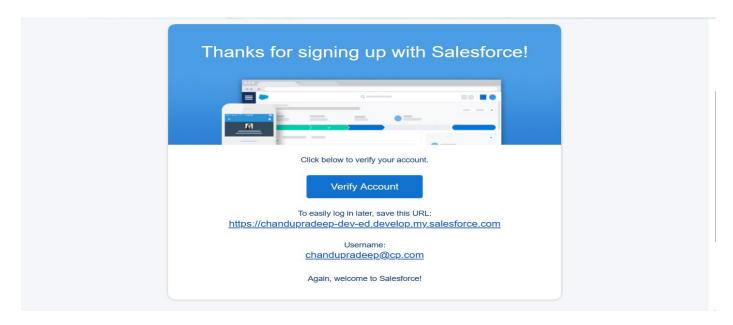
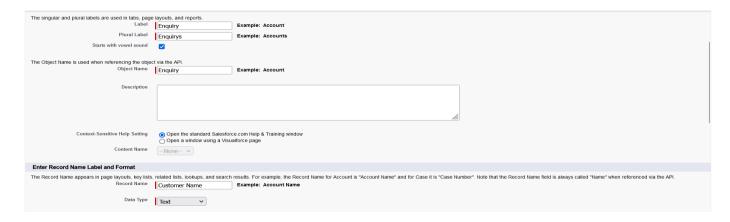
1. Creating Developer Account



Developer Account is Created and Activated

2. Creating Custom Objects - Enquiry, Property, Loan

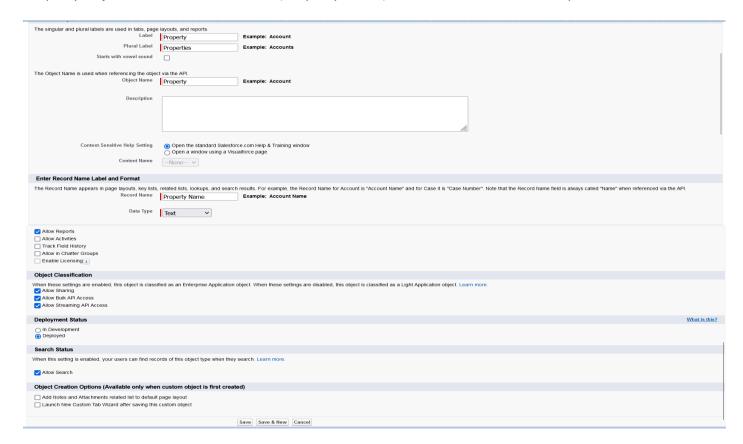
Enquiry Object – Created with the Record name (Customer Name)



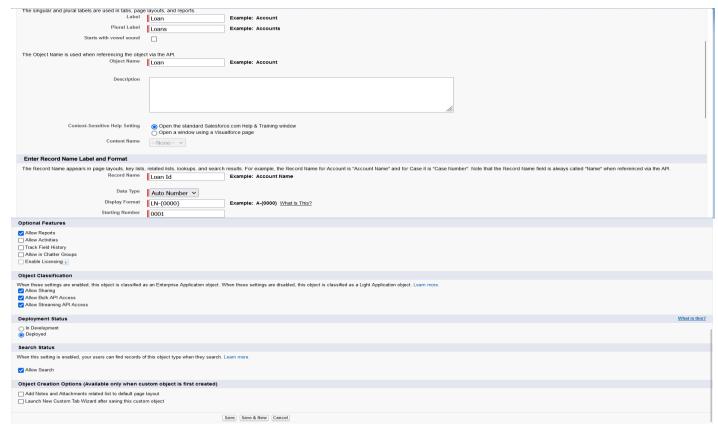
Allowed Search and Reports



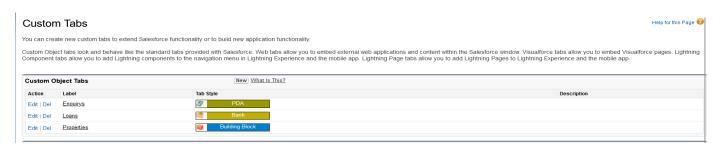
Property Object with the Record name (Property Name) and Allowed Search and Reports

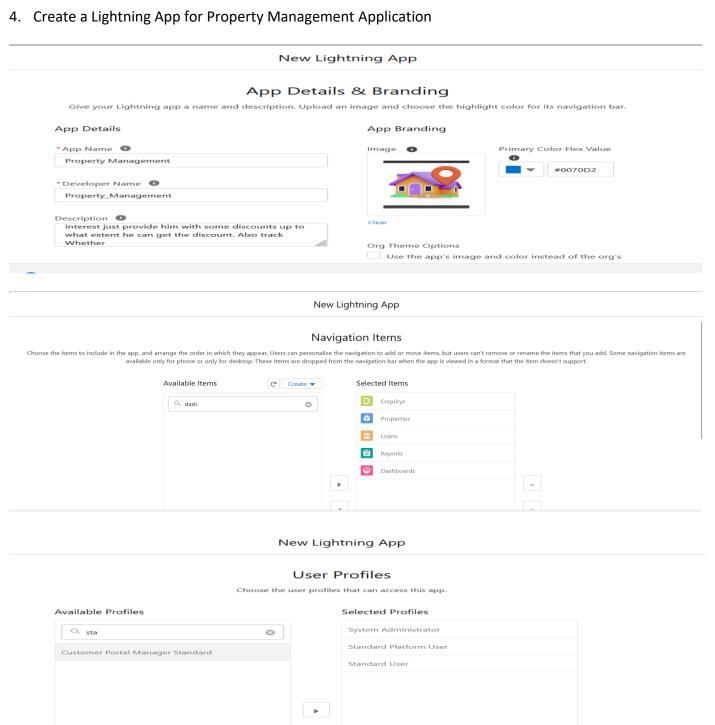


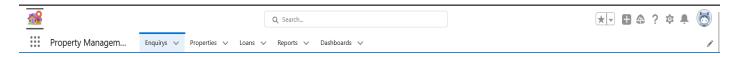
Loan Object with the Record name (Loan Id) Auto Number – LN-{0000} Starting With 0001 and Allowed Search and Reports



3. Creating Lightning Tabs - Enquiry, Property, Loan

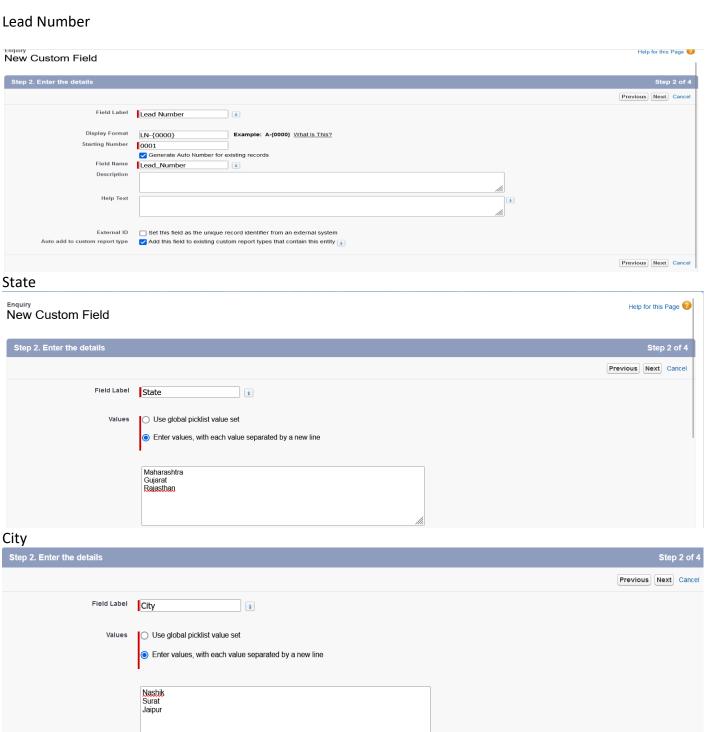




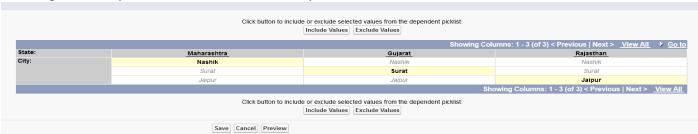


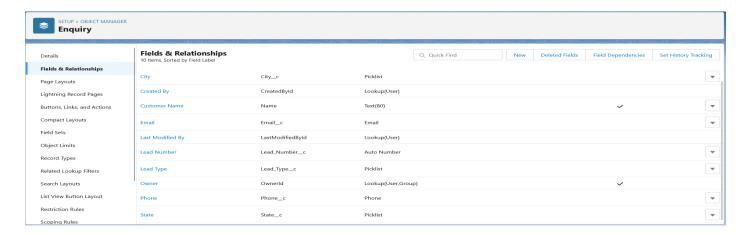
5. Creating Additional Field for Enquiry, Property, Loan Object

Enquiry Object Fields



Creating Fields Dependencies B/w State and city



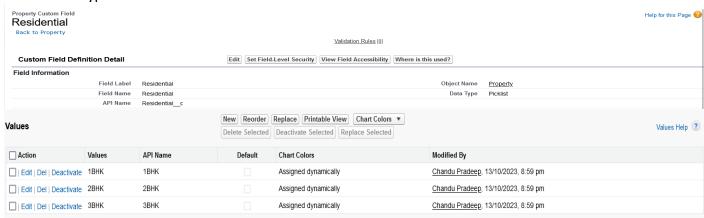


Property Object Fields

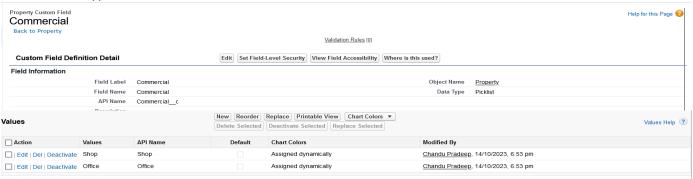
Property Type



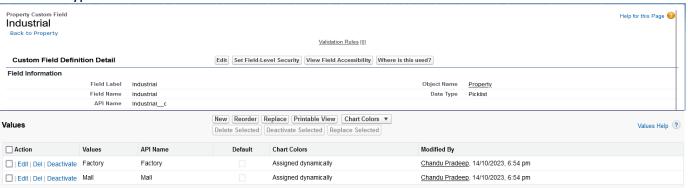
Residential Type:



Commercial Type:



Industrial Type:



State Picklist Values Taken from Global Picklist

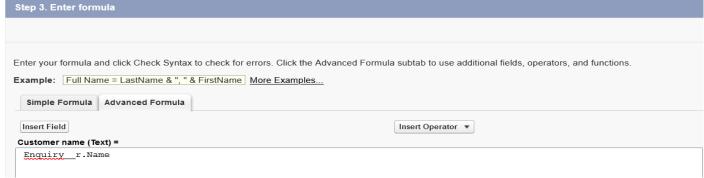


City Picklist Values Taken from Global Picklist



Creating Fields Dependencies B/w State and city

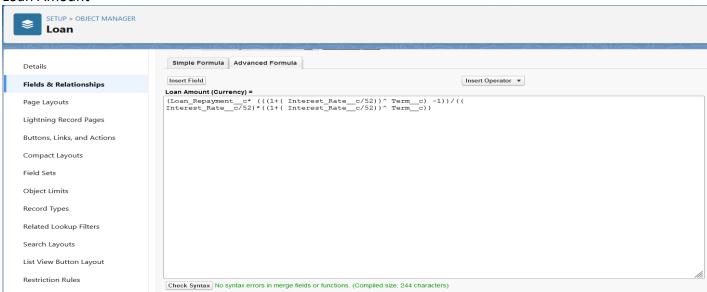
			Showing	g Columns: 1 - 3 (of 3) < Previous Next > <u>View All</u> > <u>G</u>
State:		<u>Maharashtra</u>	<u>Gujarat</u>	<u>Rajasthan</u>
City:		Nashik	Nashik	Nashik
		Surat	Surat	Surat
		Jaipur	Jaipur	Jaipur Showing Columns: 1 - 3 (of 3) < Previous Next > <u>View</u>
			e or exclude selected values from the dependent picklist: [Include Values] [Exclude Values]	Showing Columns. 1-3 (or 3) < Flevious Next > View
		Save Cancel Preview		
scount				
	Field Label	Discount		
		Please enter the length of the number and the number of d	decimal places. For example, a number with a length of 8 and	2 decimal places can accept values up to "12345678.90".
	Length	3	Decimal Places	3
		Number of digits to the left of the decimal point		Number of digits to the right of the decimal point
	Field Name	Discount		
	Description			
				Mi.
	Help Text			i
				Previous
	Field Label Length	18	f decimal places. For example, a number with a length of 8 a Decimal Place:	nd 2 decimal places can accept values up to "12345678.90".
	Length	Please enter the length of the number and the number of 18 Number of digits to the left of the decimal point		nd 2 decimal places can accept values up to "12345678.90".
	Length Field Name	Please enter the length of the number and the number of		nd 2 decimal places can accept values up to "12345678.90".
	Length	Please enter the length of the number and the number of 18 Number of digits to the left of the decimal point		nd 2 decimal places can accept values up to "12345678.90".
	Length Field Name	Please enter the length of the number and the number of 18 Number of digits to the left of the decimal point		2
	Length Field Name Description	Please enter the length of the number and the number of 18 Number of digits to the left of the decimal point		nd 2 decimal places can accept values up to "12345678.90". Number of digits to the right of the decimal point
	Length Field Name	Please enter the length of the number and the number of 18 Number of digits to the left of the decimal point		nd 2 decimal places can accept values up to "12345678.90".
	Length Field Name Description	Please enter the length of the number and the number of 18 Number of digits to the left of the decimal point		nd 2 decimal places can accept values up to "12345678.90". Number of digits to the right of the decimal point
	Length Field Name Description	Please enter the length of the number and the number of 18 Number of digits to the left of the decimal point		nd 2 decimal places can accept values up to "12345678.90". Number of digits to the right of the decimal point
	Length Field Name Description Help Text	Please enter the length of the number and the number of 18 Number of digits to the left of the decimal point		nd 2 decimal places can accept values up to "12345678.90". Number of digits to the right of the decimal point
	Length Field Name Description Help Text	Please enter the length of the number and the number of 18 Number of digits to the left of the decimal point		nd 2 decimal places can accept values up to "12345678.90". Number of digits to the right of the decimal point
an Amount	Length Field Name Description Help Text	Please enter the length of the number and the number of 18 Number of digits to the left of the decimal point		nd 2 decimal places can accept values up to "12345678.90". Number of digits to the right of the decimal point
an Amount	Length Field Name Description Help Text	Please enter the length of the number and the number of 18 Number of digits to the left of the decimal point Price		nd 2 decimal places can accept values up to "12345678 90". Number of digits to the right of the decimal point Previous Ne
an Amount	Length Field Name Description Help Text	Please enter the length of the number and the number of 18 Number of digits to the left of the decimal point Price Loan Amount Please enter the length of the number and the number of other number and the number of other numbers.	Decimal Place:	nd 2 decimal places can accept values up to "12345678.90". Number of digits to the right of the decimal point Previous Ne
an Amount	Length Field Name Description Help Text	Please enter the length of the number and the number of 18 Number of digits to the left of the decimal point Price Loan Amount Please enter the length of the number and the number of on 12	Decimal Place:	nd 2 decimal places can accept values up to "12345678.90". Number of digits to the right of the decimal point Previous Ne
n Amount	Length Field Name Description Help Text Field Label Length	Please enter the length of the number and the number of 18 Number of digits to the left of the decimal point Price Loan Amount Please enter the length of the number and the number of control of the decimal point please of digits to the left of the decimal point	Decimal Place:	nd 2 decimal places can accept values up to "12345678.90". Number of digits to the right of the decimal point Previous Ne
n Amount	Length Field Name Description Help Text	Please enter the length of the number and the number of 18 Number of digits to the left of the decimal point Price Loan Amount Please enter the length of the number and the number of on 12	Decimal Place:	nd 2 decimal places can accept values up to "12345678.90". Number of digits to the right of the decimal point Previous No. 12 decimal places can accept values up to "12345678.90".
an Amount	Length Field Name Description Help Text Field Label Length Field Name	Please enter the length of the number and the number of 18 Number of digits to the left of the decimal point Price Loan Amount Please enter the length of the number and the number of control of the decimal point please of digits to the left of the decimal point	Decimal Place:	nd 2 decimal places can accept values up to "12345678.90". Number of digits to the right of the decimal point Previous Ne
an Amount stomer Nar	Length Field Name Description Help Text Field Label Length Field Name	Please enter the length of the number and the number of 18 Number of digits to the left of the decimal point Price Loan Amount Please enter the length of the number and the number of control of the decimal point please of digits to the left of the decimal point	Decimal Place:	nd 2 decimal places can accept values up to "12345678.90". Number of digits to the right of the decimal point Previous Ne
an Amount stomer Nar	Length Field Name Description Help Text Field Label Length Field Name	Please enter the length of the number and the number of 18 Number of digits to the left of the decimal point Price Loan Amount Please enter the length of the number and the number of of 12 Number of digits to the left of the decimal point Loan_Amount 1	Decimal Place:	nd 2 decimal places can accept values up to "12345678.90". Number of digits to the right of the decimal point Previous Ne
an Amount	Length Field Name Description Help Text Field Label Length Field Name	Please enter the length of the number and the number of 18 Number of digits to the left of the decimal point Price Loan Amount Please enter the length of the number and the number of of 12 Number of digits to the left of the decimal point Loan_Amount 1	Decimal Place:	nd 2 decimal places can accept values up to "12345678.90". Number of digits to the right of the decimal point Previous Ne



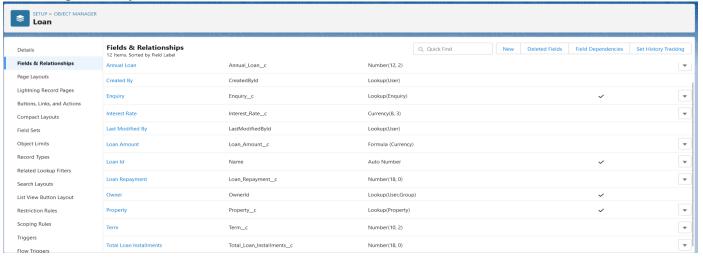
Formula: Enquiry___r.Name

Loan Object Fields

Loan Amount

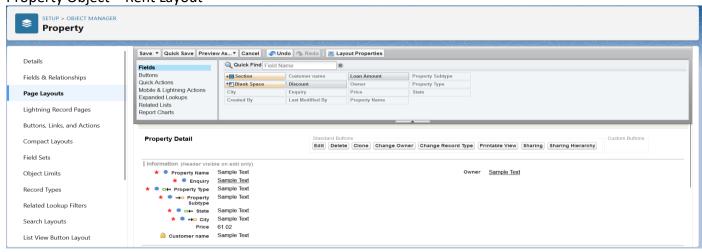


Remaining Loan Object Fields



Page Layout

Property Object - Rent Layout

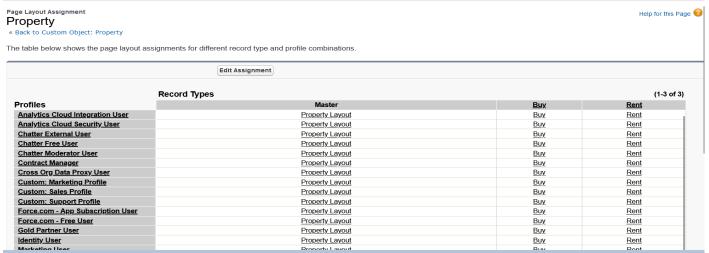




Record Type



Record Type Page assignment



Profile

Sales Manager Profile



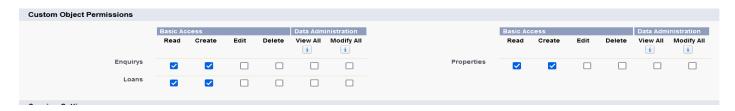
Object Permissions

Custom Object Permissions	S													
•		asic Ac				Date Adm	inistration		Basic Ac				Data Adm	inintuntin
		Read	Create	Edit	Delete	View All			Read	Create	Edit	Delete	View All	Modify.
Enquirys						i	i						i	i
	iirys	\checkmark		\checkmark	$\overline{\mathbf{Z}}$	$\overline{\mathbf{Z}}$		Properties		$\overline{\mathbf{Z}}$	\checkmark	$\overline{\mathbf{Z}}$	$\overline{\mathbf{Z}}$	
Loans		~			~		П							

Marketing Executive Profile



Read And Create access on Enquiry, Loan, Properties to Marketing Executive Profile



Marketing Manager



Read, Create, Edit, Delete access on Enquiry, Loan, Properties to Marketing Manager Profile

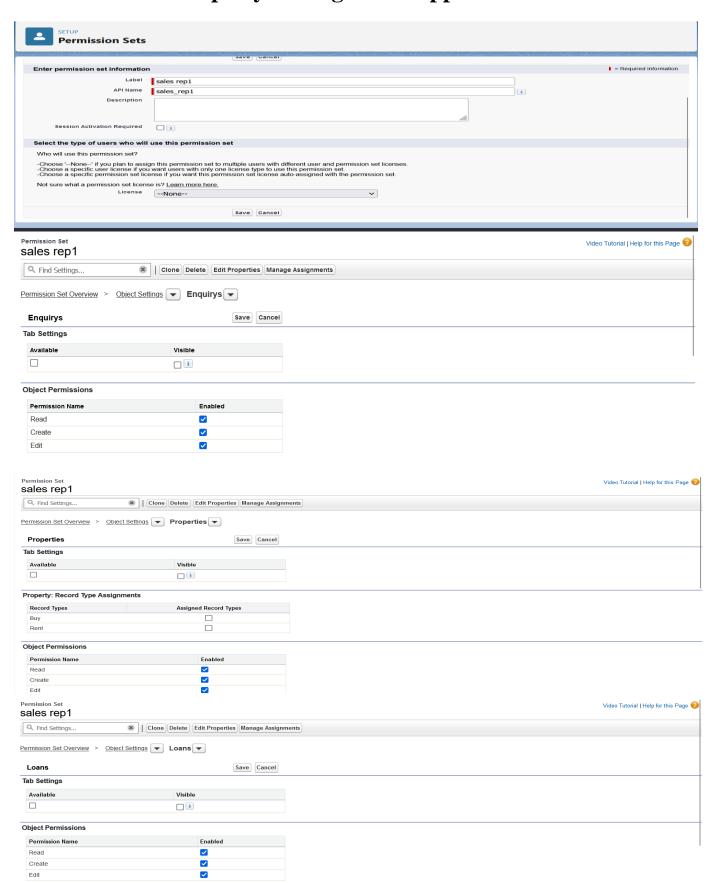


Marketing Manager profile Should Have Access to Marketing Executive profile

Sales Executive



Sales Rep 1 Permission set to Sales Executive to Read, Create, Edit Enquiry, Loan, Properties



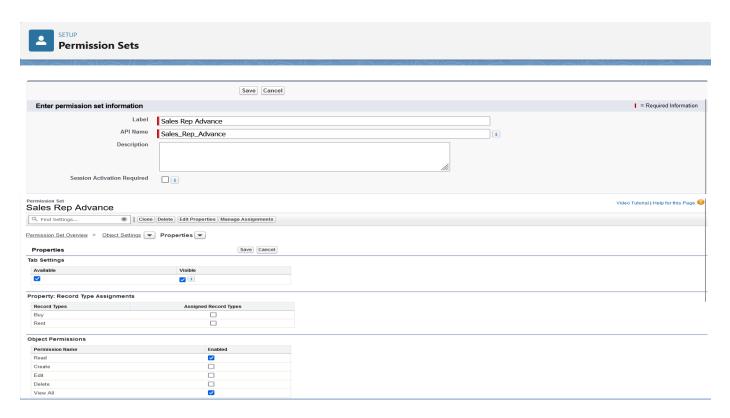
Sales Rep 3 Permission set Read Only on Enquiry, Loan, Properties

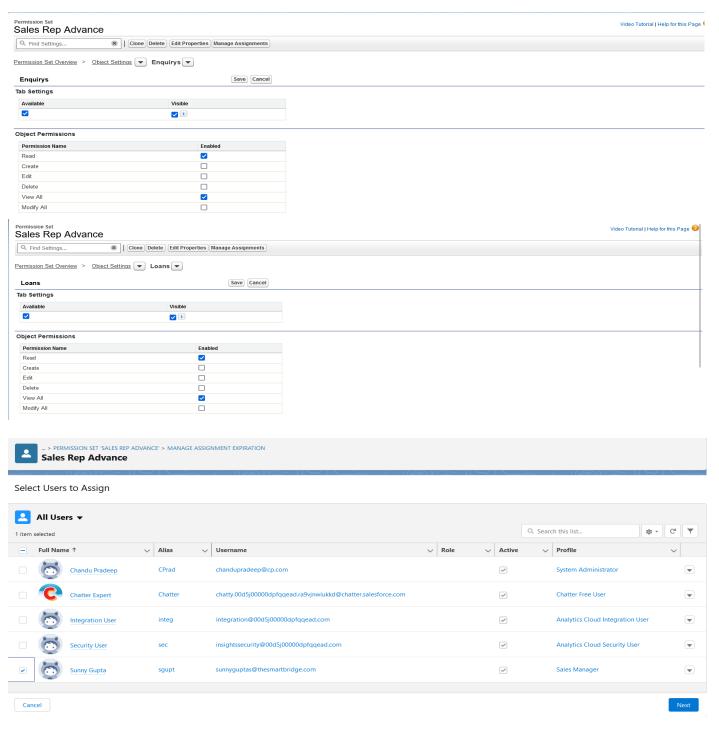
Create		Help for this Page (
	Sav	Cancel
Enter permission set information		I = Required Information
Label	Sales Rep3	
API Name	Sales_Rep3	
Description		
Session Activation Required	i	
Permission Set Sales Rep	3	
Settings		Clone Delete Edit Properties Manage Assignments
Permission Set Ov	rerview > Ob	oject Settings Enquirys
Enquirys		Save Cancel
Tab Settings		
Available		Visible
		✓ i
Object Permiss	ions	
Permission Nar	ne	Enabled
Read		✓
Permission Set		
Permission Set Sales Re	gs	Clone Delete Edit Properties Manage Assignm
Sales Re Find Setting Permission Set C	gs	Object Settings Properties
Sales Re Find Setting Permission Set C	gs	
Sales Re Find Setting Permission Set C	gs	Object Settings Properties
Permission Set C Properties Tab Settings Available	gs	Object Settings Properties
Permission Set C Properties Tab Settings	gs	Object Settings Properties Save Cancel
Permission Set C Properties Tab Settings Available	gs Overview > !	Object Settings Properties Save Cancel Visible
Permission Set C Properties Tab Settings Available Property: Rec Record Types	overview > 9	Object Settings Properties Save Cancel Visible
Permission Set C Properties Tab Settings Available Property: Rec Record Types Buy	overview > 9	Object Settings Properties Save Cancel Visible Isignments Assigned Record Types
Permission Set C Properties Tab Settings Available Property: Rec Record Types	overview > 9	Object Settings Properties Save Cancel Visible isignments Assigned Record Types
Properties Tab Settings Available Property: Rec Record Types Buy Rent	ord Type As	Object Settings Properties Save Cancel Visible Isignments Assigned Record Types
Properties Tab Settings Available Property: Rec Record Types Buy Rent Object Permis	cord Type As	Object Settings Properties Save Cancel Visible Signments Assigned Record Types
Properties Tab Settings Available Property: Rec Record Types Buy Rent Object Permis Permission N	cord Type As	Object Settlings Properties Save Cancel Visible I signments Assigned Record Types Enabled
Properties Tab Settings Available Property: Rec Record Types Buy Rent Object Permis	cord Type As	Object Settings Properties Save Cancel Visible Signments Assigned Record Types
Permission Set Sales Re Properties Tab Settings Available Property: Rec Record Types Buy Rent Object Permis Permission Not Read	cord Type As	Object Settings Properties Save Cancel Visible Isignments Assigned Record Types Enabled Video Tutorial Helpf
Permission Set Sales Re Properties Tab Settings Available Property: Rec Record Types Buy Rent Object Permis Permission N Read	cord Type Assistance Clone Delete Edit Properties	Object Settings Properties Save Cancel Visible Isignments Assigned Record Types Enabled Video Tutorial Helpf
Permission Set Control Set Settings Properties Tab Settings Available Property: Record Types Buy Rent Object Permis Permission Notes Read Permission Set Sales Rep3	cord Type Assistance Clone Delete Edit Properties	Object Settings Properties Save Cancel Visible Isignments Assigned Record Types Enabled Video Tutorial Helpf
Permission Set Operations Permission Set Operations Properties Tab Settings Available Property: Record Types Buy Rent Object Permiss Permission Note Sales Rep3 Permission Set Set Overview > Object Settings	cord Type Assistance Clone Delete Edit Properties	Object Settings Properties Visible isignments Assigned Record Types Enabled Video Tutorial Helpf
Permission Set Operations Permission Set Operations Available Property: Record Types Buy Rent Object Permiss Permission Set Sales Rep3 Permission Set Overview > Object Setting Loans	cord Type Assistance Clone Delete Edit Properties	Object Settings Properties Visible isignments Assigned Record Types Enabled Video Tutorial Helpf
Permission Set Operations Properties Tab Settings Available Property: Record Types Buy Rent Object Permiss Permission Note Sales Rep3 Permission Set Sales Rep3 Permission Set Overview > Object Settings	cord Type Assistance Second Type Assistance Clone Delete Edit Properties	Object Settings Properties Visible isignments Assigned Record Types Enabled Video Tutorial Helpf
Permission Set Object Permission Set Sales Rep3 Permission Set Object Settings Permission Set Object Settings Available Permission Note Sales Rep3 Permission Set Overview > Object Settings Available	cord Type Assistance Clone Delete Edit Properties	Object Settings Properties Visible isignments Assigned Record Types Enabled Video Tutorial Helpf
Permission Set Overview Available Permission Set Overview Available	cord Type Assistance Clone Delete Edit Properties	Object Settings Properties Visible isignments Assigned Record Types Enabled Video Tutorial Helpf

Create a new User

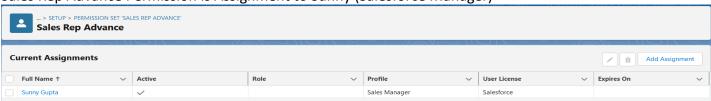


Create a New Permission Set





Sales Rep Advance Permission is Assignment to Sunny (Salesforce Manager)

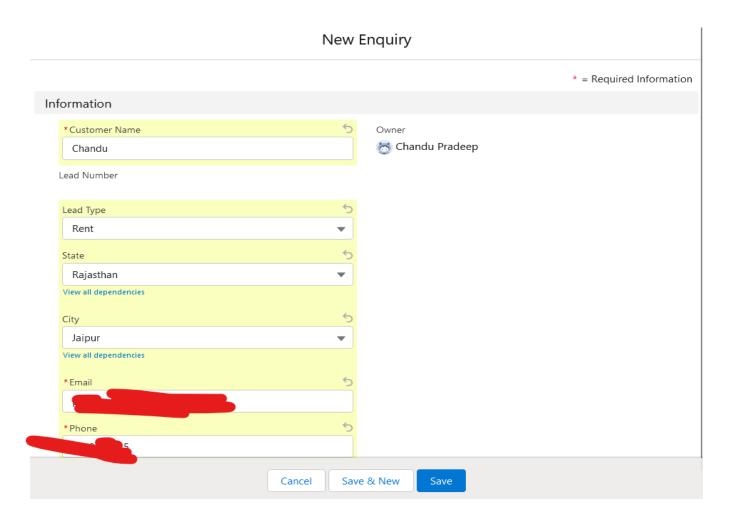


Setting Up OWD Rule

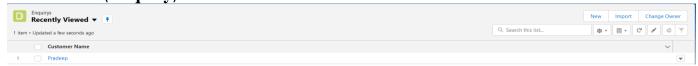
Work Type Group Enquiry Loan	Public Read/Write Private Public Read/Write Publ	Private Private Private V	
Property	Private V	Private	
Other Settings	Standard Report Visibility 🗸 👔	Manual User Record Sharing	Secure guest user record access 1 Require permission to view record names in lookup fields 1 i
	Save Cancel		

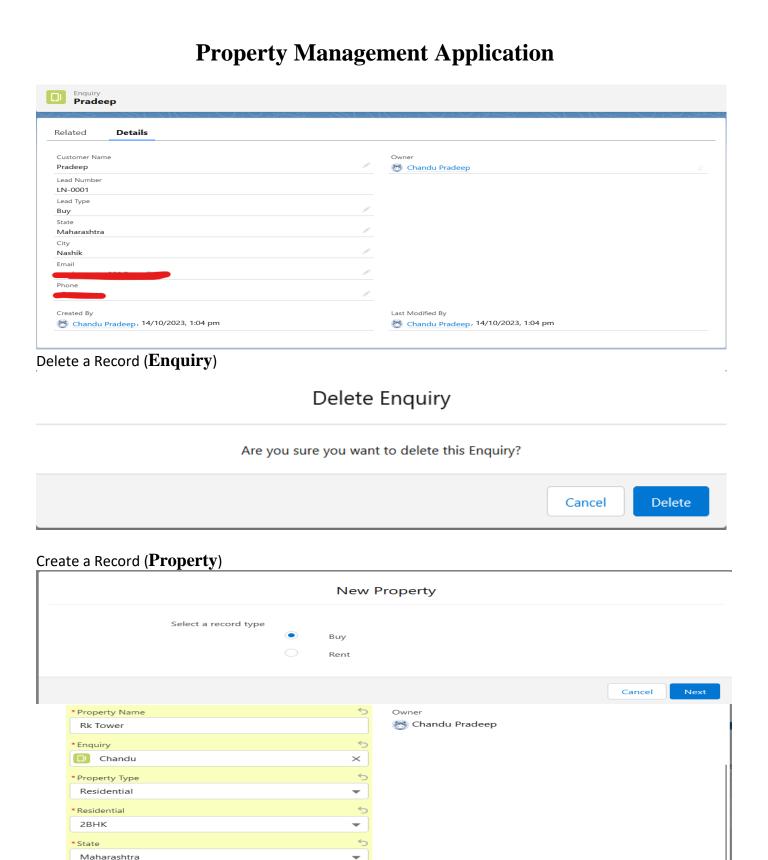
User Adoption

Create a Record (Enquiry)



View a Record (**Enquiry**)



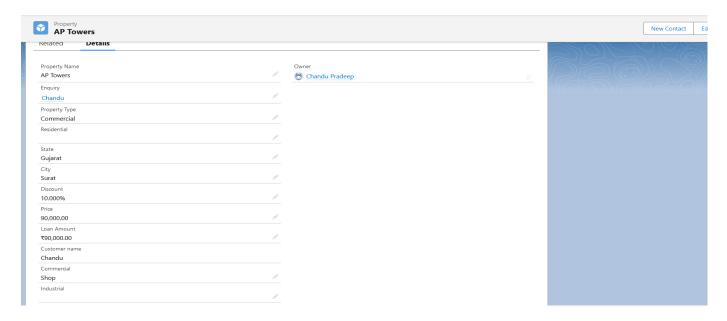


View all dependencies

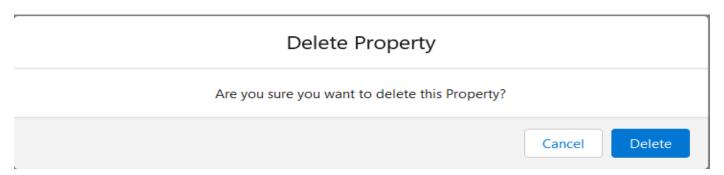
Nashik View all dependencies

--None-Industrial
--None--

View a Record (**Property**)



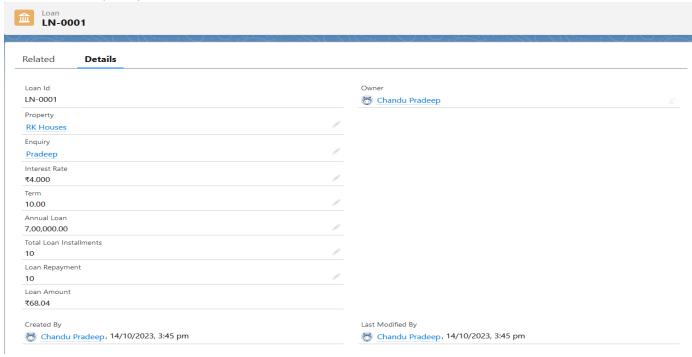
Delete a Record (**Property**)



Create a Record (Loan)



View a Record (Loan)

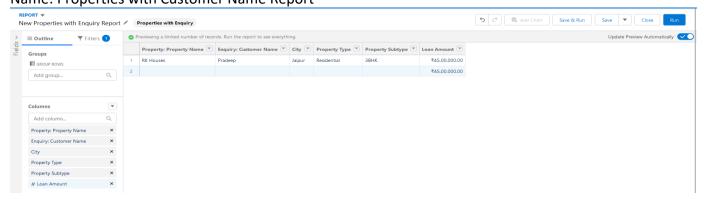


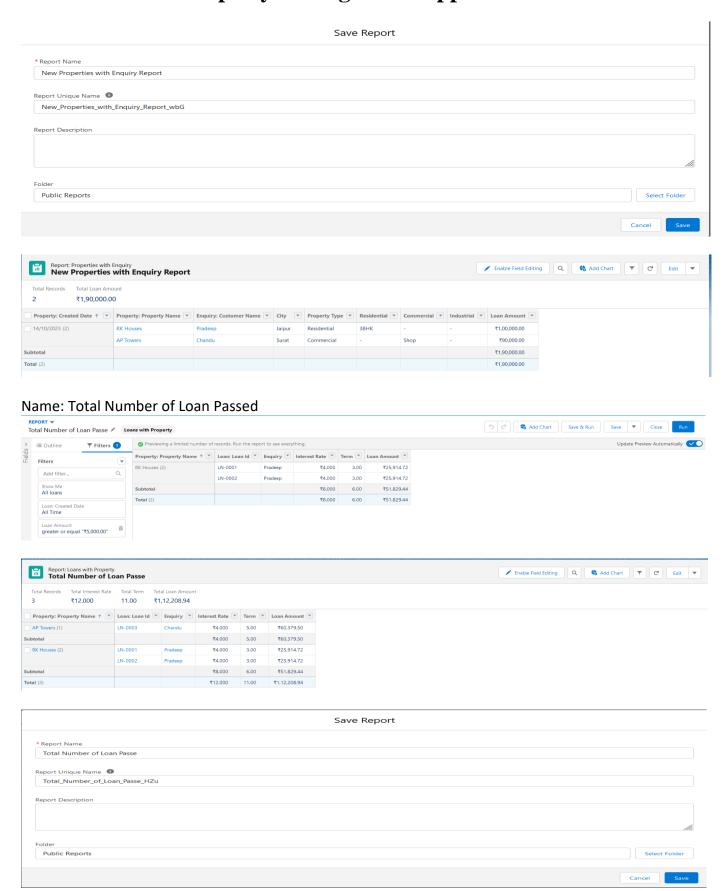
Delete a Record (Loan)

Delete Loan Are you sure you want to delete this Loan? Cancel Delete

Reports

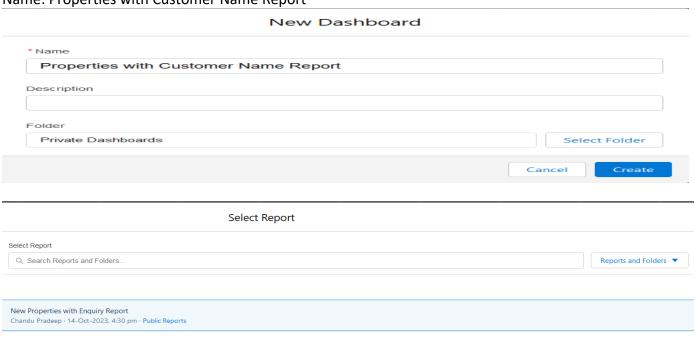
Name: Properties with Customer Name Report



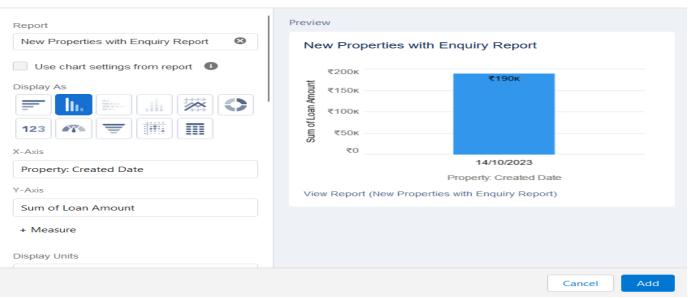


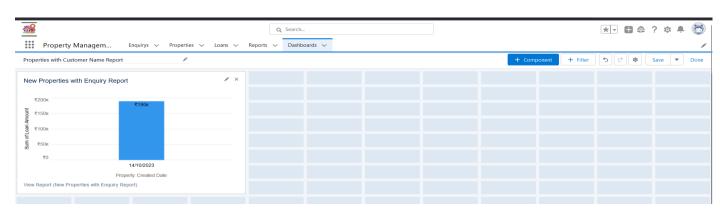
Dashboards:

Name: Properties with Customer Name Report



Add Component



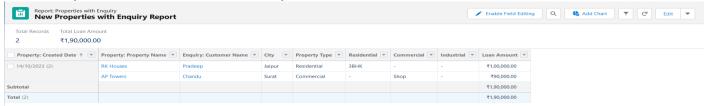


Showing the Same Report but in Different Chart Style

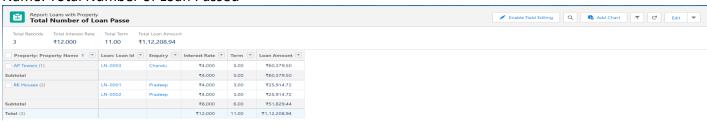


View Report and Dashboard

Name: Properties with Customer Name Report



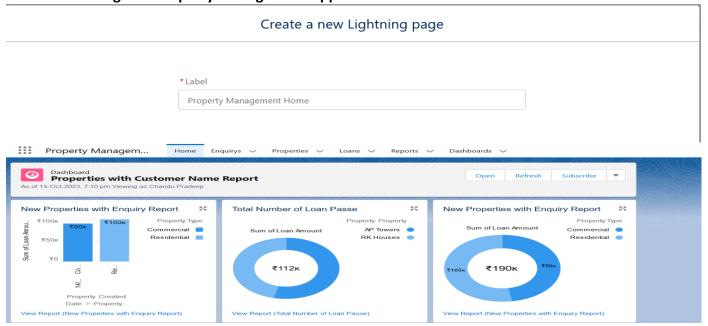
Name: Total Number of Loan Passed



Showing the Same Report but in Different Chart Style



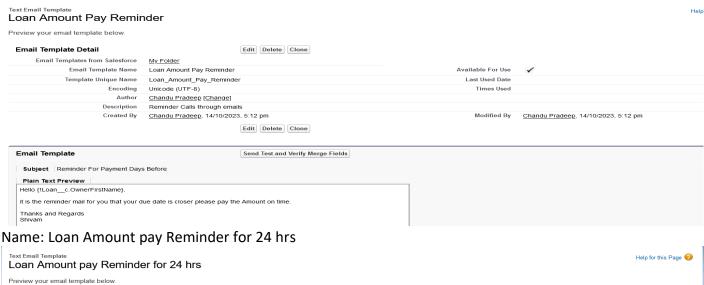
Create Home Page for Property Management Application



Flow:

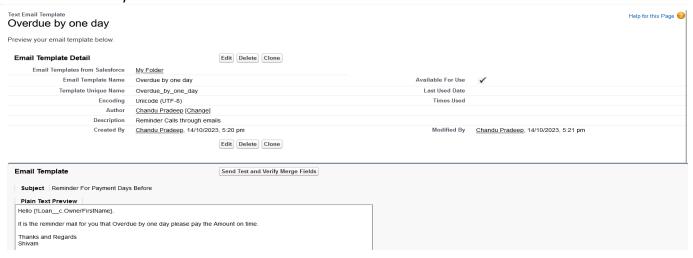
Classic Email Template

Name: Loan Amount Pay Reminder

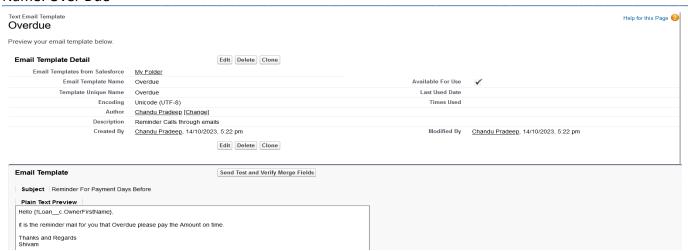


Loan Amount pay Reminder for 24 hrs Email Template Detail Edit Delete Clone Email Templates from Salesforce My Folder Email Template Name Loan Amount pay Reminder for 24 hrs Available For Use Template Unique Name Loan_Amount_pay_Reminder_for_24_hrs Last Used Date Unicode (UTF-8) Author Chandu Pradeep [Change] Description Reminder Calls through emails Created By Chandu Pradeep, 14/10/2023, 5:14 pm Modified By Chandu Pradeep, 14/10/2023, 5:19 pm Edit Delete Clone **Email Template** Send Test and Verify Merge Fields Subject Reminder For Payment Days Before Plain Text Preview Hello {!Loan__c.OwnerFirstName}. it is the reminder mail for you that your Due by one day please pay the Amount on time. Thanks and Regards

Name: Over Due by One Date



Name: Over Due

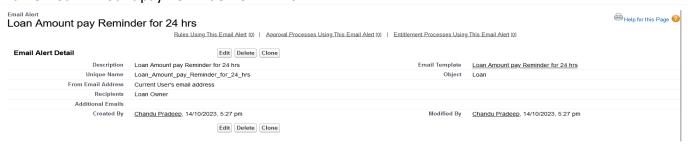


Email Alerts

Name: Loan Amount Pay Reminder

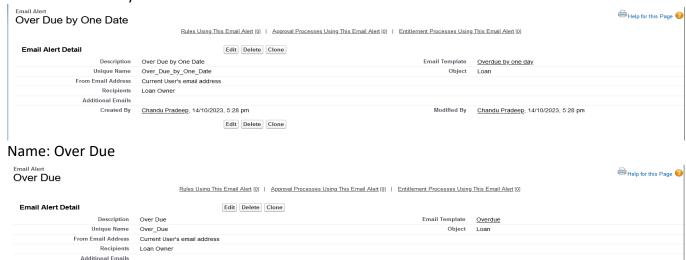


Name: Loan Amount pay Reminder for 24 hrs



Name: Over Due by One Date

Created By

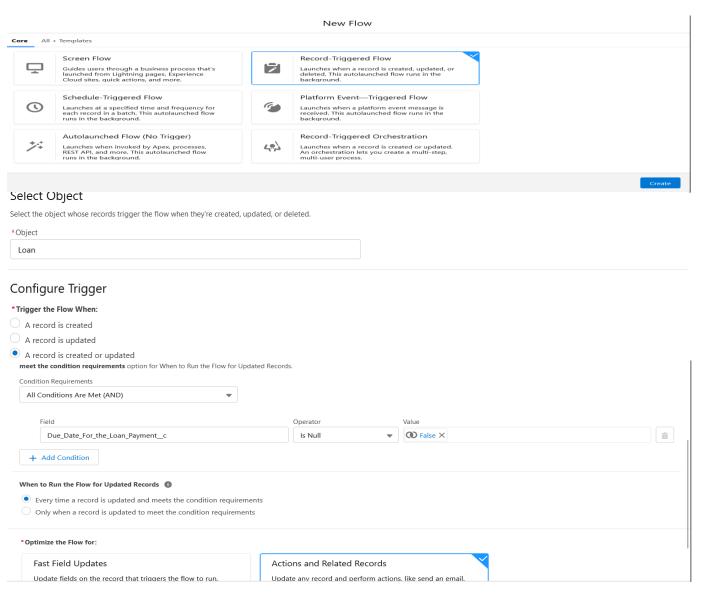


Modified By Chandu Pradeep, 14/10/2023, 5:29 pm

Flow: Record Trigger Flow Name: Loan Payment Remainder

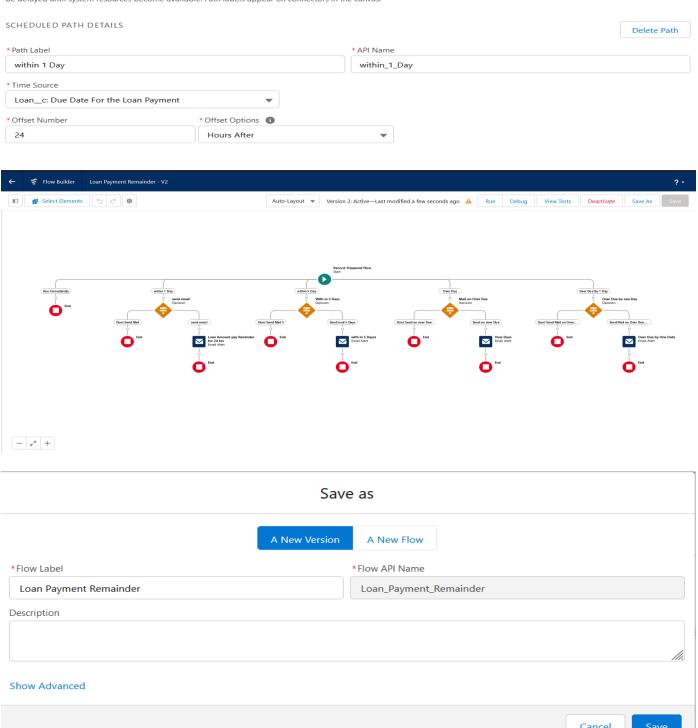
Chandu Pradeep, 14/10/2023, 5:29 pm

Edit Delete Clone



Configure Scheduled Paths

Add a scheduled path if you want a flow path to run a certain amount of time after the triggering record is created or updated. That time can be based on the triggering event or on a specified date or date/time field in the record. A separate flow interview runs for each scheduled path. Each scheduled path interview is queued to run at the scheduled time, but can be delayed until system resources become available. Path labels appear on connectors in the canvas.



Email Received:



Apex Trigger:

Trigger: propTrigger

Trigger Helper Class: propClass

TestClass: propClassTest

```
propTrigger.apxt 🗷 propClass.apxc 🕱 propClassTest.apxc 🕱
 Code Coverage: None 🕶 API Version: 58 💌
     @isTest
 2 ▼ public class propClassTest {
          @testSetup
 3
 4 •
          private static void PropertytestSetup(){
  5
               List<Enquiry_c> listofEnquiry = new List<Enquiry_c>();
               List<Property_c> listofproperty = new List<Property_c>();
  6
               for(Integer j=0;j<10;j++){</pre>
                   Enquiry__c newEnquiry = new Enquiry__c();
 8
                   newEnquiry.Name='newEnquiry'+j;
 10 ▼
                   if(j<5){
 11
                        newEnquiry.Lead_Type__c='Buy';
 12
                   }
 13 🔻
                   else{
 14
                        newEnquiry.Lead_Type__c='Rent';
 15
                   }
 16
                   newEnquiry.State__c='Maharashtra';
                   newEnquiry.City__c='Nashik';
newEnquiry.Email__c='pradeepchandu'+j+'@gmail.com';
 17
 18
                   newEnquiry.Phone__c='954615875'+j;
 19
  20
                   listofEnquiry.add(newEnquiry);
 21
               }
```

```
if(!listofEnquiry.isEmpty()){
    insert listofEnquiry;
    for(Integer = leg):(a):++){
        Property_c createproperty = new Property_c();
        createproperty.News='Newproperty'+i;
        createproperty.Enquiry_c=listofEnquiry[i].Id;
        if(ids){
            createproperty.Property_Type_c='Residential';
            createproperty.Residential_c='3BHK';
        }
        else{
            createproperty.Property_Type_c='Industrial';
            createproperty.Property_Type_c='Industrial';
            createproperty.Industrial_c='Factory';
        }
        createproperty.State_c='Maharashtra';
        createproperty.Oiscount_c=20;
        createproperty.Discount_c=20;
        createproperty.Price_c=100000;
        createproperty.Loan_Amount_c=50000;
        createproperty.Loan_Amount_c=50000;
        createproperty.RecordTypeId='0125j000000K3BLAA0';
        listofproperty.isEmpty())
        {
             insert listofproperty;
        }
}
```

```
      ✓
      ⊕ ☐ TestRun @ 7:44:03 pm
      0
      1

      ✓
      ⊕ ☐ TestRun @ 7:50:31 pm
      0
      2
```