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MATH 108

Spring 2023

HW 2: Due 02/06

"There is only one boss. The customer. And he can fire everybody in the company from the chairman on down, simply by spending his money somewhere else."

– Sam Walton

Problem 1. (10pt) Suppose that the revenue and cost function for a certain item are given by $R(q) = 199.99q$ and $C(q) = 56.24q + 1260000$, respectively.

- (a) How much does the company sell each item for? How much does it cost to make each item?
- (b) What are the fixed costs for the production of this good?
- (c) What is the profit or loss if the company produces and sells five-thousand of these items?
- (d) What is the break-even point? At least many items does this company need to sell in order to make a profit on this item?

Solution.

- (a) The function $R(q) = 199.99q = 199.99q + 0$ is linear, i.e. has the form $y = mx + b$ with $R = y$, $q = x$, $m = 199.99$, and $b = 0$. Therefore, the rate of change of $R(q)$ is constant. The rate of change of $R(q)$ is the sales amount of each item. Therefore, each item sells for \$199.99. Because the function $C(q) = 56.24q + 1260000$ is linear, i.e. has the form $y = mx + b$ with $C = y$, $q = x$, $m = 56.24$, and $b = 1260000$, the rate of change of $C(q)$ is constant. The rate of change of $C(q)$ is the cost of each item. Therefore, each item costs \$56.24 to produce.
- (b) The fixed costs are the costs not associated with production of the good/service. But then this must be the cost when no items are produced, i.e. $C(0)$. We have $C(0) = 56.24(0) + 1260000 = 1260000$. Therefore, the fixed costs are \$1,260,000.
- (c) The profit function is given by $P(q) = R(q) - C(q)$. But this is...
$$P(q) = R(q) - C(q) = 199.99q - (56.24q + 1260000) = 199.99q - 56.24q - 1260000 = 143.75q - 1260000$$

Therefore, we have $P(5000) = 143.75(5000) - 1260000 = 718750 - 1260000 = -\541250 . But then the company has a deficit of \$541,250. Alternatively, we have $R(5000) = \$999950$ and $C(5000) = \$1541200$. Then the profit is $\$999950 - \$1541200 = -\$541250$, i.e. a deficit of \$541,250.
- (d) The break-even point is the point where revenue equals cost, i.e. $R(q) = C(q)$. Alternatively, this is the point where $P(q) = 0$. But then we have...

$$P(q) = 0$$

$$143.75q - 1260000 = 0$$

$$143.75q = 1260000$$

$$q = 8765.22$$

Therefore, the company must produce/sell at least 8,766 items to turn a profit.

Problem 2. (10pt) Bread Pitt is a bread and pastry shop. They make an exquisite challah bread that is a talk of the town and sells for only \$7.49. The cost to make each loaf is approximately \$0.89. However, between the utilities and various other costs, the shop pays at least \$847 per day just to stay open.

- (a) What are the fixed and variable costs for producing this bread?
- (b) Find the cost function for this bread.
- (c) Find the revenue function for this bread.
- (d) Find the break-even point for producing this challah bread.

Solution.

- (a) The fixed costs are the cost of production that do not change based on the amount of production. Here, this is the \$847 cost of keeping the business open each day. The variable costs vary with the production level. Because each bread loaf costs \$0.89 to produce, if q loaves are made, the variable costs are $0.89q$ for those loaves.
- (b) We know the costs are the sum of the fixed and variable costs. But then $C(q) = 0.89q + 847$.
- (c) Because the shop sells each loaf for \$7.49, if they sell q loaves, they make $7.49q$ for selling those loaves. Therefore, $R(q) = 7.49q$.
- (d) The break-even point is the point where revenue equals cost. But then we have...

$$R(q) = C(q)$$

$$7.49q = 0.89q + 847$$

$$6.60q = 847$$

$$q = 128.3$$

Therefore, the shop need sell at least 129 loaves to turn a profit.

Problem 3. (10pt) Suppose a company produces two items, q_1 and q_2 , and has a cost function given by $C(q_1, q_2) = 746.12q_1 + 646.95q_2 + 846221$.

- (a) What are the fixed costs for producing these two items?
- (b) What is the total cost associated with producing 20 of the first item and 25 of the second item?
- (c) How much does it cost to produce the first item? How much does it cost to produce the second item?

Solution.

- (a) The fixed costs are the costs associated with production which do not depend on the level of production. But this is precisely the cost $C(0, 0)$. We have $C(0, 0) = 0 + 0 + 846221 = 846221$. Therefore, the fixed costs are \$846,221.

- (b) This is...

$$C(20, 25) = 746.12(20) + 646.95(25) + 846221 = 14922.40 + 16173.80 + 846221 = \$877,317.15$$

- (c) From the function $C(q_1, q_2)$, we can see that it costs \$746.12 to produce the first item and \$646.95 to produce the second item.

Problem 4. (10pt) Suppose that you have a revenue function given by $R(q) = 20q$ and a cost function given by $C(q) = 5q + 160$.

- Without finding the profit function, find the break-even point for the production/sale of this item.
- Sketch the revenue and cost function on the plot below.
- Without finding the profit function, explain using (b) where the profit function will cross the q -axis.
- Find the profit function and show that it has the q -intercept you found in (c).

Solution.

- The break-even point is the point where revenue equals cost. But then we have...

$$R(q) = C(q)$$

$$20q = 5q + 160$$

$$15q = 160$$

$$q = 10.6667$$

- The revenue function $R(q) = 20q$ is linear with slope 20 and y -intercept 0. The function $C(q) = 5q + 160$ is linear with slope 5 and y -intercept 160. Using this, we plot $R(q)$ and $C(q)$ on the plot below.
- We know the break-even point is when the profit is 0, i.e. when $P(q) = 0$. But this is a q -intercept for $P(q)$. Therefore, $P(q)$ will cross the q -axis at $q = 10.6667$.
- We know that $P(q) = R(q) - C(q) = 20q - (5q + 160) = 20q - 5q - 160 = 15q - 160$. The q -intercept of $P(q)$ is when $P(q) = 0$. But then we have $15q - 160 = 0$ so that $15q = 160$. This implies $q = 10.6667$, which confirms the work above.

