



Chandan Tiwari

MBA

Finance, IT & Business Research and Analysis

Summary

Qualified and Proficient in the Accounting field with 3-year experience in Recording and Analysis of Accounting records. excellent communication and relationship with a client. Excellent time management skills combined with superior knowledge of the finance industry. Lead 5 members team for project, ensured a 40% on sales growth after analyzing and solving sales problems in last company. Adept in analytical thinking, strategic planning, leadership, and building strong relationships with business partners. Bilingual, hardworking, and ready to join my next team.

Education

Gd Goenka University

2022 - Present

MBA

Powered by Sunstone

University of Delhi

2021

B.com

Percentage – 63.03%

GRM Public School

2017

Class XII

Percentage – 54%

GRM Public School

2015

Class X

Percentage – 47.5%

Work Experience

Prachi Enterprises

Feb 2022 – Jul 2022

Sales and Marketing Analysts

- Analyzed past marketing initiatives and revamped the company's marketing efforts to keep readers and attract new ones.
- Established sales goals by forecasting annual sales quotas and projecting expected sales volume for existing and new products.
- Effectively acted as a liaison between our Marketing and Sales teams.
- Maintained ongoing communications with 'sales reps and leadership.
- Effectively managed creative projects, promoting a superior corporate image
- Ensured a 40% sales growth per month.
- Leader of Marketing team
- Worked On Government Oriented GeM Portal.
- Handling a Product Marketing of the Company
- Reduced the transportation cost of goods.

+91-9717624768

mba22.chandan.tiwari@sunstone.edu.in

<https://www.linkedin.com/in/chandan-tiwari-679a36231>

<https://github.com/chandantiwariyt/M-y-Portfolio/tree/main/test>

Skills

- Accounting Software
- Business Analytics
- Data Analytics
- Digital Marketing
- Project Management
- Leadership

Languages

- English
- Hindi
- Sanskrit

Certification

Career Essential of Business Analysis

Jan 2023

Google Analytics Individual Qualification

Jan 2023

Finance Modelling

Jan 2023

The Fundamentals of Digital Marketing

Dec 2022

Diploma in Office Automations and Publishing

Feb 2020

Projects

Python

- Calculator
- Stone Paper Scissor Game

HTML and CSS

- Contact Form
- My Portfolio

Mr. Triveni Footwear Pvt Ltd

Jan 2019 – Dec 2022

Account Executive

- Analyzed supplier contracts and advised in negotiations bringing budgets down by 6%.
- Created weekly labor finance reports and presented the results to management.
- Modeled anticipated revenue charts to accurately track our progress in relation to forecasts
- Managed front-end and back-end development in the company's Portfolio Analyst, Employee Track, and Account Management systems.
- Carefully monitored customer account relationships through strategic financial analysis.
- Maintained daily – bases Ledger posting and Auto modeled Stock sheet into Excel.
- Making of Cost – Sheet of product and helping to reduced production by 3% on upcoming product.
- Reconciliation of BP and AP

Internships

Internshala

Nov 2022 – Present

Campus Ambassador

- Organizing marketing Campaign about Internshala Training's
- Helping students to getting a Certificates from Internshala trainings
- Participating in Internshala referral programs

ClayLab Education Foundation

Jan 2023 – Present

Student Mentor

- Counselling Session
- Helping student with holistic growth
- Helping student with career building
- Helping students to become a next Mentor