

	Cost			Duration in months		
Vendor	No Customization	Typical Customization	Extensive Customization	No Customization	Typical Customization	Extensive Customization
Vendor 1	\$800,000	\$900,000	\$1,100,000	8	10	12
Vendor 2	\$600,000	\$750,000	\$1,000,000	8	11	13
Vendor 3	\$500,000	\$650,000	\$900,000	7	11	15
Average values for vendors 1 and 2		\$825,000	\$1,050,000		10.5	12.5
Estimate halfway between the average and worst case values		\$937,500			11.5	
Final adjustment		\$950,000			12	