

We are looking for an individual (preferably Female) who can generate business for our e-learning vertical called PRO e-Learning. (www.pro-elearning.com).

About PRO e-Learning:

Pro-elearning focuses on filling the niche in the labour market through personnel training and development. It is one of the most trusted and the largest provider of hands-on online training, classroom training, on-demand trainings and multi-course training events.

Roles & Responsibilities:

- Should be able to generate leads from the international markets (USA/UK/Europe/Middle East Etc...) and India.
- Must have basic knowledge on all the trending IT Technologies.
- Should have connects with the educational institutes across the world & India.
- Should have connects with the trainers across the world & India on all the IT Technologies.
- Have extensive experience working on DB Sources such as LinkedIn, Data.com, and Hoovers Etc...
- Well versed and good experience using the social media such as Face book, Twitter Etc...
- Should be able to generate inquiries from the companies / Educational institutions.
- Share marketing materials & do follow up's on a regular basis.
- Extensive cold calling and email marketing campaigns.
- Reporting to the respective managers time to time.

Skills / Requirements:

- 2-3 yrs of experience in E-learning / IT Services / Products.
- Post Graduate / Graduate (M.B.A / B.E / B. Tech)
- Should have passion towards Business Development.
- Good verbal & Presentation skills.
- Ability to work individually and as part of a team.
- Excellent listening skills & has patience.
- High level of integrity and work ethic.
- Should be willing for a minimum travel (onsite / offshore).