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EDUCATION

Indiana University, Bloomington — Ph.D in Economics (STEM)   2018-2024 (expected)
DISSERTATION: "Essays in Industrial Organization"

Xi'an Jiaotong University (China) — MA in Economics   2016-2018

Xi'an Jiaotong University (China) — BA in Economics   2012-2016

REFERENCES

Ruli Xiao, Associate Professor (Committee Co-Chair)
Department of Economics, Indiana University, Bloomington, Indiana 47405-7104
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Stefan Weiergraeber, Assistant Professor (Committee Co-Chair)
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Andrew Butters, Associate Professor
Kelley School of Business, Indiana University, Bloomington, Indiana 47405-7104
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Gustavo Torrens, Associate Professor (Teaching Reference)
Department of Economics, Indiana University, Bloomington, Indiana 47405-7104
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RESEARCH FIELDS

Primary field: Industrial Organization

Secondary fields: Applied Microeconomics; Applied Microeconometrics.

JOB MARKET PAPER

Subsidizing Electric Vehicles among Heterogeneous Consumers: Does Vehicle Holding Matter?

Abstract: In the United States, most households can access one or more vehicles. I study the impact of household vehicle holding on a household's vehicle purchasing decisions and the benefit of taking into account such an impact on EV subsidy policy. I develop a structural model of household automobile decisions while allowing for the willingness to pay for the new vehicle to vary with the current vehicle holdings. Combining market sales data and survey information in California, I identify and estimate the vehicle holding heterogeneity effect and quantify its welfare implications. Households without vehicles exhibit a higher vehicle purchase propensity, while households with EVs are more likely to acquire additional EVs compared to households with gasoline vehicles. Although the overall EV sales remain comparable to a standard demand model, counterfactual simulations indicate that redistributing subsidy amounts across households with different vehicle holdings could increase EV sales by 8% without augmenting subsidy expenditure, at the cost of a 0.1% reduction in consumer surplus. In contrast, achieving the same level of EV sales under the current subsidy scheme would require an additional $81.6 million in the government's subsidy budget. These findings highlight the potential for optimizing EV subsidy policies through a more nuanced consideration of household vehicle ownership.

WORKING PAPERS

Identification of Dynamic Discrete Choice Models with Hyperbolic Discounting Using a Terminating Action
with Ruli Xiao and Stefan Weiergraeber (Revise-and-resubmit at Journal of Business & Economic Statistics)

Abstract: We study the identification of dynamic discrete choice models with hyperbolic discounting using a terminating action. We provide novel identification results for both sophisticated and naive agents' discount factors and their utilities in a finite horizon framework under the assumption of a stationary flow utility. In contrast to existing identification strategies we do not require to observe the final period for the sophisticated agent. Moreover, we avoid normalizing the flow utility of a reference action for both the sophisticated and the naive agent. We propose two simple estimators and show that they perform well in simulations.

Identification of hyperbolic discount factor in dynamic discrete choice model with multiple terminating actions

Abstract: This paper studies identification of quasi-hyperbolic discount dynamic discrete choice models in both finite and infinite horizons, exploring the unique features of the presence of multiple terminating actions. Under economically meaningful exclusion restrictions, the identification of discount factors is characterized by polynomial moment conditions. The presence of multiple terminating actions greatly reduces the complication of the identification and also helps relax the restrictions imposed on the flow utility function. This paper also examines the impact of estimating the 'underlying' hyperbolic discounting model as the prevalent exponential discount model. I find that such misspecification could lead to misleading policy implications.

WORKING IN PROGRESS

Vintage Models in Demand for Automobiles

New Technology, Environmental Impact and Time Preference: Evidence from Electric Vehicle Adoption

TEACHING EXPERIENCE

Associate Instructor (Full Teaching Load):

· ECON-B 251 Fundamentals of Economics for Business I (Micro)	Fall 2021
· ECON-E 251 Fundamentals of Economics I (Micro)	Fall 2020

Teaching Assistant:

· ECON-E 521 Theory of Price and Markets I (PhD level)	Fall 2022
· ECON-E 305 Money and Banking	Summer 2022
· ECON-E 251 Fundamentals of Economics I (Micro)	Summer 2022
· ECON-E 370 Statistical Analysis for Business and Economics	Spring 2022
· ECON-E 252 Fundamentals of Economics II (Macro)	Summer 2021
· ECON-E 322 Intermediate Macroeconomics Theory	Summer 2021
· ECON-B 251 Fundamentals of Economics for Business I (Micro)	Spring 2021
· ECON-E 327 Game Theory	Spring 2019
· ECON-E 201 Intro to Microeconomics	Summer 2020 & Spring 2020 & Fall 2019 & Fall 2018

SELECTED CONFERENCE PRESENTATIONS

"Portfolio Considerations in Automobile Purchases: EV versus Gasoline?", Midwest Econometrics Group Annual Conference 2022, Missouri Valley Economic Association 2022.

"Identification of Dynamic Discrete Choice Models with Hyperbolic Discounting Using a Terminating Action", The 16th International Symposium on Econometric Theory and Applications: SETA 2022 (Online), The Institute for Advanced Economic Research (IAER) (Online) 2022.

"Identification of hyperbolic discount factor in dynamic discrete choice model with multiple terminating actions", Hoosier Economics Conference at Indiana University (Virtual) 2021.

OTHER PROFESSIONAL EXPERIENCE

Research Assistant for Ruli Xiao, Department of Economics, Indiana University   Summer 2023 - Present

HONORS AND AWARDS

Lloyd Orr Dissertation Fellowship, *Indiana University*   2023

Travel Award, *IU College of Arts and Sciences*   2022 - 2023

Doctoral Assistantship, *Indiana University*   2018 - 2023

Top-up Fellowship, *Indiana University*   2018

SKILLS

Languages: English (Fluent), Mandarin Chinese (Native)

Programming: Matlab, R, Python, Stata, SQL, Git