



FILTERS

region All
market All
customer All
division All
FY 2019

P&L
By Fiscal Years
All value are in USD

Quarters													Grand Total
	Q1			Q2			Q3			Q4			
Matric	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
Gross													
Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
GM%	41%	42%	41%	41%	41%	42%	41%	41%	41%	42%	41%	41%	41%

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Quarters					Grand Total
Q1	Q2	Q3	Q4		



Matric	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
Gross													
Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
GM%	38%	38%	37%	37%	38%	38%	37%	38%	37%	37%	37%	37%	37%

FILTERS

region	All
market	All
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division	All
FY	2021

P&L
By Fiscal Years
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Quarters

	Q1		Q2		Q3		Q4						Grand Total
Matric	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
Gross													
Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
GM%	37%	37%	36%	36%	37%	37%	36%	36%	37%	36%	36%	36%	36%

Net Sales Comparison

AtliQ Hardwares



2021 vs 2020	162%	165%	159%	161%	161%	162%	1982%	461%	347%	179%	174%	160%	204%
2020 vs 2019	165%	157%	167%	161%	163%	162%	-67%	23%	53%	141%	148%	162%	125%