#### Greetings,

I'm interested in challenging, complex projects that support community-building, data collection, and greater information transparency. I'm interested in working with teams that are mission-driven and are involved in supporting a fair and just society. I have been a full-stack developer on Drupal since 2008 and serve as database architect and product team lead. Samples of work product available on request.

My core competencies and past positions are as follows:

- Database architect recently launched (April 1) the <u>GistNetwork.org</u> site, responsible for database requirements (in conjunction with client), database design, optimization, and modeling, and "big-picture" thinking about how client requests convert to actionable items from engineering team
- Project lead communicative, patient, timeline-oriented, manages teams of 2 5
- Full stack developer PHP/mySQL since 2001, Drupal since 2008, Agile/scrum since 2012
- · Product manager functional specifications, wireframes, user pathways, analytics and reports
- Strategic integrator understands and aligns needs of client, partners, internal team, technology resource people and products, and policy/content managers in order to support a successful outcome
- · Advisor technical advice to non-technical people for new projects, sold one project

## My routine typically includes

- A) deep discussion re: client's requests, as well as explaining/understanding client needs
- B) specifying functionality and architecture: clarifying what can be done and suggesting solutions
- C) production: implementation / wireframing / database architecture / MVP creation
- D) communicating: presenting results, sharing analytics, supporting team and clients
- E) managing: directing flow of scrums, specifying tickets, reviewing work, sign-off on incremental builds

## Some career highlights:

- January April 2016: Database architect and engineering lead for redesign of GistNetwork.org, for the US Department of State - an entrepreneurship challenge for international participants (\$310k)
- 2015-2016: Delivered a Drupal 7 redesign for <u>changemakers.com</u>, which reaches 90,000 monthly users in the field of global social enterprise and has allocated Corporate Social Responsibility monies to innovators worldwide using the "competition" model (disbursed \$60mm in funds)
- 2004-2014: Principal producer and manager, delivered 240+ websites over 10+ years of working with public agencies, membership groups, and businesses to move their web properties online
- 2012: As a founder, I built and sold a blog for success-oriented women
- 2010: As a co-founder/CTO, I helped launch an e-commerce store for home & fashion accessories
- 2000: Policy analyst as part of a project to evaluate all community-based organizations serving children, youth, families for the City and County of San Francisco (\$750k)
- 2001: I was part of the core team that launched the Odyssey Internet Treks by leading a pilot Mexico visit, traveling worldwide for 18 months, and creating educational content via online delivery
- I've written three trade books on building community through website engagement strategies.
- I also blog, post articles, and speak on panels, videos, and podcasts.

I would be very interested in connecting over your current Drupal needs.

Sincerely,

Monica S. Hores

## **OVFRVIFW**

- + Mission: to build community, foster connectedness, & use my tech skills to create a better world
- + **Unique skill:** translating business process needs into effective solutions, building solutions to solve pressing problems, communicating with teams to drive long-term initiatives
- + Turns ideas into reality: clarifies needs, develops plans, tests assumptions, implements production
- + Drives progress: understands goals, coordinates efforts, tracks schedules, explains documents

# PRIMARY EXPERIENCE

# **Drupal Developer, Lead Architect, Managing Partner 10K Webdesign**

Hawaii & California, July 2004 - present

Served as primary coder/producer on 240+ websites, project management, production, and development of web properties for clients like Castro Valley Sanitary District: government \$7m, West Contra Costa Integrated Waste Management Authority: public agency \$1m, The Sperm Bank of California: nonprofit \$1.2m, Molokai Community Health Center: health clinic \$3m, SOCCOM Princeton: research group \$24m

- · Identified processes, developed standard operating procedures, streamlined workflow
- Implemented Drupal and PHP/mySQL content management systems
- Provided all programming, installation, and themeing (full stack) for projects in D6/D7
- Managed project milestones, kept team on track, ran scrums
- Worked with clients to determine business process and needs
- · Scoped projects, listed deliverables, defined specifications, assessed user roles
- · Advised clients on using digital properties to support goals
- Led teams (virtual and in-person designers, developers, themers, content editors, SEO managers)
- Third-party integrations with: Facebook API (Login, Like Box), Twitter API, Constant Contact, Vertical Response, MailChimp, SalesForce, Wild Apricot, Google Maps API, Google Analytics, QuantCast, CiviCRM, PCI, Authorize.net, PayPal, SSL, AJAX, JQuery, PEAR, AddThis, CK Editor, TinyMCE, Vimeo, YouTube, vCard, Sitemaps, RSS, Google, Amazon Catalog Search

# **Product Team Lead, Drupal Web Developer Ashoka Changemakers**

Arlington, VA, Feb 2014 - present

Participated and led team that delivered a redesign and refactoring of a Drupal 7 site, cutting 80% of custom code and converting to standardized content types and views. Implemented scrum to roll out feature requests for changemakers.com, where our team consisted of 3 engineers and supported an overall team of ~40 coordinators, managers, operations, & executive leaders; 90k monthly users

- Pilot projects: database architecture for conference application for Ashoka U (<u>myashokau.org</u>), searchable directory using Salesforce data, data architecture and functional specifications for informational "brochure" sites internal to Ashoka teams
- · Identified functional specifications, evaluated potential solutions, installed/wireframed/themed site
- Created custom views and content types and new features
- Developed reports, documentation, and training for multiple levels of users
- Identified and built out new revenue-generating pilots
- Led engineers, coders, & themers to support overall team (i.e. office hours, e-newsletter, trainings)
- Third-party integrations and workflow Tools: agile, Firebug, Analytics, Slack, Jira/Fisheye, Confluence, SequelPro, drush, Sublime, Git, TeamworkPM, Skype, Google Hangouts, PHP/mySQL, Google Drive, Google Docs, UXPin, LucidChart, Salesforce, Pantheon, Trello, Assembla, localization (supporting translation to 4 languages)

# Policy Analyst JMPT Consulting Inc.

San Francisco, August 2001 - July 2004

Part of team that delivered a large-scale evaluation of a department for City & County of San Francisco

- Project managed an 18-month outcomes-based evaluation, strategic planning, and technology project for San Francisco County Department of Children, Youth, & Their Families
- Supported 100+ community-based organizations, 35 subcontractors, 3 partners
- · Trained field coordinators on processes and procedures
- · Conducted qualitative/quantitative evaluations based on focus groups & site visits
- · Contributed to survey development and analyzed results
- · Reported on project status and timeline
- · Researched, wrote, and presented reports to key stakeholders

#### Programmer/Analyst

### **UC Berkeley Center, Latin American Studies**

Berkeley, January 2001 - June 2001

- · Acted as primary web developer & site updater for nationally-recognized center
- · Researched existing needs, created content management system for digital assets

## **Program Director**

#### The Odyssey Internet Treks

San Francisco and internationally, August 1998 - August 2000

- Researched, photographed, and wrote two articles per week for 18 months (1500 words and 10 photos each) abroad, and returned to home office to write grants, interview, manage volunteers, and code
- Coordinated and conducted online events, features, & interviews (including 3 Nobel Peace Prize Laureates, 2 former Presidents, 50+ grassroots groups)
- Arranged local and international transportation, visas, & site visits in 35+ countries
- Team Leader: directed 4-person team to provide content in Mexico City

# PARTNER PROJECTS

## Co-Founder/CTO, Gramercy & Co., January 2011 - present

http://www.gramercyandco.com: Launched e-commerce for luxury goods, 16x growth in 3 years

#### Founder, A Successful Woman, September 2006 - February 2012

http://www.asuccessfulwoman.com: Created a hobby blog that grew to 10,000 users/month, sold 2012

## **EDUCATION EXPERIENCE**

# Mentor, Access to Software for All People

Berkeley, December 2000 - June 2001

Mentored Berkeley High School students to create websites for local organizations

#### Multimedia Software Developer, Opus Technologies

San Diego, January 1996 - August 1998

Designed, developed, edited, did QA, and wrote documentation for Braille projects

Created musical examples using MIDI files and created WinHelp clickable digital books, including New International Manual of Braille Music Notation, How to Read Braille Music, and Primer of Braille Music

#### **Environmental Educator, Slide Ranch**

Marin County, August 1995 - December 1995 Taught students on working ranch

# Community Health Worker, Saban Clinic (formerly Los Angeles Free Clinic)

Los Angeles, August 1994 - August 1995

Triaged, provided medical intake, assisted doctors, and dispensed medications for community-based clinic focused on STDs, women's health, mental health, outreach, and counseling

## COMMUNITY INVOLVEMENT

**STEM Daisies**, Increasing STEM women's visibility through video (2014-present)

Girl Scouts Troop Leader, Daisies Arlington VA (2014-2015) and San Diego CA (2013-2014)

Vice President, PTSA, Mesa Verde Middle School, 2012

Emergency Room Volunteer, Cedars-Sinai Hospital, Saturday nights, triage department 1994-1995

Pianist, Cornell University Religious Services, 1990-1994

# **EDUCATION**

B.S. Environmental Systems Technology, Dept. of Ag. & Bio. Engineering, Cornell University, 1994

### PERSONAL BACKGROUND

Likes running, travel, baking, nature walks, reading
Lived in Canada, Florida, Southern California, upstate New York, Oakland, Hawaii, DC
Mother ~ Musician ~ Lifelong learner
Effective, results-oriented, and collaborative
Practices kindness
Passionate about making a difference