

# Arnab Chakraborty

Boston, MA • 857 263 1001 • [chakraborty.arn@northeastern.edu](mailto:chakraborty.arn@northeastern.edu) • [www.linkedin.com/in/arnab-chakraborty13](https://www.linkedin.com/in/arnab-chakraborty13)

## Education

---

### Master of Science, Information Systems

Northeastern University, Boston, MA

May 2024

- Volunteered for AI Skunkworks community, conducted AI workshops and researched new advances in data science

### Bachelor of Engineering, Computer Engineering

University of Mumbai, Mumbai, India

May 2019

## Experience

---

### Senior Business Analyst

Jun 2021 - Sep 2022

Quantiphi, Mumbai, India

- Spearheaded development of an Enterprise-wide Product Availability report on PowerBI identifying monthly revenue leakages of \$15 MM for over 25K supermarkets using statistical models
- Reduced annualized OPEX by 12 basis points and time to generate sales order by 60% by semi-automating process for over 200k stores utilizing time series modeling techniques
- Led a team of 10 in engineering a computer vision based palette picking assistance and inventory estimation system across 3 warehouses
- Introduced a Responsible and Ethical AI compliance framework; organized monthly business reviews and technical audits; devised growth strategies for retail sector by collaborating with sales and marketing team

### Business Analyst

Jun 2019 - May 2021

Quantiphi, Mumbai, India

- Increased annual revenue by \$4 MM and optimized refill rate by 28% for 300K vending machines by providing real-time recommendations based on collaborative filtering and product popularity
- Built a customer churn model with a 75% recall and prescriptive reports on Tableau to retain restaurant business
- Mentored 200+ campus recruits; supervised training schedules, and designed evaluation framework

## Academic Projects

---

### The Economics of Happiness, Northeastern University

Nov 2022 - Dec 2022

- Determined impact of 7 key economic indicators on 150 countries happiness score by scraping public datasets, stacking multiple regression models and performing Shap analysis

### Profile evaluation for higher studies, Mumbai University

Jan 2019 - Apr 2019

- Advised 50+ undergraduates by evaluating academic profiles and recommending suitable universities and courses/streams for higher education leveraging educational data mining
- Published in 12th International Conference on Recent Development in Engineering Science, Humanities and Management at The International Centre Goa, India

## Skills

---

- Programming: Python, Javascript, Spark, SQL, Java, C++
- ML/DL Frameworks: SKLearn, Tensorflow, Keras, PyTorch, PyCaret, H2O.ai, MLlib
- API/Web Development Frameworks: Node.js, Express.js, React, Flask, Django, FastAPI, Streamlit
- Cloud/Data Warehouse: AWS, Azure, GCP, Databricks, Snowflake
- BI Tools: PowerBI, Tableau, Looker
- Business: Client communication, Retail & CPG experience, Market research, Requirements gathering, Project scoping & proposal, Storyboarding, Growth Strategy, Documentation

## Key Accomplishments

---

- 10th AEGIS Graham Bell award: Finalist in category of Innovation in Data Science
- Honored with Kaizen and One for All award by Quantiphi, and Delivery Excellence by CONA Services
- Certified Tableau Desktop Specialist and GCP Associate Cloud Engineer