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MATH 108

Spring 2022

Written HW 2: Due 02/14

“Whatcha got there? Numbers?”

– Bender Bending Rodriguez, Futurama

Problem 1. (10pt) Tyrell sells mattresses in a store which he rents for \$7500 per month with building costs of approximately \$635 per month. He purchases these mattresses from a distributor at an average cost of \$127 per mattress. On average, each mattress sells for \$547.

- (a) What are Tyrell’s fixed costs?
- (b) Find $C(m)$, the cost function associated to selling m mattresses.
- (c) Find $R(m)$, the revenue function for selling m mattresses.
- (d) Without finding $P(m)$, the profit function, find the minimum number of mattresses Tyrell needs to sell each month to make a profit.

Solution.

- (a) The fixed costs are the costs not associated with production. The fixed costs here are the rent, which is \$7500.
- (b) We know that $C(x) = \text{FC} + \text{VC}$. We know from (a) that the fixed costs are 7500. Each mattress costs \$127. Therefore, if Tyrell buys x mattresses, he spends $127x$. This is the variable cost, VC. Therefore, we have...

$$C(x) = 127x + 7500$$

- (c) We know that each mattress sells for roughly \$547. Therefore, if x mattresses are sold, the revenue is $547x$. Then we must have...

$$R(x) = 547x$$

- (d) We know that the profit is the revenue minus the cost. Therefore,

$$\begin{aligned} P(x) &= R(x) - C(x) \\ &= 547x - (127x + 7500) \\ &= 547x - 127x - 7500 \\ &= 420x - 7500 \end{aligned}$$

Furthermore, because $P(x)$ is linear, we know that we will make a profit for x values greater than the breakeven point—which occurs when $P(x) = 0$. But then...

$$P(x) = 0$$

$$420x - 7500 = 0$$

$$420x = 7500$$

$$x \approx 17.86$$

Therefore, 18 mattresses need to be sold to make a profit.

Problem 2. (10pt) Cheesy Does It is a cheese shop which sells a large variety of cheeses. Suppose they order gouda cheese from a local distributor at a rate of \$5.83 per pound (lb). They are charged a delivery fee of \$87.25 per order. To make a profit selling this cheese, they markup their purchased price by 60%.

- (a) Find $C(\ell)$, the costs associated with selling ℓ pounds of gouda cheese.
- (b) Find $R(\ell)$, the revenue associated with selling ℓ pounds of gouda cheese.
- (c) Find $P(\ell)$, the profit associated with selling ℓ pounds of gouda cheese.
- (d) Using $P(\ell)$, find the minimum number of pounds of gouda cheese the store must sell to turn a profit on these cheese sales.

Solution.

- (a) We know that $C(\ell) = \text{FC} + \text{VC}$. The fixed costs, FC, is the delivery cost for the cheese, which is \$87.25. Because the cheese costs \$5.83 per pound, if ℓ pounds are purchased, the total price is 5.83ℓ . But then we know that the variable costs are 5.83ℓ . Therefore,

$$C(\ell) = 5.83\ell + 87.25$$

- (b) The cheese costs \$5.83 per pound. To make a profit, the shop marks this up by 60%. But then the cost of the cheese is $5.83(1 + 0.60) = 5.83(1.60) = 9.33$. If ℓ pounds are purchased, then the revenue is 9.33ℓ . Therefore,

$$R(\ell) = 9.33\ell$$

- (c) We know that the profit function is the revenue function minus the cost function. Therefore,

$$\begin{aligned} P(\ell) &= R(\ell) - C(\ell) \\ &= 9.33\ell - (5.83\ell + 87.25) \\ &= 9.33\ell - 5.83\ell - 87.25 \\ &= 3.50\ell - 87.25 \end{aligned}$$

- (d) Because $P(\ell)$ is linear, we know that we will make a profit for ℓ values greater than the breakeven point—which occurs when $P(\ell) = 0$. But then. . .

$$\begin{aligned} P(\ell) &= 0 \\ 3.50\ell - 87.25 &= 0 \\ 3.50\ell &= 87.25 \\ \ell &\approx 24.93 \end{aligned}$$

Therefore, 25 pounds of cheese need to be sold to make a profit.

Problem 3. (10pt) Suppose you have profit and cost functions given by $R(x) = 95.55x$ and $C(x) = 24.35x + 11450$, respectively.

- How much does each item sell for? Explain how you know.
- What are the fixed costs? Explain how you know.
- Find the revenue and costs associated to selling 120 items. Is the seller making a profit?
- Sketch $R(x)$, $C(x)$, and $P(x)$ (the profit function) on the same graph—being sure to include the equilibrium point.

Solution.

- Observe that $R(x)$ and $C(x)$ are linear. But then the purchased price is the slope of $C(x)$, which is 24.35. Therefore, the vendor purchases the item for \$24.35 per item. The slope of $R(x)$ is the sale price of the item. The slope of $R(x)$ is 95.55. Therefore, the item sells for \$95.55 per item.
- The fixed costs are the costs incurred regardless of production. Therefore, the fixed costs should be the costs when $x = 0$. But then we have...

$$C(0) = 24.35(0) + 11450 = 0 + 11450 = 11450$$

Therefore, the fixed costs are \$11,450.

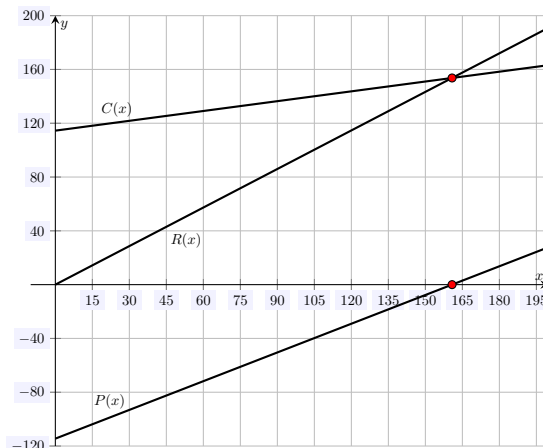
- We evaluate $R(x)$ and $C(x)$ at $x = 120$:

$$R(120) = 95.55(120) = 11466$$

$$C(120) = 24.35(120) + 11450 = 2922 + 11450 = 14372$$

Therefore, the revenue for selling 120 items is \$11,466 and the costs are \$14,372. Because $R(120) < C(120)$, we know that there is a loss—not a profit.

- Note that $P(x) = R(x) - C(x) = 71.20x - 11450$. Setting this equal to zero, we find that $x = 160.815$. Therefore, the breakeven point occurs when $x = 160.815$, where $R(160.815) \approx 15366$ and $C(160.815) = 15366$. Then we have the following plot (with the y -axis in hundreds of dollars):



Problem 4. (10pt) Suppose the barbershop Jack the Clipper has a revenue function and cost functions $R(x) = 0.04x^2 + 23x - 15$ and $C(x) = 5.2x + 3100$, respectively, where x is the number of haircuts given.

- (a) Find the average revenue, cost, and profit for giving 160 haircuts.
- (b) Find the marginal revenue, cost, and profit for giving 160 haircuts.

Solution.

- (a) First, observe that...

$$R(160) = 0.04(160)^2 + 23(160) - 15 = 1024 + 3680 - 15 = 4689$$

$$C(160) = 5.2(160) + 3100 = 832 + 3100 = 3932$$

Then $P(160) = R(160) - C(160) = 4689 - 3932 = 757$. Then we have...

$$\text{Avg. } R(160) = \frac{4689}{160} \approx 29.31$$

$$\text{Avg. } C(160) = \frac{3932}{160} \approx 24.58$$

$$\text{Avg. } P(160) = \frac{757}{160} \approx 4.73$$

- (b) Observe that we also have...

$$R(161) = 0.04(161)^2 + 23(161) - 15 = 1036.84 + 3703 - 15 = 4724.84$$

$$C(161) = 5.2(161) + 3100 = 837.20 + 3100 = 3937.20$$

Then $P(161) = R(161) - C(161) = 4724.84 - 3937.20 = 787.64$. Then we have...

$$\text{Marg. } R(160) = R(161) - R(160) = 4724.84 - 4689 = 35.84$$

$$\text{Marg. } C(160) = C(161) - C(160) = 3937.20 - 3932 = 5.20$$

$$\text{Marg. } P(160) = P(161) - P(160) = 787.64 - 757 = 30.64$$

Problem 5. (10pt) Spruce Springclean is a cleaning company which offers a basic and deluxe package. The revenue function for b basic cleanings and d deluxe cleanings is $R(b, d) = 45.99b + 69.99d$, while the associated cost function is $C(b, d) = 5.45b + 8.11d + 7.5$.

- (a) How much does a basic and deluxe cleaning cost? Explain how you know.
- (b) Find the fixed costs.
- (c) Find the costs, revenue, and profit for performing 34 basic cleanings and 29 deluxe cleanings.

Solution.

- (a) Because $R(b, d)$ and $C(b, d)$ are (affine) linear functions, we know that the costs are the 'slopes' in each 'direction.' Therefore examining $C(b, d)$, the cost for the company for a basic cleaning is \$5.45 per cleaning and the cost of a deluxe cleaning is \$8.11 per cleaning. Examining $R(b, d)$, the company charges \$45.99 per basic cleaning and \$69.99 per deluxe cleaning.
- (b) The fixed costs are the costs incurred regardless of production. Therefore, the fixed costs should be $C(b, d)$ when $b = 0$ and $d = 0$. But then we have...

$$C(0, 0) = 5.45(0) + 8.11(0) + 7.5 = 0 + 0 + 7.5 = 7.5$$

Therefore, the fixed costs are \$7.50.

- (c) We know that $P(b, d) = R(b, d) - C(b, d)$. But then we have...

$$\begin{aligned} P(b, d) &= R(b, d) - C(b, d) \\ &= (45.99b + 69.99d) - (5.45b + 8.11d + 7.5) \\ &= 45.99b + 69.99d - 5.45b - 8.11d - 7.5 \\ &= 40.54b + 61.88d - 7.5 \end{aligned}$$

To find the costs, revenue, and profit for performing 34 basic cleanings and 29 deluxe cleanings, we evaluate at $b = 34$ and $d = 29$:

$$\begin{aligned} C(34, 29) &= 5.45(34) + 8.11(29) + 7.5 = 185.30 + 235.19 + 7.5 = 427.99 \\ R(34, 29) &= 45.99(34) + 69.99(29) = 1563.66 + 2029.71 = 3593.37 \\ P(34, 29) &= 40.54(34) + 61.88(29) - 7.5 = 1378.36 + 1794.52 - 7.5 = 3165.38 \end{aligned}$$