

Contact

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Top Skills

Business Development
Product Marketing
Vendor Management

Nikhil Arora

Managing Director and Vice President, GoDaddy
Delhi

Summary

Specialties: Operations and business scale up in emerging markets, P&L Management, Corporate Development, Mergers & Acquisitions, International Market Entry Strategies, Strategic Planning, Digital Marketing, Innovation and Business Development

Experience

GoDaddy

Managing Director and Vice President, GoDaddy
June 2017 - Present (3 years 3 months)

Indian Institute of Art and Design

Advisor and Board Member
August 2015 - Present (5 years 1 month)

The Indian Institute of Art and Design (IIAD) in collaboration with Kingston University, London offers a creative, studio-based education in Fashion Design, Interior Architecture & Design, and Communication Design to nurture creative talent and entrepreneurs

Super seven cricket federation of india

Advisor and Board Member
June 2015 - Present (5 years 3 months)

To promote and develop the game of cricket for men and women from grass routes level . The sport of cricket time and again reinvents itself, and the latest being Super Seven Cricket Federation of India (SSCFI).

WeWork

Head of Asia and Australia Operations, India Country Head
April 2016 - July 2017 (1 year 4 months)
Greater New York City Area, Hong Kong and India

WeWork is an American company which provides shared workspace, community, and services for entrepreneurs, freelancers, startups and small businesses. Founded in 2010, it is headquartered in New York City. Wework's mission is to create a world where people work to make a life, not just a

living. WeWork transforms buildings into beautiful, collaborative workspaces. Collaborate, share experiences, and get inspiration from WeWork members and Community teams virtually anywhere. From the start, you'll see that our members are full of ideas that can help your business grow.

Intuit

Vice President and Managing Director

September 2011 - September 2015 (4 years 1 month)

Gurgaon, India

Responsible for charting Intuit's strategy in India to become the operating system behind small business success. Launched Intuit's flagship business and financial management software QuickBooks. Today Intuit QuickBooks is India's leading cloud FMS. Implementing Intuit's in-country business strategy, strengthening partnerships and capitalising on social, mobile and global market trends.

Laureate International Universities

Vice President and Country Head

2008 - August 2011 (3 years)

Laureate's network of more than 80 campus-based and online universities in 28 countries offers undergraduate and graduate degree programs to over one million students worldwide. Laureate is the largest global network of degree-granting higher education institutions, and our students are part of a diverse, international community that spans the Americas, Europe, Africa, Asia and the Middle East. Institutions offer undergraduate, master's and doctoral degree programs fields such as business and management, medical and health sciences, engineering, information technology, architecture, design, education, law, communications and hospitality management.

ADP

Vice President, Strategy and Business Development, Product Marketing

2004 - 2009 (5 years)

ADP is a comprehensive global provider of cloud-based Human Capital Management (HCM) solutions that unite HR, payroll, talent, time, tax and benefits administration, and a leader in business outsourcing services, analytics and compliance expertise.

ADP Dealer services (Now CDK) provides integrated technology solutions to over 26,500 Auto, Truck, Motorcycle, Marine, Recreational Vehicle and Heavy Equipment dealers throughout the world.

Delphi Corporation

Corporate Development, Mergers and Acquisitions

1998 - 2003 (5 years)

Delphi Automotive is a high-technology company that integrates safer, greener and more connected solutions for the automotive sector

OSC - USAID, World Bank

Consultant - Education and Automotive Sector in Russia and Central Asia

1995 - 1998 (3 years)

International Business Development in Russian and Central Asia, Regional Financial Management, Consulting

CBS Television Distribution

Analyst

1993 - 1995 (2 years)

CBS Televisioin (Formerly Westinghouse Broadcasting Company, also known as Group W) was the broadcasting division of Westinghouse Electric Corporation. It owned several radio and television stations across the United States and distributed television shows for syndication

Miramax Films

Marketing Analyst

January 1992 - January 1993 (1 year 1 month)

New York, New York

Education

Thunderbird School of Global Management

MBA · (1997 - 1998)

Hofstra University

BBA, Accounting, Marketing · (1991 - 1994)

Moscow State University / Moscow Auto Institute

Russian, Russian · (1988 - 1990)

St. Xavier's