

Bernhard Hauth
October 2024

FAST TRACK SELECTION for Portfolio Management

SANDOZ



CONTENT

1 Process Flow

2 PRE-Requisites

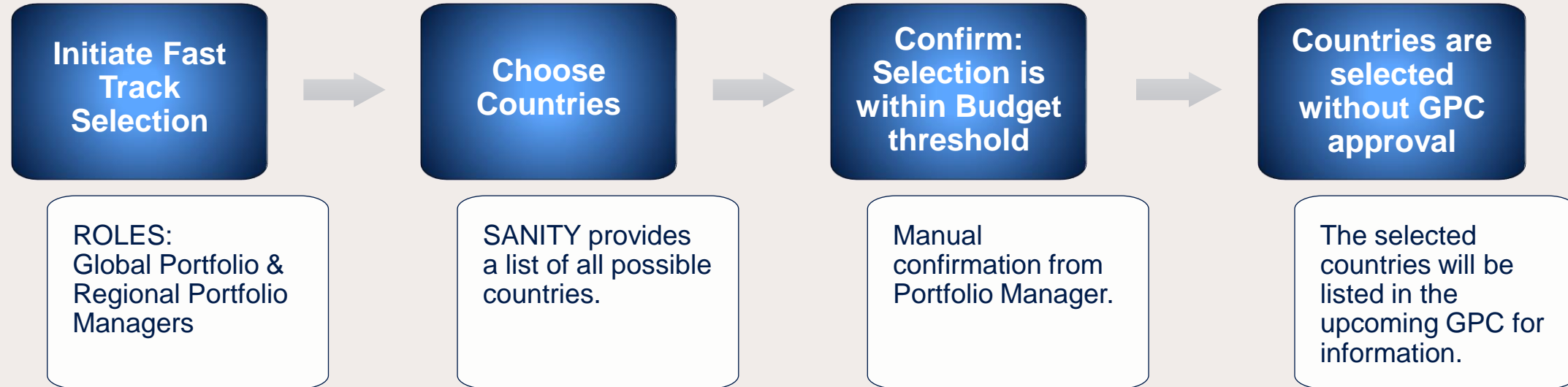
3 Selection via FAST TRACK

4 Outcome of your selection

FAST TRACK SELECTION

Process Flow

PURPOSE: To simplify the selection of non-key-countries.



FAST TRACK SELECTION OUTCOME

Selection Date on
Country Detail Level
is set

GPC Meeting Agenda
Item is created with a
'Decision Final'.

Email - notification is
triggered to the owners
of Product Target,
Portfolio Project,
Project & Launch
Management

RESULT: Selection is done without GPC approval.



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FAST TRACK SELECTION

PRE-Requisites

Budget Threshold



Portfolio Manager needs to confirm, that the selection of these countries does NOT exceed the **Central budget requirement threshold.**

Manual confirmation by Portfolio Manager.

FAST TRACK SELECTION

PRE-Requisites

Non-Key-Country



Selected country does NOT belong to the key countries:
EU(region), US, CA, AU, BR, MX, JP.

Project not in Launch



The project is NOT in Launch phase. i.e.
PLM connected to the parent Portfolio project is in Project phase
'None', 'In-development', 'In-registration' or no PLM is connected.

SANITY takes care of these pre-requisites.

FAST TRACK SELECTION

PRE-Requisites

CDL is existing



The CDL is existing.
ComOps interest is ,YES' for at least 1 strength.
Latest Forecast is available.

CDL not yet selected



The CDL has not been selected yet.
i.e. Selection date is empty.

SANITY takes care of these pre-requisites.



CONTENT

1 Process Flow

2 PRE-Requisites

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4 Outcome of your selection

Initiate FAST TRACK SELECTION on Portfolio Project



Portfolio Project

Opens the country selection wizard

Portfolio Project
Ceftazidime+Avibactam sodium PSOIJ (422636)

+ Follow

Initiate Fast track Selection

Edit

Create Project Selling Units

Create BD Deal

Create Project & Launch

Project Status	Product Class	Therapeutic Area	Product Target	Originator Product Name	Selected Product Target
Active	Gx	Anti-Infectives	Ceftazidime + Avibactam sodium PSOIJ (400155)	Avycaz (US) Zavicefta (EU)	Ceftazidime + Avibactam sodium PSOIJ (400155)

Discontinued

Under consideration

On Hold

Active

Details

BD & PLM

Str & Packs

Country Detail

NPV & Fcsts

Selections & Escalations

Regulatory

Quip

Project Status	Active	Owner	Bernhard Hauth
Selection Source	Local	Portfolio Project reference product pics	
Product Class	Gx	Therapeutic Area	Anti-Infectives
Product Type	Medicinal Product	ATC	J01D (Other Beta-Lactam Antibacterials In Atc)
Product Source	BD&L	SANITY NUMBER	009272

Select Countries

SANITY lists only countries which meet the criteria.

1

Filter by Region

Ceftazidime+Avibactam sodium PSOIJ (422636)

Push ,Close' to skip

Close

Select Region

All

<input type="checkbox"/> Parent Region	Country	Country Project Status	Interest Stage	Earliest Fcst Launch Dat...	Forecast Sales (Current ...
<input type="checkbox"/> LATAM	CAC countries		Project candidate	01.01.2028	1.352.909,00 \$
<input checked="" type="checkbox"/> APMA	Bahrain		Project candidate	01.01.2030	1.627.286,00 \$
<input checked="" type="checkbox"/> APMA	Egypt		Project candidate	01.01.2026	3.899.161,76 \$
<input checked="" type="checkbox"/> APMA	Oman		Project candidate	01.01.2030	1.822.531,00 \$
<input checked="" type="checkbox"/> APMA	Saudi Arabia		Project candidate	01.01.2027	27.184.654,26 \$
<input checked="" type="checkbox"/> APMA	South Africa		Project candidate	17.01.2028	13.868.133,56 \$
<input type="checkbox"/> APMA	United Arab Emirates		Project candidate	01.01.2030	3.604.161,85 \$
<input type="checkbox"/> APMA	Iraq			01.01.2029	6.752.939,00 \$
<input type="checkbox"/> APMA	Jordan			01.01.2031	1.665.770,00 \$

2

Select countries

3

Push ,Next' to proceed

Next

Confirmation of Central Budget Requirements Threshold

Ceftazidime+Avibactam sodium PSOIJ (422636)

Do you confirm that these CDLs do not exceed the
Central budget requirement threshold?

☒ Yes
☐ No

Back Finish

1 Confirmation is within your responsibility

Click ,Finish' to FINALIZE your selection **2**



CONTENT

1 Process Flow


2 PRE-Requisites

3 Selection via FAST TRACK

4 Outcome of your selection

- Selection Date on CDL
- GPC Meeting Agenda Item
- Mail Notification

SELECTION DATE ON CDL



Country Detail Level

Ceftazidime + Avibactam sodium

PSOIJ (422636) EG

+ Follow

Manage Pipeline

Change Owner

Manage Date Fields

Edit

Risk, Status, & Interest

Overall Project Status

Parent Links

Ownership

Country Detail Level Name

Active ||| Interest

Product Tgt || Project || BD Deal ||

Global

CDL-0139302

MS 0

MS 1

MS 2

MS 3

MS 4

MS 5

MS 6

Details

Launch Timeline

Forecasts & Tgt

Mtgs & Escalations

Regulatory

Status & SPC

More

> All details

Summary

Information

Product Class (f)

Gx

Country

Egypt

Product Rights

No Rights

From:

Initially Selected Launch Date

Launch Type at Selection

Initially Selected Submission Date

Initial Values

Selection Date

08.10.2024

The day of your
Fast Track
Selection

GPC Meeting Agenda Item

Got created automatically



Portfolio Project

Portfolio Project
Ceftazidime+Avibactam sodium PSOIJ (422636)

+ Follow

Initiate Fast track Selection

Edit

Create Project Selling Units

Create BD Deal

Create Project & Laun

Project Status	Product Class	Therapeutic Area	Product Target	Originator Product Name	Selected Product Target
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Discontinued

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Selections & Escalations

Regulatory

Quip

Below is a history of any escalations at a Portfolio Project level.

Meeting Agenda Items (1)

1 item • Updated 9 minutes ago

New

Change Owner


	<input type="checkbox"/> Item Name Link	Target M...	Topic	Decision...	Descriptio...	Agenda ...	Meeting	Meeting M...
1	<input type="checkbox"/> Fast track selection - Ceftazidime+Avibactam sodium PSOIJ...	GPC Meeting	Recent Selectio...	Final: Fast Track ...			GPC Oct 2024	

[View All](#)

2

Open the Meeting
Agenda Item

GPC Meeting Agenda Item

 Meeting Agenda Items

Fast track selection - Ceftazidime+Avibactam sodium PSOIJ (422636)

Details

Deliverables

Follow-Up Actions

Meeting Agenda Item full name ⓘ

Fast track selection - Ceftazidime+Avibactam sodium PSOIJ (422636)

Meeting ⓘ

GPC Oct 2024

Agenda Item Source ⓘ

Portfolio Project

Meeting Date ⓘ

15.10.2024

Topic ⓘ

Recent Selection Update

Agenda Item Owner ⓘ

Meeting Name

Description / Summary ⓘ

Details

Decision Proposed ⓘ

Fast Track Scope Extension

Net Sales ⓘ

Decision Final ⓘ

Fast Track Scope Extension

Cost ⓘ

NPV ⓘ

Forecast Sales (Current Total L+5)

USD 0,00

Countries ⓘ

BH,EG,OM,SA,ZA

Strengths ⓘ

Meeting Minutes ⓘ

SANITY automatically chooses next possible GPC date

NOTE: 'Decision Final' is already set

These are the countries you had selected

EMAIL-NOTIFICATION

New countries were added to Sample INN APW (508473)



noreply@salesforce.com on behalf of Tester, SANITY (Gen) <sanity.testers@sandoz.com>

To: Vellambylu, Nihar Prakash (M20); Agrahari, Sudeep (Div)

Dear SANITY user,

Following countries have been added to [Sample INN APW \(508473\)](#) using the fast-track selection procedure: MZ,PH,MM.

Please contact the Project owner for more details.

Best regards,
SANITY Team

If you need support, find your SuperUser on the [SANITY Team Overview](#) or reach out to [SANITY Support Team](#).

MAIL RECIPIENTS:

- Product Target owner
- Portfolio Project owner
- Project & Launch Management owner

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