Date	3 August 2025
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Project name	Lease management
Maximum Marks	

# What is a data flow diagram(DFD)?

Here's a complete response including both Data Flow Diagrams (DFDs) and User Stories for your Lease Management Project, tailored for inclusion in your report or presentation.

# **Core Objective of the Process Flow**

To provide a **systematic**, **error-free**, **and automated method** for handling all key leasing operations:

- Property and tenant setup
- Lease creation and validation
- Approval workflows
- Payment tracking
- Communication automation
- Dashboard reporting

# Process Flow Phases

### • 1. Initiation Phase

- The process starts with the user logging into Salesforce and accessing the Lease
  Management Lightning App.
- The user creates new records for **properties** and **tenants**, forming the base data.

#### 2. Lease Record Creation

- The user creates a **Lease** record linking a tenant to a property.
- The system enforces **validation rules**, such as:
  - Lease end date must be after start date.
  - o No duplicate tenant assignments to the same property.

# 3. Approval Workflow

Once submitted, the lease enters an automated approval process.

Managers review, approve, or reject the lease. The system sends **email alerts** accordingly.

#### 4. Automation Phase

- If approved, the lease status changes to **Active**.
- The system schedules monthly rent reminders using Apex scheduled classes.
- Notifications are sent automatically without user intervention.

# 5. Payment Logging

- Rent payments are **recorded manually** or **pulled from integrated systems**.
- Payments are stored under the **Payment object**, linked to tenants and properties.

# • 6. Reporting & Monitoring

- Dashboards and reports provide visibility into:
  - Active leases
  - Overdue payments
  - Lease expirations
  - Occupancy trends

# Key Technologies Enabling the Flow

Component **Role in Process Flow** 

Salesforce Objects Structure data for Properties, Tenants, Leases, Payments

Validation Rules Enforce business constraints at data-entry level

Apex Triggers Prevent logical errors (e.g., duplicate tenants per property)

Approval Processes Route lease records for review and authorization

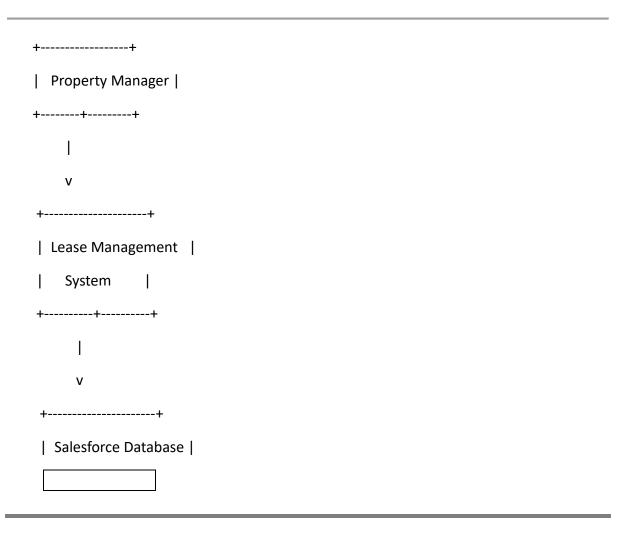
**Email Templates** Send system-generated communication

Scheduled Apex Automate rent reminders and backend processes

Dashboards Provide real-time visibility and insights



- Reduces manual effort and human errors.
- Maintains high data accuracy and consistency.
- Supports accountability through approval workflows.
- Enhances communication via automated alerts.
- Provides operational transparency through dashboards.



# **User Stories – Lease Management System:**

- Admin / Salesforce Administrator
  - 1. **As an Admin**, I want to create custom objects and relationships so that property, tenant, lease, and payment data are correctly structured.
  - 2. **As an Admin**, I want to configure validation rules and approvals so that business rules are automatically enforced.

3. **As an Admin**, I want to manage user access and permissions so that only authorized users can view or edit data.

### Property Manager / Staff

- 4. **As a Property Manager**, I want to add property records so I can maintain an inventory of all available units.
- 5. **As a Property Manager**, I want to assign tenants to properties and create leases so that tenant agreements are recorded.
- 6. **As a Property Manager**, I want to approve lease requests so that only valid and verified leases go live.
- 7. **As a Property Manager**, I want to view dashboards to monitor lease statuses, payment trends, and tenant activity.

# Tenant (Future Scope)

- 8. As a Tenant, I want to receive rent reminders so I don't miss due payments.
- 9. **As a Tenant**, I want to receive notifications for lease approvals or rejections.
- 10. (Future) As a Tenant, I want to log in to a self-service portal so I can view my lease and payment history.

# Developer

- 11. **As a Developer**, I want to write Apex triggers and classes to automate duplicate checks and rent reminders.
- 12. **As a Developer**, I want to ensure flows and handlers execute quickly so that the system stays performant.

# **Conclusion**

The process flow designed for the Lease Management System ensures a **structured**, **efficient**, **and error-free path** from lease creation to rent collection. By leveraging Salesforce's automation tools—such as validation rules, approval workflows, Apex triggers, and scheduled jobs—the system handles complex business operations with minimal manual intervention.