# **Empathy Map - Airlines Management System**

**Project Name**: Airlines Management System

**Date**: 22 June 2025

Team ID: LTVIP2025TMID30597

**Target User**: Airline Passenger / Airline Staff

# **Empathy Map**

Says	"I want a simple way to book flights."
	"I need to know if my flight is delayed or on
	time."
	"I hate long check-in lines and manual
	baggage process."
Thinks	"Will I get the seat I prefer?"
	"Is my booking confirmed?"
	"Will I be notified if there is a schedule
	change?"
Does	Books tickets online or via mobile
	Checks flight status frequently
	Goes through check-in and baggage drop
Feels	Worried about last-minute delays
	Anxious about baggage loss
	Frustrated with poor communication from
	airlines

# **Empathy Map**

Airlines Management System

#### SAYS

- I want a simple way to book flights
- I need to know if my flight is delayed or om

# Airline Passenger / Airline Staff

#### **THINKS**

- Will I get the seat I prefer?
- Is my booking confirmed?

# **DOES**

- Books tickets online or via mobile
- Checks flight status frequently
- Goes through check-in and baggage drop

## **FEELS**

- Worried about lastminute delays
- Anxious about baggage loss
- Frustrated with poor communication from airlines

# **Define Problem Statements - Airlines Management System**

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#### **Problem Statement 1**:

I am a passenger

I'm trying to book and manage my flight details efficiently

But the airline systems are often slow, lack notifications, or crash under load

Because they are not well-integrated or lack real-time updates

Which makes me feel frustrated and unsure if my booking went through properly

#### **Problem Statement 2:**

I am an airline operations staff member

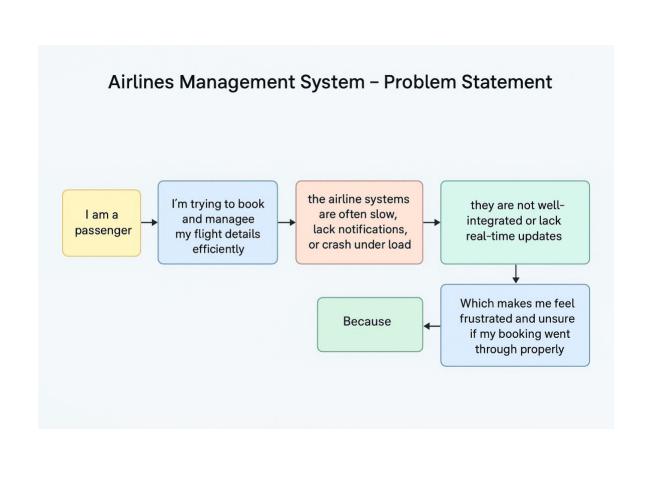
I'm trying to manage seat allocation, notify passengers, and track baggage seamlessly

But manual systems or unintegrated apps cause delays and errors

Because the process is not automated

Which makes me feel overloaded and prone to mistakes

Field	Response
I am (Customer)	A passenger
I'm trying to	Book and manage my flight details efficiently
But	The airline systems are often slow, lack notifications, or crash under load
Because	They are not well-integrated or lack real-time updates
Which makes me feel	Frustrated and unsure if my booking went through properly



# **Brainstorming & Idea Prioritization - Airlines Management System**

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### **Step 1: Select the Problem Statement**

Lack of integration in flight, booking, and notification management.

#### **Step 2: Idea Listing**

- Create custom Salesforce objects for Flights, Bookings, Passengers
- Use Salesforce Flow to automate check-in and seat allocation
- Send automated alerts (Email/SMS) via Process Builder or Flow
- Add dashboards for admin to monitor operations
- Baggage tracking system with QR codes and Salesforce objects

#### **Step 3: Prioritize Ideas**

Ideas	Priority
Booking Interface	High
Notification Alerts	High
Seat Allocation Automation	High
Baggage Handling	Medium
Reporting Dashboard	Medium

