

## Topic 5: Contracts and IP

-We are looking for a legal intern having interest in contract management and intellectual property.

You will also work in collaboration with CEO to review and draft agreements, statements of work, partnerships agreements, prepare documentation, and related activities.

You will have the opportunity to work on ambitious projects such as: Patent registration, RGPD compliance,...

If you are fluent in French and English, passionate about legal and IT topic !



## Topic 6: Business developer

Responsibilities:

- Develop your prospecting and business development plan
- Identify and qualify new prospects
- Maximize the conversion of prospects
- Use digital tools to maximize the effectiveness of the action and monitor sales performance indicators.
- Coordinate your actions with the marketing plans and customer acquisition processes defined by the marketing department. Participate in their improvement.
- Monitor the market (competition, trends, customer expectations, new products or services) and present a regular summary to Marketing and Management.
- Organize, participate in and present the brand, products and services during events, activities, high points with a prospective, loyalty-building and promotional purpose.

Requirements:

- Experience in business developing
- Self-starter, team player and quick learner with a positive and courageous attitude
- Basics in marketing
- Clear communication of ideas,

Nice-to-Haves:

- Experience in Restaurant fields
- Experience with IT products