# $Simple Linear Regression\_Gradient Descent$

February 4, 2024

## 1 Importing Necessary libraries and importing the dataset

```
[]: import pandas as pd
     import numpy as np
     import matplotlib.pyplot as plt
[]: df = pd.read_csv("datasets/tv_marketing/tvmarketing.csv")
     df.head()
[]:
          TV
              Sales
       230.1
               22.1
     1
        44.5
               10.4
     2
       17.2
               9.3
     3 151.5
               18.5
               12.9
     4 180.8
```

# 2 Info of dataset and Null checking

RangeIndex: 200 entries, 0 to 199

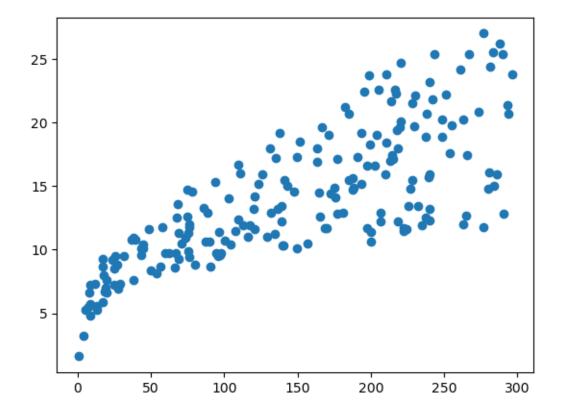
```
[]: df.shape # Got around 200 records
[]: (200, 2)
[]: df.describe()
[]:
                    TV
                             Sales
           200.000000
     count
                       200.000000
    mean
            147.042500
                         14.022500
             85.854236
                          5.217457
    std
    min
              0.700000
                          1.600000
    25%
             74.375000
                         10.375000
     50%
            149.750000
                         12.900000
    75%
            218.825000
                         17.400000
    max
            296.400000
                         27.000000
[]: df.info()
    <class 'pandas.core.frame.DataFrame'>
```

Data columns (total 2 columns): Column Non-Null Count Dtype TV200 non-null float64 Sales 200 non-null float64 1 dtypes: float64(2) memory usage: 3.3 KB []: df.isnull().sum() [ ]: TV Sales 0 dtype: int64 []: #No null values so no preprocessing for null values is required. []: df.corr() # a correlation of 0.78 looks good so lets try linear regression []:  $\mathsf{TV}$ Sales

TV Sales TV 1.000000 0.782224 Sales 0.782224 1.000000

[]: plt.scatter(df["TV"],df["Sales"])

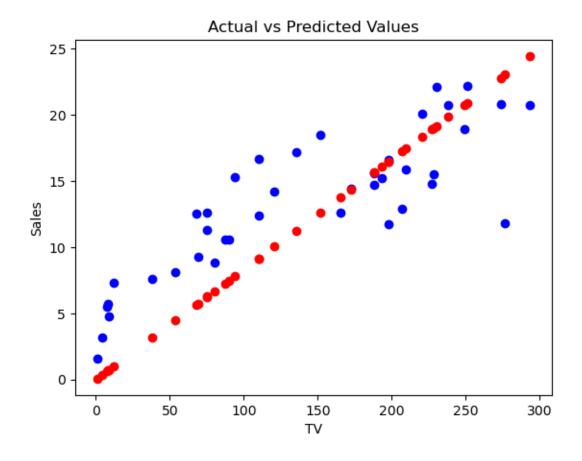
[]: <matplotlib.collections.PathCollection at 0x7fe234290990>



```
[]: #based on the data visualization we can fit out a line => linear regression
[]: # There is no encoding required as there is no categorical columns
[]: # No scaling required as there is one variable /feature that we are using to \Box
      \hookrightarrowpredict
[]: # Split the dataset into dependent and independent variables
[]: X = np.array(df["TV"],dtype=np.float64)
     y = np.array(df["Sales"],dtype=np.float64)
       Test train split
[]: from sklearn.model_selection import train_test_split
     X_train, X_test, y_train, y_test = train_test_split(X,y,train_size=0.8)
    4 Train the Model
[]: def gradient_descent(x, y, m, c, alpha, num_iters):
         n = len(v)
         mse_history = np.zeros(num_iters)
         for i in range(num_iters):
            y_pred = m*x + c
            mse = np.sum((y - y_pred)**2) / n
            dm = -(2/n)*np.sum(x*(y - y_pred))
            dc = -(2/n)*np.sum(y - y_pred)
            m = m - alpha*dm
            c = c - alpha*dc
            mse_history[i] = mse
         return m, c, mse_history
[]: m, c, mse history = gradient_descent(X_train, y_train,0,0, 0.0000001, 1000)
[]: print(m,c)
    0.0832391961174241 0.0007796140101263338
[]: y_pred = m*X_test + c
     pd.DataFrame(y_pred, y_test).head()
```

```
[]:
     12.6
           6.252043
    16.6 16.448845
     11.8 23.033065
    8.8
           6.676563
     15.3
           7.816940
[]: # Plotting the actual values
     plt.scatter(X_test, y_test, color='blue', label='Actual')
     # Plotting the predicted values
     plt.scatter(X_test, y_pred, color='red', label='Predicted')
     # Adding labels and title to the plot
     plt.xlabel('TV')
     plt.ylabel('Sales')
     plt.title('Actual vs Predicted Values')
```

[]: Text(0.5, 1.0, 'Actual vs Predicted Values')



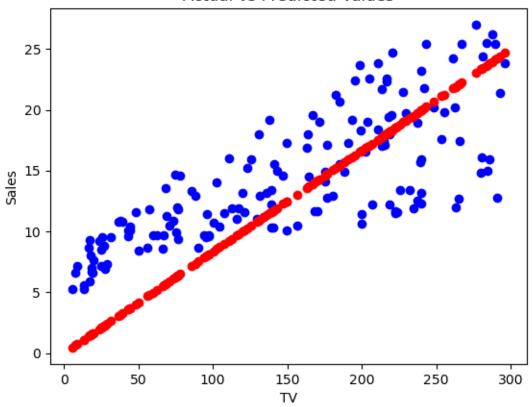
```
[]: # Plotting the actual values
plt.scatter(X_train, y_train, color='blue', label='Actual')

# Plotting the predicted values
plt.scatter(X_train, m*X_train+c, color='red', label='Predicted')

# Adding labels and title to the plot
plt.xlabel('TV')
plt.ylabel('Sales')
plt.title('Actual vs Predicted Values')
```

[]: Text(0.5, 1.0, 'Actual vs Predicted Values')

#### Actual vs Predicted Values



### 5 Evaluate the model

```
[]: from sklearn.metrics import mean_absolute_error,mean_squared_error,r2_score print("The mean absolute error is: ",mean_absolute_error(y_test, m*X_test+c)) print("The mean squared error: ",mean_squared_error(y_test, m*X_test+c)) print(r2_score(y_pred,y_test))
```

The mean absolute error is: 3.614280924693047 The mean squared error: 18.70996462733873

0.6463383416172792

### 6 Conclusion

```
[]: print(f"The slope is: {m} and intercept is: {c}")
```

The slope is: 0.0832391961174241 and intercept is: 0.0007796140101263338

#### 6.0.1 So what does slope and intercept mean?

Lets consider the scenario so every unit increase in tv there is a increase of 0.083 unit increase in sales. As for intercept, this means that when TV equals 0, the model predicts sales will be 0.077 units. This suggests there is some baseline level of sales even without any TV advertising spend

As for conclusion based on metrics of the model, the MAE suggests the model's predictions are off from the actual values by around 2.6 units on average. This seems reasonably accurate.