PHASE 1 PROJECT - MORINGA SCHOOL

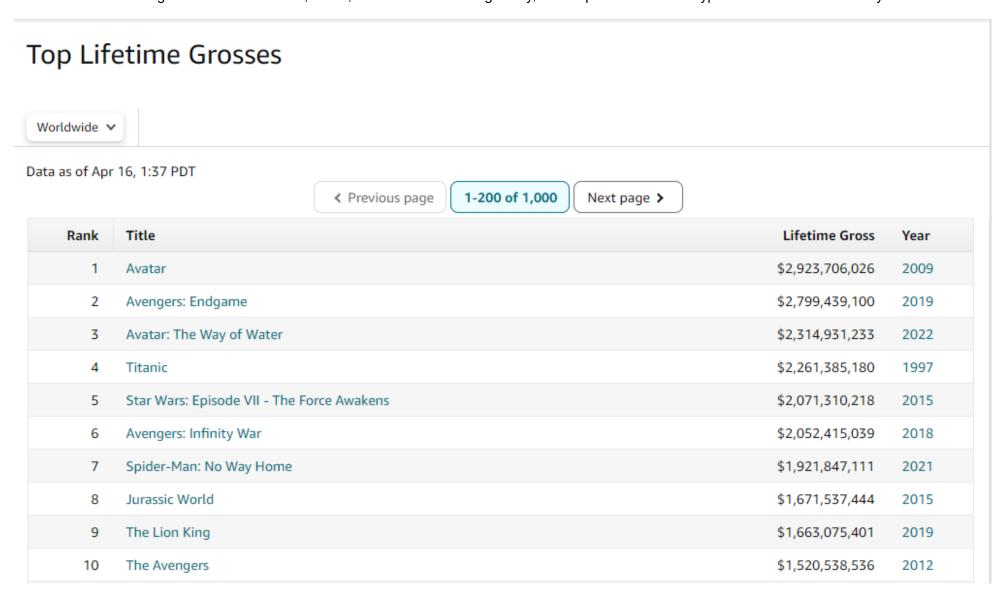
Overview

Objective: The objective is to examine data on movies, determine why such movies perform they way they do, and recommend the best types of movies MICROSOFT's new studio should produce to increase business returns and profitability.

Background and Context: In less than five (5) months, James Cameron's Avatar: The Way of the Water (2022) surpassed the two billion dollar mark in the box office. That is alot of cash coming in for just one movie.

You might think that its luck, but you got to be very very smart to be lucky twice, considering the first Avatar (2009) has approximated 2.9 billion dollars in the box office too. I don't think its about luck to be successful in the film industry, I believe choosing the types of films that appeal best to the viewers will definitely bring in good results.

Historical data on films gives us sufficient basis, which, when looked at the right way, can help determine what type of films to invest and why.



Business Understanding

Every year, hundreds of films are produced, but only a few make profits. This is bad for business. Such failures mean shareholders lose money, employees (writers, directors, actors and actresses) lose their jobs, and viewers are left dissappointed, after all, without profits, there may be no need to continue.

Augmenting business profit margins is the best thing a business can do and MICROSOFT can definitely do so. Establishing a film studio is one thing: producing films that brings profits/benefits for the shareholders is something else. Hence, producing films that bring good returns would help MICROSOFT in so many ways.

Let us take a look. Shareholders need more profit, its why they invested in MICROSOFT in the first place. We also have employees that need to be looked after. Big profits would also propagate the company higher in terms of valuation, and that means employees can be paid well.

What about customers? Let us not forget them, after all, without them the studio would not matter. Good profits could also mean that the studio keeps operating, and therefore, providing them consistently with epic films. And maybe, we could avoid problems of creating TV Shows and cancelling them after one or two seasons when they fail to impress financially, leaving viewers distraught, as Netflix has been doing.

It is for these reasons I believe focusing on profitable film types is good for MICROSOFT.

Data Understanding

Sources of Data

Data Sources: To understand the types of films the new Microsoft studio needs to produce, we first need to examine how the industry has performed, films that have performed well in the box office and their genres, and try to use statistical data to infer the reasons why they performed well and how that can be replicated by the studio.

I would say that the results are as good as the data used. In this analysis, we use data collected from the following sites:

- TheMovieDB (https://www.themoviedb.org/)
- The Numbers (https://www.the-numbers.com/)
- Box Office Mojo (https://www.boxofficemojo.com/)

Data Sets: We have three datasets obtained from the above sites for this analysis. The data sets are named *tn.movie.budgets.csv* (Obtained from *the Numbers* website), *bom.movie_gross.csv (obtained from Box Office Mojo website), and tmdb_movies.csv (obtained from TheMovieDB website).

The datasets are suitable for the analysis as they provide information on the following:

- · Production budgets
- · Movie genres,
- · Gross earnings (both domestic and worldwide)
- · Release Dates

The information helps us to understand movie performance, genres/combinations of genres that perform better in the box office, and whether production costs and release dates influence movie performance.

Description of Data

This analysis uses several data analysis and visualization tools, including python pandas, numpy, matplotlib, and possibly seaborn. Importing these tools is the first step for reviewing the data.

```
In [1]: #Import the nessecary tools for analysing data with python
    import pandas as pd
    import numpy as np
    from matplotlib import pyplot as plt
    import seaborn as sns
```

After importing the nessecary python tools/library, its time to load the datasets and review them to determine whether there are any missing values and values that need transformation or cleaning. This will help clarify how the data should be cleaned, for instance, if some data is to be dropped or transformed and how it will impact end results. In this section, each dataset is reviewed and prepared before proceeding to the next dataset.

Dataset 1: 'tn.movie_budgets.csv' from The Numbers (https://www.the-numbers.com/)

```
In [2]: #loading the tn.movie.budget.tsv dataset into a movie_budgets variable
#and reviewing the first 10 rows of data

movie_budgets = pd.read_csv('tn.movie_budgets.csv')
movie_budgets.head()
```

Out	[2]	•

id	release_date	movie	production_budget	domestic_gross	worldwide_gross
1	Dec 18, 2009	Avatar	\$425,000,000	\$760,507,625	\$2,776,345,279
2	May 20, 2011	Pirates of the Caribbean: On Stranger Tides	\$410,600,000	\$241,063,875	\$1,045,663,875
3	Jun 7, 2019	Dark Phoenix	\$350,000,000	\$42,762,350	\$149,762,350
4	May 1, 2015	Avengers: Age of Ultron	\$330,600,000	\$459,005,868	\$1,403,013,963
5	Dec 15, 2017	Star Wars Ep. VIII: The Last Jedi	\$317,000,000	\$620,181,382	\$1,316,721,747
	1 2 3 4	1 Dec 18, 2009 2 May 20, 2011 3 Jun 7, 2019 4 May 1, 2015	1 Dec 18, 2009 Avatar 2 May 20, 2011 Pirates of the Caribbean: On Stranger Tides 3 Jun 7, 2019 Dark Phoenix 4 May 1, 2015 Avengers: Age of Ultron	1 Dec 18, 2009 Avatar \$425,000,000 2 May 20, 2011 Pirates of the Caribbean: On Stranger Tides \$410,600,000 3 Jun 7, 2019 Dark Phoenix \$350,000,000 4 May 1, 2015 Avengers: Age of Ultron \$330,600,000	1 Dec 18, 2009 Avatar \$425,000,000 \$760,507,625 2 May 20, 2011 Pirates of the Caribbean: On Stranger Tides \$410,600,000 \$241,063,875 3 Jun 7, 2019 Dark Phoenix \$350,000,000 \$42,762,350 4 May 1, 2015 Avengers: Age of Ultron \$330,600,000 \$459,005,868

Before we start, we need to rename the movie column to match the other datasets. The new column name will be title

```
In [3]: movie_budgets = movie_budgets.rename(columns={'movie': 'title'})
movie_budgets
```

Out[3]:		id	release_date	title	production_budget	domestic_gross	worldwide_gross
	0	1	Dec 18, 2009	Avatar	\$425,000,000	\$760,507,625	\$2,776,345,279
	1	2	May 20, 2011	Pirates of the Caribbean: On Stranger Tides	\$410,600,000	\$241,063,875	\$1,045,663,875
	2	3	Jun 7, 2019	Dark Phoenix	\$350,000,000	\$42,762,350	\$149,762,350
	3	4	May 1, 2015	Avengers: Age of Ultron	\$330,600,000	\$459,005,868	\$1,403,013,963
	4	5	Dec 15, 2017	Star Wars Ep. VIII: The Last Jedi	\$317,000,000	\$620,181,382	\$1,316,721,747
	5777	78	Dec 31, 2018	Red 11	\$7,000	\$0	\$0
	5778	79	Apr 2, 1999	Following	\$6,000	\$48,482	\$240,495
	5779	80	Jul 13, 2005	Return to the Land of Wonders	\$5,000	\$1,338	\$1,338
	5780	81	Sep 29, 2015	A Plague So Pleasant	\$1,400	\$0	\$0
	5781	82	Aug 5, 2005	My Date With Drew	\$1,100	\$181,041	\$181,041

5782 rows × 6 columns

```
In [4]: #Reviewing information on the respective columns.
        #We need to answer these questions like,
        #Do we have any missing values?
        #What data types are we dealing with?
        movie_budgets.info()
        <class 'pandas.core.frame.DataFrame'>
        RangeIndex: 5782 entries, 0 to 5781
        Data columns (total 6 columns):
                               Non-Null Count
         # Column
                                              Dtype
                               -----
         0
            id
                               5782 non-null
                                               int64
         1
            release_date
                               5782 non-null
                                               object
                               5782 non-null
         2 title
                                               object
            production budget 5782 non-null
                                               object
                                               object
            domestic_gross
                               5782 non-null
            worldwide_gross
                               5782 non-null
                                               object
        dtypes: int64(1), object(5)
        memory usage: 271.2+ KB
```

From the information information above, we have 5872 rows of data, which is of object data type (financial columns), and no missing values. However, before we declare the good news (that we are not going to drop any data values), lets first check for the possibility of placeholder values in the dataset. To do that, we must convert the values in *production_budget*, *domestic_gross*, and *worldwide_gross* columns to integers.

```
In [5]: #Removing the '$' and ',' from the values in the production_budget column and
        #coverting it to int
        movie_budgets['production_budget'] = movie_budgets['production_budget'].str.replace('$', '').str.replace(',', '').astype(np.int6)
        #Removing the '$' and ',' from the values in the production_budget column and
        #coverting it to int
        movie_budgets['domestic_gross'] = movie_budgets['domestic_gross'].str.replace('$', '').str.replace(',', '').astype(np.int64)
        #Removing the '$' and ',' from the values in the production_budget column and
        #coverting it to int
        movie_budgets['worldwide_gross'] = movie_budgets['worldwide_gross'].str.replace('$', '').str.replace(',', '').astype(np.int64)
        movie_budgets.info()
        <class 'pandas.core.frame.DataFrame'>
        RangeIndex: 5782 entries, 0 to 5781
        Data columns (total 6 columns):
                                Non-Null Count Dtype
            Column
         #
        - - -
            -----
         0
            id
                                5782 non-null
                                                int64
         1
            release_date
                                5782 non-null
                                                object
             title
         2
                                5782 non-null
                                                object
             production_budget 5782 non-null
         3
                                                int64
             domestic_gross
                                5782 non-null
                                                int64
             worldwide_gross
                                5782 non-null
                                                int64
        dtypes: int64(4), object(2)
        memory usage: 271.2+ KB
```

In [6]: movie_budgets.head()

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Out[6]:

	id	release_date	title	production_budget	domestic_gross	worldwide_gross
0	1	Dec 18, 2009	Avatar	425000000	760507625	2776345279
1	2	May 20, 2011	Pirates of the Caribbean: On Stranger Tides	410600000	241063875	1045663875
2	3	Jun 7, 2019	Dark Phoenix	350000000	42762350	149762350
3	4	May 1, 2015	Avengers: Age of Ultron	330600000	459005868	1403013963
4	5	Dec 15, 2017	Star Wars Ep. VIII: The Last Jedi	317000000	620181382	1316721747

Now, we have our production_budget, domestic_gross, and worldwide_gross columns values as integers. But we need to check for possible data duplicates and remove them from the dataset

```
In [7]: #Checking for possible record duplicates

movie_budget_duplicates = movie_budgets.duplicated()
print(movie_budget_duplicates)

#checking if any record returns true
if movie_budget_duplicates.any():
    print('There are duplicates in this dataset')
else:
    print('There are no duplicates in this dataset')
```

```
0
        False
1
        False
        False
2
3
        False
4
        False
        . . .
5777
        False
5778
        False
5779
        False
5780
        False
        False
5781
Length: 5782, dtype: bool
There are no duplicates in this dataset
```

No duplicates, PERFECT! Now, we need to set the 'movie' column to be the index, then check whether there any outliers in the datasets, which could point to a possibility of placeholder values in the data (placeholder values would mean we have missing data in the specific cells). This can be done by plotting a boxplots for each column

id release_date production_budget domestic_gross worldwide_gross

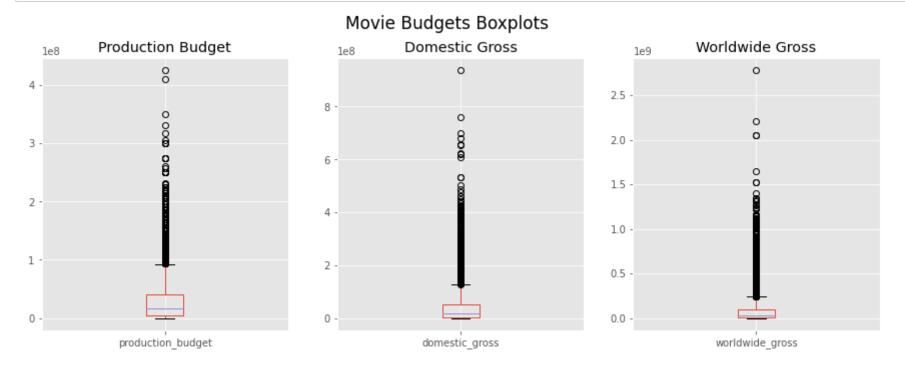
```
In [8]: #setting the movie column to be the index
    movie_budgets.set_index('title', inplace=True)
    movie_budgets
```

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		-			
title					
Avatar	1	Dec 18, 2009	425000000	760507625	2776345279
Pirates of the Caribbean: On Stranger Tides	2	May 20, 2011	410600000	241063875	1045663875
Dark Phoenix	3	Jun 7, 2019	350000000	42762350	149762350
Avengers: Age of Ultron	4	May 1, 2015	330600000	459005868	1403013963
Star Wars Ep. VIII: The Last Jedi	5	Dec 15, 2017	317000000	620181382	1316721747
Red 11	78	Dec 31, 2018	7000	0	0
Following	79	Apr 2, 1999	6000	48482	240495
Return to the Land of Wonders	80	Jul 13, 2005	5000	1338	1338
A Plague So Pleasant	81	Sep 29, 2015	1400	0	0
My Date With Drew	82	Aug 5, 2005	1100	181041	181041

5782 rows × 5 columns

```
In [9]: #plotting boxplots for production_budget, domestic_gross, and worldwide_gross columns
        #setting the style
        plt.style.use('ggplot')
        #Creating a figure with 3 subplots
        fig, ax = plt.subplots(1, 3, figsize=(15, 5))
        #creating a boxplot for the production_budget column
        movie_budgets.boxplot(column='production_budget', ax=ax[0])
        ax[0].set_title('Production Budget')
        #creating a boxplot for the production_budget column
        movie_budgets.boxplot(column='domestic_gross', ax=ax[1])
        ax[1].set_title('Domestic Gross')
        #creating a boxplot for the production_budget column
        movie budgets.boxplot(column='worldwide_gross', ax=ax[2])
        ax[2].set_title('Worldwide Gross')
        # Adding a figure title
        fig.suptitle('Movie Budgets Boxplots', fontsize=17, y=1);
```



Looking at these boxplots, there are so many outliers for each column (production_budget, domestic gross, and worldwide gross), which, under other circumstances, could point to the possibility off placeholder values. However, these outliers are acceptable when it comes to movie production and box office. Its one of the reason where we can see a movie like Avatar grossing almost three (3) billion worldwide wile some other movies gross at less than one hundred (100) million worldwide, as shown in Box Office Mojo's Top Lifetime Grosses (https://www.boxofficemojo.com/chart/top_lifetime_gross/?area=XWW).

Hence, we move on to the next dataset, which is tmdb.movies.csv

Dataset 2: 'tmdb.movies.csv' from TheMovieDB (https://www.themoviedb.org/)

Loading the Dataset: First, we load the dataset for analysis into a Pandas DataFrame and assign it to a variable movie_information, then review the first 5 rows

```
In [10]: #Loading the dataset into the more_information variable using pandas
#displaying the first 10 items of the dataframe

movie_data = pd.read_csv('tmdb.movies.csv')
movie data.head()
```

Out[10]:		Unnamed: 0	genre_ids	id	original_language	original_title	popularity	release_date	title	vote_average	vote_count
	0	0	[12, 14, 10751]	12444	en	Harry Potter and the Deathly Hallows: Part 1	33.533	2010-11-19	Harry Potter and the Deathly Hallows: Part 1	7.7	10788
	1	1	[14, 12, 16, 10751]	10191	en	How to Train Your Dragon	28.734	2010-03-26	How to Train Your Dragon	7.7	7610
	2	2	[12, 28, 878]	10138	en	Iron Man 2	28.515	2010-05-07	Iron Man 2	6.8	12368
	3	3	[16, 35, 10751]	862	en	Toy Story	28.005	1995-11-22	Toy Story	7.9	10174
	4	4	[28, 878, 12]	27205	en	Inception	27.920	2010-07-16	Inception	8.3	22186

After a closer look at this dataset, we have several columns that contain data that is very useful fo our analysis, including title, genre_ids, popularity, and vote count. The genre, defined by genre IDs, categorizes films based on either their narrative or stylistic elements. The popularity and votecount columns helps us understand how much of an impact the film had on the audience. However, we need to review this dataset more and prepare it for analysis.

Reviewing and Preparing the Dataset

0

Next, we need to check whether we have any missing values in the data and duplicates and prepare it for analysis

In [11]: #checking the number of column values and data types movie_data.info() <class 'pandas.core.frame.DataFrame'> RangeIndex: 26517 entries, 0 to 26516 Data columns (total 10 columns): Column Non-Null Count Dtype Unnamed: 0 0 26517 non-null int64 genre_ids 26517 non-null object 1 2 26517 non-null int64 original_language 26517 non-null object 3 4 original_title 26517 non-null object popularity 26517 non-null float64 release_date 26517 non-null object 7 26517 non-null object title vote_average 26517 non-null float64 8 26517 non-null int64 vote_count dtypes: float64(2), int64(3), object(5) memory usage: 2.0+ MB Based on the above information, all our columns have values. However, we need to remove columns that are of no use to us, which means we remain with a dataframe with the title, as the index, then genre ids, popularity, and vote count. In [12]: #removing unuseful columns from the dataset and displaying the first 5 data rows movie_data = movie_data[['title', 'genre_ids', 'popularity', 'vote_average', 'vote_count']] movie_data.head(5) Out[12]: genre_ids popularity vote_average vote_count title 0 Harry Potter and the Deathly Hallows: Part 1 [12, 14, 10751] 33.533 7.7 10788 1 How to Train Your Dragon [14, 12, 16, 10751] 7.7 7610 28.734 2 Iron Man 2 [12, 28, 878] 28.515 6.8 12368 3 10174 Toy Story [16, 35, 10751] 28.005 7.9 Inception [28, 878, 12] 27.920 8.3 22186

In [13]: #setting the title to be the dataframe's index
 movie_data.set_index('title', inplace=True)
 movie_data

	genre_ids	popularity	vote_average	vote_count
title				
Harry Potter and the Deathly Hallows: Part 1	[12, 14, 10751]	33.533	7.7	10788
How to Train Your Dragon	[14, 12, 16, 10751]	28.734	7.7	7610
Iron Man 2	[12, 28, 878]	28.515	6.8	12368
Toy Story	[16, 35, 10751]	28.005	7.9	10174
Inception	[28, 878, 12]	27.920	8.3	22186
Laboratory Conditions	[27, 18]	0.600	0.0	1
_EXHIBIT_84xxx_	[18, 53]	0.600	0.0	1
The Last One	[14, 28, 12]	0.600	0.0	1
Trailer Made	[10751, 12, 28]	0.600	0.0	1
The Church	[53, 27]	0.600	0.0	1

26517 rows × 4 columns

Out[13]:

Since our columns appear to all have values, we need to check for duplicates first before we proceed!

In [14]: #checking for duplicates duplicates = movie_data.duplicated() print(duplicates) # checking any record returns True if duplicates.any(): print('There are duplicates in this dataframe') else: print('There are no duplicates in this dataframe') title

Harry Potter and the Deathly Hallows: Part 1 False How to Train Your Dragon False Iron Man 2 False Toy Story False Inception False . . . Laboratory Conditions False _EXHIBIT_84xxx_ False The Last One False Trailer Made False The Church False

Length: 26517, dtype: bool

There are duplicates in this dataframe

Since there are duplicates in the records, let us first see what they are so we can remove them.

In [15]: #reviewing duplicaates duplicated_records = movie_data.loc[duplicates] duplicated_records

Out[15]: genre_ids popularity vote_average vote_count

title				
Slipknot: (sic)nesses	[10402]	1.400	6.6	4
The Swing	[18]	1.400	5.7	3
NowHere	[99]	1.400	4.5	2
50 For Izzy	[99]	1.154	4.5	2
Deleted Scenes	[18]	0.904	7.0	2
Eden		0.600	0.0	1
Jaws	[16]	0.600	0.0	1
Closing Time	[27]	0.600	0.0	1
Fail State	[99]	0.600	0.0	1
Making Filmmakers	[99]	0.600	0.0	1

5729 rows × 4 columns

In [16]: #removing the duplicates movie_data = movie_data.drop_duplicates() movie_data

Out[16]: genre_ids popularity vote_average vote_count

title				
Harry Potter and the Deathly Hallows: Part 1	[12, 14, 10751]	33.533	7.7	10788
How to Train Your Dragon	[14, 12, 16, 10751]	28.734	7.7	7610
Iron Man 2	[12, 28, 878]	28.515	6.8	12368
Toy Story	[16, 35, 10751]	28.005	7.9	10174
Inception	[28, 878, 12]	27.920	8.3	22186
Laboratory Conditions	[27, 18]	0.600	0.0	1
_EXHIBIT_84xxx_	[18, 53]	0.600	0.0	1
The Last One	[14, 28, 12]	0.600	0.0	1
Trailer Made	[10751, 12, 28]	0.600	0.0	1
The Church	[53, 27]	0.600	0.0	1

20788 rows × 4 columns

Now, we have 25,943 data records after dropping the duplicates from the data. Every thing looks set for this dataset (outliers in this dataset are important: no need to remove them), now we proceed to the last and final dataset. Remember we will have to combine data from the different datasets for analysis.

Dataset 3: 'bom.movie_gross.csv' from Box Office Mojo (https://www.boxofficemojo.com/)

As for this dataset, we need to load it, review it, identify and address any missing values and duplicates, and remove unnessecary data columns.

```
In [17]: #Loading and reviewing first 5 items
bom_movie_gross = pd.read_csv('bom.movie_gross.csv')
bom_movie_gross.head()
```

Out[17]:

	title	studio	domestic_gross	foreign_gross	year
0	Toy Story 3	BV	415000000.0	652000000	2010
1	Alice in Wonderland (2010)	BV	334200000.0	691300000	2010
2	Harry Potter and the Deathly Hallows Part 1	WB	296000000.0	664300000	2010
3	Inception	WB	292600000.0	535700000	2010
4	Shrek Forever After	P/DW	238700000.0	513900000	2010

```
In [18]: #Reviewing the dataset further
#check for missing values and data in different columns
```

```
bom_movie_gross.info()
```

memory usage: 132.4+ KB

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 3387 entries, 0 to 3386
Data columns (total 5 columns):
# Column
            Non-Null Count Dtype
                  -----
    ----
           3387 non-null object
3382 non-null object
0
    title
1
    studio
    domestic_gross 3359 non-null float64
    foreign_gross 2037 non-null object
                  3387 non-null int64
   year
dtypes: float64(1), int64(1), object(3)
```

Notably, we have some missing values in the foreign_gross column. Since we already have information related to box office from another dataset, we will ignore the same from this dataset.

And since it would be prudent to use both foreign and domestic figures to get worldwide gross values, and we already have that in the movie_budgets dataframes, we will drop these two columns.

As a result, we will only need the title and studio columns from this data set.

```
In [19]: #removing unnessecary columns
bom_movie_gross = bom_movie_gross[['title', 'studio']]
bom_movie_gross
```

title

etudio

Out[19]:

	title	Studio
0	Toy Story 3	BV
1	Alice in Wonderland (2010)	BV
2	Harry Potter and the Deathly Hallows Part 1	WB
3	Inception	WB
4	Shrek Forever After	P/DW
3382	The Quake	Magn.
3383	Edward II (2018 re-release)	FM
3384	El Pacto	Sony
3385	The Swan	Synergetic
3386	An Actor Prepares	Grav.

3387 rows × 2 columns

```
In [20]: #Checking for duplicates
    record_duplicates = bom_movie_gross.duplicated()
    record_duplicates

#Checking if any record returns True for duplicates
    if record_duplicates.any():
        print('There are duplicates in this dataset')
    else:
        print('There are no duplicates in this dataset')
```

There are no duplicates in this dataset

With no duplicates in this data, we proceed to check for missing values...

```
In [21]: #checking for Missing Values in the dataset
bom_missing_values = bom_movie_gross.isna()
bom_missing_values

#checking whether any records return true for missing values
if bom_missing_values.any(axis=None):
    print('There are missing values in this dataset')
else:
    print('There are no missing values in this dataset')
```

There are missing values in this dataset

There are missing values in this dataset, so we need to drop the respective records. The reason why such records need to be dropped is because without one value, the respective record becomes useless to our analysis. For example in the first record, missing either the title and/or the studio means we cannot use that record. We need complete records from this dataset, that is, movie name and the production studio.

```
In [22]: #dropping records with atleast one missing value
bom_movie_gross = bom_movie_gross.dropna()
bom_movie_gross
```

Out[22]:

	title	studio
0	Toy Story 3	BV
1	Alice in Wonderland (2010)	BV
2	Harry Potter and the Deathly Hallows Part 1	WB
3	Inception	WB
4	Shrek Forever After	P/DW
3382	The Quake	Magn.
3383	Edward II (2018 re-release)	FM
3384	El Pacto	Sony
3385	The Swan	Synergetic
3386	An Actor Prepares	Grav.

3382 rows × 2 columns

Before dropping, we had 3387 records, and now we have 3382 records. Hence, 5 records had at least one missing values. Now we need to set the title as the index for this dataset.

```
In [23]: #setting the title as the index for this dataset
bom_movie_gross.set_index('title', inplace=True)
bom_movie_gross
```

Out[23]:

	studio
title	
Toy Story 3	BV
Alice in Wonderland (2010)	BV
Harry Potter and the Deathly Hallows Part 1	WB
Inception	WB
Shrek Forever After	P/DW
The Quake	Magn.
Edward II (2018 re-release)	FM
El Pacto	Sony
The Swan	Synergetic
An Actor Prepares	Grav.

3382 rows × 1 columns

Combining the three datasets into one dataset

Now, we have three different datasets, which must be combined with the title (movie name) as the index. This new dataset will be assigned to the variable combined_movie_data for further cleaning and analysis. The combined_movie_data will return only records with matching title from the three datasets.

```
In [24]: #joining movie_budgets and movie_data datasets
budget_and_data = movie_budgets.join(movie_data, how='inner')

#combining first and second datasets with third dataset
combined_movie_data = budget_and_data.join(bom_movie_gross, how='inner')
combined_movie_data.head()
Out[24]:

id release date_production budget_domestic gross_worldwide gross_genre_ids_popularity_vote_average_vote_count_studio_
```

id release_date production_budget domestic_gross worldwide_gross genre_ids popularity vote_average vote_count studio title **10 Cloverfield Lane** 54 Mar 11, 2016 5000000 72082999 108286422 [53, 878, 18] 17.892 6.9 4629 Par. [10752, 18, 36, **12 Strong** 64 Jan 19, 2018 35000000 45819713 71118378 13.183 5.6 1312 WB 56671993 20000000 7.9 6631 **12 Years a Slave** 18 Oct 18, 2013 181025343 16.493 FoxS [18, 36] 127 Hours 18000000 [12, 18, 53] Nov 5, 2010 18335230 60217171 11.435 7.0 4469 FoxS 13 Hours: The Secret [28, 18, 36, 53, 69411370 50000000 21.486 Jan 15, 2016 52853219 7.0 1573 Par.

10752]

In [25]: #reviewing the columns for this data
combined_movie_data.info()

Soldiers of Benghazi

<class 'pandas.core.frame.DataFrame'>

Index: 1246 entries, 10 Cloverfield Lane to mother!

Data columns (total 10 columns):

Column Non-Null Count Dtype id 0 1246 non-null int64 1 release_date 1246 non-null object production budget 1246 non-null int64 1246 non-null 3 domestic_gross int64 1246 non-null 4 worldwide_gross int64 5 1246 non-null object genre_ids 6 popularity 1246 non-null float64 1246 non-null float64 7 vote_average 1246 non-null 8 vote_count int64 studio 1246 non-null object

dtypes: float64(2), int64(5), object(3)

memory usage: 107.1+ KB

Out[26]:

Now we have combined_movie_data dataset with 1246 records and 10 columns, most of which are needed for the analysis, with unnessecary ones to be dropped.

But first, the new dataset needs sorting in descending order using the worldwide_gross column

In [26]: #sorting the dataset based on worldwide_gross column
 combined_movie_data = combined_movie_data.sort_values('worldwide_gross', ascending=False)
 combined_movie_data

:	id	release_date	production_budget	domestic_gross	worldwide_gross genre_ids		popularity	vote_average	vote_count	studio
title										
Avengers: Infinity War	7	Apr 27, 2018	300000000	678815482	2048134200	[12, 28, 14]	80.773	8.3	13948	BV
Jurassic World	34	Jun 12, 2015	215000000	652270625	1648854864	[28, 12, 878, 53]	20.709	6.6	14056	Uni.
Furious 7	67	Apr 3, 2015	190000000	353007020	1518722794	[28, 80, 53]	20.396	7.3	6538	Uni.
Avengers: Age of Ultron	4	May 1, 2015	330600000	459005868	1403013963	[28, 12, 878]	44.383	7.3	13457	BV
Black Panther	42	Feb 16, 2018	200000000	700059566	1348258224	[28, 16]	2.058	5.1	11	BV
Trance	31	Dec 31, 2012	950000	0	0	[53, 80, 18, 9648]	9.571	6.6	1348	FoxS
Eden	66	Jan 19, 2016	2300000	0	0	[53, 18]	3.061	5.4	29	BG
Eden	66	Jan 19, 2016	2300000	0	0	[18, 10402]	5.373	5.8	57	BG
Point Blank	69	Sep 18, 1967	3000000	0	0	[28, 53, 80]	6.021	6.6	230	Magn.
Snitch	52	Dec 31, 2012	850000	0	0	[53, 18]	16.673	5.9	1493	LG/S

1246 rows × 10 columns

We need to restructure this data further, by replacing the genre_ids values with the respective genre names and separating the release_date column to year and month columns. We will also remove the id column from the dataset because it is unnesseary for the analysis.

First, we need to drop the *id column* from the dataset

 <pre>#removing the id column from the dataset combined_movie_data.drop('id', axis=1, inplace=True) combined_movie_data</pre>

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release_date	production_budget	domestic_gross	worldwide_gross	dwide_gross genre_ids p		popularity vote_average		studio
Apr 27, 2018	300000000	678815482	2048134200	[12, 28, 14]	80.773	8.3	13948	BV
Jun 12, 2015	215000000	652270625	1648854864	[28, 12, 878, 53]	20.709	6.6	14056	Uni.
Apr 3, 2015	190000000	353007020	1518722794	[28, 80, 53]	20.396	7.3	6538	Uni.
May 1, 2015	330600000	459005868	1403013963	[28, 12, 878]	44.383	7.3	13457	BV
Feb 16, 2018	200000000	700059566	1348258224	[28, 16]	2.058	5.1	11	BV
Dec 31, 2012	950000	0	0	[53, 80, 18, 9648]	9.571	6.6	1348	FoxS
Jan 19, 2016	2300000	0	0	[53, 18]	3.061	5.4	29	BG
Jan 19, 2016	2300000	0	0	[18, 10402]	5.373	5.8	57	BG
Sep 18, 1967	3000000	0	0	[28, 53, 80]	6.021	6.6	230	Magn.
Dec 31, 2012	850000	0	0	[53, 18]	16.673	5.9	1493	LG/S
	Apr 27, 2018 Jun 12, 2015 Apr 3, 2015 May 1, 2015 Feb 16, 2018 Dec 31, 2012 Jan 19, 2016 Jan 19, 2016 Sep 18, 1967	Apr 27, 2018 300000000 Jun 12, 2015 215000000 Apr 3, 2015 190000000 May 1, 2015 330600000 Feb 16, 2018 200000000 Dec 31, 2012 950000 Jan 19, 2016 2300000 Jan 19, 2016 2300000 Sep 18, 1967 3000000	Apr 27, 2018 300000000 678815482 Jun 12, 2015 215000000 652270625 Apr 3, 2015 190000000 353007020 May 1, 2015 330600000 459005868 Feb 16, 2018 200000000 700059566 Dec 31, 2012 950000 0 Jan 19, 2016 2300000 0 Sep 18, 1967 3000000 0	Apr 27, 2018 300000000 678815482 2048134200 Jun 12, 2015 215000000 652270625 1648854864 Apr 3, 2015 190000000 353007020 1518722794 May 1, 2015 330600000 459005868 1403013963 Feb 16, 2018 200000000 700059566 1348258224 Dec 31, 2012 950000 0 0 Jan 19, 2016 2300000 0 0 Jan 19, 2016 2300000 0 0 Sep 18, 1967 3000000 0 0	Apr 27, 2018 300000000 678815482 2048134200 [12, 28, 14] Jun 12, 2015 215000000 652270625 1648854864 [28, 12, 878, 53] Apr 3, 2015 190000000 353007020 1518722794 [28, 80, 53] May 1, 2015 330600000 459005868 1403013963 [28, 12, 878] Feb 16, 2018 200000000 700059566 1348258224 [28, 16] Dec 31, 2012 950000 0 0 [53, 80, 18, 9648] Jan 19, 2016 2300000 0 0 [18, 10402] Sep 18, 1967 3000000 0 0 [28, 53, 80]	Apr 27, 2018 30000000 678815482 2048134200 [12, 28, 14] 80.773 Jun 12, 2015 215000000 652270625 1648854864 [28, 12, 878, 53] 20.709 Apr 3, 2015 190000000 353007020 1518722794 [28, 80, 53] 20.396 May 1, 2015 330600000 459005868 1403013963 [28, 12, 878] 44.383 Feb 16, 2018 200000000 700059566 1348258224 [28, 16] 2.058 Dec 31, 2012 950000 0 0 [53, 80, 18, 9648] 9.571 Jan 19, 2016 2300000 0 0 [18, 10402] 5.373 Sep 18, 1967 3000000 0 0 [28, 53, 80] 6.021	Apr 27, 2018 300000000 678815482 2048134200 [12, 28, 14] 80.773 8.3 Jun 12, 2015 215000000 652270625 1648854864 [28, 12, 878, 53] 20.709 6.6 Apr 3, 2015 190000000 353007020 1518722794 [28, 80, 53] 20.396 7.3 May 1, 2015 330600000 459005868 1403013963 [28, 12, 878] 44.383 7.3 Feb 16, 2018 200000000 700059566 1348258224 [28, 16] 2.058 5.1 Dec 31, 2012 950000 0 0 [53, 80, 18, 9648] 9.571 6.6 Jan 19, 2016 2300000 0 0 [53, 18] 3.061 5.4 Jan 19, 2016 2300000 0 0 [18, 10402] 5.373 5.8 Sep 18, 1967 3000000 0 0 [28, 53, 80] 6.021 6.6	Apr 27, 2018 300000000 678815482 2048134200 [12, 28, 14] 80.773 8.3 13948 Jun 12, 2015 215000000 652270625 1648854864 [28, 12, 878, 53] 20.709 6.6 14056 Apr 3, 2015 190000000 353007020 1518722794 [28, 80, 53] 20.396 7.3 6538 May 1, 2015 330600000 459005868 1403013963 [28, 12, 878] 44.383 7.3 13457 Feb 16, 2018 200000000 700059566 1348258224 [28, 16] 2.058 5.1 11 Dec 31, 2012 950000 0 0 [53, 80, 18, 9648] 9.571 6.6 1348 Jan 19, 2016 2300000 0 0 [53, 18] 3.061 5.4 29 Jan 19, 2016 2300000 0 0 [18, 10402] 5.373 5.8 57 Sep 18, 1967 3000000 0 0 [28, 53, 80] 6.021 6.6 230

1246 rows × 9 columns

Second, we create new and separate columns for year and month and drop the release_date column from the dataset

```
In [28]: #Creating new columns for month and year

#creating new column for year
combined_movie_data['year'] = combined_movie_data['release_date'].str[-4:]

#creating new column for year
combined_movie_data['month'] = combined_movie_data['release_date'].str[:3]

#droppng the release_year column
combined_movie_data.drop('release_date', axis=1, inplace=True)
combined_movie_data
```

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	production_budget	domestic_gross	worldwide_gross	genre_ids	popularity	vote_average	vote_count	studio	year	month
title										
Avengers: Infinity War	30000000	678815482	2048134200	[12, 28, 14]	80.773	8.3	13948	BV	2018	Apr
Jurassic World	215000000	652270625	1648854864	[28, 12, 878, 53]	20.709	6.6	14056	Uni.	2015	Jun
Furious 7	190000000	353007020	1518722794	[28, 80, 53]	20.396	7.3	6538	Uni.	2015	Apr
Avengers: Age of Ultron	330600000	459005868	1403013963	[28, 12, 878]	44.383	7.3	13457	BV	2015	May
Black Panther	200000000	700059566	1348258224	[28, 16]	2.058	5.1	11	BV	2018	Feb
Trance	950000	0	0	[53, 80, 18, 9648]	9.571	6.6	1348	FoxS	2012	Dec
Eden	2300000	0	0	[53, 18]	3.061	5.4	29	BG	2016	Jan
Eden	2300000	0	0	[18, 10402]	5.373	5.8	57	BG	2016	Jan
Point Blank	3000000	0	0	[28, 53, 80]	6.021	6.6	230	Magn.	1967	Sep
Snitch	850000	0	0	[53, 18]	16.673	5.9	1493	LG/S	2012	Dec

1246 rows × 10 columns

Third, we replace the *genre_ids column* values with their respective genre names, using data matching genre names to their respective genre ids, which is provided on <u>The Movie Database Support (https://www.themoviedb.org/talk/5daf6eb0ae36680011d7e6ee)</u>.

Before replacing, we first need to check whether there are missing values in the genre_ids column. Afterward, the column name is changed to genres

```
In [29]: #Checking for missing values in genre_ids column
combined_movie_data['genre_ids'].isna().sum()
```

Out[29]: 0

Good, no missing values. Checking the missing values helps us avoid running into errors because the the next step would result in an error if it finds missing values

Further, we check for *invalid genre ids* remove them, then replace genre_ids with genre names for analysis

```
In [30]: #Checking and removing invalid genre ids in the data
         #creating a new column with genre names
         #dropping genre_ids column
         #Convert any string representations as actual strings
         combined_movie_data['genre_ids'] = combined_movie_data['genre_ids'].apply(lambda x: [int(i) for i in ast.literal_eval(x)])
         #converting genre_ids value lists into integer
         combined_movie_data['genre_ids'] = combined_movie_data['genre_ids'].apply(lambda x: [int(i) for i in x])
         #creating a dict matching genre ids to genre names
         genre_dict = {
             28: 'Action',
             12: 'Adventure',
             16: 'Animation',
             35: 'Comedy',
             80: 'Crime',
             99: 'Documentary',
             18: 'Drama',
             10751: 'Family',
             14: 'Fantasy',
             36: 'History',
             27: 'Horror',
             10402: 'Music',
             9648: 'Mystery',
             10749: 'Romance',
             878: 'Science Fiction',
             10770: 'TV Movie',
             53: 'Thriller',
             10752: 'War',
             37: 'Western'
         }
         #identifying invalid_genre_ids
         #These are genre ids in the dataset not found in the genre dict
         invalid_genre_ids = set()
         for x in combined_movie_data['genre_ids']:
             invalid_genre_ids.update(set(x) - set(genre_dict.keys()))
         invalid_genre_ids
         #Creating a function that replaces genre ids with genre names while ignoring invalid genre ids.
         def replace_genre_ids_with_names(genre_ids):
             if not genre ids:
                 return []
             genre = []
             for genre_id in genre_ids:
                 try:
                     genre_name = genre_dict[genre_id]
                     genre.append(genre_name)
                 except KeyError:
                     continue
             return genre
         #applying the function to the dataset
         combined_movie_data['genre'] = combined_movie_data['genre_ids'].apply(replace_genre_ids_with_names)
         combined_movie_data.drop('genre_ids', axis=1, inplace=True) # drop original column
         combined_movie_data
```

Out[30]:

	production_budget	domestic_gross	worldwide_gross	popularity	vote_average	vote_count	studio	year	month	genre
title										
Avengers: Infinity War	300000000	678815482	2048134200	80.773	8.3	13948	BV	2018	Apr	[Adventure, Action, Fantasy]
Jurassic World	215000000	652270625	1648854864	20.709	6.6	14056	Uni.	2015	Jun	[Action, Adventure, Science Fiction, Thriller]
Furious 7	190000000	353007020	1518722794	20.396	7.3	6538	Uni.	2015	Apr	[Action, Crime, Thriller]
Avengers: Age of Ultron	330600000	459005868	1403013963	44.383	7.3	13457	BV	2015	May	[Action, Adventure, Science Fiction]
Black Panther	200000000	700059566	1348258224	2.058	5.1	11	BV	2018	Feb	[Action, Animation]
Trance	950000	0	0	9.571	6.6	1348	FoxS	2012	Dec	[Thriller, Crime, Drama, Mystery]
Eden	2300000	0	0	3.061	5.4	29	BG	2016	Jan	[Thriller, Drama]
Eden	2300000	0	0	5.373	5.8	57	BG	2016	Jan	[Drama, Music]
Point Blank	3000000	0	0	6.021	6.6	230	Magn.	1967	Sep	[Action, Thriller, Crime]
Snitch	850000	0	0	16.673	5.9	1493	LG/S	2012	Dec	[Thriller, Drama]

1246 rows × 10 columns

Lastly, we do not need the domestic_gross column, we have the worldwide_gross, which factors in a total of domestic gross and foreign gross. In that regard, it has to be removed.

<pre>In [31]: #removing domestic gross combined_movie_data.drop('domestic_gross', axis=1, inplace=True) combined_movie_data.head()</pre>
--

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	production_budget	worldwide_gross	popularity	vote_average	vote_count	studio	year	month	genre
title									
Avengers: Infinity War	300000000	2048134200	80.773	8.3	13948	BV	2018	Apr	[Adventure, Action, Fantasy]
Jurassic World	215000000	1648854864	20.709	6.6	14056	Uni.	2015	Jun	[Action, Adventure, Science Fiction, Thriller]
Furious 7	190000000	1518722794	20.396	7.3	6538	Uni.	2015	Apr	[Action, Crime, Thriller]
Avengers: Age of Ultron	330600000	1403013963	44.383	7.3	13457	BV	2015	May	[Action, Adventure, Science Fiction]
Black Panther	200000000	1348258224	2.058	5.1	11	BV	2018	Feb	[Action, Animation]

Everything is set, now we proceed to analysing the data

Data Analysis and Visualization

Now that the **Combined Movie Data** is as clean as it can be, its time to do some analysis. In this analysis, much focus will be on comparisons between top movies and bottom movies in terms of genres, release month, studio, popularity, vote_count, and vote_average.

Visualizations will help identify some of these relationships and what they mean to Microsoft's production studio. For example, is there a correlation between popularity and box office? Other questions would be, does the release month affect the popularity and movies' box office? And are there any relationships between production costs, popularity, and worldwide grossing.

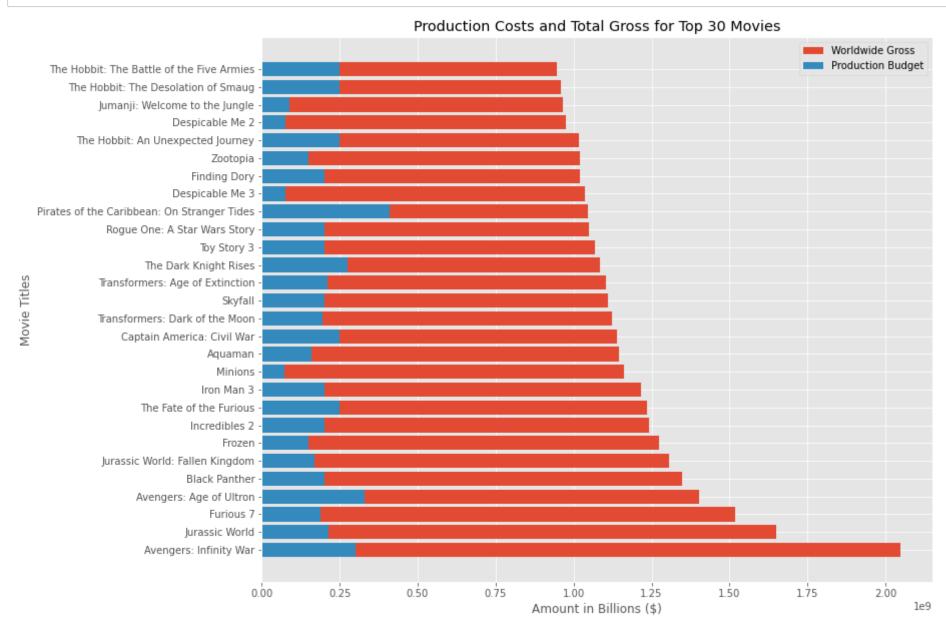
These are some of the questions that will guide the analysis, so we proceed!!

Production Budget vs Box Office figures

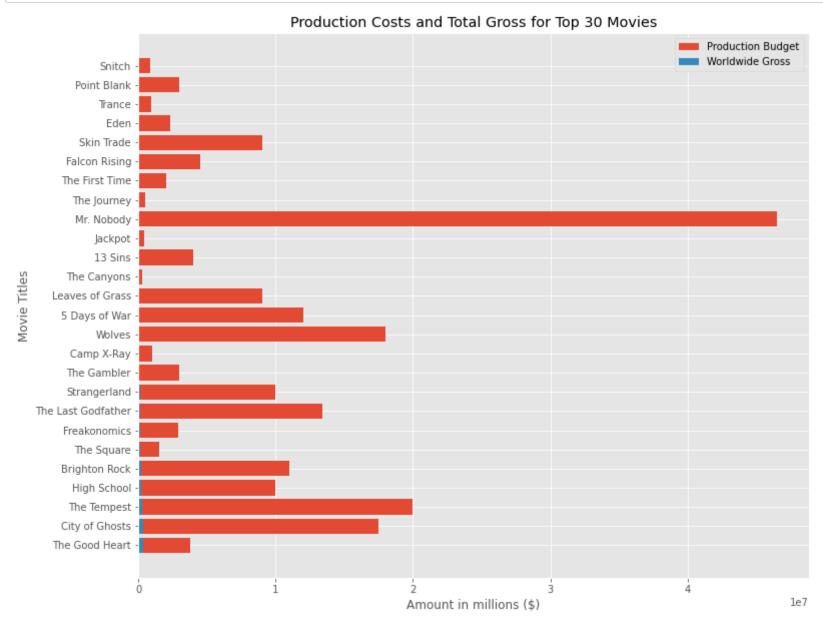
Understanding the relationship between production budgets and worldwide gross can help predict, to some level, whether investing more in movie production will result in high grosses.

As a result, an horizontal bar chart that compares costs vs revenues for the top 30 and bottom 30 movies will be appropriate for this analysis.

```
In [32]: # Getting the top 30 movies
         top_30_movies = combined_movie_data.sort_values('worldwide_gross', ascending=False).head(30)
         #reset the index for top_30_movies
         top_30_movies.reset_index(drop=False, inplace=True)
         # Setting the style
         plt.style.use('ggplot')
         # Create the figure and axes objects
         fig, ax = plt.subplots(figsize=(12, 10))
         # Plot the data
         ax.barh(top_30_movies['title'], top_30_movies['worldwide_gross'], label='Worldwide Gross')
         ax.barh(top_30_movies['title'], top_30_movies['production_budget'], label='Production Budget')
         # Set the axis labels and title
         ax.set_xlabel('Amount in Billions ($)')
         ax.set_ylabel('Movie Titles')
         ax.set_title('Production Costs and Total Gross for Top 30 Movies')
         # Add a Legend
         ax.legend()
         # Show the plot
         plt.show();
```



```
In [33]:
         # Getting the top 30 movies
         bottom_30_movies = combined_movie_data.sort_values('worldwide_gross', ascending=False).tail(30)
         #reset the index for top 30 movies
         bottom_30_movies.reset_index(drop=False, inplace=True)
         # Setting the style
         plt.style.use('ggplot')
         # Create the figure and axes objects
         fig, ax = plt.subplots(figsize=(12, 10))
         # Plot the data
         ax.barh(bottom_30_movies['title'], bottom_30_movies['production_budget'], label='Production Budget')
         ax.barh(bottom_30_movies['title'], bottom_30_movies['worldwide_gross'], label='Worldwide Gross')
         # Set the axis labels and title
         ax.set_xlabel('Amount in millions ($)')
         ax.set_ylabel('Movie Titles')
         ax.set_title('Production Costs and Total Gross for Top 30 Movies')
         # Add a Legend
         ax.legend()
         # Show the plot
         plt.show();
```



Based on the top 30 movies chart, there is no correlation between the production budget and box office. The Avengers: Infinity War, the highest grossing movie in this dataset, appears to have the near-similar production budgets with most of the other movies in this list, most ranging between 150millions and 500 millions.

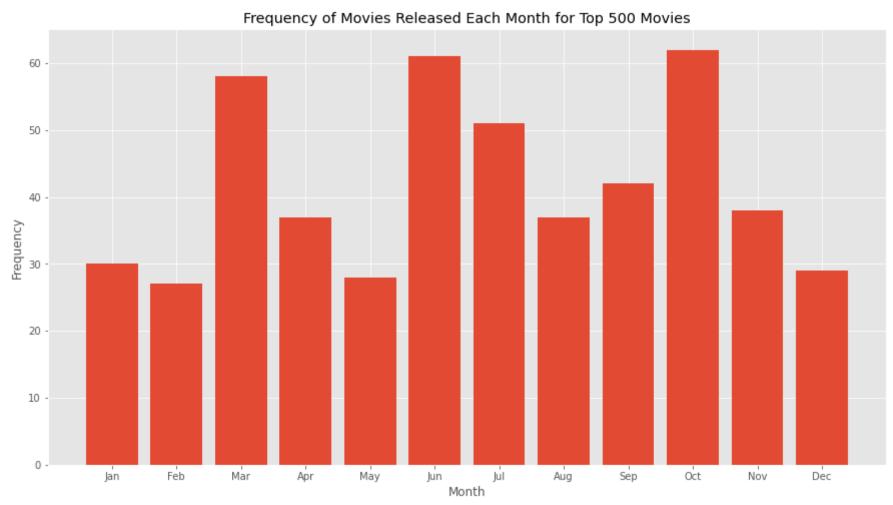
However, that changes when it comes to the bottom 30 movies, with appear to cost more in production but bring very little in revenue. Since these movies cost \$50 million or less, it could be argued that spending such an amount would probably result in a less profitable movie.

Although minimal correlation exists when the chats are reviewed individually, looking at them together shows that there is some amount of money the studio must be willing to invest in to ensure profitability.

Monthly Release Dates for the top 100 Movies

Here, we need to understand which month saw the release of the most movies from the top 200 list. This will help in comparing whether the release month plays any role on a movie's audience reception

```
In [34]: # Get the top 500 movies
         top_500_movies = combined_movie_data.sort_values('worldwide_gross', ascending=False).head(500)
         #reseting the index for this dataframe
         top_500_movies.reset_index(drop=False, inplace=True)
         # Group the movies by month and count the number of movies in each month
         movies_by_month = top_500_movies.groupby('month')['title'].count()
         # Order the months according to the calendar year
         month_order = ['Jan', 'Feb', 'Mar', 'Apr', 'May', 'Jun', 'Jul', 'Aug', 'Sep', 'Oct', 'Nov', 'Dec']
         # Create the figure and axes objects
         fig, ax = plt.subplots(figsize=(15, 8))
         # Plot the data as a bar chart
         ax.bar(movies_by_month.index, movies_by_month.values)
         # Set the x-axis tick locations and labels
         ax.set_xticks(range(12))
         ax.set_xticklabels(month_order)
         # Set the axis labels and title
         ax.set_xlabel('Month')
         ax.set_ylabel('Frequency')
         ax.set_title('Frequency of Movies Released Each Month for Top 500 Movies');
         # Show the plot
         plt.show();
```



From this chart, highest number of movies in the top 500 list were released around March and April, June and July, then September, October, and November. Although Other factors could also influence such figures, it would be important to consider the month when deciding when to release movies.

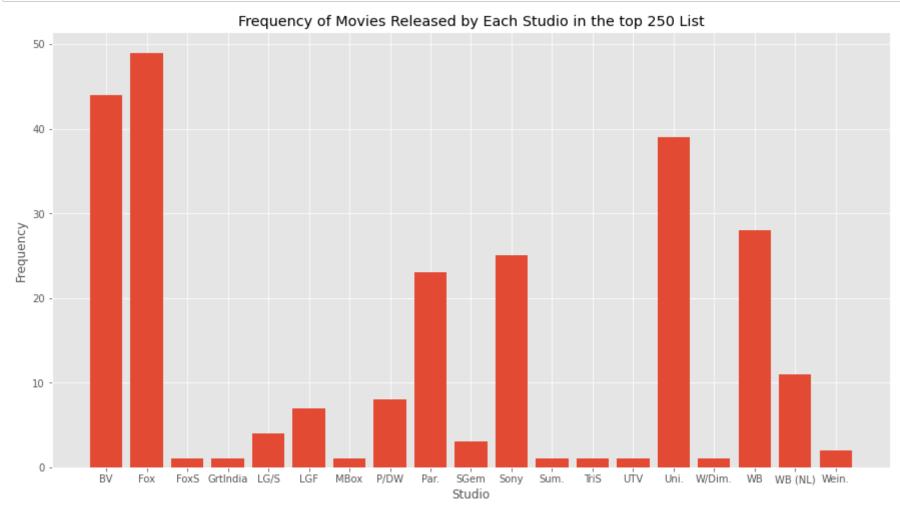
Besides, there might be other factors that influence people to watch movies more during these months such as weather, when its cold and people have to stay indoors. For example, the the highest months are June and July, where most people might end up staying indoors due to winter climates in most parts of the world.

Hence, its important to understand the months when people are more inclined to watch movies, while also considering other factors.

Studios with the Highest number of Movies in Top 250 List

Further, its important to understand the production studios with the highest number of grossing movies in the top 200, which will help to understand who to partner with and possibly where to borrow ideas from.

```
In [35]: # Getting the top 250 movies
         top_250_movies = combined_movie_data.sort_values('worldwide_gross', ascending=False).head(250)
         #reseting the index for this dataframe
         top_250_movies.reset_index(drop=False, inplace=True)
         # Group the movies by month and count the number of movies in each month
         movies_by_studio = top_250_movies.groupby('studio')['title'].count()
         # Create the figure and axes objects
         fig, ax = plt.subplots(figsize=(15, 8))
         # Plot the data as a bar chart
         ax.bar(movies_by_studio.index, movies_by_studio.values)
         # Set the axis labels and title
         ax.set_xlabel('Studio')
         ax.set_ylabel('Frequency')
         ax.set_title('Frequency of Movies Released by Each Studio in the top 250 List');
         # Show the plot
         plt.show();
```



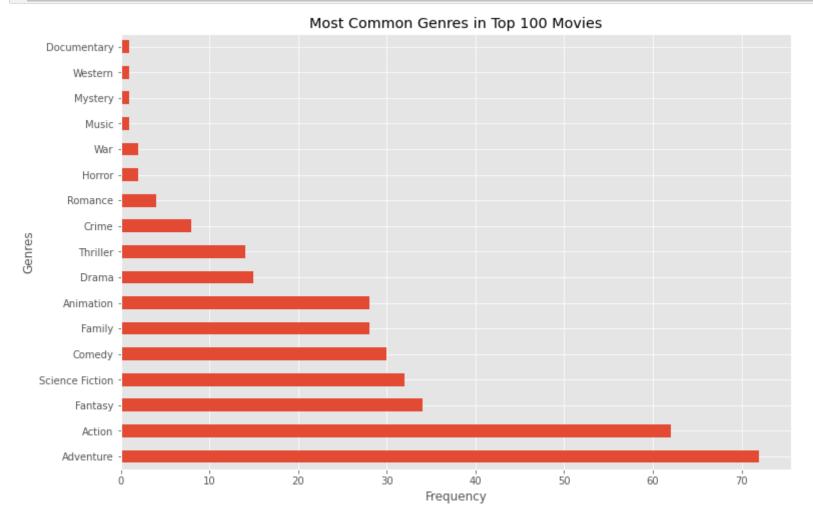
The chart shows significant differences in the number of top 250 grossing movies in the dataset released by different studios. Fox leads the chart with around 49 movies in the top 250, followed by Bueno Vista (BV) Pictures (a production studio under Walt Disney Studios) with 44 movies, then Universal Studios with 39 movies, and Warner Bros (WB) pictures with 28 movies as well as Sony and Paramount (Par.) Pictures with 25 and 23 respectively.

These are some of the Studios that have successfuly dominated the market, producing highest grossing films, which means higher profits for parent companies and shareholders. As a result, they provide a good opportunity for Microsoft studios to learn from or partner with.

Most Common Genres in Highest Grossing Films

Now, a review a of genres and their frequencies in the top 100 movies would helps us understand the most profitable ones. We will do so by creating an horizontal bar charts for how much each appears in the top 100 movies

```
In [36]:
         # Get the top 100 movies
         top_100_movies = combined_movie_data.sort_values('worldwide_gross', ascending=False)[:100]
         # Extract the genre column and convert it to a list
         genre_list = top_100_movies['genre'].dropna().tolist()
         # Split the genre list into individual genres
         genre_counts = pd.Series([genre for genres in genre_list for genre in (genres.split(',') if isinstance(genres, str) else genres)
         # Create the figure and axes objects
         fig, ax = plt.subplots(figsize=(12, 8))
         # Plot the genre counts as a horizontal bar chart
         genre_counts.plot(kind='barh', ax=ax)
         # Set the axis labels and title
         ax.set_xlabel('Frequency')
         ax.set_ylabel('Genres')
         ax.set_title('Most Common Genres in Top 100 Movies')
         # Show the plot
         plt.show();
```



The horizontal bar chart shows Adventures (70+) is the most common genre in the top 100 highest grossing movies, followed by Action (around 63), Fantasy (around 34), science fiction (around 32), comedy (30), animation (27), and family (27). The results are indicative of the genres that interest most viewers, which translate to high worldwide grosses.

As a result, focusing on these genres, especially by providing viewers with movies that combine a few of the top genres provides a viable opportunity for capturing the global film market.

Conclusion and Recommendations

Through this analysis, its easier to understand the correlations between different variables and determine MICROSOFT, through its new studio, can leverage on such correlations to exploit opportunities in the movie and film markets.

The analysis sought to determine whether correlations exists between production costs and box office performance, release month and box office performance, movie genre and gross performance, and lastly, production studio and box office performance. The results and visualizations have shown a strong connection between type of movies (genre) and performance as well as production studio and performance. However, such correlation is very low on production budget and release month.

In that regard, I recommend four (4) strategic actions in movie development process that Microsoft to ensure swift results, as indicated below from highest priority to lowest priority.

- Produce Movies that align with Adventure, Action, Fantasy, Science Fiction, and Comedy. A very good movie would integrate a combination of around 2-3 genres, with adventure being a priority. This strategic proposal relates with the data results, which show that viewers are more appealed by movies with some adventures with a combination of either action, fantasy, and science fiction among others
- Partner with production studios such as Warner Bros, Fox, Universal Sudios, and Walt Disney Studio pictures. These studios understand what the clients desire in movies and have leveraged on that to produce movies that bring in high revenues. Microsoft should partner with these studios to improve its chancecs of success while also learning some tricks in the process.
- Microsoft's new studio should also try to integrate the element of production cost, although this of low priority. It should avoid movies costing less than 100 million dollars as they result in low or no returns.

	 Lastly, it could also consider release month, focusing on months of March, June, July, and September, when a majority of highest grossing movies tend to
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