

percent decreased 1.3 points year to year. The decrease in pre-tax income was driven by a decrease in gross profit.

#### Geographic Revenue

Total revenue of \$20,367 million decreased 6.5 percent as reported (9 percent adjusted for currency and 8 percent excluding divested businesses and adjusted for currency) in the fourth quarter compared to the prior-year period.

Americas revenue of \$9,358 million decreased 10.5 percent as reported (10 percent adjusted for currency and excluding divested businesses and adjusted for currency). Within North America, revenue in the U.S. decreased 10.0 percent and Canada decreased 9.8 percent as reported (11 percent adjusted for currency). Latin America decreased 14.7 percent as reported (8 percent adjusted for currency). Within Latin America, Brazil decreased 24.1 percent as reported (13 percent adjusted for currency).