**Project Design PhasEdututor AI; Personalized Learning with Generating**

**AI And LMS Integration Template**

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| Date | 1 July 2025 |
| Team ID | LTVIP2025TMID60823 |
| Project Name | Edututor AI;Personalized Learnig with Generating AI And Integration |
| Maximum Marks | 2 Marks |

### 🧩 ****Problem–Solution Fit Template****

#### 1. ****Target Customer Segment****

* **Who is experiencing the problem?**
  + Describe the user persona (e.g., demographics, role, behavior, goals, frustrations).

#### 2. ****Problem Statement****

* **What is the core problem the customer is facing?**
  + List **specific**, **observable** issues.
  + Identify whether the problem is:
  + Frequent annoyance
  + Urgent issue
  + Costly problem
  + Blocking key goals
  + Provide **real-life examples**, quotes, or use cases.

#### 3. ****Current Behaviors****

* **How is the customer currently trying to solve the problem?**
  + Describe workarounds, hacks, or alternative tools.
  + Highlight inefficiencies or dissatisfaction with current solutions.
  + Identify existing channels, routines, or triggers they already use.

#### 4. ****Proposed Solution****

* **What solution are you offering?**
  + Describe the product/service/feature clearly.
  + Explain how it fits into the customer’s current behavior.
  + Emphasize **simplicity**, **convenience**, or **cost-effectiveness**.

#### 5. ****Unique Value Proposition****

* **Why is your solution better than the alternatives?**
  + Highlight key differentiators.
  + Focus on how it **removes friction** or **improves outcomes**.
  + Connect to emotional or functional gains.

#### 6. ****Problem–Solution Fit Indicators****

* How do you know the solution fits the problem?
  + High user interest in early testing or interviews
  + Willingness to pay or sign up early
  + Positive change in behavior or engagement
  + Word-of-mouth or referrals
  + Repeated use or high retention

#### 7. ****Next Steps for Validation****

* List experiments, surveys, or MVPs you plan to run.
* Define success criteria (what would prove/disprove fit).
* Collect feedback to iterate on the problem or solution.

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