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MATH 108

Spring 2023

HW 2: Due 02/06

*"There is only one boss. The customer. And he can fire everybody in the company from the chairman on down, simply by spending his money somewhere else."*

– Sam Walton

**Problem 1.** (10pt) Suppose that the revenue and cost function for a certain item are given by  $R(q) = 199.99q$  and  $C(q) = 56.24q + 1260000$ , respectively.

- (a) How much does the company sell each item for? How much does it cost to make each item?
- (b) What are the fixed costs for the production of this good?
- (c) What is the profit or loss if the company produces and sells five-thousand of these items?
- (d) What is the break-even point? At least many items does this company need to sell in order to make a profit on this item?

**Solution.**

- (a) The function  $R(q) = 199.99q = 199.99q + 0$  is linear, i.e. has the form  $y = mx + b$  with  $R = y$ ,  $q = x$ ,  $m = 199.99$ , and  $b = 0$ . Therefore, the rate of change of  $R(q)$  is constant. The rate of change of  $R(q)$  is the sales amount of each item. Therefore, each item sells for \$199.99. Because the function  $C(q) = 56.24q + 1260000$  is linear, i.e. has the form  $y = mx + b$  with  $C = y$ ,  $q = x$ ,  $m = 56.24$ , and  $b = 1260000$ , the rate of change of  $C(q)$  is constant. The rate of change of  $C(q)$  is the cost of each item. Therefore, each item costs \$56.24 to produce.
- (b) The fixed costs are the costs not associated with production of the good/service. But then this must be the cost when no items are produced, i.e.  $C(0)$ . We have  $C(0) = 56.24(0) + 1260000 = 1260000$ . Therefore, the fixed costs are \$1,260,000.
- (c) The profit function is given by  $P(q) = R(q) - C(q)$ . But this is...  
$$P(q) = R(q) - C(q) = 199.99q - (56.24q + 1260000) = 199.99q - 56.24q - 1260000 = 143.75q - 1260000$$
  
Therefore, we have  $P(5000) = 143.75(5000) - 1260000 = 718750 - 1260000 = -\$541250$ . But then the company has a deficit of \$541,250. Alternatively, we have  $R(5000) = \$999950$  and  $C(5000) = \$1541200$ . Then the profit is  $\$999950 - \$1541200 = -\$541250$ , i.e. a deficit of \$541,250.
- (d) The break-even point is the point where revenue equals cost, i.e.  $R(q) = C(q)$ . Alternatively, this is the point where  $P(q) = 0$ . But then we have...

$$P(q) = 0$$

$$143.75q - 1260000 = 0$$

$$143.75q = 1260000$$

$$q = 8765.22$$

Therefore, the company must produce/sell at least 8,766 items to turn a profit.

**Problem 2.** (10pt) Bread Pitt is a bread and pastry shop. They make an exquisite challah bread that is a talk of the town and sells for only \$7.49. The cost to make each loaf is approximately \$0.89. However, between the utilities and various other costs, the shop pays at least \$847 per day just to stay open.

- (a) What are the fixed and variable costs for producing this bread?
- (b) Find the cost function for this bread.
- (c) Find the revenue function for this bread.
- (d) Find the break-even point for producing this challah bread.

**Solution.**

- (a) The fixed costs are the cost of production that do not change based on the amount of production. Here, this is the \$847 cost of keeping the business open each day. The variable costs vary with the production level. Because each bread loaf costs \$0.89 to produce, if  $q$  loaves are made, the variable costs are  $0.89q$  for those loaves.
- (b) We know the costs are the sum of the fixed and variable costs. But then  $C(q) = 0.89q + 847$ .
- (c) Because the shop sells each loaf for \$7.49, if they sell  $q$  loaves, they make  $7.49q$  for selling those loaves. Therefore,  $R(q) = 7.49q$ .
- (d) The break-even point is the point where revenue equals cost. But then we have...

$$R(q) = C(q)$$

$$7.49q = 0.89q + 847$$

$$6.60q = 847$$

$$q = 128.3$$

Therefore, the shop need sell at least 129 loaves to turn a profit.

**Problem 3.** (10pt) Suppose a company produces two items,  $q_1$  and  $q_2$ , and has a cost function given by  $C(q_1, q_2) = 746.12q_1 + 646.95q_2 + 846221$ .

- (a) What are the fixed costs for producing these two items?
- (b) What is the total cost associated with producing 20 of the first item and 25 of the second item?
- (c) How much does it cost to produce the first item? How much does it cost to produce the second item?

**Solution.**

- (a) The fixed costs are the costs associated with production which do not depend on the level of production. But this is precisely the cost  $C(0, 0)$ . We have  $C(0, 0) = 0 + 0 + 846221 = 846221$ . Therefore, the fixed costs are \$846,221.

- (b) This is...

$$C(20, 25) = 746.12(20) + 646.95(25) + 846221 = 14922.40 + 16173.80 + 846221 = \$877,317.15$$

- (c) From the function  $C(q_1, q_2)$ , we can see that it costs \$746.12 to produce the first item and \$646.95 to produce the second item.

**Problem 4.** (10pt) Suppose that you have a revenue function given by  $R(q) = 20q$  and a cost function given by  $C(q) = 5q + 160$ .

- Without finding the profit function, find the break-even point for the production/sale of this item.
- Sketch the revenue and cost function on the plot below.
- Without finding the profit function, explain using (b) where the profit function will cross the  $q$ -axis.
- Find the profit function and show that it has the  $q$ -intercept you found in (c).

**Solution.**

- The break-even point is the point where revenue equals cost. But then we have...

$$R(q) = C(q)$$

$$20q = 5q + 160$$

$$15q = 160$$

$$q = 10.6667$$

- The revenue function  $R(q) = 20q$  is linear with slope 20 and  $y$ -intercept 0. The function  $C(q) = 5q + 160$  is linear with slope 5 and  $y$ -intercept 160. Using this, we plot  $R(q)$  and  $C(q)$  on the plot below.
- We know the break-even point is when the profit is 0, i.e. when  $P(q) = 0$ . But this is a  $q$ -intercept for  $P(q)$ . Therefore,  $P(q)$  will cross the  $q$ -axis at  $q = 10.6667$ .
- We know that  $P(q) = R(q) - C(q) = 20q - (5q + 160) = 20q - 5q - 160 = 15q - 160$ . The  $q$ -intercept of  $P(q)$  is when  $P(q) = 0$ . But then we have  $15q - 160 = 0$  so that  $15q = 160$ . This implies  $q = 10.6667$ , which confirms the work above.

