

Resource Line Items	Potential Cost	Uncertainty Level	Fixed vs. Variable	People	Time Allocation	Notes
PEOPLE						
Food delivery and restore	\$1,976	Medium (Depend on the order volume, might need extra help)	Variable		2hrs/week	Assume that we hire contractor who restores the vending machine twice/week. Cost: \$38* 52 weeks = \$1,976. (The average vending machine filler salary in the United States is \$39,889 or an equivalent entry rate of \$15: https://www.salaryexpert.com/salary/job/vending-machine-filler/united-states
Repairman	\$35,812	High (Extra costs for replacing parts)	Fixed		On call (Average salary for vending machine Technician in Austin, TX : 35,812/year	https://www.ziprecruiter.com/Salaries/Vending-Machine-Technician-Salary
Total	\$ 37,788.00					
MATERIALS						
Initive for partnership with Ghost Kitchen/Snap Kitchen (We're willing to give up 10% commission fee)	\$ 6,520.00	Medium	Variable		Yearly	Refer to the yearly revenue estimation we have (\$65,200), we're willing to pay 10% incentive fee to partner with premade meal businesses for the first 2 years. However, it is possible for them to provide a discounted price per meal (10% off) if we order in bulk. So the cost could potentially cancel out at the end.
Vending machine	\$5,367	Low	Fixed		One-time	https://www.alibaba.com/product-detail/Vending-Machine-Bento-TCN-24-Hours_1600207749230.htm?
Shipping fee	\$ 3,450.00	Low	Fixed		One-time	
Total	\$ 15,337.00					Average cost fee would be \$3450. Sea Freight from China to the US: \$3000-\$3900 per container, shipping containers are 8ft (2.43m) wide, 8.5ft (2.59m) high https://pashanadlights.com/qa/question-are-all-shipping-containers-made-in-china.html
INFRASTRUCTURE / TOOLS						
Rental/Commission fee to place the machine	\$ 9,780.00	Low	Variable			Refer to the yearly revenue estimation we have (\$65,200), the average commission fee for rental would be \$65,200 *15% = \$9780 USA Tech charges the vendor a monthly fee = \$8.99, total would be 8.99*12= \$107.88, besides, a 5.96% transaction fee= 5 05,200 * 5.96% = 3885.92. Total is 3,993.8 Has sensors and temperature monitors that save energy costs https://www.google.com/url?sa=t&ct=i&q=&source=web&cd=&cad=rpg&uact=8&ved=2ahUKEwNstaH48H0ADUFGoPHVwCWIOFpgECBQIAQ&url=https%3A%2F%2Fvendingposervice.com%2Fvending-machine-placement-fees%2F&usc=AOvVwvOGUx8i7P6l8Hy8rioQ27mP
Transaction fees for payment processing	\$ 3,993.80	High	Variable			https://vendinghow.com/article/should-i-consider-a-credit-card-reader-vending-machine https://www.cfo.com/whats-new-in-payments/digital-payments-how-exceed-cash-for-purchases-at-sv-vending-machines/https://vendinghow.com/article/should-i-consider-a-credit-card-reader-vending-machine
Electricity cost	\$ 450.00	Medium	Variable			https://consumersenergy.amcmarketplace.com/resources/slash-vending-machine-energy-use-without-investing-in-new-machines/
Total	\$ 14,223.80					
CONCEPT SCORE	\$ 67,348.80					