

Chad Murobayashi

SUMMARY

- Expertise in HTML, CSS, and Javascript
- Native English and Intermediate Japanese (JLPT N3, 2018)
- Proficient in Version Control System - Git and Github
- Proficient in Microsoft Office, Excel, and PowerPoint, Salesforce CRM
- Experience managing a team of 14 subordinates from 7 different countries
- Excellent communication skills and able to create strong working relationships
- Motivated and fast learner who has experience working in an international environment

TECHNICAL SKILLS

- Expertise in HTML/CSS and SASS
- Thorough in Javascript and React framework
- Version Control System - Git and Github
- Web development and design
- App development and design

EDUCATION

University of Hawaii at Manoa, Shidler College of Business

May 2013

Bachelor of Business Administration

Marketing and International Business Major

Keio University, Tokyo, Japan

September 2011 – August 2012

Keio International Program

EXPERIENCE

en world Japan, Tokyo, Japan

August 2018 - Present

Consultant, HR & Corporate Services

- Total billing: 53mil JPY, Total placements: 18
- Consistently hitting monthly and weekly KPIs for submissions, interviews, and business development
- Direct candidate sourcing from LinkedIn and EnMiddle
- Business development of new clients (4 new terms and conditions with new clients, 2 renewal terms and conditions)
- Internal and external stakeholder management, strong negotiator, and high closing ratio

The Bridge Group K.K., Tokyo, Japan

July 2017 - July 2018

Consultant (October 2017 - Present)

Associate (July 2017 - October 2017)

- Total billing: 15mil JPY, Placements in first year: 6
- Assist top tier FMCG, IT, and consulting companies in finding and identifying the best employees
- Direct candidate sourcing from LinkedIn, EnMiddle, and Bizreach portal sites
- Consultation to candidates who are searching for new jobs
- Weekly client meetings to discuss new positions - able to keep good relationships with HR and clients
- Consistently hitting monthly and weekly KPIs for submissions and interviews

iTTTi Japan, Himeji, Japan

November 2013 - May 2017

Performance Supervisor (May 2014 - December 2015)

- Overall supervision of 14 staff members from USA, Canada, Australia, UK, and Philippines
- Facilitating monthly meetings
- Schedule coordination between 14 teachers and 56 classrooms
- Training of new teachers, lessons, and materials (summer school course, updated lesson plans, updated materials)
- Data entry (calculating commuting costs, salaries, bonuses)

Native English Teacher (November 2013 - May 2017)

- Native English lessons to students ages 2-18 years old in an after school classroom
- Monthly visits to local high schools to provide English Day lessons
- Monthly presentations on safety, classroom management, and lesson improvements
- Daily lesson plan creation

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OTHER EXPERIENCE

Orfanato PANI- Maximo Nivel, San Jose, Costa Rica (March 2013)

Childcare Volunteer

- Teaching English and childcare work with orphans in Costa Rica

Business Executive Society of Tomorrow (BEST) Club, University of Hawaii at Manoa (September 2010 – May 2013)

Inter-Business Council Senator

- Planned monthly events for professional development, fundraising, and networking
- Communication among other business clubs and event planning

Clear Channel Communications (Internship) (January 2011 - May 2011)

Web Content Assistant

- Assist in developing and maintaining web content for six radio stations
- Creating content for Facebook and company websites (KSSK Radio, Island 98.5, Star 101.9, 93.9 Jamz)