



Carlos Torres

International Business Operations

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About Me

- Specialist in International Business with great analytical skills accustomed to working in a team and under pressure. Offers excellent management abilities and exceptional data analysis skills. Results-driven & hard-working person with a demonstrated experience in Logistics Operations & Supply Chain Management.
- Adaptive, analytical and quick learner with flexible mentality and several years of working experience for international companies dedicate in areas such as manufacturing, electronic, telecommunications & automotive.

Education

Master's Degree in International Trade

2015 - 2017

[Keimyung University](#)

THESIS: Econometrically investigated the causality impact of inward Foreign Direct Investment on Mexico's trade performance; measured as Imports and Exports and vice versa.

<http://library.kmu.ac.kr/search/detail/CATTOT000001583394>

Bachelor's Degree in International Business

2000 - 2004

[University of Guadalajara](#)

Professional Experience

Logistics Analyst

05/2019 - 09/2019

[Ciena Corporation](#)

- Migration of Project to Guadalajara Logistics HQ: Collaboration with Global internal business units in order to generate all shipping documents for imports and exports around the world.
- Review performance transit metrics for inbound raw materials on a regular basis, identifying opportunities for improvement.
- Responsible to manage overall KPIs indicators such as supplier's delivery performance times.
- Track suppliers outgoing/incoming shipments, backlogs, mode of transportation and recovery plans when critical supply situations arise.
- Review and analyze customer supply chain releases for accuracy and discrepancies.
- Detect inconsistencies and abnormal behavior with customer release volumes.

Traffic Supervisor

07/2018 - 03/2019

[D.W. Morgan](#)

- Traffic Operations for CISCO project (DB Schenker in House), logistics liaison for companies such as Flextronics, Jabil and IBM.
- Ensure transit time of goods to arrive as required and coordinate customs clearance of goods in a timely manner. Likewise, control and monitor of the carrier's expenses.
- Planning and strategic management of logistics, personnel, sub-contracted carriers and services to customers.

Import-Export & Supply Chain Management

2009 to 2013 - 04/2017 to 05/2018

[JIT Services LLC](#)

- Coordination of Vendor Management Inventory project with Continental Automotive Guadalajara
- Logistics operations & Imports-Exports liaison for 3PL, Forwarders, Customs Agents and Continental's supply chain analysts.
- Supply chain, daily control and download of EDI signal with materials requirements and forecast. Likewise,

- manual input in system for urgent materials orders.
- Manage of material flows systematically based on lean manufacturing, FIFO and just-in-time.
- Revise and control of inventory levels and proper system adjustments. Addition of new part numbers, expiration dates and critical materials.
- Data processing of all necessary records in SAP for several projects and support the expanding business areas.
- Prepare KPIs reports and presentations based on delivery schedules (ETAs), transit metrics, inventories and backlogs for Suppliers (Vendors) and Continental.
- Maintain accurate compliance record of an IMMEX company in software (Aranxel).
- Accomplishment of obligations with national secretaries according legislation: Annex 24 & 31.

Customs Brokerage

2008 - 2009

Expeditors International

- Importation and Exportation of Goods.
- Prepare customs documentation and ensure that shipments meet all applicable laws to facilitate the import and export of goods.
- Determine and track duties and taxes payable and process payments on behalf of the clients.

Core Competencies

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|-----------------------------------|-----------------------|--|
| • Global Logistics | • Vendor Relations | • Analytical Expertise |
| • Supply Chain Management | • Strategic Planning | • Advanced IT Skills |
| • Import-Export & Customs Process | • Forecasting | • Communication & Presentation Abilities |
| • Project Management | • Process Improvement | • Customer Service Oriented |

Languages

- Spanish: Native Speaker
- English: TOEFL IBT TEST score 101 points (Advance Level)
- Korean: TOPIK TEST level 3 (Intermediate Level)
- German: GOETHE-ZERTIFIKAT level A1 (Beginner Level)

Technological Proficiencies

- Microsoft Office: Excel, Power Point, Outlook, Word, Access
- SAP (ERP)
- Oracle (ERP)
- Aranxel (Inventory Control in Foreign Trade)
- Atlas.ti (Qualitative Data Analysis)
- Sequel (MySQL, Relational Databases)
- Novice: Python, HTML & CSS