

Margaret Chai

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EDUCATION

CARNEGIE MELLON UNIVERSITY

Pittsburgh, PA

Bachelor of Science in Economics

May 2027

Relevant Coursework: Statistics; Accounting; Computing, Finance, Economics

GPA: 3.85/4.0; Dean's List: All Semesters

PUBLICATION

Chai, Shaoyu. 2022. **A comparative study of the impact of SARS and COVID-19 on China's economy.** *Advances in Economics, Business and Management Research*, 648: 1437-1441.

INTERNSHIP EXPERIENCE

Great Wall Securities Co.Ltd.

June. 2024-Aug 2024

Investment Banking Intern

Beijing, China

- Conducted financial analysis of market trends across multiple industries, incorporating forecasting and valuation techniques to synthesize findings into actionable insights for senior bankers and clients to make informed strategic decisions.
- Demonstrated strong communication skills by acting as the primary note-taker in high-level weekly meetings (50+ attendees), effectively disseminating critical discussions and action items to key stakeholders.

Springer Capital

Nov 2023-Mar 2024

Finance Intern

Chicago, Illinois

- Collaborated with cross-functional teams to design and implement user-friendly features for a real estate crowdfunding platform, optimizing capital market accessibility
- Identified and established strategic partnerships with key companies, aligning with core business objectives and expanding market reach

Eat 100

Nov. 2023-Feb 2024

Business Growth Intern

HongKong, China

- Formulated and executed a market growth strategy plan, developing a digital promotion campaign to increase brand presence and drive profitability
- Implemented innovative social media strategies, crafting compelling content and integrating e-commerce solutions, resulting in over 300 customer engagements

Banker to Be Program(CitiBank)

Jun. 2021-Sep 2022

Student Intern

Beijing, China

- Developed projects on Venture Capital, Financial Analysis, Private equity funds to high-profile clients.
- Crafted persuasive letters of intent for business cooperation, effectively communicating complex financial strategies and securing 5 new clients for CitiBank

LEADERSHIP ACTIVITIES

Tepper Student Advisory Council

Jan 2025–Present

Board Member

Pittsburgh, PA

- Organized student-centered events and programs, provided strategic academic feedback to enhance curriculum and learning experiences, and collaborated with campus departments to implement opportunities benefiting the student body

TEDxCMU

Oct 2024–Present

Board Member

Pittsburgh, PA

- Planned and executed logistics for the annual TEDx event, coordinating venue setup, layout planning, and space optimization while ensuring compliance with safety regulations, resulting in a seamless experience for 300+ attendees.

RESEARCH

CMU Professor Selman Erol Research Program

Mar 2024–Present

Research Assistant

Pittsburgh, PA

- Conducted rigorous analysis of large-scale economic datasets using statistical software such as R to identify patterns between income and wealth distribution

CMU Smart Women Securities

Sep 2024–Present

Research Board Member

Pittsburgh, PA

- Executed in-depth stock pitch analyses across various industry sectors, including thorough research on market trends, competitive landscapes, and financial performance metrics

SKILLS AND AWARDS

Skills: Accounting, Microsoft Office, Python

Language: Fluent in English and Chinese

Awards: NEC National Bronze, IOL National Silver, SIC Global Bronze

Interests: Kpop Dance, Runway Modeling, Badminton