Field Service WorkOrder Optimization

1. Project Overview

The Field Service Work Order Optimization System is designed to streamline operations for companies providing installation and repair services. By leveraging a robust database and intelligent algorithms, the system efficiently assigns work orders to skilled technicians based on factors such as location, availability, and expertise.

A prioritization algorithm ensures that tasks are assigned strategically, maximizing efficiency and reducing delays. Automated communication features keep technicians informed in real-time, fostering seamless coordination. Additionally, analytics tools provide actionable insights to drive continuous improvement.

This solution aims to enhance operational efficiency, reduce costs, and elevate customer satisfaction in the fast-paced field service industry.

2. Objectives

Business Goals:

• Enhance Operational Efficiency

- Streamline work order assignment to reduce delays and improve service delivery times.
- Optimize technician utilization by matching tasks to the most suitable and available resources.

Reduce Operational Costs

- Minimize travel time and fuel consumption through location-based task allocation.
- Lower administrative overhead with automated scheduling and communication tools.

• Improve Customer Satisfaction

- Ensure timely and accurate service delivery to enhance the customer experience.
- Provide customers with real-time updates on service schedules and technician arrivals.

Maximize Resource Utilization

- Leverage technicians' specialized skills by assigning appropriate tasks based on expertise.
- Increase technician productivity with better planning and reduced idle time.

• Drive Continuous Improvement

Utilize analytics to identify performance bottlenecks and areas for improvement.

■ Implement data-driven decisions to refine workflows and enhance service quality.

• Support Scalability

- Enable the system to handle growing workloads and accommodate future business expansion.
- Integrate seamlessly with other business systems to support evolving needs.

Specific Outcomes:

• Improved Task Assignment Efficiency

- Reduction in average time taken to assign work orders to technicians.
- Increased percentage of tasks assigned to the most suitable technicians based on skills and proximity.

• Reduced Travel Time and Costs

- Decrease in average technician travel time per work order.
- Reduction in fuel costs and vehicle wear-and-tear due to optimized route planning.

• Higher Customer Satisfaction

- Increased customer ratings and positive feedback due to timely service.
- Reduction in customer complaints related to delayed or missed appointments.

• Increased Technician Productivity

- Higher number of completed work orders per technician per day.
- Reduced idle time for technicians, resulting in better resource utilization.

• Enhanced Communication

- Faster technician response times through real-time notifications and updates.
- Improved coordination between dispatch teams and field technicians.

• Data-Driven Decision Making

- Availability of detailed analytics for monitoring key performance indicators (KPIs), such as average resolution time and first-time fix rates.
- Insights into trends and bottlenecks to facilitate continuous improvement.

Cost Savings

- Measurable reduction in operational expenses, including administrative overhead and logistical costs.
- Improved profitability through more efficient use of resources.

• Scalable Operations

- Ability to handle increased volumes of work orders without compromising efficiency or quality.
- Seamless integration with existing and future enterprise systems.

3. Salesforce Key Features and Concepts Utilized

• Custom Objects and Relationships

- Work Order, Technician, and Assignment objects created to model the field service process.
- Relationships:
 - Lookup relationships between Work Order → Technician and Assignment
 → Work Order/Technician for linking related records.

• Data Modeling and Fields

- Custom fields added to capture essential information:
 - Work Order: Status, Priority, Service Type, and Description.
 - **Technician**: Availability, Skills, Location, and Contact Details.
 - Assignment: Assignment Date, Completion Date, Technician ID, and Work Order ID.

UI Customization

- **Tabs**: Custom tabs created for easy access to Work Order, Technician, and Assignment records.
- **Lightning App**: Consolidated these tabs into a unified interface for streamlined navigation.

• Automation with Apex

■ Apex Triggers:

- Automated status updates (e.g., updating Work Order status when Assignment is marked completed).
- Ensured Technician availability is updated after an Assignment is completed.

■ Apex Classes:

- Implemented business logic for assigning technicians based on location, availability, and skills.
- Utility methods for efficient operations and system integration.

• Reports and Dashboards

- Created comprehensive Reports:
 - Monitor open Work Orders by status and priority.
 - Technician performance metrics like task completion rate.
 - Assignments completed within specified time frames.
- Built **Dashboards** for real-time visualization of KPIs, including workload distribution, service efficiency, and customer satisfaction metrics.

Standard Salesforce Features

- **Profiles and Roles**: Defined access levels to secure sensitive data and limit access based on user roles (e.g., Dispatcher, Technician).
- **Record Ownership**: Used the Owner field to track accountability for Work Orders and Assignments.

■ **Chatter**: Enabled team collaboration on Work Order records for updates and discussions.

• Picklists and Validation

- Standardized input with picklists for fields like Status, Priority, Service Type, and Technician Availability.
- Added validation rules to ensure data consistency (e.g., mandatory fields before completing a Work Order).

Analytics and Metrics

Custom Dashboards:

- Track ongoing Assignments, high-priority Work Orders, and technician workload.
- KPIs like first-time resolution rate and average response time visualized effectively.

Mobile Accessibility

■ Leveraged Salesforce's mobile-ready features for technicians to access Assignments and update statuses in the field.

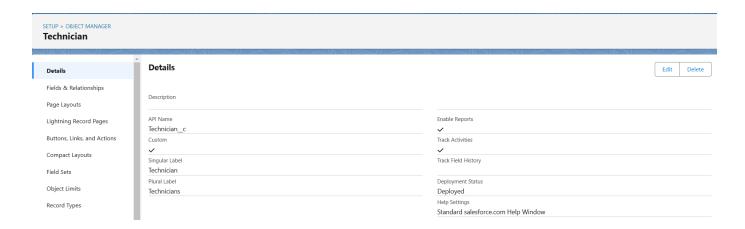
Security and Compliance

- Implemented role-based access control to secure records based on profiles.
- Used field-level security to protect sensitive data like customer contact details.

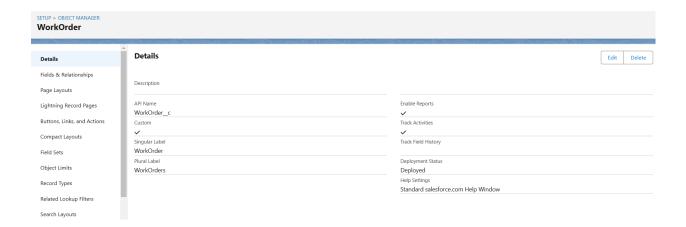
4. Detailed Steps to Solution Design

Create Objects From Spreadsheet

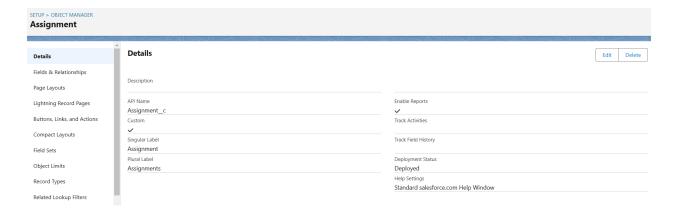
 Create Technician Object: The Technician object stores critical details about field technicians, including their availability, skills, and location. It features key fields such as Technician ID, Name, Email, Phone, Availability (Picklist), Location (Picklist), and Skills (Picklist). Relationships are established with the Work Order and Assignment objects via lookup fields to link technicians to specific tasks and assignments.



Create WorkOrder Object: The WorkOrder object represents service tasks, such
as installations or repairs. It includes key fields like Work Order ID (Auto Number), Date,
Description, Status (Picklist), Priority (Picklist), Service Type (Picklist), Location, and
Email. Relationships are established with Technician and Assignment objects to link
tasks to the appropriate resources.



 Create Assignment Object: The Assignment object tracks the allocation of technicians to specific work orders. It includes fields like Assignment ID (Auto Number), Assignment Date, Completion Date, Technician ID (Lookup), and Work Order ID (Lookup). This object links technicians to their assigned tasks, ensuring proper tracking of service completion.



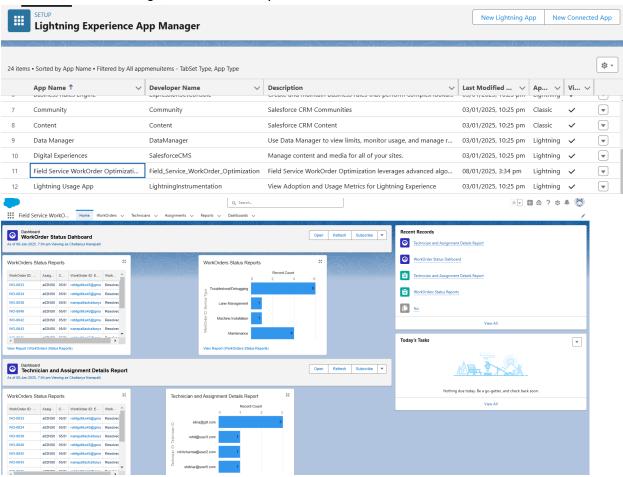
Create A Custom Tab

Assignment Object: The Assignment tab is created to provide easy access to
Assignment records. It allows users to view, manage, and track technician assignments
for work orders. The tab is added to a Lightning App for seamless integration into the
user interface, ensuring efficient navigation and task management.

• WorkOrder and Technician Object: The Work Order and Technician tabs are defaultly created as these objects are imported from a spreadsheet.

Create The Lightning App

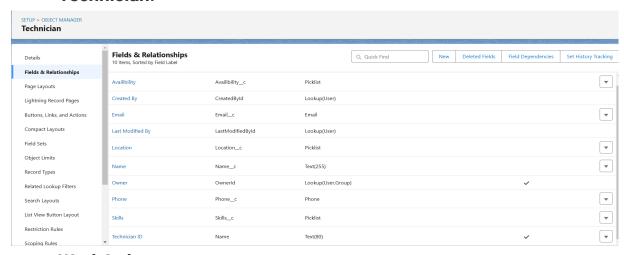
A **Lightning App** is created to consolidate the **Work Order**, **Technician**, and **Assignment** tabs into a unified interface. This app provides users with easy access to all relevant records and ensures streamlined navigation across different objects. It enhances the user experience by organizing tasks and data in a single, efficient workspace.



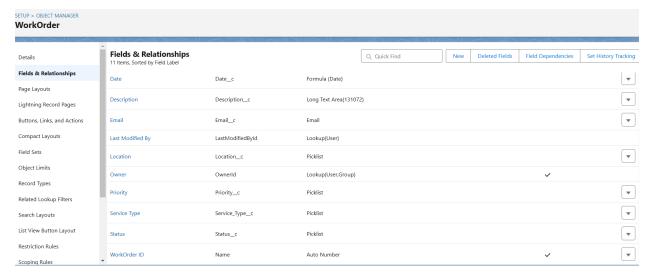
Create Fields and Relationships

- **Technician**: Fields like Technician ID, Skills, Availability, and Location. Lookup to Work Order and Assignment.
- **Work Order**: Fields like Work Order ID, Status, Priority, and Service Type. Lookup to Technician and Assignment.
- **Assignment**: Fields like Assignment ID, Assignment Date, and Completion Date. Lookup to Technician and Work Order.

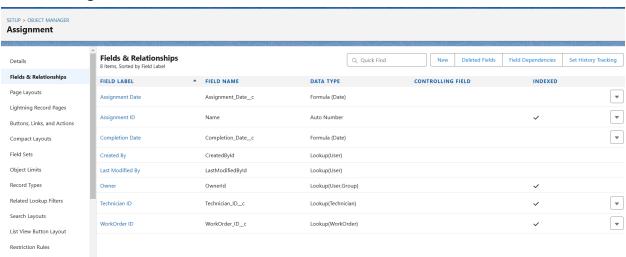
• Technician:



• WorkOrder:

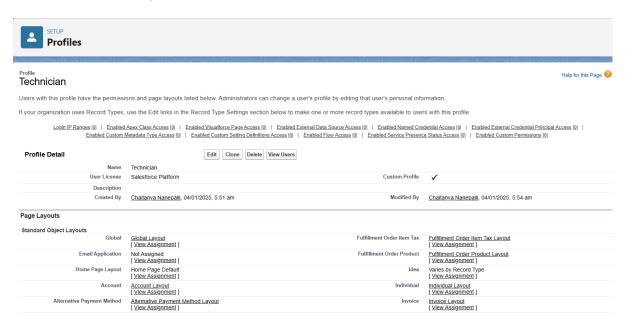


Assignment

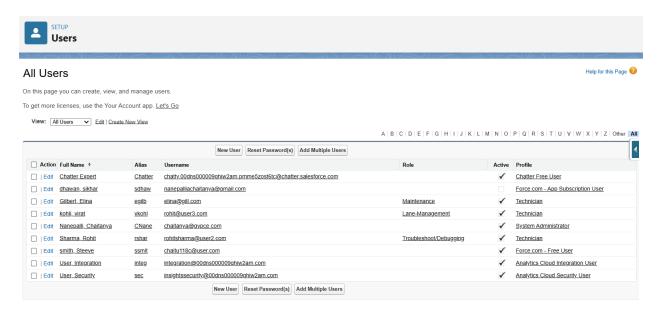


Create Technician Profile

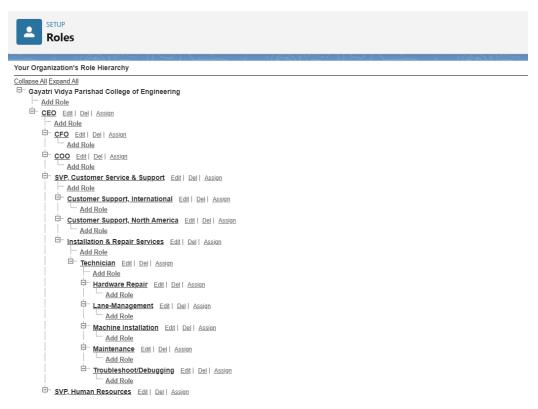
The **Technician Profile** defines permissions and access for technicians in the Salesforce Org. It grants visibility to relevant objects like **Work Order** and **Assignment**, allowing technicians to view, update, and complete their tasks. Access is restricted to only records assigned to them, ensuring data security and streamlined operations.



Create Users



Create Technician Role under Services and Maintainance and create roles under Technician and Assign it to Users:



Create Apex Classes & Triggers

WorkOrder Class:

```
| Note |
```

```
37
38
                       }
                   }
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41
               // Create assignments
               for (WorkOrder_c workOrder : validWorkOrders) {
    Id techId = workOrderToTechMap.get(workOrder.Id);
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44 🔻
                    if (techId != null) {
45
                         Assignment__c assignment = new Assignment__c();
                         assignment.WorkOrder_ID_c = workOrder.Id; // Reference to WorkOrder_c assignment.Technician_ID_c = techId; // Reference to Technician_c
46
47
                         lstAssignment.add(assignment);
49
                    }
50
51
52
53 •
               // Insert assignments if any are valid
               if (!lstAssignment.isEmpty()) {
                    insert lstAssignment;
               } else {
55 ▼
                    System.debug('No valid assignments to insert.');
56
58
59 }
         }
```

• AssigningEMail Class:

• CompletionMail Class:

TechnicianAvailabilityUpdater Class:

```
// Iterate through the updated WorkOnder records
for (WorkOnder_c newWorkOnder: newWorkOnders) {
    // Check if the work order status is 'Resolved'
    if (newWorkOnder.Status_c == 'Resolved') {
        System.debug('Processing WorkOnder ID: ' + newWorkOnder.Id); // Debug log for processing
                                 // Query for the related Assignment records to get the Technician associated with the WorkOrder
ListAssignment_c> assignments = [SELECT Technician_ID_c FROM Assignment_c WHERE WorkOrder_ID_c = :newWorkOrder.Id];
                                  // Iterate over each assignment to get the technician and update availability
for (Assignment__ assignment: assignments) {
   if (assignment.Technician_ID_c |= null) {
        Technician_c technician = [SELECT Id, Availibility_c, Skills_c, Location_c FROM Technician_c WHERE Id = :assignment.Technician_ID_c LIMIT 1];
}
                                                // Update the Technician's Availability to 'Available' only if it's not already 'Available'
if (technician != null && technician.Availibility_c != 'Available') {
    technician.Availibility_c = 'Available';
    techniciansToUpdate.add(technician);
}
                                                       System.debug('Technician ' + technician.Id + ' marked as Available'); // Debug for technician availability update
                                                      // Create assignments for matching work orders
for (WorkOrder_c workOrder : newStatusWorkOrders) {
    // Avoid assigning the same technician to the same work order twice
    if (lisTechnicianAssignedToWorkOrder(workOrder.Id, technician.Id)) {
        Assignment_e newAssignment - new Assignment_e(1);
        newAssignment.Technician_ID_c = technician.Id;
        newAssignment.WorkOrder_IO_c = workOrder.Id;
}
                                                                    assignmentsOreate.add(newAssignment);
System.debug('Assignment created for Technician ' + technician.Id + ' and WorkOrder ' + workOrder.Id);
                            } }
                    // Update Technicians' availability to 'Available' if necessary
                    if (!techniciansToUpdate.isEmpty()) {
                          update techniciansToUpdate;
System.debug('Technicians availability updated: ' + techniciansToUpdate.size()); // Debug for updates
                    // Create Assignments if any are valid
if (lassignmentsToCreate.isEmpty()) {
   insert assignmentsToCreate;
   System.debug('Assignments created: ' + assignmentsToCreate.size()); // Debug for assignments created
            // Helper method to check if technician is already assigned to the work order
private static Boolean isTechnicianAssignedToWorkOrder(Id workOrderId, Id technicianId) {
   ListcAssignment_c> existingAssignments = [
   SELECT Id
                           SELECTION
FROM Assignment_c
WHERE WorkOrderID_c = :workOrderId AND Technician_ID_c = :technicianId
                    return !existingAssignments.isEmpty();
```

• CreateOrUpdateTechnicianQueueable Class:

AssingmentHandler Class:

Assignment Trigger

WorkOrder Trigger:

```
if (newWorkOrder.Status_c == 'Resolved' && oldWorkOrder.Status_c != 'Resolved' && newWorkOrder.Email_c != null) {
    emailAddresses.add(newWorkOrder.Email_c);
    emailSubjects.add('Status Updated');
    emailBodies.add(
                               ') has been marked as resolved. Thank you for your patience.'
                if (lemailAddresses.isEmpty()) {
    CompletionMail.sendEmailInFuture(emailAddresses, emailSubjects, emailBodies);
                TechnicianAvailabilityUpdater.updateTechnicianAvailability(Trigger.new);
                // Create assignments for available technicians based on matching criteria //WorkOrderClass.workOrder(Trigger.new);
```

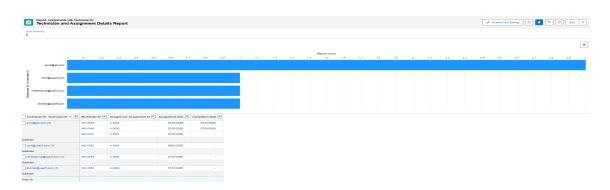
CreateTechnicianOnUserCreation Trigger

```
1 * trigger CreateTechnicianOnUserCreation on User (after insert, after update) {
         // Collect user IDs that need to create or update Technician records
Set<Id> technicianUserIds = new Set<Id>();
          // Fetch the Profile ID for "Technician" to avoid multiple queries
          Id technicianProfileId = [SELECT Id FROM Profile WHERE Name = 'Technician' LIMIT 1].Id;
          // Check if the user has the Technician profile
          for (User user : Trigger.new) {
   if (user.ProfileId == technicianProfileId) {
11
12
                   technicianUserIds.add(user.Id);
13
14
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16 •
         // If there are users to process, call the queueable class
if (!technicianUserIds.isEmpty()) {
17
18
               System.enqueueJob(new CreateOrUpdateTechnicianQueueable(technicianUserIds));
```

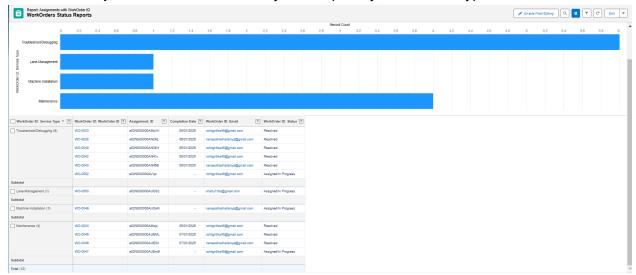
Create Reports And Dashboards:

Reports:

Technician and Assignment Details Report: Monitors technician assignments, including dates and completion status.



Work Order Report: Tracks work orders by status, priority, and service type.

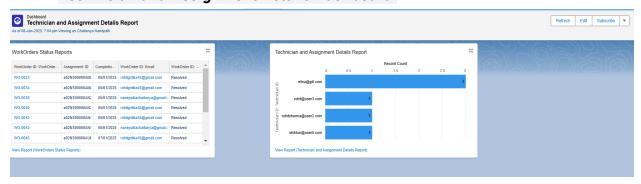


Dashboards:

• Work Order Status Dashboard:

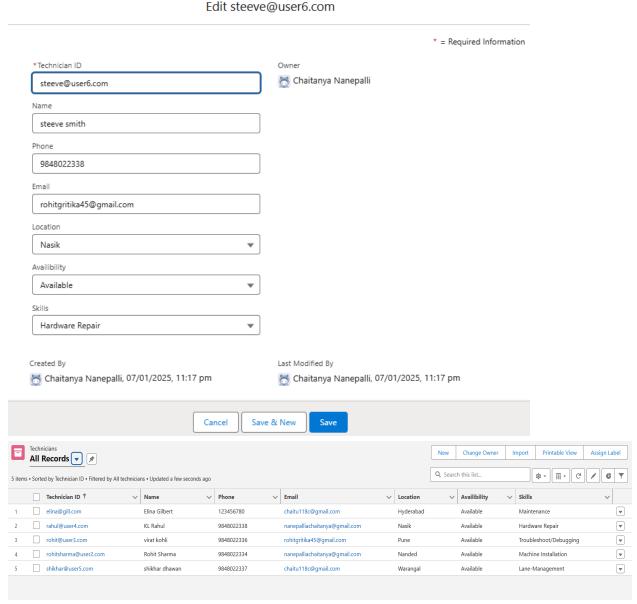


• Technician and Assignment Details Dashboard:

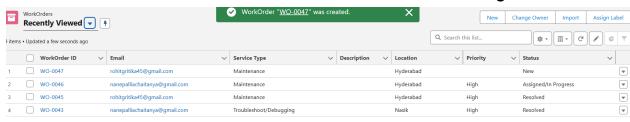


Testing and Validation:

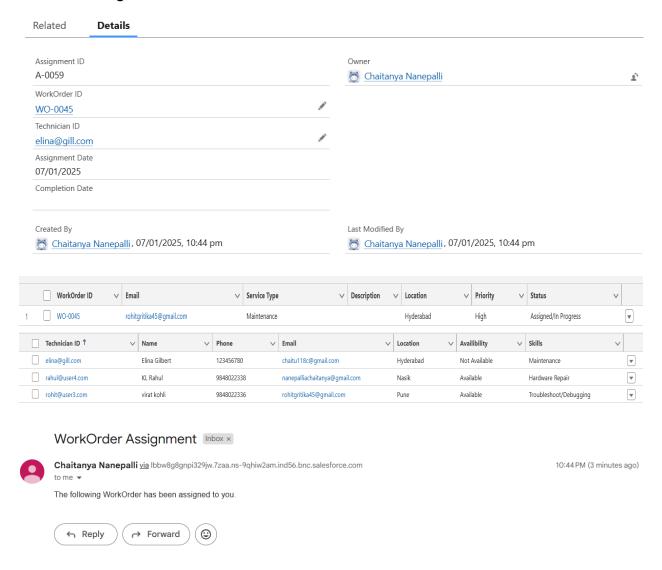
 Create users under Technician profile such that a record is created in Technician Object with the Users details:(or)
 Create users under Technician Profile directly:



2. Create WorkOrder Record which is the work that Customer assigns us:

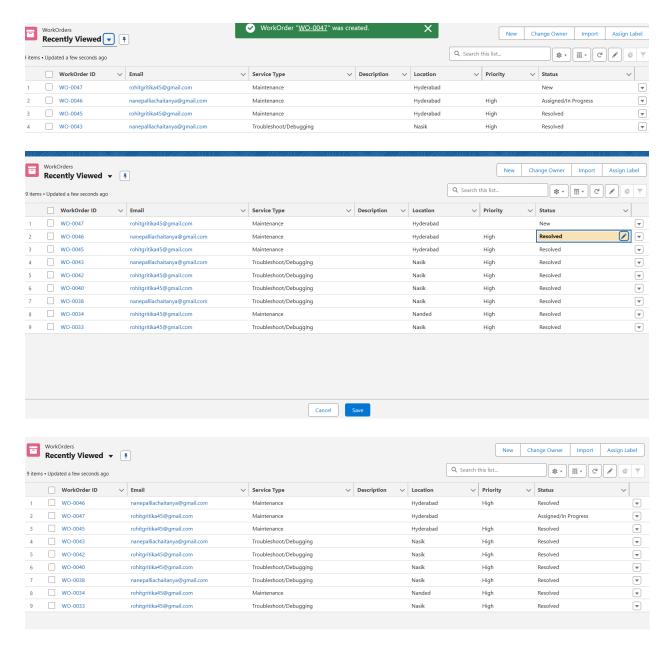


Case 1:If the workorder is assigned and there is a available technician then it assigns to then it assigns to the technician



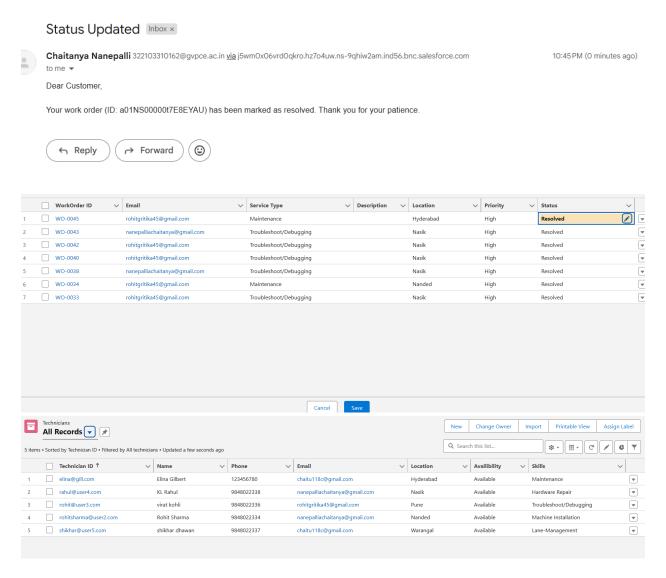
When a work order requirement matches with the technician Elina, it is assigned to her, an assignment record is created, and an email notification is sent to inform her about the assigned work. Upon assignment, the work order status is updated to **Assigned/In Progress**, and the technician's availability is updated to **Not Available**.

Case 2:If a work order is created and no matching technician is currently available



If a work order is created and no matching technician is currently available, the work order remains in a pending state. Once a suitable technician becomes available, the system automatically assigns the work order to them, creates an assignment record, sends an email notification to the technician, updates the work order status to **Assigned/In Progress**, and sets the technician's availability to **Not Available**.

3.If the work order is completed:



If the work is completed, the technician updates the work order status to **Resolved**. Upon this update, the system automatically changes the technician's availability status to **Available**.