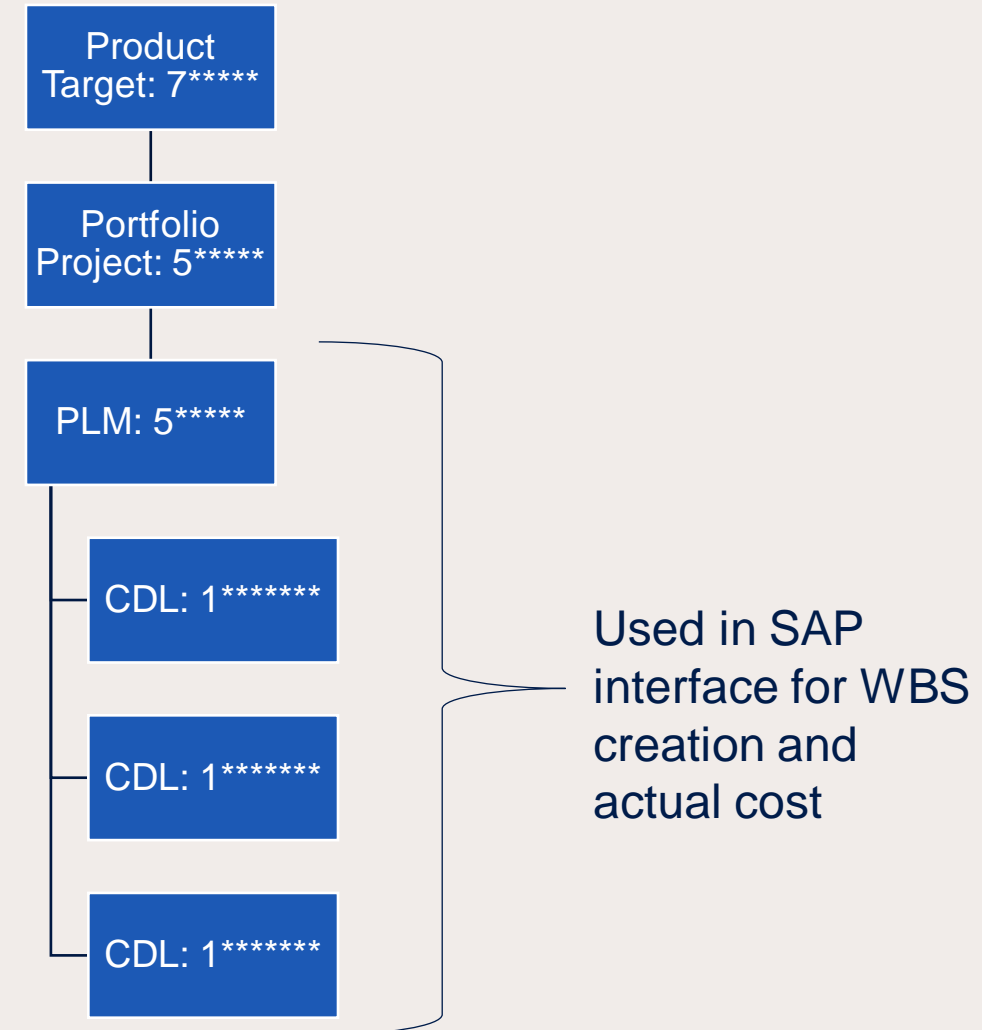
Information sent to SAP:

- Project ID
- Project Name
- Key country/ies (CDLs)
- CDL ID

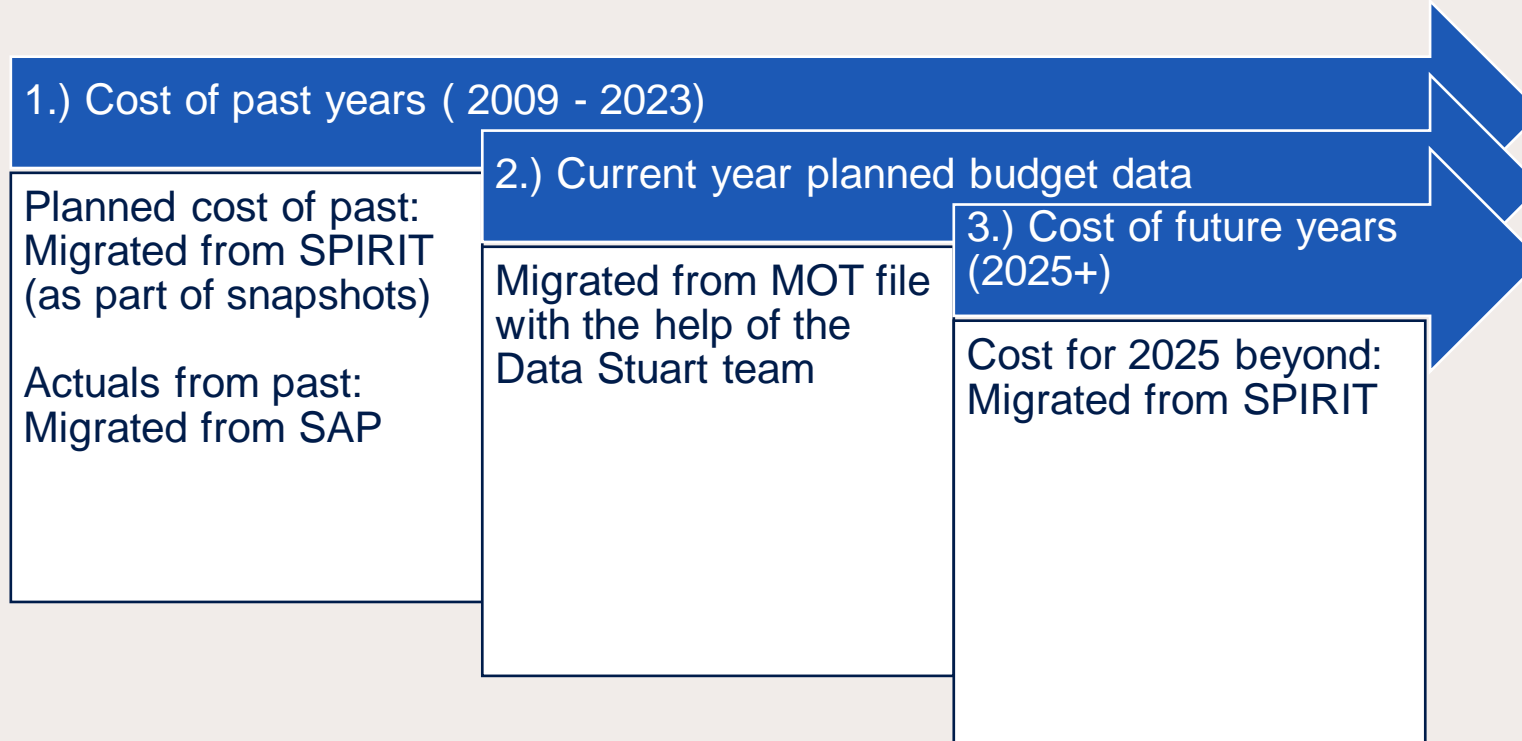


# Planning Principles: SANITY will create Project IDs for projects after SPIRIT shut-down.

- Existing SPIRIT Product Target IDs, Project IDs or SPFC IDs stay unchanged and will be displayed & used in SANITY.
- After SPIRIT shut-down: SANITY creates IDs for
  - Product Targets: 6 digit ID, starting with 7\*\*\*\*\*
  - Portfolio Projects: 6 digit ID, starting with 5\*\*\*\*\*
  - PLMs: 6 digit ID, starting with 5\*\*\*\*\*. Used in WBS and actual cost interface.
  - CDLs: 8 digit ID, starting with 1\*\*\*\*\*, available for all CDLs (incl. non-key countries). Used in WBS and actual cost interface.



# Data Migration: How data have been transfered from SPIRIT and BTF to SANITY



We plan to migrate Mid-Year Forecast submission data for 2024  
once the file is ready in order to minimize work of PMs (end of May).

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# Let's get started: The story of today's training



Capture the initial planned budget after project selection



Initiate the budget management (and adapt it later)



Plan cost for the current and next year - and for the long term



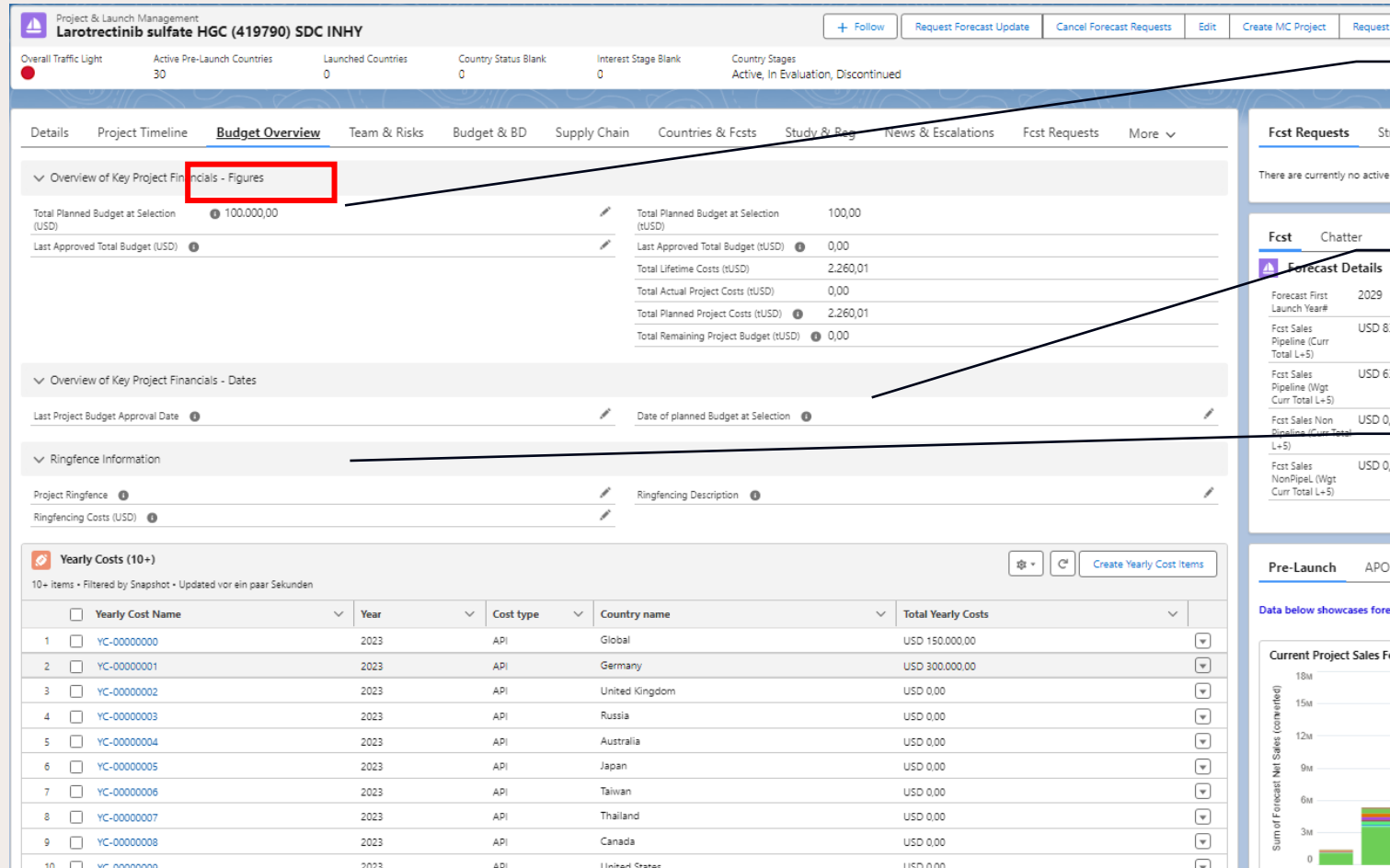
Take snapshots of what was planned before we adjust data



Check the big picture in reports and the dashboard

# PLM Budget Overview

The Budget Overview tab gives a high level understanding of the project's financials.



Key facts & figures

Key dates related to selection & approval

Ringfencing information



# What you do right after Selection...

Please make sure that your name has been set as „Project Manager“ before you start planning.  
If this setting is not made upfront, you might face difficulties in data maintenance.

Project & Launch Management  
Larotrectinib sulfate HGC (419790) SDC INHY

Overall Traffic Light: ● Active Pre-Launch Countries: 30 Launched Countries: 0 Country Status Blank: 0 Interest Stage Blank: 0 Country Stages: Active, In Evaluation, Discontinued

Details Project Timeline **Budget Overview** Team & Risks Budget & BD Supply Chain Countries & Fcsts Study & Reg News & Escalations Fcst Requests More

Overview of Key Project Financials - Figures

Total Planned Budget at Selection (USD)	100,000,00
Last Approved Total Budget (USD)	0,00

Overview of Key Project Financials - Dates

Last Project Budget Approval Date	
Date of planned Budget at Selection	

Ringfence Information

Project Ringfence	
Ringfencing Costs (USD)	

Yearly Costs (10+)

Yearly Cost Name	Year	Cost type	Country name	Total Yearly Costs
YC-00000000	2023	API	Global	USD 150,000,00
YC-00000001	2023	API	Germany	USD 300,000,00
YC-00000002	2023	API	United Kingdom	USD 0,00
YC-00000003	2023	API	Russia	USD 0,00
YC-00000004	2023	API	Australia	USD 0,00
YC-00000005	2023	API	Japan	USD 0,00
YC-00000006	2023	API	Taiwan	USD 0,00

- After selection: PMO to enter „Total Planned Budget at selection“.
- After budget change approval by GPC: Project Managers capture „Last approved total budget“
- All PMs and PMO have edit rights on Last Approved Total Budget, other user roles can only read.

# Overview of Total costs

Project & Launch Management  
**Larotrectinib sulfate HGC (419790) SDC INHY**

Overall Traffic Light: ● Active Pre-Launch Countries: 30 Launched Countries: 0 Country Status Blank: 0 Interest Stage Blank: 0 Country Stages: Active, In Evaluation, Discontinued

+ Follow Request Forecast Update Cancel Forecast Requests Edit Create MC Project Request F

Details Project Timeline **Budget Overview** Team & Risks Budget & BD Supply Chain Countries & Fcsts Study & Reg News & Escalations Fcst Requests More ▾

Overview of Key Project Financials - Figures

Total Planned Budget at Selection (tUSD)	100,000,00
Last Approved Total Budget (tUSD)	
Total Planned Budget at Selection (tUSD)	100,00
Last Approved Total Budget (tUSD)	0,00
Total Lifetime Costs (tUSD)	2,260,01
Total Actual Project Costs (tUSD)	0,00
Total Planned Project Costs (tUSD)	2,260,01
Total Remaining Project Budget (tUSD)	0,00

Overview of Key Project Financials - Dates

Last Project Budget Approval Date: Date of planned Budget at Selection:

Ringfence Information

Project Ringfence: Ringfencing Description:

Ringfencing Costs (USD):

**Yearly Costs (10+)**

10+ Items • Filtered by Snapshot • Updated vor ein paar Sekunden

Yearly Cost Name	Year	Cost type	Country name	Total Yearly Costs
YC-00000000	2023	API	Global	USD 150.000,00
YC-00000001	2023	API	Germany	USD 300.000,00
YC-00000002	2023	API	United Kingdom	USD 0,00
YC-00000003	2023	API	Russia	USD 0,00
YC-00000004	2023	API	Australia	USD 0,00
YC-00000005	2023	API	Japan	USD 0,00
YC-00000006	2023	API	Taiwan	USD 0,00

These elements cannot be edited. They are taken over from the two elements we provided at the left hand side and from the actual cost data

# Budget overview explanations

- **Total planned budget at selection:** Defined at the time of project selection. Not to be altered afterwards.
- **Date of planned Budget at Selection:** Date of GPC selection.
- **Last approved budget:** Project budget currently endorsed by GPC. This budget might need to be changed over the course of time.
- **Date of last approved budget:** Date of last GPC budget endorsement.

# Budget overview explanations

- **Total Planned Project Cost:** Currently planned total project budget which is planned to be spent in the future.
- **Total Lifetime Costs:** Sums up the planned (future) and the actual cost (of the past).
- **Total Remaining Project Budget:** Last approved budget minus total lifetime cost. A PM can always spend a surplus of 300 kUSD without GPC endorsement. SANITY will issue a warning once the budget exceeds this 300 kUSD extension.

# Ringfencing

Ringfencing allows to monitor specific less time critical or lower priority projects. Review and clearance by BPA required before spent is allowed.

Project Manager to provide

- if ringfencing applies (yes/no)
- the total amount of cost (for the actual year) which is ringfenced
- a comment to give more background information.

▼ Ringfence Information

Project Ringfence ⓘ

Yes ▼

Ringfencing Costs (USD) ⓘ

100.000,00

Ringfencing Description ⓘ

Details to explain the background of the decision to work with ringfencing cost to be provided [here](#)

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# Budget Data Maintenance: Where and how?

**Access via PLM record:** Access the cost and budget information for ONE individual project:

- Budget Overview Tab
- Budget Management Button (jumps to Conga Grid -> pre-filtered to this individual project)

**Access via Tab**

**„Budget management (SM)“:**

- Conga Grid contains ALL projects, for which the cost and budget information has been initiated.
- Pre-filtered to global cost
- If the project is missing under Budget Management (SM), the budget initiation step needs to be executed.

Project & Launch Management  
**Rivaroxaban FCT (304088) AET**

Overall Traffic Light: ● Active Pre-Launch Countries: 97 Lau: 11

Details Project Timeline **Budget Overview** Str & Packs

Initiate Budget Management  
Budget Management  
Create Budget Snapshot  
Create Yearly Cost

Project & Launch M... Home Product Targets **Budget Management(SM)**

# How to Initiate Budget Management

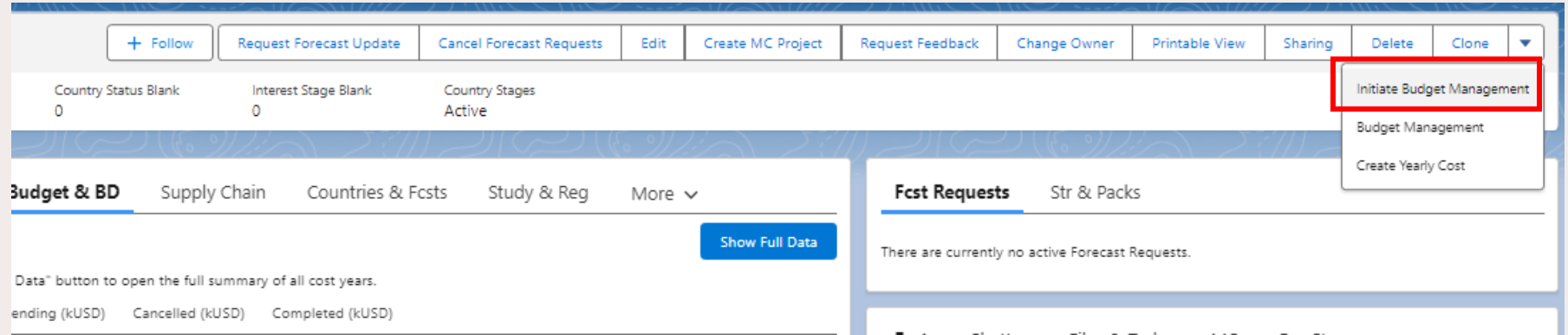
For a **new project**, budget planning needs to be initiated: SANITY creates the grid for the expected project duration based on the user input

For **existing projects**, data have migrated from SPIRIT to SANITY, and the overall grid has been created during the migration

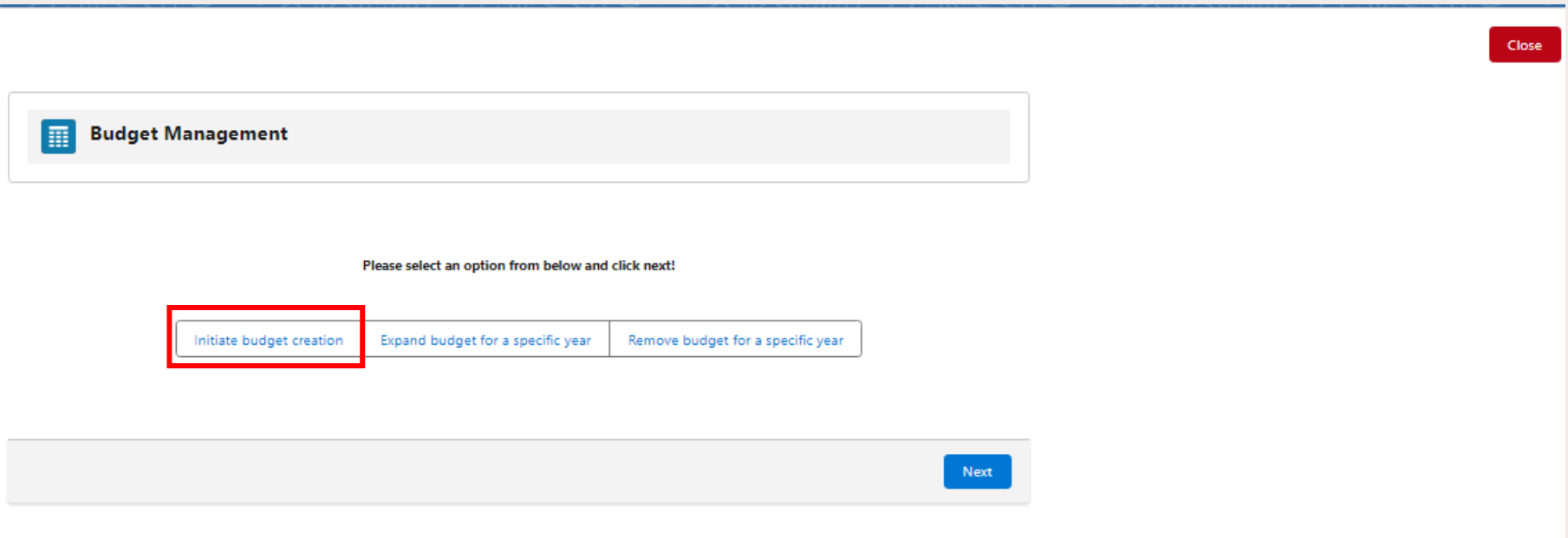


# How to initiate Budget Planning:

## Caveat: the button might be hidden



This screenshot shows the top navigation bar of a software interface. The bar contains several buttons: '+ Follow', 'Request Forecast Update', 'Cancel Forecast Requests', 'Edit', 'Create MC Project', 'Request Feedback', 'Change Owner', 'Printable View', 'Sharing', 'Delete', and 'Clone'. A dropdown menu is open from the 'Delete' button, showing three options: 'Initiate Budget Management' (highlighted with a red box), 'Budget Management', and 'Create Yearly Cost'. Below the navigation bar, there are tabs for 'Budget & BD', 'Supply Chain', 'Countries & Fcsts', 'Study & Reg', and 'More'. The 'Budget & BD' tab is active, showing a 'Show Full Data' button and a text area with the instruction 'Data" button to open the full summary of all cost years.' Below this, there are three columns: 'ending (kUSD)', 'Cancelled (kUSD)', and 'Completed (kUSD)'.



This screenshot shows a modal window titled 'Budget Management' with a close button in the top right corner. The window contains a message: 'Please select an option from below and click next!'. Below this message, there are three buttons: 'Initiate budget creation' (highlighted with a red box), 'Expand budget for a specific year', and 'Remove budget for a specific year'. At the bottom right of the modal, there is a 'Next' button.

# Select start and end date and click finish

## You can make adjustments (expand or remove) later on.

The screenshot shows a web interface titled "Budget Management" with a grid icon. Below the title is a message: "Please select start year and end year, and click on Finish!". There are two dropdown menus: "Select Start Year" with "2024" selected, and "Select End Year" with "2029" selected. At the bottom right are "Back" and "Finish" buttons. A red "Close" button is in the top right corner. Two dark blue callout boxes with white text provide instructions: one points to the "2024" selection with the text "Start year should usually be the current year", and the other points to the "Finish" button with the text "Check your e-Mail! It takes a little while (1-2 minutes) to create the records in SANITY – you will be notified when the system is ready".

**Budget Management**

Please select start year and end year, and click on Finish!

Select Start Year  
2024

Select End Year  
2029

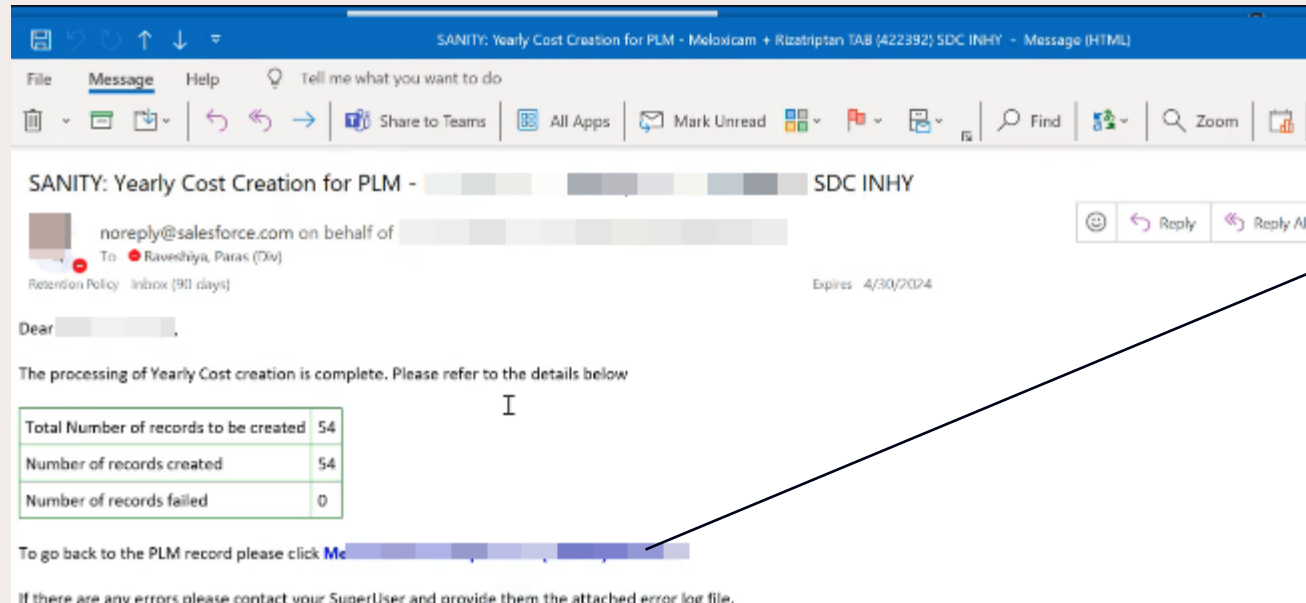
Back Finish

Close

Start year should usually be the current year

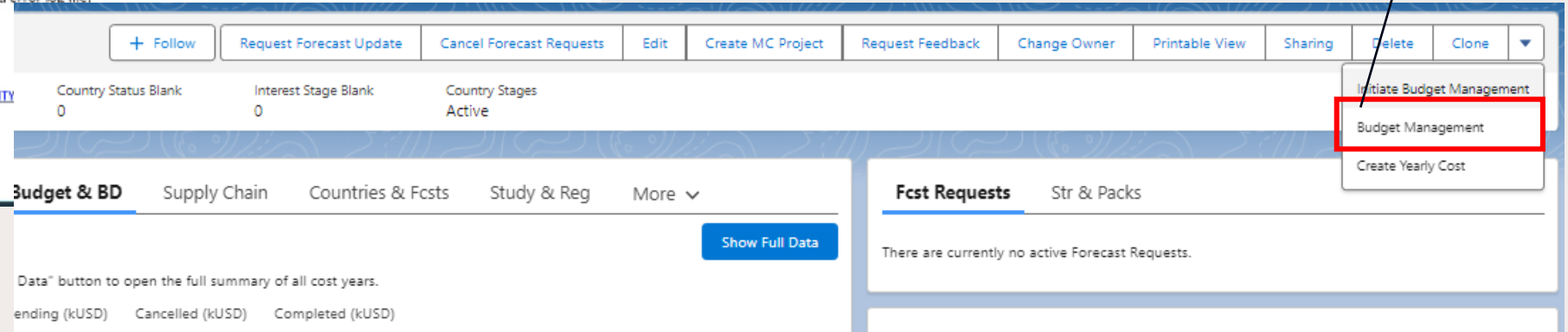
Check your e-Mail!  
It takes a little while (1-2 minutes) to create the records in SANITY – you will be notified when the system is ready

# Once you receive this email notification, your WBS with yearly cost records for a PLM has been created



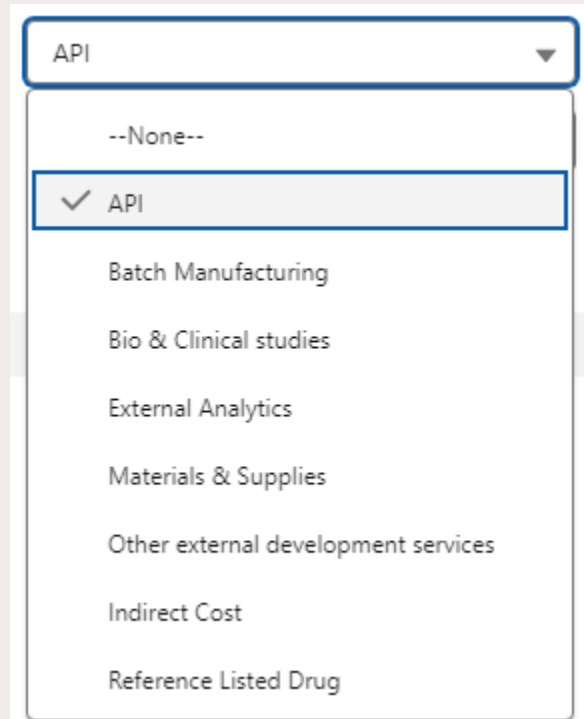
The hyperlink takes you back to the respective PLM record in SANITY

Now you can proceed with „Budget Management“



# Cost types – Overview

## Global cost and country cost (key countries)



A screenshot of a software interface showing a dropdown menu. The dropdown is currently open, displaying a list of cost types. The top of the dropdown shows the selected item 'API' with a small downward arrow. Below this, the list starts with '--None--'. The 'API' option is highlighted with a blue bar and a checkmark icon to its left. Below 'API', the following options are listed: 'Batch Manufacturing', 'Bio & Clinical studies', 'External Analytics', 'Materials & Supplies', 'Other external development services', 'Indirect Cost', and 'Reference Listed Drug'.

Cost Type
--None--
✓ API
Batch Manufacturing
Bio & Clinical studies
External Analytics
Materials & Supplies
Other external development services
Indirect Cost
Reference Listed Drug

It is technically possible to book e.g. API cost on a country but for countries, typically only Bioequivalence & Clinical studies apply.

It is possible to create additional cost items, if required

We have the checkbox „**Local cost**“ in place to indicate if a cost element is covered by a country (e.g. a country sponsored study cost as known from e.g. Canada) - nevertheless the majority of studies is covered by the global budget!

Technically it is possible to mark a global cost line item as „local cost“ but semantically it is necessary to understand who covers these cost.

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# Budget Planning with the Conga Grid

Regulatory

Home

Regulatory Checklists

Manage RCC Assessment

Regulatory Submission (MoW)

Portfolio Projects

Project & Launch Management

Country Detail Levels

Budget Management(SM)

More

Search...

Star

Plus

Help

Settings

Notifications

User

Yearly Costs

Add

Save

Budget management (Sm... (Modified)

Actions

Search Yearly Costs...

Settings

Grid

Refresh

Help

Reset

Drag Column Header Here to Group

Action	Record Type	Project & Launch Management	Cost Type	Year	Country	Project Manage	Total Yearly Costs (Unprobabilized)
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Iron + Zibotentan + Rosuvastatin zinc BCF BCSandoz Dev	Bio & Clinical studies	2024	Amit Dudhekar	SD 0,00
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Iron + Zibotentan + Rosuvastatin zinc BCF BCSandoz Dev	Indirect Cost	2024		SD 0,00
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Iron + Zibotentan + Rosuvastatin zinc BCF BCSandoz Dev	Reference Listed Drug	2024		SD 0,00
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Iron + Zibotentan + Rosuvastatin zinc BCF BCSandoz Dev	Bio & Clinical studies	2025	Amit Dudhekar	SD 0,00
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Iron + Zibotentan + Rosuvastatin zinc BCF BCSandoz Dev	Batch Manufacturing	2025		SD 0,00
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Iron + Zibotentan + Rosuvastatin zinc BCF BCSandoz Dev	Bio & Clinical studies	2025		SD 0,00
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Iron + Zibotentan + Rosuvastatin zinc BCF BCSandoz Dev	External Analytics	2025		USD 0,00
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Iron + Zibotentan + Rosuvastatin zinc BCF BCSandoz Dev	Materials & Supplies	2025		USD 0,00
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Iron + Zibotentan + Rosuvastatin zinc BCF BCSandoz Dev	Other external development services	2025		USD 0,00
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Iron + Zibotentan + Rosuvastatin zinc BCF BCSandoz Dev	Indirect Cost	2025		
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Iron + Zibotentan + Rosuvastatin zinc BCF BCSandoz Dev	Reference Listed Drug	2025		
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Iron + Zibotentan + Rosuvastatin zinc BCF BCSandoz Dev	Bio & Clinical studies	2026		
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Iron + Zibotentan + Rosuvastatin zinc BCF BCSandoz Dev	Batch Manufacturing	2026		
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Iron + Zibotentan + Rosuvastatin zinc BCF BCSandoz Dev	Bio & Clinical studies	2026		USD 0,00
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Iron + Zibotentan + Rosuvastatin zinc BCF BCSandoz Dev	External Analytics	2026		USD 0,00
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Iron + Zibotentan + Rosuvastatin zinc BCF BCSandoz Dev	Materials & Supplies	2026		USD 0,00
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Iron + Zibotentan + Rosuvastatin zinc BCF BCSandoz Dev	Other external development services	2026		USD 0,00

1

50

/ Page

1-36 out of 36 BETA

Refresh the view

With the gear wheel reset the column width

Hide and unhide the upper navigation element

# Columns of the Conga Grid Explained

The screenshot shows the 'Budget Management(SM)' section of the Conga Grid. The table has columns for Action, Record Type, Project & Launch M..., Cost Type, Country, Year, Project Manager, Partner / SDC, Total Yearly Costs (Unprobabilized), and Total Costs Probabilized. Callout boxes provide details for several columns: 'Global + Key countries' points to the Country column; 'This column is the sum of the monthly cost or taken over from yearly cost override and cannot be edited' points to the Total Yearly Costs (Unprobabilized) column; 'Record type must be set to „Yearly Cost (SM)“ (to distinguish from Biosimilars)' points to the Record Type column; 'View or edit a budget line item in a page view instead of „inline“' points to the Action column; 'PLM name (incl. 6-digit number)' points to the Project & Launch M... column; and 'This column is calculated based on the monthly or quarterly probabilities applied and cannot be edited' points to the Total Costs Probabilized column.

Action	Record Type	Project & Launch M...	Cost Type	Country	Year	Project Manager	Partner / SDC	Total Yearly Costs (Unprobabilized)	Total Costs Probabilized
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Amoxicillin trihydrat...	Indirect Cost	Global	2016			USD 40.000,00	USD 40.000,00
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Tafuprost LDP(303...	Other external developme...	Global	2015			USD 919.070,00	USD 919.070,00
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Clopidogrel hydroge...	API	Global	2010			USD 36.200,00	USD 36.200,00
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Doxonazil hydrochlo...	Bio & Clinical studies	Global	2010			USD 3.000,00	USD 3.000,00

Global + Key countries

This column is the sum of the monthly cost or taken over from yearly cost override and cannot be edited

Record type must be set to „Yearly Cost (SM)“ (to distinguish from Biosimilars)

View or edit a budget line item in a page view instead of „inline“

PLM name (incl. 6-digit number)

This column is calculated based on the monthly or quarterly probabilities applied and cannot be edited

# Columns of the Conga Grid Explained

Project & Launch M... Home Project & Launch Management Budget Management(SM) Country Detail Levels Meeting Agenda Items Reports Dashboards

Yearly Costs

Add Save

Drag Column Header Here to

Action	Project & Launch ...	Cost Type	Country	Year	Total Yearly Costs (...)	Total Costs Probabili...	Q1 Probability	Q2 Pro...	Q3 Prob...	Q4 Pro...	Yearly Costs (Override)
<a href="#">View</a> <a href="#">Edit</a>	Amoxicillin trihydr...	Indirect Cost	Global	2016	USD 40.000,00	USD 40.000,00	100%	100%	100%	100%	USD 40.000,00
<a href="#">View</a> <a href="#">Edit</a>	Tafuprost LDP(30...	Other external developme...	Global	2015	USD 919.070,00	USD 919.070,00	100%	100%	100%	100%	USD 919.070,00
<a href="#">View</a> <a href="#">Edit</a>	Clopidogrel hydro...	API	Global	2010	USD 36.200,00	USD 36.200,00	100%	100%	100%	100%	USD 36.200,00
<a href="#">View</a> <a href="#">Edit</a>	Donepezil hydroch...	Bio & Clinical studies	Global	2010	USD 3.090,00	USD 3.090,00	100%	100%	100%	100%	USD 3.090,00

The left part stays in place

Probabilities are applied by quarter

This column can be edited. SANITY will then equally distribute the amount over the months of the year



# Columns of the Conga Grid Explained

The left part stays in place

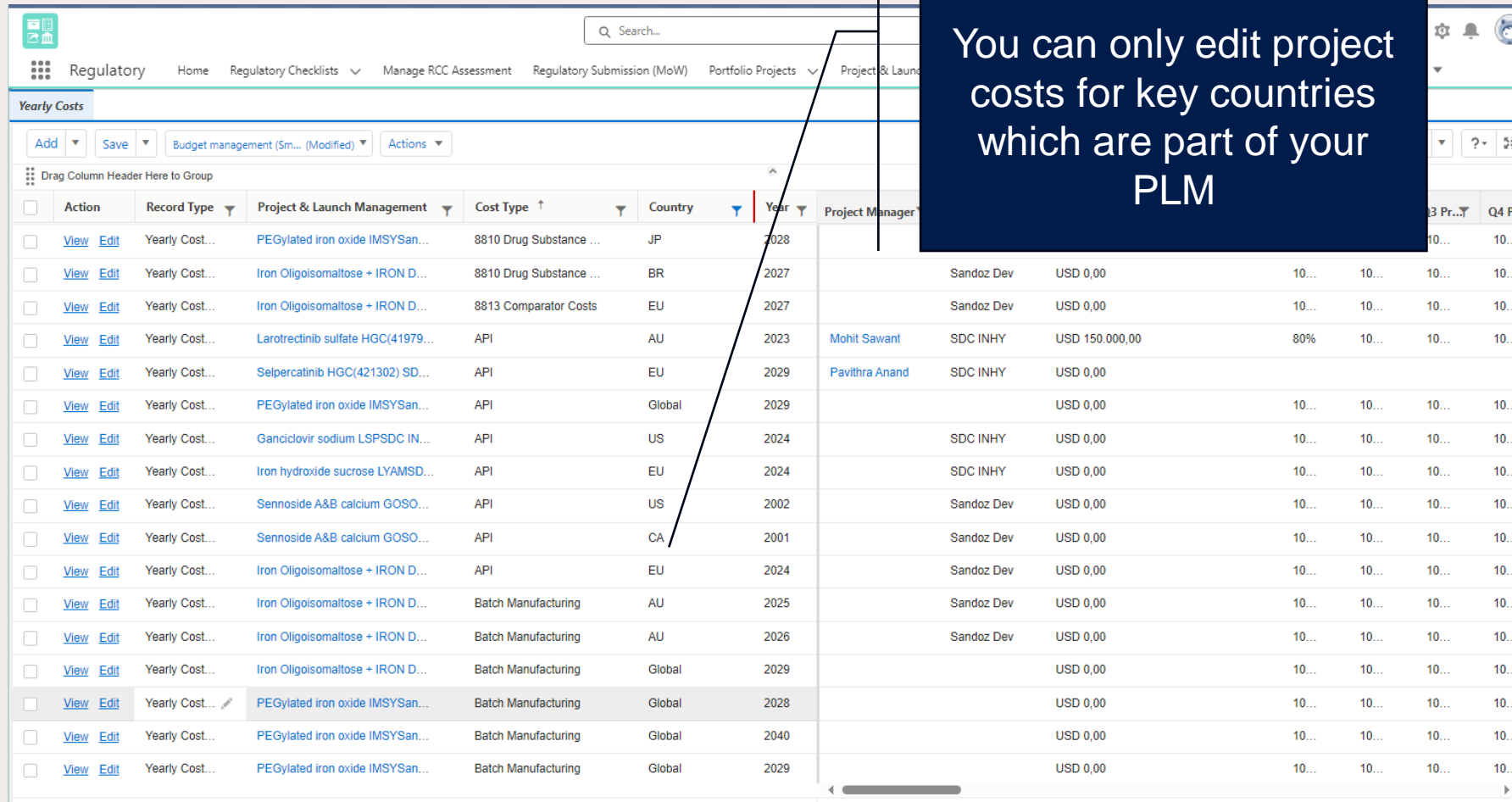
Columns for each month

Please provide comments for cost items that need a bit of background / explanation

Please indicate here if the cost is borne in the country budget (instead of global budget)

Search...											
Project & Launch Budget Management(SM) Country Detail Levels Meeting Agenda Items Reports Dashboards											
Yearly Costs											
Add Save Budget management (SM...) (Modified) Actions											
Drag Column Header Here to Group											
Action	Project & Launch ...	Cost Type	Country	Year	November	December	Comment	Local Costs			
<input type="checkbox"/> <a href="#">View</a> <a href="#">Edit</a>	Amoxicillin trihydr...	Indirect Cost	Global	2016	USD 3.333,33	USD 3.333,33		<input type="checkbox"/>			
<input type="checkbox"/> <a href="#">View</a> <a href="#">Edit</a>	Tafuprost LDP(30...	Other external developme...	Global	2015	USD 76.589,17	USD 76.589,17		<input type="checkbox"/>			
<input type="checkbox"/> <a href="#">View</a> <a href="#">Edit</a>	Clopidogrel hydro...	API	Global	2010	USD 3.016,67	USD 3.016,67		<input type="checkbox"/>			
<input type="checkbox"/> <a href="#">View</a> <a href="#">Edit</a>	Donepezil hydroch...	Bio & Clinical studies	Global	2010	USD 257,50	USD 257,50		<input type="checkbox"/>			

# Countries – general remarks



	Action	Record Type	Project & Launch Management	Cost Type	Country	Year	Project Manager				
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost...	PEGylated iron oxide IMSYSan...	8810 Drug Substance ...	JP	2028					
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost...	Iron Oligosomaltose + IRON D...	8810 Drug Substance ...	BR	2027	Sandoz Dev	USD 0,00	10...	10...	10...
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost...	Iron Oligosomaltose + IRON D...	8813 Comparator Costs	EU	2027	Sandoz Dev	USD 0,00	10...	10...	10...
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost...	Larotrectinib sulfate HGC(41979...	API	AU	2023	Mohit Sawant	SDC INHY	USD 150.000,00	80%	10...
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost...	Selpercatinib HGC(421302) SD...	API	EU	2029	Pavithra Anand	SDC INHY	USD 0,00		
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost...	PEGylated iron oxide IMSYSan...	API	Global	2029		USD 0,00	10...	10...	10...
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost...	Ganciclovir sodium LSPSDC IN...	API	US	2024	SDC INHY	USD 0,00	10...	10...	10...
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost...	Iron hydroxide sucrose LYAMSD...	API	EU	2024	SDC INHY	USD 0,00	10...	10...	10...
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost...	Sennoside A&B calcium GOSO...	API	US	2002	Sandoz Dev	USD 0,00	10...	10...	10...
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost...	Sennoside A&B calcium GOSO...	API	CA	2001	Sandoz Dev	USD 0,00	10...	10...	10...
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost...	Iron Oligosomaltose + IRON D...	API	EU	2024	Sandoz Dev	USD 0,00	10...	10...	10...
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost...	Iron Oligosomaltose + IRON D...	Batch Manufacturing	AU	2025	Sandoz Dev	USD 0,00	10...	10...	10...
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost...	Iron Oligosomaltose + IRON D...	Batch Manufacturing	AU	2026	Sandoz Dev	USD 0,00	10...	10...	10...
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost...	Iron Oligosomaltose + IRON D...	Batch Manufacturing	Global	2029		USD 0,00	10...	10...	10...
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost...	PEGylated iron oxide IMSYSan...	Batch Manufacturing	Global	2028		USD 0,00	10...	10...	10...
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost...	PEGylated iron oxide IMSYSan...	Batch Manufacturing	Global	2040		USD 0,00	10...	10...	10...
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost...	PEGylated iron oxide IMSYSan...	Batch Manufacturing	Global	2029		USD 0,00	10...	10...	10...

You can only edit project costs for key countries which are part of your PLM

The list displays ALL key countries!

**Caveat:**  
If you try to maintain a line for a key country which is NOT part of your project, SANITY will check this when you save your edits and will show an error message!

# Scroll to the right side: Input for current year is provided monthly. For further years only yearly...

To avoid discrepancies,  
cost has to be booked in  
USD (not thousand USD)

Yearly Costs													
Action	Record Type	Project & Launch Management	Cost Type	Country	Year	Q1 Probability	Q2 Probability	Q3 Probability	Q4 Probability	Yearly Costs (Override)	January	February	March
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Batch Manufacturing	Global	2024	100%	100%	100%	100%	USD 0.00	USD 0.00	USD 0.00	USD 0.00
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	API	Global	2024	100%	100%	100%	100%	USD 0.00	USD 0.00	USD 0.00	USD 0.00
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Bio & Clinical studies	Global	2024	100%	100%	100%	100%	USD 0.00	USD 0.00	USD 0.00	USD 0.00
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	External Analytics										
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Materials & Supplies										
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Other external development se										
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Indirect Cost										
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Reference Listed Drug										
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	API										
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Batch Manufacturing										
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Bio & Clinical studies										
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	External Analytics										
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Materials & Supplies										
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Other external development se										
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Indirect Cost										
<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Reference Listed Drug										

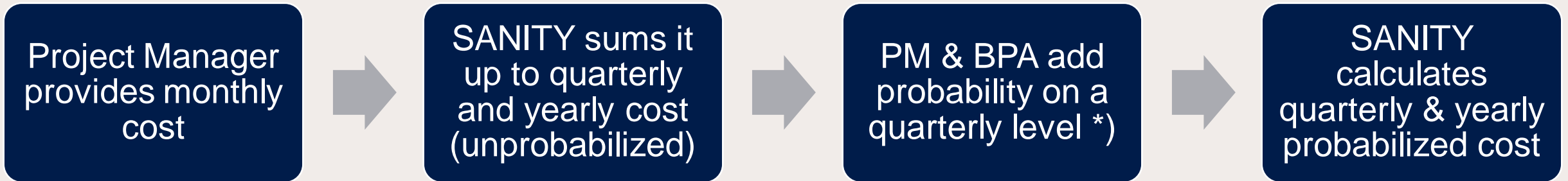
Q1 Probability	Q2 Probability	Q3 Probability	Q4 Probability	Yearly Costs (Override)	January	February	March	April
100%	100%	100%	100%	USD 233,340.00	USD 19,445.00	USD 19,445.00	USD 19,445.00	USD 19,445.00
100%	100%	100%	100%	USD 59,020.00	USD 4,918.33	USD 4,918.33	USD 4,918.33	USD 4,918.33
100%	100%	100%	100%	USD 95,210.00	USD 7,934.17	USD 7,934.17	USD 7,934.17	USD 7,934.17
100%	100%	100%	100%	USD 6,120.00	USD 510.00	USD 510.00	USD 510.00	USD 510.00
100%	100%	100%	100%	USD 14,460.00	USD 1,205.00	USD 1,205.00	USD 1,205.00	USD 1,205.00
100%	100%	100%	100%	USD 50,000.00	USD 4,166.67	USD 4,166.67	USD 4,166.67	USD 4,166.67
100%	100%	100%	100%	USD 105,000.00	USD 8,750.00	USD 8,750.00	USD 8,750.00	USD 8,750.00
100%	100%	100%	100%	USD 20,000.00	USD 1,666.67	USD 1,666.67	USD 1,666.67	USD 1,666.67
100%	100%	100%	100%	USD 15,000.00	USD 1,250.00	USD 1,250.00	USD 1,250.00	USD 1,250.00
100%	100%	100%	100%	USD 20,000.00	USD 1,666.67	USD 1,666.67	USD 1,666.67	USD 1,666.67
100%	100%	100%	100%	USD 5,000.00	USD 416.67	USD 416.67	USD 416.67	USD 416.67

Total amount per month to see „Total Yearly Cost (Unprobabilized)“ is adjusted with the probability of a delayed expenditure of this cost.

Total Yearly Costs (Unprobabilized) ▾	Q1 Probability ▾	Q2 Probability ▾	Q3 Probability ▾	Q4 Probability ▾	Yearly Costs (Override) ▾	Januz
USD 253,560.00	100%	100%	80%	100%	USD 253,560.00	USD ▲

Once you save it, the probabilized cost will be calculated and applied to the „yearly cost probabilized“ column.  
The red triangle indicates unsaved data.

# How do probabilities get applied (example: current year or year ahead)



**\*) Please note: Probabilities are mandatory  
you cannot save your planned budget  
line item without assigning the quarterly probabilities,  
this is why the default value has been set to 100%**

# Tipps & Tricks

## How to apply filters

The screenshot shows the 'Yearly Costs' table with a filter dropdown open for the 'Country' column. The dropdown menu is highlighted with a red box and contains the following options: 'United States', 'Global', 'Global', 'Global', and 'Global'. A search input field is present with the text 'Global' and a 'Filter' button. The table data includes columns for 'Action', 'Project & Launch Management', 'Cost type', 'Country', 'Year', and 'Project Manager'.


Action	Project & Launch Management	Cost type	Country	Year	Project Manager
<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Bio & Clinical studies	CDL...		
<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	API			
<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Batch Manufacturing			
<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Bio & Clinical studies			
<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	External Analytics			
<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Materials & Supplies	Global	2024	Chowdavara...
<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Other external develop...	Global	2024	Chowdavara...
<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Personnel cost	Global	2024	Chowdavara...

Drag Column Header here to Group

	Action	Project & Launch Management	Cost type	Country	Country	Year	Project Manager	Partner / SDC	Total Yearly Costs (Unprobabilized)	Probability
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Batch Manufacturing		Global	2024			USD 0.00	
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Bio & Clinical studies		Global	2024			USD 0.00	
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	External Analytics		Global	2024			USD 0.00	
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Materials & Supplies		Global	2024			USD 0.00	
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Other external develop...		Global	2024			USD 0.00	
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Personnel cost		Global	2024			USD 0.00	
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Reference Listed Drug		Global	2024			USD 0.00	
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	API		Global	2024			USD 0.00	
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Batch Manufacturing		Global	2024			USD 0.00	
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Bio & Clinical studies		Global	2024			USD 0.00	

# Tipps & Tricks:

## Filtering by project number on Projet & Launch Management Column (Instead of the search field)



Search...

Project & Launch M...

Home

Project & Launch Management

Budget Management(SM)

Projects

Country Detail Levels

Meeting Agenda Items

Reports

Dashboards

Yearly Costs

Add

Save

Budget management (Sm... (Modified)

Actions

Search Yearly C...

Drag Column Header Here to Group

	Action	Record Type	Project & Launch Management	Cost Type	Country (Link)	Country (Text)	Year
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (S...	monkeypox & smallpox vaccine ODFSandoz Dev			Global	2024
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (S...	monkeypox & smallpox vaccine ODFSandoz Dev			Global	2024
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (S...	monkeypox & smallpox vaccine ODFSandoz Dev			Global	2024
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (S...	monkeypox & smallpox vaccine ODFSandoz Dev			Global	2024
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (S...	monkeypox & smallpox vaccine ODFSandoz Dev			Global	2024
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (S...	monkeypox & smallpox vaccine ODFSandoz Dev			Global	2024
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (S...	monkeypox & smallpox vaccine ODFSandoz Dev			Global	2024
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (S...	monkeypox & smallpox vaccine ODFSandoz Dev			Global	2024
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (S...	Estradiol + Norethisterone acetate TTSM(100133) SDC DEHO			Global	2016
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (S...	Hydroxychloroquine sulfate TAB(422630) SDC INHY			Global	2025
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (S...	Paroxetine hydrochloride FCT(100240) SDC DEHO			Global	2019
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (S...	Estradiol + Norethisterone acetate TTSM(100133) SDC DEHO			Global	2014
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (S...	Risperidone FCT(100356) SDC DEHO			Global	2018
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (S...	Olanzapine FCT(100485) SDC INHY			Global	2018

Smart Filter

Basic Filter

4197

☒ (Select All Search Results)

☐ Add current selection to filter

☒ Larotrectinib sulfate HGC(419790...

⏪ ⏩ ⏴ ⏵

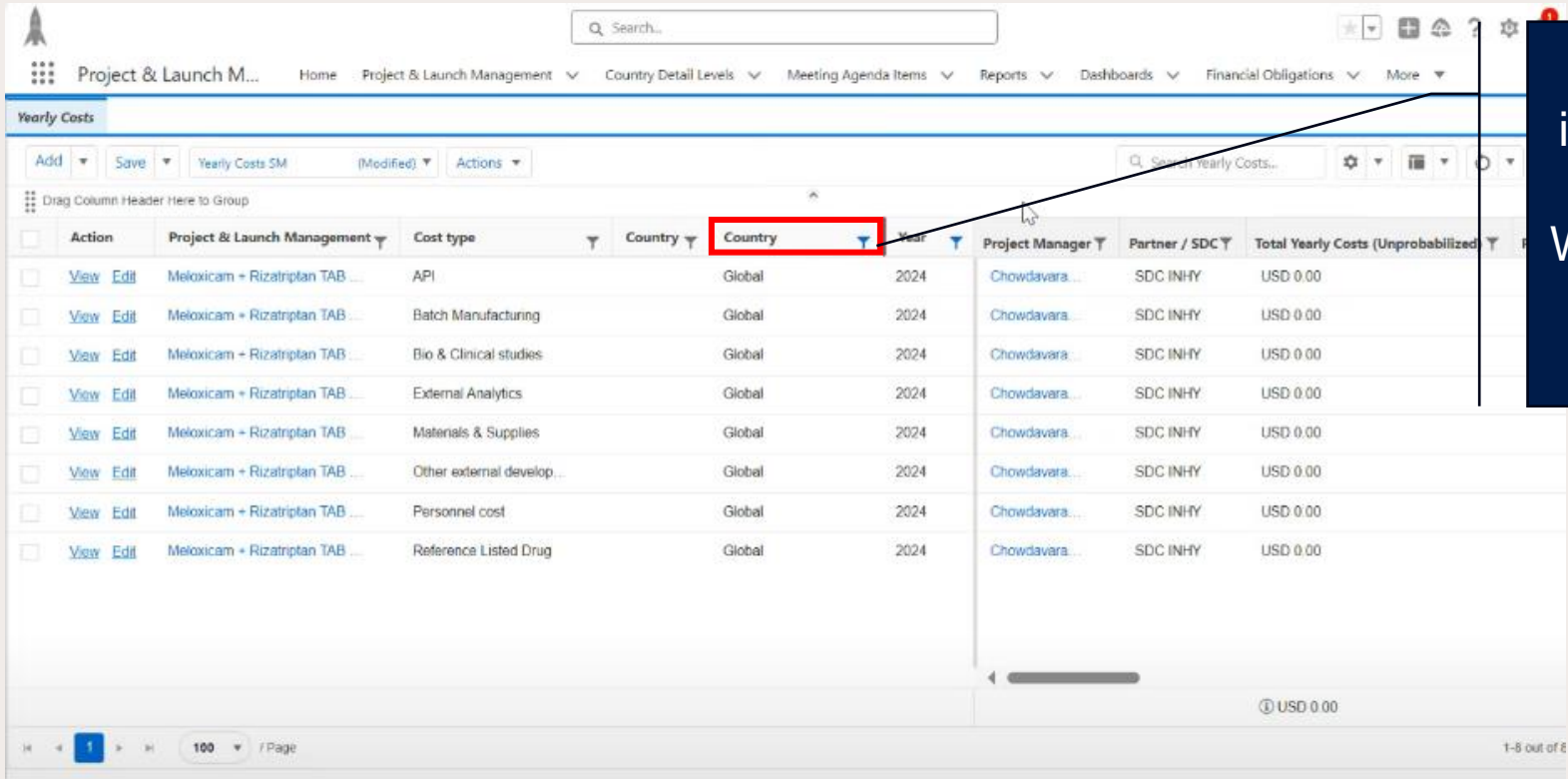
Show items that:

Include selected values

Clear

Filter

# Some filters have been applied as default setting so as to make data easier to recognize and digest



The screenshot shows a web application interface with a table titled 'Yearly Costs'. The table has columns for Action, Project & Launch Management, Cost type, Country, Year, Project Manager, Partner / SDC, and Total Yearly Costs (Unprobabilized). The 'Country' column header is highlighted with a red box, and a blue filter symbol (a downward arrow) is visible next to it. A line points from the text box on the right to this filter symbol. The table contains 8 rows of data, all with 'Global' as the country and 'USD 0.00' as the total yearly costs. The interface includes a search bar at the top, a navigation menu, and a footer with page information.

Action	Project & Launch Management	Cost type	Country	Year	Project Manager	Partner / SDC	Total Yearly Costs (Unprobabilized)
<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	API	Global	2024	Chowdavara ...	SDC INHY	USD 0.00
<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Batch Manufacturing	Global	2024	Chowdavara ...	SDC INHY	USD 0.00
<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Bio & Clinical studies	Global	2024	Chowdavara ...	SDC INHY	USD 0.00
<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	External Analytics	Global	2024	Chowdavara ...	SDC INHY	USD 0.00
<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Materials & Supplies	Global	2024	Chowdavara ...	SDC INHY	USD 0.00
<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Other external develop...	Global	2024	Chowdavara ...	SDC INHY	USD 0.00
<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Personnel cost	Global	2024	Chowdavara ...	SDC INHY	USD 0.00
<a href="#">View</a> <a href="#">Edit</a>	Meloxicam + Rizatriptan TAB ...	Reference Listed Drug	Global	2024	Chowdavara ...	SDC INHY	USD 0.00

Blue filter symbol indicates that a filter has been applied. Whenever the table does not display what you expect: check filters!



# Conga grid view in SANITY is pre-filtered by Global: Check if country specific cost has been set (blue filter)

Applied filtering to reduce number of visible lines

All common project cost is put under „Global“

Individual country records for country specific cost items (available for key countries)

Yearly Costs

Add Save Budget management (Sm... (Modified) Actions

Drag Column Header Here to Group

	Action	R...	Project & Launch Management	Cost Type	Country	Year	Project Manager	Partner / SDC	Total Ye
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Y...	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Batch Manufacturing	Global	2024			USD 24
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Y...	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Bio & Clinical studies	EU	20...		SDC DEHO	USD 0.
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Y...	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Bio & Clinical studies	BR	2024		SDC DEHO	USD 0.
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Y...	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Bio & Clinical studies	MX	2024		SDC DEHO	USD 0.
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Y...	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Bio & Clinical studies	TH	2024		SDC DEHO	USD 0.
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Y...	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Bio & Clinical studies	TW	2024		SDC DEHO	USD 0.
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Y...	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Bio & Clinical studies	GB	2024		SDC DEHO	USD 0.
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Y...	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Bio & Clinical studies	AU	2024		SDC DEHO	USD 0.
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Y...	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	API	Global	2024			USD 0.
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Y...	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Bio & Clinical studies	Global	2024			USD 0.
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Y...	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	External Analytics	Global	2024			USD 0.
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Y...	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Materials & Supplies	Global	2024			USD 0.
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Y...	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Other external development services	Global	2024			USD 0.
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Y...	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Indirect Cost	Global	2024			USD 0.
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Y...	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Reference Listed Drug	Global	2024			USD 0.
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Y...	Valsartan + Amlodipine besylate FCT(413553) SDC DEHO	Bio & Clinical studies	EU	2025		SDC DEHO	USD 0.

# Further customize with settings (gear wheel icon)

Search...

Project & Launch M... Home Project & Launch Management Country Detail Levels Meeting Agenda Items Reports Dashboards Financial Obligations More

Yearly Costs

Add Save Yearly Costs \$M (Modified) Actions Search Yearly Costs...

Drag Column Header Here to Group

Action	Project & Launch Management	Cost type	Country	Country	Year	October	November	December
<input type="checkbox"/> View Edit	Meloxicam + Rizatriptan TAB ...	API		Global	2024			
<input type="checkbox"/> View Edit	Meloxicam + Rizatriptan TAB ...	Batch Manufacturing		Global	2024			
<input type="checkbox"/> View Edit	Meloxicam + Rizatriptan TAB ...	Bio & Clinical studies		Global	2024			
<input type="checkbox"/> View Edit	Meloxicam + Rizatriptan TAB ...	External Analytics		Global	2024			
<input type="checkbox"/> View Edit	Meloxicam + Rizatriptan TAB ...	Materials & Supplies		Global	2024			
<input type="checkbox"/> View Edit	Meloxicam + Rizatriptan TAB ...	Other external develop...		Global	2024			
<input type="checkbox"/> View Edit	Meloxicam + Rizatriptan TAB ...	Personnel cost		Global	2024			
<input type="checkbox"/> View Edit	Meloxicam + Rizatriptan TAB ...	Reference Listed Drug		Global	2024			

100 / Page 1-8 out of 8 Auto Update

Settings Panel:

Search Field ... Type

- ☐ Cost cad ...
- ☒ Cost type
- ☒ > Country ( ...
- ☒ Country n ...
- ☐ > Created ...
- ☐ > Created ...
- ☐ Currency ...
- ☐ > Current V ...
- ☒ December \$
- ☐ Decembe ... 123
- ☐ Decembe ... 123
- ☐ Deleted ✓
- ☐ DEPR Year 123
- ☒ February \$

You can customize the columns by searching and selecting them from this list

# How to add line items in the tab „Budget Management (SM)

Project & Launch M... Home Pro

Projects Country Detail Levels Meeting Agenda Items Reports Dashboards

**Yearly Costs**

Add Save Budget management (Sm... (Modified) Actions

Search Yearly Costs...

New Window Here to Group

Inline

Record Type Project & Launch Management Cost Type Country Year Project Manager Partner / SDC Total Yearly Costs (Unprobabilized)

<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Binimetinib FCT(419266) SDC INHY	API	Global	2023			USD 0,00
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Binimetinib FCT(419266) SDC INHY	API	US	2023	Mohit Sawant	SDC INHY	USD 0,00

Add a new line item for your planned budget here

Project & Launch M... Home P

Budget Management(SM) Projects Country Detail Levels Meeting Agenda Items Reports Dashboards

**Yearly Costs**

Add Save Budget management (Sm... (M

Search Yearly Costs...

Drag Column Header Here to Group

Action Record Type Project & Launch Management Cost Type Country Year Project Manager Partner / SDC Total Yearly Costs (Unprobabiliz

<input type="checkbox"/>	<a href="#">Delete</a>	012000000000			Global				USD 0,00
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Binimetinib FCT(419266) SDC INHY	API	Global	2023			USD 0,00
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Binimetinib FCT(419266) SDC INHY	API	US	2023	Mohit Sawant	SDC INHY	USD 0,00

Select „Yearly Cost SM“ here

# How to add line items in the tab „Budget Management (SM)

If you have started from the tab „Budget Management SM“ you need to manually select the PLM (search by API or by 6 digit project number)  
It is prefilled if you started from the PL;

<input type="checkbox"/>	Action	Record Type	Project & Launch Management	Cost Type	Country	Year
<input checked="" type="checkbox"/>	Delete	Yearly Cost (SM)	<input type="text"/>		Global	
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	2,4-Dichlorobenzyl Alcohol + Amylmetacresol LOZ (305423) Geiser Pharma		Global	2023
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	5-Fluorouracil LIVI(302400) SDC ATUN		US	2023
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	5-Fluorouracil LIVI(303482) SDC ATUN		AU	2023
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	5-Fluorouracil LIVI(303483) SDC ATUN		MX	2023
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	a1N8E000004v1GS		JP	2023
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)	Abacavir + Dolutegravir + Lamivudine FCT(416078) SDC SILJ		CA	2023
<input type="checkbox"/>	<a href="#">View</a> <a href="#">Edit</a>	Yearly Cost (SM)				

Select the Cost Type from the dropdown value and proceed with adjustments of the Country and Year

Project & Launch Management	Cost Type	Country	Year
Binimetinib FCT(419266) SDC INHY	--None--	Global	
Binimetinib FCT(419266) SDC INHY	--None--	Global	2023
Binimetinib FCT(419266) SDC INHY	API		2023
Binimetinib FCT(419266) SDC INHY	Batch Manufacturing		2023
Binimetinib FCT(419266) SDC INHY	Bio & Clinical studies		2023
Binimetinib FCT(419266) SDC INHY	External Analytics		2023
Binimetinib FCT(419266) SDC INHY	Materials & Supplies		2023

# How to add line items in the tab „Budget Management (SM)

You could save your new budget management line item now...

Yearly Costs

Add Save Budget management (Sm... (Modified) Actions

Search Yearly Costs...

1 record selected

Action	Record Type	Project & Launch Management	Cost Type	Country	Year	Yearly Costs (Override)	January	February	March	April	May
<input checked="" type="checkbox"/> Delete	Yearly Cost (SM)	Binimetinib FCT(419266) SDC INHY	External Analytics	CA	2023	USD 100.000,00	USD 10.000,00				
<input type="checkbox"/> View Edit	Yearly Cost (SM)	Binimetinib FCT(419266) SDC INHY	API	Global	2023	USD 0,00	USD 0,00	USD 0,00	USD 0,00	USD 0,00	USD 0,00
<input type="checkbox"/> View Edit	Yearly Cost (SM)	Binimetinib FCT(419266) SDC INHY	API	US	2023	USD 0,00	USD 0,00				
<input type="checkbox"/> View Edit	Yearly Cost (SM)	Binimetinib FCT(419266) SDC INHY	API	AU	2023	USD 0,00	USD 0,00				

...or continue with budget maintenance

Errors

Errors are present:  
NO ID - duplicate value found: Unique\_Check\_c duplicates value on record with id:  
a3m7Q000000DYspQAG

You tried to create a duplicate line item the same combination of API, Year, cost type and country already exists

# Edit Yearly or Monthly cost columns and apply probabilities

Add

Save

Budget management (Sm... (Modified)

Actions

Search Yearly Costs...

⚙

📊

🔄

?

🔗

⋮

Drag Column Header Here to Group

<input type="checkbox"/>	A...	Project & Launch M...	Cost Type	Country	Year...	Total Yearly Costs (U...	Total Costs Prob...	Q1 Probabi...	Q2 Probab...	Q3 Prob...	Q4 Prob...	Yearly Costs (Override)
<input type="checkbox"/>	Y...	Binimetinib FCT(41...	Bio & Clinical studies	Global	2030	USD 101.666,67	USD 96.666,67	100%	80%	100%	100%	USD 101.666,67
<input type="checkbox"/>	Y...	Binimetinib FCT(41...	Reference Listed Drug	Global	2030	USD 100.000,00	USD 100.000,00	100%	100%	100%	100%	USD 100.000,00

The „Total Yearly Costs“ is carried over from the Yearly Costs field. If you maintain yearly cost AND monthly cost, the yearly cost override the monthly ones. If you adjust only a monthly cost later, this will stay and change the yearly sum

The probability you set affects the „Total Cost Probabilized“ column

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- 1 Key benefits of SANITY Budget Mgt.
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# Snapshotting: How to create a Manual Snapshot: Start from the PLM on the Budget Overview tab

Project & Launch Management

Iron + Zibotentan + Rosuvastatin zinc BCF|BCT|GLVI|IMSY (502478) Sandoz Dev

+ Follow Request Forecast Update Cancel Forecast Requests Edit Request Feedback Printable View Initiate Budget Management Budget Management **Create Budget Snapshot** Create Yearly Cost

Overall Traffic Light Active Pre-Launch Countries 2 Launched Countries 0 Country Status Blank 0 Interest Stage Blank 0 Country Stages Active

Please note that the budget threshold is currently exceeded!  
Please review the costs forecast or update "Last Approved Total Budget (USD)" post required endorsement.

Details Project Timeline **Budget Overview** Team & Risks Budget & BD Supply Chain Countries & Fcsts Study & Reg News & Escalations More

Overview of Key Project Financials - Figures

Total Planned Budget at Selection (USD)	1,500,000.00	Total Planned Budget at Selection (USD)	1,500.00
Last Approved Total Budget (USD)	7,000,000.00		
			9,119.00
			0.000.00
			6,119.00
			0.000.00

Overview of Key Project Financials - Dates

Last Project Budget Approval Date	20/04/2023	Date of planned Budget at Selection	20/04/2022
-----------------------------------	------------	-------------------------------------	------------

Ringfence Information

Project Ringfence	Yes	Ringfencing Description	Innovator availability and Delay in Dev
Ringfencing Costs (USD)	100,000.00		

Yearly Costs (10+)

10+ Items • Filtered by Snapshot • Updated a few seconds ago

Create Yearly Cost Items

Forecast Requests

Str & Packs

There are currently no active Forecast Requests.

Forecast Details

Forecast First Launch Year#

Fcst Sales Pipeline (Curr Total L+5)	USD 0.00	Forecast Sales (Current Total L+5)	USD 0.00
Fcst Sales Pipeline (Wgt Curr Total L+5)	USD 0.00	Forecast Sales (Weighted Curr Total L+5)	USD 0.00
Fcst Sales Non Pipeline (Curr Total L+5)	USD 0.00		
Fcst Sales NonPipeline (Wgt Curr Total L+5)	USD 0.00		

Pre-Launch APO Review

Data below showcases forecasts that meet the enterprise Pipeline definition showing L+5 sales.

Current Project Sales Forecasts (L+5y)

Use this button to  
create a new  
budget snapshot  
manually



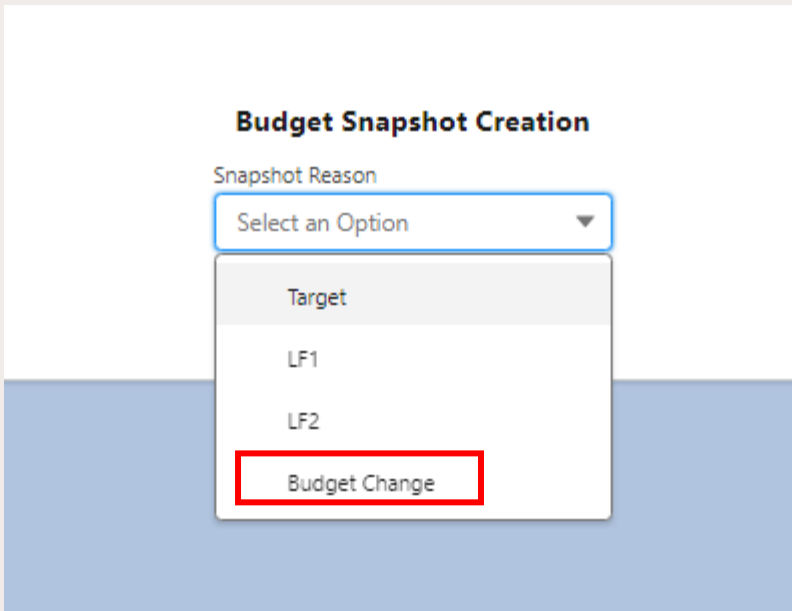
# Snapshotting: How to create a Manual Snapshot

The budget at the time of approval will be recorded as a snapshot. So you have the „baseline“ always available.

SANITY will take a snapshot on the 7th workday of each month, automatically. This snapshot will appear in the monthly section.

Snapshots with Label „Target“, LF1 and LF2 will be made by the data stuart team – across all projects at the same time.

In addition, you can take snapshots at any time (ideally BEFORE you make changes) and classify them with the label „budget change“. You will find them in the Manual financial Plan Snapshots section



**Budget Snapshot Creation**

Snapshot Reason

Select an Option ▼

- Target
- LF1
- LF2
- Budget Change**

# Where can I find my snapshots?

## Please use Einstein Dashboards for data access.

The screenshot displays the Einstein Dashboard interface for Project & Launch Management. The main header shows the project name "Larotrectinib sulfate HGC (419790) SDC INHY" and various action buttons like "Follow", "Request Forecast Update", "Cancel Forecast Requests", "Edit", "Create MC Project", and "Request Forecast". Below this, there is a table of snapshots grouped by "Manual financial plan snapshots (2)" and "Monthly financial plan snapshots (1)".

Snapshot ID	CAR Name	Snapshot Name	Latest App...	Snapshot Reason	Snapshot T...	Snapshot ...
5	YC-00000004	2023	API	Australia	USD 0,00	
6	YC-00000005	2023	API	Japan	USD 0,00	
7	YC-00000006	2023	API	Taiwan	USD 0,00	
8	YC-00000007	2023	API	Thailand	USD 0,00	
9	YC-00000008	2023	API	Canada	USD 0,00	
10	YC-00000009	2023	API	United States	USD 0,00	

Snapshot ID	CAR Name	Snapshot Name	Latest App...	Snapshot Reason	Snapshot T...	Snapshot ...
1	2024-16116	Larotrectinib sulfate HGC (419790-008643)_Budget change_...		Budget change	Manual	15.3.2024
2	2024-16117	Larotrectinib sulfate HGC (419790-008643)_Target_2024-03-...		Target	Manual	15.3.2024

Snapshot ID	CAR Name	Snapshot Name	Snapshot ...	Snapshot T...	Snapshot D...
1	2023-15389	Larotrectinib sulfate HGC (419790-008643)_Monthly_2023-09-05		Monthly	5.9.2023

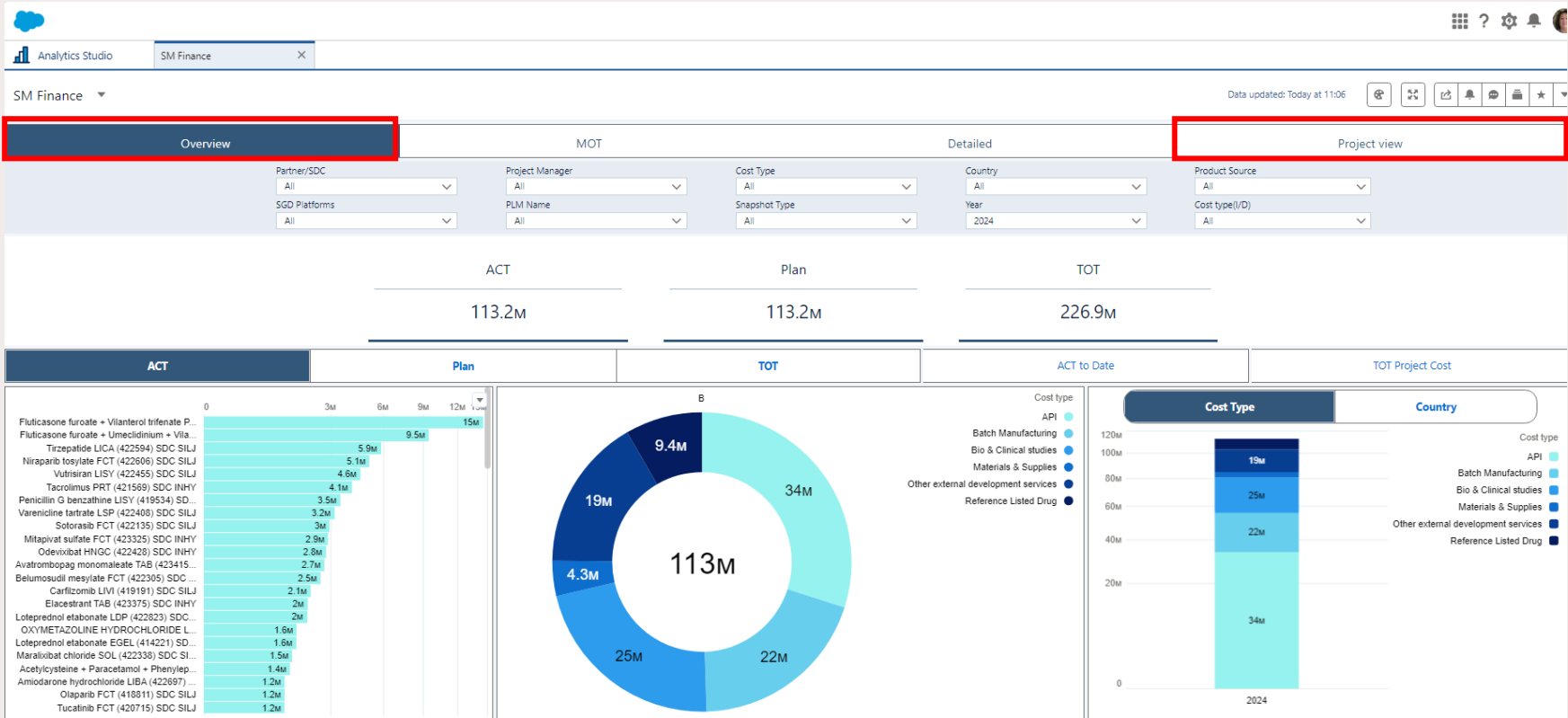
On the Project and Launch Management, **Budget Overview Tab** you can find the available snapshots at the bottom of the page – grouped by manual financial plan snapshots or monthly financial plan snapshots, which are taken automatically by the system when a new data load has been made.

The **Einstein Dashboard** will be used to access snapshot information. Dashboards have the benefit that they may also combine data from multiple projects. We will discuss this in the next section!

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# SM Finance Dashboard to facilitate the MOT (Monthly Outlook Transparency) meeting

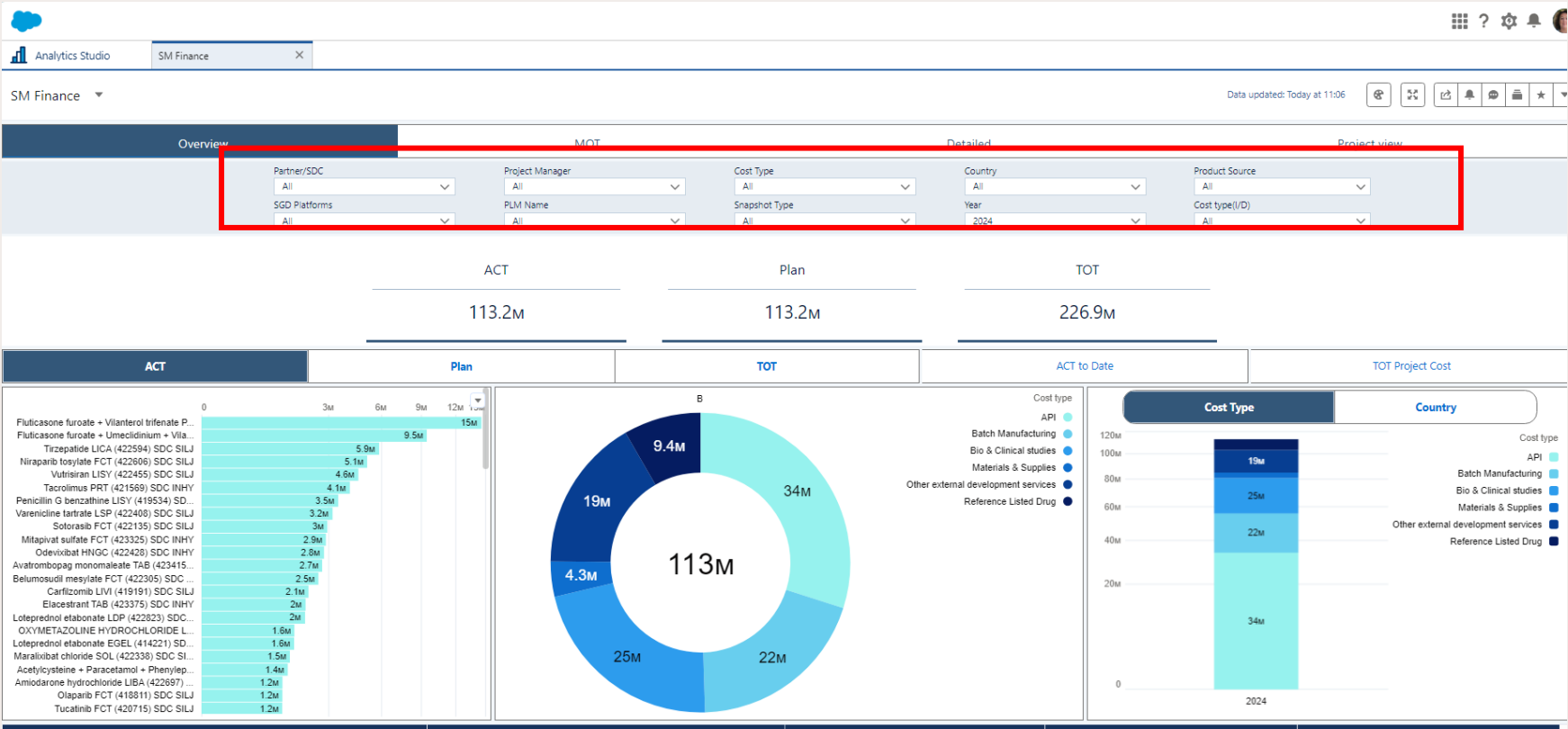


For go-live the tabs „Overview“ and „Project view“ are ready to use.

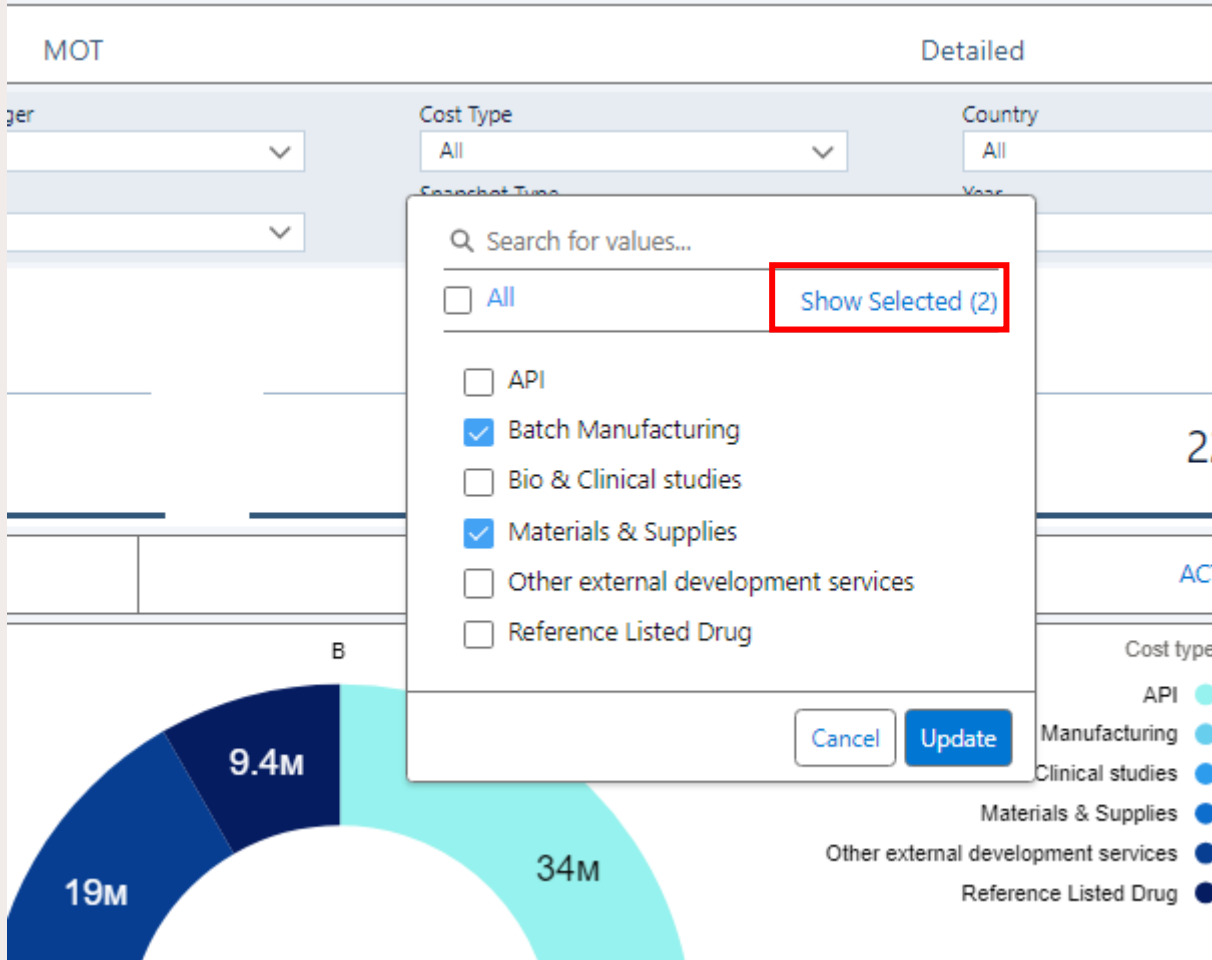
The tabs „MOT“ and „Detailed“ are still WIP!

# SM Finance Dashboard– explore the filter options

You can select any of these filters and you can combine them as needed.



# SM Finance Dashboard– explore the filter options



For each filter, you can select any combination of values or „show all“:

The displayed charts below will change according to your filter settings, when you click „Update“.

You can combine several filters with each other.

# Budget Management Dashboard – explore the filter options on the overview tab

The button „modified“ appears and tells you that any filters have been applied

Here you can revert all filters or changes

Cost Type  
Batch Manufacturing, Materials & Sup

Country  
All

Year  
2024

Product Source  
All

Cost type(I/D)  
All

ACT 26.5M

Plan 26.5M

TOT 53.1M

The changes you made setting the filters are now applied to the charts

ACT

	ACT	Plan	TOT
Fluticasone furoate + Vilanterol trifenate P...	2.6M		
Tacrolimus PRT (421569) SDC INHY	2.5M		
Loteprednol etabonate LDP (422823) SDC...	2M		
OXYMETAZOLINE HYDROCHLORIDE L...	1.3M		
Loteprednol etabonate EGEL (414221) SD...	1.3M		
Varenicline tartrate LSP (422408) SDC SILJ	1.2M		
Fluticasone furoate + Umeclidinium + Vila...	1.1M		
Penicillin G benzathine LISY (419534) SD...	1.1M		
Tirzepatide LICA (422594) SDC SILJ	1M		
Vutrisiran LISY (422455) SDC SILJ	722k		
Atropine LDP (422404) SDC SILJ	650k		
Phentolamine mesylate LDP (422866) SD...	573k		
Sodium Thiosulfate LIVI (422695) SDC AT...	524k		
Amoxicillin trihydrate + Potassium Clavula...	517k		
Sitagliptin phosphate FCT (423431) SDC I...	512k		
Edaravone SSP (422138) SDC SILJ	465k		
Sodium Thiosulfate LIVI (422693) SDC AT...	457k		
Levoketoconazole FCT (422729) SDC SILJ	406k		
Pantoprazole sodium LIVI (422533) SDC ...	400k		
Avacopan HGC (422956) SDC INHY	393k		
Belumosudil mesylate FCT (422305) SDC ...	384k		
Azacitidine LIVI (420777) SDC SILJ	360k		
Budesonide MRCH (421567) SDC INHY	336k		

26M

22M

4.3M

Cost type

Batch Manufacturing

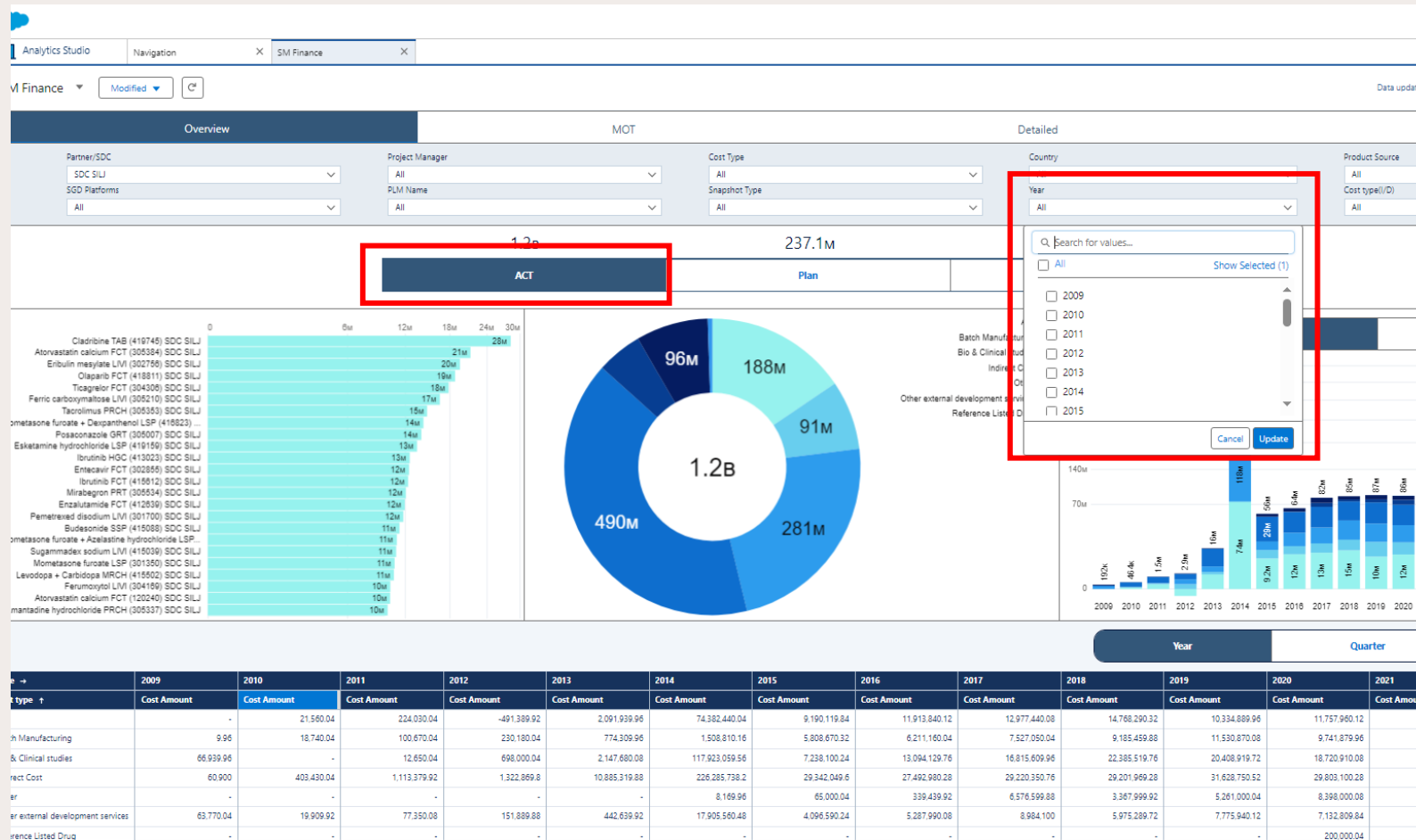
Materials & Supplies

2024

22M

4.3M

# SM Finance Dashboard: Caveat: Do not combine „actuals“ and a future year / „Plan“ and past year



If you choose „Actuals“ from the buttons in the middle, do not choose any year in the future, since this would result in an empty screen.

The same mistake could happen with „Plan“ and a year in the past.

Only „Tot“ for „Totals“ is save to use with any yearly slice of the data



# SM Finance Dashboard: Working with the dynamic table and using the data export option

Choose your data filters: e.g. SDL SILJ and „Actuals“

Choose the timeframe for the dynamically created table below

Export the content of the dynamically created table to Excel here

SM Finance

Modified

Overview

Partner/SDC

SDL SILJ

SDG Platform

All

Project Manager

All

PLM Name

All

1.2B

237.1M

1.5B

ACT

Plan

TOT

Horizontal bar chart showing cost amounts for various projects.

Donut chart showing 1.2B total with segments: 96M, 188M, 91M, 281M, 490M.

Stacked bar chart showing cost amounts from 2009 to 2024.

Legend: API, Batch Manufacturing, Bio & Clinical studies, Indirect Cost, Other, Other external development services, Reference Listed Drug.

Year

Quarter

Month

Date →	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Cost type ↑	Cost Amount	Cost Amount	Cost Amount	Cost Amount	Cost Amount	Cost Amount	Cost Amount	Cost Amount	Cost Amount	Cost Amount	Cost Amount	Cost Amount	Cost Amount	Cost Amount	Cost Amount
API	-	21,560.04	224,030.04	-491,389.92	2,091,939.96	74,382,440.04	9,190,119.84	11,913,840.12	12,977,440.08	14,768,290.32	10,334,889.96	11,757,960.12	13,472,750.16	10,065,999.72	13,246,999.92
Batch Manufacturing	9.96	18,740.04	100,670.04	230,180.04	774,309.96	1,508,810.16	5,808,670.32	7,527,050.04	9,185,459.88	9,185,459.88	11,530,870.08	9,741,879.96	14,983,999.92	14,198,010.24	7,854,000.12
Bio & Clinical studies	66,939.96	-	12,650.04	698,000.04	2,147,680.08	117,923,059.56	7,238,100.24	13,094,129.76	16,815,609.96	22,385,519.76	20,408,919.72	18,720,910.08	19,033,089.84	18,435,000	23,253,999.84
Indirect Cost	60,900	403,430.04	1,113,379.92	1,322,869.8	10,885,319.88	228,285,738.2	29,342,049.6	27,492,980.28	29,220,350.76	29,201,969.28	31,638,750.52	29,803,100.28	29,366,290.8	23,521,610.88	20,371,580.76
Other	-	-	-	-	-	8,169.96	65,000.04	339,439.92	6,576,599.88	3,367,999.92	5,261,000.04	8,398,000.08	21,883,999.92	6,346,500.12	8,280,000
Other external development services	63,770.04	19,909.92	77,350.08	151,889.88	442,639.92	17,905,560.48	4,096,590.24	5,287,990.08	8,984,100	5,975,289.72	7,775,940.12	7,132,809.84	9,370,179.6	13,854,440.16	12,637,240.2
Reference Listed Drug	-	-	-	-	-	-	-	-	-	-	-	200,000.04	264,999.96	681,000	4,554,000.12

57 Business Use Only

SANDOZ

# Working with the dynamic table and data export option (Example: quarterly cost of 2011 actuals)

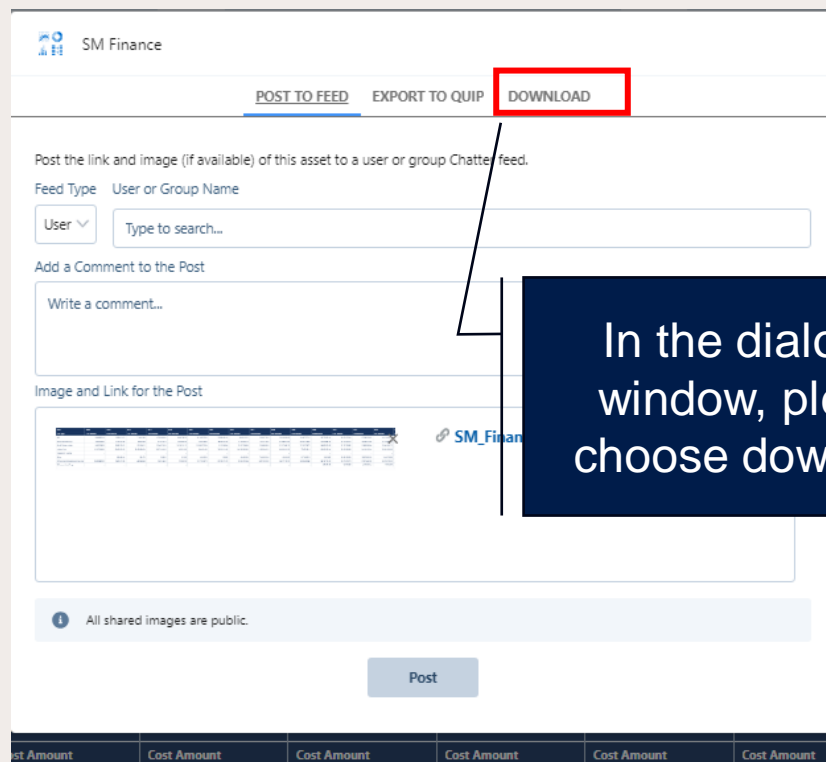
Your settings might result in a small table

But the access to export functionality remains here

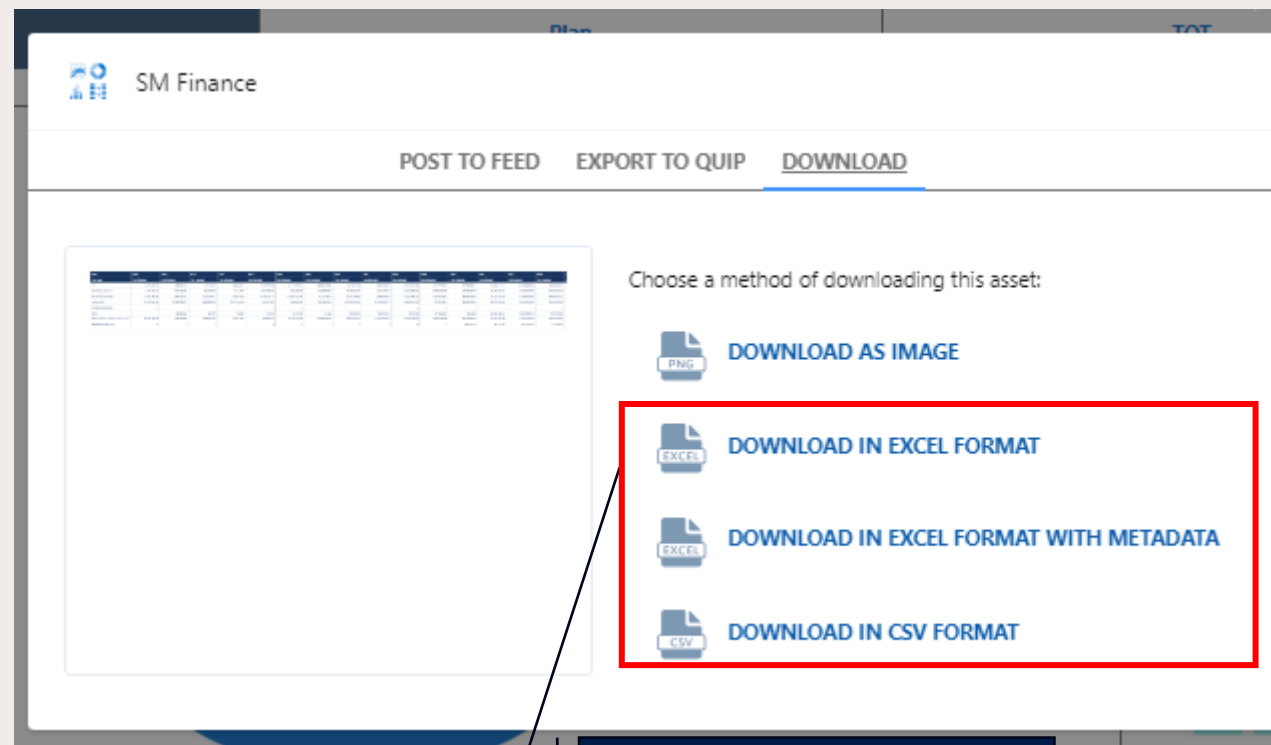
Choose „Share“ if you want to download data to Excel

Date →	2011 - Q1	2011 - Q2	2011 - Q3	2011 - Q4
Cost type ↑	Cost Amount	Cost Amount	Cost Amount	Cost Amount
API	56,007.51	56,007.51	56,007.51	56,007.51
Batch Manufacturing	25,167.51	25,167.51	25,167.51	25,167.51
Bio & Clinical studies	3,162.51	3,162.51	3,162.51	3,162.51
Indirect Cost	278,344.98	278,344.98	278,344.98	278,344.98
Other external development services	19,337.52	19,337.52	19,337.52	19,337.52

# SM Finance Dashboard: Working with the dynamic table and using the data export option



In the dialouge window, please choose download

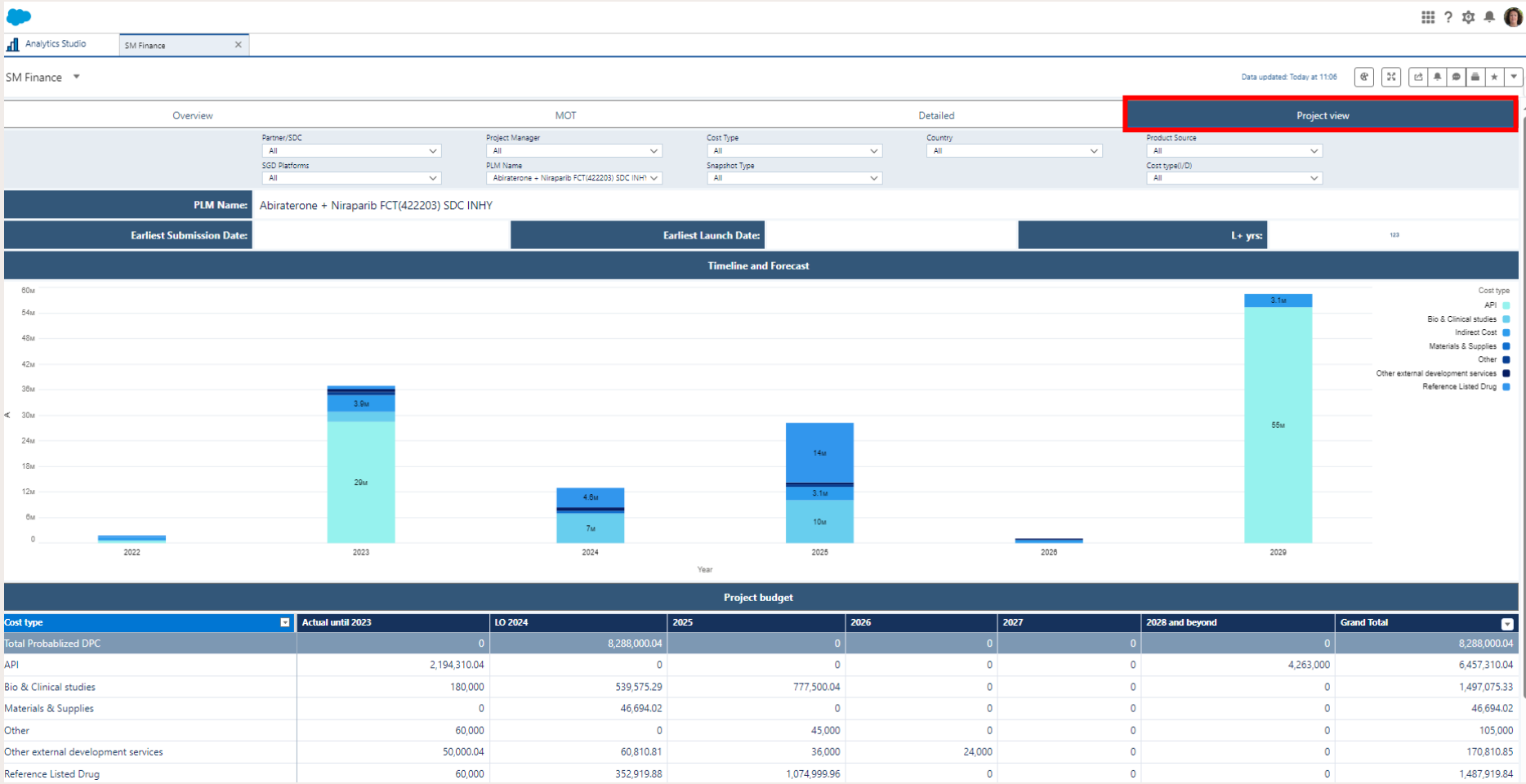


And select the data format of your choice

# SM Finance Dashboard for MOT preparation:

## The „Project view“ tab

Use this tab to explore various data about an individual project.



# SM Finance Dashboard: The „Project view“ tab replaces the standard ppt template

Grand totals per line, e.g. Cost type / probablized and unprobablized as well as indirect cost

Project budget							
Cost type	Actual until 2023	LO 2024	2025	2026	2027	2028 and beyond	Grand Total
Total Probablized DPC	0	8,288,000.04	0	0	0	0	8,288,000.04
API	2,194,310.04	0	0	0	0	4,263,000	6,457,310.04
Bio & Clinical studies	180,000	539,575.29	777,500.04	0	0	0	1,497,075.33
Materials & Supplies	0	46,694.02	0	0	0	0	46,694.02
Other	60,000	0	45,000	0	0	0	105,000
Other external development services	50,000.04	60,810.81	36,000	24,000	0	0	170,810.85
Reference Listed Drug	60,000	352,919.88	1,074,999.96	0	0	0	1,487,919.84
Total Unprobablized DPC	2,544,310.08	1,000,000	1,933,500	24,000	0	4,263,000	9,764,810.08
Indirect Cost	300,000	0	240,000	60,000	0	240,000	840,000
Total Unprobablized DPC + Indirect Cost	2,844,310.08	1,000,000	2,173,500	84,000	0	4,503,000	10,604,810.08

Indirect cost  
included

Yearly split of all line  
items; with actuals  
summed up until previous  
year

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# Next steps

## Go live 15th of May: SANITY becomes the source of truth for project budgets!

- Training sessions 13.5. - 15.5.: joint sessions for BPAs and Project Managers
- Weekly check-in sessions for Q&A scheduled for support and feedback

## Next steps after this training session:

- Familiarize yourself with SANITY Budget Management! Get your questions into the weekly check-in sessions. The SANITY Team will collect feedback for improvements to further shape SANITY according to your needs.
- May LF2 data will be uploaded to SANITY by Data Stewards team once available.
- PMs and BPAs to vet the migrated data in SANITY after this upload.
- June and July: MOT will be **executed based on SANITY data** (with Excel files as backup).

**The final cutover (i.e. exclusive use of SANITY) is planned for 1st of August.**

**Spirit user de-activation will happen end of May! SANITY is the new place to be...**

It is essential to start maintaining your updates in SANITY and work with the system so that you are fully knowledgeable of all new aspects.

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