



## FILTERS

region All  
 sub\_zone All  
 FY\_Year 2021

## P&L

### For Markets

All value are in USD

| Customer           | Net Sales     | COGS          | Gross Margin  | GM%          |
|--------------------|---------------|---------------|---------------|--------------|
| Australia          | 21.0M         | 14.1M         | 6.9M          | 32.9%        |
| Austria            | 2.8M          | 2.0M          | 0.9M          | 30.1%        |
| Bangladesh         | 7.0M          | 4.5M          | 2.4M          | 34.5%        |
| Canada             | 35.1M         | 21.7M         | 13.4M         | 38.2%        |
| China              | 22.9M         | 13.5M         | 9.4M          | 41.1%        |
| France             | 25.9M         | 14.7M         | 11.2M         | 43.2%        |
| Germany            | 12.0M         | 8.9M          | 3.1M          | 26.2%        |
| India              | 161.3M        | 109.7M        | 51.6M         | 32.0%        |
| Indonesia          | 18.4M         | 11.3M         | 7.1M          | 38.4%        |
| Italy              | 11.7M         | 8.2M          | 3.5M          | 30.1%        |
| Japan              | 7.9M          | 4.2M          | 3.7M          | 46.5%        |
| Netherlands        | 8.0M          | 4.6M          | 3.4M          | 42.0%        |
| Newzealand         | 11.4M         | 5.9M          | 5.5M          | 48.2%        |
| Norway             | 13.7M         | 9.6M          | 4.0M          | 29.5%        |
| Pakistan           | 5.7M          | 3.6M          | 2.0M          | 36.2%        |
| Philippines        | 31.9M         | 19.4M         | 12.5M         | 39.1%        |
| Poland             | 5.2M          | 3.0M          | 2.2M          | 42.6%        |
| Portugal           | 11.8M         | 6.8M          | 5.0M          | 42.1%        |
| South Korea        | 49.0M         | 31.4M         | 17.6M         | 35.9%        |
| Spain              | 12.6M         | 8.4M          | 4.2M          | 33.1%        |
| Sweden             | 1.8M          | 1.1M          | 0.7M          | 40.2%        |
| United Kingdom     | 34.2M         | 18.7M         | 15.4M         | 45.1%        |
| USA                | 87.8M         | 55.3M         | 32.5M         | 37.0%        |
| <b>Grand Total</b> | <b>598.9M</b> | <b>380.7M</b> | <b>218.2M</b> | <b>36.4%</b> |

