

Margaret Chai

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EDUCATION

CARNEGIE MELLON UNIVERSITY

Bachelor of Science in Economics

Relevant Coursework: Statistics; Accounting; Computing, Finance, Economics

Pittsburgh, PA

May 2027

PUBLICATION

Chai, Shaoyu. 2022. **A comparative study of the impact of SARS and COVID-19 on China's economy.** *Advances in Economics, Business and Management Research*, 648: 1437-1441.

INTERNSHIP EXPERIENCE

Great Wall Securities Co.Ltd.

June. 2024-Dec 2024

Investment Banking Intern

- Conducted financial analysis of market trends across multiple industries, synthesizing findings into actionable insights for senior bankers and clients to inform strategic decision-making.
- Demonstrated strong communication skills by acting as the primary note-taker in high-level weekly meetings (50+ attendees), effectively disseminating critical discussions and action items to key stakeholders.

Springer Capital

Nov 2023-June 2024

Finance Intern

- Collaborated with cross-functional teams to design and implement user-friendly features for a real estate crowdfunding platform, optimizing capital market accessibility
- Identified and established strategic partnerships with key companies, aligning with core business objectives and expanding market reach

Eat 100

Nov. 2023-May 2024

Business Growth Intern

- Formulated and executed a market growth strategy plan, developing a digital promotion campaign to increase brand presence and drive profitability
- Implemented innovative social media strategies, crafting compelling content and integrating e-commerce solutions, resulting in over 300 customer engagements

Banker to Be Program(CitiBank)

Student Intern

Jun 2021 – Sep 2022

- Developed projects on Venture Capital, Financial Analysis, Private equity funds to high-profile clients.
- Crafted persuasive letters of intent for business cooperation, effectively communicating complex financial strategies and securing 5 new clients for CitiBank

LEADERSHIP ACTIVITIES

EPD (Economics Political Debate) Competition

Co-founder

Jun 2020– Present

- Leveraged partnerships with over 30 diverse organizations, securing endorsements and amplifying event promotion to maximize diverse voices and perspectives
- Cultivated an inclusive online community, attracting 30,000 media followers through strategic content that celebrated diversity and promoted cross-cultural understanding

C2C Startup VC

Team Leader

July–Sep 2023

- Established connections with over 120 global startups within the network, fostering a vibrant ecosystem of innovative companies.

RESEARCH

Carnegie Mellon University, Research Assistant

Jan 2024-Present

- Conducted rigorous analysis of large-scale economic datasets using statistical software such as R to identify patterns between income and wealth distribution

CMU SWS Research Board

Sept 2023-Present

- Executed in-depth stock pitch analyses across various industry sectors, including thorough research on market trends, competitive landscapes, and financial performance metrics

SKILLS AND AWARDS

Skills: Accounting, Microsoft Office, Python

Language: Fluent in English and Chinese

Awards: NEC National Bronze (2021) IOL National Silver (2021) SIC Global Bronze (2021)