

Statement:

I am interested in challenging, complex projects to support public organizations, data collection, community engagement and greater information transparency. I am very interested in working with groups that are mission-driven, and are ultimately involved in supporting a fair and just society. I am interested in growing in the field of business intelligence, data visualization, and knowledge products that better tell an underlying story, engage with users, and trigger action.

Core Competencies:

- Experienced project lead - systems integrator - communicative - patient
- Strategic integration - interested in aligning needs of client, partners, internal team, technology resources, and policy/content managers in order to drive a successful outcome
- Product manager - functional specifications, database architecture, wireframe, rapid deployment, and analytics to report back and improve
- Full stack developer - agile / scrum methodology
- Advisor - technical advice to non-technical people for new projects
- Co-founder - launched multiple startup websites, sold one project

Typical Day:

My routine typically includes

- A) deep discussion re: a client's requests
- B) strategic analysis and specifying functionality: identifying what can be done in the universe of available solutions, for what budget
- C) rapid implementation / wireframing / database architecture / MVP creation
- D) presenting results, quantifying deliverables, understanding how to better support customer
- E) coordinating with various stakeholders around training, integration, and efficient use

Career Highlights:

- I was part of the team that delivered a Drupal 7 redesign for changemakers.com, which reaches 90,000 monthly users in the field of global social enterprise and has disbursed \$600 million in funds.
- As principal producer and manager, I delivered 240 websites over 10 years of working with public agencies, membership groups, and businesses to move their web properties online.
- As a founder, I built and sold a blog for success-oriented women. As a co-founder, I acted as CTO and launched an e-commerce store for luxury home & fashion accessories.
- I helped manage a \$750k project to evaluate all community-based organizations serving children, youth, and families that were funded by the City and County of San Francisco.
- I helped launch the Odyssey Internet Treks by leading a pilot Mexico visit, then traveling worldwide for 18 months to augment California educational curriculum with digital resources.
- I've written three trade books on building community through website engagement strategies. I also blog, post articles, and am invited to speak on panels, videos, and podcasts.

OVERVIEW

- + **Mission:** to build community, foster connectedness, use tech skills to create a better world.
 - + **Unique skill:** translating business process needs into effective solutions. Builds solutions to solve pressing problems.
 - + **Turns ideas into reality:** clarifies needs, develops plans, tests assumptions, implements production.
 - + **Drives progress:** understands goals, coordinates efforts, tracks schedule, documents
 - + **Focuses communication:** facilitates team-building & intercultural/interpersonal abilities
 - + **Aims for sustainability:** cognizant of triple bottom line
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PRIMARY EXPERIENCE

Lead Product Manager, Drupal Web Developer

Ashoka Changemakers

Arlington, VA, Feb 2014 - present

- Identified functional specifications, evaluated potential solutions, installed/wireframed/themed minimum viable products, prototyped new solutions
- Created custom views and content types and new features to support clients
- Developed reports, documentation, and training for multiple levels of users
- Identified and built out new revenue-generating pilots
- Served as team lead for web team and participated in conversion to Drupal 7
- Worked with tech team (4 engineers) to support an overall team of 40 project managers, operations staff, and executive leaders
- Third-party integrations and workflow Tools: agile methodology, Analytics (90,000 monthly users), Slack, Jira/Fisheye, Confluence, SequelPro, drush, Sublime, Git, TeamworkPM, Skype, Google Hangouts, PHP/mysql, Google Drive, Google Docs, UXPin, LucidChart, Salesforce, Pantheon

Consultant, Drupal Web Developer

10K Webdesign

Hawaii & California, July 2004 - present

- Worked with clients to determine business process and needs
- Scoped projects, listed deliverables, defined specifications, assessed user roles
- Advised clients on using digital properties to support goals (revenue, signups, conversions)
- Identified processes, developed standard operating procedures, streamlined workflow
- Implemented Drupal and PHP/mysql content management systems
- Provided all programming and theme development on 235+ projects
- Trained and installed search engine optimization tools
- Managed project milestones, kept team on track
- Led teams (virtual and in-person designers, developers, content editors, SEO managers)
- Third-party integrations with: Facebook API (Login, Like Box), Twitter API, Constant Contact, Vertical Response, MailChimp, Salesforce, Wild Apricot, Google Maps API, Google Analytics, QuantCast, CiviCRM, PCI, Authorize.net, PayPal, SSL, AJAX, JQuery, PEAR, AddThis, CK Editor, TinyMCE, Vimeo, YouTube, vCard, Sitemaps, RSS, Google, Amazon Catalog Search

Policy Analyst

JMPT Consulting Inc.

San Francisco, August 2001 - July 2004

- Project managed an 18 month outcomes-based evaluation, strategic planning, and technology project for San Francisco County Department of Children, Youth & Their Families
- Supported 100+ community-based organizations, 35 subcontractors, 3 partners
- Trained field coordinators on processes and procedures
- Conducted qualitative/quantitative evaluations based on focus groups & site visits
- Contributed to survey development and analyzed results
- Reported on project status and timeline
- Researched, wrote, and presented reports to key stakeholders

Programmer/Analyst

UC Berkeley Center, Latin American Studies

Berkeley, January 2001 - June 2001

- Acted as primary web developer & site updater for nationally-recognized center
- Researched existing needs, created content management system for digital assets

Program Director

The Odyssey Internet Treks

San Francisco and internationally, August 1998 - August 2000

- Researched, photographed, and wrote two articles per week for 18 months (1500 words and 10 photos each)
- Coordinated and conducted online events, features, & interviews (including 3 Nobel Peace Prize Laureates, 2 former Presidents, 50+ grassroots groups)
- Arranged local and international transportation, visas, & site visits in 35+ countries
- Team Leader: directed 4-person team to provide content in Mexico City

PARTNER PROJECTS

Co-Founder and CTO, Gramercy & Co.

January 2011 - present

<http://www.gramercyandco.com>

Launched e-commerce for luxury goods, 16x growth in 3 years

Founder, A Successful Woman

September 2006 - February 2012

<http://www.asuccessfulwoman.com>

Created a hobby blog that grew to 10,000 users/month, acquired 2012

Other Projects

Have launched 8+ other endeavors that ended in #failforward

“Fall down nine times, get up ten.”

OTHER EXPERIENCE

Mentor, Access to Software for All People

Berkeley, December 2000 - June 2001

Mentored Berkeley High School students to create websites for local organizations

Multimedia Software Developer, Opus Technologies

San Diego, January 1996 - August 1998

Designed, developed, edited, did QA, and wrote documentation for Braille projects.

Created musical examples using MIDI files and created WinHelp clickable digital books.

Community Health Worker, Saban Clinic (formerly Los Angeles Free Clinic)

Los Angeles, August 1994 - August 1995

Triaged, provided medical intake, assisted doctors, and dispensed medications for community-based clinic focused on STDs, women's health, mental health, outreach, and counseling

COMMUNITY INVOLVEMENT

STEM Daisies, Increasing STEM women's visibility through video (2014-present)

Girl Scouts Troop Leader, Daisies Arlington (2014-2015) and San Diego (2013-2014)

Vice President, PTSA, Mesa Verde Middle School, 2012

First Fifty, PowerPAC political action committee, 1999

Emergency Room Volunteer, Cedars-Sinai Hospital, 1994-1995

Pianist, Cornell University Religious Services, 1990-1994

EDUCATION

B.S. Environmental Systems Technology, Dept. of Agricultural and Biological Engineering,
Cornell University, 1994

PERSONAL BACKGROUND

Likes running, travel, baking, nature walks, reading.

Lived in Canada, Florida, California, upstate New York, California, Hawaii, DC.

Mother of three. Musician. Lifelong learner. Effective, results-oriented, and collaborative.

Practices kindness. Passionate about making a difference.