# Advanced Microeconomics II Mixed Strategy Nash Equilibrium

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April 1, 2015

## Mixed Strategies

- Existence of NE in strategic games is not very general, e.g. Matching Pennies.
- A possible improvement is to make action sets convex.
- Denote  $\Delta(A_i)$  as the set of probability distributions over  $A_i$ .
- $\alpha_i \in \Delta(A_i)$  is a mixed strategy of player i.
- Let  $U_i: \times_{j \in N} \Delta(A_j) \to \mathcal{R}$  be a von Neumann-Morgenstern utility function for player i that represents preferences over  $\times_{j \in N} \Delta(A_j)$ . (What assumption is implied?)

## Mixed Strategies for Finite Games

For finite A:

- $\alpha_i(a_i)$  is the probability that  $\alpha_i$  assigns to  $a_i$ .
- If  $\alpha_i(a_i) = 1$  then  $\alpha_i$  is a pure strategy.

$$U_i(\alpha) = \sum_{a \in A} (\Pi_{j \in N} \alpha_j(a_j)) u_i(a).$$

#### Example:

My wife 
$$M = F$$
Me  $F = \begin{bmatrix} M & 3,3 & 0,0 \\ F & 0,0 & 1,1 \end{bmatrix}$ 

Let  $\alpha_i^M$  be the probability that player *i* plays action *M*.

$$U_1(\alpha) = \alpha_1^M \alpha_2^M 3 + \alpha_1^M (1 - \alpha_2^M) 0 + (1 - \alpha_1^M) \alpha_2^M 0 + (1 - \alpha_1^M) (1 - \alpha_2^M) 1$$

# Mixed Strategies for Infinite Games

For infinite A:

•  $\alpha_i(.)$  is the probability distribution function over  $A_i$ .

$$U_i(\alpha) = \int_{a \in A} u_i(a) (\Pi_{j \in N} \alpha_j(a_j)) da.$$

## Example:

$$\overline{G} = \{N, (A_i)_{i=1}^N, (u_i)_{i=1}^N\}, \text{ where } N = \{1, 2\}, A_1 = A_2 = [0, \infty), u_i(a_1, a_2) = \max\{(1 - a_1 - a_2)a_i, 0\}$$

Let  $\alpha_i(.)$  be the probability distribution over  $A_i$ .

$$U_1(lpha) = \int_0^\infty \int_0^\infty \max\{(1-a_1-a_2)a_1,0\}\alpha_1(a_1)\alpha_2(a_2)da_1da_2$$

# Mixed Strategy Nash Equilibrium

#### Definition

The mixed extension of the strategic game  $\{N, (A_i), (u_i)\}$  is the strategic game  $\{N, (\Delta(A_i)), (U_i)\}$ .

#### Definition

A mixed strategy Nash equilibrium of a strategic game is a Nash equilibrium of its mixed extension. Specifically, for every player  $i \in N$ 

$$U_i(\alpha^*) \geq U_i(\alpha_i, \alpha_{-i}^*)$$
 for every  $\alpha_i \in \Delta(A_i)$ .

# Existence of Mixed Strategy Nash Equilibrium

## Proposition

Every finite strategic game has a mixed strategy Nash equilibrium.

- $\Delta(A_i)$  is a non-empty, compact, convex set.
- $U_i$  is linear in the probabilities over  $A_i$ , so it is continuous and quasi-concave in  $\alpha_i$ .
- Apply our previous existence theorem.

## Mixed Strategy Nash Equilibrium and Best Response

#### Lemma

Let  $G = \{N, (A_i), (u_i)\}$  be a finite game. Then  $\alpha^* \in \times_{i \in N} \Delta(A_i)$  is a mixed strategy Nash equilibrium of G if and only if for every player  $i \in N$  every pure strategy in the support of  $\alpha_i^*$  is a best response to  $\alpha_{-i}^*$ .

- We can write  $U_i(\alpha) = \sum_{a_i \in A_i} \alpha_i(a_i) U_i(e(a_i), \alpha_{-i})$ , where  $e(a_i)$  is the strategy that plays  $a_i$  with probability one.
- ( $\Rightarrow$ ) If  $a_i$  in the support of  $\alpha_i$  is not a best response, then transfer  $\alpha_i(a_i)$  to a best response action.
- ( $\Leftarrow$ ) If there exists another  $\alpha_i'$  that gives a higher payoff then there must be at least one action in the support of  $\alpha_i'$  that gives a higher payoff than some action in the support of  $\alpha_i'$ .

Implication: Every action in the support of  $\alpha_i^*$  yields the same payoff.

#### Pure Coordination Game

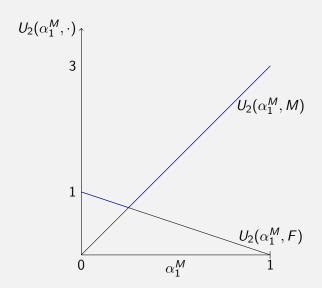
My wife 
$$M = F$$
Me  $F = \begin{bmatrix} M & 0 & 0 & 0 \\ M & 0 & 0 & 0 & 0 \\ M & 0 & 0 & 0 & 0 & 0 \end{bmatrix}$ 

- Two mixed strategy equilibria:  $\{M, M\}$  and  $\{F, F\}$ .
- Other mixed strategy equilibria? What distribution on  $A_1$  makes player 2 indifferent between M and F.
- Let  $\alpha_1^M$  be the probability that I watch movies.
  - ▶ So  $1 \alpha_1^M$  is the probability that I watch football.

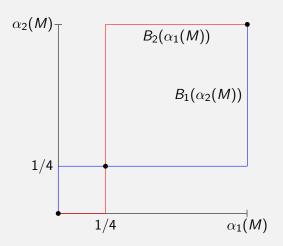
$$\alpha_1^M u_2(M, M) + (1 - \alpha_1^M) u_2(F, M) = \alpha_1^M u_2(M, F) + (1 - \alpha_1^M) u_2(F, F)$$
$$3\alpha_1^M = 1 - \alpha_1^M$$
$$\alpha_1^M = 1/4$$

•  $\{\alpha_1^M=1/4,\alpha_2^M=1/4\}$  is a mixed strategy Nash equilibrium.

## Deriving Best Response Functions



## Best Response Functions



## For You

Player 2 
$$L$$
  $R$ 
Player 1  $D$   $6,6$   $2,7$   $7,2$   $0,0$ 

- Are there any pure strategy equilibria?
- Are there any other mixed strategy equilibria?

#### War of Attrition

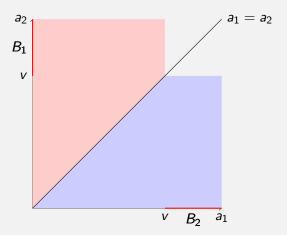
Two players are fighting over an object with value v > 0.

- Each player chooses a time to quit.
- The player who quits first loses and pays a cost equal to his quit time.
- The other player pays the same cost but wins the object.
- If they quit at the same time they each receive half the value of the object.

Model this as a strategic game.

# Pure Strategy Equilibria

What are the pure strategy equilibria?



# Other Mixed Strategy Equilibria

- Assume the equilibrium is symmetric.
- Assume each player's strategy is represented by a continuous distribution  $F(a_i)$  with support over  $[\underline{a}, \overline{a}]$ .
  - ▶ Payoff from each pure strategy is the same, say *C*.
- Choose an arbitrary pure strategy  $a_1$ . What is the payoff?

$$\int_{\underline{a}}^{a_1} (v - a_2) f(a_2) da_2 + \int_{a_1}^{\bar{a}} -a_1 f(a_2) da_2 \equiv C$$

• Differentiate both sides with respect to  $a_1$ .

$$(v-a_1)f(a_1)+a_1f(a_1)-\int_{a_1}^{\bar{a}}f(a_2)da_2=0$$

- This is a first order differential equation.  $vf(a_1) = 1 F(a_1)$
- So  $F(a) = 1 Ke^{-a/v}$ . (What is  $\underline{a}$ ,  $\overline{a}$  and K?)

## Interpretations of Mixed Strategy Equilibria

- As Objects of choice.
  - ► Actions are based on guesses and guessing is a psychological operation that is deliberate.
  - ▶ Doesn't model player motivation for randomization but is probably a good description of behavior.
- As a (Stochastic) Steady State
  - ▶ Reinterpret equilibrium as the interaction of *n* large populations  $\alpha_i(a_i)$  is the steady state frequency of matching with  $a_i$  in population i.
- As Pure Strategies in an Extended Game
  - There exists unmodeled factors that influence behavior.
  - ▶ Hard to accept that deliberate behavior is influenced by factors that do not affect payoffs.
  - Predicted behavior is fragile, since unobserved changes in external factors can destroy the equilibrium outcome.
  - In order to interpret an equilibrium in application need to specify these unmodeled effects and how they affect choices.

## Interpretations of Mixed Strategy Equilibria

## • As Pure Strategies in a Perturbed Game

- ► (Harsanyi 1973) Game is an approximation of Bayesian game where each player's preferences are subject to small shocks.
- The mixed strategy profile is the limit of a sequence of pure strategy equilibrium profiles of Bayesian games with successively smaller perturbations on payoffs.
- ► The limit of any sequence of pure strategy equilibrium profiles of Bayesian games with successively smaller perturbations on payoffs is a Nash equilibrium mixed strategy profile of the limit game.

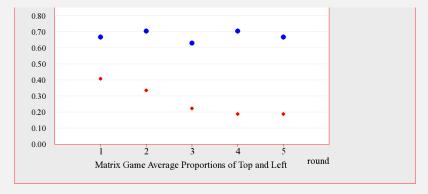
#### As Beliefs

- ▶ A Nash equilibrium is a profile of beliefs  $\beta$  where the other players have a *common* belief  $\beta_i$  about player i's action and each action in the support of  $\beta_i$  is optimal given  $\beta_{-i}$ .
- ▶ The equilibrium is a steady state of beliefs rather than actions.

## **Predictive Ability**

Recall the following game from the class experiment.





# Predictive Ability

- Total observed outcomes: 135,
- Proportion of T: 0.674 (0.66).
- Proportion of L: 0.267 (0.33).

Frequency of outcomes

Player 2

$$L$$

R

Player 1
 $T$ 

0.18 (0.22) | 0.50 (0.44)

0.09 (0.11) | 0.24 (0.22)

Pearson Chi-squared test = 2.75, p-value = 0.43.

# Correlated Equilibrium

#### **Definition**

A correlated equilibrium of a strategic game  $\{N, (A_i), (u_i)\}$  is

- a finite probability space  $(\Omega, \pi)$   $(\Omega)$  is the set of states and  $\pi$  is the probability measure on  $\Omega$ )
- for each player  $i \in N$  a partition of  $\mathcal{P}_i$  of  $\Omega$  (player i's information partition)
- for each player  $i \in N$  a function  $\sigma_i : \Omega \to A_i$  with  $\sigma_i(\omega) = \sigma_i(\omega')$  whenever  $\omega \in P_i$  and  $\omega' \in P_i$  for some  $P_i \in \mathcal{P}_i$  ( $\sigma_i$  is player i's strategy)

such that for every  $i \in N$  and every function  $\tau_i : \Omega \to A_i$  for which  $\tau_i(\omega) = \tau_i(\omega')$  whenever  $\omega \in P_i$  and  $\omega' \in P_i$  for some  $P_i \in \mathcal{P}_i$ 

$$\sum_{\omega \in \Omega} \pi(\omega) u_i(\sigma_i(\omega), \sigma_{-i}(\omega)) \ge \sum_{\omega \in \Omega} \pi(\omega) u_i(\tau_i(\omega), \sigma_{-i}(\omega))$$

# Correlated Equilibrium and Nash Equilibrium

## Proposition

For every mixed strategy Nash equilibrium  $\alpha$  of a finite strategic game  $\{N, (A_i), (u_i)\}$  there is a correlated equilibrium  $\{(\Omega, \pi), (\mathcal{P}_i), (\sigma_i)\}$  in which for each player  $i \in N$  the distribution on  $A_i$  induced by  $\sigma_i$  is  $\alpha_i$ .

- Set  $\Omega = A$  and  $\pi(a) = \prod_{j \in N} \alpha_j(a_j)$ .
- For each  $i \in N$  and  $b_i \in A_i$  set  $P_i(b_i) = \{a \in A : a_i = b_i\}$  and let  $\mathcal{P}_i$  consist of the  $|A_i|$  sets  $P_i(b_i)$ .
- Define  $\sigma_i(a) = a_i$  for each  $a \in A$ .
- This is a correlated equilibrium since for each player i, for each  $a_i \in A_i$

$$\sum_{\{b \in A: b_i = a_i\}} \pi(b) u_i(a_i, b_{-i}) \geq \sum_{\{b \in A: b_i = a_i\}} \pi(b) u_i(b_i', b_{-i}) \text{ for any } b_i' \in A_i.$$

• The distribution on  $A_i$  induced by  $\sigma_i$  is  $\alpha_i$ .

# Correlated Equilibrium and Nash Equilibrium: Application

- Applied to our Pure co-ordination game and the mixed strategy equilibrium  $\alpha_1^*(M) = \alpha_2^*(M) = 1/4$ .
- Set  $\Omega = A$  and  $\pi(\{MM\}) = 1/16, \pi(\{MF\}) = \pi(\{FM\}) = 3/16, \pi(\{FF\}) = 9/16.$
- $P_1(M) = \{MM, MF\} = P_1^M, P_1(F) = \{FM, FF\} = P_1^F, P_1 = \{P_1^M, P_1^F\}, P_2(M) = \{MM, FM\} = P_2^M, P_2(F) = \{MF, FF\} = P_2^F, P_2 = \{P_2^M, P_2^F\}.$
- $\sigma_1(MM) = \sigma_1(MF) = M$ ,  $\sigma_1(FM) = \sigma_1(FF) = F$ ,  $\sigma_2(MM) = \sigma_2(FM) = M$ ,  $\sigma_2(MF) = \sigma_2(FF) = F$ .

# Set of Correlated Equilibrium Payoffs is Convex

## Proposition

Let  $G = \{N, (A_i), (u_i)\}$  be a strategic game. Any convex combination of correlated equilibrium payoff profiles of G is a correlated equilibrium payoff profile of G.

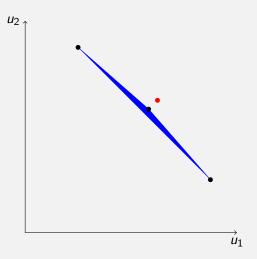
- Let  $u^1, \ldots, u^K$  be correlated equilibrium payoff profiles and let  $(\lambda^1, \ldots, \lambda^K) \in \mathcal{R}^K$  with  $\lambda^k \geq 0$  for all k and  $\sum_{k=1}^K \lambda^k = 1$ .
- For each k,  $\{(\Omega^k, \pi^k), (\mathcal{P}_i^k), (\sigma_i^k)\}$  is the correlated equilibrium that generates  $u^k$ . (disjoint  $\Omega^k$ )
- Let  $\Omega = \bigcup_k \Omega^k$  and  $\pi(\omega) = \lambda^k \pi^k(\omega)$  where k is such that  $\omega \in \Omega^k$ .
- For each i let  $\mathcal{P}_i = \cup_k \mathcal{P}_i^k$ .
- Let  $\sigma_i(\omega) = \sigma_i^k(\omega)$  where k is such that  $\omega \in \Omega^k$ .

## Correlated Equilibrium

Is the set of correlated equilibrium payoffs the convex hull of mixed strategy Nash equilibrium payoffs?

- Recall the set of Nash equilibrium payoffs are  $\{(2,7),(7,2),(4\frac{2}{3},4\frac{2}{3})\}$ .
- Consider  $\{(\Omega, \pi), (\mathcal{P}_i), (\sigma_i)\}$  where
  - $\Omega = \{x, y, z\}, \pi(x) = \pi(y) = \pi(z) = 1/3.$
  - $\mathcal{P}_1 = \{\{x\}, \{y, z\}\}, \mathcal{P}_2 = \{\{x, y\}, \{z\}\},$
  - ▶  $\sigma_1(x) = D, \sigma_1(y) = \sigma_1(z) = U,$  $\sigma_2(x) = \sigma_2(y) = L, \sigma_2(z) = R$
- What are the payoffs to each player?
- Is it a correlated equilibrium.

# Nash Equilibrium versus Correlated Equilibrium



# Simplified State Space

## Proposition

Let  $G = \{N, (A_i), (u_i)\}$  be a finite strategic game. Every probability distribution over outcomes that can be obtained in a correlated equilibrium of G can be obtained in a correlated equilibrium in which the set of states is A and for each  $i \in N$  player i's information partition consists of all sets of the form  $\{a \in A : a_i = b_i\}$  from some action  $b_i \in A_i$ .

- Let  $\{(\Omega, \pi), (\mathcal{P}_i), (\sigma_i)\}$  be a correlated equilibrium of G.
- $\{(\Omega', \pi'), (\mathcal{P}'_i), (\sigma'_i)\}$  is also a correlated equilibrium of G.
  - $\Omega' = A$  and  $\pi'(a) = \pi(\{\omega \in \Omega : \sigma(\omega) = a\})$  for each  $a \in A$ .
  - ▶  $\mathcal{P}'_i$  consists of sets of the type  $\{a \in A : a_i = b_i\}$  from some  $b_i \in A_i$ .