

Mirco Spadazzi

Sales & Business Development - SlenosVibe

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Professional Background

Mirco has over 30 years of experience in business development, sales strategy, and client relationship management across the insurance, fintech, and advisory sectors. His focus has been on complex B2B negotiation processes and communication in regulated environments. He also has extensive experience as a court technical consultant and certified insurance expert.

Key Roles

Sales Manager, MP Group - Fintech & digital financial services (2020-2024)

Consultant, SDA - Banking dispute advisory (2016-2018)

Independent Insurance Expert, for major Italian companies (1990-2016)

Expert, Court of Rimini

Co-founder, FEDERPERITI - National association of independent experts (2006-present)

Role in Cryptonia

At Cryptonia, Mirco leads the business development strategy, leveraging deep knowledge of B2B negotiation and regulatory frameworks. His work focuses on creating institutional partnerships, and in applying business and marketing strategies

Education & Credentials

Diploma in Electronics and Electromechanics (Istituto Alberti, Rimini)

Registered Insurance Expert (since 1994, National Register n. 4838)

Numerous certifications in damage analysis, communication, and auto claims (Cestar Milano, Adiconsum, Quattroruote)

Additional Activities

Advisor for NBCBanq.io (UK-based fintech provider)

Fluent in Italian and proficient in English

Available for KYC & ID Verification