# CHRISTOPHER GLENNON

Charlotte, North Carolina 28202

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Github: https://github.com/cglennon924

Portfolio: https://cglennon924.github.io/Responsive-Portfolio/

#### SUMMARY

Full Stack Web Developer with a background in sales, gaining new clients, and increasing business revenue. Believes in the value of creating meaningful relationships. Having a background in football, knows how to apply a competitive spirit with a teamwork mentality. Enjoys building user-friendly applications and learning new technology.

# TECHNICAL SKILLS

Languages: Javascript, jQuery, HTML5, CSS, mySQL, mongoDB, Express.js, Node.js,

Sequelize, React.js

**Applications:** Bootstrap, Bulma CSS, Materialize, Postman

#### **PROJECTS**

Lyrics + | https://github.com/cglennon924/Project-1 | https://cglennon924.github.io/Project-1/

- An app where a user can type in their favorite song and get lyrics and a wikipedia link
- Responsible for the UI and laying out our backend information properly. (1-2 lines)
- HTML5, CSS, Javascript, Bulma CSS, Wikipedia API, MusicMatch API, jQuery, node.js

# QuizStack | https://github.com/cglennon924/QuizStack | https://quiz-stack.herokuapp.com/

- A guiz game that tests the user knowledge on Full Stack Development
- Responsible for organizing the High Score page and making sure the API routes were working properly. Also floated around to ensure proper uses.
- HTML5, CSS, Javascript, Bootstrap CSS, jQuery, node.js, mySQL, Postman, Sequelize, DOM, ORM, Express.js

#### EXPERIENCE

# SALES ASSOCIATE

CHARLOTTE, NC

#### CONSOLIDATED ELECTRICAL DISTRIBUTORS

2018 - May 2020

- Responsible for bringing in \$80,000 in sales since joining Consolidated Electrical Distributors. Driven by strong, personal relationships built with key customers in addition to new sales generated from actively pursuing new high value clients within the Charlotte area.
- Successfully built a book of business by negotiating quotes directly with new and existing clients, in order to beat competitors in the high growth Charlotte market, while also maintaining fair gross margins.
- Actively trained myself and other team members on product specifications, in order to
  ensure all members have practical working knowledge to best assist existing customers
  and win new business.

• Significant experience working in a fast-paced, competitive environment, where maintaining consistent and high quality service is imperative to meeting client needs and securing the continued viability of Consolidated Electrical Distributors.

#### EDUCATION

# BOOTCAMP CERTIFICATE: FULL STACK WEB DEVELOPMENT | THE UNIVERSITY OF NORTH CAROLINA AT CHARLOTTE | 2020

• A 24-week intensive program focused on gaining technical programming skills in HTML5, CSS3, Javascript, JQuery, Bootstrap, Firebase, Node Js, MySQL, MongoDB, Express, Handelbars.js & ReactJS.

# HUNTINGDON COLLEGE | BACHELOR OF ARTS | ALABAMA | MAY 2016

• Major: Communication

# **ACADEMIC HONORS**

- Dean's List of Honors Spring 2014 (GPA of 3.6 3.79)
- Sigma Nu Scholarship Chair, Alumni Relations Chair and Lieutenant Commander

# **ACTIVITIES**

• Student Athlete – Huntingdon College Football Team (NCAA DIII)