

# Mirco Spadazzi

Sales & Business Development - EmpowerX  
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## Professional Background

Mirco brings over 30 years of experience in business development, sales strategy, and client relationship management across the insurance, fintech, and advisory sectors. His focus has been on complex B2B negotiation processes and communication in regulated environments. He also has extensive experience as a court technical consultant and certified insurance expert.

## Key Roles

Sales Manager, MP Group - Fintech & digital financial services (2020-2024)  
Consultant, SDA - Banking dispute advisory (2016-2018)  
Independent Insurance Expert, for major Italian companies (1990-2016)  
Expert, Court of Rimini  
Co-founder, FEDERPERITI - National association of independent experts (2006-present)

## Role in EmpowerX

Mirco leads the business development and institutional outreach strategy of EmpowerX. He is in charge of identifying and managing partnerships with investors, advisors, and regulated entities, supporting the credibility and scalability of the ecosystem.

He also plays a key role in the fundraising process, overseeing due diligence communication with stakeholders, and contributing to the design of compliant investment pathways for both crypto-native and traditional participants.

## Education & Credentials

Diploma in Electronics and Electromechanics (Istituto Alberti, Rimini)  
Registered Insurance Expert (since 1994, National Register n. 4838)  
Numerous certifications in damage analysis, communication, and auto claims (Cestar Milano, Adiconsum, Quattroruote)

## Additional Activities

Advisor for NBCBanq.io (UK-based fintech provider)  
Fluent in Italian and proficient in English

Available for KYC & ID Verification