

<div>Key partners</div> <div><ul style="list-style-type: none">✚ Material and component suppliers✚ Distribution partners✚ Technology partnersfor design and integration<ul style="list-style-type: none">○ Alliances with industry associations and regulatory bodies✚ Expand partnership to include universities for R&D collaboration.✚ Safety certification agencies for endorsement</div>	<div>Key Activities</div> <div><ul style="list-style-type: none">✚ Product development✚ Manufacturing and supply chain management✚ Sales and marketing initiatives✚ Customer supportPartnership development and management✚ Continuous improvement based on user feedback.✚ Regular training program for sales and support staff</div>	<div>Value Propositions</div> <div><ul style="list-style-type: none">✚ Customizability of product for different industries✚ energy efficiency and sustainability of the product.✚ Enhanced safety✚ Real-Time tracking✚ Comfort and Durability✚ Seamless integration✚ Compliance and Accountability</div>	<div>Customer Relationships</div> <div><ul style="list-style-type: none">✚ Community forum to users to share experiences and suggestions.✚ Personalized support✚ Training and education✚ Partnership and collaboration✚ Loyalty programs✚ Premium support services for clients</div>	<div>Customer Segments</div> <div><div>Add:<ul style="list-style-type: none">✚ Addin military and adventure sports gear✚ Education institutions for training and awareness pro</div><div>Customers:<ul style="list-style-type: none">✚ Construction Companies✚ Industrial manufacturers✚ Government agencies✚ Distributers and retailers</div><div>End users:<ul style="list-style-type: none">✚ Freelance contractors orindependent workers✚ Construction workers✚ Industrial workers✚ Emergency responders</div></div>	
	<div>Key Resources</div> <div><ul style="list-style-type: none">✚ Dedicated customer relationship management (CRM) system.✚ Specialized design team for ergonomic design and user experience.✚ Technology infrastructure✚ Manufacturing facilities✚ R&D✚ Sales and marketing</div>		<div>Channels</div> <div><ul style="list-style-type: none">✚ e-commerce partnership✚ develop a mobile app or easier product management and customer engagement.✚ distributors and resellers✚ industry events and workshops</div>		
<div>Cost Structure</div> <div><ul style="list-style-type: none">✚ Environmental Compliance✚ Sustainable material sourcing✚ R&D expenses✚ Manufacturing and production cost✚ Support and maintenance</div>				<div>Revenue Streams</div> <div><ul style="list-style-type: none">✚ Subscription based models (additional features or services)✚ Premium model for customized design features.✚ Direct sales✚ Licencing agreements for proprietary technology✚ Partnerships with complementary services</div>	