

Current Month Transactions

Current Month Profit

\$71,682

Goal: 67.87K (+5.61%)

Current Month Returns

Goal: 482 (+2.9%)

18,325 Goal: 17,339 (+5.69%)

Product Brand Total **Total Profit** Profit Margin Return Rate Transactions 5.342 \$21,753 58.64% 0.95% Hermanos Ebony 5,238 \$20,354 59.81% 0.96% Tell Tale 5,112 \$19,982 58.05% 0.99% Tri-State 5,099 \$19,980 58.91% 1.10% 4,940 \$19,810 60.42% 1.01% High Top 4,408 Nationeel \$18,617 60.44% 1.18% **Best Choice** 4.218 \$18,355 60.64% 0.81% 4.195 Horatio \$17,737 58.42% 1.26% 4.108 Fort West \$15,834 59.80% 0.97% Fast 4.097 \$16,469 61.03% 1.07% 3.953 Sunset \$14,018 60.45% 1.03% Carrington 3.891 \$14,883 59.52% 0.78% Red Wing 3.870 \$15,870 59.36% 1.06% Big Time 3,816 \$15,560 60.20% 1.05% Cormorant 3.744 \$15,749 61.60% 0.87% Imagine 3,634 \$15,102 61.40% 1.06% 3.618 \$13,868 60.59% 0.96% Super 3,584 Denny \$16,015 58.02% 0.99% 3,577 High Quality \$16,139 59.98% 1.13% Golden 3,550 \$13,256 58.72% 0.88% **BBB Best** 3.514 \$12,991 62.12% 0.80% PigTail 3,467 \$11,617 60.68% 1.04% Plato 3,352 \$12,748 63.55% 1.06% Landslide 3,270 \$10,647 58.65% 0.98% CDR 3.078 \$12,062 58.98% 1.11% 2.564 Carlson \$10,534 61.20% 0.97% Pleasant 2,564 \$10,187 60.18% 0.92%

2.484

2.479

2,454

113,220

Bravo

Hilltop

Total

Blue Label

\$11,027

\$10,050

\$10,839

\$452,053

59.15%

59.43%

58.94%

59.89%

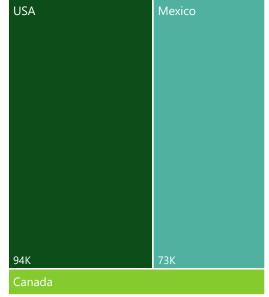
0.82%

0.92%

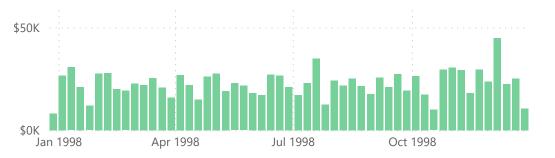
1.10%

1.00%





Weekly Revenue Trending



Revenue vs Target



Performance Notes

(i)	Portland hits 1,000 sales in December passing the goal by 7.76%.
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In the United States, California locations are experiencing a notable downturn in performance.

Both current month transactions and profits have fallen short of the target by 20%, with revenue lagging behind by over \$5,000 compared to expectations.

During the week of 12/6/1998, revenue reached its peak, surpassing the target by 50% in both transactions and profit.

In 1988, Plato achieved the best profit margin of 63.55%