Stage Customer Action	T	ouchpoint	Customer Needs/Thoughts		/Thoughts
Improvement Area					
	-				
Awareness Learns about the app		Social media,	referrals	"I want to	understand
cosmetic trends." SEO, blog outreach		1			
Interest Visits the homepage		Web browser		"Is this da	ata useful for
me?" Clear value proposition	1				
Exploration Views dashboards		Tableau Embe	ds	"Can I dig	deeper into
this data?" Improve interactivity	1				
Action Fills feedback/contact		Feedback forr	n	"I want to	respond or
connect." Easy feedback flow	I				
Post-Visit Revisits/shares site		Bookmai	rk, social	sharing	"I'll reuse or
recommend this." Enable sharing/ex	xport	1			