

# How Do I Get Paid?

## DIRECT LOG SALES:

Payment starts by contacting one of our professional Foresters/Log buyers to set up your Log Purchase Agreement (LPA). Our Foresters may want to visit your site in order to provide the best possible pricing for your logs. Logs may be purchased by the ton or by thousand board feet (MBF). Your Log Purchase Agreement will provide pricing, log specifications, and general log manufacturing rules. We offer the option of split payments between Landowner and Logger and hold-out for trucking. Once a Log Purchase Agreement is in place, you are ready to deliver your logs to one of our mills.

Upon delivery, your load will be assigned to your specific Log Purchase Agreement and linked to our Log Payment System. Each load will be weighed and if payment is by MBF, each log will be measured by a professional log scaler to determine its gross and net volume. Weight and scale data (if applicable) are transmitted to our Log Payment System for payment. **Payments are made weekly.**

## TIMBER PURCHASE:

Selling your timber starts by contacting one of our professional Foresters/Log buyers to set up a visit to your site. Our Foresters will discuss many of the details and responsibilities of purchasing your timber, such as: a site specific harvest plan and schedule, site prep, reforestation plan obligation, forest excise tax, etc. To determine fair market value for your timber, a timber cruise may be conducted.

Upon agreeing to the purchase price and harvest plan, a Purchase and Sale Agreement (PSA) is prepared and signed by both parties. At closing, the seller will be paid for the timber and a timber deed will be transferred to purchaser via a timber deed.

Please contact one of our professional Foresters for current log pricing or to schedule a site visit.

# Contact a log buyer



Northwest Washington,  
British Columbia

## Randy Bartelt

Log Buyer, Port Angeles | Extension Forester

Direct (360) 452 6041

Cell (360) 739 6681

Fax (360) 417 6805

Email [randyb@chwa.com](mailto:randyb@chwa.com)



Southwest Washington

## Darrell Alvord

Log Buyer

Toll Free (800) 851 9484

Direct (360) 996 4611

Cell (360) 431 0421

Email [darella@chwa.com](mailto:darella@chwa.com)



Southwest Washington

## Ken Jones

Log Buyer

Toll Free (800) 851 9484

Direct (360) 996 4610

Cell (360) 520 6491

Email [kenj@chwa.com](mailto:kenj@chwa.com)



Western Oregon

## Tom Layton

Log Buyer, Cascade Group | Extension Forester

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Direct (360) 748 0178

Cell (360) 880 2656

Email [tom@CHGLogs.com](mailto:tom@CHGLogs.com)

