

Challa Vimalanand

Hyderabad | challavimalanand@gmail.com | +91 9492030822|
<https://www.linkedin.com/in/challa-vimalanand-advocate/>

PROFILE

- Patent Agent and Legal Professional with a strong background in intellectual property law, patent drafting, and legal advisory services.
- Skilled in preparing patentability search, drafting and assisting in filing patent applications, interpreting complex legal frameworks, and providing counsel to clients on intellectual property protection.
- Adept at representing clients in legal proceedings, drafting comprehensive legal documents, and ensuring compliance with applicable laws and regulations.
- Committed to safeguarding clients' innovations and delivering tailored solutions to meet their unique needs.

Core Competencies:

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|-------------------------------------|--|
| • Patent Drafting | • Legal Documentation and Compliance |
| • Intellectual Property Protection | • Client Representation and Advocacy |
| • Legal Research and Analysis | • Strategic Legal Advisory Services |
| • Litigation and Dispute Resolution | • Strong Verbal and Written Communication in English, Hindi and Telugu |

PROFESSIONAL EXPERIENCE

Patent Agent

March 2025 – Till Date

Hyderabad

- Qualified Patent Agent Examination – 2025
- Conducted thorough legal research and analysis to identify implications for cases based on legal precedents and intellectual property laws.
- Legal research for clients Invention on patentability for protecting their intellectual property rights.
- Leveraged technical expertise as a Mechanical Engineer to analyze engineering drawings and technical specifications, identifying unique aspects of client innovations and providing strategic guidance for protecting their inventions through patents and design registration.

Advocate

Sept 2022 – Till Date

Hyderabad

- Provided strategic legal counsel and advocacy for clients in civil and criminal litigation, ensuring effective representation in court.
- Drafted, reviewed, and finalized legal documents such as wills, leases, mortgages, and contracts, ensuring compliance with legal standards and accuracy.
- Conducted in-depth case evaluations, developed persuasive arguments, and presented them effectively in court proceedings.
- Examined witnesses and gathered critical evidence to build strong and compelling cases for clients.
- Arbitrated disputes between parties, facilitating efficient resolution of legal conflicts and minimizing litigation costs.
- Proactively safeguarded clients and organizations against legal risks and violations by implementing sound legal strategies.

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Mechanical Engineering Experience (10+ Years)

Kakati Karshak Industries Pvt. Ltd.

Hyderabad | Sep 2020 – Aug 2022

Designation: Assistant Manager, Technical Sales & Services

- Headed technical sales and service operations for liquid ring vacuum pumps, which are critical for industries like paper, power plants, chemical processing, and sugar manufacturing.
- Drove business growth by generating enquiries, preparing competitive offers, and negotiating with clients to secure pump sales, spares, and service contracts.
- Managed end-to-end operations of the service center, overseeing the repair and maintenance of pumps, ensuring high-quality standards and timely delivery.
- Led the commissioning, troubleshooting, and overhauling of vacuum pumps at client sites across India, including complex applications in mineral beneficiation plants and coal washeries.
- Developed Annual Maintenance Contracts (AMC) and rate contracts to ensure long-term client relationships and recurring revenue streams.
- Played a key role in business development by identifying opportunities for pump retrofitting and replacements, contributing to significant revenue growth.
- Strengthened customer relations through regular follow-ups, technical consultations, and providing value-added services, which resulted in improved customer loyalty.

Wilo Mather and Platt Pumps Ltd.

Hyderabad | Feb 2019 – Sep 2020

Designation: Senior Executive, Customer Support Services

- Delivered exceptional customer support services for a wide range of industrial pumps used in applications including oil, gas, power, and chemical industries.
- Led technical troubleshooting, maintenance, and overhauling of high-pressure centrifugal pumps, optimizing performance and reducing downtime for clients.
- Acted as a technical advisor, guiding clients through installation, operational issues, and the maintenance of critical pumping systems, ensuring long-term reliability.
- Supported sales teams with detailed technical assistance to tailor solutions based on client needs, leading to an increase in sales of spare parts and retrofit solutions.
- Collaborated closely with cross-functional teams to ensure seamless execution of technical services and client satisfaction.

Scholar Marketing and Services

March 2017 – Feb 2019

Designation: Technical Support Engineer

- Provided hands-on technical support for computers, peripherals, and specialized electronics equipment, including PLC panels with programming services.
- Managed troubleshooting, installation, and maintenance of specialized electronic systems, ensuring minimal operational disruption for clients.

Sulzer Pumps India Ltd.

Hyderabad | Feb 2014 – Feb 2017

Designation: Engineer, Customer Support Services

- Specialized in the overhauling, commissioning, and maintenance of API-610 and non-API standard industrial pumps used in critical sectors such as oil and gas, chemicals, and water treatment.

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- Performed extensive troubleshooting on centrifugal and positive displacement pumps, ensuring they met the highest industry standards for performance and safety.
- Coordinated and executed pump installation projects, ensuring they were completed on time, within budget, and to client specifications.
- Acted as the primary technical liaison between clients and internal teams, ensuring efficient service delivery and resolution of complex technical issues.
- Played an instrumental role in improving pump reliability by recommending retrofitting and upgrades, enhancing pump life cycle and operational efficiency.

Kirloskar Ebara Pumps Pvt. Ltd.

Hyderabad | June 2011 – Jan 2014

Designation: Assistant Manager, Customer Support Division

- Led the commissioning, maintenance, and overhauling of drive turbines up to 5 MW, ensuring peak operational performance in industries such as petrochemical, nuclear power, and refineries.
- Managed the troubleshooting and repair of critical pumps and turbines, including those operating under high-pressure and demanding conditions.
- Provided expert technical support for clients, ensuring optimal pump and turbine functionality in complex and high-stakes applications.
- Fostered strong client relationships through proactive support, training sessions, and continuous engagement, driving repeat business and expanding service contracts.
- Contributed to process improvement initiatives, reducing service time and enhancing efficiency in the maintenance operations.

Key Achievements Across Roles in Engineering Industries:

- **Cross-Industry Expertise:** Gained comprehensive exposure to various industries (power, chemical, paper, sugar, mineral processing) by working with leading global pump manufacturers and service providers.
- **Project Leadership:** Successfully managed multiple commissioning and overhauling projects, reverse engineering, design and duplication of equipment, ensuring timely execution and high customer satisfaction.
- **Sales & Service Synergy:** Actively contributed to revenue generation through effective technical sales, service contracts, and retrofitting solutions, improving bottom-line growth.
- **Client-Centric Solutions:** Fostered long-term client relationships by providing exceptional customer support and tailored maintenance strategies, enhancing business retention.

EDUCATION & PROFESSIONAL DEVELOPMENT

Bachelor of Legislative laws (LLB)
Osmania University

May 2020

Master of Business Administration (MBA)
Indira Gandhi National Open University – MBA - Marketing

Dec 2015

Bachelors of Technology in Mechanical Engineering
Jawaharlal Nehru Technological University, Hyderabad, India

April 2011